

Request for proposals

Framework agreement for the EIT Food Accelerator Network online activities

EIT Food – Making Food Innovation Happen

Knowledge & Innovation Center on Food,
part of the European Institute of Innovation and Technology (EIT)

<http://www.eitfood.eu>



Funded by the European Union

1. Overview of EIT Food

EIT Food is Europe's leading food innovation initiative, working to make the food system more sustainable, healthy and trusted.

The initiative is made up of a consortium of key industry players, startups, research centres and universities from across Europe. It is one of eight Innovation Communities established by the European Institute for Innovation & Technology (EIT), an independent EU body set up in 2008 to drive innovation and entrepreneurship across Europe.

EIT Food's vision is to put Europe at the centre of a global revolution in food innovation and production, and its value in society. EIT Food will engage consumers in the change process, improve nutrition and make the food system more resource-efficient, secure, transparent and trusted. EIT Food has six strategic objectives:

- Overcome low consumer trust: support Europeans in the transition towards a smart food system that is inclusive and trusted;
- Create consumer valued food for healthier nutrition: enable individuals to make informed and affordable personal nutrition choices;
- Build a consumer-centric connected food system: develop a digital food supply network with consumers and industry as equal partners;
- Enhance sustainability: develop solutions to transform the traditional 'produce use-dispose' model into a circular bioeconomy;
- Educate to engage, innovate and advance: Provide 'food system' skills for more than 10,000 students, entrepreneurs and professionals through advanced training programmes.
- Catalyse food entrepreneurship and innovation: foster innovation at all stages of business creation.

Besides its headquarters based in Belgium, EIT Food has five Innovation Hub across Europe which are called Colocation Centres (CLC), based in Madrid, Reading, Munich, Leuven and Warsaw.

For more information about our company please visit the following website: www.eitfood.eu.

About EIT Food Business Creation

Business Creation is one of four pillars within EIT Food (besides Education, Innovation and Communication). We support innovative impactful agrifood entrepreneurs and startups to deliver new food innovations and businesses across Europe.

We offer:

- An unparalleled network: access to 100+ of Europe's leading agrifood businesses, universities and research organisations
- European reach: we have a presence in every country in Europe (and beyond!), helping your business reach new markets and develop internationally
- A powerful brand: as the designated EU body to transform Europe's food system, you will benefit from our powerful brand making your business more attractive to investors and customers
- Long term support: we provide support from the generation of ideas for as long as you need it

We work along three separate areas, each with their own main flagship programme:

- **LAUNCH:** Launch is for individuals, scientists and aspiring entrepreneurs who are driven to solve the complex challenges facing our food system. Launch activities are designed to springboard ideas into viable market solutions by providing you with the skills, network and funds needed to validate your ideas and business model. Flagship programme: SEEDBED Incubator
- **ACCELERATE:** Accelerate is for entrepreneurs and registered startups who are on their way to transforming the food system and would benefit from our high-level support to boost their new business. Flagship programme: EIT Food Accelerator Network (EIT FAN).
- **SCALE:** Scale elevates high-potential agrifood mature startups and early scaleups to the next level in becoming international gamechangers. Flagship programme: RisingFoodStars

About the EIT Food Accelerator Network (EIT FAN)

With 35+ academic and corporate partners involved, the EIT Food Accelerator Network is one of the flagship programmes of EIT Food in general and within the strategic area Business Creation specifically. The EIT FAN programme currently operates in six acceleration hubs based in the UK, ES, CH, FI, IL and DE with a target of 10 startups participating in each hub. The startups selected benefit from a structured 4 month programme with access to infrastructure and expert coaching from EIT Food partner companies, investors, and experienced entrepreneurs. The programme runs in parallel in all of the six acceleration hubs.

Key principle

“The EIT FAN connects startups with industry-leading corporate partners to pilot their technology and drive the ultimate goal: a successful market adoption.”

Please find more information about the EIT Food Accelerator Network in the Annex and/or visit the following website: www.eitfan.eu

2. Scope of work

• General objectives

This award procedure is aimed at selecting a contractor(s) for designing, facilitating and executing the cross-hub activities as part of the EIT FAN programme. The contract with the selected company will be signed by EIT Food.

The contractor will be appointed for one year, which can be extended by one year up to three times. The total contract cannot exceed four years.

Working language between EIT Food and the contractor selected through this procedure will be English.

• Detailed workscope

EIT Food is looking for support in the design, facilitation and execution of its online cross-hub activities. EIT Food needs external support for this, whereby the work can be divided in two parts:

- Design, facilitate and execute various online formats in collaboration with EIT Food

- Support the successful delivery of the programme (i.e. coordination, speaker sourcing, community building, communication, pilot facilitation).

- **Methodology and organisation of work**

EIT Food provides the supplier with a detailed request for services.

The specific services covered in the present procedure are to be implemented by the contractor .

The work shall be organised in the offer according to tasks within the programme. The content and milestones described in this document are provided to allow the contractor to estimate the workload needed and, therefore, to submit a good quality proposal and offer stating number of hours necessary for executing the work.

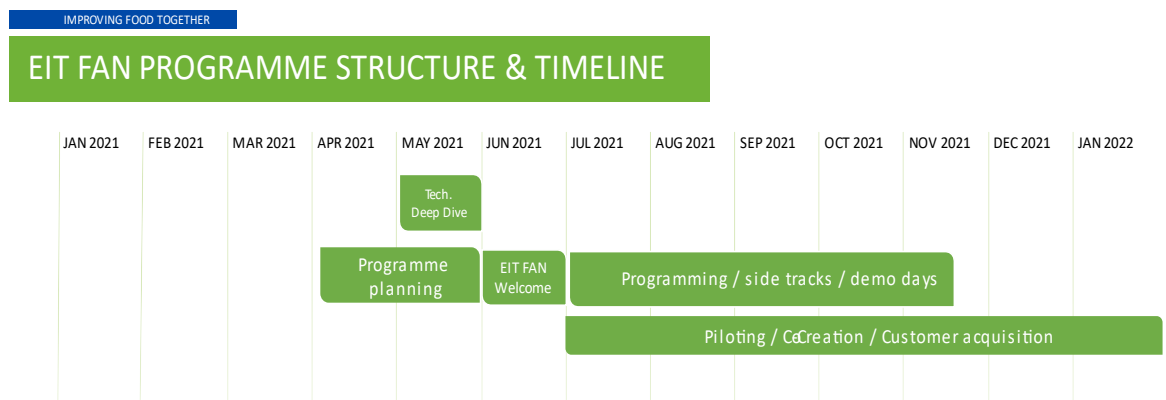
The parties will include all the details of the requested agreed services in a specific Statement of Work that shall be annexed to the Framework agreement and the Contractor will be remunerated according to the agreed hours multiplied by the hourly rate proposed by the contractor and enclosed in the approved proposal as response to this RFP.

More general information on the EIT FAN programme can be found in the Annex.

The Consultant guarantees EIT Food sufficient availability to meet the assignments it will receive from EIT Food.

- **Timing and planning**

The design and planning of need to be finished by End of May 2021 – a desirable time schedule can be found below. Naturally, the specific dates for events will be updated.



3. Deliverables

A guiding principle is that EIT FAN is looking to provide the go-to-platform for both startups and corporates to connect and potentially collaborate:

- Community building
- Spark and establish potentially valuable relationships
- Give corporates exposure to diverse perspectives and expertise

- Corporates looking for new products/services, potential collaborations, new partnerships, insight into the market
- Give startups exposure to corporate perspective and way of working
- Startups looking for pilots, investments, resources, market access, expand network
- Seamless virtual experience - new innovative approach

Currently, EIT Food is looking for a facilitator/facilitators that can help us design and support the delivery of various online programme formats as part of our cross-hub activities.

EIT FAN Technology Deep Dives

Objective: Assess the technology and pilot-readiness of programme applicants (if applicable determine important milestones for company to achieve over next 4-6 months).

Support and facilitate the second and final evaluation round of the EIT FAN 2021 programme which will be executed via online pitching over 4-5 days:

- Panel creation (min. 5 evaluators) and invitation of evaluators around focus areas (in coordination with EIT Food)
- Judge onboarding and briefing (provided by EIT Food)
- Scheduling startups selected for technology deep dives and send invitations (ca. 120 startups)
- Execution of the online event 24-28 May (tentative)
- Providing IT infrastructure (e.g. zoom)

EIT FAN welcome ceremony

Objective: Programme kick-off giving programme participants and stakeholders opportunity to connect, programme insights and inspiration.

Support and facilitate the welcome ceremony for approx. 200 participants of the EIT FAN 2021 programme which will be executed online:

- Event concept and online registration
- Recruitment of start-up keynote speaker
- Recruitment speaker for team building
- Technical preparation, briefing speaker & technical check
- Creation of briefing documents for participants (sent by EIT Food)
- Speaker coordination and technical support day of event

EIT FAN side track on “sustainable agriculture”

Objective: Providing tailored support for EIT FAN programme participants from across Europe working on solutions related to sustainable agriculture.

This format will be for 10 – 15 agritech startups and approximately 15-30 people (i.e. multiple people per startup) who are part of the 2021 EIT FAN cohort. In addition, personnel from our corporate and academic partners will also join and take part in the delivery of programme formats.

The exact content of the side track will be decided with the chosen provider; however, it must contain components that address the following:

- Judging and selection event for approx. 20 startups based on match with partners' interest (optional)
- Weekly input session and blocked networking/demo events from July 1st until October 31st
- Matching with farmers and other relevant stakeholders from across Europe (e.g. investors, policy makers)
- Give corporates exposure to participating startups and support establishing relationships

- Community building around focus area (incl. participants, corporates and other relevant stakeholders).

EIT FAN Demo Days

Objective: Providing networking opportunity for both startups and corporates to meaningfully connect and potentially collaborate.

The EIT FAN demo days (approx. 10 events) will be organized from July-October complementing the EIT FAN programme with corporates (Maximum 3-5 diverse people from different functions/regions) and ca. 10 startups (2 people max per startup) and 2 EIT Food observers. The selection of the startups attending each demo day may change depending on the interest of the corporates. Demo days can be either organized for one or more corporates or themed around a specific topic. Facilitating the appropriate startup selection for a demo day is part of the assignment.

The exact content of the demo days will be decided with the chosen provider; however, it must contain components that address the following:

- Create an opportunity for corporates to connect with selected relevant startups
- Give corporates exposure to diverse perspectives and expertise
- Give startups exposure to corporate perspective and way of working
- Community building around challenges (incl. participants, corporates and other relevant stakeholders).
- Seamless virtual experience - new innovative approach

Community Building, Communication and pilot facilitation

Objective: Support the successful delivery and branding of the programme.

- Curate and manage the community growth and engagement, to build relationships, new collaborations and knowledge sharing on a platform chosen by EIT Food
- Promotion and awareness building of the programmes' successes and outcomes through networks and social media (i.e. LinkedIn).
- Dynamic and actionable reporting on insights, learnings, success, challenges, feedback, best practices and recommendations
- Facilitation of pilot execution following EIT FAN methodology (July- December):
 - o Support in set-up of initial project plan, including estimation of costs for implementation, definition of milestones, what success looks like
 - o Aim + definition of success
 - o Start and end date
 - o Project location
 - o Workplan with clear timing & tasks per partner
 - o Demonstrate the ability to deliver the project
 - o Monitor and support success of the pilot
 - o Support in successful execution of the pilot
 - o Follow up of the execution process with clear milestones, contact points & communication lines

Overall: Project and quality management

The contractor must ensure a sound management of the assignment. An experienced project manager shall be appointed for the project by the service provider. The project manager shall be the privileged counterpart EIT Food for all aspects of the work. The project manager shall liaise internally with all services of the contractor and report directly to EIT Food. Furthermore, the

contractor must foresee a backup for the staff appointed to the project, to ensure continuation of the service.

EIT Food will ask the contractor to attend coordination meetings to monitor progress against the work plan as in the approved offer, identify eventual deviations and take appropriate corrective measures. Following each coordination meeting the contractor shall draft and submit to EIT Food, within 5 working days, a list of decision points.

4. Transfer of ownership and copyrights

The contractor will be awarded a contract including stipulations according to which it has to assign and transfer to the contracting party any and all exclusive rights to use and reproduce, perform and authorise others to perform as well as to process, adapt or modify its work and ideas.

The above-mentioned copyrights shall include all copyrighted works and contributions of the selected service provider staff. The contractor shall also take care for the relevant contractual provisions with third parties or its staff members.

5. Proposal Process

5.1 Participation

Participation in this proposal procedure is open to all tenderers.

5.2 Submission of proposal

	Date
Publishing RPP and sending out invitations to potential suppliers	10 February 2021
Deadline for requesting clarification from EIT Food	24 February 2021
Deadline for submitting proposals	14 March 2021
Intended date of notification of award	21 March 2021
Intended date of contract signature	1 April 2021

Proposals must be emailed in English language and PDF format to the following address:

Contact name: Mr. Christoph Mandl

E-mail: christoph.mandl@eitfood.eu

The proposal shall contain:

- **A technical offer:** the description of services in conformity with the requirements

specified in this document.

- **Working team, experience and knowledge:** The tenderer will have to provide, for every task, an estimation of the professional qualifications needed as well as the number of persons involved, relevant reference projects indicating also their duration and budget including links (if appropriate) to relevant examples of similar videos. It is also required from the contractor to provide the CV of the project manager that will manage the contract.
- **The financial offer** (the price for the services) including the hourly necessary for the provision of the required services as described in section 3 per deliverable, expressed in Euros, VAT shall be indicated separately.
- **A declaration of honour** with respect to the exclusion criteria and absence of conflict of interest

The proposal should not exceed 10 pages and responses should be concise and clear. The tenderer's proposal will be incorporated into any contract that results from this procedure. Tenderers are, therefore, cautioned not to make claims or statements that they are not prepared to commit to contractually. Subsequent modifications and counter-proposals, if applicable, shall also become an integral part of any resulting contract.

The tenderer confirms that the individual submitting the natural or legal entity's proposal is duly authorized to bind its entity to the proposal as submitted. The tenderer also confirms that it has read the instructions to tenderers and has the experience, skills and resources to perform, according to conditions set forth in this proposal and the tenderers' proposal.

Any incomplete proposal will be automatically deemed ineligible.

5.3 Validity of the proposals

Tenderers are bound by their proposals for 90 days after the deadline for submitting proposals or until they have been notified of non-award.

The selected winner must maintain its proposal for a further 60 days to close the contract.

Proposals not following the instructions of this Request for Proposal can be rejected by EIT Food.

5.4 Requests for additional information or clarification

In case the tenderers require additional information or clarifications, these should be addressed to the person indicated below. All communication between EIT Food and tenderers is only possible in writing, all requests will be done and answered by e-mail only. All questions should be sent prior to deadline for requesting clarification.

Contact name: for the attention of Mr. Christoph Mandl (christoph.mandl@eitfood.eu). EIT Food has no obligation to provide clarification.

5.5 Costs for preparing proposals

No costs incurred by the tenderer in preparing and submitting the proposal are reimbursable. All such costs must be borne by the tenderer.

5.6 Clarification related to the submitted proposals

After submission of the proposals, they shall be checked if they satisfy all the formal requirements

set out in the proposal dossier. Where information or documentation submitted by the tenderers are or appears to be incomplete or erroneous or where specific documents are missing, EIT Food may request the tenderer concerned to submit, supplement, clarify or complete the relevant information or documentation within an appropriate time limit.

All communication between EIT Food and tenderers is only possible in writing, all requests will be done and answered by e-mail only.

5.7 Negotiation about the submitted proposal

After checking the administrative compliance of the tenderers, EIT Food reserves the right to negotiate the contract terms with the tenderers. In this negotiation EIT Food may ask all tenderers to adjust the proposal or specific sections of the proposal within an appropriate time limit. In case of negotiation, EIT Food shall provide further information about the proceedings and timing.

5.8 Evaluation of proposals

The quality of each proposal will be evaluated in accordance with the below mentioned award criteria. The award criteria will be examined in accordance with the requested service indicated in Section 2 of the document.

Award criteria:

1. Experience & capability of people involved, from tenderer, in facilitation of online formats, pilot projects, community building, and communication (30 points)
2. Methodology approach of project and proposed project implementation (30 points)

Total technical score: 60 points maximum

3. Price or total cost: lowest offered expert unit price shall receive the highest score; the score for other offers shall be calculated in relation to that in linear equation (maximum: 40 points)

Total financial score: 40 points maximum

Total maximum score: 100 points

The results of the award procedure will be communicated in writing (via e-mail) to the successful and unsuccessful tenderers.

5.9 Appeals/complaints

Tenderers believing that they have been harmed by an error or irregularity during the award process may file a complaint. Appeals should be addressed to EIT Food. The tenderers have 5 calendar days to file their complaints from the dispatch of the award notification e-mail.

5.10 Signature of contract

Please refer to Annex 1 for the template contract that shall apply to this procedure. Any changes desired by the tenderer in the provisions contained in the body of the Framework Agreement must be communicated to EIT Food as part of the proposal of such tenderer. Any such changes will be considered as part of the evaluation of the proposal of each tenderer.

Within 5 days of receipt of the contract from EIT Food, the winning tenderer shall sign and date the contract and return it to EIT Food. Upon receipt, EIT Food shall countersign and return one signed copy of the contract to the winning tenderer.

5.11 Reward and terms of payment

The services will be rewarded according to the agreed price stated in the offer.

All services and ancillary services necessary for achieving a successful contractual performance need to be covered by the concluded contract and will be charged based on the stated prices, even if these are not specifically mentioned in this tender.

The agreed price is an hourly rate (applicable for all tasks as described under section 3), which includes in particular all additional services and other services, even if these are not specifically mentioned in the service contract but are needed to achieve a successful contractual performance. The invoiced amount is payable within 30 days. The time for the payment begins after the invoice was received, provided that the services delivered, and the invoices are compliant with the contract. If the invoice is incomplete the period shall be interrupted.

5.12 Services and timing

Once selected the contractor shall provide EIT Food with a timetable indicating its availability (daily working hours and national holidays).

The meetings with EIT Food are to take place via video conference. If necessary and when possible physical meetings are to take place at the EIT Food HQ premises in Leuven – Belgium.

A kick-off meeting is expected to take place not later than 10 working days following the award of the service contract. At the kick-off meeting the contractor is expected to discuss and agree with EIT Food the detailed time-plan of the assignment as well as the detailed contents of the first set of tasks to be implemented. Additional meetings might be organised on ad hoc basis.

5.13 Cancellation of the proposal procedure

In the event of cancellation of the procurement procedure, EIT Food will notify tenderers of the cancellation. In no event shall EIT Food be liable for any damages whatsoever including, without limitation, damages for loss of profits, in any way connected with the cancellation of a proposal procedure, even if EIT Food has been advised of the possibility of damages.

5.14 Ethics clauses / Corruptive practices

EIT Food reserves the right to suspend or cancel the procedure, where the award procedure proves to have been subject to substantial errors, irregularities or fraud. If substantial errors, irregularities or fraud are discovered after the award of the Contract, EIT Food may refrain from concluding the Contract.

The supplier shall take all measures to prevent any situation where the impartial and objective implementation of the contract is compromised for reasons involving economic interest, political or national affinity, family or emotional ties or any other shared interest ('conflict of interests'). The supplier should immediately inform EIT Food if there is any change in the above circumstances at any stage during the implementation of the tasks.

5.15 Annexes

Annex 1: Declaration of Honour

Annex 2: Contract Template

Annex 3: Overview EIT Food's Business Creation Activities incl. details on EIT Food Accelerator Network

ANNEX I

Declaration of honour

REFERENCE: _____ -

I, the undersigned, _____, acting as _____, tenderer in the
aforementioned contract hereby confirm:

- that on the date of the submission of the proposal for this request for services, the organization that I represent and the staff proposed for this tender are not subject to a conflict of interest in the context of this specific contract. A conflict of interest could arise in particular as a result of economic interests, political or national affinities, family or emotional ties, or any other relevant connection or shared interest;
- that I will inform EIT Food iVZW without delay of any situation constituting a conflict of interest or which could give rise to a conflict of interest;
- that the organization that I represent and the staff proposed have not made and undertake not to make any offer of any type whatsoever, from which an advantage could be derived in connection with this contract;
- that the organization that I represent and the staff proposed have not sought and will not seek, have not attempted and will not attempt to obtain, and have not accepted and will not accept, any advantage, financial or in kind, from any party whatsoever, where such advantage constitutes an illegal practice or involves corruption, either directly or indirectly, inasmuch as it is an incentive or reward relating to the performance of the contract;
- that I am aware that EIT Food iVZW reserves the right to check this information, and I realize the possible consequences that may arise from any false declaration in providing the information required by EIT Food iVZW in order to participate in the specific contract.

Full name and signature:

Date:

FRAMEWORK AGREEMENT _____ SERVICES

This Framework Agreement (the "Agreement") is entered into by and between

EIT FOOD IVZW, an international non for profit association under Belgium law with registered address at Ubicenter A, Philipssite 5 (bus 34), 3001 Heverlee with enterprise number 0672.423.992 herein represented by Dr. Andy Zynga, acting as CEO and Mr. _____ acting as _____.

(hereinafter referred to as "EIT Food" and/ or the Party),

And

_____ with registered address at via _____ and registered under the number Vat Nr: I _____ herein represented by Mr. _____ -acting as (hereinafter referred to as the "Contractor" and/or the Party)

(hereinafter when referred collectively as to "the Parties")

WHEREAS, EIT Food is Europe's leading food innovation initiative, working to make the food system more sustainable, healthy and trusted.

WHEREAS, EIT Food requires that Contractor provides certain services to support EIT Food with the evaluation of financial sustainability mechanisms of innovation projects as further defined in the article 2 and in the attached Annexes I (RFP) and II (Tender). To obtain said services and/or products, EIT Food has conducted a procurement procedure in accordance with its own procurement policy in which it launched a request for proposal (RFP) for the assignment: _____ -(hereinafter "the Assignment")

WHEREAS, The Contractor has submitted its offer on 10th _____ - (hereafter referred to as the Tender). The Tender of the Contractor meets the requirements set by EIT Food and said proposal was scored as the offer which is expected to obtain the Best Value for Money;

WHEREAS EIT FOOD wishes to enter into the Framework agreement for the full initial contract duration and its renewals as provided for in the RFP, it being understood that EIT Food only undertakes legally binding commitments until the end of each calendar year, due to the annual cycle of its business plan according to the FPA and SGA;

WHEREAS, Contractor agrees to perform the Assignment, all upon the terms and subject to the conditions set forth in this Agreement.

NOW, THEREFORE, the Parties agree as follows:

Article 1.- DEFINITIONS

The following terms used in this Agreement shall have the meaning as set forth hereafter:

Agreement – This Framework agreement under which the Sub-assignments will be executed in accordance with the RFP.

Appendix(es) – Integrated part of this Agreement as documented in an attachment to this Agreement.

Assignment – The complete services and products that Contractor will deliver in accordance with the RFP and the Agreement. The Assignment is explicitly described in article 2 and in the Appendixes for the details.

CLCs – Co-location centres of EIT Food established in Reading, Warsaw, Madrid, Leuven and Munich.

Confidential Information - Any information disclosed by one Party (“Disclosing Party”) to the other Party (“Receiving Party”) under this Agreement (i) that is clearly marked as proprietary and/or confidential when disclosed or, (ii) from which the confidentiality and proprietary nature can be reasonably interfered under the circumstances. Without limiting the generality of the foregoing, the terms and conditions of this Agreement, including prices, are Confidential Information of both Parties.

Consortium – A group of legal entities in the capacity of Contractor who are jointly and severally liable for the performance of the Assignment.

Contractor – The legal entity (or entities in a Consortium) that submitted the winning Tender in accordance to the Assignment and corresponding requirements as formulated in the RFP.

FPA (Framework Partnership Agreement) - The agreement between EIT Food and the European Institute of Innovation and Technology. The FPA lays down the conditions under which EIT Food and the European Institute of Innovation and Technology work together, a.o. with respect to organizing the KIC Activities and receiving the funding from the European Institute of Innovation and Technology.

KPI (Key Performance Indicators) – Variables to analyse the performance of Contractor, its products and/or its services.

Legal representative – The natural person who, according to the corporate regulations of Contractor, is entitled to bind the Contractor legally.

Professional error – Shortcomings, such as mistakes, negligence, omissions, incorrect advices/services/deliveries which wouldn't be given by a skilled and careful professional Contractor under the given circumstances, considering normal alertness and normal professional knowledge and normal practice.

RFP (Request for Proposal) – Underlying document with which Contractor was asked to submit its Tender provided that it was fulfilling the minimum requirements.

RFP documents – All documents (including the RFP) that are provided by EIT Food during the procurement procedure.

Service(s) and/or Products – Requested services and/or products as defined in this Agreement and its Appendixes which will lead to achieving the defined goals.

SGA – (Specific Grant Agreement) The Agreement that sets out specific terms and conditions and rights and obligations that are applicable to the specific grants awarded to EIT Food.

Sub-assignment – Detailed (partial) assignments within the scope of the Assignment on which the provisions of the Agreement are applicable. The execution of Sub-assignments will always be preceded by consultation of Parties and an order confirmation.

Tender – The winning offer of the Contractor on which EIT Food determined this offer to be the offer which provides the best value for money.

Third parties – All parties except: EIT Food, Contractor and all their affiliated entities.

Working day – A calendar day, not the Saturday or Sunday, not an internationally respected holiday and/or the equivalent of such a day as respected by EIT Food.

Article 2.- SCOPE OF AGREEMENT AND SERVICES

2.1 This Agreement applies to all Services to be rendered by the Contractor to EIT Food as further described in the Tender and in the Sub-assignments following from this Agreement. The main objective of the Assignment is _____

To this end the Contractor shall perform the following tasks:

-

2.2 EIT Food may, based on this Agreement, provide Contractor with an order to perform Sub-assignments (additional services as described in the RFP documents and the Tender).

2.3 The following documents (attached as appendixes to this Agreement) are an integral part of this Agreement. The Parties agree that all provisions on Contractors forms are deemed deleted. To the extent there is a conflict between these documents than the first mentioned document will take precedence and govern:

The Agreement:

- Request for Proposals (RFP) - Annex I
- The Tender as submitted on _____ – Annex II
- Declaration of honour Annex III

2.4 Modifications or amendments to this Agreement shall be valid only if these are foreseen in the RFP documents and there is written prior consent of both parties to the modifications and/or amendments.

Article 3.- TERM

3.1 This Agreement has a duration of one year and starts at _____, 2020 (hereinafter: “the Effective Date”).

3.2 This Agreement will be effective as of the Effective Date and shall remain in effect until _____, 2021 (“Initial Term”).

3.3 This Agreement may be renewed by EIT Food for three (3) consecutive twelve (12) month periods (“Renewal Term”) up to a total of 4 (four) giving Contractor written notice thirty (30) days prior to the expiration of the Initial Term or any Renewal Term. Notwithstanding the abovementioned, the Parties shall negotiate and agree on the extent and duration of the Renewal Term.

3.4 For the avoidance of doubt, the tacit reconduction of the Agreement cannot be interpreted as a renewed commitment from EIT Food.

Article 4.- PERFORMANCE OF THE SERVICES – REPORTING

4.1 Contractor warrants that the Assignment will be performed in a diligent, workman-like and professional manner, in compliance with industry and legal standards, and in accordance with all specifications, instructions and/or documentation described in the RFP Documents, the Tender or as otherwise agreed.

4.2 Contractor guarantees that all services and/or deliveries that are carried out, are in accordance with the requirements of this Agreement.

4.3 Contractor is obliged to give due timely and responsible indication of the outcome of the Assignment.

4.4 Contractor will make a tailored offer (with regard to the expected number of deployment hours) for each Sub-assignment in which it will provide EIT Food with multiple scenarios (at least two) regarding the level of expertise, so EIT Food can make an educated choice with regard to the deployment of the experts (on junior or senior level). For the remainder Contractor will, when carrying out the Assignment, take reasonable wishes (amongst which but not limited to wishes with regard to the deployment of junior or senior employees) of EIT Food into account where possible.

4.5 Tailored offers with regard to Sub-assignments for copy/printing/”repro” activities can be challenged by EIT Food. EIT Food is not obligated to assign these activities to Contractor.

4.6 It is the responsibility of Contractor to further adjust the execution of the Assignment to changing conditions. Contractor will discuss impending relevant changes in statutory regulations impacting the execution of this Agreement with EIT Food in a timely matter.

4.7 Contractor shall immediately notify EIT Food of the (partial)completion of a Sub-assignment if EIT Food would otherwise not be aware of it.

4.8 Contractor reports on a monthly basis to which extent issues have occurred during the execution that influence the execution of the Assignment and which are outside its control and responsibility.

4.9 EIT Food may, at any time during the progress of the Services, require additions, deductions or deviations (all hereinafter referred to as a “Change”) of the Services. All Change request must be in writing, include any agreed upon price or schedule changes, and signed by an authorised

representative of each Party.

4.10 Contractor shall comply with all reasonable guidelines provided by EIT Food for the implementation of services described in the specific request for services.

4.11 Submission by the Contractor of all deliverables indicated in the Agreement shall be considered as the Contractor's report of services rendered. The deliverables and reports on progress of deliverables shall be submitted by e-mail on a weekly basis, alongside regular update calls.

4.12 The Contractor will ensure that the assigned services and/or deliveries continue in an undisturbed manner and are carried out properly and completely. The Contractor shall always ensure that continuation and execution is not interrupted due to illness, holidays or other reasons for the absence of personnel engaged for the services. The Contractor will immediately take the necessary measures to make the required facilities and/ or the deployment of replacement personnel, as the case may be.

4.13 The Contractor shall refrain from changing key personnel during the execution of this Agreement. In the event that key personnel will have to be replaced, The Contractor shall consult with EIT Food regarding such replacements. It being understood that the final decisions regarding allocation of personnel always remains with the Contractor. The Contractor shall in any event be liable for any costs and expenses pertaining to the replacement of key personnel.

Article 5.- REMUNERATION, PAYMENT AND TAXES

5.0 Remuneration

5.0.1 The applicable hourly rates for the services are indicated in the Tender ("Financial Offer") such as submitted by Contractor on _____.

5.0.2 These rates are fixed and specified by Contractor in Euros and excluding VAT.

5.0.3 Additional services will not be paid for unless the RFP documents contained an explicit possibility to do so, EIT Food gave an additional order and parties have written prior consent on the scope and price of the additional services.

5.0.4 Fees may be adjusted – following the Belgian Health index ("Gezondheidsindex") for the first time at the second Renewal of this Agreement (_____ st, 2022) provided that increases of fees can't exceed 2% from the previous financial year and provided that fee reductions are reviewed annually.

5.0.5 Fees increases are only allowed once a year as of January 1st, 2022. This must be agreed up on in writing at least two months prior to the intended date of entry.

5.0.6 If Contractor doesn't notify EIT Food in writing of the fee changes, EIT Food will assess the Agreement to be issued by Contractor after the 1st of January that year similar to the prices/rates of the previous year.

5.0.7 Contractor provides detailed statements regarding the services rendered for the time spend by its employees.

5.1 Fees and other compensation

5.1.1 The maximum fees to be paid by EIT Food under any specific request for services shall not exceed the total maximum amount of _____.

5.2 Payment

5.2.1 The remuneration mentioned in article 5 sub 1 will be specified and invoiced at the end of every month.

5.2.2 EIT Food shall make payment of a correct and undisputed invoice within thirty (30) days from the receipt of the invoice, unless otherwise agreed upon in the specific request for services. A “correct” invoice is an invoice that meets EIT Food’s invoicing requirements including, but not limited to, correctly reflecting the fee as agreed upon by the Parties as well as the description of the services ordered and provided. In the event that the payment period defined herein differs from the maximum period permitted by the applicable law, the payment period shall be the maximum payment period permitted by such law.

5.2.3 EIT Food will, without prejudice to its obligation to pay, pay Contractor an interest equal to the statutory interest over the period after expiry of the said term that the invoice is stayed unpaid for invoices that remain unpaid for more than 30 days from the date of receipt of the invoice.

5.2.4 EIT Food is entitled to suspend payment of invoices or to automatically repay the amount collected by Contractor in case of alleged material misstatement of the facts. EIT Food objects to Contractor’s invoice before expiry of the payment period or within 30 days of direct debit. In that case Contractor will remain liable for the execution of the Agreement.

5.2.5 Invoices shall be paid electronically by EIT Food to the banking institution/account number provided by Contractor. In the event of a change of banking institutions and/or account numbers, Contractor shall provide the applicable EIT Food thirty (30) days prior written notice.

5.3 Taxes

5.3.1 Contractor shall take all necessary measures to comply with tax laws and regulations of each country in which it operates for the performance of this Contract.

5.3.2 Except as otherwise provided in this Contract, all duties, taxes and social insurance contributions (“Taxes”) arising out of or in connection with Contractor's performance under this Agreement will be paid by Contractor. Contractor shall be solely liable for Taxes based on Contractor's net or gross income Contractor shall indemnify and hold EIT Food harmless from its failure to make payment of such Taxes.

5.3.3 The prices set forth in the Tender do not include any VAT or sales tax or any other analogous tax in any relevant jurisdiction (“Transfer Taxes”) and are inclusive of any other taxes, custom duties, levies and similar charges.

5.3.4 EIT Food shall be responsible for any applicable sales taxes (“Transfer Taxes”) with respect to the prices paid for the Services and shall reimburse Contractor for any such Transfer Taxes paid by Contractor on EIT Food behalf. Contractor will not charge an otherwise applicable Transfer Tax if the Services are exempt from Transfer Tax.

Article 6.- INDEMNITY LIABILITY AND INSURANCE

6.1. The services provided by Contractor shall always comply with the (local and international) regulations in force at the time of delivery. Contractor will discuss impending relevant changes in statutory regulations with EIT Food on time. Contractor indemnifies, hold harmless and defend the EIT Food against all claims in this regard.

6.2. To the maximum extent permitted by law, and except as otherwise provided in this Agreement, under no circumstances and under no legal theory, whether in tort (including negligence) contract or otherwise, shall EIT Food be liable to Contractor for any special indirect, punitive,

incidental or consequential damages resulting from or arising out of or relating to this Agreement, even if EIT Food has been informed of the possibility of those damages.

6.3. Contractor will indemnify, defend and hold harmless EIT Food, its employees, agents, and the KIC Partners (“indemnitees”) from any losses, damages, claims and expenses (including court costs and reasonable attorney's fees) that arise out of or result from: (1) injuries or death to persons or damage to property, including theft, in any way arising out of or relating to the services and/or deliveries, or any person or deliverable furnished by Contractor except to the extent directly caused by the negligence or wilful misconduct of EIT Food or Indemnitees; (2) assertions under workers' compensation or similar social insurance claims made by persons furnished by Contractor; or (3) Contractor's breach of any obligations under the following clauses: Taxes, Intellectual Property Rights, and compliance with law.

6.4. Contractor will provide EIT Food, upon request, certificates or proof of insurance that are sufficient to cover the obligations of Contractor under this Agreement. Contractor is in this regard insured by a professional liability insurance with a minimum coverage of EUR 500.000.-€ (five hundred thousand euros) per year.

Article 7.- INTELLECTUAL PROPERTY

7.1. All (intellectual) property rights and related rights, including but not limited to copyright and patent rights, on all results of Contractor's activities under this Agreement, as well as on the materials used and /or developed thereunder shall be vest with EIT Food. EIT Food shall maintain the full and unrestricted ownership of the information and materials it delivers to Contractor in the execution of this Agreement.

7.2. Contractor shall waive all rights relating to such material results and shall not reproduce, publish or supply any such results material to any third party without EIT Food's prior written approval.

7.3 Contractor is not permitted to use the word / figurative mark orf other intellectual property rights of EIT Food in any way or for advertising, promotional and/or acquisition purposes, unless with prior written consent of EIT Food.

Article 8.- LEGAL REQUIREMENTS – GDPR

8.1 Contractor shall at all times during the term of this Agreement comply with all the legal requirements pertaining to its professional activities. EIT Food may request Contractor to provide proof of such compliance.

8.2 In the event Contractor qualifies as a processor as referred to in the General Data Protection Regulation while Contractor processes personal data for EIT Food during the Assignment, Contractor guarantees the application of appropriate technical and organizational measures, for the processing to meet the requirements of the General Data Protection Regulation and the protection of the data subjects is guaranteed. Contractor processes personal data exclusively on commission and based on written instructions from EIT Food, except for deviating legal prescriptions..

Article 9.- TERMINATION

9.1 EIT Food may terminate this in the event the Contractor breaches any material term or condition and where such breach remains uncured for more than fifteen (15) days after the breaching Contractor is provided written notice of such breach.

9.2 EIT Food or Contractor may terminate this Agreement by written notice to the other Party if a proceeding is commenced against the other Party under any bankruptcy code and such proceeding has not been discharged, dismissed or terminated within thirty (30) days of its commencement.

9.3 Upon expiration or termination of this Agreement, Contractor shall cease performance of all Services. Notwithstanding the aforementioned, the terms and conditions of this Agreement shall remain in effect for any services not cancelled at such time and any services still to be provided shall continue until such services are completed unless otherwise requested by EIT Food. EIT Food's liability shall be limited to payment of the amount due for services provided up to and including the date of expiration, termination or cancellation.

9.4 If EIT Food and/or the Contractor is no longer able to comply with the Agreement by law of government and/or supranational institutions and/or by the development of the law and/or changes in the FPA and/or SGA, EIT Food has the right to terminate the Agreement in a whole or partly, without any liability. The resulting situation will be reviewed by parties in good consultation.

Article 10.- CONFIDENTIAL INFORMATION

10.1 "Confidential Information" means any information disclosed by one Party ("Disclosing Party") to the other Party ("Receiving Party") under this Agreement (i) that is clearly marked as proprietary and/or confidential when disclosed or, (ii) from which the confidentiality and proprietary nature can be reasonably interfered under the circumstances. The terms and conditions of this Agreement are confidential to both Parties.

10.2 The Receiving Party shall (a) only use Confidential information to exercise its rights and fulfill its obligations under this Contract; and (b) maintain the confidentiality of Confidential Information and not disclose Confidential Information to any third party.

10.3 The Receiving Party's obligation of confidentiality and restriction on use shall not apply to information deemed Confidential Information by the Disclosing Party to the extent that the Receiving Party can reasonably demonstrate that the information was: (i) known to the Receiving Party before receipt from the Disclosing Party under this Agreement without restriction on use or disclosure or a breach of this Agreement at the time of disclosure; (ii) generally available to the public without any breach of this Contract; or (iii) was independently developed by the Receiving Party without use of the disclosed Confidential information.

10.4 Where the Receiving Party is obliged to disclose the Confidential Information, in whole or in part, in order to comply with a court order, a verdict, an administrative act or a statutory requirement, the Receiving Party shall notify the Disclosing Party thereof without delay and in advance of such disclosure and shall support the Disclosing Party in defending against the requirement for disclosure or seeking further protection of such confidential information.

10.5 In accordance with Disclosing Party's written instructions, Receiving Party will, at its own expense, destroy (and certify in writing such destruction) or return the original and any copies of Confidential Information, except for a copy of the Confidential Information to be kept in accordance with the Receiving Party's professional standards in order to meet legal requirements. The Disclosing Party shall only provide such Disclosing Party's own or a third party's Confidential Information where such Disclosing Party has the right to do so.

Article 11.- SPECIAL CONDITIONS

11.1 Contractor acknowledges the obligations of EIT Food under the FPA and the SGA, that EIT Food receives grants from the European Institute of Innovation and Technology and that EIT Food has the obligation to comply with controls, checks and audits and investigations (hereinafter “Audits”) that may be carried out by the European Institute of Innovation and Technology, the European Court of Auditors and/or the European Anti-Fraud Office (OLAF). Contractor shall do everything that is necessary to enable EIT Food to comply with these obligations.

11.2 More in particular, Contractor acknowledges and agrees that the European Institute of Innovation and Technology, the Commission, the European Court of Auditors (ECA) and the European Anti-Fraud Office (OLAF) can exercise their rights under Articles 28 and 29 of the Framework Partnership Agreement also towards Contractor. Contractor agrees in this regard to comply with any requests (including but not limited to providing any information and/or documents at first request) made by the European Institute of Innovation and Technology, the European Court of Auditors and/or the European Anti-Fraud Office (OLAF) in the context of such audits as to the Agreement and the results of the Agreement by Contractor.

Article 12.- MISCELLANEOUS

12.1 Assignments

Neither Party will assign this Agreement, in whole or part, without prior written consent of the other Party, such consent not to be unreasonably withheld.

12.2 Waiver

A Party's failure to enforce any right or remedy available under this Agreement will not constitute a waiver of that right or remedy.

12.3 Severability

If any of the provisions of this Agreement and/or in the Annexes is held to be invalid or unenforceable by a court of competent jurisdiction, this Agreement, and other Annexes will be construed as if it did not contain the invalid or unenforceable provision(s).

12.4 Survival

All rights and obligations of the Parties, which by their nature would continue beyond termination, cancellation or expiration of this Agreement and/or a specific request for services will survive.

12.5 English Language

The Parties acknowledge that the terms and conditions of this Agreement are written in the English language and that it is the intent of the Parties that the English translation shall always apply. Contractor confirms that Contractor understands English.

12.6 Entire Contract

This is the Parties' entire Agreement as to the Services and it supersedes all prior Contracts, proposals, communications and understandings, whether written or oral. This Agreement can only be amended with a writing signed by authorised representatives of both Parties. All provisions on Contractor's forms are deemed deleted.

12.7 Notices

Any notice or demand described in this Agreement or required by law must be in writing and must be

communicated by confirmed facsimile, certified or registered mail, overnight mail or personal delivery addressed as follows:

EIT Food IVZW, Ubicenter A, Philipssite 5 (box 34), B – 3001 Heverlee
_____ (_____.), _____, _____

The effective date of a notice will be (I) five (5) days following the date mailed for certified or registered letters, (II) two (2) days following the date for overnight letters, or (III) when delivered, if in person. The above addresses may be changed at any time by giving prompt, written notice as provided above.

12.8 Force Majeure

Neither Party shall be liable for delays in performance or non-performance, in whole or in part - except for payments due - resulting from causes beyond its reasonable control, such as acts of God, fire, strikes, embargo, acts of the government, or other similar causes. In such event, the Party delayed shall promptly give notice to the other party. The Party affected by the delay may: (a) extend the time for performance for the duration of the event, or (b) cancel all or any part of the unperformed part if such delay exceeds ninety (90) days.

12.9 Independent Contractors

The relationship of Parties is that of independent contractors, and nothing in this Agreement or otherwise shall be deemed to create any other relationship, including employment, partnership, agency or joint venture, between Parties. Nothing in this Agreement shall be deemed or construed by the Parties or any third party as creating the relationship of principal and agent, franchisor and franchisee, partnership or of a joint venture, it being understood and agreed that no provision contained herein, and no act of the Parties, shall be deemed to create any relationship between the Parties other than the relationship of independent contractor.

12.10 Non- Exclusive

EIT Food expressly agrees that the Contractor also performs services and/or deliveries for other clients, provided that this doesn't interfere with the proper execution of the Assignment between EIT Food and the Contractor and/or it doesn't harm (other) interests of EIT Food.

Article 13.- APPLICABLE LAW AND SETTLEMENT OF DISPUTES

13.1 Settlement of Disputes

In the event of a dispute ensuing from the interpretation or the performance of this Contract, the Parties undertake to initially seek a friendly solution. If such solution cannot be reached, the dispute will be for the exclusive competence of courts of Leuven.

13.2 Choice of Law

This Agreement will be governed by the laws of Belgium, excluding its choice of law principles and the United Nations Convention on Contracts for the International Sale of Goods.

Article 14.- ELECTRONIC SIGNATURE

Parties agree to waive the obligations resulting from article 1325 of the Belgian civil code, and agree that the signed copies, as provided for in electronic manner, shall be deemed to have the same evidential value as an original (signed) document.

EIT FOOD

PNO CONSULTANTS

By _____

By:



Title: _____

Title:

Signature

Signature

Date: __/__/2020

Date: __/__/2020

By: Andy Zynga
Title: CEO

Signature:
Date: __/__/2020

EIT FOOD ACCELERATOR NETWORK



Funded by the
European Union

SPRINGBOARD FOR ENTREPRENEURS

EIT Food Business Creation supports entrepreneurs to **LAUNCH, ACCELERATE** and **SCALE** agrifood businesses across Europe, driving innovation to meet the big food challenges we face, to create a healthier, more trusted and sustainable food system.

WHO ARE EIT FOOD?

AS EUROPE'S
LEADING
INNOVATION FOOD
INITIATIVE, WE ARE
WORKING TO MAKE
THE FOOD SYSTEM
MORE SUSTAINABLE,
HEALTHY AND
TRUSTED

OUR MISSION

Our mission is to create a world where everybody can access and enjoy sustainable, safe and healthy food, with trust and fairness from farm to fork.

OUR ROLE

Our role is to bring all players together and guide and accelerate the innovation process that will transform the food system.

OUR STRENGTH

Our strength comes from partners, which represent over 85 of Europe's leading agrifood companies, research institutes and universities.

The network also includes the RisingFoodStars Association, bringing together Europe's best agrifood startups and scaleups.

We are headquartered in Leuven and have regional offices in Warsaw, Freising, Reading, Leuven, Bilbao and Madrid.

WHY DO WE MATTER?



THE BIG FOOD CHALLENGE

Food innovation is critical to the future of healthy people and planet. To feed 10 billion people by 2050, we need to radically transform our entire food system.



POLICY FRAMEWORK

The European Green Deal and Farm to Fork strategy ambition is to transform the agrifood sector and arrive at a carbon-neutral, circular, resilient, and resource-efficient food system, restoring biodiversity and promoting sustainable and healthy diets to citizens.



MARKET OPPORTUNITY

Innovation in the agrifood sector is worth more than €200bn across Europe if we are to meet UNSDGs, and the agrifood industry has the highest number of jobs of any sector.



INNOVATION

Less than 4% of all EU startups are in agrifood. We need thriving entrepreneurship and innovation across the entire food system, to scale solutions for radical change.

WE EXIST TO DRIVE INNOVATION AND TRANSFORMATION AT SCALE



ROLE FOR EIT FOOD

As the leading agrifood innovation initiative, working with partners across the entire food system – from corporates, to startups, scaleups, and universities – we are in a unique position to drive change.



POWER OF EIT FOOD ENTREPRENEURS

Our mission to build an inspiring, innovative and inclusive community of entrepreneurs is crucial to create a sustainable, healthy and trusted food system that works for people and for the planet.



NEED FOR COLLABORATION

In the face of enormous economic and business challenge the key is collaboration. Startups need funding and scale, corporates need agility and innovation, investors need fast businesses to invest in, and EIT Food brings benefits to all these audiences.



POWER OF COMMUNITY

We need an industry-wide approach to achieve radical change. The power of our community and the expertise it harnesses, has potential to drive transformation and scale.

OUR SIX FOCUS AREAS



ALTERNATIVE PROTEINS



TARGETED NUTRITION



SUSTAINABLE AGRICULTURE



SUSTAINABLE AQUACULTURE



DIGITALIZED TRACEABILITY



CIRCULAR FOOD SYSTEMS



FLAGSHIP PROGRAMMES

EIT Food Business Creation works with entrepreneurs at all stages of their journey, from validating their market to scaling up their business to achieve impact.

LAUNCH



Seedbed

Aspiring entrepreneurs, entrepreneurial academics and newly formed startups

ACCELERATE



Food Accelerator Network

For registered startups pre-seed funding with traction indicators

SCALE



RisingFoodStars

For early ambitious scaleups, with paying customers, ready for significant growth and global scale

OUR IMPACT SINCE 2020: EIT FOOD ACCELERATOR NETWORK

€100+

of investment attracted by startups supported

€9M+

invested in the acceleration of impactful European startups

500+

entrepreneurs in our skills-based curriculum

150

startups supported

35+

industry academic partners

1,000+

applicants



ACCELERATE: EIT FOOD ACCELERATOR NETWORK

The EIT Food Accelerator Network runs for four months and is delivered at six unique innovation hubs across Europe.

It supports agrifood startups tackling the biggest challenges within the European food system by developing their capacity as founders and establishing continued partnerships with the EIT Food Accelerator Network community, totalling +1BN€, to accelerate their growth and impact.



Build skills, benefit from mentoring and gain exposure to your market, potential customers, investors and media.



Become part of a rich network of businesses and research institutions, making crucial relationships that will help you fast-track your progress.



Access to facilities such as labs, pilot sites, agricultural land.



Potential for follow-on funding for some startups as part of our supporting traction scheme.



EIT FOOD ACCELERATOR NETWORK: HUBS

- BILBAO, SPAIN
- MUNICH, GERMANY
- LAUSANNE, SWITZERLAND
- HAIFA, ISRAEL
- CAMBRIDGE, UK
- HELSINKI, FINLAND



EIT FOOD ACCELERATOR NETWORK: SIDETRACKS

- HEALTHY NUTRITION
- SUSTAINABLE AGRICULTURE



EIT FOOD ACCELERATOR NETWORK ENTREPRENEURS



MEET THE 2020 EIT FAN COHORT



MEET THE 2019 EIT FAN COHORT



MEET THE 2018 EIT FAN COHORT





CASE STUDY: TOTALCTRL



www.totalctrl.com | [@TotalCtrlIAS](https://twitter.com/TotalCtrlIAS)

Based in Norway, TotalCtrl is a food waste prevention software startup helping companies to save money and time, all while preventing food waste through better control of inventories based on expiration dates.

TotalCtrl's vision is to eliminate food waste across the entire food value chain, from farm to consumer, and create a future without food waste, where all people have healthy food to eat.

WATCH VIDEO



"The beauty of the EIT Food Accelerator Network is that you are put in touch with a range of food sector businesses and people that have the same industry mindset as you. You are able to take a closer look at your business model and see what works and what doesn't."

Charlotte Ashmin, TotalCtrl



CASE STUDY: FREEZEM



www.freeze-em.com | [@FreezeM5](https://twitter.com/FreezeM5)

FreezeM is working to make insect farming sustainable, simple and scalable by providing ready-to-use black soldier fly eggs and neonates to facilities worldwide.

Working in the animal feed industry, the Israel-based startup aims to enhance sustainable insect farming by making it easily accessible to everyone.

WATCH VIDEO



"The EIT Food Accelerator Network helped us to create collaborations with EU companies in the field, such as the leading manufacturer of insect protein factories in Europe. Together, we received a grant to test the potential to integrate our technologies in insect factories worldwide."

Yuval Gilad, FreezeM



CASE STUDY: MENUTECH



www.menutech.com | [@menu_tech](https://twitter.com/menu_tech)

Based in Germany, Menutech is fighting patient malnutrition in hospitals and senior homes through its software solution. The software automatically generates menu plans and food menus personalised to the dietary requirements of patients.

WATCH VIDEO



"I would recommend the EIT Food Accelerator Network to every entrepreneur with an international mindset and an aspiration to transform the future of food. This programme will challenge you, but it will also open the right doors for you to grow your business, fast."

Laure Joumier, Menutech

BENEFITS FOR ENTREPRENEURS AND INVESTORS



FORMING MEANINGFUL PARTNERSHIPS

Connecting agrifood startups with world-class industry, academic and research institutions.



FAST-TRACK INNOVATION

Supporting impactful agrifood startups to solve critical challenges within our food system.



DEVELOPING THE CAPACITY OF FOUNDERS

Equipping entrepreneurs with all the tools they need to become meaningful changemakers.

BENEFITS FOR CORPORATES



SCOUT

Get access to high-quality deal flow of agrifood startups.



PARTNER

Initiate continued partnerships with agrifood startups.



CONNECT

Co-host and participate in events, demo days and expos.



ENGAGE

Become part of the curriculum as a mentor, expert or judge.



VISIBILITY

Get visibility within the agrifood startup ecosystem.

GET IN TOUCH

If you are an entrepreneur
and want to find out more,
please visit:

businesscreation.eitfood.eu



If you are a potential corporate
partner, please get in touch with Dr
Christoph Mandl, Business Creation
Manager, at:

christoph.mandl@eitfood.eu



Twitter: @EITFood



LinkedIn: EIT Food



Facebook: EIT Food



www.eitfood.eu/entrepreneurship