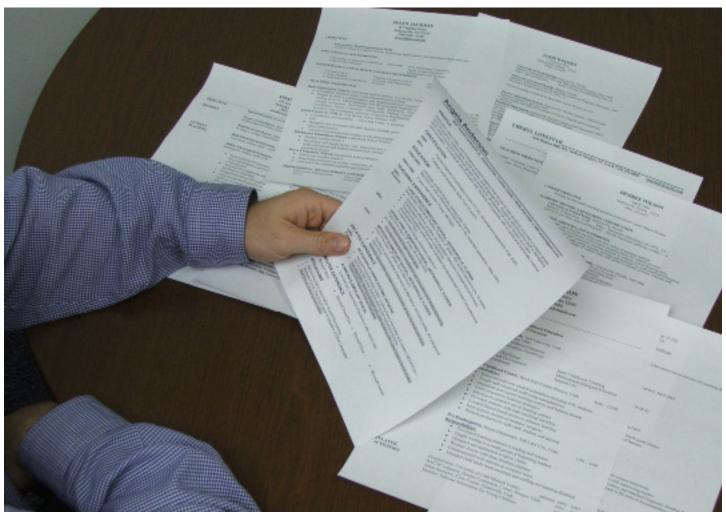
# Resumes

# Resume Guide For Deciding and Exploring Students



#### 30 SECONDS IS ALL IT TAKES FOR "YES" OR "NO"!

Employers receive hundreds of resumes for job openings and the screening process is usually quick and decisive: within thirty seconds your resume goes onto one of three piles: "yes," "no," or "maybe." The "yes" candidates have succeeded in communicating to the employer that they have the skills and qualifications needed for the job and have an excellent chance of receiving an interview.

Your resume is the first formal introduction between you and hiring organizations. It is imperative that your resume clearly and concisely spells out your career objective, skills, education, and achievements. The "targeted resume" is the most effective resume format for getting and keeping the attention of the employer.

## THE DIFFERENCE BETWEEN A "CHRONOLOGICAL RESUME" AND A "TARGETED RESUME."

#### **CHRONOLOGICAL (Example on pg 51)**

In the "olden days" the chronological resume was the format most commonly used. This format lists your educational and work experience in reverse chronological order. By listing your experience all in one "Experience" category, oftentimes unrelated experience ends up distracting from more important experience. For example your most recent experience might be that restaurant job you have to help pay for college expenses and the employer will see that before other relevant experience such as an internship or cooperative education experience.



#### THE TARGETED RESUME (Example on pg 51)

Targeting your resume essentially involves choosing particular career goals or objectives and designing a resume to achieve them. If you have done a complete inventory of your qualifications, you should be able to identify strengths that can translate into potential career directions. By creating multiple experience categories (i.e. "Administrative Experience," "Teaching Experience," "Other Experience," etc.) you can help employers focus on those experiences most relevant to the position you are applying for. If your job search includes multiple job objectives, you can have two or three different resumes which place emphasis on different targeted objectives.



#### **YOUR RESUME**

Your resume is like an advertisement of yourself to a prospective employer. You want your resume to look and sound appealing to enhance your chances of being selected for an interview. Ultimately, your resume presents your skills, abilities, and qualifications as they relate to the position you are applying for.

Before developing your resume it is important to know what skills employers are seeking.

#### SKILLS COMMONLY SOUGHT BY EMPLOYERS

- Communication skills
- Listening skills
- Interpersonal skills
- Ability to organize and coordinate
- Creativity
- Leadership Skills
- Ability to motivate others
- Adaptability
- Persuasive skills
- Team/Group dynamics knowledge

#### Chronological Resume Format

#### HIRE ME

1111 University Dr., #000, Jacksonville, FL 32246 Phone: (904) 123-1234, Email: Hme@aol.com

**OBJECTIVE** A public relations internship with Billboard magazine

**EDUCATION Bachelor of Science in Communication, Public Relations** December 2009

University of North Florida

Current GPA 3.46/4.0

**Associate of Science in Business** August 2007 Florida Community College at Jacksonville Jacksonville, FL

Jacksonville, FL

Jacksonville, FL

8/2004 - Present

GPA 3.6/4.0

**SKILLS** MS Word, Excel, PowerPoint, Outlook, Explorer Internet, and Photo Shop

RELATED Olive Garden

**EXPERIENCE** Server/Trainer/Shift Leader •Wait tables in a friendly, customer-service oriented atmosphere

•Assist management with new hire orientations; provide shadowing experiences

•Assure that restaurant servers perform their duties effectively

Various Bands Jacksonville, FL 6/2006 - Present Performer and Promoter

•Organize and perform at community events

•Manage and promote various local musicians

•Compose songs and write music, since age of 13

•Play lead guitar for local rock band

•Recorded at a professional studio and distributed a demo CD

University of North Florida Spinnaker Jacksonville, FL 9/2006 - Present

Newspaper Writer

•Assist with the coordination of monthly student entertainment events

•Manage various promotional and public relations tasks

•Edit musical and cultural sections of weekly student newspaper

•Write film reviews and feature articles on visiting musical entertainers

Bennigan's Restaurant Jacksonville, FL Server/Bartender 4/2005 - 6/2006

•Performed in nearly every aspect of restaurant operation

•Performed well during high levels of business activity

•Started as a dishwasher and moved up in rank

•Established excellent rapport with regular customers

Jacksonville, FL **Mercedes Homes** 6/2004 - 3/2005Office Assistant

- •Assisted Marketing department with coordination of promotional events and ad planning
- •Provided input for the development of new customer brochures and promotional signage
- •Performed a variety of tasks including greeting of guests (prospects), filing and data entry

Florida Community College at Jacksonville Jacksonville, FL 5/2003 - 5/2004**English Tutor** 

•Assisted students, one-on-one, with development of writing skills

•Created supplemental tutorial materials for student use

**INTERESTS** Management of local musicians and vocal artists, advertising and promotions, tracking of "Top 10 Artists"

> All experience is listed in one category in reverse chronology Note that the current experience listed first does not support the objective- employer needs to search to find relevant experience

#### Targeted Resume Format

#### HIRE ME

1111 University Dr., #000, Jacksonville, FL 32246 Phone: (904) 123-1234, Email: Hme@aol.com

**OBJECTIVE** A public relations internship with Billboard magazine

**EDUCATION University of North Florida** Jacksonville, FL

December 2009 Bachelor of Science in Communication, Public Relations

Current GPA 3.46/4.0

**Associate of Science in Business** August 2007 Florida Community College at Jacksonville Jacksonville, FL

GPA 3.6/4.0

**SKILLS** MS Word, Excel, PowerPoint, Outlook, Explorer Internet, and Photo Shop

RELATED **Various Bands** Jacksonville, FL

**EXPERIENCE** Performer and Promoter 6/2006 - Present

•Organize and perform at community events

•Manage and promote various local musicians •Compose songs and write music, since age of 13

•Play lead guitar for local rock band

•Recorded at a professional studio and distributed a demo CD

University of North Florida Spinnaker Jacksonville, FL Newspaper Writer Fall 2006 - Present

•Assist with the coordination of monthly student entertainment events •Manage various promotional and public relations tasks

•Edit musical and cultural sections of weekly student newspaper

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Assure that restaurant servers perform their duties effectively

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Assisted students, one-on-one, with development of writing skills

•Created supplemental tutorial materials for student use

INTERESTS Management of local musicians and vocal artists, advertising and promotions, tracking of "Top 10 Artists"

> Relevant Experience is now listed first and non-related experience has been moved to secondary experience category-enabling employer to see experience related to the job more easily.

# "Your resume is like an advertisement of yourself to employers"

## USING ACTION VERBS TO HIGHLIGHT SKILLS AND ACCOMPLISHMENTS:

Action verbs are used to emphasize your skills and accomplishments, avoids personal pronouns, and uses action words to describe duties.

#### **EFFECTIVE ACTION VERBS- EXAMPLES**

- •Conduct individual, small and large group counseling sessions.
- Advise students regarding college majors and admission requirements.
- Designed, selected, and implemented instructional materials for course unit, "Columbus Sailed the Ocean Blue."
- Conducted analysis of processes and procedures on existing equipment.
- Constructed, administered, and evaluated formal and informal tests.
- Redesigned a cereal packaging line
- Designed equipment interface, configured automated scales, and recommended line flow alterations that decreased cycle time by 10%
- Directed and supervised three plant superintendents and twenty-five production supervisors in a 300,000 square foot facility consisting of 525 employees
- Met and exceeded \$200,000 sales quota set by sales supervisors and management
- Reconcile bank statements for operating and payroll accounts.
- Developed software for emerging growth welding robotics firm
- Conducted research on market potential and demographics
- Provided line sketches and equipment recommendations.

See the "Resume Verb List" on the next page for more ideas to improve your resume.

#### **POINTS TO CONSIDER:**

Be brief: Your resume should be as complete as possible without being redundant or irrelevant. Usually the resume will be one page long. As a rule of thumb, for each additional degree and/or seven years of experience, you can add another page. If you do have a two-page resume, be sure that the essential or primary information can be scanned quickly and appears on the front page.

**Be consistent in style and content**: Stylistic gimmicks (e.g., underlining, asterisks, indenting, bold type) can be effective but should not be overused.

**Be logical:** Make sure the information flows smoothly and sensibly. Remember: YOU determine how a person reads your resume. We read left to right, top to bottom. Prioritize and arrange your information accordingly.

**Be conscious of image**: Remember that your resume and cover letter are often your first contacts with a prospective employer. Resumes should be visually appealing and should not contain typographical or grammatical errors.



## RESUME VERB LIST

#### Leadership & Management

**Assigned** 

Chaired meetings

Coordinated

Delegated

Developed

Directed

**Evaluated** 

Hired **Improved** 

Initiated

Interviewed

Led

Managed

Motivated

Oversaw

Planned

Promoted change

Reviewed

Sold

Supervised

Trained

#### **Administration & Organization**

Allocated resources

Audited

**Budgeted** 

Calculated

Categorized

Classified

Compiled information

Designed

Developed programs

Established procedures

Estimated

Forecasted

**Implemented** 

Maintained records

Made decisions Managed budget

Managed time

Marketed

Organized

Prioritized

Recommended

Sorted Data

Systematized

#### **Communication:**

#### **Human Relations & Teaching**

Adapted

Advised

Aided

Assisted

Coached

Communicated

Conversed

Counseled

Defined

Educated

Empathized

**Empowered** 

Encouraged

Explained

**Facilitated** 

Guided

Influenced

Informed

Instructed

Listened

Mediated

Mentored

Negotiated

Nursed

Presented

Taught

Trained

**Translated** 

Treated

Tutored

Understood

**Communication:** 

#### Written & Verbal

Addressed

Advocated

Collaborated

Corresponded

Debated

Demonstrated

Edited

Informed

Integrated information

Interpreted

Persuaded

Proofread

Publicized

Reported

Sold

Spoke

Summarized

Synthesized

Translated

#### Research & Investigative

Assessed

Collected

Critiqued

Diagnosed

Disproved

Evaluated

Examined

Extracted

Identified

Inspected

Interviewed

Monitored

Observed

Researched

Reviewed

Solved problems

Studied

Summarized

Surveyed

Synthesized

Tested

**Artistic & Creative** 

Acted

Composed

Created Designed

Developed

Directed Drew

Entertained

Fashioned

Generated Ideas

Illustrated

Initiated

Performed

Portrayed Images

Sang

Sketched

Visualized

Wrote

#### Physical/Mechanical &

#### Clerial/Technical

Arranged

Assembled

Built

Calculated

Catalogued

Classified

Computed

Constructed

Cooked

Counted

Designed

Devised Engineered

Entered data

**Fabricated** 

Filed

Inspected

Installed

Lifted

Operated Processed

Program computers

Recorded

Repaired

Sorted

Transported

Word processed

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The following elements are often included in resumes. Arrange whichever categories you use to reflect your strengths in the most advantageous way.

**CONTACT INFORMATION:** Your name, address(es), phone number(s) with area codes. It is acceptable to include your e-mail address.

**OBJECTIVE:** One sentence stating the kind of position you want, the task(s) you want to perform, or the environment in which you wish to work.

**EDUCATION:** Name of institution, city, state, degree, major, and month and year of graduation. You may wish to include would be schools attended overseas; course work directly applicable to the desired job; minor; GPA (overall or departmental). The highest degree earned should be listed first, then continue backward.

**CERTIFICATION:** Include your area/level of certification and date received

**EXPERIENCE:** Name of organization, job title, city, state, dates of employment or service, and active verb descriptions (\*) of responsibilities and duties usually in bullet form. For targeted Resumes you can highlight specific experience: "Administrative Experience," "Management Experience" "Related Experience," "Other Experience," etc.

**SKILLS:** Provide a list of skills or qualifications that you would like the employer to know about that may not come through in other headings. List computer languages, programs, systems, etc. For example: Excellent team player; Work well independently while also in team situations; Excellent oral and written communication skills.

**HONORS/AWARDS:** Academic scholarships, grants, academic honors, awards (e.g. Geology Student of the Year) and Dean's List (may also be included under Education section)

**LANGUAGES:** Foreign Languages: Define the level of your ability: "Fluent," "Literate," "Conversant"

**PROFESSIONAL MEMBERSHIPS:** Professional and community affiliations, clubs/organizations, and student groups. Include name of organization, dates of membership, and offices held, if any.

**INTERESTS/ACTIVITIES (Optional):** Special interests, activities, or travel experiences.

**REFERENCES:** Not Necessary but if you want, the statement "references available upon request" is preferred. List references on a separate page (name, address and phone) which matches your resume paper. Do not send unless they ask for them!

**OTHER HEADINGS:** "Special Skills;" "Publications;" "Professional Development" (training, seminars, conferences, workshops), "Class Projects," "Study Abroad," "If you have something else to add that would be relevant, make a heading that's appropriate and include it!

#### LAYOUT, FORMAT AND PRINTING FORMAT:

- Are general headings (education, experience, etc) consistently presented and set apart in some way from the other material (by capitalizing, underlining, spacing, bold-facing, etc)?
- Does the order of material presented emphasize what you intend it to? Is the order logical? Are the items in reverse chronological order (i.e., most recent experience first)?
- Is the length of the resume appropriate to the amount of material presented and to the job objective?
- Does the resume have an overall neat, readable appearance? Is it easy to scan? Is there sufficient but not excessive white space?

#### **PRINTING:**

- Your resume should be word-processed.
- Have it printed on "resume" paper (stationery stores or office supply stores have a selection of paper for resume writing). Use pale colors such as white, ivory, gray, cream, beige, or off-white. Avoid loud and garish colors and bright white.
- Test your resume by photocopying it. Oftentimes employers copy your resume and pass it on to others in the organization.

#### **CONTENT**

- Are the topic headings specific enough to invite reader interest?
- Is the information presented specific and concise? Is it quantitative where appropriate?
- Are accomplishments and problem-solving skills emphasized?
- Are your name, address, and telephone number, and email address at the top of the first page?
   If there is a second page, is your last name and "page 2" at the top?
- Is all important information included?
- Is extraneous material (hobbies, marital status, age, irrelevant memberships, repetitious information, etc) eliminated?

#### **STYLE**

- Do sentences begin with action verbs?
- Is grammatical style consistent throughout?
- Is choice of vocabulary appropriate to your iob target?
- Are punctuation and spelling correct?
- Are sentences and paragraphs of a readable length? (Paragraphs ideally should be no longer than a few lines)
- Have extraneous phrases, such as "duties included" been eliminated?
- Do any of your phrases or sentences contain personal pronouns?

#### **LAYOUT**

- Fonts: Avoid using Courier, it is a wide font and takes up too much room. Common resume fonts include Times Roman, Helvectica, Palatino. There are many new fonts that look great too. Experiment with your font menu!
- Font Size: 11point the average; 10 point is lowest you would want to go.

- Margins: .5 inch margins top, bottom, right and left are recommended to give you space you need. In Microsoft Word go to "File" then "Page Setup" and change each margin. It is almost impossible to have a one page resume with the default margins.
- Bullets are used to highlight verb statements on a resume. It is recommended to go to "Insert" and then select "Symbol" and insert a bullet where you want it. The bullet wizard in Word adds too much spacing that takes away valuable space on your resume.

#### FINALLY:

Proofread, Proofread!! Always have someone else proof your resume. You have worked so much with your resume you will just not see those typos or mistakes that someone else can spot in seconds!. Career Services offers resume critiques to help you make sure your resume is perfect!

**EXAMPLES OF RESUMES CAN BE FOUND ON** THE FOLLOWING PAGES

#### Nikki A. Freshman

123 UNF Way Jacksonville, Florida 32225 (904) 555-6543 n.freshman@unf.edu

**Objective** 

Seeking a part-time position as an Accounting Assistant.

**Education** 

University of North Florida, Jacksonville, Florida Bachelor of Business Administration, Accounting Expected: May 2015

Related Experience

### Florida State College at Jacksonville, Jacksonville, Florida

Accounting Tutor, August 2014-Present

- Created a strategy on how to help students learn accounting
- Communicate with students, faculty, and staff
- Conduct interviews for other tutor positions

## **Coggin College of Business**, Jacksonville, Florida *Student Assistant*, Summer 2014

- Completed various projects using Microsoft Office programs
- Organized and implemented a new filing system
- Performed research about student's needs

Work Experience Hallmark, Jacksonville, Florida

Sales Associate, February 2013–December 2013

**Wendy's**, Jacksonville, Florida *Cashier*, June 2012–January 2013

**Skills** 

Excellent customer service Strong communication skills

Experience working in a fast-paced work environment

Microsoft Word, PowerPoint, Excel

**Activities** 

Alpha Sigma Pi, Vice President Golden Key Honor Society

#### **BRANDON B. SOPHOMORE**

5323 Kernan Boulevard South Jacksonville, Florida 32225 (904) 555-1953 bbsophomore@yahoo.com

**Objective** To obtain an internship in the field of advertising

**Education** University of North Florida, Jacksonville, Florida

Bachelor of Science, Communication: Advertising

May 2016, **GPA 3.6** 

Honors and Advertising Club
Activities Dean's List

Student Government, Chief Justice

Martin Luther King, Jr., Scholarship Recipient

**Qualifications** • Excellent team player

• Communicate effectively with others

Effective leadership skillsStrong motivational skills

• Arranged programs and invited guest speakers for Advertising Club

• Maintained an organized work area

• Developed and maintained productive working relationships

• Successfully maintained above average GPA while working and being heavily active in

extracurricular activities

Computer Excel
Skills Publisher

Photoshop MS Word Power Point

**Employment History** 

**Target,** Jacksonville, Florida, *Cashier*, May 2013–Present **Dillards**, Tampa, Florida, *Sales Associate*, Summer 2013

Publix Supermarkets, Tampa, Florida, Cashier, January 2012–April 2013

#### Sarah Sunshine

123 Brandnewday Road Jacksonville, Florida 32256 (904) 620-1234 ssunshin@hotmail.com

#### **EDUCATION**

University of North Florida, Jacksonville, Florida

Bachelor of Art, Major in Sociology; Minor in Psychology, December 2014 GPA: 3.7/4.0, Dean's List and Psi Chi National Honor Society

Graduated Cum Laude

#### RELATED EXPERIENCE

#### **Duval County Family Resource Center (DCFRC)** Jacksonville, Florida

Intern, Spring 2014

- •Prepared resource manual to be used by the Center.
- •Provided child care information.
- •Researched and translated social insurance programs of clients.
- •Obtained medical supplies for clients not covered by medical cards.
- •Provided counseling to a caseload of 20-25 clients per week.
- •Initiated a program to inform the school children about the DCFRC.
- •Worked in conjunction with other social service agencies to obtain needed services for clients.

#### Brighten Center, Jacksonville, Florida

Intern, Fall 2011

- •Maintained small caseload with teen parents.
- •Conducted home visits and counseled teen parents.
- •Co-led teen parenting classes.
- •Prepared a variety of materials taught at the parenting classes.

#### Camp Sunny Day, Boone, North Carolina

Camp Counselor, Summer 2010 and 2011

- •Worked with physically handicapped children ages 5 7 years old.
- •Organized activities for children.
- •Learned basic sign language while working with deaf impaired child.

#### RESEARCH EXPERIENCE

#### University of North Florida, Professor B.F. Skinner, Jacksonville, Florida

Research Assistant, January 2012-August 2012

- •Helped develop coding system for behavioral assessment of 8-year olds
- •Tested 40 research participants for ability to complete various motor tasks
- •Assisted with data analysis using SPSS-X

#### **VOLUNTEER EXPERIENCE**

#### Mental Health Services, Jacksonville, Florida

Volunteer (June 2011-present)

- •Work with mentally handicapped people in daily activities including personal hygiene, eating, and recreation.
- •Learned to take care of and communicate with the mentally challenged.

#### Boys and Girls Club of Duval County, Jacksonville, Florida

Volunteer (May 2010-January 2011)

- •Assisted children with homework and facilitated their learning.
- •Organized recreational activities.

#### **MEMBERSHIPS**

American Psychological Association, Student Member, 2013 - present UNF Psychology Club, President, 2012 - present

#### **SKILLS**

Above average understanding of American Sign Language Proficient with SPSS-X, ACCESS Data Base

#### **OZZIE OSPREY**

4567 All American Drive Phone: (904) 620-1000 Jacksonville, Florida 32224 Email: ozzie123@unf.edu

#### **OBJECTIVE**

Seeking a Program Coordinator position in youth services

#### **EDUCATION**

**University Of North Florida** Jacksonville, Florida Bachelor of Arts, Psychology Expected: 12/2014 GPA 3.5/4.0, Dean's List, FICPA Scholarship

#### RELEVANT COURSES

Advanced Adolescent Psychology Learning Theory **Behavior Modification** Personality Theories Social Psychology Mentor of Urban Youth

#### RELEVANT EXPERIENCE

**Boys and Girls Club** Jacksonville, Florida 6/2014 - Present Office Assistant

Provide the public with information about various services. Coordinate recreational events. Assist counselors with Mentor Youth Training seminars. Manage various office and administrative tasks.

#### **University of North Florida**

Jacksonville, Florida Experimental Social Psychology Class Project Spring 2014

Worked in a group setting to plan a research project. Conducted research on religious and sexual attitudes Collected data via surveys of 18 to 40 year-old college students

#### University of North Florida

Jacksonville, Florida

Behavior Modification Class Project Fall 2013

Worked to develop a behavior modification plan to stop inappropriate behavior. Research possible plans of action and chose two plans to limit behavior. Implemented plans with positive reinforcement

Jacksonville, Florida

#### University of North Florida Psychology Club

Special Events Coordinator Fall 2012

Oversaw the financial operations of outreach marketing projects; maintained budget. Coordinated Adopt a Kid Day, a recreational event for inner city children. Successfully raised funds for children's charity. Arranged guest speakers for meetings.

#### OTHER WORK EXPERIENCE

**Hallmark Cards** Jacksonville, Florida Merchandiser 6/2011 - 5/2013

Merchandised 8-10 retail stores daily to ensure visual appeal of product displays. Assisted sales representatives with servicing accounts. Processed customer-billing statements. Handled customer inquiries and resolved any existing problems.

#### **Jacksonville Insurance Company**

Jacksonville, Florida Office Assistant 8/2011 - 6/2013

Provided information to clients regarding insurance policies. Improved office administration process by re-organizing file system.

#### **Albert Einstein**

(904) 555-1212 aeinstein@aol.com 2657 Uphill Ave, Jacksonville, Florida 32244

#### **OBJECTIVE**

An entry-level automotive engineering position requiring strong analytical and organizational skills.

#### **EDUCATION**

UNIVERSITY OF NORTH FLORIDA

Jacksonville, Florida

**Bachelor of Science in Mechanical Engineering** 

May 2015

Honors: Daniel M. Joseph Prize in Mechanical Engineering, 2008

Top Five Finisher in the ASME Region XI Student Section Website Competition

#### RELATED COURSEWORK

Thermodynamics, Deformable Solids, Statics, Materials Science, Basic Circuits, Fluids Mechanics, Controls, Heat Transfer, Vibrations, Statistics, Design, Turbo Machinery, Automotive Structural Design

#### RELATED EXPERIENCE

**Co-op Engineer** 

AUTOCRAFTERS, INC.

Jacksonville, Florida

August 2014

• Worked on advanced test project that involved mechanical design, CAD/CAM technology, automobile structures, and coordination among project groups

#### UNIVERSITY OF NORTH FLORIDA

Jacksonville, Florida

Senior Design Project

Spring 2014

 Designed a data acquisition system to monitor solar panels installed on roof of the UNF Engineering building

#### Mini-Baja Team participant

Fall 2013

• Worked on 6-member team to design and build a miniature stock car for National Society of Automotive Engineers competition

#### **Pressure Vessel Project**

Spring 2013

• Measured the discharge pressure when one pressure vessel discharged to the next at the instant it reached choke flow or subtonic velocity

#### GENERAL MOTORS CORPORATION

Detroit, Michigan Summer 2013

Intern

• Assisted in experimental and literature research

- Prepared data for technical papers
- Computed engineering calculations

#### **SKILLS**

WINDOWS OPERATING SYSTEM
 JAVA
 IDEAS
 HTML
 AUTOCAD
 MATLAB
 LABVIEW
 C++

#### **ACTIVITIES**

- •Society of Automotive Engineers, President, 2013–Present
- •American Society of Mechanical Engineers (ASME), 2012–Present

#### **SKILLS**

**Computer**: MS Word, Excel, Power Point, Word Perfect, Photo Shop, Internet **Language**: Fluent in Spanish, Conversational French and American Sign Language

#### WILBUR WRIGHT

123 Appledumpling Avenue Jacksonville, Florida (904) 555-5555

#### **EDUCATION**

UNIVERSITY OF NORTH FLORIDA

Bachelor of Business Administration. Business Administration

G.P.A. 3.5 Dean's List

Jacksonville, Florida

August 2016

#### RELATED EXPERIENCE

**ABC ORGANIZATION** 

Jacksonville, Florida May 2014-August 2014

Intern

Assisted with the design and research of several marketing projects

• Created a survey for the general public to be used for a marketing research study

Attended a 2 week advertising seminar

• Effectively worked as a team player while also maintaining top performance on individual projects

#### SMALL BUSINESS DEVELOPMENT CENTER

Jacksonville, Florida

Summer 2013

Business Analyst

Assisted in business planning to small start-up and existing businesses

• Conducted research on market potential and demographics

Performed business valuations used for buying and selling small businesses

Prepared financial statements for tax and lending purposes

#### UNIVERSITY OF NORTH FLORIDA

Jacksonville, Florida

Spring 2013

Strategic Management and Business Policy Class Project

• Worked in a group setting on the marketing and promotion of the Maytag Corporation

• Collected data via a survey on the marketing methods currently used by the Maytag Company

Researched the history of their marketing strategies and conferred with other professionals in the field
Received a grade of A, individually and as part of the team, on the project

#### **OTHER WORK EXPERIENCE**

#### UNIVERSITY OF NORTH FLORIDA

Student Assistant/Career Services

Jacksonville, Florida May 2013-Present

• Greet students, answer phones, and file

Maintain the career library and assist students in the computer lab

Assist staff with running errands, typing, and scheduling student appointments

#### **SKILLS**

Proficient in Lotus and WordPerfect Excellent oral and written communication skills Receive and carry out instructions and tasks in a timely manner Organized, with attention to detail Ability to adapt to a changing work environment and deal with pressure comfortably

#### **ACTIVITIES**

<b>Alpha Sigma Pi,</b> Accounting Fraternity, <i>Member</i>	2013–present
Student Government Association, Member	2013–present
<b>American Marketing Association</b> , <i>Member</i>	2012–present
<b>United Way Student Fund Raising Committee</b> , Member	2012–present
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#### HARRIET OSPREY

1111 University Dr., #000, Jacksonville, FL 32246 Phone: (904) 123-1234, Email: hosprey@aol.com

#### **OBJECTIVE**

To obtain a journalism internship with Billboard magazine.

#### **EDUCATION**

UNIVERSITY OF NORTH FLORIDA

Bachelor of Science in Communication, Journalism

Current GPA 3.96/4.0

Jacksonville, FL May 2016

#### WRITING EXPERIENCE

FLORIDA TIMES UNION

Freelance Writer

Jacksonville, FL 8/2014-present

- Research, write, and edit stories for all sections of the Jacksonville daily newspaper which has a circulation of over 165,000 readers
- Develop working relationship with members of Jacksonville media community
- Write articles highlighting the Hope Fund which has helped more than 760 local families in need

#### THE SPINNAKER, UNIVERSITY OF NORTH FLORIDA STUDENT NEWSPAPER

Jacksonville, FL 1/2014-present

**Assistant News Editor and Writer** 

- Assign stories for news section of weekly student newspaper
- Assisted with various editorial decisions and story budgets
- Generate new story ideas
- · Edit stories of other writers

#### **Staff Writer**

1/2013-12/2013

Wrote hard news

Write news articles on political, academic, and social topics

#### COX COMMUNICATIONS

Atlanta, GA

Writer (Internship)

5/2013-12/2013

- Wrote articles for employee publication
- Wrote and posted articles to updated intranet
- Wrote press releases and personnel announcements
- Conducted research for speeches and presentations
- Involved with strategic planning related to communication issues and challenges

#### JACKSONVILLE BUSINESS JOURNAL

Jacksonville, FL Summer 2012

#### **General Assignment Reporter (Internship)**

Wrote articles for a number of different beats

• Wrote profiles and feature articles on local area business professionals

#### **OTHER WORK EXPERIENCE**

OLIVE GARDEN, Server/Trainer/Shift Leader, Jacksonville, FL	8/2012-Present
PULTE HOMES, Office Assistant, Jacksonville, FL	6/2012-8/2012
BENNIGAN'S RESTAURANT, Server/Bartender, Jacksonville, FL	4/2011-8/2011
SAWGRASS COUNTRY CLUB. Server/Houseman, Jacksonville, FL	5/2010-8/2010

#### ORGANIZATIONS/CLUBS

Golden Key International Honor Society	1/2014-present
UNF Ad Club. Vice President and Charter Member	8/2013-present

#### **SKILLS**

MS Word, Excel, Power Point, Outlook, Explorer Internet, News Edit Pro

#### INTERESTS

Artist and repertoire, artist management, promotions, tracking of "Top 10 Artists"

#### William Gates

4567 St. Johns Bluff Road, South ♦ Jacksonville, Florida 32256 ♦ (904) 620-1234 ♦ aein@unf.edu

**OBJECTIVE** To obtain an entry-level position in computer programming

**EDUCATION UNIVERSITY OF NORTH FLORIDA**, Jacksonville, Florida

Bachelor of Science in Computer and Information Science, May 2016

Major: Computer Science GPA: 3.5

COMPUTER SKILLS ♦ COBOL, Assembly, Qbasic, C, Pascal, Basic, C++

♦ UNIX, MS-DOS, MS Windows, TSX/RSX

♦ DEC Alpha, PC, PDP-11, IMB Mainframe

♦ MS Word, Excel, WordPerfect, Lotus, dBase, PageMaker

RELATED EXPERIENCE

#### BLUE CROSS BLUE SHIELD OF FLORIDA, Jacksonville, Florida

Server Management Team Intern, 7/2014–present

- ♦ Automate in-office Service Center reports using Excel macros and VBA
- ♦ Help with maintenance and hardware support for production Proliant servers, including hot-swap parts replacement and other forms of troubleshooting
- ♦ Participated in complete hardware assembly of HP/Compaq Proliant DL series servers, including racking and cable management

#### UNIVERSITY OF NORTH FLORIDA, Jacksonville, Florida

OFFICE OF COMPUTING SERVICES

Help Desk Programmer Analyst, August 2013-present

- ♦ Install and maintain various computer software
- ♦ Assist in solving technical problems with University computers
- ♦ Train new employees and assist with hiring

Programmer Assistant January 2013–August 2013

- ♦ Promoted to Programmer Analyst
- ♦ Installed hardware
- ♦ Assisted with various software support

#### CLASS PROJECTS

- ♦ Developed software for pseudo inventory management system using the RUP
- ♦ Designed client/server using sockets/RPC
- ♦ Constructed a C-compiler and a cross assemble using C
- ♦ Designed programs featuring forking, semaphores, and pipes using C
- ♦ Designed a variant of the game "connect five" using artificial intelligence paradigms
- ♦ Created various multimedia projects using PHP, HTML, Director, Premiere, Authorward
- ◆ Designed FTP client/server using C

**ACTIVITIES** 

Association of Information Technology Professionals, *Member*, 2013–present University of North Florida Computing Society, *Treasurer*, 2013–present BACCHUS—the campus alcohol awareness group, *Volunteer*, 2013–present

OTHER WORK EXPERIENCE

BELK DEPARTMENT STORE, *Accounting Clerk*, Jacksonville, Florida, 5/2013–4/2014 UNITED PARCEL SERVICE, *Loader*, Jacksonville, Florida, 5/2012–4/2013 BOUNDLESS LIGHT PRODUCTIONS, *Web Designer*, Jacksonville, Florida 1/2012–5/2012

**HONORS** Dean's List, 2012, 2013, 2014

Upsilon Pi Epsilon Award for Academic Excellence, 2013

Golden Key National Honor Society, 2012–2013

Math Student of the Year Award, 2012

#### Carl Sagan 124 Galaxy Way Jupiter, Florida 32256 (123) 123-4546

#### **OBJECTIVE**

An internship in laboratory research

#### **EDUCATION**

University of North Florida, Jacksonville, Florida <u>Bachelor of Science in Chemistry</u>, Expected May 2016 Major GPA: 3.8, Overall GPA: 3.68

**Relevant Courses:** 

• Organic Chemistry I & II

• Calculus I & II

• Chemistry I & II

Biology I & II

• Physics I & II

Inorganic Chemistry

• Quantitative Analytical Chemistry

#### **HONORS**

Dean's List; Golden Key National Honor Society; UNF Academic Scholarship

#### RELEVANT WORK EXPERIENCE

University of North Florida, Jacksonville, Florida

<u>Chemistry Research Assistant</u>, Summer 2014 Constructed multistage vacuum system and computer-interfaced, pulsed, supersonic gas injector for molecular collision experiments.

Eckerd Drug Store, Jacksonville, Florida

Pharmacy Technician, January 2014–May 2014

Assisted pharmacist with filling prescriptions. Dispensed medication and determined volumes for solutions and suspensions. Maintained inventory. Completed appropriate insurance paperwork. Provided customer service and operated the cash register.

#### **SKILLS**

Computer: Microsoft Word, Excel, and Power Point Strong skills in interpreting complex and/or technical information and problem solving Work well independently while also a positive team player Strong organizational skills with attention to detail Punctual and reliable

#### **MEMBERSHIPS**

**American Chemical Society** Student Member, 2013-Present

**Pre-Med Society** 

Student Member, 2013-Present

#### OTHER WORK EXPERIENCE

Winston Barney Corporation, Data Processor, Jacksonville, Florida, 9/2013–12/2013 The Gap, Night Manager, Jacksonville, Florida, 1/2013–8/2013 McDonald's, Cashier, St. Augustine, Florida, 2/2012–12/2012

#### Franklin D. Roosevelt

123 All American Way Jacksonville, FL 32224 904-123-2345 Frooseve@aol.com

#### **OBJECTIVE**

A position in public relations that will utilize strong analytical, planning, and communication skills

#### AREAS OF EFFECTIVENESS

#### ANALYTICAL SKILLS

- Have passed three parts of the Florida CPA license and will be taking the fourth part in January 2010.
- Prepared tax returns and extensions and preliminary audit review.
- Able to maintain accounts payable, receivables, and general ledger.
- Adept in MS Word, Excel, Lotus, WordPerfect, and Power Point.

#### ORGANIZATIONAL/PLANNING SKILLS

- Collaborated with local children's charity to assist with math tutoring.
- Coordinated, implemented, and supervised a raffle to raise \$1000.00 for local children's charity.
- Reorganized file system to improve office administration.
- Arranged guest speakers for student organization.
- Planned and organized a social event for employers and students.
- Able to maintain above average GPA while working 25–30 hours per week and participating in various activities.

#### **COMMUNICATION SKILLS**

- Invited guest speaker for student organization.
- Able to communicate effectively with customers and employees.
- Prepared and delivered speech to help raise funds for charity.
- Served as spokesperson for student organization.

#### **EDUCATION**

#### UNIVERSITY OF NORTH FLORIDA, Jacksonville, Florida

Bachelor of Business Administration, May 2016 FICPA Scholarship, Dean's List, Phi Kappa Phi Honor Society

#### EMPLOYMENT HISTORY

WILLIAM & ASSOCIATES, Jacksonville, Florida, *Customer Service Representative*, June 2014–Present COOPERS & LYBRAND, Jacksonville, Florida, *Accounting Intern*, Fall 2013

JACKSONVILLE INSURANCE COMPANY, Jacksonville, Florida, *Office Assistant*, January 2013–August 2013

#### **ACTIVITIES**

FICPA—student member

Alpha Sigma Pi—treasurer/public relations officer

#### **Michael Dell**

124 Osprey Way Jacksonville, FL 32225 (904) 123-4567 mdell@anywhere.com www.mdell.com

#### **EDUCATION**

#### University of North Florida, Jacksonville, FL

Bachelor of Science in Computer and Information Science, Minor in Graphic Design

Major: GPA 3.87, Overall GPA: 3.65, May 2016

Honors: Phi Theta Kappa and Dean's List

#### **COMPUTER SKILLS**

COBOL CCS Assembler Microsoft Access

Visual Basic Qbasic Oracle Paradox Lotus Microsoft Office PowerPoint Word Perfect

#### RELEVANT EXPERIENCE

#### **Information Resources of Jacksonville**, Jacksonville, FL

Part-time Programmer, June 2014-present

• Perform installation procedures, custom programming, and testing as required.

#### Barnett Technologies, Jacksonville, FL

Intern, August 2013–December 2013

- Built and installed PC's for staff
- Established user accounts on appropriate networks
- Traced and repaired network problems
- Trouble shot various problems with staff computers
- Trained personnel on network and various installed programs

#### UNF Career Development Center, Jacksonville, FL

Part-time Web Master, January 2013-May 2013

- Worked directly with Director and staff on web page creation and maintenance
- Developed graphics for various marketing and promotional materials

#### **OTHER EXPERIENCE**

#### U.S. Navv

E-8, AWCS Anti-submarine Warfare Operator Technician, May 2009–June 2012

- National Defense Ribbon
- Meritorious Accommodation Medal

#### **MEMBERSHIPS**

Delta Sigma Pi, 2013–2014 Upsilon Pi Epsilon, 2013–2014, Coordinator of Special Events, 2013 Students in Free Enterprise, 2013–2014

#### **Thomas Jefferson**

Current Address Osprey Way, HB 101 Jacksonville, FL 32256 (904)123-1234 Permanent Address 902 North Cascade Colorado Springs, CO 80946 (719)789-1011

#### **EDUCATION**

**University of North Florida** 

Bachelor of Arts

- · Political Science Major
- · GPA: 3.5
- · Political Science Advisory Committee

May 2016

Jacksonville, FL

#### RELATED EXPERIENCE

Colorado Legislature

Denver, CO Summer 2014

Legislative Aide

- · Interned with Diana DeGette, Assistant Minority Leader in the House of Representatives.
- · Researched bills, observed House floor activities, and attended committee meetings.
- · Organized dinner and/or speaking engagements and handled constituent correspondence.

#### The Law Office of Elizabeth T. Hurley

Colorado Springs, CO Summer 2013

Receptionist

· Answered telephones, organized case files, and helped with monthly billing.

· Responsible for preparing outgoing client correspondence and preparation of court documents.

#### **SKILLS**

Proficient with IBM computers; applications Word Perfect, Lotus, and Free Lance Graphics Worked with Macintosh computers; applications Microsoft Word Type 65 wpm

#### **CAMPUS ACTIVITIES**

PRSSA—Student Member, 2013—Present Political Science Club—Vice President, 2013—present Student Ambassadors—2013—Present

#### WORK EXPERIENCE

**Jacksonville Law Firm** 

Jacksonville, FL

Runner

October 2012–Present

· Assist office staff with general office duties and transport documents to law firms and Duval County Court House.

Kinko's Copy Center

Denver, CO

Customer Service Representative

October 2011-April 2012

- · Handled customer inquiries about coping, faxing, binding, and laminating.
- · Assisted customers with merchandise selection and operated cash register.
- · Operated various copier machines, fax machines, and binding and laminating machines.

#### Ozzie Osprev

904-111-1111,Ozzie@ospreys.unf.edu

#### **Objective**

An internship with the U.S. Department of Housing/Urban Development

#### **Education**

University of North Florida Jacksonville, FL Bachelor of Arts. Political Science. 12/2015

Minor in **International Studies**; Overall GPA 3.64/4.0

Memberships: Mock Trial, Pi Sigma Alpha, Golden Key International Honor Society

#### **Relevant Experience**

Rogers Towers Attorneys at Law Jacksonville, FL **Administrative Assistant** 06/2012-Present

- Transport affidavits/forms to and from Duval Courthouse
- Assist with various office tasks

#### University of North Florida

Jacksonville, FL Member, Enactus, formally Students In Free Enterprise 01/2012-Present

- Research company contacts for students
- Create/edit workshop documents for presentations
- Investigate contacts within selected target markets

#### University of North Florida

Jacksonville, FL

#### **Politics of Social Programs Research Paper**

01-04/2014 Assignment required identification of a member of the "working poor"

- Interviewed participant to gather data for analysis
- Identified factors affecting income potential
- Documented housing and lifestyle challenges and its effects
- Focused on participant's outcome and accomplishments

#### The Experiment in International Living

Tepic, MEX

07/2010

10/2009

Volunteer

- Worked on the Caritas public health project
- Collected medical, clothing, food and other donations
- Developed cultural awareness and planning skills

#### National Youth Leadership Forum on Law

Washington, DC

#### Representative, Fletcher High School

- Attended law related workshops
- Focused on ethics and social policy issues
- Participated in mock trial simulations

#### **Work and Volunteer Experience**

University of North Florida Jacksonville, FL **Chartwells Catering Staff** 03/2012-04/2014

Vincenzo's Tratoria Restaurant Jacksonville, FL Hostess, Wait Staff 05/2012-06/2013

Forest Hills Nursing Home Jacksonville, FL Volunteer 04/2010-06/2011

#### **Skills**

Microsoft Word, PowerPoint, Excel, and Explorer; Twitter, Facebook, LinkedIn, Vine; WordPress

#### **Science Osprey**

123 Osprey Way, Jacksonville, Florida 32256, (904) 123-4567, sosprey@unf.edu

#### **Objective**

An internship in field of pathological laboratory research

#### **Education**

University of North Florida Jacksonville, Florida

Bachelor of Science in Chemistry; Minor in Biology, Expected 12/2015

Major GPA: 3.8/4.0, Overall GPA: 3.68/4.0

**Relevant Courses:** 

•General Chemistry I & II •Chemical Research

•Organic Chemistry I & II •Genetics

•Biochemistry •Pathogenic Bacteriology

•Inorganic Chemistry •Ecology

#### **Honors**

Deans List; Golden Key National Honor Society; UNF Academic Scholarship

#### **Relevant Work Experience**

University of North Florida - Jacksonville, Florida Chemistry Research Assistant, 01/2014— Present

•Construct multi-stage vacuum system and computer-interfaced, pulsed, supersonic gas injector for molecular collision experiments

#### **CVS Drug Store** - Jacksonville, Florida

Pharmacy Technician, 01/2010 – 05/2013

•Assisted pharmacists with filling prescriptions; dispensed medication and determined volumes for solutions and suspensions

•Maintained inventory; completed appropriate insurance paperwork

•Provided excellent customer service; upheld company policies and procedures

#### **Skills**

**Laboratory:** Gravimetric Analysis, Titrations, Spectrophotometer Analysis, Affinity Chromatography, PCR, Southern Blot Test, and Gel Electrophoresis

Computer: Microsoft Word, Excel and PowerPoint

**Personal:** Excellent problem solving skills; Ability to interpret complex and/or technical information; Work well independently while also a positive team player; Strong organizational skills with attention to detail; Punctual and reliable

#### **Memberships**

**Biomedical Pre-Professional Society,** <u>UNF, </u>Student Member, 01/2013 – Present **American Chemical Society,** UNF, Student Member, 09/2011 - Present

#### **Other Work Experience**

**Laboratory Corporation of America**, <u>Data Processor</u>, Jacksonville, Florida, 9/2012-12/2013 **Wal-Mart**, Night Manager, Jacksonville, Florida, 8/2010-8/2012

McDonald's, Cashier, St. Augustine, Florida, 2/2008-7/2010

#### **Henrietta Osprey**

(904)123-1234, H.Osprey@ospreys.unf.edu

**OBJECTIVE** An advocacy internship in the criminal justice field

UNIVERSITY OF NORTH FLORIDA **EDUCATION** Jacksonville, Florida December 2015

Bachelor of Arts Degree, Criminal Justice

Minor in **Psychology** 

Upper Level GPA: 3.7/4.0; Overall GPA: 3.4/4.0; Dean's List four consecutive semesters

**AFFILIATIONS** AND HONORS Student Criminal Justice Association - Vice President and Treasurer, Psychology

Club - Member, Golden Key National Honor Society - Member

**SKILLS** Proficient in Microsoft Word, Excel, Outlook, PowerPoint, SPSS

Fluent Spanish; conversational French

Good interpersonal skills, learn tasks quickly, team player who often emerges as

the leader in group projects

**ACADEMIC EXPERIENCE** 

#### UNIVERSITY OF NORTH FLORIDA Family Violence (CJL 4681)

Jacksonville, Florida January - April 2014

- Examined the various expressions of violence (child, spouse, elder abuse)
- · Discussed psychological and social causes of domestic violence
- Learned about strategies for alleviating intra-familial aggression

#### Criminological Theory (CCJ3603)

August - December 2013

- · Increased understanding of theories used to explain criminal behavior
- Developed connections between theory, research, and policy
- Used critical thinking skills to analyze, develop, and improve policies to reduce crime

#### Lifespan Development (DEP 3054)

January -April 2013

- Compared social, emotional, and cognitive development from birth to death
- Developed an understanding for psychological research pertaining to human development

COMMUNITY **EXPERIENCE** 

#### GUARDIAN AD LITEM 4th JUDICIAL CIRCUIT **Certified Volunteer**

Jacksonville, Florida March 2014 - Present

- Assist Court Appointed Special Advocates with documentation of files
- Build trusting relations with abused children enrolled with the organization

#### **HUBBARD HOUSE Summer Volunteer**

Jacksonville, Florida May 2010 - August 2013

- Read to the children and coordinated various play activities
- · Assisted with stocking of facility supplies for families in need
- Made fundraising calls to secure donations and support from area businesses

WORK **EXPERIENCE** 

#### BANK OF AMERICA

Jacksonville, Florida May 2012 - Present

Teller

Assist with training of new part-time tellers

- Provide courteous customer service for civilian, military, and business customers
- Implement policies and procedures in a consistent manner

**WALGREENS** 

Jacksonville, Florida

Cashier

December 2010 - May 2012

- Trained in asset protection and loss prevention procedures
- · Served as team lead in manager's absence

• Received three Employee of the Month Awards

KIRKLAND'S

Jacksonville, Florida June 2009 - August 2010

- **Sales Associate** 
  - Assisted with overnight inventory audits and store reset procedures

## **CJ Osprey** 904-123-4567

cjosprey@unf.edu

#### **OBJECTIVE**

To secure an internship in the Criminal Justice Field working with Juveniles

#### **EDUCATION**

University of North Florida
Bachelor of Arts in **Criminal Justice**Jacksonville, Florida
Expected 12/2015

Minor in **Sociology** 

#### **COURSEWORK**

University of North Florida

Jacksonville, Florida

Juvenile Delinquency 05-08/2014

Exposed to the nature and extent of juvenile delinquency in the United States; understand the role of external factors that contribute to delinquency such as family, peers, and schools; learned about society's response to delinquency through formal and informal mechanisms of control

#### Methods of Offender Treatment CJC3410

01-04/2014

Learned the appropriate and inappropriate forms of treatment and their effectiveness; analyzed the rehabilitation process as it relates to the offender's experience with the police, courts, and correctional institutions

#### **Criminal Law and Procedures**

08-12/2013

Developed an understanding of the laws and procedures of the criminal trial process; gained knowledge on crime and punishment and limitations of the criminal justice system; presented assigned case in the group Mock Court competition

#### RELEVANT EXPERIENCE

**Duval County Public Schools** 

**Para Professional (Substitute Teacher)** 

Jacksonville, Florida

03/2014 - Present

Work with inner city and rural county students ages 12-17; Assist in classroom instruction, monitor students' behavior including supervision during detention hour; provide discipline to ensure a safe environment

Jacksonville University

Jacksonville, Florida

#### **Project Axess Counselor**

05-08, 2013 and 2014

Worked with middle school aged at risk youth; assisted in implanting various educational activities and programs; Organized assignments and group activities to develop social skills and conflict resolution; Provided guidance and discipline to ensure safety

#### WORK EXPERIENCE

DAK Resources, Inc.

Medicare Enrollment Analyst

Jacksonville, Florida

12/2012 – 03/2014

Supervisor of Elections Jacksonville, Florida

Customer Service Representative 07-11/2012

#### **SKILLS**

Proficient in Microsoft Word, Access, Excel, Outlook and PowerPoint

Conversational Spanish; Knowledgeable in American Sign Language

Facebook, Twitter, LinkedIn

Able to effectively handle difficult situations and individuals; Dependable leader and team player; Ability to communicate across cultural lines; attentive and observant; respectful of an organization's chain of command

#### **EDUCATION**

University of North Florida, Jacksonville, FL Bachelor of Arts, December 2015

Majors: Psychology (Child Psych.); Sociology

Florida State College at Jacksonville, Jacksonville, FL

Associate of Science, May 2013

Major: Early Childhood Management

#### PROFESSIONAL EXPERIENCE

Youth Counselor Intern

January 2014-Present

#### Delores Barr Weaver Foundation for Girls and Young Women, Jacksonville, FL

- Facilitate specialized gender-responsive training with a focus on gender equality and non-conformity to gender stereotypes
- Provide one-on-one safety, self-image and peer influence training to girls in inner-city elementary schools
- Serve as a mentor, tutor, counselor and group facilitator for girls needing high level interventions

Committee Board Member

February 2012-Present

#### Jacksonville System of Care Initiative, Jacksonville, FL

- Assist and facilitate the local Youth M.O.V.E. (Motivating Others through Voices of Experience) Chapter; organization works with youth who have experience in the foster care, mental health, substance abuse, juvenile justice or homeless systems.
- Serve as a voting board member for the System of Care Initiative, a community collaborative, that unites various children's mental health agencies to transform the mental health system locally

Project Representative

June 2012-December 2013

#### Family Support Services, Jacksonville, FL

- Partnered with Summer Night Lights, a program aimed at decreasing juvenile delinquency by keeping local parks open later, to promote the social services in the community
- Worked with youth (6-17 years old) on activities that focused on team building and communication

Student Assistant in ESOL Department

August 2012- May 2013

#### Florida State College at Jacksonville, Jacksonville, FL

- Assisted English for Speakers of Other Languages (ESOL) with filling out applications for admittance into program
- Created a safe space for students to ask for assistance when they did not understand instructions that were given in English

#### PROFESSIONAL DEVELOPMENT TRAINING

- Emotional Intelligence
- Cultural Sensitivity
- Foster Care Advocacy

- Leadership Development
- Safe Harbor Act
- Strategic Marketing

#### AWARD AND MEMBERSHIPS

- UNF Social Work Club: President, 2014-Present
- Florida State College of Jacksonville: Award of Excellence (Outstanding Student Achievement), April 2013
- Collegiate Leadership Jacksonville: Member, Class of 2013
- Department of Children and Families: Community Champion Award, December 2012

#### TOMARA TEACHER

Jacksonville, Florida 32224 (904) 123-4567 TTeacher1@gmail.com

**EDUCATION** 

University of North Florida, Jacksonville, Florida

Bachelor of Science Degree (December 2015)

Major: Psychology-Child Psychology Track, Minor: Writing Studies, GPA: 3.4/4.0

Florida State College at Jacksonville, Jacksonville, Florida

Associate of Science Degree (May 2013) Major: Early Childhood Management

**TRAINING** 

Cardiopulmonary Resuscitation (CPR); American Sign Language

**SKILLS** 

MS Word, PowerPoint, Excel, Outlook, and Explorer; WordPress, Blogger, Tumblr

**TEACHING EXPERIENCE**  **Duval County School System,** Jacksonville, Florida (August 2013 - Present)

Substitute Teacher

- Present daily lessons in elementary school setting
- Ability to create an interest in learning mathematical and scientific subjects
- Establish and execute individual classroom management plan
- Effectively perform administrative duties: attendance, recording of grades, and documentation of completed assignments for instructor's use

Montessori Learning Center, Jacksonville, Florida (August 2012 – July 2013) After School Teacher's Assistant

- Provided assistance with management of 30 pre-school children
- Engaged students is creative art, reading exercises and physical activities
- Provided parents with weekly achievement reports; recognized children for cooperative behavior and development of interpersonal skills
- School's philosophy based on Stephen Covey's Seven Habits of Highly Effective People

RELATED **EXPERIENCE**  Ed White Middle School, Jacksonville, Florida (January - May 2013)

- Assisted teachers with class room preparation for 35 students
- Organized school supplies: reading, math, and art resources
- Served as Hall Monitor during general assembly

First Baptist Church, Jacksonville, Florida, (June-July, 2011 and 2012) Senior Camp Counselor

- Planned summer camp activities: annual Academic Success Bowl, sports competitions, and mini craft fair
- Assisted with pre-camp scheduling tasks
- Designed promotional flyers

Museum of Science and History (MOSH), Jacksonville, Florida (May - August 2011) Museum Guide
 Assisted with daily presentations and tours
 Conducted presentations for summer camp students
 Provided excellent customer service; followed polices and operating procedures

ASSOCIATIONS

- Student Council for Exceptional Children
- Psychology Club
- Student Government Association Toastmasters International

**HONORS** 

- Dean's List
- Golden Key International Honor Society
- Junior Achievement Scholarship
- Bight Futures' Scholarship

**OTHER EXPERIENCE**  **TJ Maxx**, Jacksonville, Florida (August 2011 – December 2012) Cashier

#### **HENRIETTA OSPREY**

123 Osprey Ave., Jacksonville, FL 32224

(904) 123-4567, Henrietta. Osprey@unf.edu, www.linkedin.com

#### **OBJECTIVE**

Seeking an internship or part-time position as a creative editor and writer

#### **EDUCATION**

**Bachelor of Arts in English and Bachelor of Science in Communication (Public Relations)** Expected 12/2015 *University of North Florida*, Jacksonville, Fla.

- GPA: 3.6/4.00
- Dean's List Recipient Spring 2014, Fall 2013, Fall 2011
- Relevant Coursework: Rhetoric and Writing, Art of Critical Reading, Shakespeare, Creative Writing, Advanced Writing For The Media, Public Relations Writing

#### **PUBLICATIONS**

- Osprey, Henrietta. "From student to professional." Spinnaker. Jan. 2014: Print and Digital.
- Osprey, Henrietta. "First-year in higher education." Spinnaker. Oct. 2012: Print and Digital.

#### **VOLUNTEER EXPERIENCE**

#### **Public Relations Representative; Mentor**

09/13 - Present

Delores Barr Weaver Foundation, Jacksonville, Fla.

- Compose news releases for the staff press
- Write and edit copy for weekly newsletters
- Edit materials for brochures, advertisements, and posters
- Collaborate with a team in developing advertising plans
- Provide English tutorial sessions for girls ages 10 to 17
- Utilize creative writing skills to assist girls with expression of life challenges
- Organized the first Spoken Word contest, 04/2013

#### WORK EXPERIENCE

#### Campus Recruiter

08/11 - Present

The Celebrity Cafe, Jacksonville, Fla.

- Design newsletters and brochures for distribution on campus
- Recruit an average of 25 students in the college internship program each year
- Consistently exceed recruitment goal by 20%
- Utilize strong interpersonal skills to create strong partnerships with student organizations on the campus

**Guest Services Member** 05/10 - 06/11

J.C. Penney Corporation, Jacksonville, Fla.

- Trained 5 new employees on the functions of the register and procedures
- Performed customer sales, returns and exchanges
- Resolved customer complaints through utilizing problem-solving skills

#### **SKILLS**

Computer: Microsoft Word, Excel, PowerPoint, and Outlook; Illustrator, Photoshop, InDesign

Blogging: WordPress, Blogger, Tumblr, Goggle +

Social Media: LinkedIn, Facebook, Twitter, and experience in Social Media Optimization

<u>Language</u>: Intermediate Spanish

<u>Personal</u>: Attentive to detail, adhere to organizational policies, effective leader and team player, ability to establish rapport with people ranging from children to college students to adults

### **Ozzie Osprey**

OzzieOsprey@unf.edu | 904.123.4567 | 1234 Osprey Cove, Jacksonville, FL 32224

#### **OBJECTIVE**

Skillful musician seeking a private/charter school elementary or high school concert band internship position

#### **EDUCATION**

Bachelor of Music Education, April 2016, University of North Florida, Jacksonville, FL

- GPA 3.93; Summa Cum Laude
- Primary Teachers: Randy Tinnin, Gordon R. Brock, Todd DelGiudice, Armando Staley, Bree Suberman
- Master Classes: Michael Bovenzi, Kevin Reid, Charlotte Mabrey, Marc Dickman, Danny Gottlieb

#### INTERNSHIP AND WORK EXPERIENCE

Music Department Intern, September 2013 - Present, Cathedral of the Arts, Jacksonville, FL

- Deliver the finest quality of music tutoring to children ranging from 5-17 in a self-selected program
- Create music syllabus for group lessons tailored to performance and non-performance members
- Document the students' progress reports in individualized folders

Freelance Private Instructor, October 2012 - Present, For the Love of Music, Orange Park, FL

- Teach saxophone, trombone, and drum lessons to private clients on a referral basis
- Provide students with tailored music syllabus based on their level of experience

Assistant Stage Manager, May - August 2012, Music Theater Performers, Jacksonville, FL

- Managed the flow of efficiency between musical sets
- Ensured artist hospitality customer service from arrival to departure

#### **PERFORMANCES**

Jacksonville Symphony Orchestra, May 2014 - Present, Woodwind Chamber Orchestra, Jacksonville, FL
The UNF Wind Symphony, March 2013, Carnegie Hall Performance, Principal Saxophonist, New York, NY
UNF Drum Line, January 2012 - Present, Lead Drummer Jacksonville, FL

#### PROFESSIONAL MEMBERSHIPS

Pi Kappa Lambda National Music Honor Society, 2014 – Present, Chair-Membership Drive, Jacksonville, FL Phi Eta Sigma National Honor Society, 2013 – Present, Member, Jacksonville, FL

#### **HENRIETTA OSPREY**

Henrietta. Osprey@unf.edu, (904) 123-4567, 211 Osprey Lane, Jacksonville, FL 32224

#### **OBJECTIVE**

To obtain an internship position at a law firm

#### **EDUCATION**

#### UNIVERSITY OF NORTH FLORIDA

Jacksonville, FL December 2015

Bachelor of Arts Degree in Criminal Justice; English minor

Major GPA: 3.3/4.0; Honors: Florida Bright Futures Scholarship

#### **RELEVANT CLASSES**

- CCJ 4283 Philosophy of Law and Justice
- CJL 4510 Court Systems and Procedures
- CCJ 4664 White Collar Crime
- CCJ 3501 Juvenile Delinquency and Juvenile Justice
- CCJ 4680 Family Violence

#### **COMPUTER SKILLS**

MS Word, Outlook, Excel, PowerPoint

#### **ACTIVITIES**

#### **COMMUNITY CONNECTIONS**

January 2014-Present

- Participate in the on-going development of juvenile mentoring programs
- Periodic revise of training resources for new volunteers
- Solicit donations from area companies and individual contributors
- Assist coordinators with event planning for various youth services activities

#### PRE-LAW PROGRAM

January 2014-Present

- Attend informational luncheons: guests represent Florida law school programs
- Assist program director with event set up for student events
- Network with alumni and guests of the Pre-law Program: lawyers, judges, community leaders

#### STUDENT CRIMINAL JUSTICE ASSOCIATION

August 2013-Present

- Involved in annual membership drive
- Assist with the identification of guests speakers and organization of various events

#### PRE-LAW STUDENT SOCIETY

August 2013-Present

Member of Mock Trial

#### **WORK EXPERIENCE**

APPLEBEE'S

Hostess, Wait Staff

Jacksonville, FL

March 2012 - Present

Assist management training of new employees

- Received raises based upon work ethic and ability
- Improved customer service skills

#### UNF CHILD DEVELOPMENT RESEARCH CENTER

**Student Assistant** 

Jacksonville, FL May - August 2011

- Followed policy and procedures
- Helped children develop social skills with interactive games

### **Harriet Osprey**

1 UNF Drive Jacksonville, Florida 32224 904-620-2955

Harriet.Osprey@gmail.com

**Objective** To obtain a criminal justice internship the Florida Department of Law Enforcement

**Education** University of North Florida Jacksonville, Florida

Bachelor of Arts 12/14

Major in Criminal Justice Minor in Economics

Bright Future's Scholarship Recipient

**Academics** Introduction to Criminal Justice (CCJ 3020)

Lectures on police, courts, and corrections

**Criminological Theories (CCJ 3603)** 

• Studies on the explanations and causations of crime

**Research Methods in Criminal Justice (CCJ 3700)** 

• Instructed on how to properly conduct research in the criminal justice Field

• Research project on the correlation between age and crime

**Court Systems and Processes (CJL 4510)** 

• Lectures on the main operations of the US court systems

• Observed Federal, State, and Local court processes

Related Jacksonville Sheriff's Office Jacksonville, Florida

Francisco Pide clara Porticipant 01/14 Present

**Experience** Ride-along Participant 01/14 - Present

• Observe procedures for traffic violations, domestic disputes, and other daily occurrences

during the work day of an officerLearn police codes and dispatch procedures

• Confirmation of an interest in law enforcement

**Skills** Proficient in Microsoft Office and troubleshooting PCs

Great interpersonal skills, team player, and self-starter

**Affiliations** Student Criminal Justice Association 01/14 – Present

Pre-Law Society 08/13 – Present

**Employment** Best Buy Jacksonville, Florida

Geek Squad Tech 09/12 - Present

University of North Florida Jacksonville, Florida

Tech Support 12/11 - 09/12

#### **Harriet Osprey**

Harriet.Osprey@gmail.com

School Address 1 UNF Drive Jacksonville, FL 32224 (904) 620-2955 Permanent Address 1111 Home Street Orange Park, FL 32065 (904) 620-2955

#### **OBJECTIVE**

To obtain a position as a federal student intern for U.S. Customs and Border Protection

#### **EDUCATION**

**University of North Florida** 

Jacksonville, FL

Bachelor of Arts in Criminal Justice

Expected December 2014

Overall GPA: 3.52/4.0

Courses: Criminal Law and Procedures, Drugs and Crime, White Collar Crime, Research Methods in Criminal Justice, Law Enforcement Systems and Procedures, Criminological Theory

#### RELATED EXPERIENCE

**Jacksonville Sheriff's Office Pre-Trial Services** 

Jacksonville, FL

Student Intern

January 2014-April 2014

- ❖ Observed orientations/weekly visits from court ordered defendants
- ❖ Gained knowledge on the importance of court orders and confidential court cases
- ❖ Observed meetings with the State Attorney, Defense Attorney, and Judge in chamber before trial
- ❖ Attended J-1 court to better understand court processes

#### William L. Thompson Jr., P.A.

Orange Park, FL

Clerical Assistant

August 2013-December 2013

- ❖ Answered phone calls and took messages
- ❖ Made copies of paperwork for filing and depositions
- ❖ Sent fax messages, operated collating/coping machine, and prepared outgoing mail

#### ADDITIONAL EXPERIENCE

PublixOrange Park, FLCustomer Service StaffMay 2012-Present

- ❖ Provide fast, fun and friendly service for our guests
- ❖ Handle wire transfers for Western Union
- \* Reconcile cash transactions at the end of every day

#### O'Connor Development Corporation

Orange Park, FL

Clerical Assistant (Part-time)

October 2011-August 2012

- Prepared incoming and outgoing mail
- ❖ Answered phones during conferences and took proper messages
- ❖ Completed and delivered payroll checks for corporations owned by O'Connor Development

#### **SKILLS**

- ❖ Computer Skills: Microsoft Word, Works, and PowerPoint; some experience with Microsoft Access and Excel
- ❖ Language Skills: Novice of American Sign Language

#### Pat Brown

123 Osprey Lane Jacksonville, FL 32225 Phone: (904) 555-1234

Email: pbrown@gmail.com

**Objective** Seeking a marketing internship that will utilize various communication experiences

**Education** University of North Florida, Jacksonville, Fla.

Bachelor of Science in Communication-Public Relations, 12/2014

GPA 3.5/4.0: Dean's List four semesters

Public Relations Student Society of America, Member

Facebook, Twitter, Tumblr; Adobe Photoshop, Illustrator, Prezi; MS Word, Excel, Outlook, Explorer, **Skills** 

Publisher, FrontPage; excellent interpersonal and communication skills, attentive to detail

**Experience** Jacksonville Chamber of Commerce, Jacksonville, Fla., Volunteer, 08/2013- Present

•Create newsletters/pamphlets for the community

- •Research opportunities to utilize social media to advertise Chamber functions
- •Contribute ideas for website development
- Assist with organization of various events

City of Jacksonville Beach, Jacksonville Beach, Fla., Special Events Intern, 05/2013-09/2013

- •Contacted local businesses to improve the flow of information between the city and local businesses in order to increase overall attendance at events
- •Researched and implemented marketing and advertising opportunities (surveys, etc.)
- •Lead planner for multiple Jacksonville Beach events (Moonlight Movie Program)

Dalton Agency, Jacksonville, Fla., Marketing Intern, 01/2013-04/2013

- •Developed social media campaigns for assigned clients
- •Wrote press releases for local, state, and national assigned governmental offices
- •Interviewed up and coming performers for the "Who's Who in the City", a COJ initiative

University of North Florida, Jacksonville, Fla., Media Planning Class, 08/2012- 12/2012

- •Gained an understanding of the problems involved in making media and advertising placement decisions
- •Developed decision-making strategies related to the overall marketing process for local non-profit organizations
- •Produced graphic images and logos for campaign materials and PowerPoint presentations
- •Presented creative concepts and tactics for the final presentation

**Employment** Watson Realty, Jacksonville, Fla., Office Assistant, 05/2012 - 08/2012

- •Worked in Marketing Department; provided input on ad planning and media selection
- •Assisted sales agents with collateral preparation and public relations promotions
- •Performed a variety of tasks including filing and data entry for production reports

Social media, event organization, community development and outreach, entertainment industry

**Interests** 

## A WORD ABOUT REFERENCES

## SHOULD YOU LIST YOUR REFERENCES ON YOUR RESUME?

Should you list your references on your resume? Experts disagree, but I think you should list your references, either on your resume, or on a separate Reference Sheet, if those references are recognizable by name or title. Let me give you an example.

I was working with a student once. We had completed his resume, and I asked if he wanted to list references. "What kind?" he asked. "Well," I said, "do you have anybody who would recommend you and who is recognizable by name or title? He then proceeded to name a United States Senator and a United States Congressman whom he had known all his life. Those names, addresses, and telephone numbers went down on his resume.

If someone famous will recommend you, put the name on your resume. Is it "name dropping" to do so? You bet it is. And it works.

Alternatively, if someone with a spiffy title will recommend you, put the name, title, address, and phone number on your resume. Spiffy titles include: Professor, Dean, President, Owner, Manager, and so on.

If you decide to list references, make sure you personally call them and ask their permission. Make certain you tell each reference you intend to include his or her name, address, and phone number on your resume. One very effective alternative to listing your references directly on your resume is to have a separate "Reference Sheet." In this way you can send out resumes that do not reveal names and addresses of your references and then present the Reference Sheet at the interview. Or you might decide that some prospective employers should receive references at the same time they receive your resume. Then you include the Reference Sheet with the resume.

Usually, three references are provided. Be sure your name is on the separate Reference Sheet. Example of the correct format for listing references:

Thomas English, Ph.D.
Professor of Civil Engineering
University of North Florida
One UNF Drive
Jacksonville, FL 32224
(904) 620-1234
tenglish@unf.edu

From Resumes for Reentry by C. Edward Good

## SAMPLE REFERENCE PAGE

#### Vinnie Van Gogh

1234 Painters Way Jacksonville, FL 33224 (904) 123-4567 VinnieVanGogh@hotmail.com

#### REFERENCES

#### Ken Parker

Director American Heart Association 1234 Main Street Suite 204 Jacksonville, FL 32211 904-123-4567 ken.parker@americanheart.org

#### Dr. Debra Murphy

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#### **Ellen Housel**

Assistant Professor, Photography Department of Art and Design College of Arts and Sciences University of North Florida 1 UNF Drive Jacksonville, FL 32224 904-620-4037 ehousel@unf.edu

#### **Donald Moore**

Divisional Manager Southeastern Customer Service Department Citibank 132 Deerwood Park Drive Jacksonville, FL 32225 904-123-5432 dmoore@citibank.se.com