











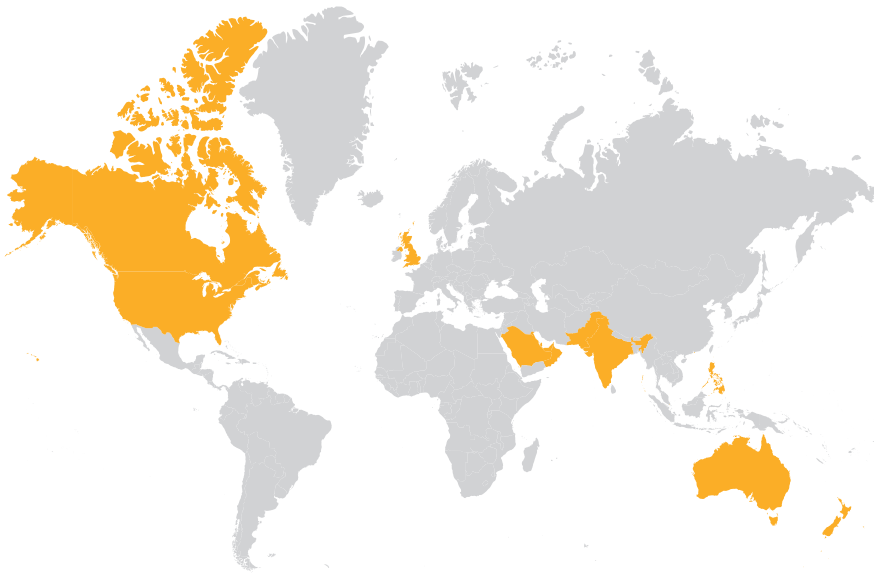


Revit Structure Statistics

Here are the variances in our overall benchmark data, from 2012 to 2016

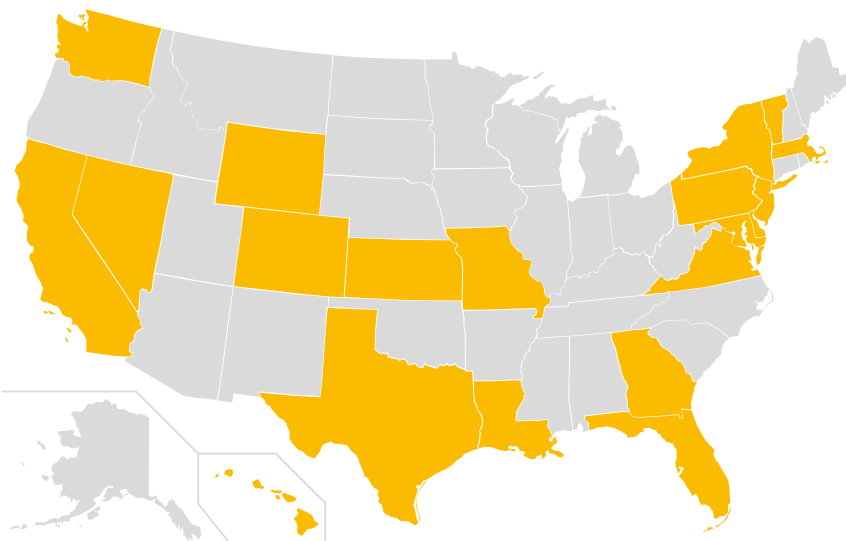
2012	Average Score: 62%		
	Average Time: 1 hr 6 mins		
2013	Average Score: 63%		
	Average Time: 1 hr 4 mins		
2014	Average Score: 64%		
	Average Time: 1 hr 2 mins		
2015	Average Score: 67.1%		
	Average Time: 1 hr 12 mins		
2016	Average Score: 66.5%		
	Average Time: 1 hr 11 mins		

Global Average Revit Structure fundamentals 67.1% 1h 12m



Country	Score (%)	Time (secs)
Australia	68.7	4191.2
Canada	72.4	3886.3
Denmark	70.0	4375.0
Hong Kong	72.2	5414.2
India	62.4	4231.5
New Zealand	67.4	3891.7
Pakistan	64.4	3725.0
Philippines	67.5	3587.5
Poland	63.7	3537.5
Qatar	57.7	3521.5
Saudi Arabia	67.5	3927.5
Singapore	60.8	3775.6
South Africa	63.7	3582.5
UAE	63.0	5095.9
UK	71.1	4887.5
USA	73.7	4218.2

We also capture data on a per state basis, for our US customers

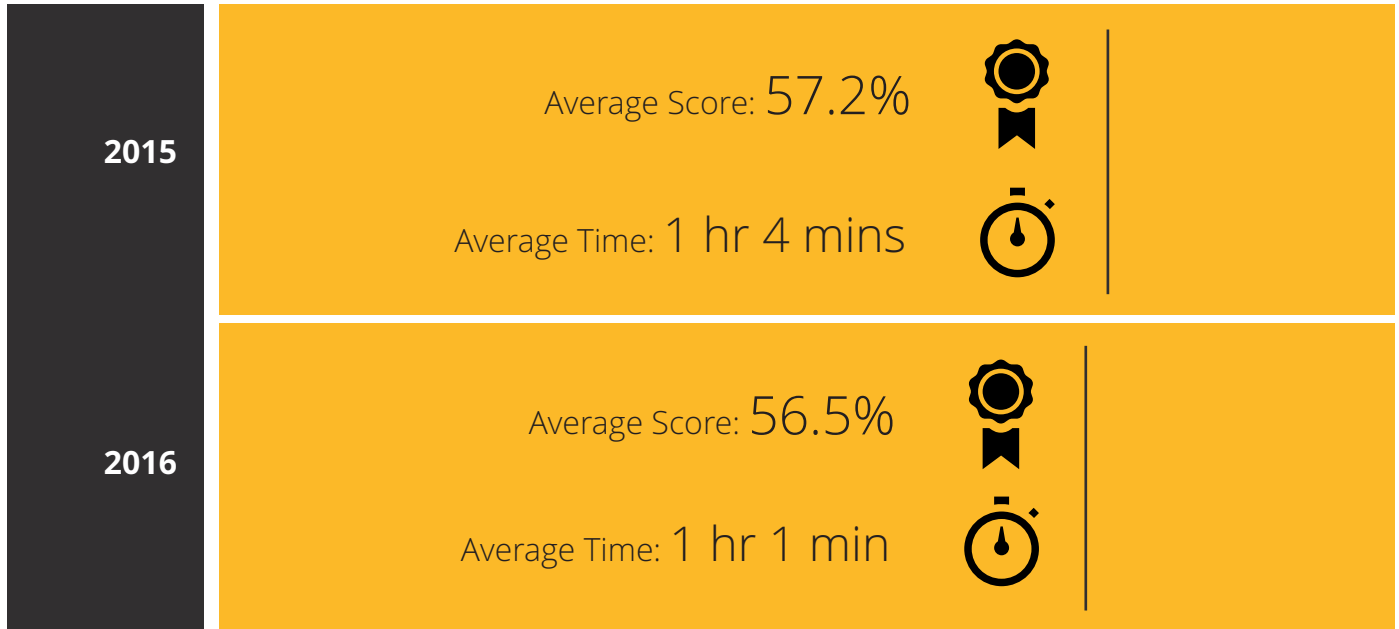


State	Score (%)	Time (secs)
USA all	73.7	4218.2
California	80.3	3531.0
Colorado	74.0	4210.0
Florida	78.3	4033.8
Georgia	69.8	4323.0
Illinois	80.5	5365.0
Missouri	81.7	4093.9
New York	73.0	5067.5
Oregon	75.4	5197.0
Tennessee	67.5	3327.5
Texas	68.3	3857.5
Virginia	63.5	3595.0

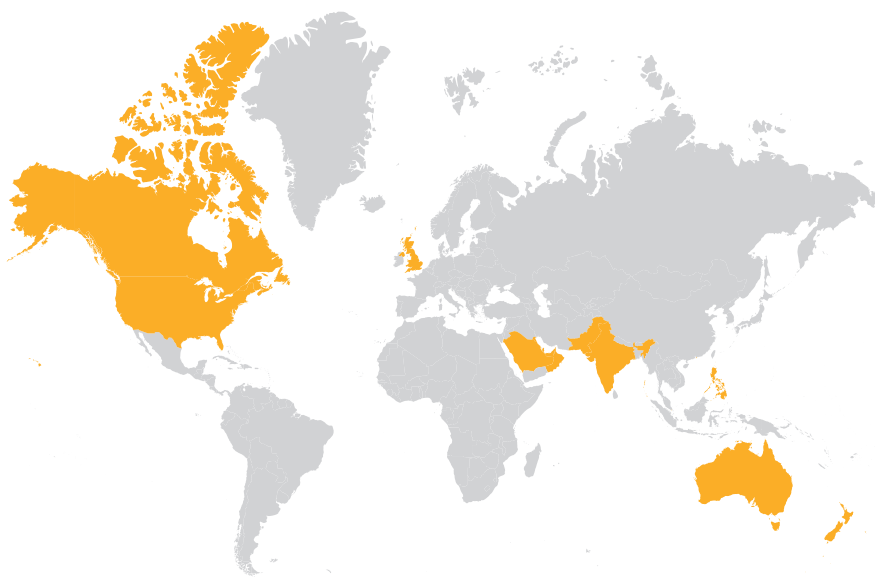


Revit Structure Advanced Statistics

Here are the variances in our overall benchmark data, from 2015 to 2016

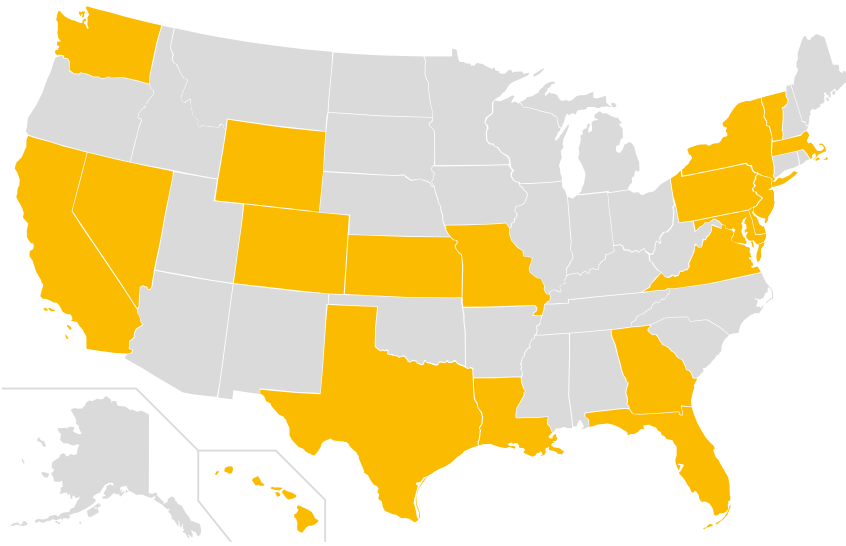


Global Average Revit Structure advanced 57.2% 1h 4m



Country	Score (%)	Time (secs)
Australia	61.5	4465.3
Canada	62.4	4665.6
Egypt	62.3	3563.3
Hong Kong	54.3	4433.6
India	51.4	3738.8
New Zealand	59.5	3700.9
Qatar	52.5	4800.8
South Africa	53.0	1950.0
UAE	54.8	4182.5
UK	63.7	3905.7
USA	64.6	4598.1

We also capture data on a per state basis, for our US customers



State	Score (%)	Time (secs)
USA all	64.6	4598.1
California	66.4	5435.0
Colorado	63.3	4365.7
Florida	63.0	4542.0
Georgia	66.0	4595.1
Illinois	63.4	4365.6
Pennsylvania	68.3	4623.4
Tennessee	63.6	4242.5
Texas	62.5	4607.5

Revit Structure fundamentals - A detailed breakdown by discipline and user background

Structural Engineers

Avg score/time for:

Regular users	71.1% in 4201 secs
Part-time users	67.2% in 3871 secs
1 - 5 years	66.7% in 4110 secs
6 - 10 years	69.9% in 3489 secs
11 - 15 years	67.1% in 3892 secs
On the job learning	69.1% in 4287 secs
Formal learning	64.3% in 3956 secs

The average Revit Structure self-rating score for Structural Engineers is

3.7

Structural Engineers Using Revit Structure

A simple key to interpret the data below:

Str Eng = Job Title

RST = Revit Structure

1 to 5 = 1 to 5 years' experience using the tool

6 to 10 = 6 to 10 years' experience using the tool

Regular = use the tool daily (or almost daily)

Occasional = use the tool weekly (or less than weekly)

Self taught = learned to use the tool primarily 'on the job'

Formal = learned to the tool primarily via formal classroom or online training

All = overall KS benchmark data

AUS = Australia

CAN = Canada

UK = UK

USA = USA

Here is a summary of the results presented by different types of Structural Engineers.

Overall

RST Fundamentals score overall:

67.1% in 4320 s

Str Eng/RST/1 to 5/regular/self taught/All : **59.3% in 4854 s**

Str Eng/RST/1 to 5/regular/formal/All : **58.2% in 4738 s**

Str Eng/RST/6 to 10/regular/self taught/All : **68.3% in 4141 s**

Str Eng/RST/6 to 10/regular/formal/All : **67.4% in 4372 s**

Str Eng/RST/1 to 5/occasional/self taught/All : **55.2% in 5353 s**

Str Eng/RST/1 to 5/occasional/formal/All : **54.5% in 5244 s**

Str Eng/RST/6 to 10/occasional/self taught/All : **63.3% in 4967 s**

Str Eng/RST/6 to 10/occasional/formal/All : **62.5% in 4777 s**

Australia

RST Fundamentals score Australia:

68.7% in 4191 s

Str Eng/RST/1 to 5/regular/self taught/US : **59.4% in 4786 s**

Str Eng/RST/1 to 5/regular/formal/US : **58.0% in 4553 s**

Str Eng/RST/6 to 10/regular/self taught/US : **68.6% in 4003 s**

Str Eng/RST/6 to 10/regular/formal/US : **67.2% in 3967 s**

Str Eng/RST/1 to 5/occasional/self taught/US : **53.4% in 4822 s**

Str Eng/RST/1 to 5/occasional/formal/US : **52.0% in 4687 s**

Str Eng/RST/6 to 10/occasional/self taught/US : **59.6% in 4566 s**

Str Eng/RST/6 to 10/occasional/formal/US : **58.7% in 4330 s**

Canada

RST Fundamentals score Canada:

72.4% in 3886 s

Str Eng/RST/1 to 5/regular/self taught/US :	63.4% in 4378 s
Str Eng/RST/1 to 5/regular/formal/US :	61.6% in 4233 s
Str Eng/RST/6 to 10/regular/self taught/US :	72.6% in 3717 s
Str Eng/RST/6 to 10/regular/formal/US :	71.4% in 3578 s
Str Eng/RST/1 to 5/occasional/self taught/US :	58.1% in 4516 s
Str Eng/RST/1 to 5/occasional/formal/US :	56.7% in 4439 s
Str Eng/RST/6 to 10/occasional/self taught/US :	63.6% in 4248 s
Str Eng/RST/6 to 10/occasional/formal/US :	62.5% in 4036 s

UK

RST Fundamentals score UK:

71.1% in 4887 s

Str Eng/RST/1 to 5/regular/self taught/US :	62.2% in 5343 s
Str Eng/RST/1 to 5/regular/formal/US :	60.6% in 5154 s
Str Eng/RST/6 to 10/regular/self taught/US :	71.3% in 4673 s
Str Eng/RST/6 to 10/regular/formal/US :	70.1% in 4491 s
Str Eng/RST/1 to 5/occasional/self taught/US :	58.4% in 5616 s
Str Eng/RST/1 to 5/occasional/formal/US :	56.9% in 5552 s
Str Eng/RST/6 to 10/occasional/self taught/US :	62.6% in 5254 s
Str Eng/RST/6 to 10/occasional/formal/US :	61.7% in 4987 s

USA

RST Fundamentals score USA:

73.7% in 4218 s

Str Eng/RST/1 to 5/regular/self taught/US :	64.6% in 4843 s
Str Eng/RST/1 to 5/regular/formal/US :	62.9% in 4661 s
Str Eng/RST/6 to 10/regular/self taught/US :	73.8% in 4073 s
Str Eng/RST/6 to 10/regular/formal/US :	72.1% in 3891 s
Str Eng/RST/1 to 5/occasional/self taught/US :	59.3% in 4916 s
Str Eng/RST/1 to 5/occasional/formal/US :	57.9% in 4856 s
Str Eng/RST/6 to 10/occasional/self taught/US :	64.8% in 4668 s
Str Eng/RST/6 to 10/occasional/formal/US :	63.7% in 4448 s