Sage Timberline Office

Product Overview

SAGE AND SAGE TIMBERLINE OFFICE—
THE KEYS TO YOUR BUSINESS SUCCESS

At Sage, one of our guiding principles is "customers for life." We understand that the software you choose for your business must help your company thrive, not merely survive. And so we build our products, such as Sage Timberline Office, to meet your unique business objectives and system requirements now, while adapting to changes so you can prosper and grow in the future.

Sage Timberline Office is powerful financial and operations software for construction and real estate management industries—software designed to control costs and maximize revenues.

With its integrated and scalable approach, Sage Timberline Office provides a modular and flexible solution with a robust feature set. Use just the applications you need now with the assurance that you can add greater depth and breadth should you require it.

Sage's allegiance to the construction and real estate industries runs deep, with more than 30 years of experience providing leading software solutions such as estimating, accounting, project management, property management, service management, document management, and other productivity tools to firms of all sizes.

More than 20,000 contractors and real estate professionals have selected Sage Timberline Office since it was first developed. We offer our customers innovative software, outstanding service, and steadfast dedication to a long-term technology partnership. You, in turn, are able to use the latest tools to better serve your own clients now and for years to come.

Sage Timberline Office customers are part of more than 5.2 million satisfied Sage customers worldwide. With our award-winning support teams and access to local assistance when you need it, you can count on Sage to be there for you.

To learn more about Sage Timberline Office, read on. You'll see why thousands of companies are using our solutions to excel in today's—and tomorrow's—construction and real estate markets.

FLEXIBLE AND INTEGRATED TO MEET YOUR NEEDS

With solutions for the entire facility lifecycle—from designing and building to sales and managing occupancy, Sage Timberline Office has a suite of products created to work the way you work. An integrated family of financial and operations software gives you a cross-functional system that pulls everything together for streamlined, single-source control.

Sage Timberline Office Desktop
The Desktop application provides a central location to access the software capabilities and information that each person needs to do his or her job. Fully customizable by the user, Desktop acts as a personal home page so you can organize common tasks according to your unique requirements.

Working directly from your Sage Timberline Office Desktop, for example, you can access advanced features such as Setup Wizards, Workflow Centers, and Job Central, which deliver unparalled ease-of-use for a streamlined implementation, plus efficiencies that help optimize your business processes to increase profitability.

Create shortcuts to the applications you frequently use, highlight important inquiries and reports, and access other resources such as Microsoft Word documents, Microsoft Excel files, and favorite websites. Set up your Desktop to be your personal information dashboard and help you stay in touch with key business metrics.

ACCOUNTING

For contractors and real estate developers, Accounting automates the entire building process to help control costs and boost revenue. For real estate professionals, our accounting suite allows you to report information in any format requested by owners, investors, and lenders. From accounts payable and job costing to change orders and commitments, Sage Timberline Office gives you easy access to information and lets you customize the software to meet your individual business needs.

ESTIMATING

Offering a number of database options to choose from, you determine the level of database setup help and customization needed. Or, if you'd prefer, choose from a number of industry specific databases that can be used literally "out of the box". Many include current pricing while others offer the ability to fully customize pricing. For those who choose to build their own unique, company specific database, we have a solution there too. The Database Builder Wizard walks you through the necessary steps of structuring and setting up your database more quickly and efficiently than you ever thought possible.

Using a number of built-in productivity tools, you'll find yourself producing estimates in significantly less time that it takes you now. And when you spend less time crunching numbers and more time analyzing and fine-tuning your estimates, you'll win more profitable bids.

And with complete Sage Timberline Office integration, estimate details can be passed to accounting for budget vs. actual tracking, to Project Management for change order generation, as well as to third-party scheduling programs.

"We now truly understand what our gross margin is on every job." John Siamos, Georgiou Group

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PROCUREMENT

This software simplifies the RFQ and material acquisition processes. Use our Buyout application to quickly turn estimate items into desired material groupings and perform the tasks necessary to buy out jobs. You can automatically generate and send RFQs to suppliers and subcontractors via e-mail, fax, or printed hard copy. The tightly integrated Purchasing and Inventory applications let you consolidate purchasing and replenish inventory items through a single information source. Interfaces to Job Cost, Equipment Cost, and Accounts Payable allow you to capture all material details in accounting. access to local assistance when you need it, you can count on Sage to be there for you.

PRODUCTION MANAGEMENT

Developed by BuilderMT in partnership with Sage and designed to meet the needs of production and semi-custom home builders, production management applications streamline workflow and optimize business processes. The software handles profit analysis, cost control, change order tracking, variance cause analysis, payment processing, custom reporting, labor cost management, and much more. Combined with Sage Timberline Office accounting and estimating software and leading third-party residential solutions, production builders are able to integrate wireless scheduling, model and option pricing, sales automation, electronic purchasing, and warranty tracking.

Sage also offers additional production homebuilding solutions to ensure that your organizations specific needs are best addressed.

PROJECT MANAGEMENT

This application lets you view it all and keep the right people well informed at all times with access to up-to-the-minute costs, contracts, and document information. Open yet secure, you decide who can pull up data, run a report, or add input. Through integration with accounting, estimating, and purchasing, you're able to issue and see all subcontracts, change orders, purchase orders, and other project-related documents.

PROPERTY MANAGMENT

With Property Management, you'll have the ability to track all the project details from the initial estimate to the final phase of construction and throughout occupancy. An integrated, single source solution, you'll enjoy the benefits of a company-wide solution resulting in improved communication and information sharing between departments as well as separate divisions. This adaptive solution shares data between property management, general ledger and financial analysis software minimizing the amount of duplicated efforts and the rekeying of data. In addition, by using the Service Management and Job Cost modules, you'll easily stay on top of property and tenant improvement issues and projects.

"Sage Timberline Office has all the right features so we can focus on managing properties instead of managing the books." Tim Mahoney, Builders Services Ltd.

SERVICE MANAGEMENT

Designed for the unique demands of running service operations, this software streamlines dispatching, simplifies billing and work orders, and helps dispatchers communicate more effectively with customers, tenants and technicians.

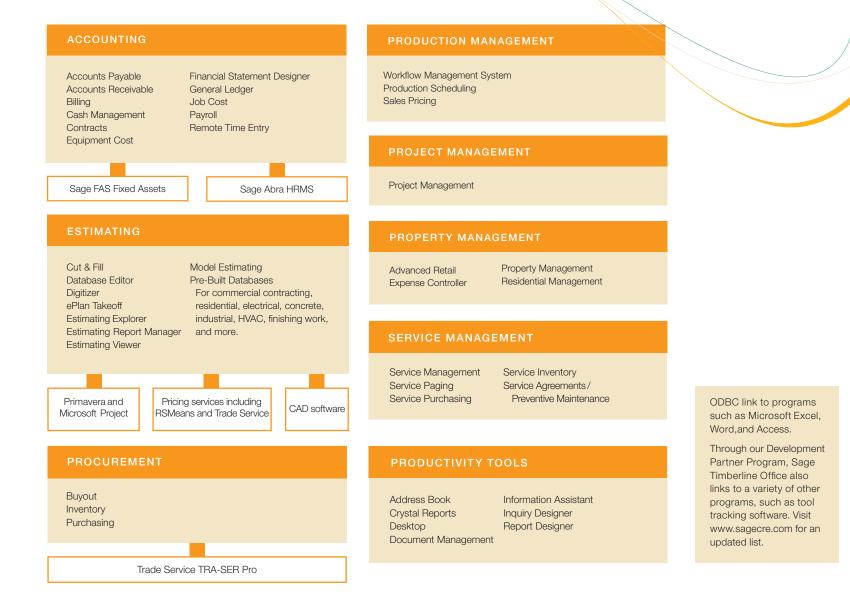## REPORTING AND PRODUCTIVITY TOOLS

Your software system is only as valuable as the information you can access. Our suite of reporting and information management tools for Sage Timberline Office gets you to the exact data you need precisely when you need it.

For example:

- Customize your view and retrieval of business information with the Sage Timberline Office Desktop.
- Create presentation-quality standard and custom reports with the flexible Crystal Reports® software.
- Eliminate the paper chase in your business with the powerful Document Management application.

With these and a number of other robust productivity tools at your fingertips, you can easily tackle the tough details of your business operations. The results? Streamlined processes so you can spend less time managing the particulars and more time growing your business.

"What previously took two people a full day now takes one person 45 minutes." Anthony Enea, Ruvin Bros.

ACCOUNTING

Accounts Payable	Financial Statement Designer
Accounts Receivable	General Ledger
Billing	Job Cost
Cash Management	Payroll
Contracts	Remote Time Entry
Equipment Cost	

Sage FAS Fixed Assets

Sage Abra HRMS

ESTIMATING

Cut & Fill	Model Estimating
Database Editor	Pre-Built Databases
Digitizer	For commercial contracting,
ePlan Takeoff	residential, electrical, concrete,
Estimating Explorer	industrial, HVAC, finishing work,
Estimating Report Manager	and more.
Estimating Viewer	

Primavera and Microsoft Project

Pricing services including RSMeans and Trade Service

CAD software

PROCUREMENT

Buyout
Inventory
Purchasing

Trade Service TRA-SER Pro

PRODUCTION MANAGEMENT

Workflow Management System
Production Scheduling
Sales Pricing

PROJECT MANAGEMENT

Project Management

PROPERTY MANAGEMENT

Advanced Retail	Property Management
Expense Controller	Residential Management

SERVICE MANAGEMENT

Service Management	Service Inventory
Service Paging	Service Agreements /
Service Purchasing	Preventive Maintenance

PRODUCTIVITY TOOLS

Address Book	Information Assistant
Crystal Reports	Inquiry Designer
Desktop	Report Designer
Document Management	

ODBC link to programs such as Microsoft Excel, Word, and Access.

Through our Development Partner Program, Sage Timberline Office also links to a variety of other programs, such as tool tracking software. Visit www.sagecre.com for an updated list.

SAGE CONSTRUCTION AND REAL ESTATE FORMS

For high-quality checks, forms, paper supplies and promotional items Sage Construction and Real Estate Forms is the one-stop source you can depend on. This excellent service is backed by a 100% customer satisfaction guarantee. You can visit them at www.sagecreforms.com or call 800-760-7929.

CUSTOMERS FOR LIFE

Sage has a long-term relationship with and commitment to the construction industry. Our portfolio of products such as Sage Timberline Office, Sage Master Builder, and Peachtree by Sage for Construction, demonstrates our close technology alignment and the intent to be an important part of our customers' business for many years to come. And our ongoing product development and clear migration path ensure that no matter what the size of your company, one of our construction solutions is right for you.

SUPPORT YOU CAN COUNT ON

Sage Construction & Real Estate customer support has garnered numerous prestigious awards such as the SSPA STAR Award for Most Improved Software Support Organization, the SSPA STAR Award for Service Excellence in the High Case volume category, and five consecutive Support Center Practices certifications for excellence. In addition, the Sage Construction & Real Estate customer support center has been one of a select few support centers selected internationally as a Global Call Center of the Year. The award recognized overall commitment to improving customer service and providing consistent performance in the delivery of technical support services. This performance reflects our dedication to providing customers with a level of support that is second to none.

For more information about Sage Timberline Office, visit www.sagecre.com, call 800-628-6583 or contact your local Sage Timberline Office Business Partner. They are specially trained to serve your needs—from software demonstrations through installation and training.

About Sage North America

Sage North America is part of The Sage Group plc, a leading global supplier of business management software and services. Sage North America employs 4,000 people and supports 3.1 million small and midsized business customers. The Sage Group plc, formed in 1981, was floated on the London Stock Exchange in 1989 and now employs 13,100 people and supports 6.2 million customers worldwide.

For more information, please visit the website at www.sagenorthamerica.com.

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