SAN FRANCISCO WAR MEMORIAL AND PERFORMING ARTS CENTER RENTAL REQUESTS: April 12, 2018

DAVIES SYMPHONY HALL

MKI Artists Taiwan Philharmonic	November 5, 2018	\$2,750.00 vs 10% \$7,900.00 maximum
City College of San Francisco Graduation Ceremony	May 24, 2018	\$3,500.00
WAR MEMORIAL OPERA HOUSE		
San Francisco Opera Summer 2018 Season	May 7, 2018-July 3, 2018	\$77,840.00
Frank, Rimerman & Co. Lobby Use	June 22, 2018	\$1,250.00

SF Ballet Fan Fest.

The Ballet requests to use the parking area at the west end of the Memorial Court for an outdoor education event on May 5, 2018 from 10:00 am -1:30pm, in conjunction with two Ballet programs that afternoon in the Opera House, an Open Company Class Observation and 2:00pm performance. This outdoor education event will be free and open to the public and will include interactive educational table stations, 2-3 food trucks, and tables/chairs.

May 5, 2018

\$650.00

HERBST THEATRE

San Francisco Ballet

Philharmonia Baroque Orchestra Rehearsal	April 22, 2018	\$600.00
First Voice Rehearsal	May 9, 2018	\$600.00
Another Planet Entertainment Terrible, Thanks for Asking	May 10, 2018	\$2,500.00
Ng Hing Kee, Inc. Chen Jia in Concert	May 26, 2018	\$2,500.00
Hai Yan Jackson Chinese Dance Dance Concert	May 27, 2018	\$1,250.00
Frank, Rimerman & Co. Company Meeting & Reception	June 21, 22, 2018	\$4,950.00
San Francisco Children's Musical Theatre The Best of Broadway	July 15, 2018	\$2,600.00
Betty Ann Ong Foundation Soli Club Concert	September 16, 2018	\$1,300.00

SAN FRANCISCO WAR MEMORIAL AND PERFORMING ARTS CENTER RENTAL REQUESTS: April 12, 2018

San Francisco Arts Commission Annual Grants Convening	September 20, 2018	\$1,300.00
San Francisco Performances 2018-19 Season Opening Gala: Sean Jones & Regina Carter Dover Quartet Sharon Isbin & Robero Lubambo Seong-Jin Cho Daniel Hope Jean-Guihen Queyras Igor Levit Paul Galbraith & Antonio Meneses Christopher Maltman Brooklyn Rider Luciana Souza Telegraph Quartet Patricia Kopatchinskaja Mark Padmore Ran Dank Paula West Gabriel Kahane Family Matinee: ASQ & Meraki Dashon Burton Inon Barnaton & Calidore Quartet ASQ w/ Robert Greenberg Leon Fleisher & Jonathan Biss ASQ & Joyce Yang Ilker Arcayurek Garrick Ohlsson Pablo Sainz Villegas Matt Haimowitz & Vijay Iyer Benjamin Grosvenor Family Matinee: Sean Jones Elias Quartet Third Coast Percussion Piotr Anderszewski Tetzlaff-Tetzlaff-Vogt Trio Deborah Voigt Francesco Piemontesi	September 28, 2018 October 7, 2018 October 13, 2018 October 22, 2018 October 27, 2018 October 28, 2018 November 1, 2018 November 3, 2018 November 16, 2018 November 30, 2018 December 9, 2018 December 9, 2018 December 12, 2018 January 24, 2019 January 25, 2019 January 26, 2019 January 27, 2019 January 29, 2019 February 2, 9, March 23, May 18, 20 February 12, 2019 February 14, 2019 February 20, 2019 February 21, March 28, 2019 March 2, 2019 March 9, 2019 March 13, 2019 March 16, 2019 April 13, 2019 April 13, 2019 April 27, 2019 May 2, 2019 May 2, 2019 May 2, 2019 May 21, 2019 May 2, 2019 May 21, 2019 May 21, 2019	\$52,100.00
Parangal Dance Theatre Rehearsal	October 4, 2018	\$1,050.00
Glasgow 3 LLC TEDx San Francisco	October 8, 9, 2018	\$5,175.00
Mela, Inc. Roberto Cacciapaglia	October 10, 2018	\$2,600.00

SAN FRANCISCO WAR MEMORIAL AND PERFORMING ARTS CENTER RENTAL REQUESTS: April 12, 2018

San Francisco Girls Chorus Fall Concert Chorus School Concert & Graduation	October 17, 18, 2018 May 22, 23, 2019	\$4,700.00
Hiroshi Uehara Fuzjko Hemming	October 19, 2019	\$2,600.00
Civic Symphony Association of San Francisco Concerts	October 21, 2018 November 11, 2018 April 28, 2019 July 7, 2019	\$5,200.00
Omni Foundation for the Performing Arts Yamandu Costa Sergio & Odair Assad International Guitar Night	October 23, 2018 February 9, 2019 February 24, 2019	\$3,900.00
San Francisco Chamber Orchestra Concerts	October 26, 2018 December 30, 2018 February 22, 2019 April 26, 2019	\$5,200.00
Eclipse Production Studios Secrets & Illusions	November 24, 2018	\$2,600.00
Presidio Performing Arts Foundation In the Land of Sweets Spring Dance Performance	December 1, 2, 2018 May 31, June 1, 2019	\$4,700.00
La Scuola Winter Concert Spring Concert	December 13, 2018 May 29, 2019	\$2,600.00
Xian Yun Academy of the Arts Winter Dance Recital	December 14, 2018	\$1,300.00
Chamber Music San Francisco Calefax Casals Quartet Steven Isserlis Pacifica Quartet Nikolay Khozyainov Nelson Goerner Mischa Maisky New York Philharmonic String Quartet Brandenburg Concertos Alexandra Soumm	February 10, 2019 February 23, 2019 March 3, 2019 March 15 & 16, 2019 March 31, 2019 April 14, 2019 May 4, 2019 May 9, 2019 May 12, 2019 May 19, 2019	\$14,300.00
New Century Chamber Orchestra Concert	March 23, 2019	\$1,300.00

SAN FRANCISCO WAR MEMORIAL AND PERFORMING ARTS CENTER RENTAL REQUESTS: April 12, 2018

Chad Lawson An Evening with Chad Lawson	May 8, 2019	\$2,600.00
Xian Yun Academy of the Arts California Student Dance Recital	May 24, 2019	\$1,300.00
Drew School Graduation Ceremony	May 30, 2019	\$1,300.00
Star Dance Studio Annual Dance Concert	June 13, 14, 15, 2019	\$3,650.00
WILSEY CENTER FOR OPERA		
SF Opera Super Auditions HR Training	April 2, 2018 April 19, 2018	\$320.00
SFJAZZ Rehearsal	April 30, 2018	\$225.00
African-American Shakespeare Company Fully-Staged Play (Title TBD)	September 10-29, 2018	\$8,800.00
San Francisco Arts Commission World Cities Culture Summit	November 16, 2018	rental waiver
Omni Foundation for the Performing Arts Kazuhito Yamashita	November 17, 2018	\$800.00
New Century Chamber Orchestra Concert	February 9, 2019	\$800.00
San Francisco Performances Rosie Kay Dance	April 9-13, 2019	\$3,200.00

San Francisco War Memorial							
FY 2017-18 Revenue Report - March 31, 2018							
REF.		MA	R REVENUE	Υ	EAR TO DATE	LAST	YEAR TO DATE
FACILITY RENTAL							
35511	Opera House	\$	137,950.00	\$	627,926.45	\$	607,076.00
35512	Green Room		17,100.00		305,798.44		244,700.00
35521	Herbst Theatre		30,925.00		346,975.00		322,502.50
35531	Davies Symphony Hall		157,900.00		705,623.23		697,803.65
35542	Wilsey Center		6,250.00		125,610.00		112,420.00
62891	Zellerbach Rehearsal Hall		40,381.80		279,490.90		224,225.20
	OFFICE RENTAL						
35519	San Francisco Opera (OH)		25,489.68		127,448.40		114,703.56
35519	San Francisco Ballet (OH)		1,765.25		15,887.25		15,887.25
35539	San Francisco Symphony (DSH)		13,519.20		135,192.00		121,672.80
35540	Veterans Bldg. Office Rent (SFO)		67,626.98		338,134.90		304,321.41
35540	Veterans Building Occupancy Fees		-		3,430.92		5,057.76
	FOOD/BEVERAGE CONCESSIONS						
35611	Opera House		29,107.24		296,055.75		246,278.76
35611	Herbst Theatre		2,306.57		65,577.36		17,963.36
35631	Davies Symphony Hall		17,169.56		167,566.79		131,176.85
	PROGRAM CONCESSIONS						
35612	Opera House		-		6,382.56		5,180.32
35612	Herbst Theatre		448.04		3,899.16		4,902.49
35632	Davies Symphony Hall		-		3,808.68		5,729.77
	OTHER						
35232	Parking Fees		3,785.85		33,804.50		32,177.70
62899	Miscellaneous Revenue		11,353.00		179,067.01		96,320.24
GROSS R	REVENUE	\$	563,078.17	\$	3,767,679.30	\$	3,310,099.62
	Less 15% War Memorial Reserve		(84,461.71)		(565,151.24)		(496,221.75)
	Payment to War Memorial Commission		(3,216.00)		(27,222.00)		(25,395.00)
NET REV	ENUE	\$	475,400.46	\$	3,175,306.06	\$	2,788,482.87
OTUED 5	TINDS						
OTHER F 35614	Concessions Equipment Replacement	\$	2,944.83	\$	29,677.11	\$	23,662.13

San Francisco War Memorial FY 2017-2018 Appropriations Report - March 31, 2017

OBJ	DESCRIPTION	REVISED APPROPRIATION	YTD ENCUMBERED & EXPENDED	BALANCE	LAST YEAR ENCUMBERED & EXPENDED
501010	Permanent Salaries	\$ 5,624,374	\$ 4,266,925	\$ 1,357,449	\$ 3,687,664
501010	Temporary Salaries	477,368	-	477,368	316,549
509010	Premium Pay	130,180	77,402	52,778	73,619
510210	One-Time Salaries Payments	-	11,269	(11,269)	12,973
511010	Overtime	126,464	178,776	(52,312)	128,583
501070	Holiday	87,786	73,452	14,334	72,881
513710	Mandatory Fringe Benefits	2,987,271	2,089,583	897,688	1,933,705
521020	Non-Air Travel Vendors	-	120	(120)	120
521030	Air Travel	3,786	1,351	2,435	1,400
521050	Non-Air Travel Employees	9,560	3,919	5,641	3,076
522000	Training	8,150	5,419	2,731	5,103
523010	Auto Mileage	100	-	100	-
524010	Membership Dues	2,225	1,659	566	1,410
527020	Engineering Services	-	1,280	(1,280)	
527610	Systems Consulting	66,246	53,784	12,462	13,560
527990	Other Professional	9,500	6,701	2,799	3,047
528000	Building Maintenance Services	918.979	870,002	48,976	693,669
529000	Equipment Maintenance Services	50,780	21,395	29.385	26,886
531000	Equipment Lease/Rental	16,760	12,803	3,957	7,816
535000	Other Current Expenses	33,646	22,323	11,323	16,447
540000	Materials & Supplies	315,944	224,906	91,039	275,968
552110	Taxes	63,941	63,951	(10)	62,076
552115	Sales Tax	03,941	19,576	(19,576)	02,070
552210	Licenses and Permits	16,050	14,647	1,403	13,992
06000		10,030	14,047	1,403	13,992
581051	GF-PUC-Light & Power	878,550	391,127	487,423	776,225
581063	PUC-Sewer Service	138,223	68,175	70,048	109,830
581064	PUC - Water		-		
		108,230	56,429	51,801	91,003
581140 581210	IS-TIS-ISD Service IS-TIS-ISD Service Infrastructure	121,800	166.150	121,800	117.400
		166,150	,	4.500	117,498
581245	HR-HR Management System	4,814	253	4,560	34,322
581270	City Attorneys Legal Svc	100,000	21,148	78,852	100,000
581325	Enterprise Agreement	4,521	-	4,521	2,268
581360	GF-TIS-Telephone	39,914	19,336	20,578	34,020
581410	GF-GSA-Facilities	3,466,030	1,636,072	1,829,958	3,436,975
581450	GF-HR-MGMT Training	1,080	250	830	1,080
581460	GF-HR-Workers' Compensation	59,859	16,782	43,077	101,533
581570	GF-CHS Medical Service	19,185	9,083	10,102	18,688
581580	GF-CHS-Toxic Waste	6,295	(799)	7,094	7,021
581820	IS-PURCH-Reproduction	8,500	5,364	3,136	8,500
581880	GF-Rec & Park Gardener	142,489	84,402	58,087	142,489
08600	Exp Recovery	(229,095)	(229,095)	-	(228,585)
207::-	TOTAL OPERATING	\$ 15,985,655	\$ 10,265,921	\$ 5,719,734	\$ 12,103,411
067AAP	Facilities Maintenance	\$ 804,731	\$ 257,678	\$ 547,054	NA NA
070AAP	Debt Service	9,274,936	9,083,436	191,500	NA
067ACP	Capital Improvements	3,907,833	327,169	3,580,664	NA
067ACP	Capital Equipment	56,500	56,050	450	N/
	GRAND TOTAL	\$ 30,029,656	\$ 19,990,255	\$ 10,039,401	
	War Memorial Reserve	\$ 2,610,866	\$ 460,906	\$ 2,149,960	NA NA
	Concessions Equip. Repl. Fund	\$ 117,425	\$ -	\$ 117,425	N/

San Francisco War Memorial FY 2017-18 Housekeeping Expenditures - March 31, 2018				
Number	Description	Amount	Fund Source	
	(1) PURCHASE ORDER			
PO156505	Agurto Pest Control	640.00	AAA	
PO160484	Grainger	253.63	AAA	
PO160497	Ewing Irrigation Products	1,065.01	AAA	
PO161169	Thornton Environmental	1,585.00	AAA	
PO161175	Bay City Boiler & Engineering Co.	2,552.00	AAA	
PO161664	Kone, Inc.	550.00	AAA	
PO162393	Pribuss Engineering, Inc.	4,560.00	AAA	
PO162580	Ergo Works Inc.	1,712.65	RES	
PO162617	Holzmueller Corp.	2,000.00	AAA	
PO162625	Kone, Inc.	9,025.00	RES	
PO163696	Siemens Industry, Inc.	1,559.80	AAA	
PO163708	Siemens Industry, Inc.	3,966.48	AAA	
PO163919	Siemens Industry, Inc.	3,024.18	AAA	
PO164176	International Fire, Inc.	155.40	AAA	
PO164187	Xtech	1,490.00	AAA	
PO164685	Bay City Boiler & Engineering Co.	7,508.00	AAA	
PO166634	Siemens Industry, Inc.	168,709.00	ACP	
PO166674	Quayle & Co. Awnings	18,880.00	AAP	
PO166779	Syserco, Inc.	2,056.80	AAA	
PO166828	Controlco	1,953.66	AAA	
PO167079	Mainline Security, Inc.	4,894.65	AAA	
PO167098	Mainline Security, Inc.	1,008.20	AAA	
PO167333	Pace Supply Corp.	1,881.36	AAA	
PO168866	Mainline Security, Inc.	3,239.26	AAA	
PO168886	Mainline Security, Inc.	2,570.99	AAA	
PO168896	Crest/Good Mfg. Co. Inc.	1,514.75	AAA	
	(2) INTERDEPARTMENT WORK ORDER			
	(9) 101101111 51170150			
	(3) JOURNAL ENTRIES			



April 5, 2018

War Memorial Board of Trustees War Memorial Performing Arts Center 401 Van Ness Avenue, Room 110 San Francisco, CA 94102

Dear Honorable Trustees,

On behalf of San Francisco Ballet, I am writing to request your consideration and permission to provide enhanced lobby décor and lighting in the War Memorial Opera House lobby during Unbound: A Festival of New Works. The Unbound Festival runs April 20 – May 6 and features 12 world premiere works by 12 celebrated international choreographers. It is the first time in 10 years that the Ballet has presented a festival of this magnitude – and it is anticipated to be the epicenter of dance and the local arts event of the spring season. We want our patrons and visitors to experience Unbound as a true special event.

Inspired by some of the previous effects we have implemented for SF Ballet's Sensorium events, we are proposing colored up-lighting on the pillars inside the main lobby. In addition, we would like to suspend four dancer "mobiles" that will be life size in scale but fabricated out of two-dimensional lightweight materials and suspended from wires between four sets of cross facing pillars. Please note the wire will be secured to the pillars with protective material so as not to risk any damage. The Ballet's production crew along with the War Memorial staff will work together to supervise the installation to assure safety and compliance. I have included here a scaled rendering of one of the dancer mobiles.

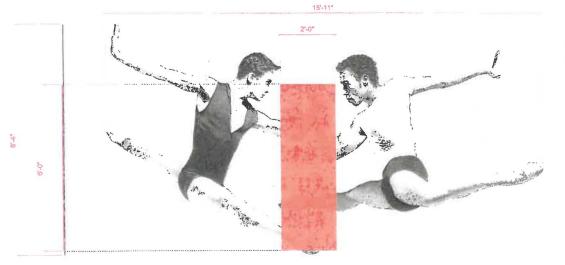
San Francisco Ballet greatly appreciates your consideration, and of course we are happy to answer any questions. We hope you will be able to join us for what will be a very exciting two weeks of innovative dance in San Francisco.

Respectfully submitted

Julie Begley

Chief Marketing Officer

San Francisco Ballet



FIGURES TO BE BLACK & WHITE PRINT APPLIED TO SINTRA OR OTHER BOARD MATERIAL AS APPROPRIATE.

FIGURES TO BE DOUBLE-SIDED

FIGURES ARE SANDWICHED BY SHEETS OF COLORED PLEXI, OR OTHER MATERIAL AS APPROPRIATE

FIGURES ARE INTENDED TO BEHAVE LIKE MOBILES, TURNING WITH AIRFLOW THROUGH THE LOBBY

Sec.	ELLY	
JIM FRENCH 418,865,4543 \ princh@rballet	KELLY CORTER KI	BATE: March 20, 2018

Lonnie Daniel Detail
AR MEMORIAL OPERA HOUSE



SAN FRANCISCO BALL ET 485 FRANKLIN STREET BAN FRANCISCO, CA 94102 T415.881.3800 F415.881,2884

2



Michael Tilson Thomas Music Director Sakurako Fisher President

Herbert Blomstedt Conductor Laureate Mark C. Hanson Executive Director

April 4, 2018

Elizabeth Murray, Managing Director War Memorial Performing Arts Center 401 Van Ness Avenue San Francisco, CA 94102

Dear Beth,

The San Francisco Symphony requests approval to install the third and final exhibit of the 18-19 season in the First Tier Lobby of Davies Symphony Hall, May 19-July 3, 2018. The exhibit supports the Symphony's initiative to provide patrons with background and context to the Symphony's programming.

"I Can't Keep Quiet: The Intersection of Music and Politics" (working title) features snapshots of classical pieces with subversive political messages or commentary. Each piece is illuminated through pictures and words that provide historical context. The exhibit focuses on "Boris Godunov," which the SFS will perform, semi-staged, June 14-17.

The exhibit is made up of stand-alone pylons, exhibit cases, a monitor with seating, and images adhered to the alcove with Graphitex removable material. It will be located in the south corner of the 1st Tier Lobby of Davies Symphony Hall.

As with previous lobby exhibitions presented by the Symphony, the Symphony will be solely responsible for security and the restoration of the space following the exhibition.

We look forward to answering any questions you or the trustees may have at the next board meeting.

Sincerely

Andrew Dubowski Director of Operations