



## SAP ERP Solutions

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### About Us

ERP Integrated Solutions, Inc. is a privately held company located in Long Beach, California, whose clients range from small privately held businesses to large, globally located companies. What we find common to all our clients is the need to automate and increase efficiencies in business processes. By effectively integrating with enterprise systems to provide real-time information to business units helps reduce costs and increase profits.

ERP Integrated Solutions, Inc. is a recognized leader in helping organizations seamlessly integrate multi-carrier shipping functionality from directly within the SAP ERP system hence eliminating the need for third party shipping solutions. With a focus on Certified SAP Solutions ERP-IS is able to provide business efficiencies that come with a strong Return on Investment.



ERP-IS further compliments their Certified Solutions by offering highly technical SAP professional services for SAP implementations, Upgrades and system assessments. With extensive SAP Supply Chain expertise ERP-IS has helped clients streamline their business processes and eliminate inefficiencies within the supply chain by adhering to SAP best practices.

### Enterprise Solutions

ERP Integrated Solutions, Inc. is a recognized leader in providing organizations with solutions which seamlessly integrate external systems or processes with the SAP All-In-One ERP system. These solutions can be developed entirely within SAP or externally using BAPI's or BADI's for interfacing. With a focus on Certified SAP Solutions we are able to provide business efficiencies that come with a strong Return on Investment.

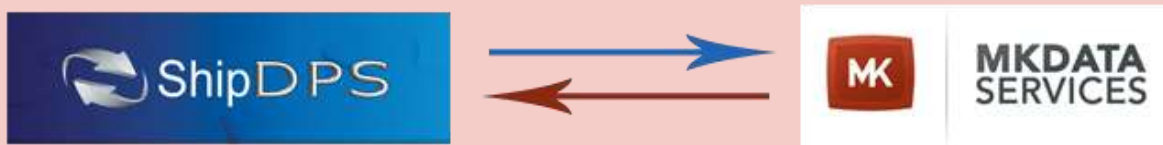
- ShipERP™
- ShipAES™
- AuditERP™

### SAP Shipping Solution

ShipERP is a fully integrated SAP multi-carrier shipping solution designed to run on the SAP Netweaver Technology Platform. ShipERP performs real-time carrier: rate quoting, shipment creation, shipment tracking, proof of delivery, and label printing. This configurable enterprise shipping solution provides the enterprise the ability to rapidly ship products during the pick/pack/ship process as well as selectively adjusting shipping services on the fly, all while adhering to SAP Best Practices. Basing the ShipERP shipping solution on SAP's Enterprise Services Oriented Architecture (SOA) enables security, flexibility and business efficiency during the shipping process without the need for any middleware.

ShipERP (SAP multi-carrier shipping solution) facilitates all forms of shipping. Whether it's Small Parcel Shipping, Less than a Truckload (LTL), full Truck Loads, (TL) or a combination of them all, ShipERP is the SAP certified solution for the job. By leveraging the technology the carriers provide (web services, HTTP Post, tracking/pro number algorithms, or pre-generated tracking numbers, etc), ShipERP seamlessly integrates with carriers to increase the effectiveness of an organization's shipping operation. This allows the business to focus on reducing freight costs as well as closely managing the shipping process to achieve better efficiencies. ShipERP is the single-source SAP freight management and shipping system for all your global shipping needs.

### ShipDPS™: Denied Party Screening Native within SAP ShipDPS™ Solution



ERP Integrated Solutions has partnered with MK Data Services to provide a “Denied Parties Screening” solution that is both efficient and cost effective. ShipDPS™ has been written to function seamlessly (native integration) within SAP. Web Service calls are used to access MK Data Services to check the various certified Denied Party Listings in real-time. This unique interface provides the capability to determine a denied party at Sales Order creation in SAP. This prevents the wasted process, labor and time to check further downstream in your logistics flow and then only to stop the shipment. If there is a long lead time from Sales Order to physical shipment then a secondary screening can be done at Delivery Order creation. The ShipDPS™ solution will execute a “Delivery Block” for a shipment to any receiving party that matches to the “Denied Party Lists”. The screening

process is done against all identified parties/entities to the shipment and any related subsidiary and parent companies that are affiliated. A detailed reason for the denial is also indicated as part of the review against these listings. MK Data Services constantly reviews and updates their listings from the certified sources so our customers can be confident they are in compliance with this law.

The customer can also setup pre-check screening before a web service call to reduce transaction fees. This functionality would be accomplished during initial configuration and would be maintained on a go forward basis. Also a review of your customer base can be done in a batch mode as part of the startup in utilizing this solution. Any parties/entities identified during this initial review would be flagged as denied for shipping in your customer master.

ShipDPS™ recognizes that false matches can occur due to wrong selection of receiving party, name spelling, etc. that can prevent timely shipment due to denied party determination. ShipDPS™ has a dashboard that contains the relevant information for denied party shipments for the customer to perform research and a workflow process to assist the customer from the identification through escalation to ultimate resolution.

ShipDPS™ provides a historical repository of all denied party transactions that are available for audit by the appropriate government agency that has oversight and needs to determine that there is due diligence and compliance.

#### **Key Features:**

- Native SAP Integration
- Utilizes SAP Enterprise Service Oriented Architecture (SOA)
- Pre-check on locally created & maintained Denied Party lists
- Real Time Web Service against latest Denied Party Lists
- Checks for Denied Parties at Order creation and delivery processing
- Prevents processing of sales orders and deliveries when a denial is forced
- Reporting that contains shipments to Denied Parties & work flow process to assist resolution
- Centralized Installation & Completely configurable – contains its own IMG
- Reporting that contains shipments to Denied Parties & work flow process to assist resolution

#### **ShipAES™: Automated Export System for SAP ERP**

#### **Electronically Filing Export Information Just Got a Little Easier!**

**Now ShipAES™ allows you to generate the EEI request directly from within the SAP® ERP system!**

For U.S. Companies exporting goods valued at more than \$2,500, the United States Foreign Trade Regulations require that export information be electronically filed through the Automated Export System (AES). The Electronic Export Information (EEI), formerly known as the Shipper's Export Declaration (SED), serves the dual purpose of providing export

statistics and export control. This exportation documentation reports all pertinent export data of a transaction. Until now the only way to file the export information was through the Census Bureau’s web-based system called AESDirect.

The ShipAES™ solution provides companies running SAP ERP the ability to automate the filing of export information during the shipping process. ShipAES™ validates at a delivery or shipment level to ensure the export compliance. Upon compliance the filing is submitted to AESDirect for approval.

**ShipAES: AES Direct: SED/EEI Filing**



**ShipAES: AES Direct: SED/EEI Status Report**

Transaction No.	Shipping Event/Item No.	AI Number	Issued On	Title	Expiration Date	File Number (AES)	SED/EEI Status	Status Description
0000000001	0001		04/15/2011	13-11-20		00110114000001	P	Approved
0000000217	0001		04/15/2011	10-20-09	04/15/2011	00110114000004	P	Approved
0000000393	0001	001000000	02/01/2011	20-10-09	10/01/2011	00110114000004	P	Approved
0000000294	0001		04/15/2011	10-21-09	04/15/2011	00110114000004	P	Approved
0000000195	0001	001000000	02/01/2011	20-10-09	10/01/2011	00110114000004	P	Approved
0000000298	0001	001000000	02/01/2011	20-10-09	10/01/2011	00110114000004	P	Approved
0000000198	0001	001000000	02/01/2011	20-10-09	10/01/2011	00110114000004	P	Approved
0000000198	0001	001000000	02/01/2011	20-10-09	10/01/2011	00110114000004	P	Approved
0000000198	0001	001000000	02/01/2011	20-10-09	10/01/2011	00110114000004	P	Approved

**Key Features:**

- Ensures compliancy with U.S. Foreign Trade Regulations regarding exportation
- Prevents incorrect filings
- “Built-In vs Bolt-on” SAP Integration
- EEI filing submission, status monitoring, and transaction number reporting in shipment
- Reduction of administrative labor costs
- Prevention of penalties and fines

ShipAES™ comes standard with a monitoring process that continually checks filing status to determine if the External Transaction Number (XTN) and Internal Transaction Number (ITN) have been returned. Once returned the transaction numbers are associated to the appropriate delivery or shipment. The solution also comes with a concise Status report for status checking. ShipAES™ is completely compatible with SAP ERP, SAP Global Trade Services (CTS) and ShipERP™.

**AuditERP™: Freight Auditing for SAP**

**Why Pay Someone Else to Manage Your Freight Auditing?**

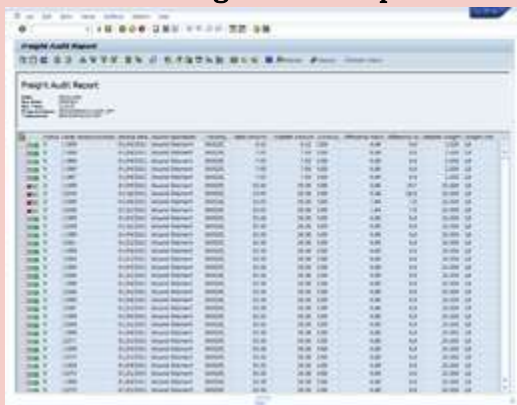
**Get Control of Your Freight Costs Today!**

Companies unnecessarily outsource the freight auditing functionality due to the perceived complexity of the process. With the right auditing tool the process becomes efficient, accurate and alleviates the complexity. That is where AuditERP™ can help! By comparing

freight invoicing that is electronically transmitted or manually uploaded to transactional shipping data that is stored in ShipERP™, AuditERP™ provides an integrated process within SAP® for the reviewing and approving transportation invoices. The solution delivers a toolset to monitor and control transportation costs such as line-haul charges, weight surcharges, oversize surcharges, assessorial charges, fuel surcharges and drayage fees to name a few.

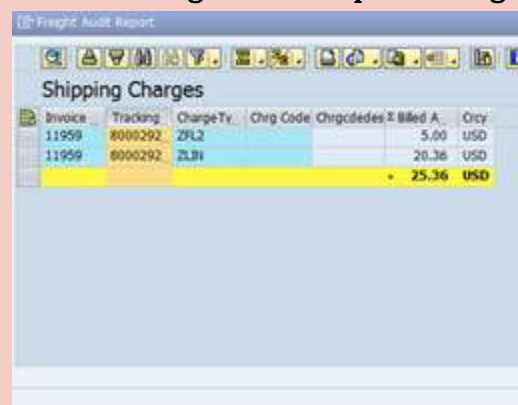
With AuditERP™ as part of your logistics management process you will the visibility to your logistics costs and the ability to make the best use of the transportation resources. AuditERP™ is completely compatible with SAP ERP and ShipERP™.

#### AuditERP: Freight Audit Report



The screenshot shows a software interface titled "Freight Audit Report". It features a standard SAP-style toolbar at the top with icons for search, print, and other functions. Below the toolbar is a large data table with multiple columns, including fields for invoice numbers, dates, and monetary values. The table contains numerous rows of data, representing individual audit entries.

#### AuditERP: Freight Audit Report: Charges



The screenshot shows a software interface titled "Freight Audit Report" with a sub-section for "Shipping Charges". It features a toolbar at the top. Below the toolbar is a summary table with the following data:

Invoice	Tracking	Charge Ty.	Chrg Code	Chrg Codes	Billed A.	Qty
11959	8000292	ZFL2			5.00	USD
11959	8000292	ZLBI			20.36	USD
						<b>= 25.36 USD</b>

### Get Control of Your Freight Costs Today!

With AuditERP™ as part of your logistics management process you will the visibility to your logistics costs and the ability to make the best use of the transportation resources.

#### Key Features:

- Eliminates the need for costly and potentially inaccurate manual reconciliation
- Native SAP integration
- Reduction of administrative labor costs
- Financial visibility and control over transportation costs
- Automatic posting of account document
- Identify in transit shipping corrections resulting in added costs

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For more information, please contact:

Ph: (562) 425-7800

Or visit us at: <http://www.erp-is.com>