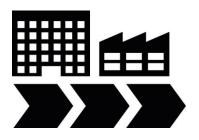


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Global trends impacting governance, risk, and compliance (GRC) practices







Increasing and changing regulatory requirements

Fact: In fiscal year 2010, 43 major new regulations were imposed – U.S. General Accounting Office data

Added pressure for transparency and accountability

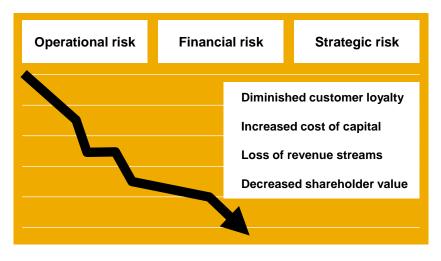
Fact: Investors want auditors to dig deeper into assertions that fall outside of audited financial statements

Virtualized IT and business process environments

Fact: Cloud computing is here to stay, but the legal and compliance risks that come with it are daunting

Pervasive challenges facing companies today





GRC programs require manual efforts and are too costly

Impact of risk events and noncompliance is high

Proactively balance risk and opportunity

SAP solutions for governance, risk, and compliance (GRC)

MANAGE BETTER

Automate manual tasks

Employ best practices

Reduce effort and cost

PROTECT BETTER

Automate monitoring

Real-time analysis

Industry-specific solutions

PERFORM BETTER

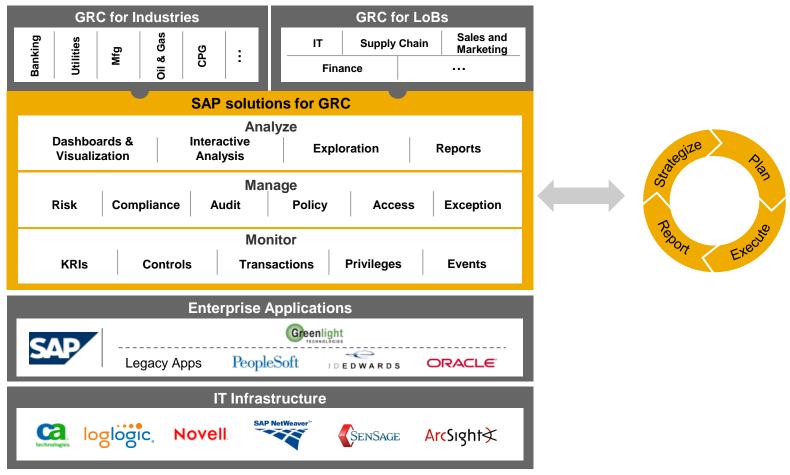
Align with strategy and planning

Embed analytics

Scenario modeling

Key competencies for success

SAP solutions for GRC



^{*}Lines of business

SAP solutions for GRC

Manage, protect, and perform

Access control



Confidently manage and reduce access risk enterprise-wide

Process control



Ensure effective controls and ongoing compliance

Risk management



Align enterprise risks with business value

Global trade services



Optimize global supply chain and ensure compliance

Overview of SAP road map for GRC





Access control



Process control



Advanced reporting and analytics

Comprehensive GRC initiative management

Integrated monitoring

Industry and LoB risk and compliance content

Continuous innovation



Active GRC



Predictive GRC



Solution today

Planned innovations

Future direction

Overview of SAP road map for GRC





Access control



Process control



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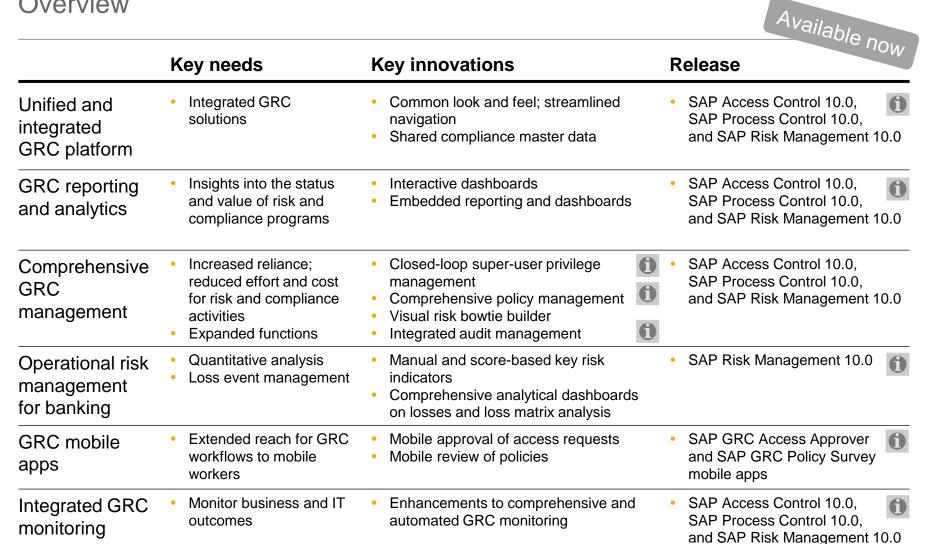


Planned innovations

Future direction

Recent innovations for SAP solutions for GRC

Overview



Unified and integrated GRC platform





SAP Access Control 10.0, SAP Process Control 10.0, SAP Risk Management 10.0

Solution enhancements

- Unified technology platform based on the ABAP programming language
- Common look and feel; streamlined navigation
- Shared compliance master data
- Configurable user interface
- Content lifecycle management

Key benefits

- Reduced overall cost of ownership
- Reduced cost of training; ability to share staff
- Reduced configuration cost
- Easier adaptation to specific requirements
- Reduced time to value

Common technology platform enables a unified user experience



GRC reporting and analytics





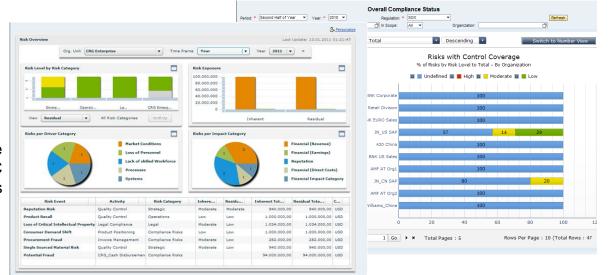
SAP Access Control 10.0, SAP Process Control 10.0, SAP Risk Management 10.0

Solution enhancements

- Enhanced report formats
- Interactive dashboards
- Embedded reporting and dashboards

Key benefits

- Empowered business users
- Expanded visibility for program owners
- Reduced cost of ownership and management



Dashboards provide visibility needed by GRC program owners

Access control





SAP Access Control 10.0

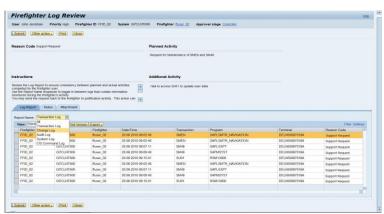
Solution enhancements

- Streamlined user access management
- Collaborative business role governance
- Centralized super-user privilege management
- Closed-loop super-user privilege management
- Improved identity management Integration

Key benefits

- Improved usability and simplified provisioning
- Centrally managed compliant roles across systems
- Reduced administration cost and improve visibility
- Ability to review, resolve, and track activity online
- Minimized access risk in enterprise provisioning

Automated review for super-user privilege management



Compliance, control, and policy management with SAP Process Control





SAP Process Control 10.0

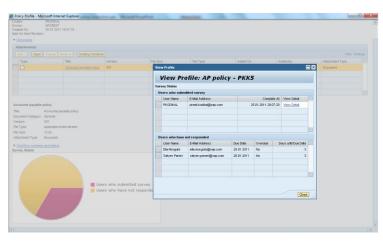
Solution enhancements

- Management of multiple compliance, control, and processimprovement initiatives
- Expanded issue identification and remediation
- Offline control evaluations and remediation
- Comprehensive policy management

Key benefits

- Reduced cost of compliance and increased scalability
- Incorporation of issues identified outside of system
- Complete support for offline control testers
- Reduced risk via policy compliance

Management of policy definition, review, approval, and rollout



Audit management integration





SAP Process Control 10.0, SAP Risk Management 10.0

Solution enhancements

- Facilitate internal audit performance of enterprise risk assessment
- Drive auditable entities by audit from the existing GRC structure
- Risk-rate auditable entities using audit criteria to develop annual plans
- Drive audit steps with GRC business risks
- Share controls with audit management and assign them to audit programs
- Share issues and remediation to enable reporting based on a common repository

Key benefits

- Comprehensive, risk-based audit planning and management
- Creation of synergy between audit and compliance teams



Risk management (1/2)



SAP Risk Management 10.0

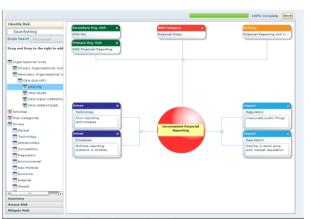
Solution enhancements

- Visual risk bowtie builder
- Risk and response catalogs
- Enhanced risk assessment capabilities
- Alignment of risks with policies and issues
- Enhanced risk consolidation and aggregation across risk categories and organizations

Risk bowtie builder enables communication between risk practitioners and risk owners in the business

Key benefits

- · Engagement with business leaders
- Ability to leverage established and proven best practices
- Improved user productivity
- Drive toward effective risk mitigation
- Reduced time to aggregate risk information from multiple sources



Operational risk management for banking (2/2)





SAP Risk Management 10.0

Solution enhancements

- Manage static data (organizations, risk categories, and assets)
- Manage loss events across complex and dynamic business units
- Aggregate key risk indicators (KRI) across organizations and risk categories
- Perform comprehensive risk and control self-assessments
- Use manual and score-based key risk indicators
- Use comprehensive analytical dashboards on losses and loss matrix analysis

Key benefits

Management of operational risk and compliance for banking industry



SAP GRC Access Approver and SAP GRC Policy Survey mobile apps





SAP GRC Access Approver and SAP GRC Policy Survey mobile apps

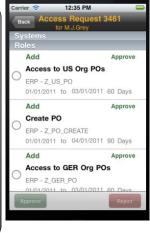
Solution enhancements

- Mobile approval of access and super-user requests for iPhone users
- Distribution of policy surveys and acknowledgements to BlackBerry PlayBook users
- User-friendly UI with understandable task flow

Key benefits

- Mobile-enabled approval, ensuring timely response for access requests
- Timely policy certification
- Extension of value for customers of version 10.0 of SAP solutions for GRC







Integrated GRC monitoring





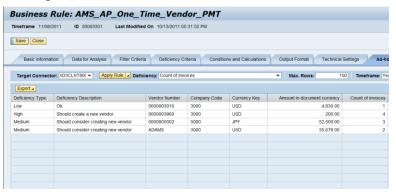
SAP Access Control 10.0, SAP Process Control 10.0, SAP Risk Management 10.0

Solution enhancements

- Best-in-class user access privilege monitoring for SAP and non-SAP software systems
- Enhanced automated control monitoring
- Flexible and configurable surveys
- Monitoring for policy effectiveness
- Enhanced risk assessment
- Automated key risk indicator monitoring

Key benefits

- Reduced cost and ensured compliance
- Reduced overall effort via broader use of surveys
- Increased policy compliance
- Higher productivity and reduced effort



Key links for more information

For customers and partners

- Road maps on SAP Service Marketplace
- SAP's release strategy for large enterprises on SAP Service Marketplace
- SAP.com Web site
- SAP Business Process Expert (BPX) community
- SAP help portal
- Idea place

Overview of SAP road map for GRC





Access control



Process control



Advanced reporting and analytics

Comprehensive GRC initiative management

Integrated monitoring

Industry and LoB risk and compliance content

Continuous innovation



Active GRC



Predictive GRC



Solution today

Planned innovations

Future direction

Advanced reporting and analytics

Overview

Key need

Tailor GRC analytics to company needs by enabling selfservice reporting, analysis, and instant exploration for business users

Innovation highlight

- Common GRC reporting services to allow selected reporting and analytic tools to access GRC data
- Critical GRC management dashboards and reports
- Data structures of SAP Access Control 10 in the SAP NetWeaver Business Warehouse component
- Enable business users to identify the root cause of access risk violation and take action
- Root cause analysis of access risk

1

- Use a high-performance reporting solution for enterprisewide GRC analytics
- GRC analytics powered by SAP HANA

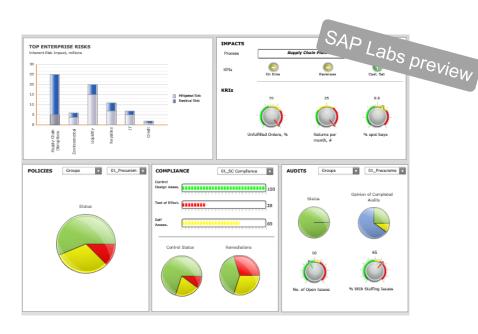


Comprehensive GRC reporting



Solution enhancements

- Comprehensive GRC reporting services
- Critical GRC management dashboards



Key benefits

- Creation of custom reports and dashboards with cross-GRC data
- Data visualization and advanced interactive analysis using powerful SAP software
- Executive dashboard to support enterprise-wide view of risk, compliance, and access risk status

Access risk root cause analysis

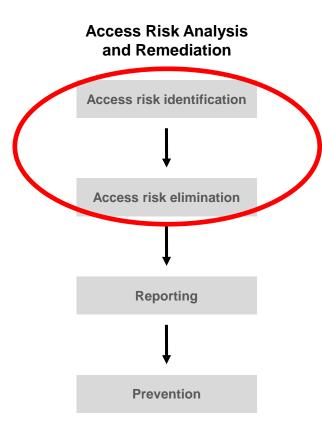


Solution enhancements

- Graphically identify the root cause of access risk violations and take action
- Make informed decisions utilizing what-if simulations

Key benefits

Comprehensive identification and remediation of access risk violations



GRC analytics powered by SAP HANA

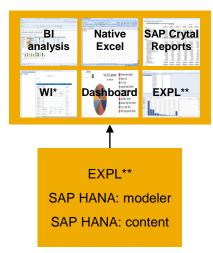


Solution enhancements

- Additional reports and dashboards that enable high-speed collection and review of key issues related to access control, policy control, and risk management
- Device-agnostic report presentation
- Use of reporting tools in SAP software to construct comprehensive and flexible GRC reports

Key benefits

- High-volume processing of GRC data
- Accelerated reporting for faster review and action
- Review analytics information on any device desktop or mobile



*SAP BusinessObjects Web Intelligence **SAP BusinessObjects Explorer

Comprehensive GRC initiative management

Overview

Key need	Innovation highlight	
 Customize end-user access requests for individual company requirements 	 Customization improvements for end users of access request 	1
Initiate key remediation processes from risk analysis results	Workflows for access-risk remediation	1
Discover, analyze, and tag user authorizations to understand and optimize role usage	Role discovery and optimization	1
Enhance the enterprise risk management process by automating key activities for risk managers	 Ad hoc risk escalations based on configurable thresholds 	1
Support recurring performance of manual control activities	Performance of manual controls	1
 Integrate policy management functionality with third-party document management systems 	 Enterprise service to link policies with external document management system (DMS) 	1
Continue to enable GRC on mobile devices	 Access approver and policy survey on additional devices 	1

Access request form customization



Solution enhancements

- Enhanced customization of forms with dynamically rendered layout
- Ability to customize request forms for specific business processes, organizations, and systems

Key benefits

- Simplified and streamlined access request and approvals
- Reduced requests with errors and canceled requests



Access risk remediation workflows

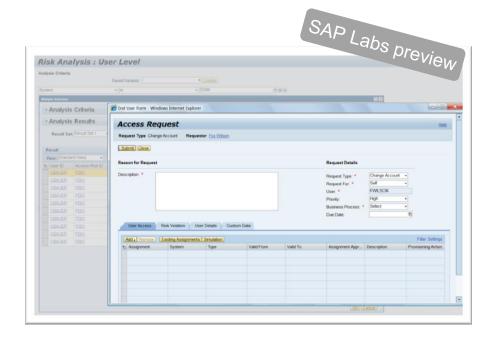


Solution enhancements

- Take remediation action from the results of any access risk analysis
- Initiate a workflow to update user or role authorization assignments and validity dates

Key benefits

 Delivery of a single, comprehensive access risk analysis and remediation process



Role discovery and optimization

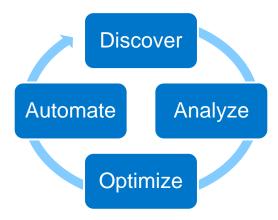


Solution enhancements

- Discover user authorizations across enterprise landscapes
- Report on and analyze roles and user assignments for internal and external auditing
- Ensure that business functions are correctly represented in business role design.
- Simplify user assignment and review processes

Key benefits

- Visibility into system access for business process efficiency and risk reduction
- Reduced cost and redundancies with authorization management, including period role reviews
- Optimized authorization and security across platforms
- Streamlined role request and approval process



Enterprise risk management process enhancements



Solution enhancements

Ad hoc risk escalations based on configurable thresholds

Key benefits

- Enablement of management to take immediate action to prevent large losses
- Provision of management flexibility in identifying the critical limit for risk escalations
- Support for a whistle-blowing approach within a risk management framework







Performance of manual controls

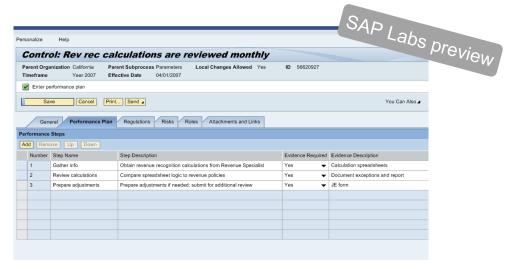


Solution enhancements

- Document steps to perform a control separately from test plan or survey
- Plan recurring performance and review of control
- Attach evidence to support control

Key benefits

- Timely performance and optional review of controls
- Improved reliability and consistency of controls via documented steps and attached evidence
- Faster evaluations of controls, with evidence available in a central location
- · Establishment of clear accountability



Enterprise service to link policies with external document management systems



Solution enhancements

- Provide a standard enterprise service to allow users to link policies to policy documents stored in external document management systems (DMS)
- Allow GRC users to view and retrieve documents from the external DMS from policy acknowledgments, surveys, and quizzes

Key benefits

- Ability of customers to leverage their investments by using documents stored in an existing third-party DMS
- Ability to leverage the strengths of third-party document management capabilities, such as full text search, version control, change tracking, document retention, and archiving



SAP GRC Access Approver and SAP GRC Policy Survey



Solution enhancements

- Extension of mobile approval of access and super-user requests for Android users
- Distribution of policy surveys and acknowledgements to iOS users
- Intuitive UI with understandable task flow

Key benefits

- Further enablement of the enterprise for mobile approval
- Timely policy certification on popular corporate devices
- Extension of value for customers of version 10.0 of SAP solutions for GRC



Integrated monitoring

Overview

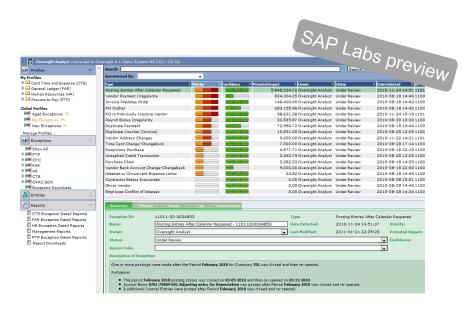
Key need	Innovation highlight	
Ability to tie transaction monitoring to key controls	Continuous transaction monitoring integration for controls and compliance management	
Cross-system monitoring – when business processes span multiple systems	Use of SAP HANA to consolidate data for multiple systems, and monitor against SAP HANA	
 Large-volume transactions – when multiple years of data needs to be analyzed, for example 	Use of SAP HANA for large-volume monitoring	
Improved monitoring technique reuse	Use new reporting standard (ODP) of SAP NetWeaver to facilitate reuse of content across SAP HANA, SAP ERP, SAP CRM, SAP NetWeaver BW, and so on	

Integrated continuous transaction monitoring for compliance and control management



Solution enhancements

Certified integration with SAP Process Control



Key benefits

- Extension of continuous transaction monitoring to support continuous control monitoring
- Proactive identification of control exceptions and potential fraud, error, and abuse
- Insight to control weaknesses and effectiveness
- Identification of business process quality and efficiency problems

Cross-system and large-volume monitoring



Solution enhancements

- Monitor business data powered by SAP HANA
- Monitor reports and queries based on operational data provisioning (ODP)

Key benefits

- Ability to analyze large volumes of data and monitor results quickly (through SAP HANA)
- Consolidation of operational and financial data from multiple systems (through SAP NetWeaver BW on SAP HANA)
- Ability to leverage ODP-based reports and queries for automated monitoring to save time and money by reusing valuable content in multiple ways

Industry and LoB risk and compliance content

Overview

Key need

Enable IT risk management for ISO 2700X standard

- Support risk management based on ISO 31000 standard, framework, and terminology
- Enable and package GRC content for business processes, lines of business, and industries
- Drive additional revenues and improve competitive position

Innovation highlight

- Enhanced support for best-practice and industry-standard risk-management methodologies
- Line of business and industry best-practice content



Enhanced support for best-practice and industry-standard risk management methodologies

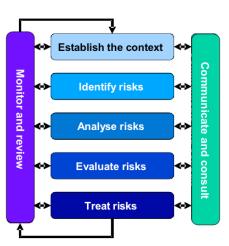
Solution enhancements

- Enable ISO 2700X standards, terminology, and risk assessment methodology for IT risk management
- Enable ISO 31000 standard, terminology, and risk management framework

Key benefits

- Support for CIOs with IT risk and information security management as per industry standards in alignment with the enterprise risk-management program
- Increased global adoption with support for best-practice risk-management standards and framework





Line of business and industry best-practice content



Solution enhancements

- Library of automated controls for common business processes and lines of business
- Risk, controls, and KRIs content from standard sources such as COSO, Audit Standard 5, S&P, Basel, and providers such as UCF and RiskBusiness (Taxonomy and KRI Library)

Key benefits

- Lower total cost of ownership and higher ROI for customers from automated monitoring of key controls
- Ability to leverage best-practice frameworks and content to jump-start compliance with regulatory requirements that vary by industries, lines of business, and geographies





SAP EcoHub

SAP PartnerEdge

Overview of SAP road map for GRC





Access control



Process control



Solution today

Advanced reporting and analytics

Comprehensive GRC initiative management

Integrated monitoring

Industry and LoB risk and compliance content

Continuous innovation



Active GRC



Predictive GRC



Future direction

Future innovation areas for GRC

Drive optimal decisions by proactively balancing risks and opportunities

Continuous innovation

- Unify compliance processes across organizations
- Drive GRC optimization though analytics
- Simplify and tailor the user experience

Active GRC

- Aim specialized applications at appropriate devices and users
- Embed risk and compliance into business process
- Provide actionable insight and automation

Real-time, predictive GRC

- Minimize business impact of risks, control, and transaction exceptions by identifying them in timely manner
- Embrace real-time, predictive monitoring capabilities
- Extend monitoring to include unstructured data and social media





Active GRC



Predictive GRC



Future direction



Thank you

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