

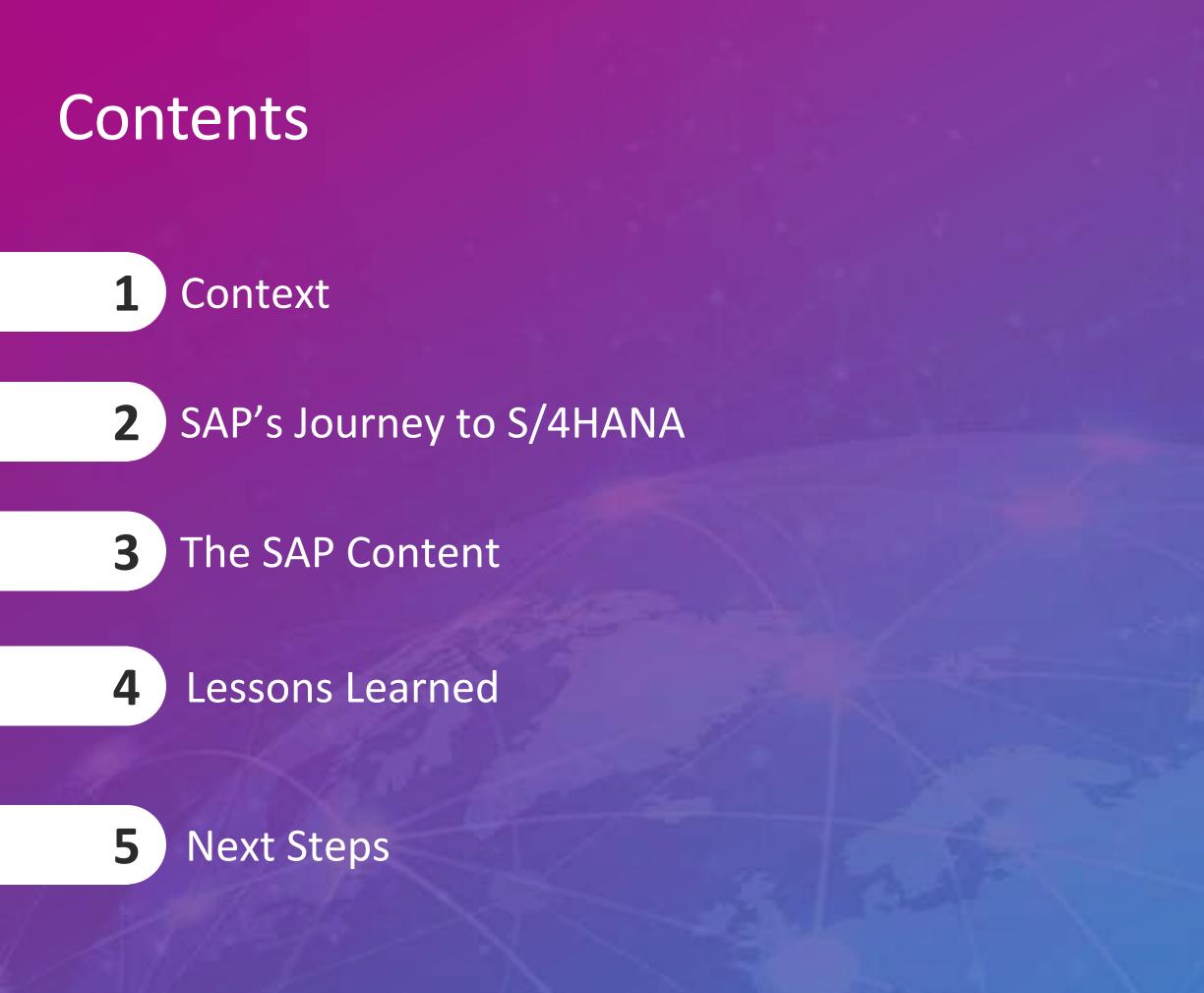
SAP S/4HANA Evaluate your Options

Julien Delvat S/4HANA CoE Lead



Disclaimer

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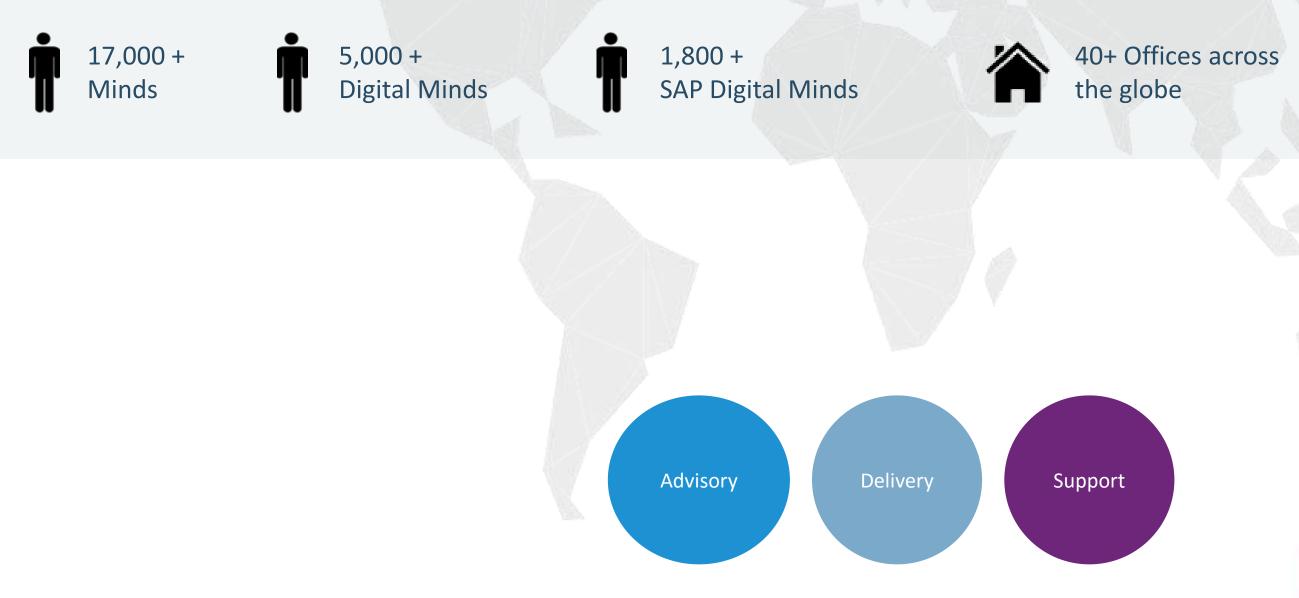


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Global leadership in end to end digital transformation powered by SAP HANA





4 SAP Partner Continents





Organizations are planning their S/4HANA journey

Discovery Workshops

Free functional & technical half-day workshop.

Suite on HANA Roadmap

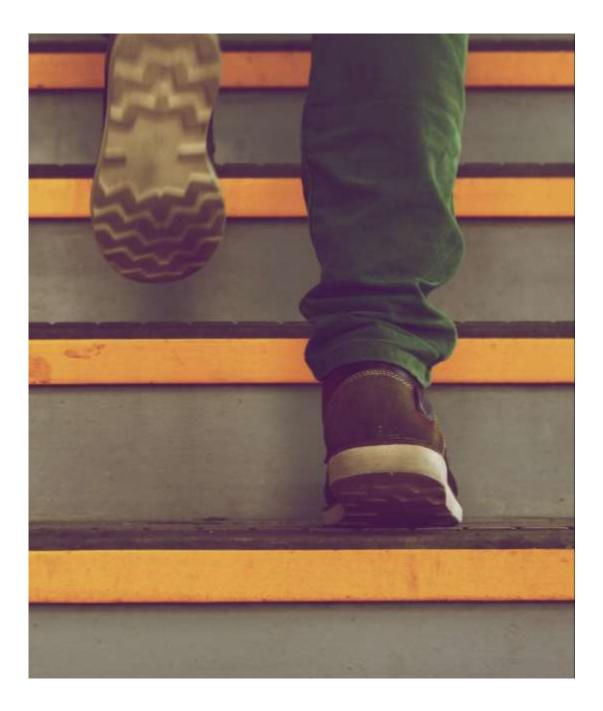
US-based Oil & Gas company evaluating the business case of moving to Suite on HANA while reducing total cost of ownership.

S/4HANA Roadmap

Global US-based pharmaceutical company considering moving to S/4HANA while reducing end-user disruption.

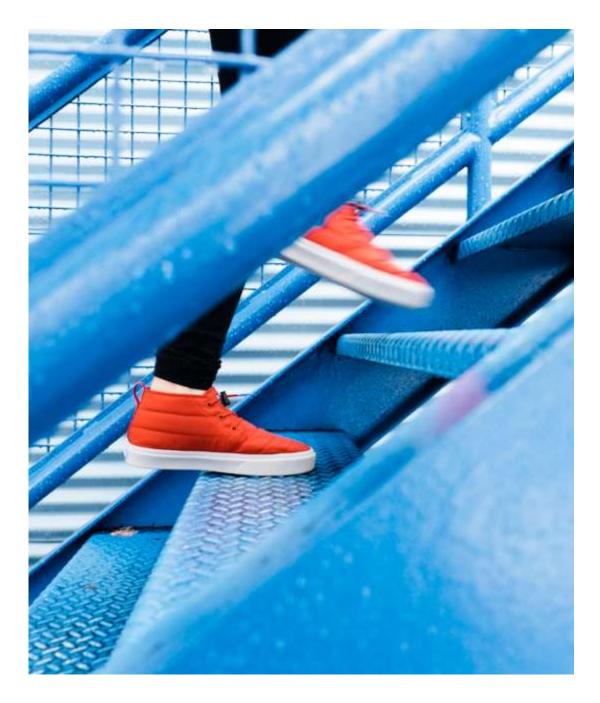
HANA & Analytics Roadmap

US-based Food & Beverage organization executing their vision for HANA-based self-service BI ahead of the ERP upgrade.





Early adopters are executing their S/4HANA journey



S/4HANA 1511 Greenfield

In-flight project with go-live target of April '16 for an industrial machinery organization in the Middle East.

S/4HANA Upgrade 1511 -> 1610

Global China-based consumerproduct manufacturing + retail company upgrading European branch.

S/4HANA 1610 Greenfield

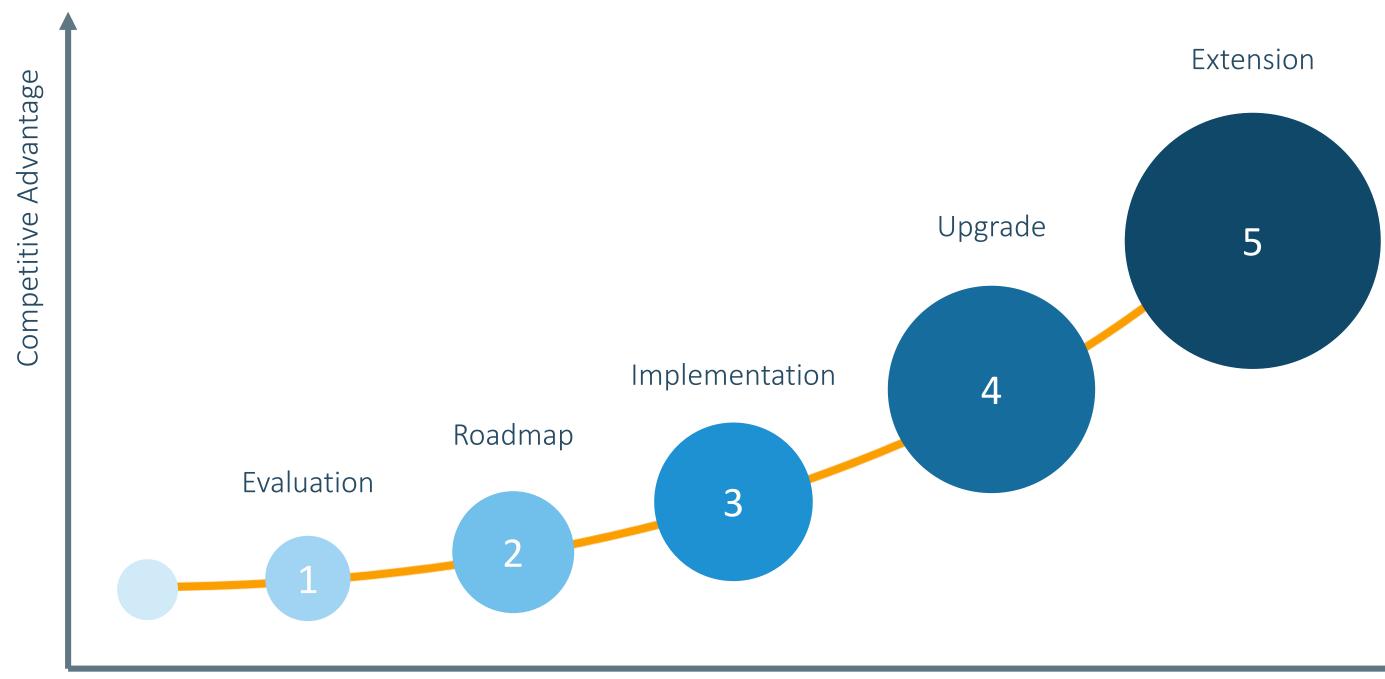
of In-flight project with go-live target of ry April '16 for a Mining organization in the U.K.

Suite on HANA Implementation

US-based transportation company achieving improvement by 80% of transactional processing by moving 7 ECC & BW systems to HANA.



S/4HANA Adoption Level







Poll

What is your organization's S/4HANA maturity?

- 1. Evaluation
- 2. Roadmap
- 3. Implementation
- 4. Upgrade
- 5. Extension

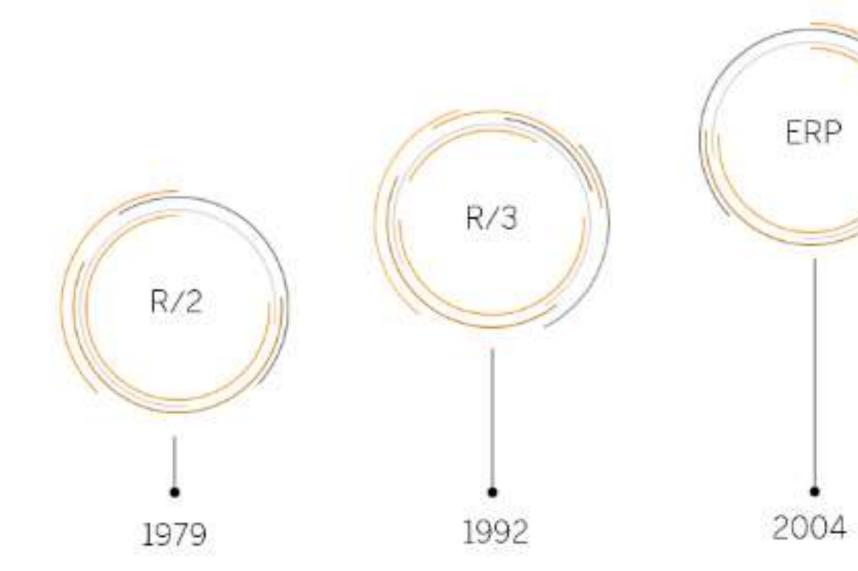


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2 SAP's Journey to S/4HANA



The S/4HANA Announcement (May 2015)







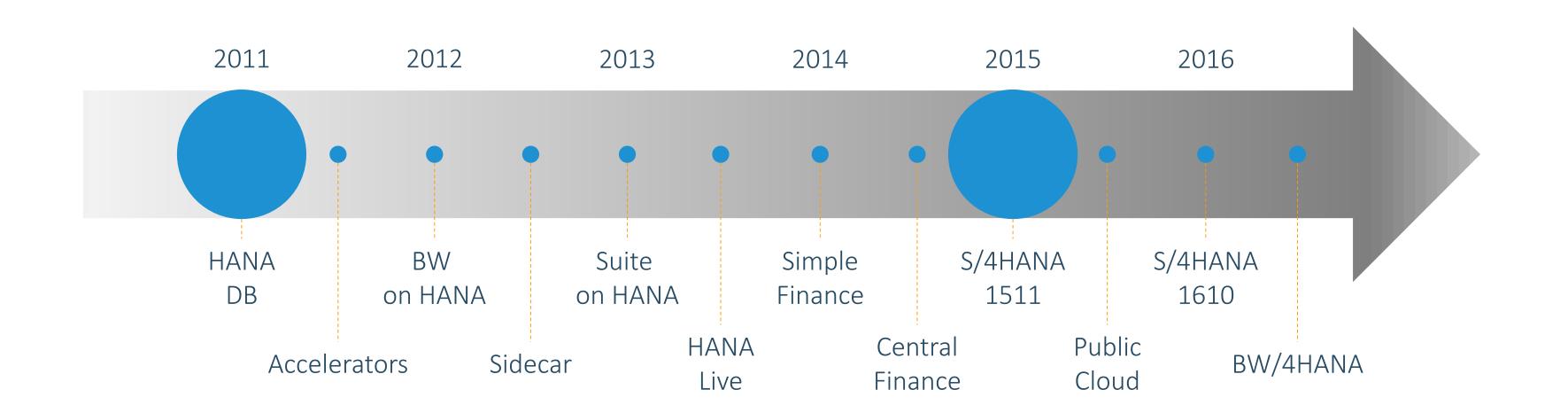
Poll

What is your current ERP release?

- 1. SAP ECC 6.0 or earlier
- 2. SAP ECC 6.0 and later
- 3. SAP Business Suite powered by SAP HANA
- 4. SAP S/4HANA 1511 or 1610
- 5. Other / I don't know

12

SAP's HANA Journey



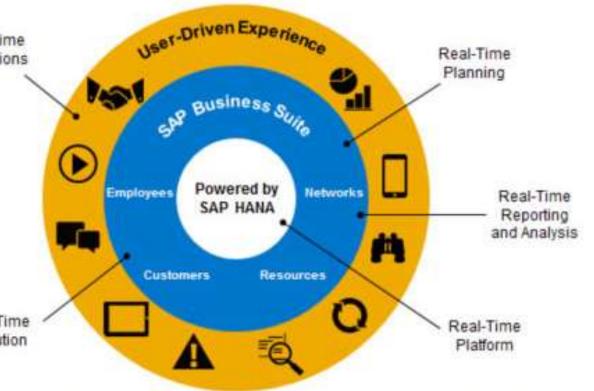


Suite on HANA (SoH)

- ✓ Technical Solution: lift & shift
- ✓ Performance enables real-time scenarios
- Optimizations delivered via Business Functions in the switch framework (SFW5):
 - Sales and Distribution, Optimization of Lists LOG_SD_REPORT_OPT
 - Materials Management, UI and Performance Optimizations LOG_MM_OPTIMIZATIONS
 - **Optimization for Purchase Order History** LOG_MM_OPT_POH
 - Read Optimization for MDPPSX LOG_PPH_MDPSX_READ

Real-Time Interactions

Real-Time Execution



The most modern business platform for innovation without disruption



Simple Finance

- ✓ Technical step: Universal Journal merges several tables
- ✓ Implemented as Add-On on AnyDB (sFin) or on HANA 1503 (sFin 2.0) or 1605
- ✓ Functional Benefits (in Finance):
 - **Financial Planning & Analysis**
 - **Collaborative Finance** Operations
 - Accounting & Financial Close
 - **Enterprise Risk & Compliance**
 - **Treasury & Financial Risk**
- ✓ Availability of Add-Ons



Financial Planning and Analysis

Accounting and **Financial Close**

Flexible and Non-disruptive cloud or on premise



Treasury and **Financial Risk** Finance Operations

Enterprise Risk and Compliance



S/4HANA 1511 or 1610

- Technical step: large number of finance and logistics database tables replaced with **Universal Journal or Views**
- ✓ Overall redesign of UI with Fiori, not limited to Finances
- ✓ Native integration with cloud applications like Ariba, SuccessFactors, etc.

| | SAP S/4HANA FINANCE | SAP S/4HANA HUMAN RESOURCES SAP SuccessFactors SAP Fieldglass | SAP S/4HANA SOURCING & PROCUREMENT | SAP S/4HANA MANUFACTURING | SAP S/4HANA SUPPLY CHAIN |
|--------------|--|--|---|---|---|
| Suite | Financial Services Network | Core Human Resources And Payroll Talent Mgmt. Time and Attendance Mgmt. Human Capital Analytics | Supplier Collaboration Business Network Guided End-User Buying External Workforce Management | | |
| Products | Financial Planning and Analysis Accounting and Financial Close Treasury Mgmt. Receivables Mgmt. Invoice Mgmt, and Accounts Payable | | | Constrained production planning Production Scheduling | Extended Warehouse MgmL Advanced ATP |
| | Accounting and Closing Operations Accounting | Time Recording | Operational Purchasing Collaborative Sourcing and Contract Mgmt. Invoice and Payables Mgmt. | Production Orchestration and Execution | Inventory and Basic Warehouse Mgmt |
| | Cost Mgmt. and Profitability Analysis | | Supplier Management Procurement Analytics | Quality Mgmt. | Production Planning |
| Digital Core | Cost Mgmt. and Profitability | nterprise Management | Supplier Management | Quality Mgmt. | Production Planning |
|)igital Core | Cost Mgmt. and Profitability Analysis | • Service Mgmt.* • Service Mgmt.* • Service Master Data Mgmt.* • Service Parts Mgmt.* • Service Agreement Mgmt.* | Supplier Management | Quality Mgmt. Maintenance Mgmt. | Production Planning Product Development and Projection Engineering |
| Digital Core | • Cost Mgmt. and Profitability Analysis SAP S/4 HANA En | Service Mgmt.* Service Master Data Mgmt.* Service Parts Mgmt.* | Supplier Management | | Product Development and Proje Control* |
| | Cost Mgmt. and Profitability Analysis SAP S/4 HANA En Order and Contract Mgmt. Sales Planning and Performance | Service Mgmt.* Service Master Data Mgmt.* Service Parts Mgmt.* | Supplier Management Procurement Analytics Billing and Revenue Innovation | Maintenance Mgmt. Asset Operations and Maintenance* | Product Development and Proje Control* Production Engineering Enterprise Portfolio and Project Mornt. |



The S/4HANA Digital Core

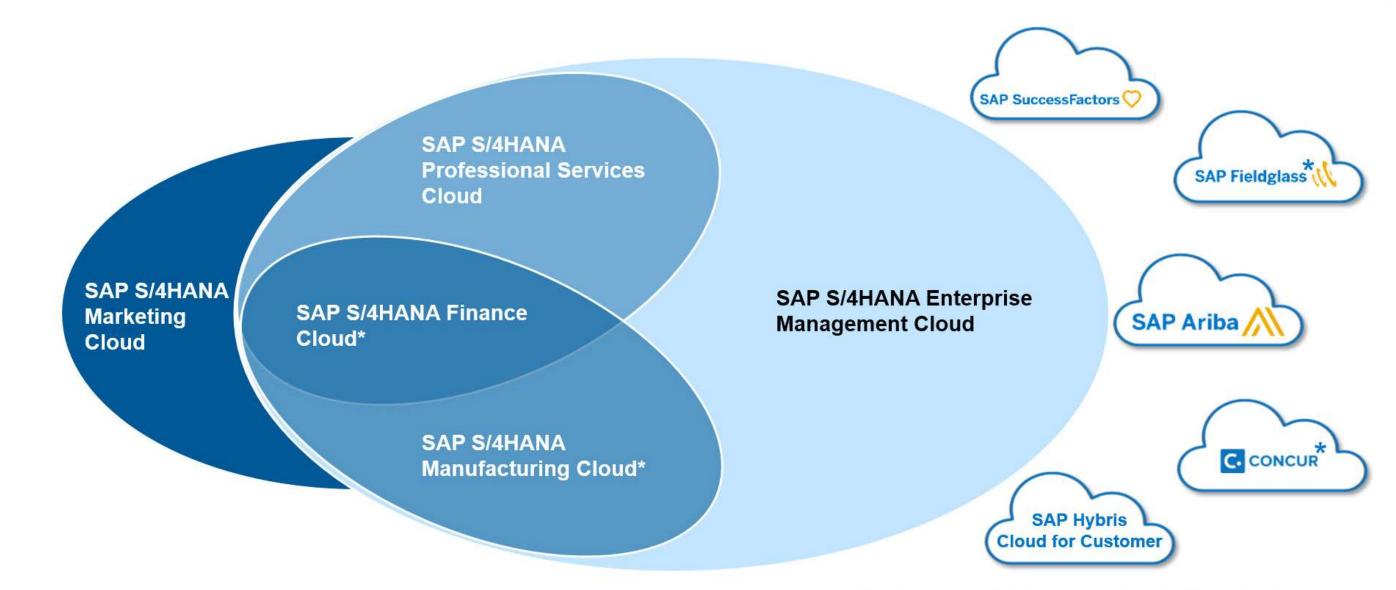
| | SAP S/4HANA FINANCE | SAP S/4HANA HUMAN RESOURCES SAP SuccessFactors O SAP Fieldglass | SAP S/4HANA SOURCING & PROCUREMENT SAP Ariba | SAP S/4HANA MANUFACTURING | SAP S/4HANA SUPPLY CHAIN |
|-------------------|--|--|---|---|---|
| Suite | Financial Services Network | Core Human Resources And Payroll Talent Mgmt. Time and Attendance Mgmt. Human Capital Analytics | Supplier Collaboration Business Network Guided End-User Buying External Workforce Management | | |
| Products | Financial Planning and Analysis Accounting and Financial Close Treasury Mgmt. Receivables Mgmt. Invoice Mgmt. and Accounts Payable | | | Constrained production planning Production Scheduling | Extended Warehouse Mgmt. Advanced ATP |
| | Accounting and Closing Operations Accounting Cost Mgmt. and Profitability Analysis | Time Recording | Operational Purchasing Collaborative Sourcing and Contract Mgmt. Invoice and Payables Mgmt. Supplier Management Procurement Analytics | Production Orchestration and Execution Quality Mgmt. | Inventory and Basic Warehouse Mgmt. Production Planning |
| Digital Core | SAP S/4 HANA En | terprise Management | | | |
| | | | | | |
| | Order and Contract Mgmt. | Service Mgmt. * Service Master Data Mgmt.* Service Parts Mgmt.* Service Agreement Mgmt.* | | Maintenance Mgmt. | Product Development and Project Control* Production Engineering |
| Products | Order and Contract Mgmt. Sales Planning and Performance Mgmt. (ICM) | Service Master Data Mgmt.* Service Parts Mgmt.* | Billing and Revenue Innovation Mgmt. (BRIM) | Maintenance Mgmt. Asset Operations and Maintenance* Environment, Health, and Safety | Control* |
| Products Suite | Sales Planning and Performance | Service Master Data Mgmt.* Service Parts Mgmt.* | | Asset Operations and Maintenance* | Control* Production Engineering Enterprise Portfolio and Project Mgmt. Commercial Project Mgmt. |

*(partially) Compatibility Scope



S/4HANA Public Cloud

- ✓ Focus on Functional: limited IT involvement
- Converting CapEx to OpEx
- ✓ Functional Coverage better suited for special scenarios: smaller business units, non-core processes, two-tier ERP, etc.





* This is the current state of planning and may be changed by SAP at any time without notice

S/4HANA Central Finance

| Central Reporting | Central Processing | |
|---|--|--------|
| Real-Time No Aggregation | Enables Shared Services Accounts Payables Accounts Receivables | S • |
| Fiori / Business Objects UX Limited Disruption | Cash Management Payroll Consolidation Overhead Management Etc. | • |

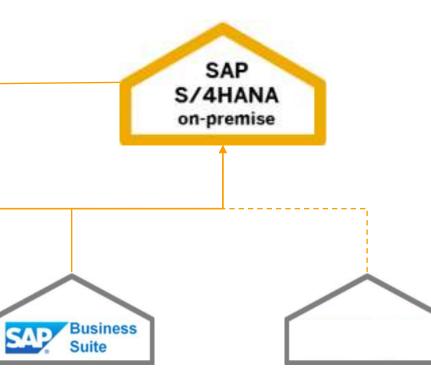




Landscape Transformation

Several setup alternatives:

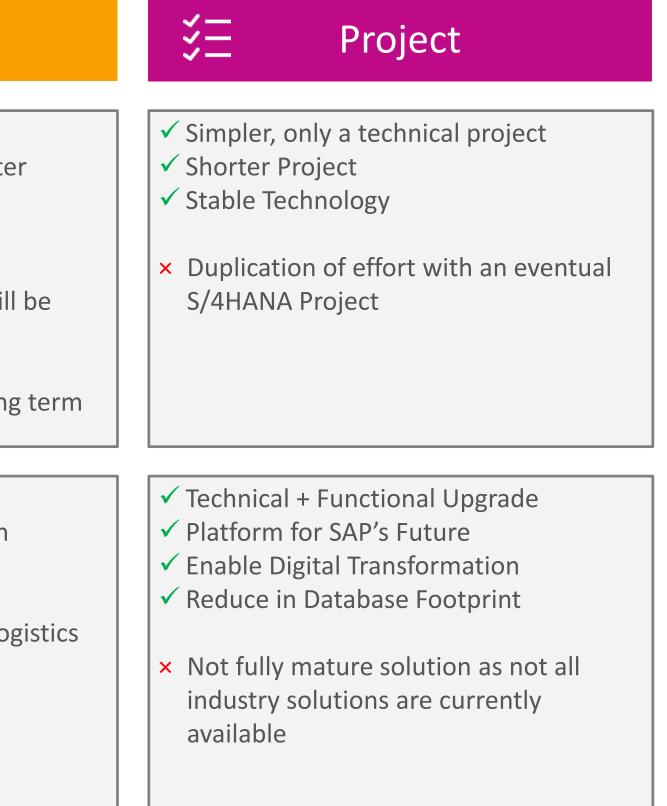
- Sidecar
- Upgrade of "key" system(s)
- Export for divestiture
- Phased Migration (e.g. Finance first)



Suite on HANA versus S/4HANA

| | දිදී People | Process |
|-------------------------------------|---|--|
| SAP Business Suite on HANA | No need for retraining Lower requirements for availability of the functional teams Limited Change Management Limited new functionality | No Disruption Potential for Simple Finance later Enable Advanced Analytics Potential speed increase Simple Finance code-branch will discontinued SoH End of Life in 2025 Required move to S/4HANA long |
| S/4HANA | Increase Productivity with New Features Increase Flexibility with Self-Service BI Increase Adoption with Next Generation User Experience (Fiori) Need Training for Business Need Training for IT Significant Change Management | Reduce Business Process Steps Enable Real-Time Consolidation Enable Real-Time Analytics Enable Predictive Analytics Simplification of Finance and Log Significant Business Disruption |





Poll

Has your organization implemented any of these HANA Solutions? Select all that apply

- 1. BW on HANA BW/4HANA
- 2. Suite on HANA (SoH)
- 3. Simple Finance S/4HANA Finance
- 4. S/4HANA 1511 or 1610
- 5. S/4HANA Central Finance

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Plenty of generic information

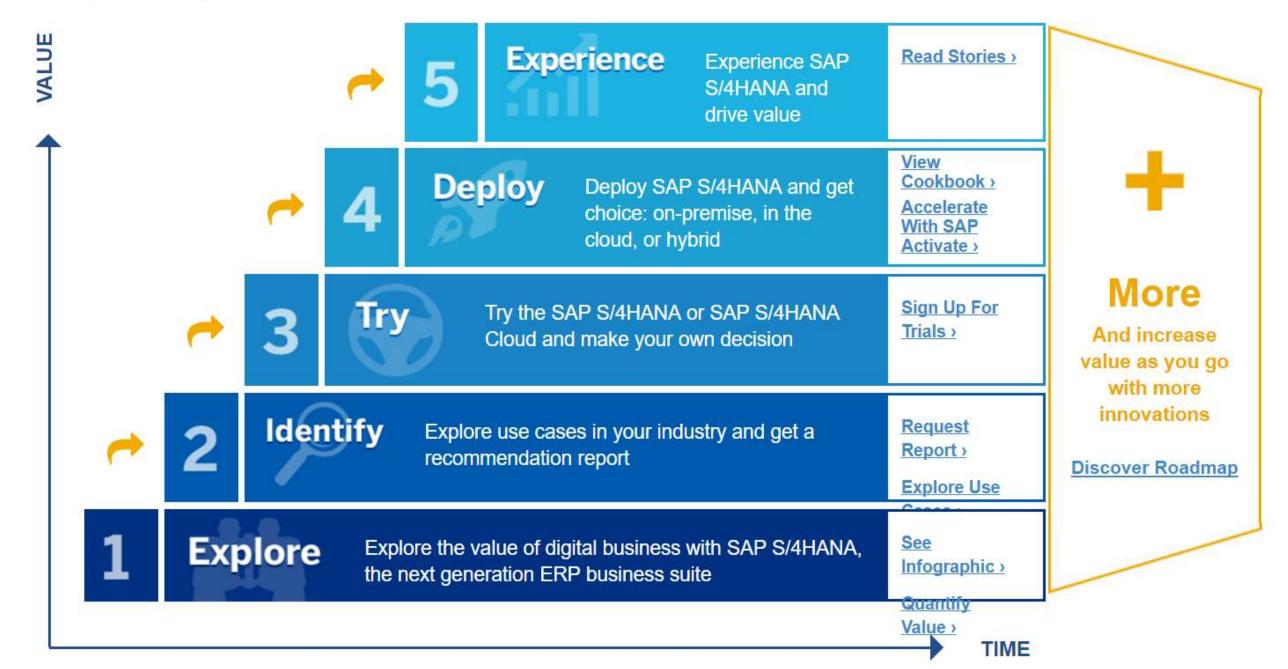
SAP has delivered tons of information on S/4HANA:

- S/4HANA Journey Map
- S/4HANA White Papers
- S/4HANA Road Map
- S/4HANA Activate Road Map
- Fiori Catalog



Journey Map

5 Simple Steps to Value

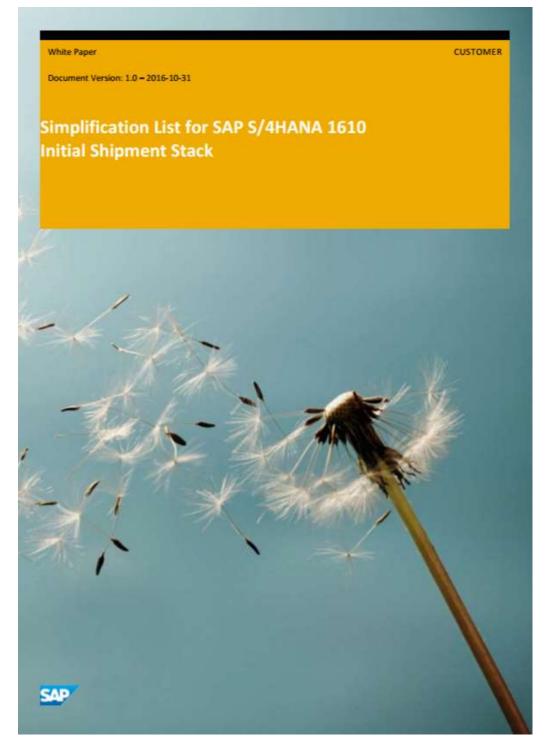


http://s4hana.sapjourneymap.com/ http://sapjourneymap.com/_assets/DEPLOY_S4HANA.pdf

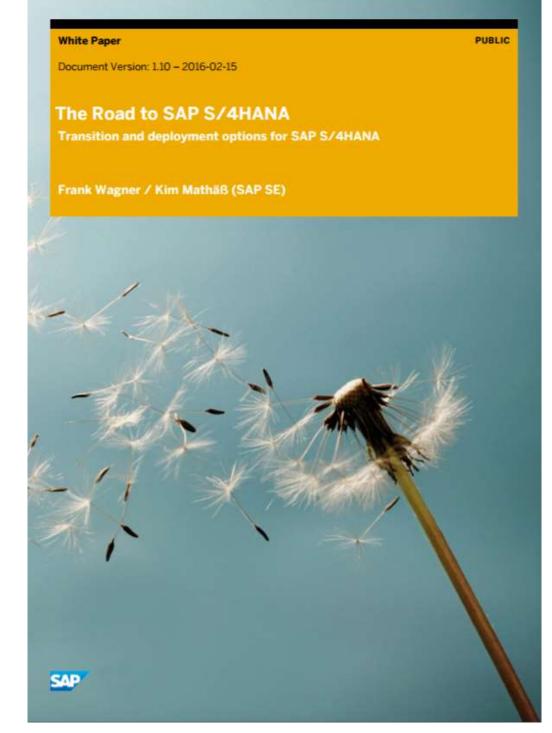


White Papers

Simplification List



Transition & Deployment Options



https://uacp.hana.ondemand.com/http.svc/rc/PRODUCTION/pdfa4322f56824ae221e10000000a4450e5/1610%20000/en-US/SIMPL_OP1610.pdf https://websmp204.sap-ag.de/~sapidp/012002523100011787552015E.pdf



Solution Road Maps

Browse all Road Maps

Click here for Upcoming Road Map Webinars. See below for the complete set of published Road Maps.

| Industry Line of Business Platform & Technology |
|---|
|---|

| Industry | Road Map |
|-----------------------|-----------------|
| SAP S/4HANA Industry | Edition 2016 Q4 |
| Aerospace and Defense | Edition 2016 Q4 |
| Automotive | Edition 2016 Q4 |
| Banking | Edition 2016 Q4 |

https://www.sap.com/solution/roadmaps.html

Cross Topics

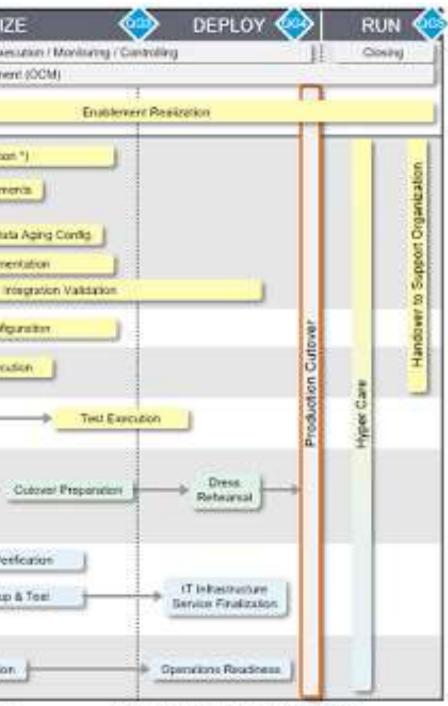
Webinars



Activate Road Map

| | DISC | OVER | | Pf | REP/ | ARE | EXPLORE | | REALIZ |
|---|--------------------|--------------|-----------|---------------------|-------------|-----------------------|---|-------------------------------|---|
| Project Mgmt. | | // | Te | | nabler. | 110 | Planning | Organi | Exe rational Change Managetre |
| Application: Solution Adopt. | | | E | nd/e | nen G | turter - | Eruksenen Andysin | * | |
| Application: | | Sooping | | | | | Advance Solizion Fit God / Dota Gop Validation | Design * Design Recent | Configuratio |
| Design & Configuration | | on Value and | | | | | Data Volume Flaming Int Data Volume Security D | | Dennus / Archive ja Du Becurity Impleme |
| Analytics | | Application | Frototype | | | | Analytica Design | | Analytics Confe |
| Custom Code Extensions | nring | Ĩ. | Pro | gring | Proparation | CC. Cira | CC. Impact Analysis | • | CC: Wanagement Exerc |
| Application: Testing | Strategio Planning | | | Transition Planning | | | Test Planning |) | Test Preparation |
| System & Data Migration | 6ta | This Spring | | Tran | Transition | Project 0 Pluttorm | | CEV Setup | OAS Setu Data Migration & Verification |
| Technical Architecture & Infrastructure | | | | | | | Suring Technical Architectum Definition If Infrastructum Definition | + Tectrical Design | Sizing & Sosiability Ve IT initiastructure Setas |
| Transition to Operations | | | | Ĩ | | | Operations Impact Evaluation | | Operationa Implementatio |

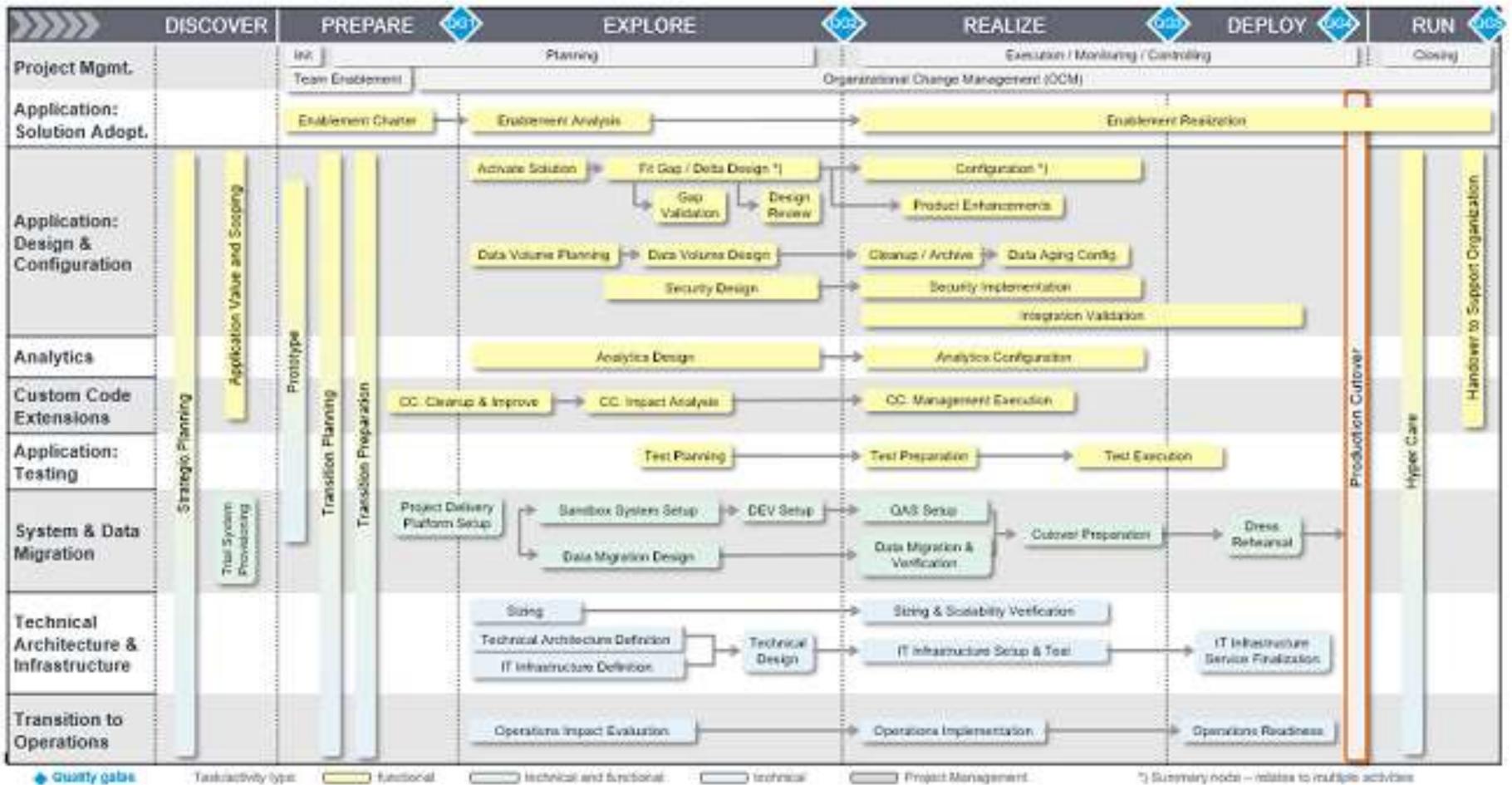
https://roadmapviewer-supportportal.dispatcher.hana.ondemand.com/





") Summery rocks - mission to reactigite activities





Product Availability Matrix

| Allgemeine Informationen Technische Freigabeinfor | mationen | SAP Software Download Center | Systemdaten | |
|---|------------|--|------------------------------|---------------------|
| Details & Termine Verwandte Produktversionen Sup | port Packa | ge Stacks | | |
| | Ad | d-on-Produktversione | n | |
| | enha | 7.0 EHP3 ON ERP 6.0 EHP6 ancement package 3 for SAP APO 7 AP ERP 6.0 | .0 for enhancement package 6 | ^ |
| | | A INTEGRATION SUITE 1.0 Network Integration 1.0 for SAP Bi | usiness Suite | |
| | | GT-BASED BENEFIT SELECT 1.0 get-based benefits selection 1.0 | | |
| | | GT-BASED BENEFIT SELECT 2.0 | | |
| | | INECT.F.SAP FIN.SERV.NW. 2.0 lector for SAP Financial Services N | etwork 2.0 | |
| | | P PAYMT CONNECTOR HSBC 1.0 orate payment connector for HSBC | | |
| Upgrade von | /// | BILLING 1.0 EEG Billing for German Energy Fee | ed 1.0 | ✓ Upgra |
| EHP1 FOR SAP ERP 6.0 SAP enhancement package 1 for SAP ERP 6.0 | ^ | 企 | | EHP6 FO SAP enha |
| EHP2 FOR SAP ERP 6.0 SAP enhancement package 2 for SAP ERP 6.0 | | EHP6 FOR SAP ERP | 6.0 | EHP7 FO |
| EHP3 FOR SAP ERP 6.0 SAP enhancement package 3 for SAP ERP 6.0 | ⊳ | SAP enhancement package 6 fo | r SAP ERP 6.0 | SAP enha |
| EHP4 FOR SAP ERP 6.0 SAP enhancement package 4 for SAP ERP 6.0 | ~ | Ŷ | | |
| | Vo | rausgesetzte Produkt | versionen | 0 |
| | SAP | EHP1 FOR SAP NETWEAVER 7.0 enhancement package 1 for SAP N | | ^ |
| | | EHP1 FOR SAP NETWEAVER 7.3 enhancement package 1 for SAP N | letWeaver 7.3 | |
| | | EHP2 FOR SAP NETWEAVER 7.0 | | \sim |





Fiori Apps Library

| 〈 Apps (2) | C N | App Detail |
|---|----------|--|
| purcha <mark>se orde</mark> r | 8 Q | |
| Filtered by: Line of Business (Finance) | V | Purchase Order Items by A |
| Accounts Payable Accountant - Procu | urement | for Assessments Developed Assessments at Deservoires |
| Purchase Order Items by Accou Assignment | nt \star | for Accounts Payable Accountant - Procureme |
| Manager - Procurement, | | SAP S/4HANA Cloud |
| Purchasing Manager | | Required Back-End Product SAP S/4HANA Cloud |
| My Inbox - Approve Purchase O | rder | Line of Business Finance, Sourcing and Procurement, Supply Chain |
| | | Application Type Analytical (SAP Fiori elements) |
| | | Database HANA DB exclusive |
| | | Form Factor Tablet, Desktop |
| | | |
| | | PRODUCT FEATURES IMPLEMENTATION INFORMATION |

With this app, you can display purchase order items based on their account assignments. By default, purchase order items are grouped based on the cost centers to which they belong. For each purchase order item, details such as material, account assignment category, sequence number, and account assignment quantity are displayed.

This app is available for the role Accounts Payable (A/P) Accountant.

https://fioriappslibrary.hana.ondemand.com/sap/fix/externalViewer/

ils

Account Assignment

ent



ASUG Research



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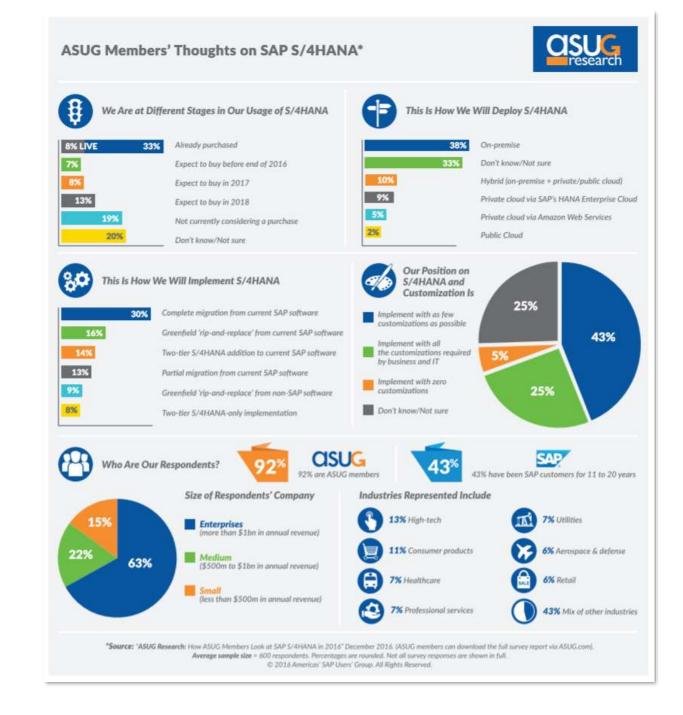


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| About ASUG Research Services | |

VICTOR DATA OF THE OWNER AND ADDRESS OF THE OWNER.

https://www.asug.com/news/asug-research-what-asug-members-tell-us-about-sap-s-4hana-and-sap-hana-cloud-platform-adoption





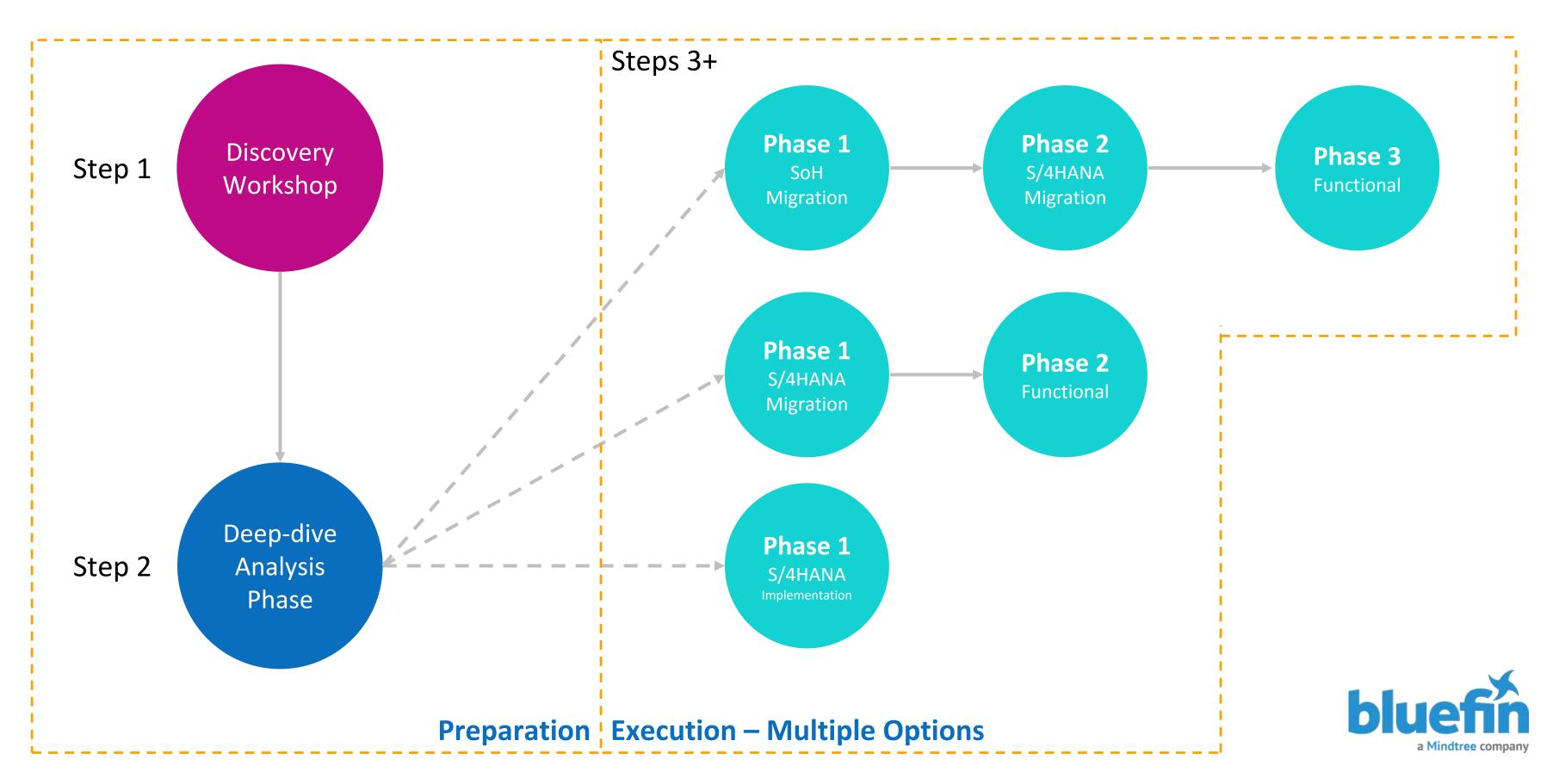
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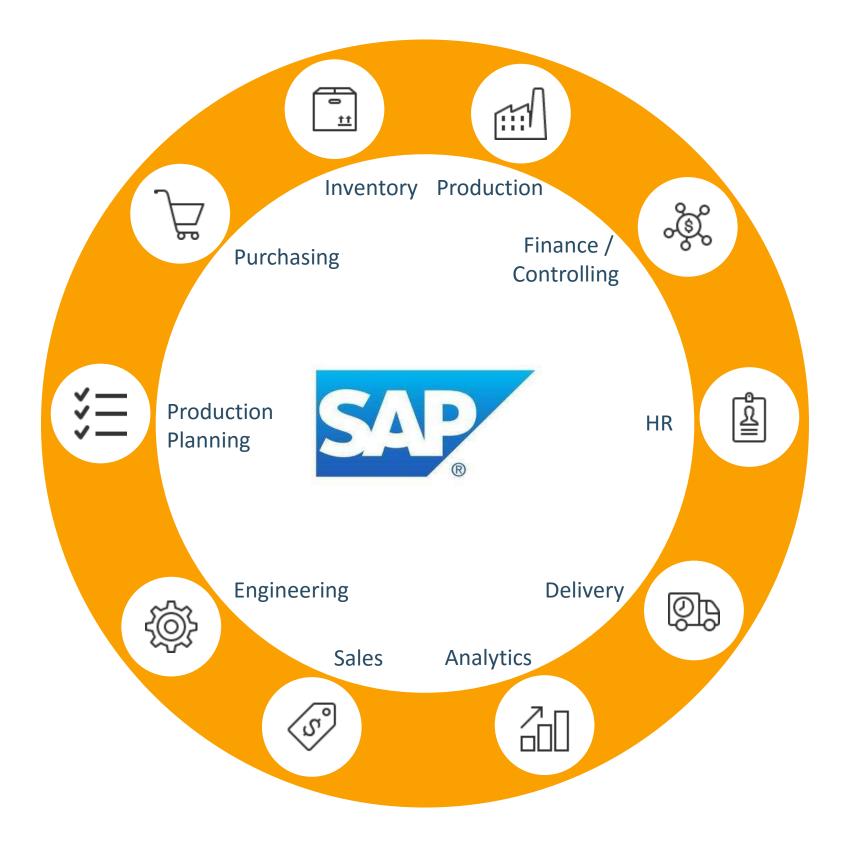
4 Lessons Learned



Bluefin's approach for your unique roadmap

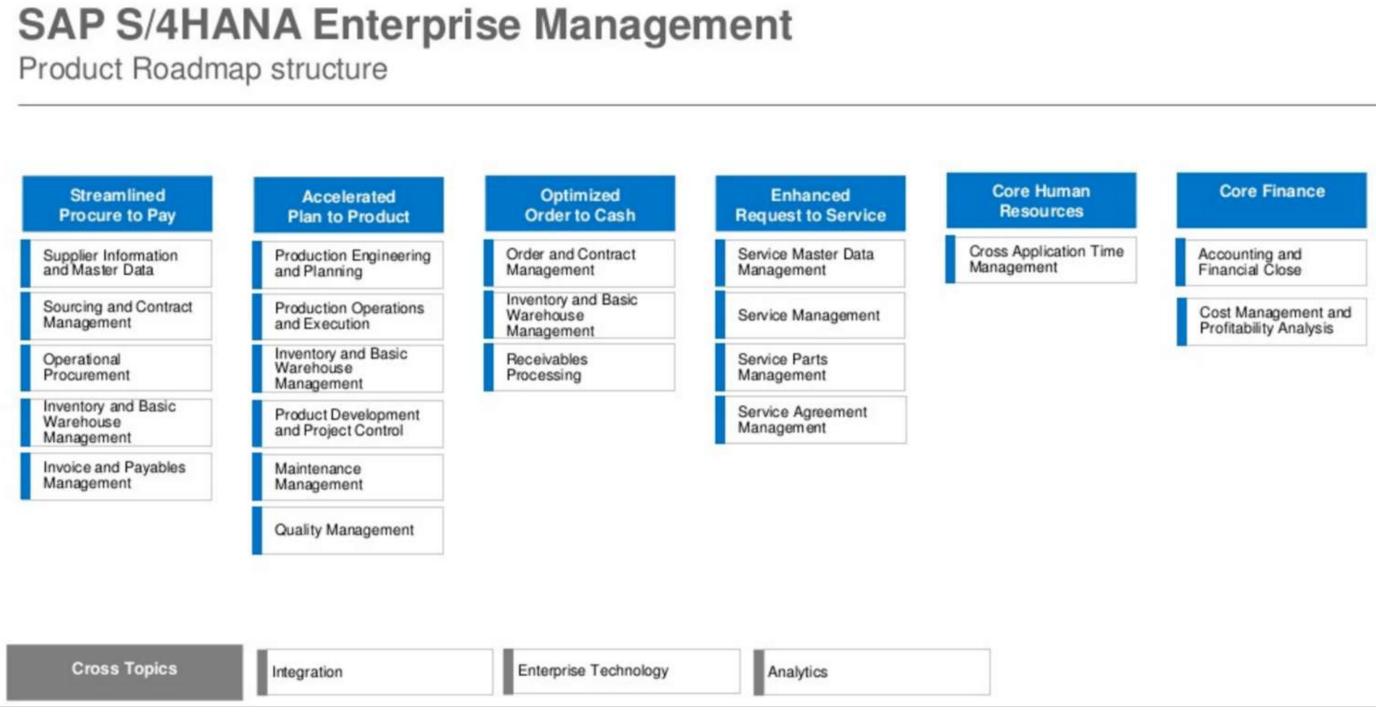


Decomposition by Process, not Modules





Decomposition by Process, not Modules

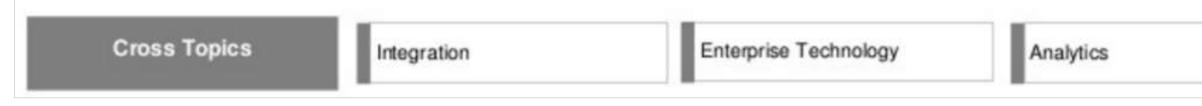




SAP S/4HANA Enterprise Management

Product Roadmap structure





Workload Analysis (ST03N)

| Report or Transaction name | Name of Background Job | of Dialog | Total Response Time (s) | Average response Time/Dialo g Step (ms) | Total Processi ng Time (s) | |
|-------------------------------|-------------------------------|-----------|-------------------------------|---|-------------------------------------|--|
| RSBATCH_WRITE_PROT_TO_APPLLOG | BI_WRITE_PROT_TO_APPLLOG | 8928 | 318 | 35.6 | 242 | |
| RS_CI_PARALLEL | CODEINSP_ZTICR_UNIT_TESTS_002 | 8928 | 307 | 34.4 | 226 | |
| RSCONN01 | SAPCONNECT INT SEND 1 | 4464 | 249 | 55.9 | 178 | |
| RPEIC_SLA_ALERTS | RPEIC_SLA_ALERTS | 4464 | 213 | 47.7 | 156 | |
| RSCONN01 | SAPCONNECT INT SEND | 4464 | 189 | 42.3 | 138 | |
| RSWWERRE | SWWERRE | 2231 | 230 | 103.0 | 135 | |
| RSWWCOND | SWWCOND | 1487 | 111 | 74.3 | 80 | |
| SRT_WS_IDP_SWITCH_BD_CONT | SAP_BC_IDP_WS_SWITCH_BD | 1116 | 73 | 65.8 | 43 | |
| /BDL/TASK_SCHEDULER | /BDL/TASK_PROCESSOR | 744 | 14678 | 19728.8 | 14658 | |
| RSCOLL00 | SAP_COLLECTOR_FOR_PERFMONITO | 744 | 4510 | 6062.3 | 2682 | |
| RSAL_BATCH_TOOL_DISPATCHING | SAP CCMS MONI BATCH DP | 744 | 786 | 1055.8 | 330 | |

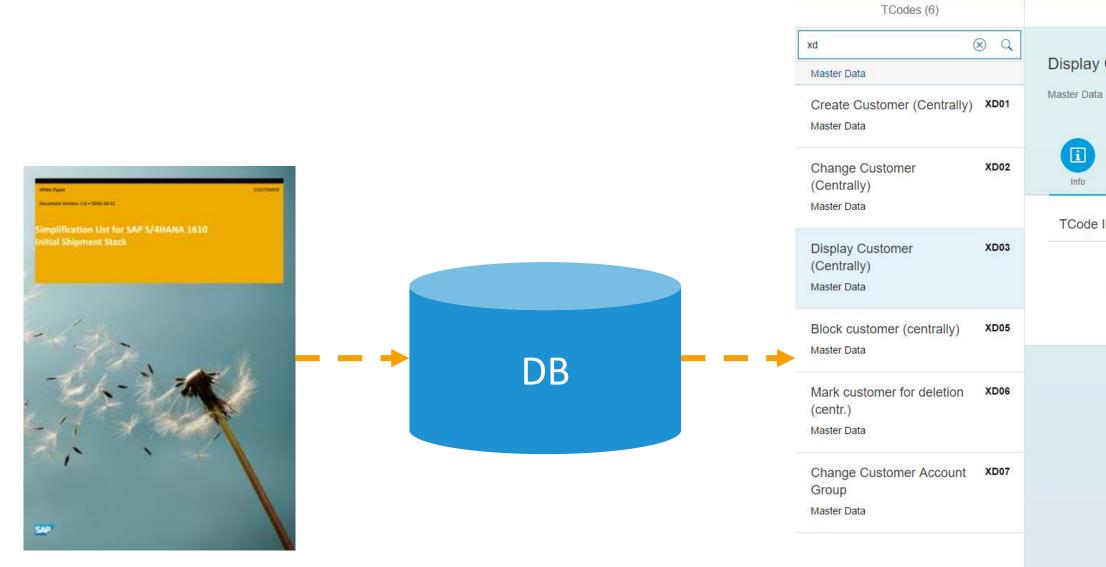


http://www.bluefinsolutions.com/blogs/julien-delvat/february-2017/starting-small-series-suite-and-s-4hana-workload





Transaction App.





| | TCode XD03 | SAP |
|-------------------------|--|------|
| | | |
| Customer (Cent | trally) | XD03 |
| | | |
| a | | |
| | | |
| | | |
| | | |
| | | _ |
| Information | | |
| Cotoponi | Net Available | |
| Action: | Not Available see notes | |
| Additional Information: | 2211312, 2210486, 2216176 ,1623677, 954854 | |
| 000 Notes and Links. | 2211312, 2210400, 2210110, 1023011, 334034 | |
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| | bluefin | |
| ZANDINGTOTI | | |
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| | | |



Business Scenarios

Business Scenario Recommendations for SAP S/4HANA

| Customer Name: | Sample Inc. | | |
|-------------------|------------------|--------------------------|---|
| Customer Number: | 1234567 | System ID: | C15 |
| Date of analysis: | August 4, 2016 | Current Release: | ≤SAP R/3 4.6B |
| | | | SAP Support Service |
| | | | |
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| | | | A CONTRACT OF A |
| | Customer Number: | Customer Number: 1234567 | Customer Number: 1234567 System ID: |





Business Scenarios

| Sample Inc. High Tech | | XECUTIVE SUMMARY | BUSINESS SCENARIOS RECOMMENDATIONS | HOW TO IMPLEMENT | NEXT STEPS | FURTHER INFORMATION |
|---|--|---------------------|---------------------------------------|---------------------|--------------------|------------------------|
| Executive Summary | – Top Recommendations | | Ī | | | |
| SAP S/4HANA simplifies and according or improved and impact your busing | elerates key business scenarios with in-memory technology ness value. | . The table be | elow shows the business sce | narios in your sy | stem that coul | d be simplified |
| LINES OF BUSINESS | BUSINESS SCENARIO | | RELEVANCE | FOR YOU | | / RELEVANT ACTIONS |
| Supply Chain | Basic Warehouse Management | Pi | Simplified | 100% | 1 | 14 |
| Finance | Cost Management | Pi | Simplified | 95% | % 87 | |
| Finance | General Ledger | Pi | Simplified | 91% | 1% 59 | |
| Finance | Accounts Receivable | Pi | Simplified | 86% | 6% <mark>43</mark> | |
| Finance | Profitability and Cost Analysis | Pi | Simplified | 81% | 1% 38 | |
| Finance | Asset Accounting | Pi | Simplified | 76% | 5% 35 | |
| Sourcing & Procurement | Purchase Order Processing | O. | Simplified | 72% | % 31 | |
| Services | Technical Assets, Structures, History | Pi | | 67% | % 25 | |
| Finance | Accounts Payable | Pi | Simplified | 62% | 2% 27 | |
| Services | Service Execution and Delivery | Pi | | 62% | 2% 23 | |
| Sourcing & Procurement | Procurement Analytics | P | Simplified | 58% |) | 18 |



Fiori Apps Recommendations

| r SAP | | | | | | 8 S0016 | 017104 |
|---|-----------|------------------|----------|--------------------------------|--|----------|------------|
| Overview \odot | | Sample An | alysis 🗸 | | | Manag | e profiles |
| Product Suite (SAP S/4HA *Please make sure to select the re Apps (362) All Apps ⓒ | | Line of Business | Role | Relevance (Relevant Ap | ops) System Readiness | > | \$ © |
| App | Relevance | System Readiness | Re | equired Back-End | Description | Screensh | ot |
| Accounts Payable Accountant Clear Outgoing Payments Transactional Desktop | | Not Installed | | AP S/4HANA ANA DB exclusive | | | |
| Create Single Payment Transactional Desktop | | Not Installed | | AP S/4HANA ANA DB exclusive | With this app you can make a direct payment to a supplier when no invoice exists and you can pay open | | |

supplier line items. When you





Business Functions (SFW5)

|) 🔄 🔽 🗸 🧹 | 8 😧 i 🗁 🛗 🎼 i 🏝 🏝 🏝 💭 🔂 i 🏹 | y T | | | | | |
|---|---|--|----------|-------------------------|-------------|--------|-----------------|
| R4 - Switch Framework: Chan | ge Business Function Status | | | | | | |
| Check Changes 🖾 Discard Changes 🇪 Activ | rate Changes 🛛 👧 Switch Framework Browser 🛛 🖓 Dia | splay Legend | | | | | |
| | | | | | | | |
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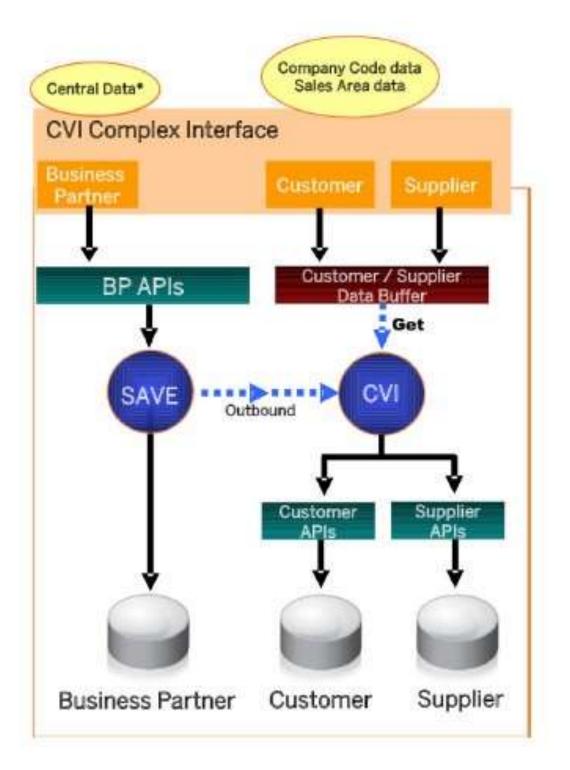


Customer, Vendor, Business Partner: The Key is Master Data

Customer / Vendor Integration (CVI) <u>is not</u> Mandatory for S/4HANA Finance 1503 or 1605

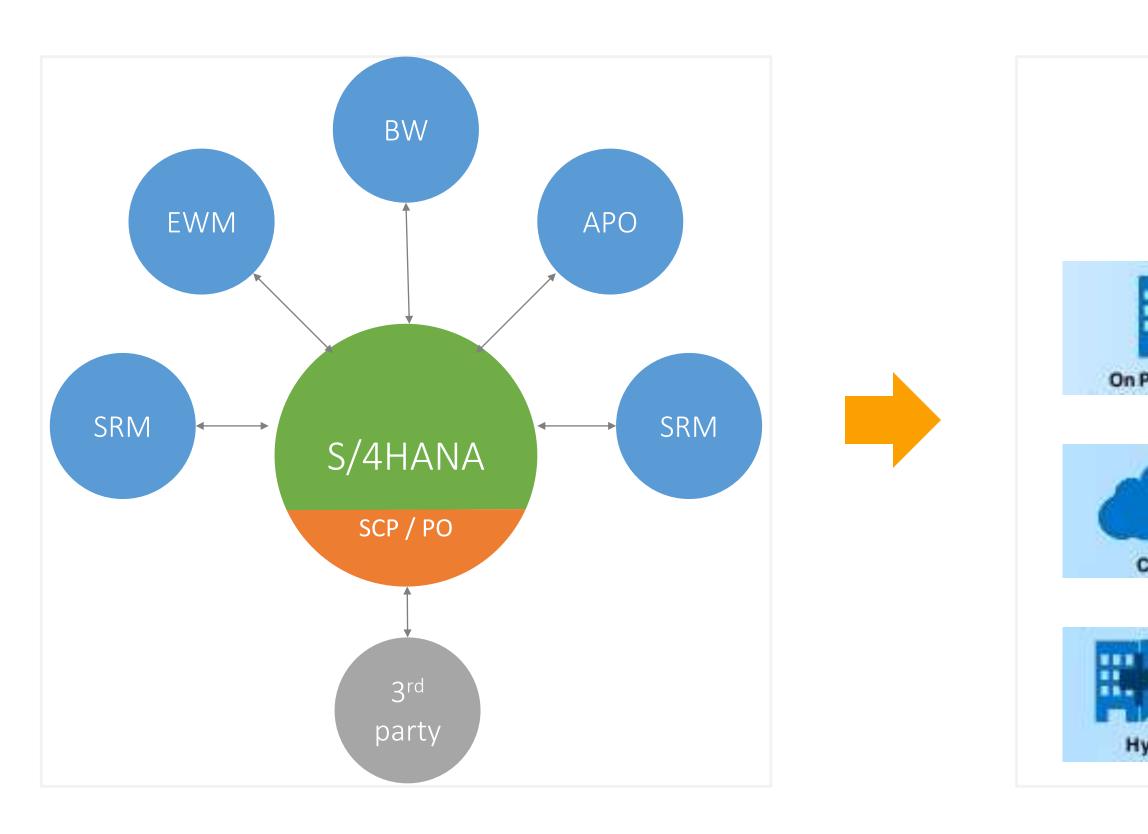
Customer / Vendor Integration (CVI) is Mandatory for S/4HANA 1511 or 1610

(Details in the Simplification List)





Beyond ERP

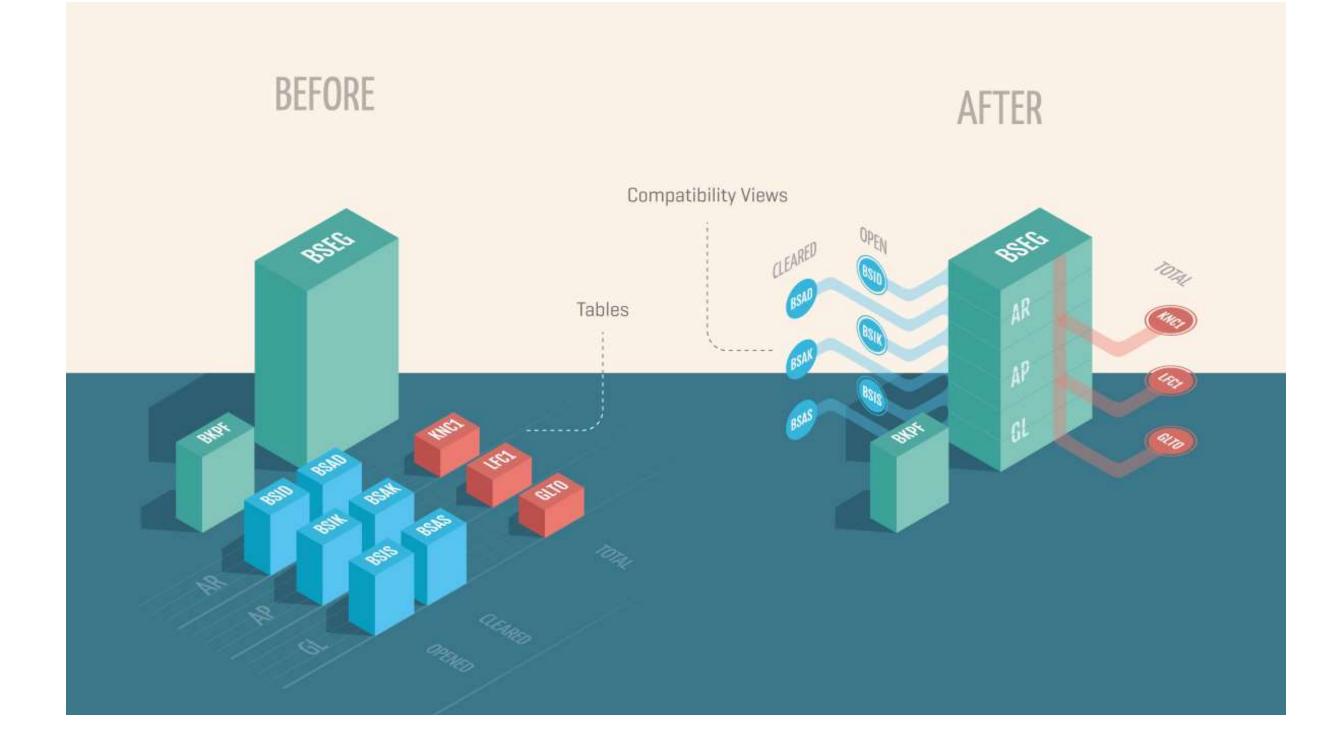


Deployment Options



bluefin a Mindtree company

Compatibility Mode - Technical





Compatibility Mode - Functional

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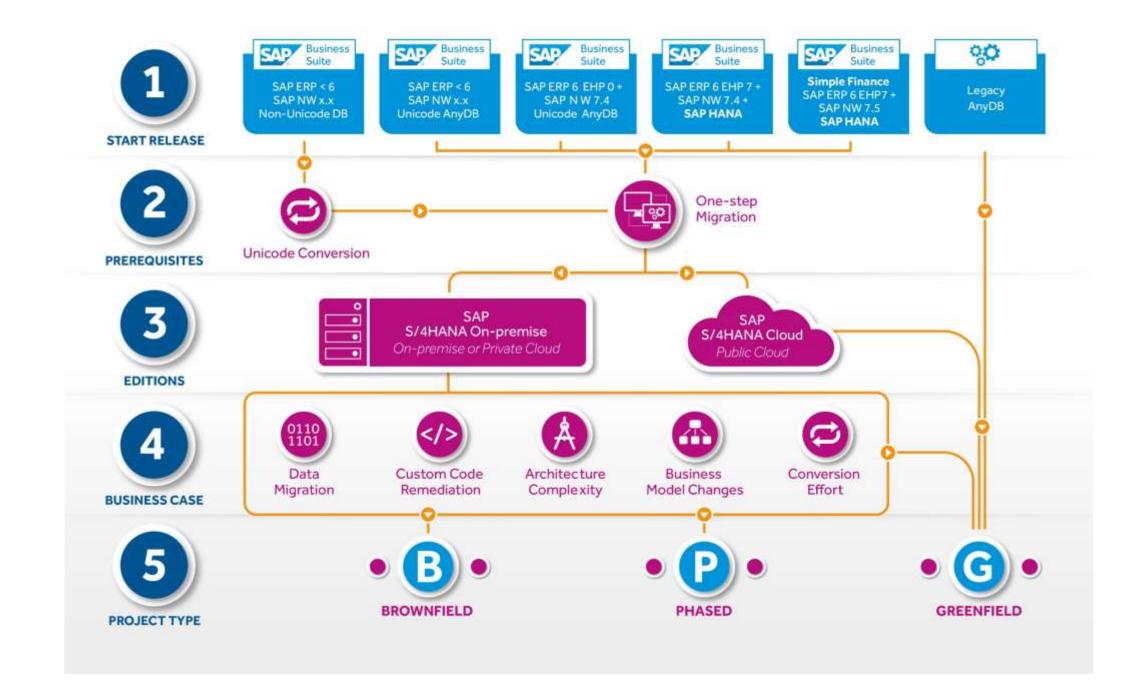
Compatibility Mode - Functional

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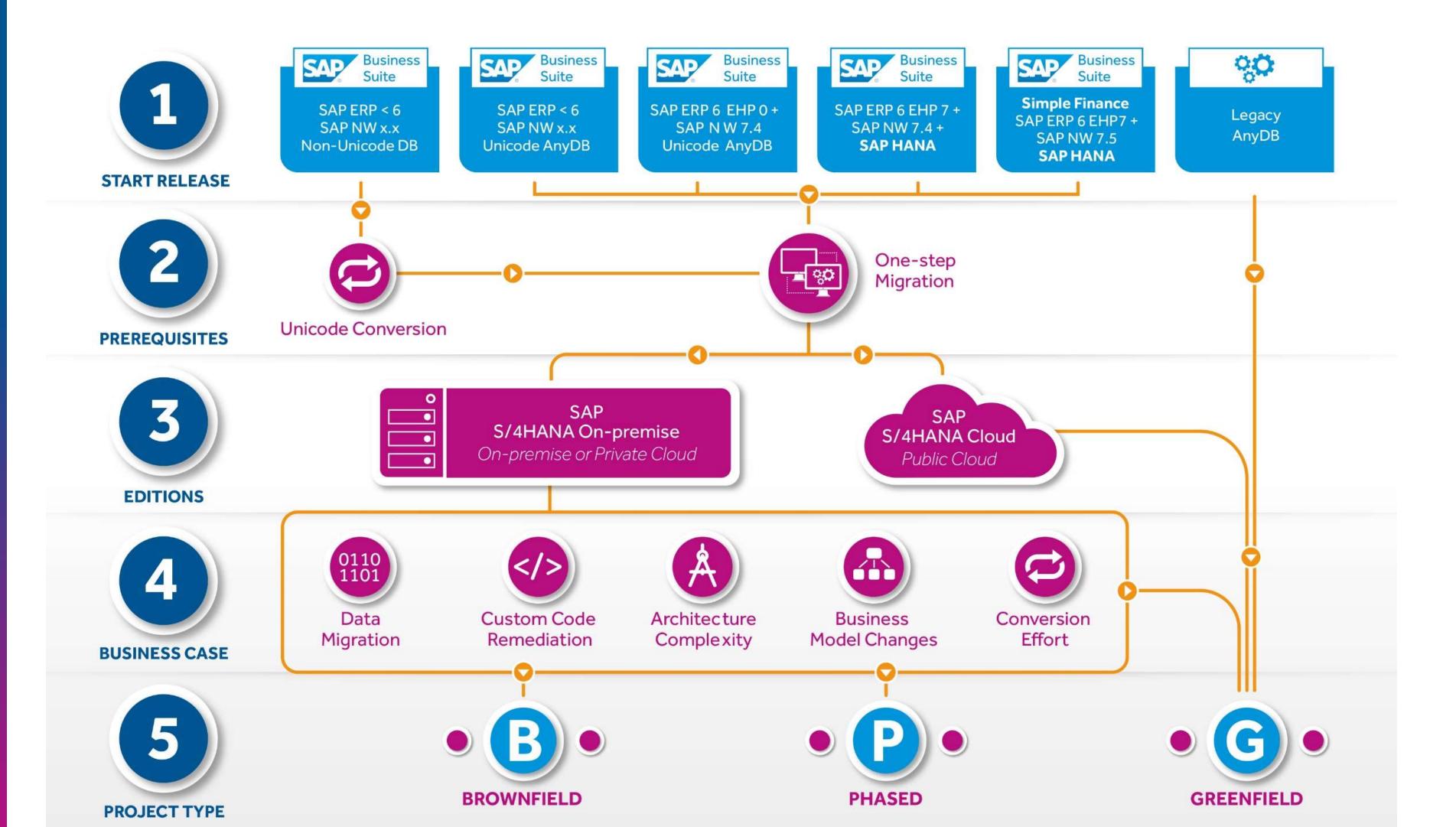
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| | EHP5 FOR ERP 6.0 | sap.com | EHP5 FOR SAP ERP 6.0 |
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Greenfield vs Brownfield

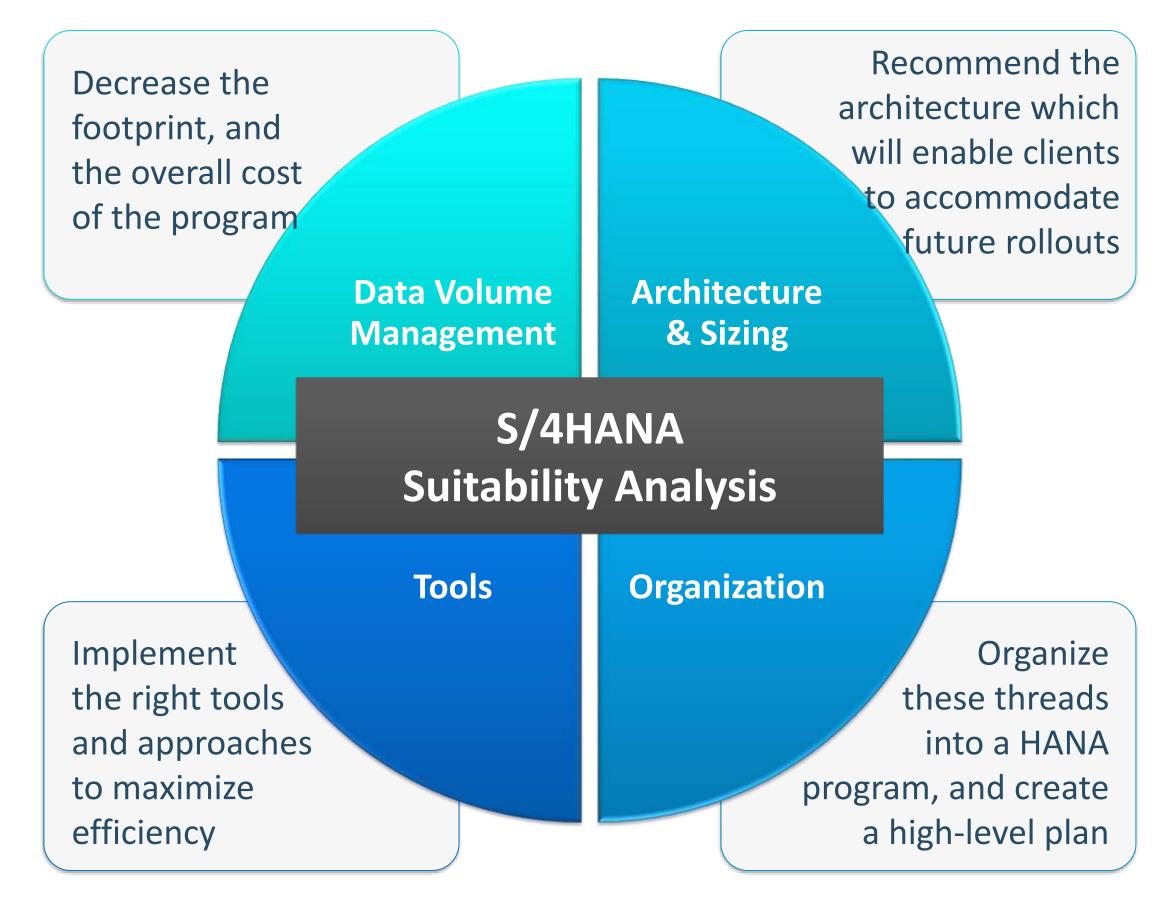


http://www.bluefinsolutions.com/blogs/julien-delvat/january-2017/sap-s4hana-migration-greenfield-brownfield-phased





S/4HANA Suitability Analysis (4-8 weeks)



Outcomes:

- ✓ Clear ERP strategy (SoH or S/4HANA)
- ✓ Detailed phased roadmap
- Detailed project plans for immediate start
- ✓ Detailed to-be technical architecture
- ✓ Identification of housekeeping activities to be kicked off (e.g. DVM)
- Custom code analysis and plan
- Testing and automation analysis and detailed project plans



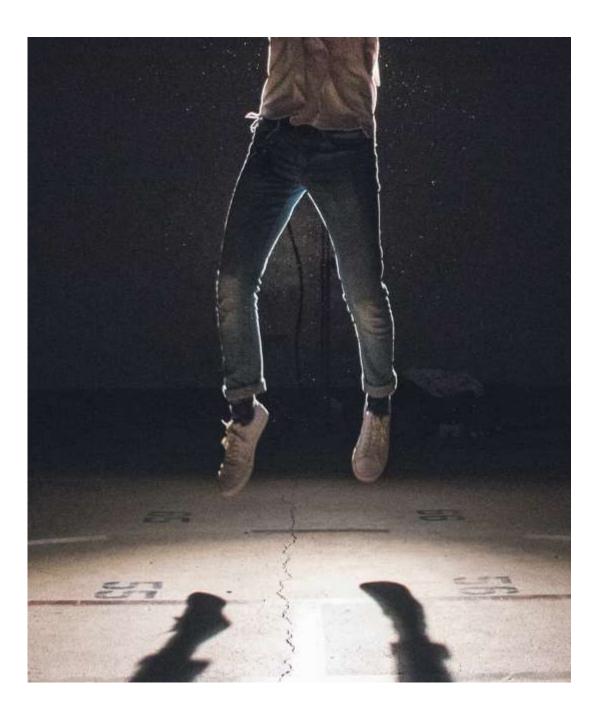
Contents





Think Big, Start Small, Act Now!

| THINK BIG | Start building your vision by registering for a free Discovery Workshop and prepare an S/4HANA Suitability Analysis |
|----------------|---|
| START SMALL | Perform the Workload Analysis detailed in our "Starting Small" series on our blog: <u>www.bluefinsolutions.com/blogs/</u> |
| ACT NOW | Download White Paper "Greenfield, Brownfield" on our S/4HANA Hub: <u>http://www.bluefinsolutions.com/</u> what-we-do/technologies/sap-s4hana |





Further Reading



SAP SoH versus SAP S/4HANA

http://www.bluefinsolutions.com/blogs/mark-chalfen/april-2016/sap-suite-on-hana-vs-sap-s4hana-the-differences



SAP S/4HANA Migration: greenfield, brownfield, or phase?

http://www.bluefinsolutions.com/blogs/julien-delvat/january-2017/sap-s4hana-migration-greenfield-brownfield-phased



Tips for a successful Business Suite on HANA Migration

http://www.bluefinsolutions.com/blogs/john-appleby/june-2016/tips-for-a-successful-sap-business-suite-on-hana-m



Bluefin's S/4HANA Hub

http://www.bluefinsolutions.com/what-we-do/technologies/sap-s4hana



SAP S/4HANA migration: greenfield, brownfield, or phased?





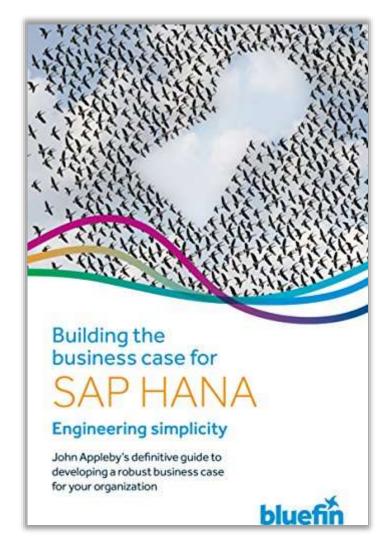
Links

- SAP S/4HANA Journey Map http://s4hana.sapjourneymap.com/ http://sapjourneymap.com/ assets/DEPLOY S4HANA.pdf
- SAP S/4HANA 1610 Simplification List https://uacp.hana.ondemand.com/http.svc/rc/PRODUCTION/pdfa4322f56824ae221e10000000a4450e5/1610%20000/en-US/SIMPL_OP1610.pdf
- The Road to SAP S/4HANA: Transition & Deployment options to SAP S/4HANA https://websmp204.sap-ag.de/~sapidp/012002523100011787552015E.pdf
- Solution Road Map https://www.sap.com/solution/roadmaps.html
- Activate Road Map https://roadmapviewer-supportportal.dispatcher.hana.ondemand.com/
- Product Availability Matrix (PAM) http://support.sap.com/pam
- Fiori Apps Library https://fioriappslibrary.hana.ondemand.com/sap/fix/externalViewer/
- **Business Scenarios Recommendations** https://www.s4hana.com/
- ASUG Research on S/4HANA https://www.asug.com/news/asug-research-what-asug-members-tell-us-about-sap-s-4hana-and-sap-hana-cloud-platform-adoption



Additional Reading

- Building the Business Case for SAP HANA: Engineering Simplicity https://www.amazon.com/Building-Business-Case-SAP-HANA-ebook/dp/B0130FJADO/
- The Transition to SAP S/4HANA https://www.sap.com/docs/download/2015/10/7a0253a0-4a7c-0010-82c7-eda71af511fa.pdf
- How to get to SAP S/4HANA http://www.bluefinsolutions.com/what-we-do/technologies/sap-s4hana/how-to-get-to-sap-s-4hana
- SAP S/4HANA: Everything you need to know for a successful implementation https://www.slideshare.net/BluefinSolutions1/sap-s4hana-everything-you-need-to-know-for-a-successul-implementation
- 10 Golden Rules for S/4HANA Migrations https://www.slideshare.net/BluefinSolutions1/10-golden-rules-for-s4-hana-migrations
- What is SAP S/4HANA? 13 Questions Answered https://news.sap.com/what-is-sap-s4hana-13-questions-answered/
- Overview on SAP S/4HANA Transition and Migration Patterns http://www.nzsug.co.nz/resources/Documents/2015%20Events/Hamilton%202015/S4HANA Migration Paths.pdf
- ASUG: S/4HANA Special Interest Group https://www.asug.com/discussions/community/sig communities/s4-hana
- 10 Golden Rules for SAP HANA Project Managers https://blogs.sap.com/2014/02/01/10-golden-rules-for-sap-hana-project-managers/





Q&A - Contact



PS: we're hiring!

2017 CONTROLLING

SEPTEMBER 18-21 · SAN DIEGO



Learn more from Julien at Controlling 2017 September 18-21, 2017 in San Diego

http://controlling.erpcorp.com/

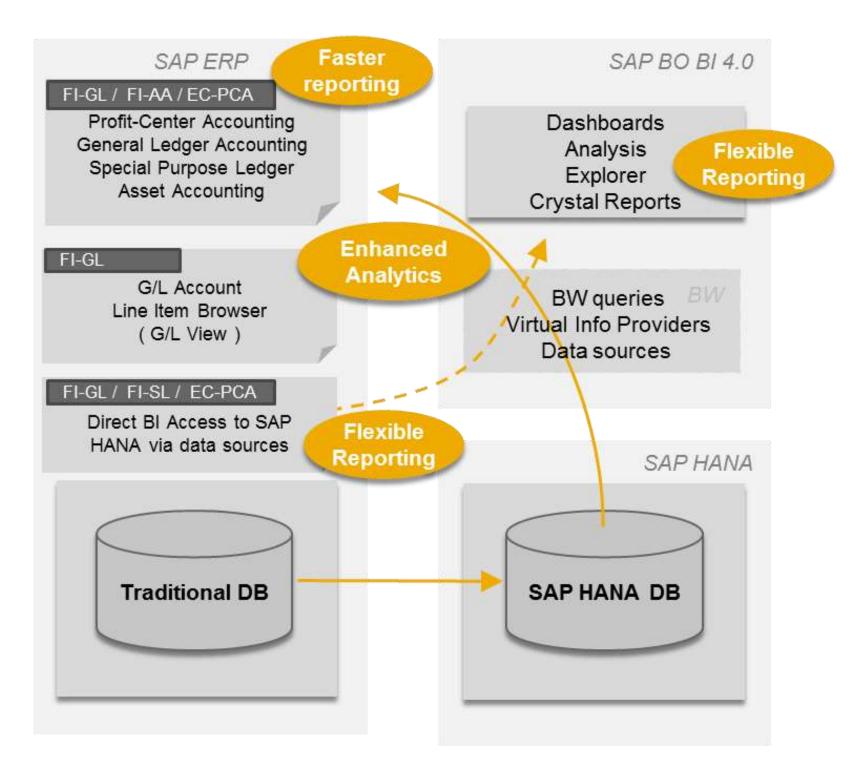
Contact Mark Downs at <u>mdowns@erpcorp.com</u> for a discount code to save \$100 off registration





you can do today's job with yesterday's methods and be in business tomorrow" - Horatio Nelson Jackson

Finance & Controlling Accelerators



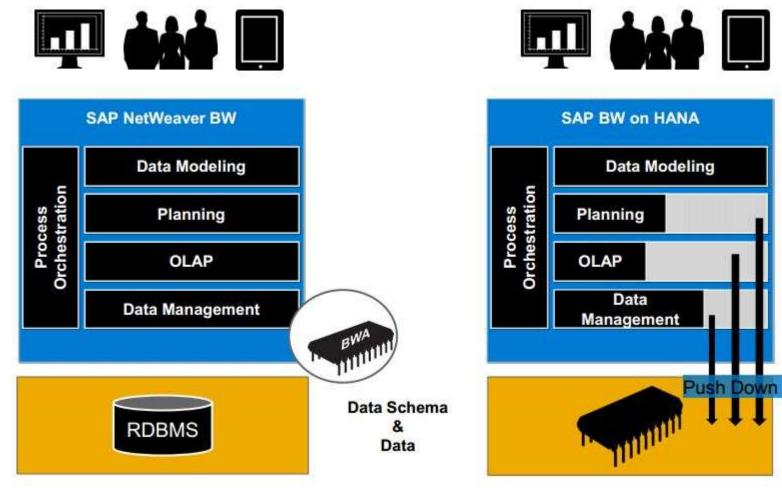
- analytics
- ✓ Flexible CO-PA reporting, including unlimited multi-dimensional analysis
- Direct access to data through BusinessObjects reporting tools
- ✓ Automated generation of DB Schema
- ✓ Fail-safe mechanism if HANA DB is interrupted

Enable Real-time operational reporting and



BW on HANA

- ✓ Technical Solution: lift & shift
- ✓ Lower TCO by removing hardware for BW Accelerator (BWA)
- ✓ Optimization opportunities as second step: push heavy queries to HANA DB
- ✓ Availability of new objects, especially virtual DSO
- ✓ Access HANA objects from BW / Access BW objects from HANA



HANA Stack



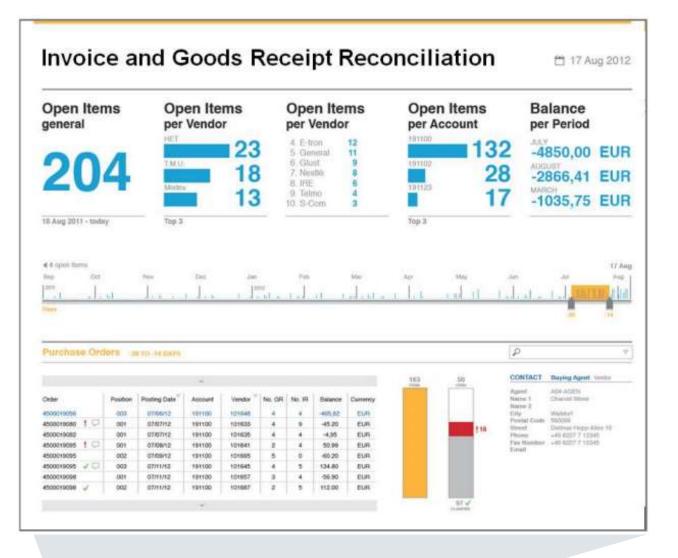
HANA Sidecar

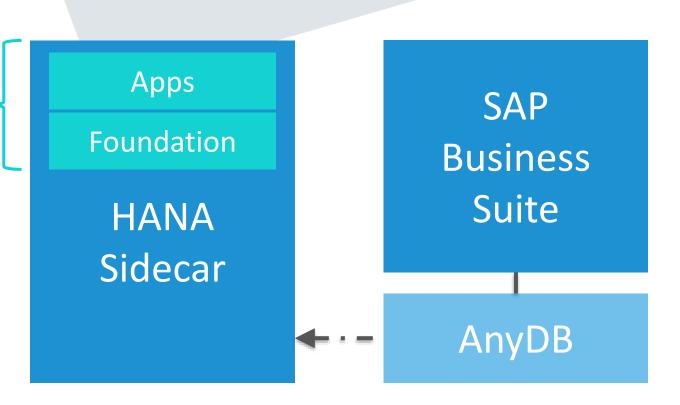
SAP HANA Live

- Enable Real-time operational reporting and analytics
- ✓ Experience next-generation user interface
- ✓ Rapid deployment with iterative rollout
- ✓ Leverage pre-built content with support for extension
- ✓ Develop high-performance business applications
- ✓ Unlock efficiencies in Finance, Sales, Manufacturing, etc.
- ✓ Consume content with browser, Lumira, Analysis for Office

HANA Live

✓ Stepping stone for S/4HANA





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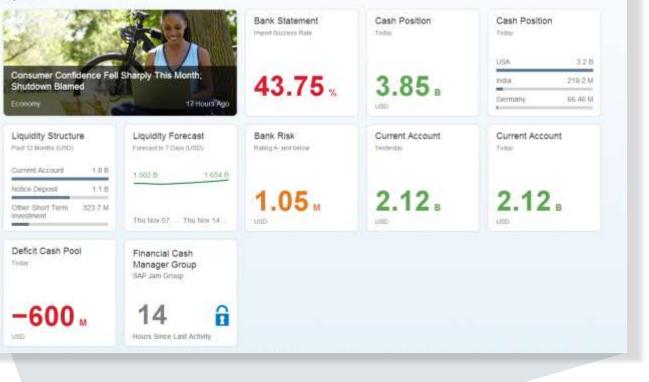
HANA Sidecar

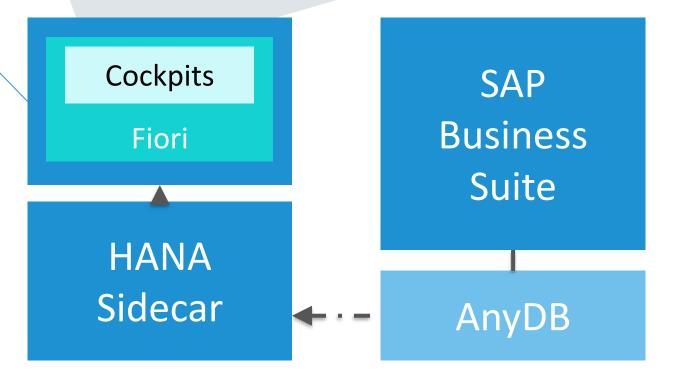
SAP Smart Business Cockpits

- ✓ Leverage KPI standardization
- ✓ Improve adoption with next-generation UX
- ✓ Reduce training with standard User Interface
- ✓ Create insight with drill-down from KPI to line-item
- ✓ Enable mobile reporting
- ✓ Stepping stone for S/4HANA

Gateway

My Cash





BW/4HANA

Reduce Costs

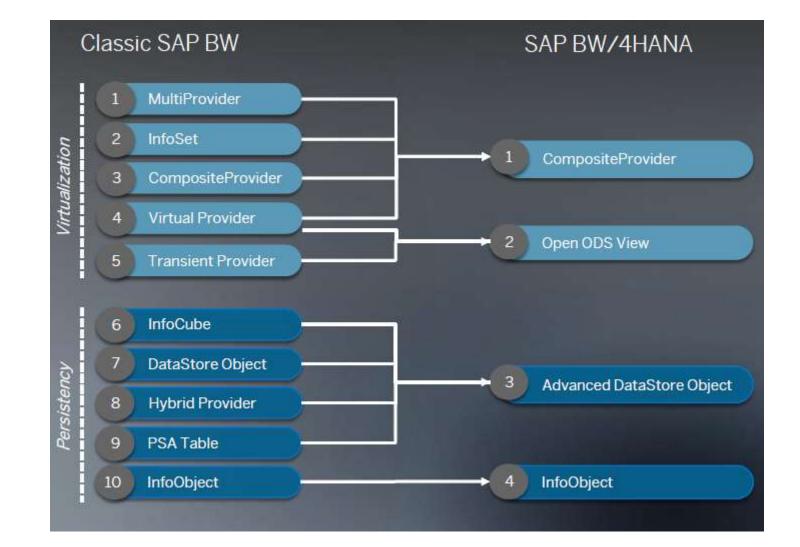
- ✓ Faster setup and lower running costs
- ✓ Reduce development efforts

Innovate Faster

- Manage all kinds of data whether in SAP application or SQL systems
- ✓ Access all models through openSQL interface
- ✓ New UI for all users, not just database experts

High Performance

- Leverage huge amounts of data in real-time for competitive advantage
- ✓ 10x-100x faster query performance







HANA can be used as a DB for more NetWeaver applications





