

**FIRST COAST MANUFACTURERS ASSOCIATION**  
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**FIRST COAST MANUFACTURERS ASSOCIATION**  
NORTHEAST FLORIDA  
SOUTHEAST GEORGIA

**VOICE**

**FEB-MAR 2008** 3/24/2008

**LETTER FROM THE PRESIDENT**

### Manufacturers are Community Leaders

The Government Relations Committee, chaired by Blair Wygle of Great Atlantic Outfitters, will be tackling a major opportunity for FCMA members. His committee will be targeting individuals within FCMA to be nominated for various boards and commissions within Northeast Florida. This is a major initiative from the Board of Directors for 2008. We believe that manufacturers need to be personally involved with the activities in our community. Board membership is an excellent way for us to make certain that our community understands manufacturing. Equally important is the opportunity for us to understand the significant challenges facing our community.



We have excellent leadership within the 320 plus members of FCMA. Your knowledge extends far beyond the inner workings of your particular company. You are our community's best source of information on numerous issues. Paramount in my thinking is your expertise in environmental issues, workforce education, economic growth, and international trade. We need you to join with other community leaders in making Florida's First Coast a significant, economic driver within the Southeast.

Several of our members are participating at a high level in key governmental boards and commissions:

- Herschel Vinyard of Atlantic Marine was recently confirmed as one of seven board members of the Jacksonville Economic Development Commission. JEDC is responsible for the city's economic development policy.
- Tommy Grimes of The Grimes Companies, Peter Anderson of Pattillo Construction, Joe Waryold of Maxwell House, and Robert Hays of Florida Rock (Capitol Concrete Division) are four of seven members of the newly created Industrial Preservation Commission. This commission will provide oversight to insure that we maintain the 56,000 acres of industrially designated property in Duval County.
- Nick Cevera of Swisher and Peter Anderson of Pattillo Construction represented FCMA interests in discussions on the Stormwater Fee. This process is tied to the city's responsibility for cleaning up the St. Johns River.
- Mike Templeton of LyondellBasell continues to serve as chairman of the City's Environmental Protection Board.
- Councilman Michael Corrigan recently completed his term as President of the City Council.

These individuals are but a few of you that serve in numerous capacities within our region. FCMA's goal is to promote the appointment of other extraordinarily qualified individuals within our ranks to represent manufacturing's viewpoint to community leaders by joining with them in developing policies to guide our region.

I welcome your participation and your contributions. We will only be successful in telling the positive story of manufacturing if we are known within our community on a number of fronts. Serving in appointive capacity is an excellent way of accomplishing that goal. Be ready for Blair's call!

#### NEW MEMBERS

##### **Robert Half International**

Contact: **Richard Beyer**, Division Director  
(904) 353-7676, 200 W. Forsyth St., Suite 1110, Jacksonville, FL 32202

The world's premier provider of senior-level accounting and finance professionals on a project and interim basis.

**Sponsor: FCMA**

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##### **CND Trucking, Inc.**

Contact: **Tracy Jackson**, Vice President  
(904) 695-1045, 17 Jim Wright Road, Jacksonville, FL 32254

Transporting refrigerated and dry freight in the southeast.

**Sponsor: John Jennings**, WhiteWave Foods

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##### **SWS First Response**

Contact: **Nick Soucy**, Business Development Specialist  
(904) 632-0008, 5101 Buffalo Avenue, Jacksonville, FL 32206

Providing turnkey environmental emergency response, disaster recovery, industrial and remediation services for industry and government.

**Sponsor: Jennifer Sweeney**, Waste Management

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##### **ENECON**

Contact: **Jeff Angevine**, District Sales Manager  
(904) 412-5047, 2626 Dahlenega Drive, Jacksonville, FL 32224

World leaders in advanced polymer composites technology. High performance polymer systems for rebuilding, resurfacing and protecting all types of fluid flow machinery, equipment and structures.

**Sponsor: Michael Freidman**, Barloworld

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##### **UniFirst Corporation**

Contact: **Ashley Pope**, Sales Representative  
(904) 737-1767, 3029 Mercury Road, Jacksonville, FL 32207

We rent, lease, and sell uniforms, protective clothing, custom corporate workwear, floorcare, and other facility services products to all kinds of businesses.

**Sponsor: Tim Shea**, Oasis Staffing

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##### **People and Processes, Inc.**

Contact: **Debbi Gray**, Senior Advisor  
(904) 843-814-3795; 86315 Meadowwood Drive, Yulee, FL 32041

An education and consulting services firm dedicated to Maintenance and Operations enhancement.

**Sponsor: FCMA**

### Scherer Construction & Engineering of NF, LLC

Contact: **Josh Dixon**, Project Manager  
(352) 318-8172, 2504 NW 71st Place, Gainesville, FL 32653

General contracting company specializing in design build construction of commercial and industrial buildings, including warehouse and manufacturing facilities.

**Sponsor: Josh Harrison**, Wachovia

#### NEXT GENERAL MEETING

### CSX Transportation - March 31

**Come discover how tomorrow moves...**

Please join us at CSX as we discuss the future of JAXPORT expansion and the pioneering steps CSX is taking to protect our [environment](#) for the long haul. Details:

**CSX Transportation, Inc.**

500 Water Street (Acosta Room, 2nd floor)  
Jacksonville, FL 32202

**Where:**

Directions: click [here](#)  
Enter at Pearl Street entrance. Parking available at Water Street Parking Garage (across the street; please note that it closes at 6:00); limited metered spaces available.



**When:**

Monday, March 31 / 4:00 - 6:00 PM

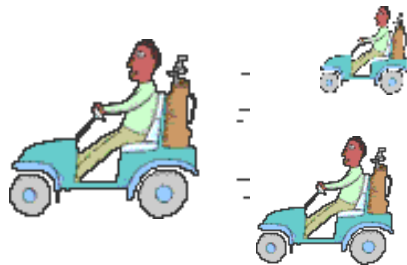
**RSVP:**

By email to [information@fcmaweb.com](mailto:information@fcmaweb.com)  
or call the FCMA reservation line at 904-343-9372  
You must RSVP no later than 5:00 PM Thursday for security purposes.



#### UPCOMING EVENTS

### Annual Golf Outing - April 21



***Don't be left behind!***

- There are only a few foursomes left for this year's event on Monday, April 21 at Marsh Creek in St. Augustine.  
Click [here](#) for details.

- Proceeds benefit FCMA's UNF Engineering Scholarship Fund. You have less than two weeks to  
- get goody bag donations, sponsorships, and silent auction items into the FCMA office.  
- Contact [Maria](#).

### Safety Conference & Forklift Rodeo... has been changed to October 27!



**STILL**  
**Rounding up all**  
**Exhibitors, Sponsors,**  
**Forklift Operators...**

### Saddle 'em up, pardners... Forklifts, that is!

Our October 27 conference at the Prime Osborn Convention will feature presentations by experts in the field of safety throughout the day, exhibitors, and a new twist! Members are encouraged to send their forklift drivers to compete for cash prizes in its first annual Forklift Rodeo. Drivers will be scored on knowledge, accuracy and safety aspects of their machine operation.



Click [here](#) for agenda and [registration](#) information. Click [here](#) for sponsor info.

### UNF CCEC Luncheon - April 17

UNF College of Computing Engineering and Construction Symposium Luncheon and Awards Banquet will be held April 17. You must [RSVP](#) to Paul Eason at UNF no later than April 10.



You are Cordially  
Invited to Attend

**The UNF College of Computing, Engineering and Construction  
Symposium Luncheon and Awards Ceremony  
April 17<sup>th</sup> 2008 – 12:00 noon  
UNF University Center**

**“The Growth of Engineering, Manufacturing, and the  
Technical Sector in Northeast Florida”**

Featuring co-keynote speakers

<b>Jerry Mallott</b> Jacksonville Regional Chamber of Commerce	<b>Lad Daniels</b> First Coast Manufacturers Association
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There is no cost to attend, simply [RSVP to paul.eason@unf.edu](mailto:paul.eason@unf.edu) no later than April 10th

### \*\*\* New Article

#### SHORT TAKES

#### Excellence in Manufacturing Awards

Thank you to all who contributed to the success of the kick-off of our annual Excellence in Manufacturing Awards (formerly Outstanding Company Awards). Over 200 attendees celebrated at the February 28 event.

*Congratulations to our Winners!*

**Anheuser-Busch, Inc.**  
**Manufacturer of the Year**  
 (Nominees: Biomet Microfixation;  
 Gerdau AmeriSteel; Goodrich;  
 JEA; Smurfit-Stone Container Corp.;  
 Swisher International; Vac-Con; WhiteWave)



**CSX Transportation, Inc.**  
**Founders Service Award**  
 (Nominees: Anheuser- Busch;  
 Moran Environmental;  
 Rex Corporation; Smurfit-Stone)

**Kelly Services**  
**Associate of the Year**  
 (Nominees: Milton J. Wood Co.;  
 Richard L. Oreair and Company)



**JEA**  
**Environmental Award**  
 (Nominees: Anheuser-Busch;  
 Colomer USA , Inc.; Georgia-Pacific Corp.;  
 Gerdau Ameristeel; Rayonier)

**Atlantic Marine**  
**Workforce Educaton Award**  
 (Nominees: Biomet Microfixation; JEA;  
 Kaman Aerospace; Quality Sign Company;  
 Rex Corporation; Swisher)





### **Gerdau Ameristeel** Economic Impact Award

(Nominees: EJCon; Gate Concrete Products; Hydro Aluminum; Maxwell House Coffee-Kraft; Pilot Pen; Smurfit-Stone; Vac-Con; WhiteWave)

#### THANK YOU

for your generous sponsorship of the  
*2007 Excellence in Manufacturing Awards!*

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#### PLATINUM



**Miller Electric Company** EST. 1911

*"We give you the power to succeed!"*



SWISHER INTERNATIONAL, INC.




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#### GOLD

THE RONCO GROUP




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#### SILVER

Gerdau Ameristeel

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#### BRONZE

*Constangy, Brooks & Smith • Dupont White Pigment & Mineral*

*Florida Rock Industries, Inc. • Richard L. Oreair & Company*

*Quality Sign Company • Rayonier • Rogers Towers*

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#### **Member News!**

**Solantic's** *Walk-In Urgent Care* will begin selling its own probiotics to patients. Click [here](#) for the complete JBJ story.

**Paramount Printing**--goes "green"--proudly announces it has completed its Forest Stewardship Council certification! In order to place the FSC logo on printed product, the paper must be capable of being tracked through the FSC Chain of Custody. The forest, mill, paper merchant, and printer, must all be certified to ensure the integrity of the chain remains in tact.

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#### **Workshop Round-Up**



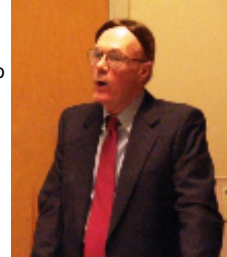
If you are not attending workshops, you are missing out on a valuable benefit of membership! Workshops so far have included:



January 30 - *Florida's Ready to Work Credential*: Tools for measuring foundational skills required for employees was presented by *WorkSource and UNF*



February 20 - *Best Practices for New Hires*: Information to help employers avoid penalties and litigation in their hiring process, presented by *John MacLennan of Smith Hulsey & Busey*



February 27 - *Teambuilding*: Help empower your teams for continuous improvement was presented by *Amy Erickson*.



Our next workshop will be **Conflict Resolution**, presented by *Bill Andrews of Coffman, Coleman, Andrews & Grogan* on Wednesday, March 26. Click [here](#) for details.

### Identity Theft Protection

See the attached information on LifeLock currently being offered to FCMA members through Plan Analysts.

### Member Directory

**\* \* \* A T T E N T I O N \* \* \***

We will be changing our password effective **April 1**. All members in good standing will receive the log-in and password via mail. We encourage you to make sure your dues are paid by *March 31* to insure uninterrupted access to the FCMA Membership Directory. This is also a good time to review your directory listing, making sure that your company write-up is up-to-date, and your contacts are current.

### NAMES IN THE NEWS

#### New Faces, Promotions, Awards, etc.

**Anheuser-Busch** welcomes back *Steve McDaniel*. He returns to Jacksonville as its new senior plant manager. Welcome home, Steve!

**Akerman Senterfitt** appointed *Andrew Smulian* as chairman, and *Edward Whelan* as a shareholder in the litigation practice.

**CB Richard Ellis** has been named the 2008 Energy Star Partner of the Year by the U. S. EPA for its outstanding energy management and reductions in greenhouse gas emissions. *Congrats!*

**Colliers Dickinson** has expanded its sales team with the addition of *Chuck Diebel, Charlie Revels, and Charlie Beard.*

**Fowler White Boggs Banker** announced that *Melissa Dearing* has joined the firm's immigration practice; *Thomas C. Dearing* was promoted to hiring shareholder and *John P. Marino* to office managing shareholder.

**Ford & Harrison** welcomes *Rebecca Michelle Tatum* as an associate.

**Harden & Associates** announces the appointment of *Valerie Rozestraten* as director of specialized support services and *Gary Goldberg* as a commercial insurance division account director; *Alia Fortner* has been appointed as a marketing account assistant; and, *Ben Jolley* as an account assistant in the commercial insurance division. New account assistants to Employee Benefits Division - *Catherine Smith, Kathleen Kam, and Charmane Huffman; Charlene Chattaway* and *Ashley Horn* joined as account assistants.

**ICS, Inc.**, hired *Gina Kane* as vice president of sales for its RF-SMART division.

**Presser, Lahnen & Edelman** hired *Barry Erskine, Devin Crowe, Jennie Muniz, and Rachael Jones* as staff accountants, and *Jeriame Erickson* and *Stacy Hobson* as interns.

**Ring Power Corp.** appointed senior vice presidents *Dallas Johnson* and *Tim Maguire* and vice president of marketing *Sue Miller* to its Board of Directors, and promoted *Tim Geddes* to chief operating officer.

**Reynolds, Smith & Hills** promoted *Montasser Selim* to program management leader and added *Morgan Saforek* as a structural engineer and *Lisa Milford* as operations analyst; *Jack Nesbitt* was hired as vice president of recruitment and retention.

**The Ronco Group** promoted *Jim Snodgrass* to director of corporate performance.

**Stellar** hired *Greg Camp* as director of business development for the food and beverage division and *Mike McCollum* as director of business development for commercial division; promoted *Grayson Avery, Micah Barth, James Piner* and *Matt Doherty* to project managers; *Jonathan Tulabut* to structural design manager; *Michael Wolfe* to senior project manager; *Brian Job* to foreman; and, *Scott Mark* and *John Johnson* to directors of project development.

**Synovus Bank** promoted *Al Nejad* to vice president, *Anna Jensen* and *Bonnie Lloyd* to assistant vice presidents.

#### PAST GENERAL MEETING

#### January at W.W. Gay



We appreciate the hospitality of Bill Gay (pictured below) in hosting the January 28 General Meeting at W. W. Gay Mechanical Contractor.





Kirby Green from the St. Johns River Water Management District spoke to the group about water supply issues.



### February at The Ronco Group



**The Ronco Group** in St. Augustine hosted our February 25 meeting. Thank you to Ron (right) and Joy Avery and their staff for making our members feel welcome.



We appreciate Aaron's cooperation in helping promote our Safety Conference and Forklift Rodeo (left).



### PLATINUM PLUS MEMBERS

#### "Thank You" to Our 2008 Contributors!

We would like to recognize this year's early contributors:

#### **Platinum Plus**

Gerdau Ameristeel  
Maxwell House (Kraft)

#### **Gold**

Pilot Pen  
Smith Gambrell & Russell

#### **Platinum**

Atlantic Marine, Inc.

#### **Silver**

Rex Corporation

Each year we solicit funds for specific projects during the year. This year we will focus on public relations and publicity. The advantage of sponsorship is a yearlong recognition of the contribution through our website, General Meetings, and other public gatherings. Benefits include:

- \* Promotion of your company at FCMA events and in VOICE monthly
- \* Prepaid fees to select workshops/seminars based on contribution

If you are interested in joining this list of contributors, contact [Sherri Mitchell](#).

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