



Lisa's Leading Ladies

Senior Sales Director Lisa Taylor



January 2015, December Results

Congratulations Monthly Achievers!

Wholesale Queen

#2 Wholesale

Sharing Queen



Yvonne Estefano

Lauren Skaar

Lisa Taylor



January Ordering Promotion: Jan 1—31, 2015 Shine in the New Year!

Are you ready to start the year with success? When you place a single wholesale Section 1 order from Jan. 1–31, 2015, you can earn amazing prizes like the Discover What You Love™ Lipstick Case.

\$600+ Wholesale Section 1 Order

\$250–\$599

Discover What You Love™ Lipstick Case:
A sweet but subtle heart pattern adorns this cute case. The adorable accessory is perfect for carrying a few of your favorite lipsticks. What are you waiting for? Order now to earn yours today!

Place a single wholesale Section 1 order of \$600 or more (\$1,200 suggested retail or more.) Receive the Discover What You Love™ Lipstick Case.** Also receive NouriShine Plus® Lip Gloss in Rock 'n' Red and Fancy Nancy.*

Place a wholesale Section 1 order of \$250–\$599 (\$500–\$1,198 suggested retail): Receive NouriShine Plus® Lip Gloss in Rock 'n' Red and Fancy Nancy.*

Leaders...Who is Next in Red?

Star Team Builders

Recruiter :Jolisa L. Dupree
 Kymberly Gladney
 Samara J. Herard
 Karen D. Ickes
 Deanna J. Sherman
 * Tanika N. Fowler
 * Raven L. Johnson
 * Brandy M. Perez
 * Latoya E. Smith
 * Magen J. Souice
 # Tifanie Daniels
 # Sharon L. Tapia

Senior Consultants

Recruiter :Lucretia (Lucy) Cush
 Rosie Von Hofgaarden

 Recruiter :Olivia Fredericks
 Lucille A. Yglesias
 # Griselda Banuelos
 # Marie Monsalve
 # Raquel Perez
 # Sharon Peterman
 # Tobi E. Ritarita

 Recruiter :Samara J. Herard
 Faridhai Villanueva

 Recruiter :Jennifer M. Lopez
 Theresa Clouser
 * Darlene V. Chumpon

**-Indicates Inactive, #-Indicates T Status., Place a \$225 wholesale order to become active.*

Follow the Career Path to Success!

- 1. SENIOR CONSULTANT**
- 1+ Active Team Members
 - 4% Commissions



- 2. STAR TEAM BUILDER**
- 3+ Active Team Members
 - Wear The **Red Jacket**
 - 4% commission
 - \$50 bonuses



- 3. TEAM LEADER**
- 5+ Active Team Members
 - 9-13% Commissions



- 4. ON-TARGET CAR**
- 5+ Active Team Members
 - \$5000 wholesale
 - Car or \$375/mo. or **CASH**



- 5. DIRECTOR IN QUALIFICATION**
- Star Status
 - 10+ Active Team Members
 - 9-13% Commissions



Love Checks from Mary Kay



13% Recruiter Commission Level Lisa E. Taylor	\$725.79
4% Recruiter Commission Level Jolisa L. Dupree	\$17.34
Olivia Fredericks	\$10.58
L. Cushman	\$6.82

Shoot for the Stars!

3rd Quarter: Dec. 16, 2014—March 15, 2015		Wholesale Production Needed For Star:				
Name	Current Wholesale	Sapphire	Ruby	Diamond	Emerald	Pearl

Be sure and check on www.marykayintouch.com for the most current results!

YVONNE ESTEFANO \$601.50 \$1,198.50 \$1,798.50 \$2,398.50 \$2,998.50 \$4,198.50

UPDATES: Month 2 Mailer and The Look

We've got exciting news! To help take the guesswork out of ordering and planning for your Mary Kay businesses, we're making some changes in 2015.

First, there will be **five promotional periods**. And we're letting you know exactly when they are, so you can better plan when you would like to order, and where you would like to place your focus.

Next, to support the five product promotions, we'll offer **five issues of The Look instead of four**. One issue of The Look will be dedicated exclusively to holiday gifting and looks.

Finally, with the addition of a fifth issue of The Look, we will **discontinue the Preferred Customer Program's Month 2 mailer** with the February 2015 promotion. Since we see twice the participation for The Look enrollments compared to Month 2 mailers, we think this gives you a great opportunity to save money while keeping you in front of your customers regularly. The Trend Report eCatalog can be a great alternative to the Month 2 mailer. It's available on all Mary Kay® Personal Web Sites, and Independent Beauty Consultants can share the eCatalog with their customers at no cost via email, MKeCard® or Facebook. And don't forget, Beaut-e-News™ is also a wonderful way to stay in front of your customers.



Words of Wisdom From Mary Kay

You hear a lot about pollution today, but the greatest pollution problem we face is that of negative thinking.

"You can't. That won't work." All of these negatives are heard on radio and television and seen in the news daily, so throw out the words "I can't. It's impossible. I'll try," and "I hope." and substitute "I can. I will. I must."

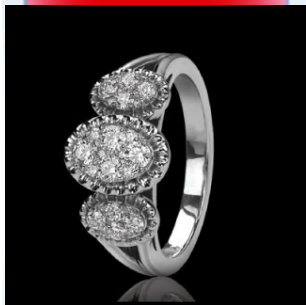
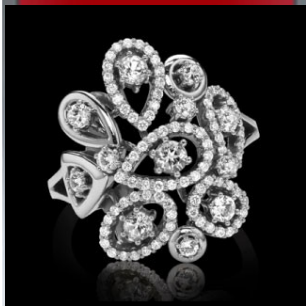
Celebrate in Jan!

Birthdays	Day	Anniversaries	Years
Geri Milakovich	8	Rachelle Gutierrez	7
Magen J. Souice	24	Karen D. Ickes	5
Imelda Avila-ramirez	29	Magen J. Souice	4
Griselda Banuelos	29		
Joyce McDougall	29		
Donna L. Harpole	31		



Aim for Courts

Queen's Court of Sales



#	Name	YTD Retail	YTD PC Prem and Add'l Credit	YTD Total
1	Jennifer M. Lopez	\$3,558.00	\$40.00	\$3,598.00
2	Jolisa L. Dupree	\$1,868.00	\$40.00	\$1,908.00
3	Kymberly Gladney	\$1,816.00	\$0.00	\$1,816.00
4	Donna L. Harpole	\$1,814.00	\$0.00	\$1,814.00
5	Olivia Fredericks	\$1,793.00	\$0.00	\$1,793.00
6	Marvel E. Muniz	\$1,733.00	\$0.00	\$1,733.00
7	L. Cushman	\$1,495.00	\$0.00	\$1,495.00
8	Samara J. Herard	\$1,209.00	\$20.00	\$1,229.00
9	Yvonne Estefano	\$1,213.00	\$0.00	\$1,213.00
10	Karen D. Ickes	\$1,043.00	\$40.00	\$1,083.00
11	Yvonne M. Mincey	\$1,034.00	\$0.00	\$1,034.00
12	Theresa Clouser	\$913.00	\$0.00	\$913.00
13	Raven L. Johnson	\$877.00	\$0.00	\$877.00
14	Rosie Von Hofgaarden	\$847.00	\$0.00	\$847.00
15	Norma B. Smith	\$824.00	\$20.00	\$844.00
16	Kari A. Volen	\$821.00	\$0.00	\$821.00
17	Sylvia P. Chavez	\$773.50	\$0.00	\$773.50
18	Deanna J. Sherman	\$702.00	\$60.00	\$762.00
19	Lucille A. Yglesias	\$757.00	\$0.00	\$757.00
20	Samantha J. Alegria	\$709.00	\$0.00	\$709.00
21	Magen J. Souice	\$617.00	\$0.00	\$617.00
22	Lisa E. Taylor	\$7,793.50	\$478.00	\$8,271.50

Queen's Court of Sharing

#	Name	Seminar Qualified Recruits	Earned Recruit Commission Credit
1	Lisa E. Taylor	1	\$78.19

Team Work Makes the Dream Work

Wholesale Orders

These women invested in their business last month!

Name	Amount
Yvonne Estefano	\$601.50
Lauren Skaar	\$294.00
Susan L. Casabella	\$283.25
Yvonne M. Mincey	\$270.00
Lucille A. Yglesias	\$264.50
Imelda Avila-ramirez	\$262.50
Karen Vega Chavez	\$241.50
Theresa Clouser	\$226.50
Marvel E. Muniz	\$226.00
Olivia Fredericks	\$225.50
Karen D. Ickes	\$225.00
Castina J. Hagerman	\$225.00
Rosemary Cain	\$225.00
L. Cushman	\$178.00
Donna L. Harpole	\$176.00
Rosie Von Hofgaarden	\$170.50
Deanna J. Sherman	\$124.50
Magen J. Souice	\$67.00
Jolisa L. Dupree	\$48.50
Kymerly Gladney	\$17.00
Lisa E. Taylor	\$671.00

Team Building

Name	Recruits
Lisa E. Taylor	3

CALLING ALL REDS by Career Conference 2015
Dec. 1, 2014 - Feb. 28, 2015

RACE FOR RED

Blaze Ahead in Radiant Red!



Phase Two

This is your chance to build momentum and take your Mary Kay business to the next level. Independent Beauty Consultants can enjoy riveting recognition at Career Conference 2015 for doing what they love and adding qualified* new personal team members and attending Career Conference 2015.

IF YOU DO THIS and attend Career Conference 2015

YOU WILL GET THIS

Add 1 qualified* new personal team member

- A ravishing red and black bracelet
- A name badge ribbon
- Standing recognition at Career Conference 2015

Add 2 qualified* new personal team member

- Everything listed above plus ...
- An invitation to the Career Conference Special Function†

Add 3+ qualified* new personal team member

- Everything listed above plus ...
- A pair of radiant red and black earrings to match your red and black bracelet

EACH NEW INDEPENDENT BEAUTY CONSULTANT WHO:

- Becomes qualified* will receive a bracelet, a name badge ribbon and standing recognition at Career Conference 2015.
- Becomes qualified and adds one qualified* personal team member will receive all of the above plus an invitation to the Career Conference Special Function.†



January 2015



Sun	Mon	Tue	Wed	Thu	Fri	Sat
				1 Happy New Year! NO MEETING!	2	3 Star Party Newport Beach Harbor Cruise Invitation Only!
4	5 Success Mtg Holiday Inn 2726 S. Grand Ave Santa Ana w/Cristi Ann 7-9PM with Makeovers Nicole & Cristina Debut	6 Glam Factory 3450 E. Spring Long Beach 6:30-8:30PM	7 Movin On Up Conference Call 9:00PM 641-715-3200 501190#	8	9	10 Muffins & Makeovers Glam Factory 10-Noon Consultants: Vision Board Workshop
11	12 Success Mtg Holiday Inn 2726 S. Grand Ave Santa Ana w/Cristi Ann 7-9PM	13 Glam Factory 3450 E. Spring Long Beach 6:30-8:30PM	14 Movin On Up Conference Call 9:00PM 641-715-3200 501190#	15	16	17
18	19 No Meeting!	20 No Meeting @ Glam Factory	21 No 9PM Conference Call	22 No Meeting Tonight!	23	24 MK University 10—Noon @ Lisa Taylor's Irvine, CA
	LEADERSHIP					
25	26 Success Mtg Holiday Inn 2726 S. Grand Ave Santa Ana w/Cristi Ann 7-9PM Adv. MakeUp	27 Glam Factory 3450 E. Spring Long Beach w/Cristi Ann 6:30-8:30PM	28 Movin On Up Conference Call 9:00PM 641-715-3200 501190#	29 Pizza & Possibilities 6-8 pm The Glam Factory Long Beach	30	31

Life, itself, is the most wonderful fairy tale.

January 2015



Angel Wing

Do one of these:

- \$225 Wholesale
- Bring a Guest to a Meeting
- Check Out Power Class of the Month



My fancy hat

Do one of these:

- \$300 Wholesale
- 3 Parties
- 2 Interviews



Pink Purse

Do one of these:

- 10 Parties
- 10 Interviews
- 1 Signed Agreement



Happy Ever After Crystal Slipper

Do one of these:

- \$600 Wholesale
- 2 Signed Agreements
- Power Start

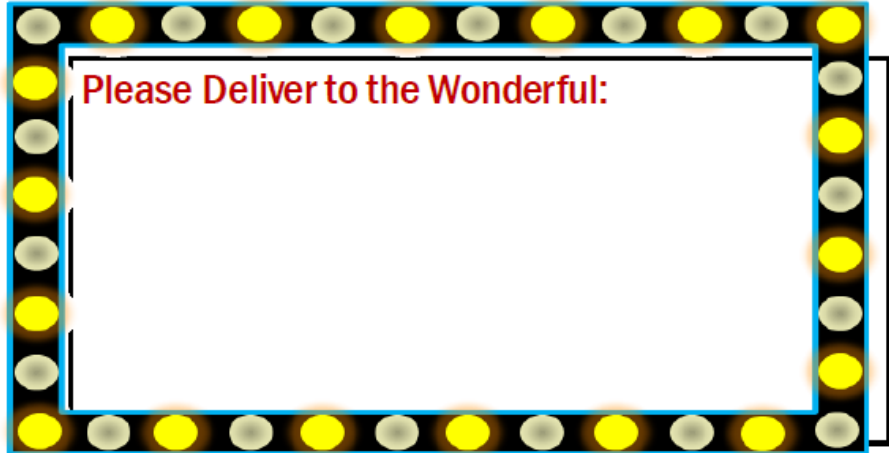
Senior Sales Director
Lisa Taylor

15206 Touraine Way
Irvine, Ca 92604
310-702-5002

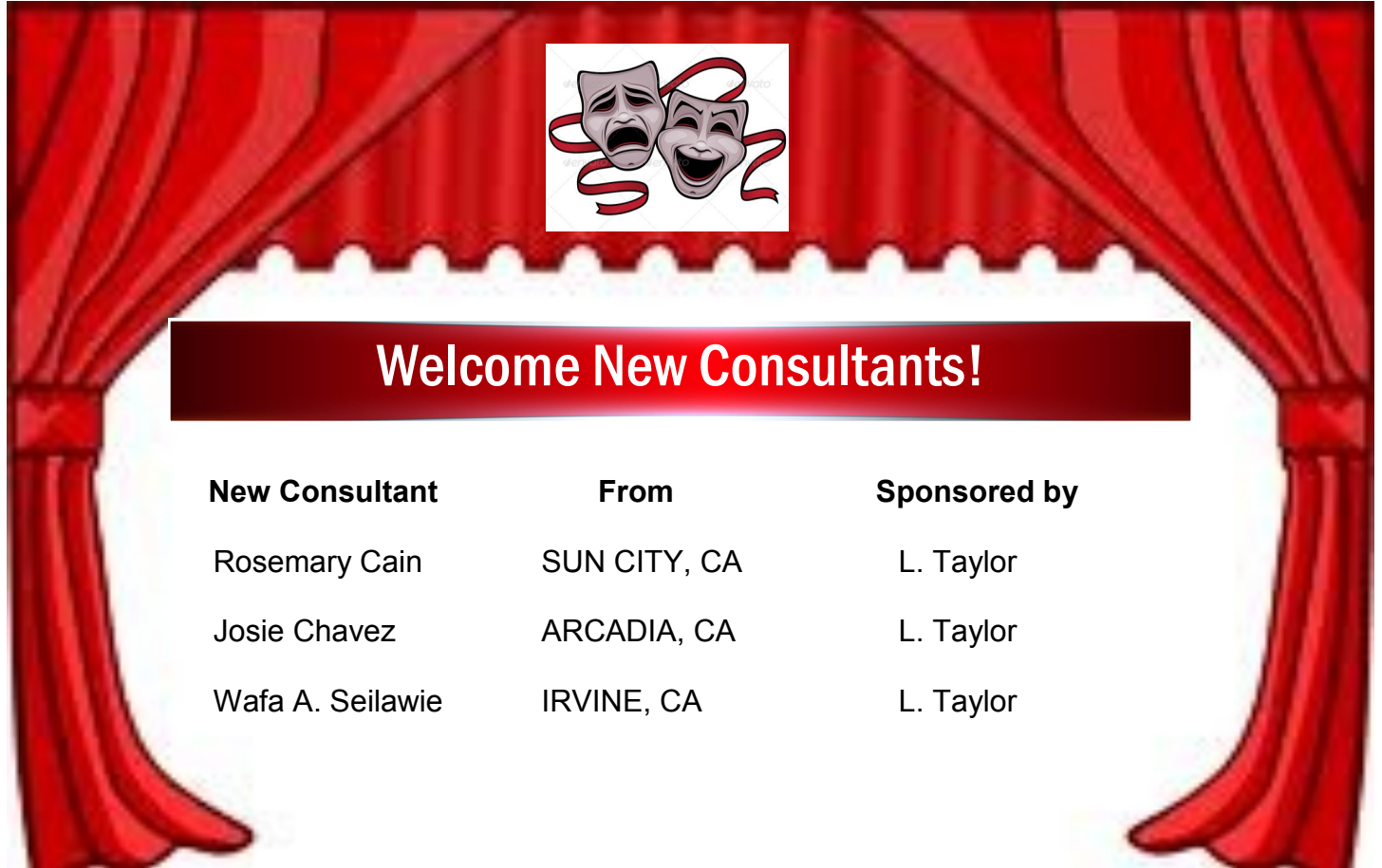
www.LisasLeadingLadies.com



CALL Millionaire Message
every day- get a prize from me!
[641-715-3900 ext. 44336](tel:641-715-3900)



Please Deliver to the Wonderful:



Welcome New Consultants!

New Consultant	From	Sponsored by
Rosemary Cain	SUN CITY, CA	L. Taylor
Josie Chavez	ARCADIA, CA	L. Taylor
Wafa A. Seilawie	IRVINE, CA	L. Taylor