

Siemens PLM Software

Overview

28th of May 2008
Bulgaria

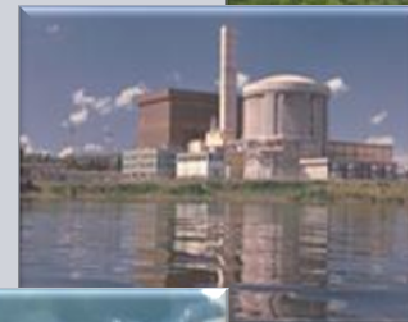
Colin Johnson

Objective:

“A high level overview of Siemens Lifecycle offerings to Support Configuration Management & Plant Lifecycle NPP”

Agenda:

- 1.Siemens PLM Software overview
- 2.What's Is PLM
- 3.Teamcenter Solution



Siemens Offers the Largest Integrated Product Portfolio for Industrial Automation

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Industrial Software PLM, MES



Automation and Control Systems



Sensor and Communication Systems



Electric Motors, Power Conversion and Motion Control Systems



LV Power Devices, Control Products and Systems



Siemens automation product portfolio contains more than 137,000 products

Siemens PLM Software Profile



Division

- Siemens PLM Software
- Independent within Siemens Industry Automation
- HQ – Plano, Texas
- Workforce of 7,750

Products


- Product Lifecycle Management Software & Services

Market presence

- 51,000 customers
- 4.8 million seats of software

Delivering Value Across Industries

51,000 Customers, Operating 4.6M Seats Across the Globe

AEROSPACE DEFENSE	AUTOMOTIVE TRANSPORT	MACHINERY EQUIPMENT	HIGH TECH ELECTRONICS	CPG RETAIL MEDICAL
				

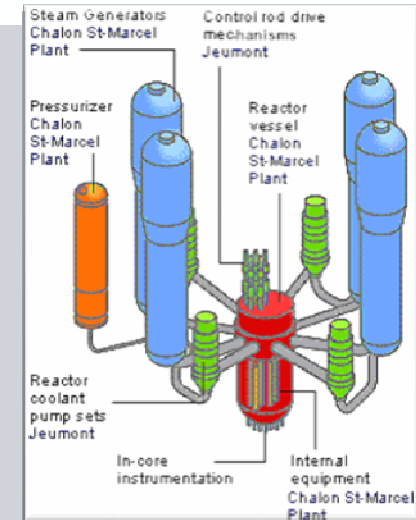
Areva NP Reactors

Activity:

- Design of nuclear reactors, control command and services,
- Manufacturing of reactors and mechanical equipments

Owned by:

- 66% by Areva
- 34% by Siemens



- ▶ **Project France at T&D Division: Material Flow Management**
- ▶ Tecnomatix Plant Simulation (previously known as eM-Plant),
- ▶ Material flow management from ore (Zircon) to delivering nuclear pipes to end customers
- ▶ Organization to change from a single- to multi-product triggered by the renovation program of PWR (Pressurized Water Reactor) sites in North America
 - ▶ Implementation of decision-making tools on material flow for planning departments and for product line managers
 - ▶ Possible application extension to 5 different sites
- ▶ **Project UK: Material Flow Management**
 - ▶ Tecnomatix Assembly/Test-Expert is used to program assembly and test-equipment for electronic manufacturing at Stafford



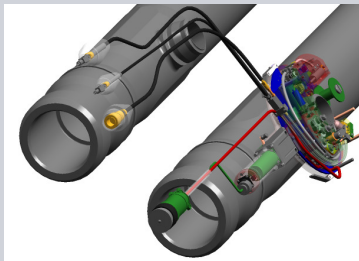
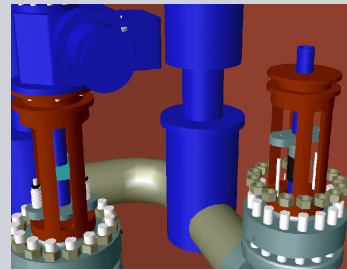
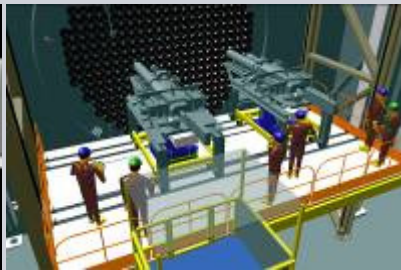
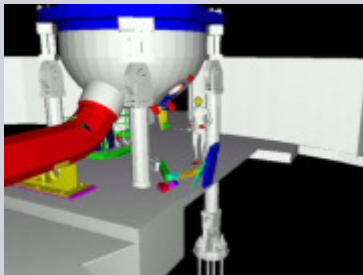
ROBOTICS
eM-Workplace/
ROSE/
eM-Assembler

PROCESS OPTIMIZATION
eM-Workplace/
eM-Assembler

TRAINING for PLANNED OUTAGES
eM-Workplace/
eM-Assembler/eM-Human

REMOTE TOOLING
eM-Workplace/
eM-Assembler

REACTOR DESIGN
eM-Workplace/
eM-Assembler



**DESIGN
PROGRAMMING
MONITORING
CONTROL
DATABASE**

**DESIGN
OPTIMIZATION
PROCESS LOGIC
SCHEDULING
PROCEDURES**

**OPTIMIZATION
TRAINING
COMPONENT
DATABASE
MAINTENANCE
PROCEDURES
VIRTUAL REALITY**

**DESIGN
CLEARANCES
CYCLE TIMES**

**DESIGN
MAINTENANCE
VISUALIZATION
VIRTUAL REALITY**

TOSHIBA

Toshiba Nuclear Energy



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Customer Challenges

Reduce Plant Support Costs

- Maintenance and repair costs
- Ongoing support costs
- Re-engineering costs

Increase Efficiency of Power Plant

- Reduce scheduled downtime
- Reduce time to make unscheduled maintenance and repairs

Streamline Plant Processes & Improve Quality

- Standardized operating procedures
- Sharing of Best Practices across locations

Solution Component

TEAMCENTER

Single secure source

Digital backbone
Configuration management
Program based security

Workflow
Ad-hoc reviews
Digital signoffs

Solution Value

Reduced plant support costs by 30%

Reduced retrieval time for information by 50%

Reduce maintenance errors by 60%
Reduce duplication of effort by 45%

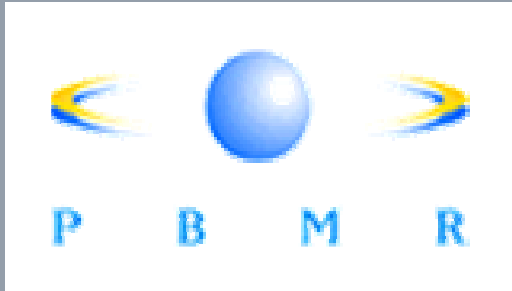
Yoko Abe IT Specialist at Toshiba:

“By automating documents and document processing, and establishing more efficient workflows, Teamcenter is helping us create a standard that covers all stages of engineering from plant design, to manufacturing, construction and operations and Maintenance”

- Immediate savings of **\$10 million dollars** per year by implementing TeamCenter
- **50%** reduction in the number of documents created during the design and engineering process.

Requirements Management: Pebble Bed Modular Reactor (PBMR)

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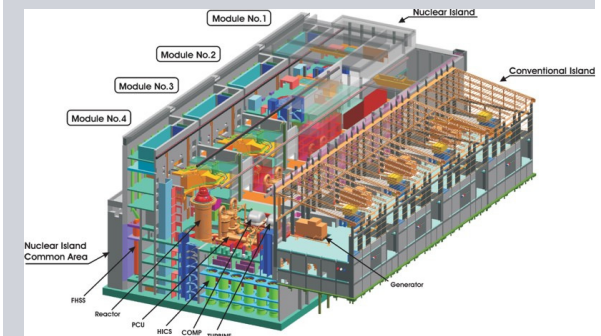
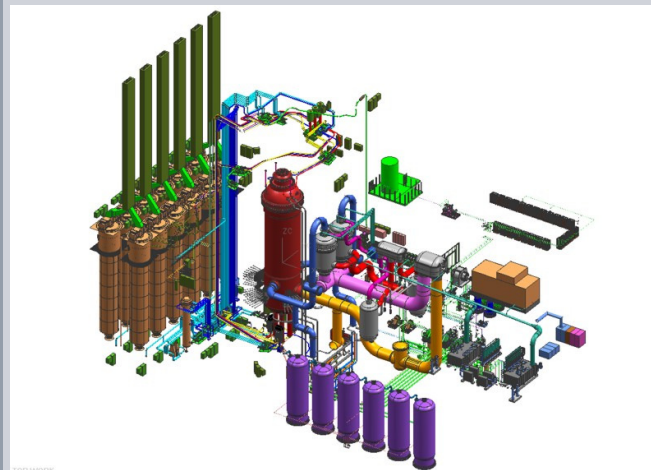
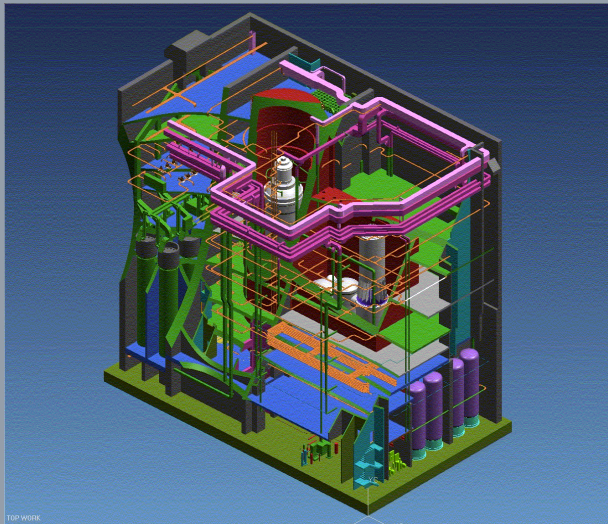


Business Issue:

- Track compliance to requirements and standards

Siemens Solution Focus:

- Share product requirements with engineers through Teamcenter Engineering integration
- Provide traceability to contractual requirements
- Support engineering, regulatory and user documentation requirements .



What is Plant Lifecycle Management (PLM)?

A strategic business approach, that enables companies to effectively manage and collaborate with all intellectual capital required to plan design, construct and operate plants throughout their entire lifecycle

DESIGN

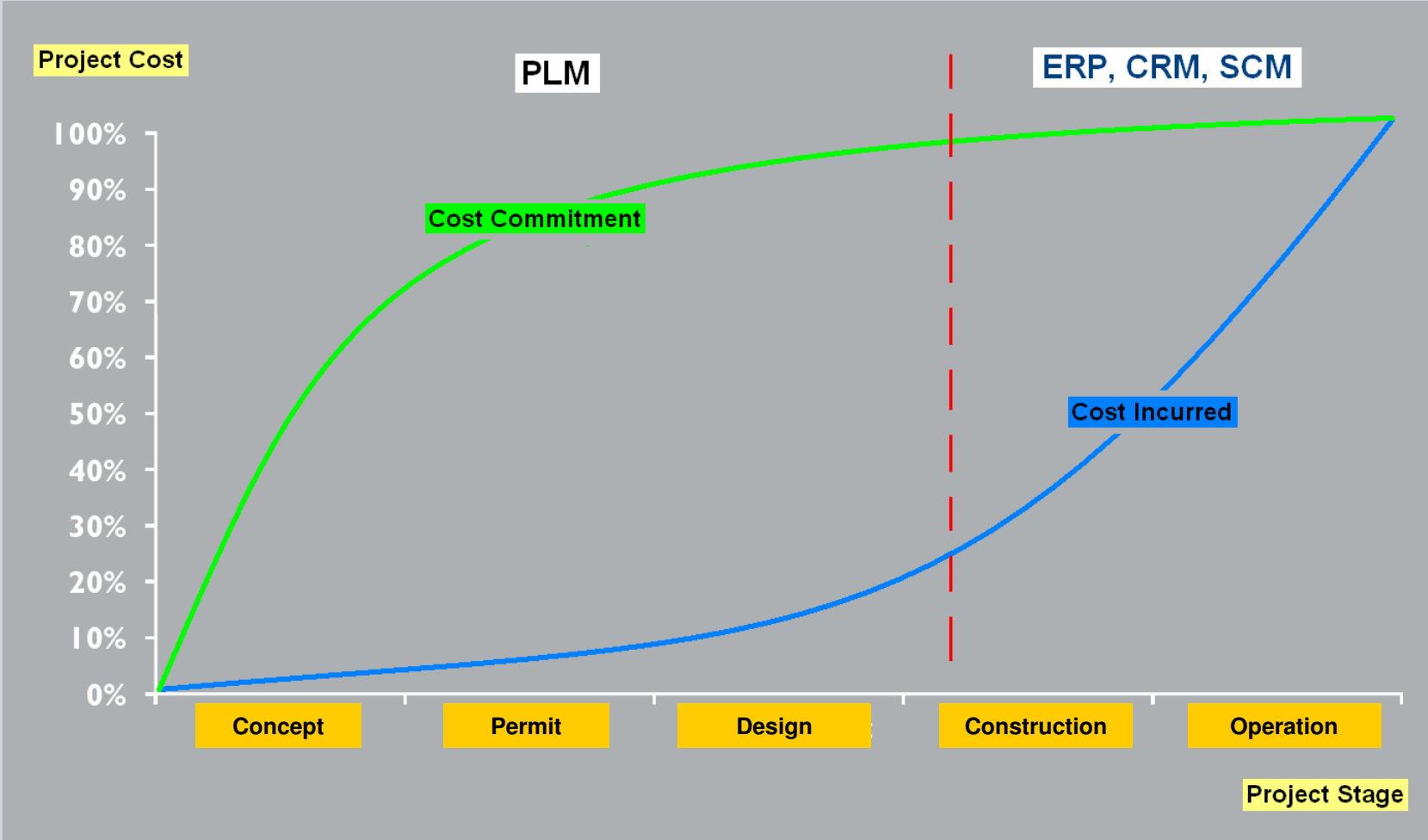
CONSTRUCT



PLAN

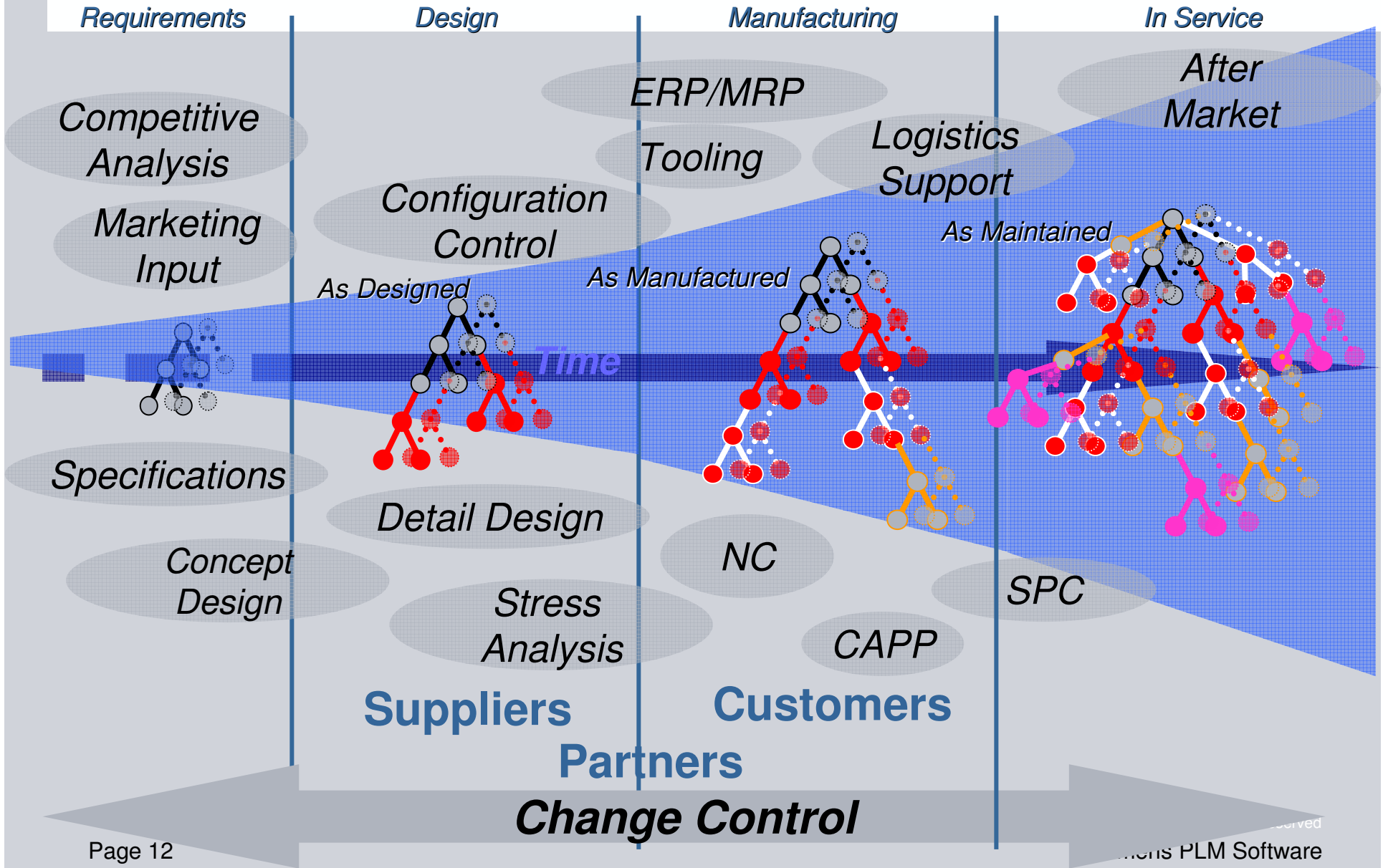
OPERATE

Committed Costs On A Project



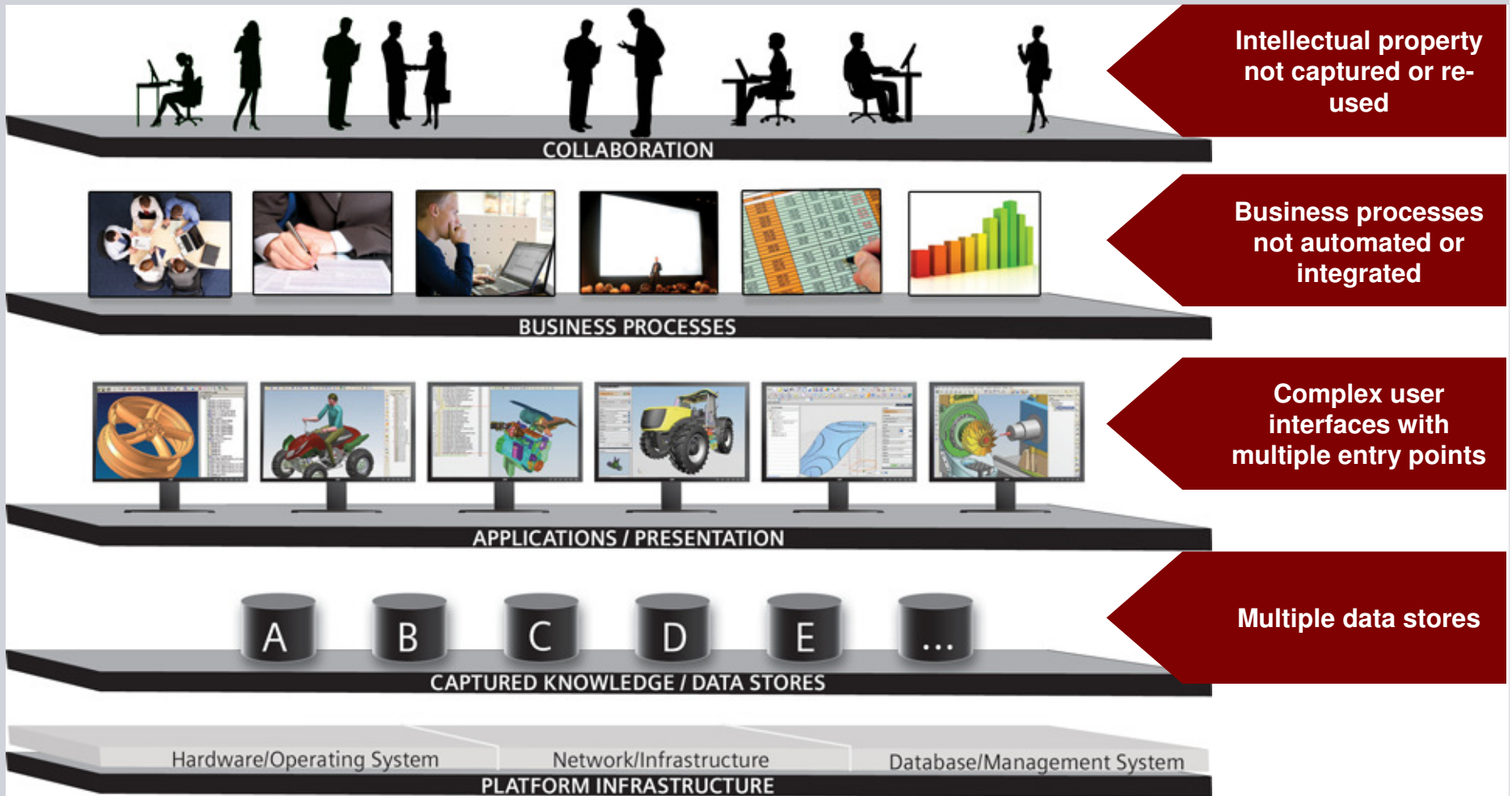
Enterprise Knowledge Management

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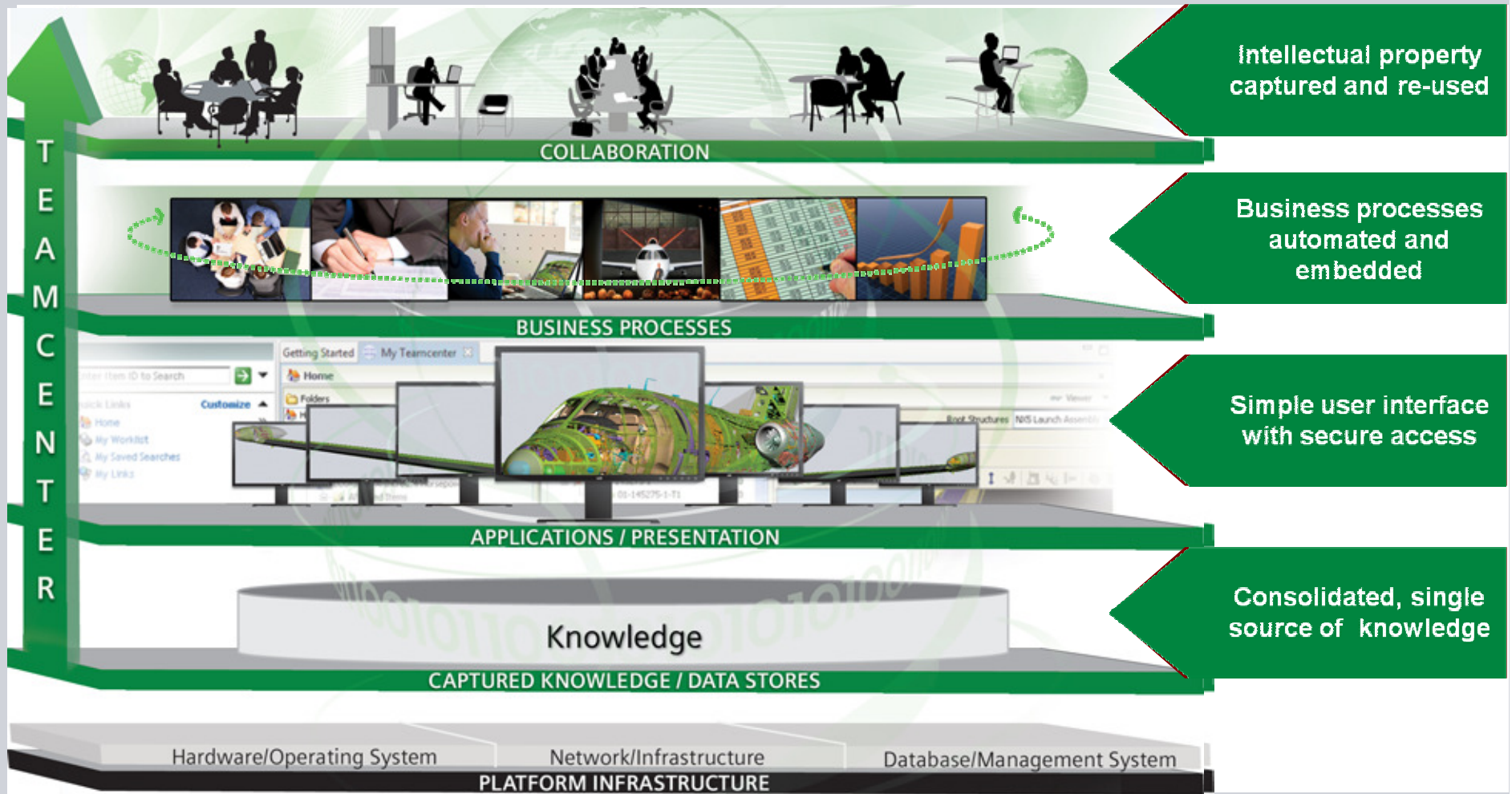
Obstacles to Productivity

Lower productivity




Overcoming the Obstacles to Productivity With Teamcenter

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Introducing Teamcenter 2007



SYSTEMS ENGINEERING & REQUIREMENTS MANAGEMENT

PORTFOLIO, PROGRAM & PROJECT MANAGEMENT

ENGINEERING PROCESS MANAGEMENT

BILL-OF-MATERIALS MANAGEMENT

COMPLIANCE MANAGEMENT

SUPPLIER RELATIONSHIP MANAGEMENT

MECHATRONICS PROCESS MANAGEMENT

MANUFACTURING PROCESS MANAGEMENT

SIMULATION PROCESS MANAGEMENT

MAINTENANCE REPAIR AND OVERHAUL

LIFECYCLE VISUALIZATION

REPORTING & ANALYTICS

COMMUNITY COLLABORATION

ENTERPRISE KNOWLEDGE MANAGEMENT

Systems Engineering & Requirements Management

Extended application and systems integration -
Leverage existing expertise and investment

Systems architecting - **Yield better product results from better requirements**

Requirements traceability - **Deliver compliant products**

Requirements management - **Achieve portfolio, program and product objectives**



Systems Engineering & Requirements Management - Key Capabilities

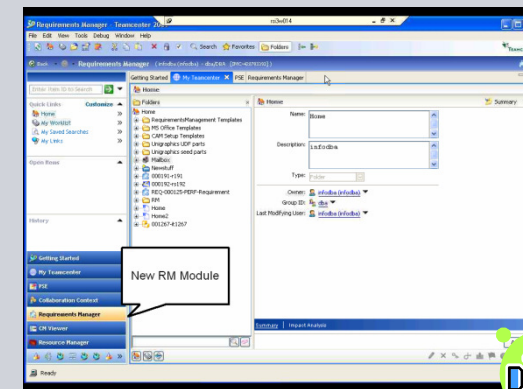
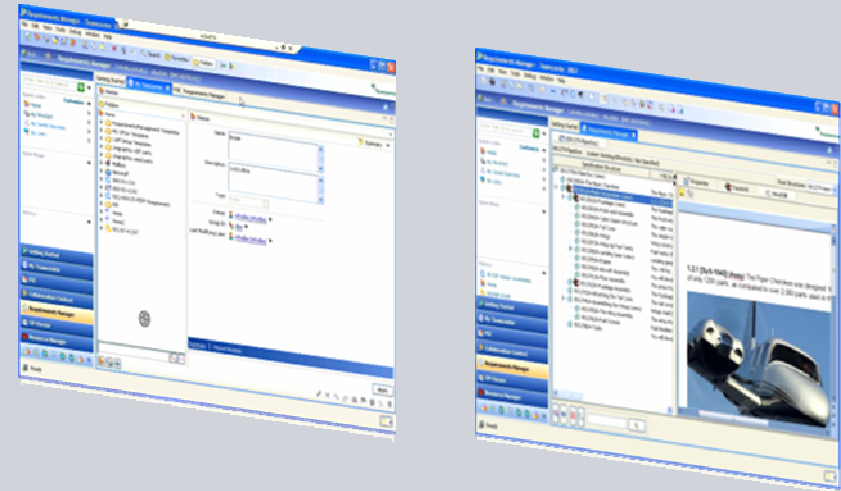


Embedded requirements management
Fine-Grained Document Import/Export

- Import / parse requirements specifications to create matching structure in Teamcenter
- Export requirements documents in Microsoft Word format

Integrated Microsoft Word interface for editing requirements

Edit requirements or any Item using Microsoft Excel "Live" integrations



Engineering Process Management

Extend utilization of Product & Process knowledge

Engineering Change Management -

Requirements, project resource, and schedule visibility to capture & automate business workflows

Design Anywhere Build Anywhere -

Integrate global design teams with real-time visual collaboration

Single Source of Product & Process Knowledge – with a single repository of requirements, products, processes and project information



Engineering Process Management

Key Capabilities

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Multi CAD Engineering Integration

- MCAD/ECAD/CAE
- CAM

CASE & ESM Management

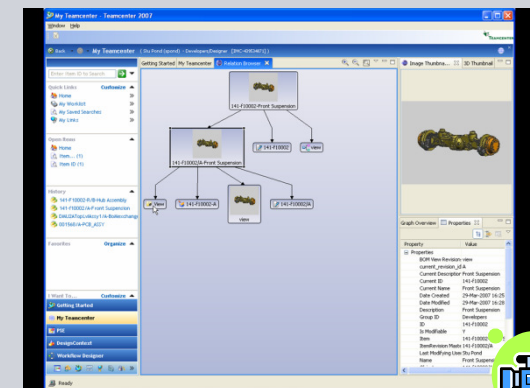
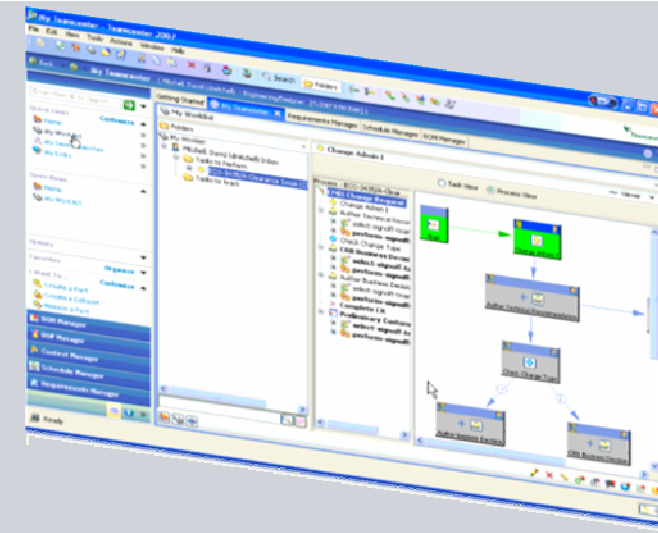
Engineering structure and configuration management

- Master Equipment List (MEL)
- Multiple BOM & Lifecycle representations

Engineering change and process management

- Change Management - Revision/version control
- Workflow & Process Management

Distributed, multi-site, capabilities for Engineering, Design and Development



Teamcenter

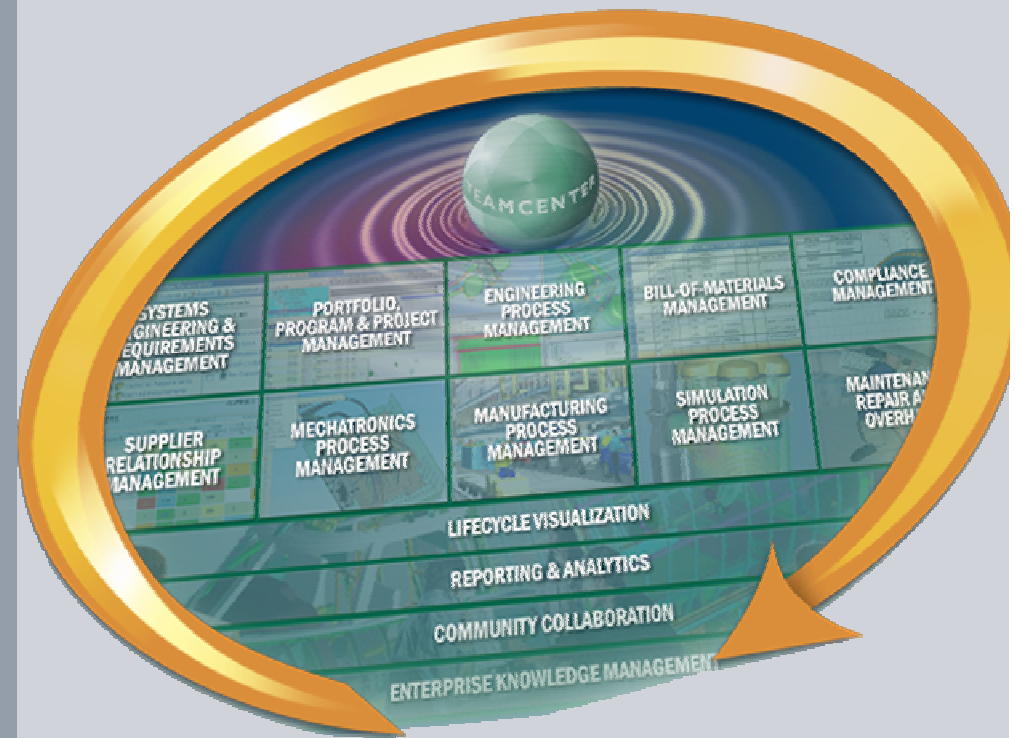
Powering End To End PLM

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Teamcenter Solves

- Requirements Management
- Configuration Management
- Knowledge & Data Capture
- Transparency Of Data & Process

At the Same Time Has Best In Class MRO, Collaboration



Teamcenter

Powering End To End PLM

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Expand your solution as business grows

Connect your processes

Eliminate manual data re-entry from one process to the next



For More Detailed Overview We Will Be Demonstrating Teamcenter

Management Dashboard

Transparency Of Process & Visibility Of Data



Teamcenter Project Personal View - Microsoft Internet Explorer

Personal View | LOG OUT | PERSONALIZE | Teamcenter

Workplaces | My Tasks | Timesheet | People | Reports | Documents | My Web

Favre, Brett

My Views | Executive Overview | SRS Exec Overview

Teamcenter Project - Workplace Priority

Update | Save XLS | View XLS | Refresh Data

Name	Status	Priority	Start Date	Finish Date	Total Work	Work Complete	Remaining Work	Overdue Work	Bas
Selected Workplaces					10,061h	7,983h	2,078h	932h	
XYZ		Medium low	Mar 6, 2005	Jul 1, 2005	1,449h	1,145h	304h	104h	
U222		Low	Mar 1, 2005	Jun 14, 2005	2,153h	2,041h	112h	72h	
P152		Very high	Apr 9, 2005	Jul 23, 2005	2,153h	959h	1,194h	721h	
GMB16		Low	Apr 4, 2005	Jul 18, 2005	2,153h	1,685h	468h	35h	
WX		Lowest	Feb 16, 2005	Jun 1, 2005	2,153h	2,153h	0h	0h	

Overdue Work Legend: (ratio = overdue work / total work * 100)

Low Risk Ratio <= 5	At Risk 5 < Ratio <= 15	High Risk 16 < Ratio
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Teamcenter Project - Big Picture

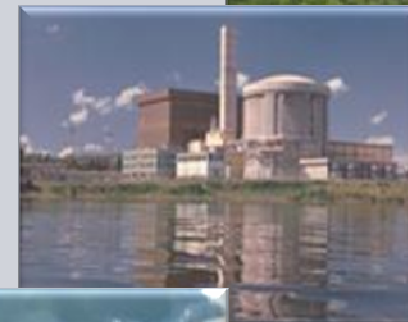
Loading Java Applet ... | Local intranet | rights reserved

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Thank You!