



Planning, Supply Chain & Optimization Solutions Management User Group Meetings
Webcast Update | October 26, 2016

SIG Leader: Bill Boezinger (Walt Disney), Chris Hubbs (Gander Mountain)

Safe Harbor Statement

The following is intended to outline our general product direction. It is intended for information purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. The development, release, and timing of any features or functionality described for Oracle's products remains at the sole discretion of Oracle.

Agenda

- 1 Introduction
- 2 ORUG Event Recap
- 3 Wrap-up

Introduction

Bill Boezinger (Walt Disney) / Chris Hubbs (Gander Mountain)

ORUG Event Recap

Oracle Retail Solutions Management Group

ORUG Event Recap

- ① Platform & UI
- ② Upgrades (Classic V13 vs Fusion V15)
- ③ MFP Discussion
- ④ Organization Structure
- ⑤ Transforming Data into Value
- ⑥ Supply Chain: Forecast Accuracy
- ⑦ Science / Advanced Analytics
- ⑧ Supply Chain Road Map
- ⑨ Retail Supply Chain Network
- ⑩ Planning & Optimization Road Map
- 11 Cloud Migration



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- V14.1/15 Review, V16 Preview
 - Mobile Support
 - Visual Planning
 - Real-time Integration
 - Usability
 - Performance
- 2015 Fusion Client Sticky Note Responses

RPAS Version 16 Preview

- Extending Our Mobile Reach (to Android)
- Streamlining the Copy/Paste Processes (Ctrl+C / Ctrl+V)
- “On-the-Fly” Dynamic Hierarchy Updates
- Group Level Default Access Rights
- Continued Investment/Enrichment in Near Real-Time Integration

Oracle Retail 15.0.x Release Value Propositions (RVP) (Doc ID [2061335.1](#))

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- Upgrade Process
- Upgrade Considerations
- Upgrade Discussion:
 - Frequency
 - Scope
 - Internal / External Support
 - Lessons Learned
 - Strategy

Upgrade Process

*Additional steps for pre-13.3
to convert to Integer Indexing
(Doc ID 1505894.1)*

1. Install new RPAS
2. Upgrade Domain
3. Upgrade Configuration
4. Patch Domain

Best practice: Update environment variable definitions and keep current installation until validated

FUSION

5. Install/Upgrade WebLogic
6. Install/Upgrade Fusion Client
7. Configure Authentication

*Additional Oracle DB
installation for post-14.1
(WebLogic 12c requirement)*

*LDAP or SSO
(if needed)*

8. Validate
9. Clean-up
10. Deploy

- ✓ Browser Compatibility
- ✓ UI functionality
- ✓ UI formatting
- ✓ Batch processes
- ✓ Integration processes
- ✓ Support processes

Upgrade Considerations

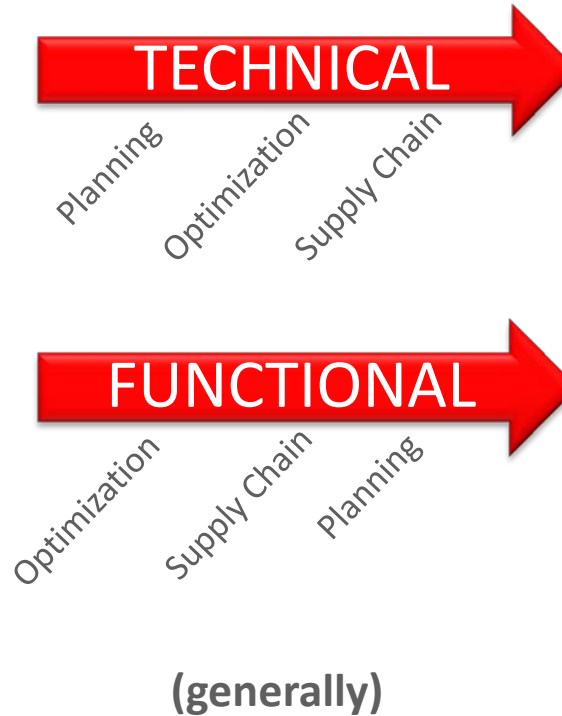
Versions

15.0.1.13

Major Minor Patch Hotfix

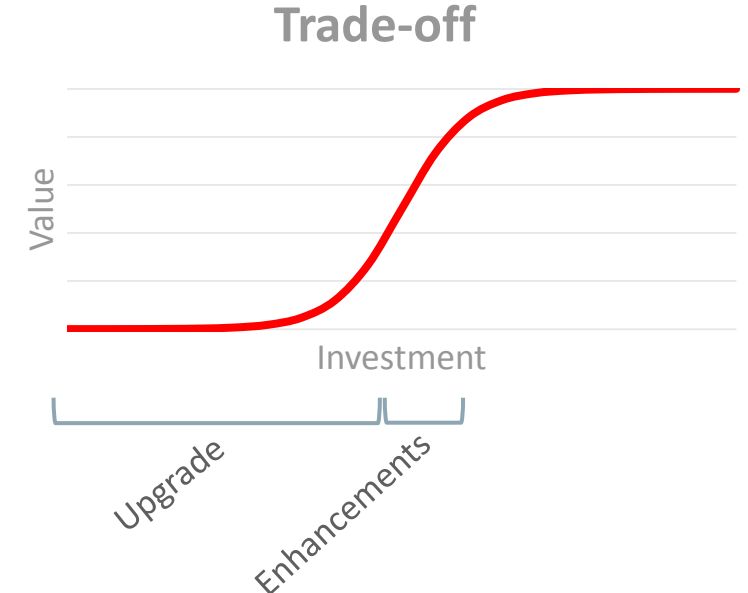


Complexity



Opportunity

Upgrade?
+Enhancements?



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- Planning Levels & Versions
- Planning Cadence
- Integrations:
 - Sources / Targets
 - Frequency
- Impacts of Omni-channel
- Planning Actions / Accelerators

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- Business
- Business Support
- IT Support
- Science
- External

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- Solution Footprint Overview
- Key Interactions:
 - Planning, Supply Chain & Optimization
 - Execution
 - Insights

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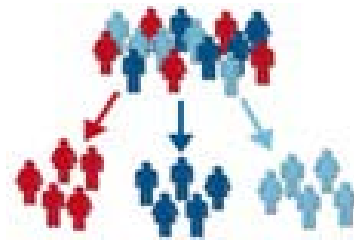
- How to measure?
- What to measure?
- How to improve?
 - Data
 - Process
 - Analytics

ORUG Event Recap

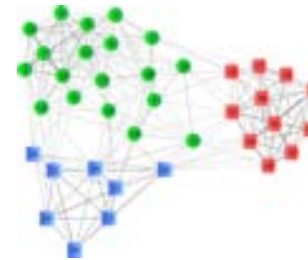
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• Advanced Science Cloud Services Review

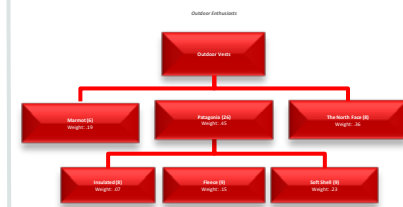
Customer Segmentation



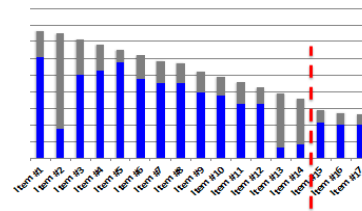
Store Clustering



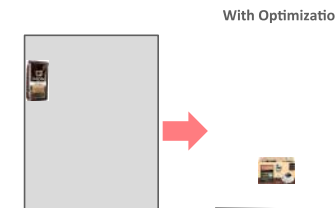
Customer Decision Trees



Demand Transference



Assortment Space Optimization



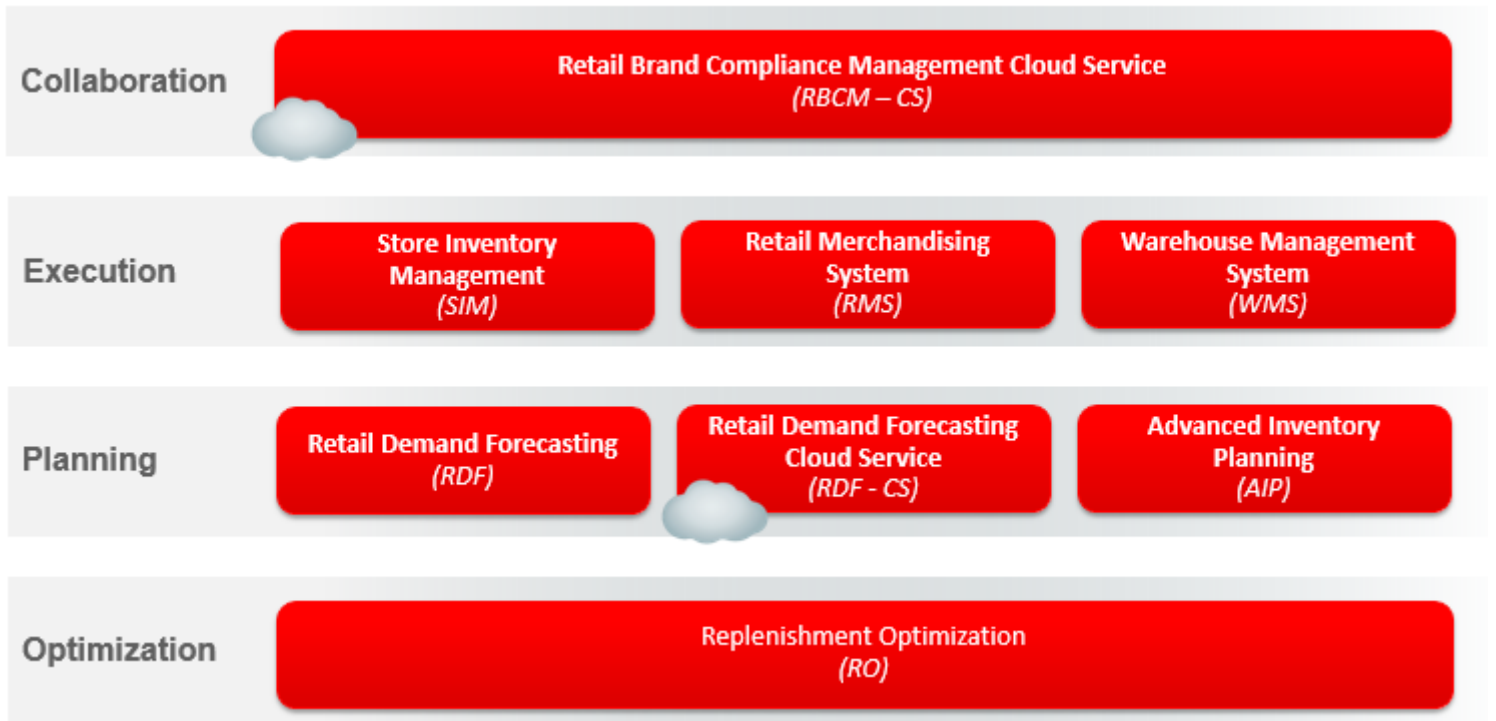
Macro Space Optimization



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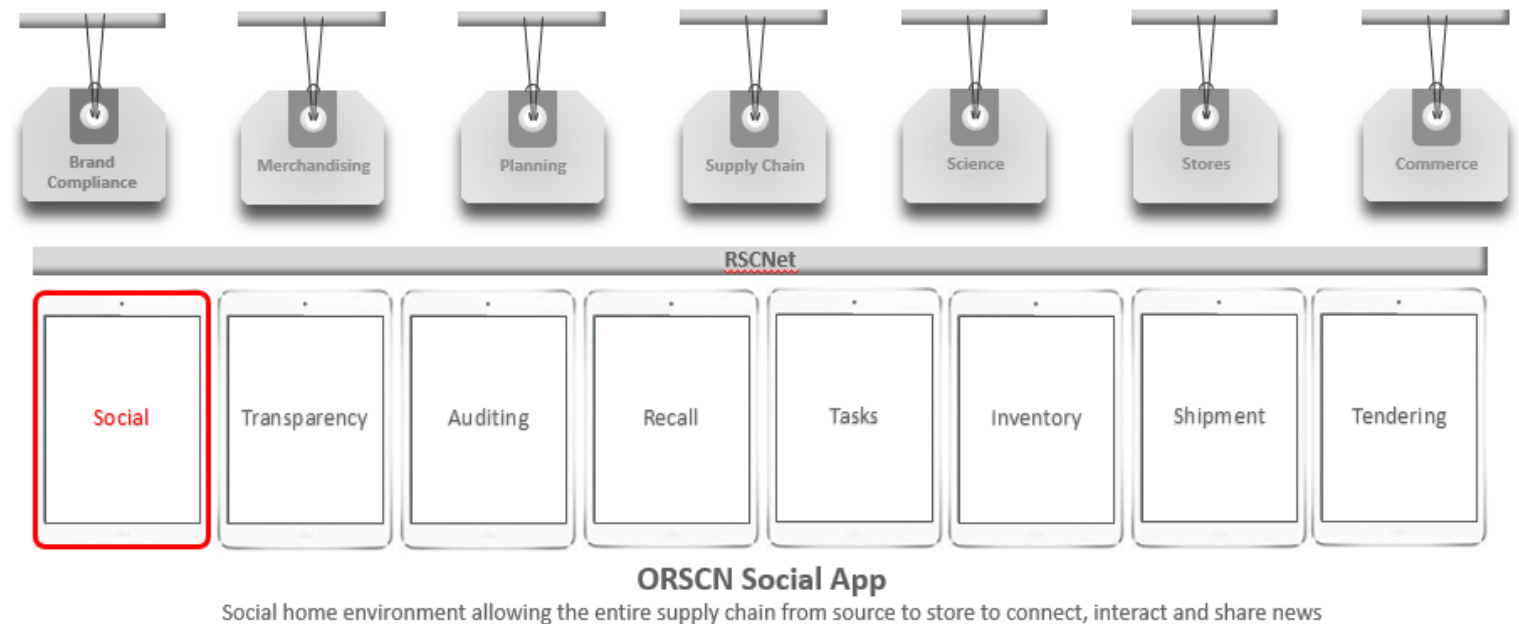
- V16 Roadmap
- Join us for 11/3 SIG Webcast!



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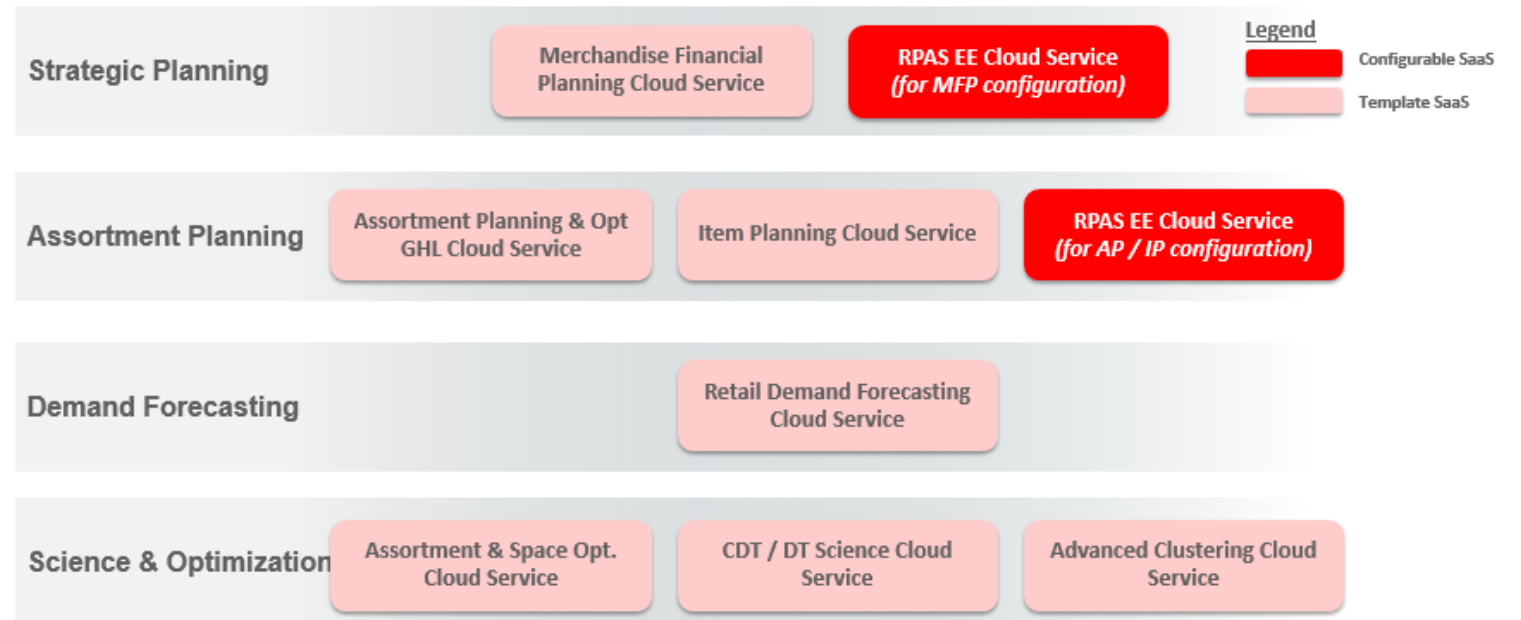
• Retail Supply Chain Network Concepts



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- V16 Roadmap
- Join us for 11/2 SIG Webcast!



How are the Cloud offerings different?



Template SaaS Offerings

- Best Practice Templates w/ Industry Leading Platform
- Configuration Allowances
- Oracle Drives Platform Upgrades – Customer Always Has Latest Platform Capabilities
- Oracle Drives Template Focused Updates – Customer Evolves w/ Process

Oracle Partners

Industry Leading Platform



Configurable SaaS Offerings

- Industry Leading Platform
- Open Configuration – Create Distinct / Bespoke Processes
- ‘Lift and Shift’ – Migration to the Cloud
- Oracle Drives Platform Upgrades – Customer Has Latest Platform Capabilities
- Customer / SI Owns Configuration

ORUG Event Recap

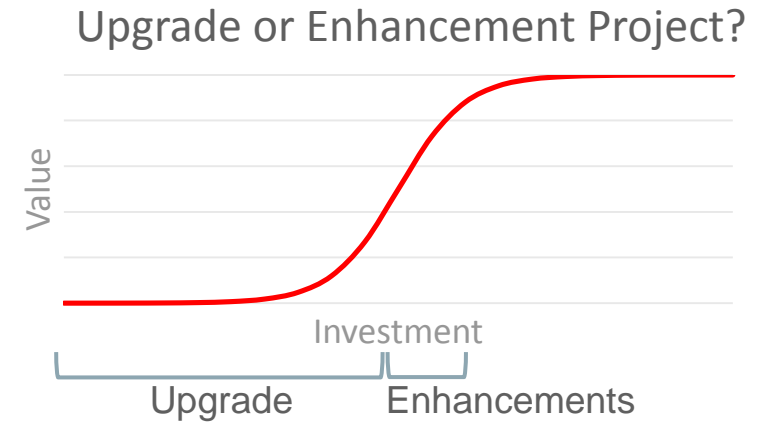
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- Cloud offerings
 - IaaS / PaaS
 - SaaS
- Cloud migration

What does a Customer-to-Cloud Migration Take?

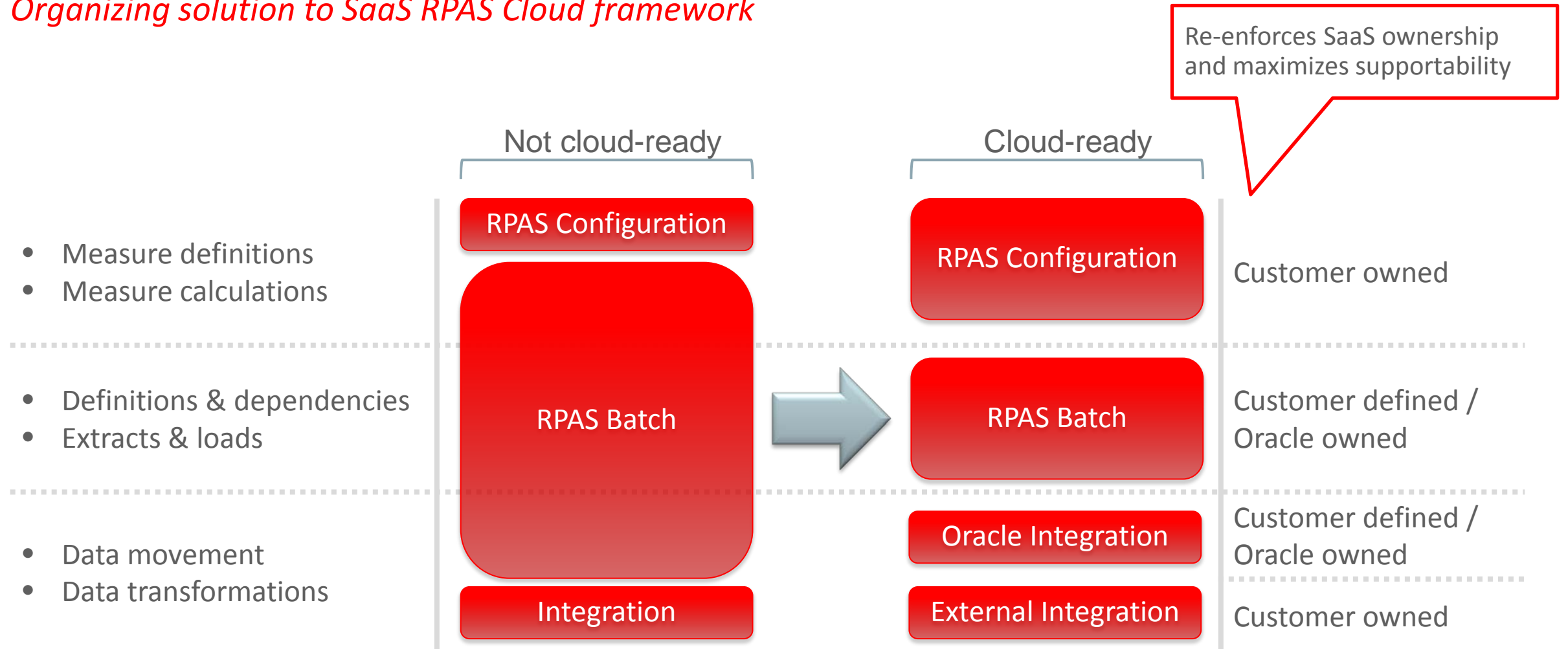
Categorizing the Impacts

- End-user Change Management
 - Classic to Fusion Client?
 - Enhance / Streamline as part of cloud migration?
- Organizational Change Management
 - Re-alignment of existing IT resource responsibilities
 - OCI / Oracle Retail as a component of the application support organization
- Migration Implementation Considerations
 - Upgrade of existing RPAS configuration to Cloud version
 - Migration and interaction of on-premise and cloud RPAS batch schedules
 - Migration and interaction of on-premise and cloud RPAS integration processes
- Customer-to-Cloud License Considerations



What does a Customer-to-Cloud Migration Take?

Organizing solution to SaaS RPAS Cloud framework



Wrap Up / Next Steps

Bill Boezinger (Walt Disney) / Chris Hubbs (Gander Mountain)



Please Join Us Next Week!

- 11/2 Planning & Optimization – v16 Roadmap
- 11/3 Supply Chain – v16 Roadmap

Get Involved: <https://www.surveymonkey.com/s/ORUG-GetInvolved>