

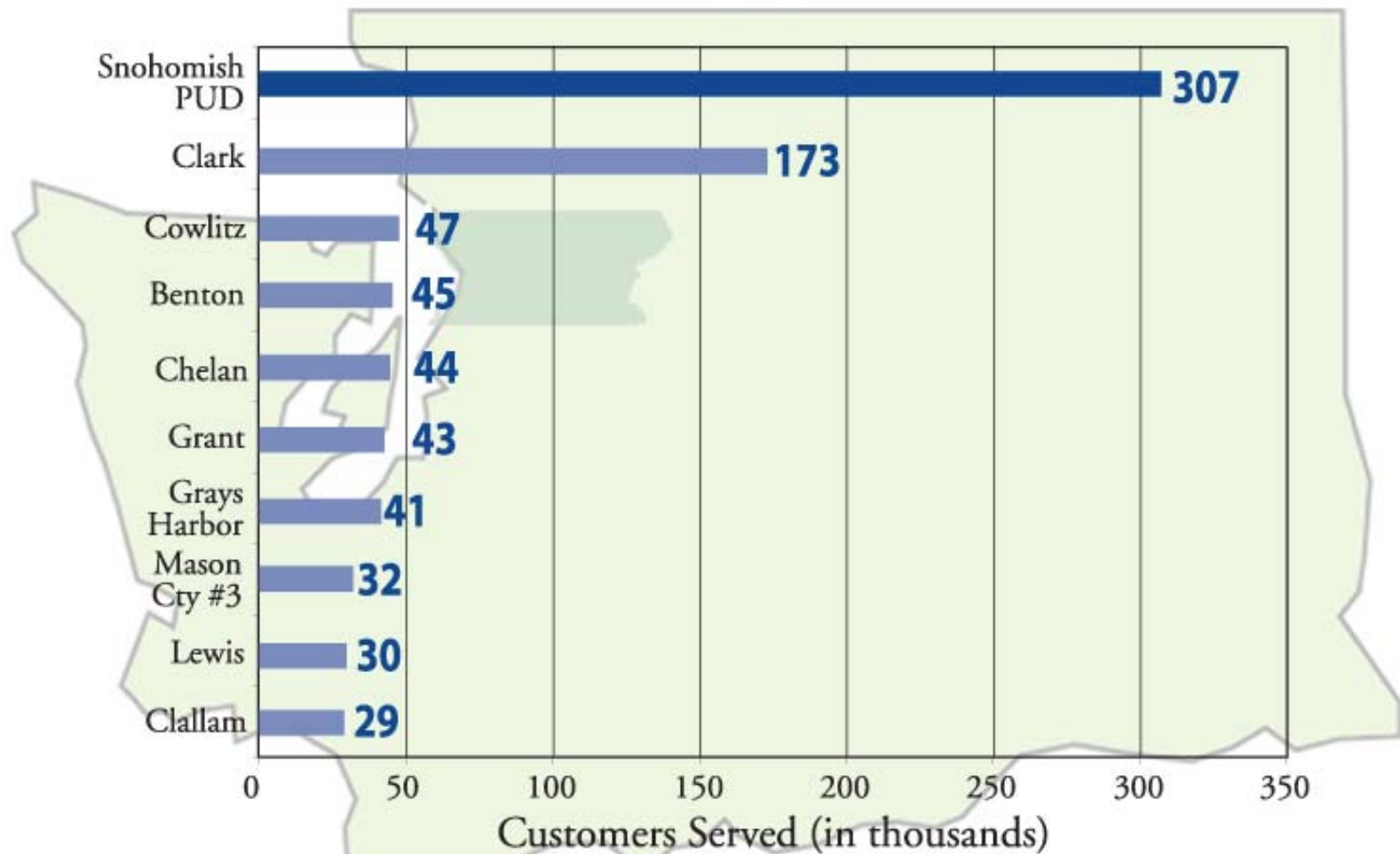
# **Snohomish County PUD**

## **Electric Load Growth:**

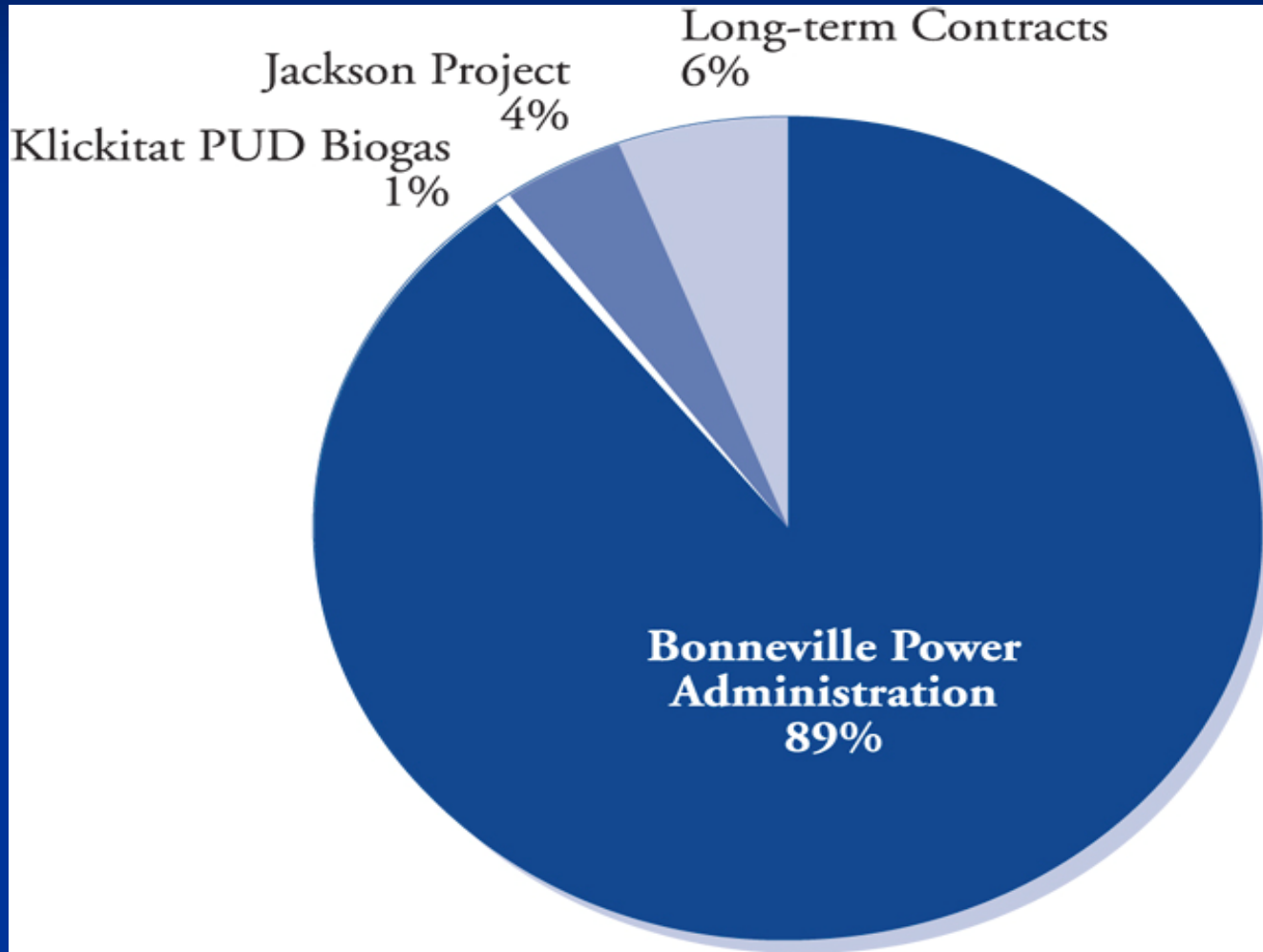
# **Challenges and Opportunities**

ACEEE Fourth National Conference  
Energy Efficiency as a Resource  
Berkeley, CA  
October 2, 2007

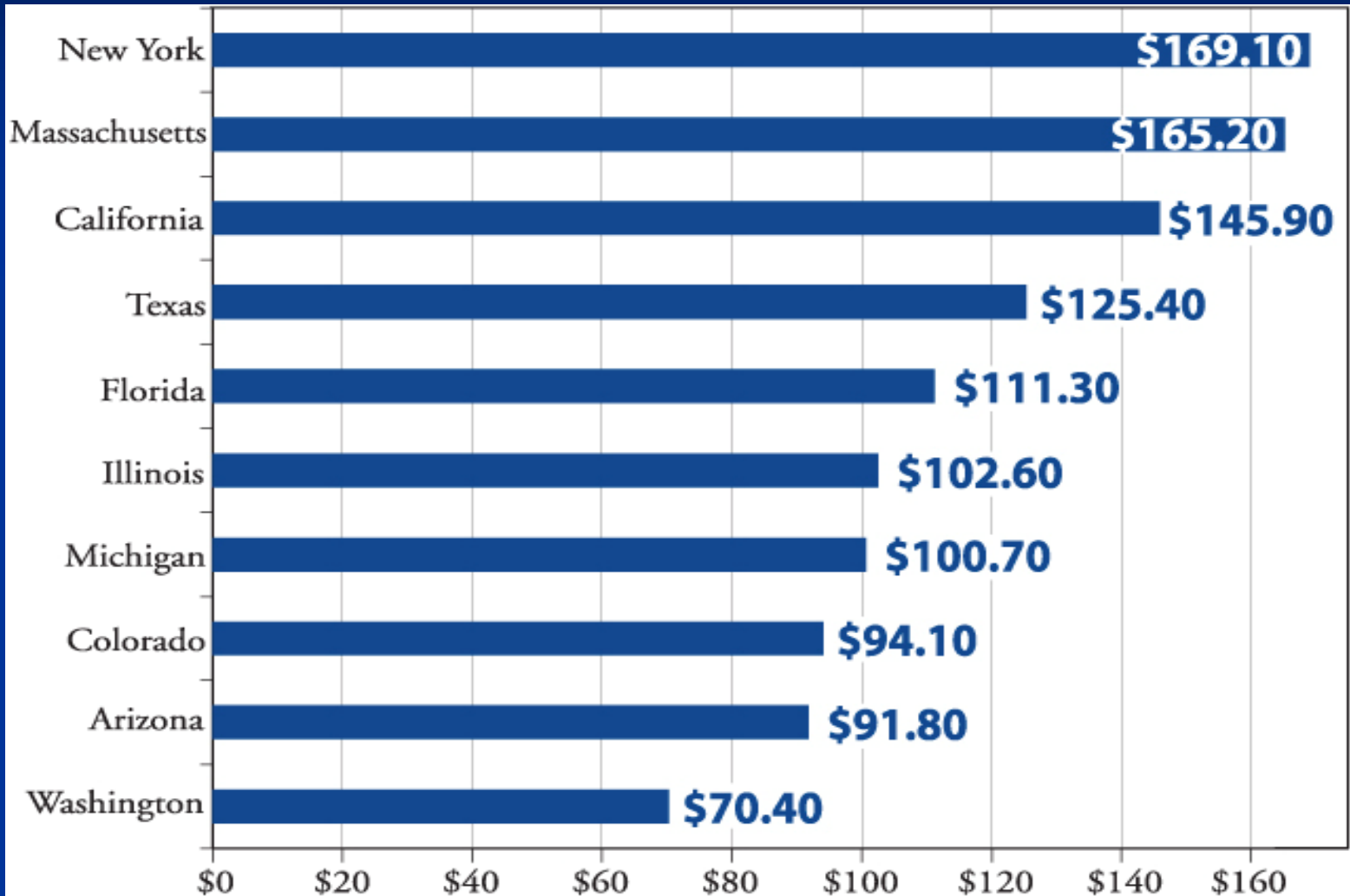
# Largest PUD in Washington State



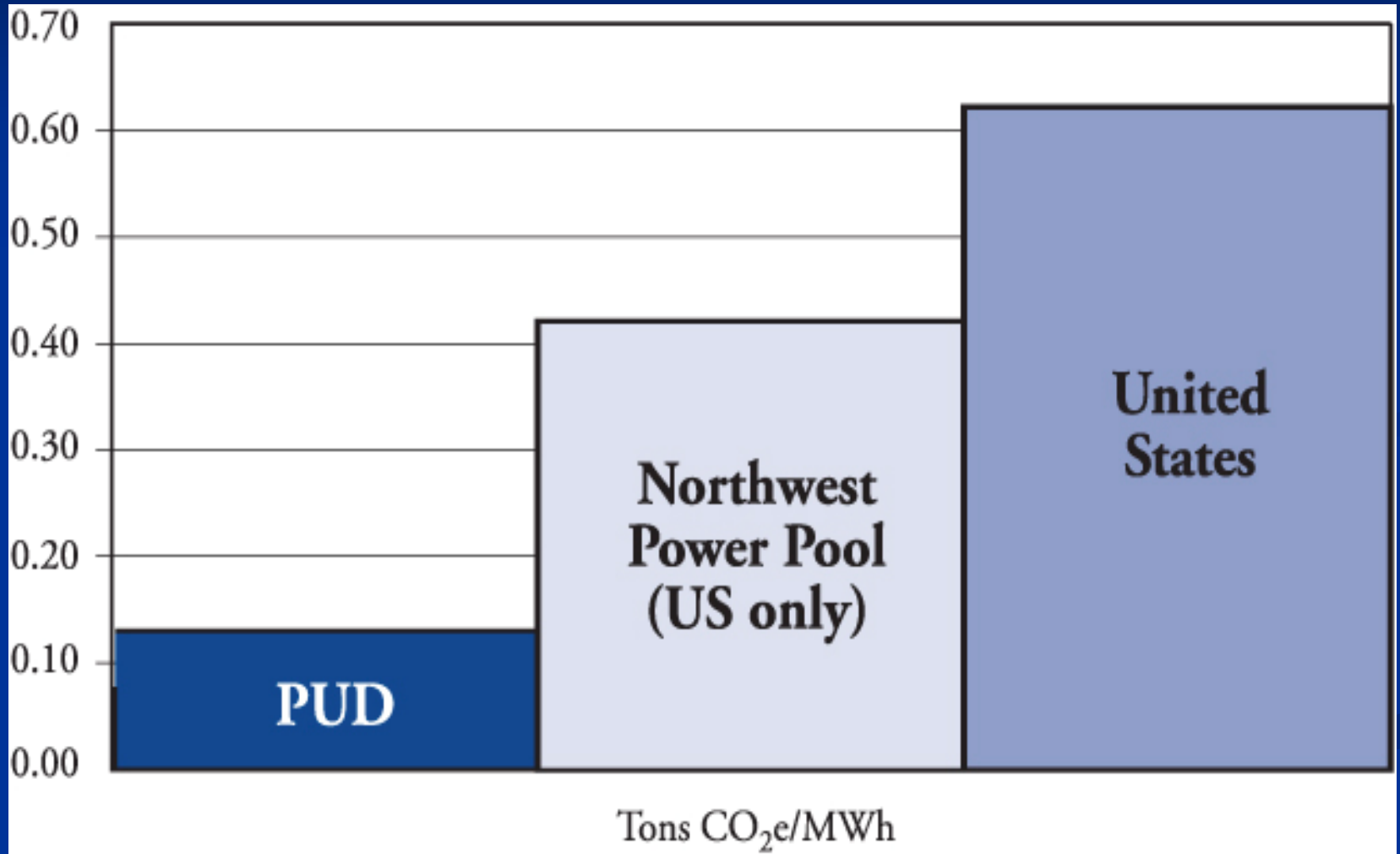
# Power Retail Resource Mix



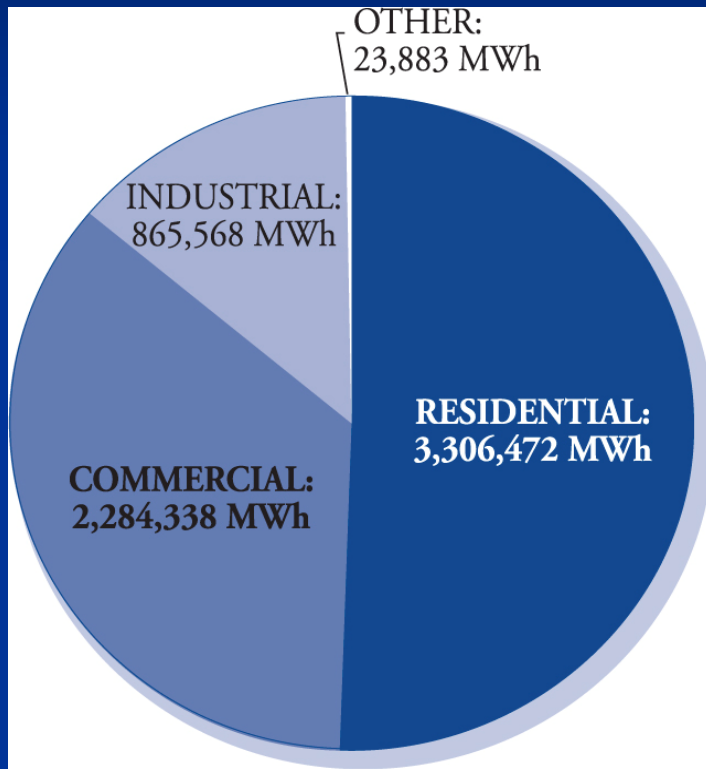
# Comparison of Residential Rates



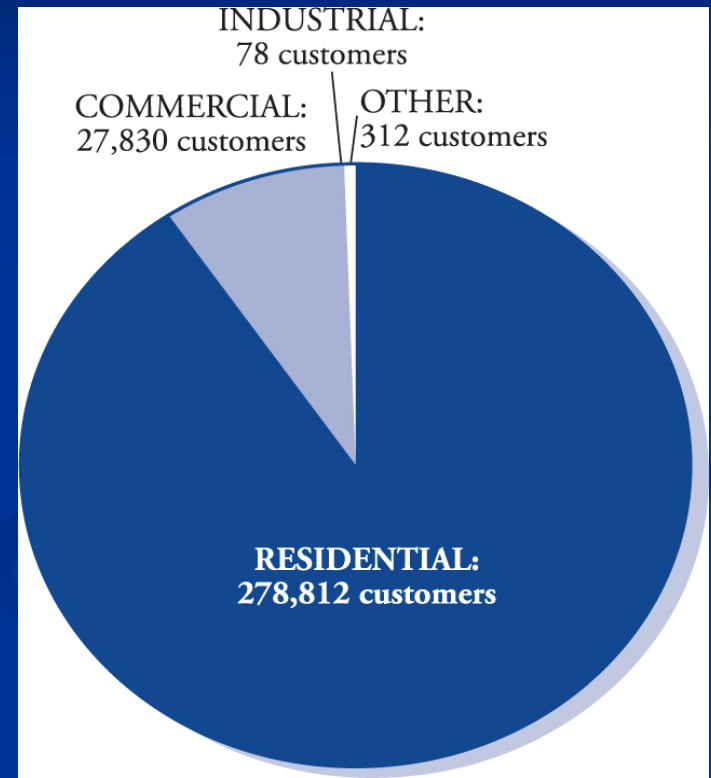
# Emissions CO<sub>2</sub>/MWh



# Customer Categories



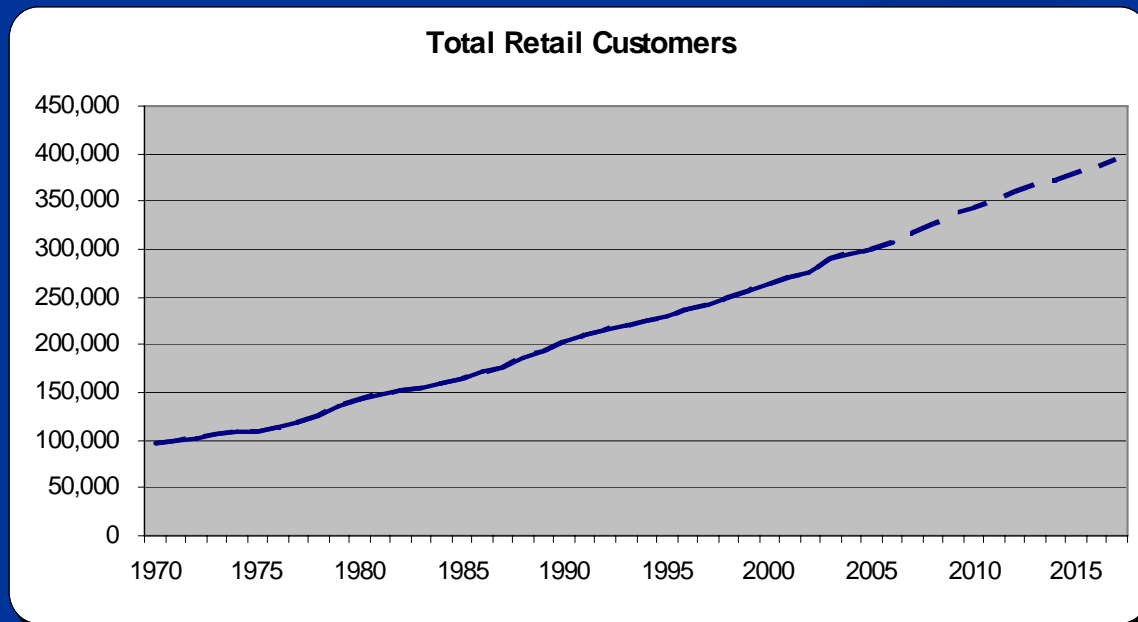
By Megawatt-hours Sold



By Customer Type

# Population Increase and Aerospace Employment are Driving Growth

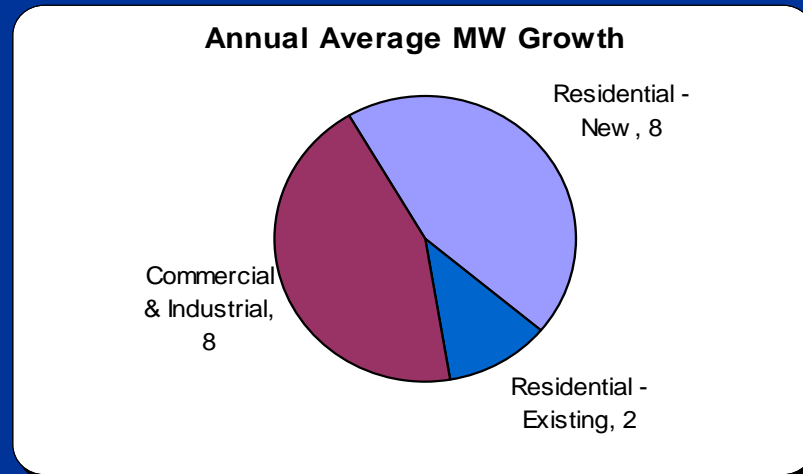
- Population will increase by more than 150,000 people over next ten years.
  - Partly driven by high regional economic expansion.
- Aerospace employment will increase by 37%.
- Rising share of growth taking place in north part of county.



# Load Forecast Summary

## ■ Next Ten Years

- 85,000 new customer connections
- 18 average MW growth per year
- 10 average MW per year of the total is residential growth
  - 8 average MW per year from new residential customers.
  - 2 average MW per year from existing residential customers.

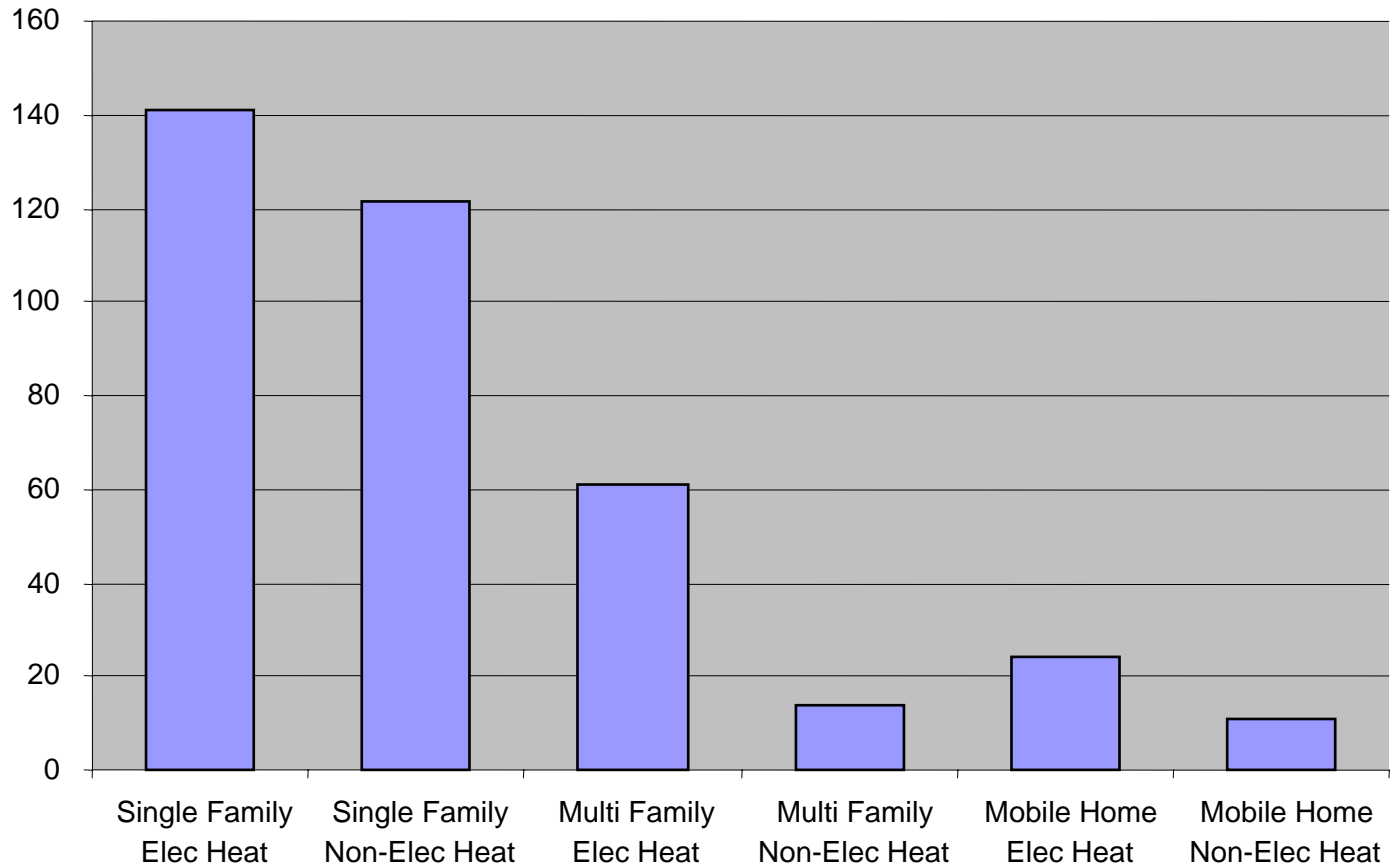


- 6 average MW of conservation planned
- Net 12 average MW growth per year requiring new power sources



# Loads by Housing Type

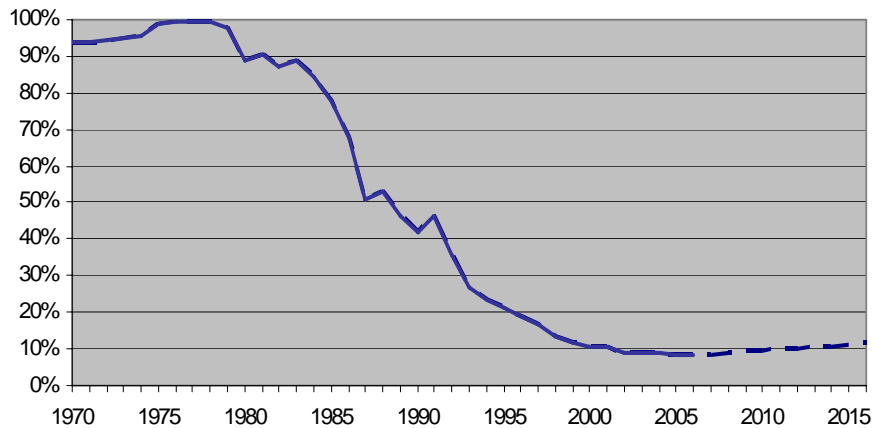
2006 Average MW



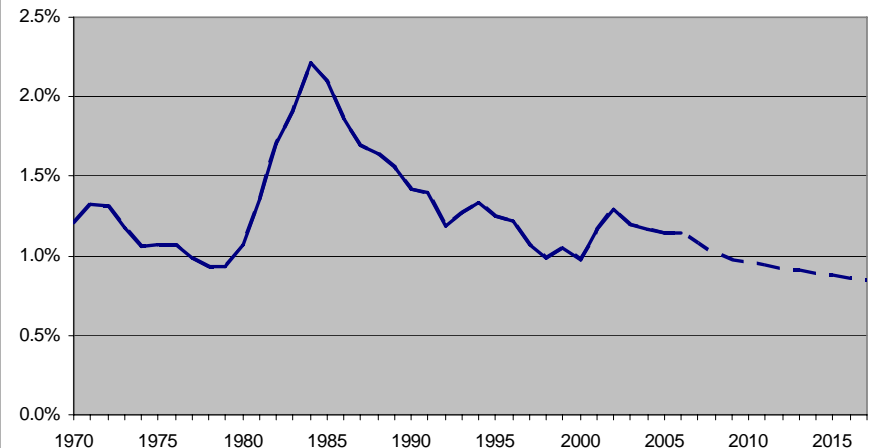
# Household Characteristics

- Multi-family homes as a percent of total homes will rise slightly
- 90% percent of new single-family homes will be built with non-electric heat sources
- New home electronic devices will increase kWh / household by 5% over next ten years (11% over next twenty years)
- Share of household income spent on electricity will fall from a little over 1% to below 1%

Share of New Single Family Homes with Electric Heat

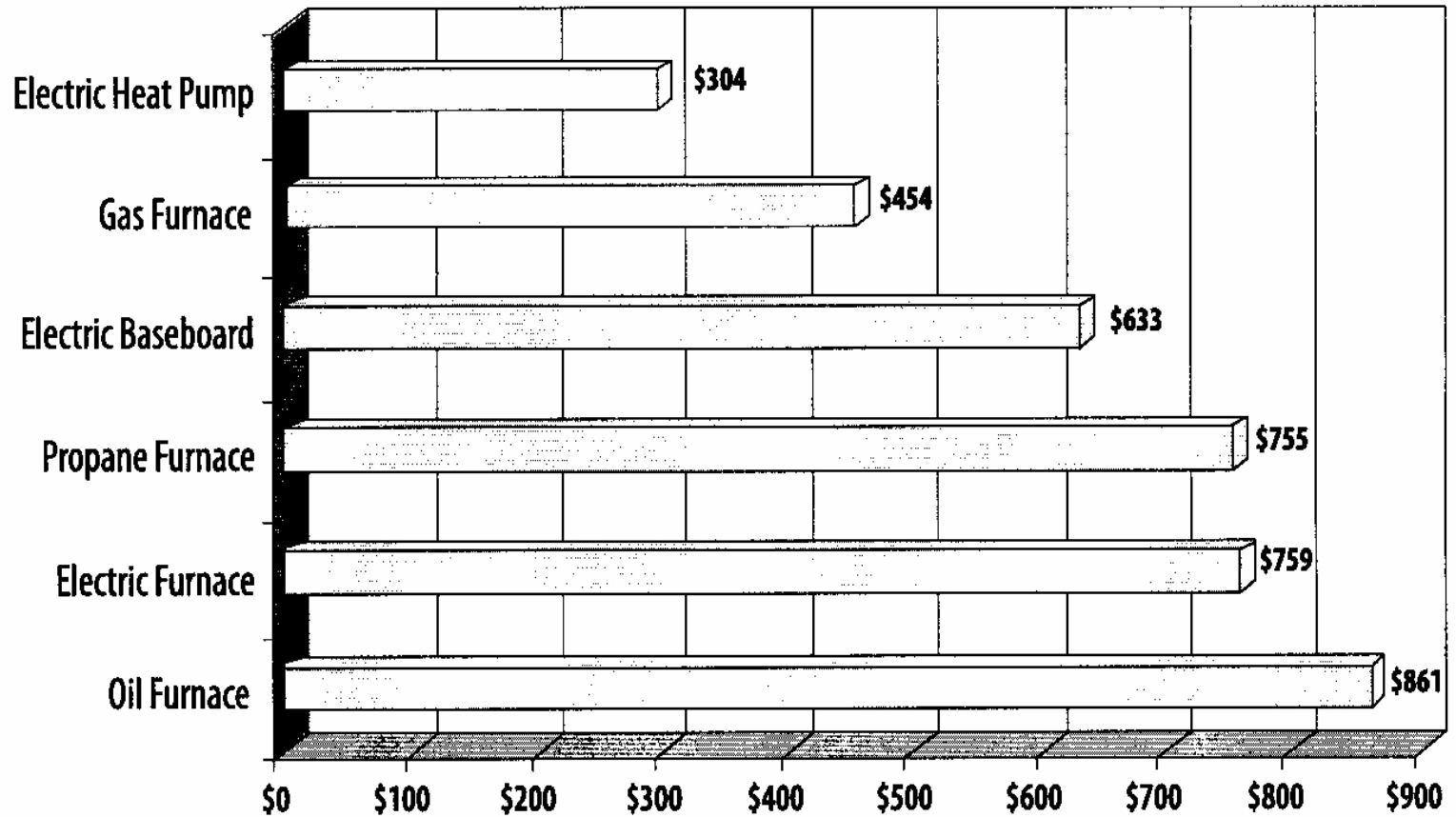


Share of a Residential Customer's Income Spent on Electricity



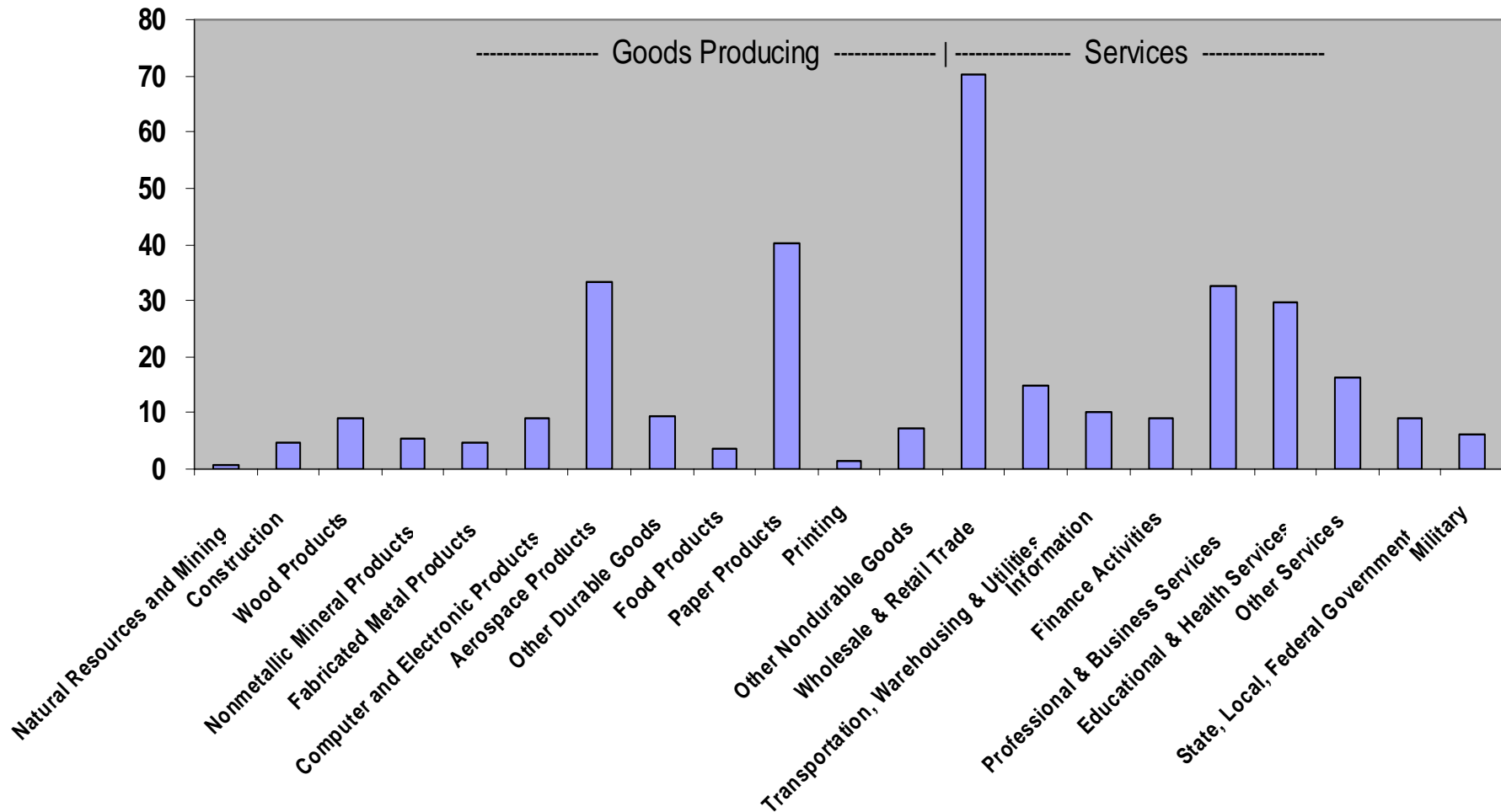
# Heating Fuel Cost Comparison

*(based on 270 therms or 8,000 kilowatt-hours)*



# Commercial and Industrial Load Types

2006 Average MW

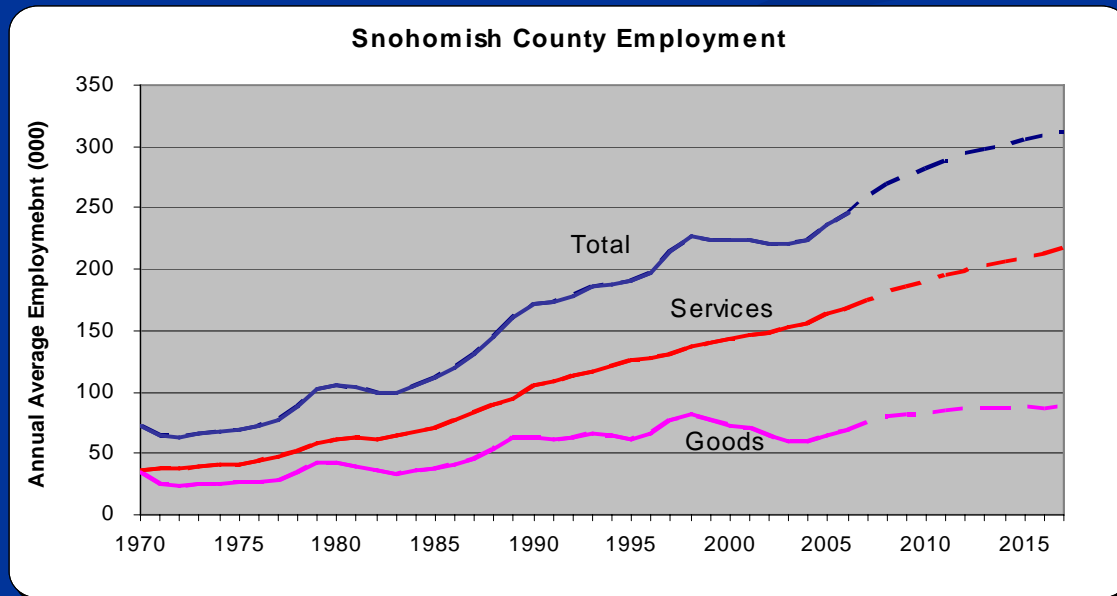


# Key Customers

- **Boeing** -- Builder of Dreamliner 787
  - **US Navy**--Home of Abraham Lincoln Aircraft Carrier
- **Kimberly Clark**--Global Leader in Health/Hygiene Products
  - **Goodrich**--Supplier to Aerospace & Defense Industries
- **Intermec**--Leader in Automated Information & Data Tracking
  - **Fluke**--Manufacturer of Electronic Test & Measuring Tools
- **Philips Medical**--Imaging & Patient Monitoring
  - **Immunex**--Biopharmaceutical Protecting Human Health

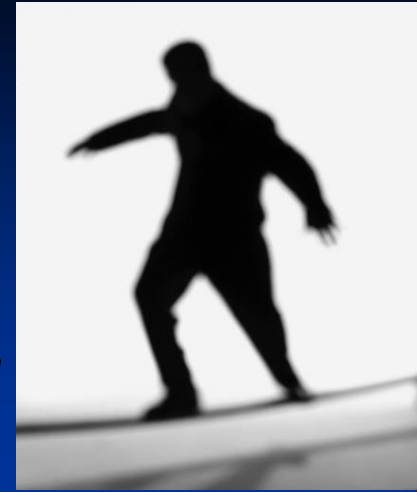
# Employment Growth

- Goods producing employment will grow by 18,000 jobs over next 10 years; service jobs will grow by 49,000
- Largest goods producing job gains in construction and aerospace
- Largest service job gains in wholesale and retail trade, financial services, professional & business services, and education & health services



# Risk Factors

- U.S. and/or Puget Sound recession:  
Net 22% of income earned by Snohomish County residents is earned outside the county, primarily in King County (greater Seattle area)
- Significant appreciation of US dollar. Washington State and Puget Sound area depend heavily on exports.
- Portable plug-in heaters in non-electric heat homes can suddenly raise winter loads
- Air conditioning, portable as well as built-in units, can suddenly raise summer loads.



# I-937 & SB-6001 Considerations

- I-937 requires utilities to implement all cost-effective conservation measures.
- I-937 requires utilities to use renewable resources to serve a percentage of load:
  - 3% in 2012
  - 9% in 2016
  - 15% in 2020
- Not all types of renewable resources qualify under I-937
- SB-6001 limits fossil resource options





# Sno-PUD's Conservation Efforts

- Long history of program operation
- 3% Revenues for Public Purpose
- Currently assessing service area potential and evaluating programs
- Expect to meet at least 6 aMW a year of load growth using conservation
- Accelerate retrofit; increase penetration in new construction



# Conservation Portfolio

## ■ Residential

- Energy Star appliance, lighting rebates
- Refrigerator recycling
- Low income programs
- Weatherization, heat pump loans and incentives



## ■ Commercial & Industrial

- Incentives for retrofit and new construction
- Sustainable Schools project
- PowerTrend – online billing information tool

## ■ Planned for 2008

- Multifamily new construction & retrofit incentives
- Expand New Construction incentives
- Small Business prescriptive initiative



# IRP Planning for DSM

Two-phase effort -

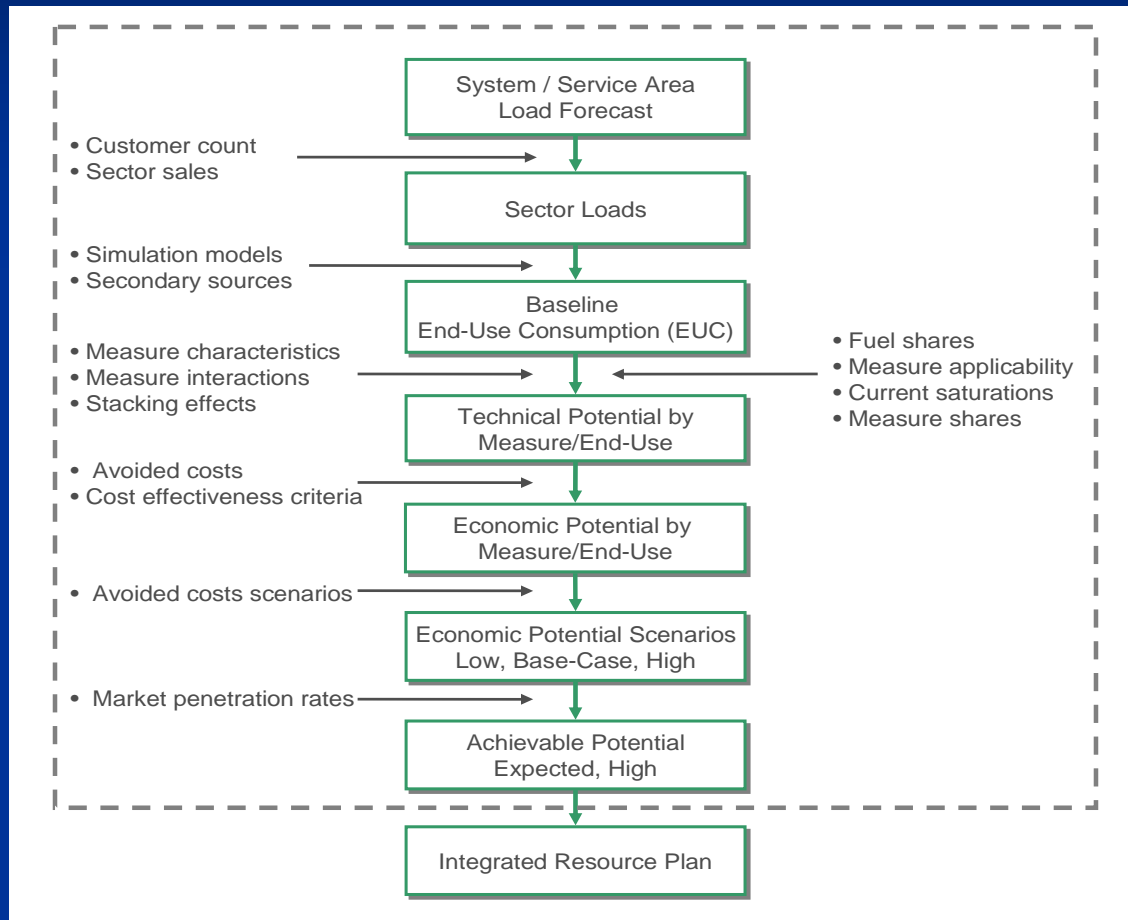
## ■ Phase I: Potential Assessment

- Assessment of technical and economic potential
- Plan for Phase II
- Complete the commercial market assessment

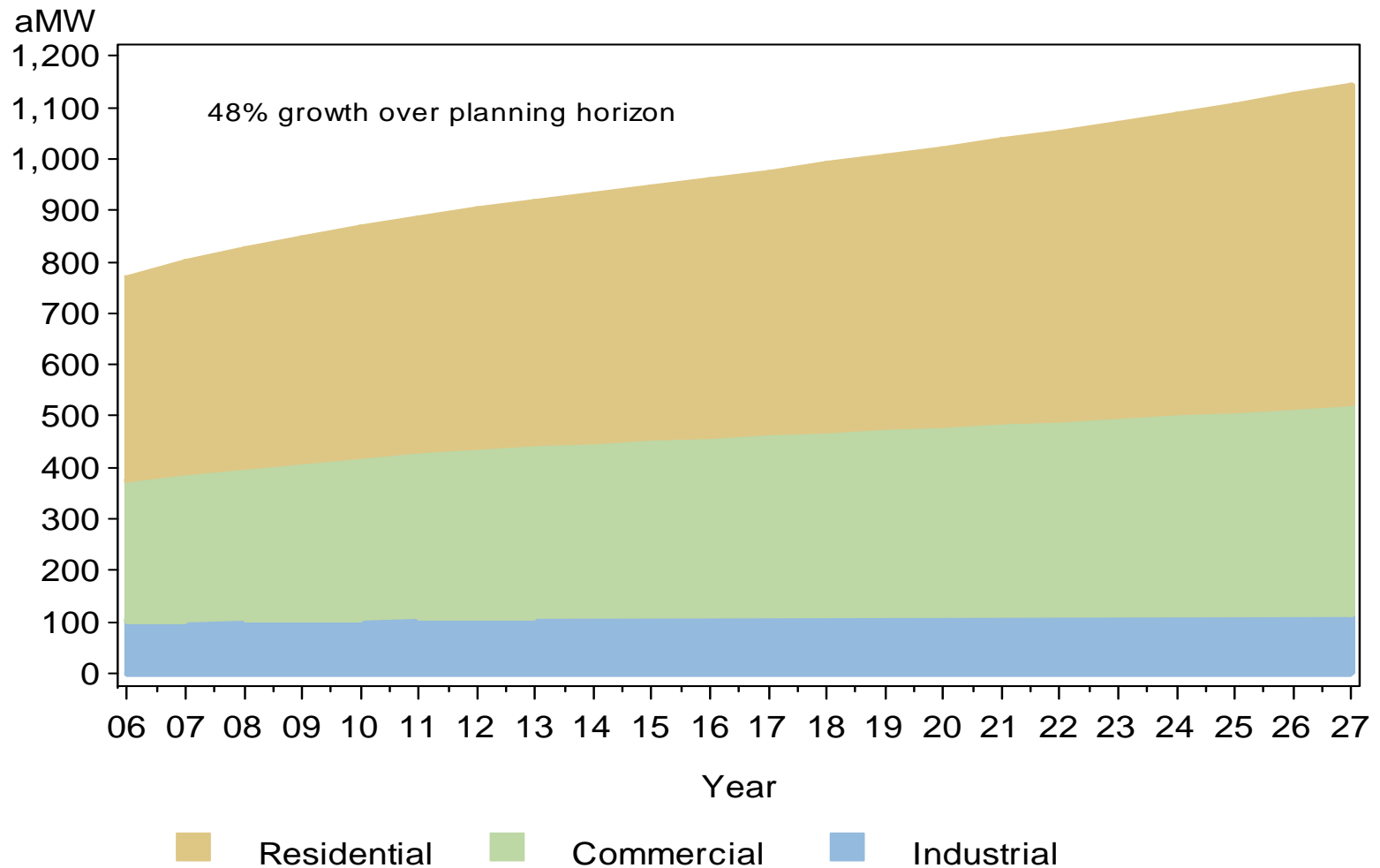
## ■ Phase II:

- Update the results for the commercial sector
- Estimate achievable potential
- Resource interactions with DR
- Policy and planning implications

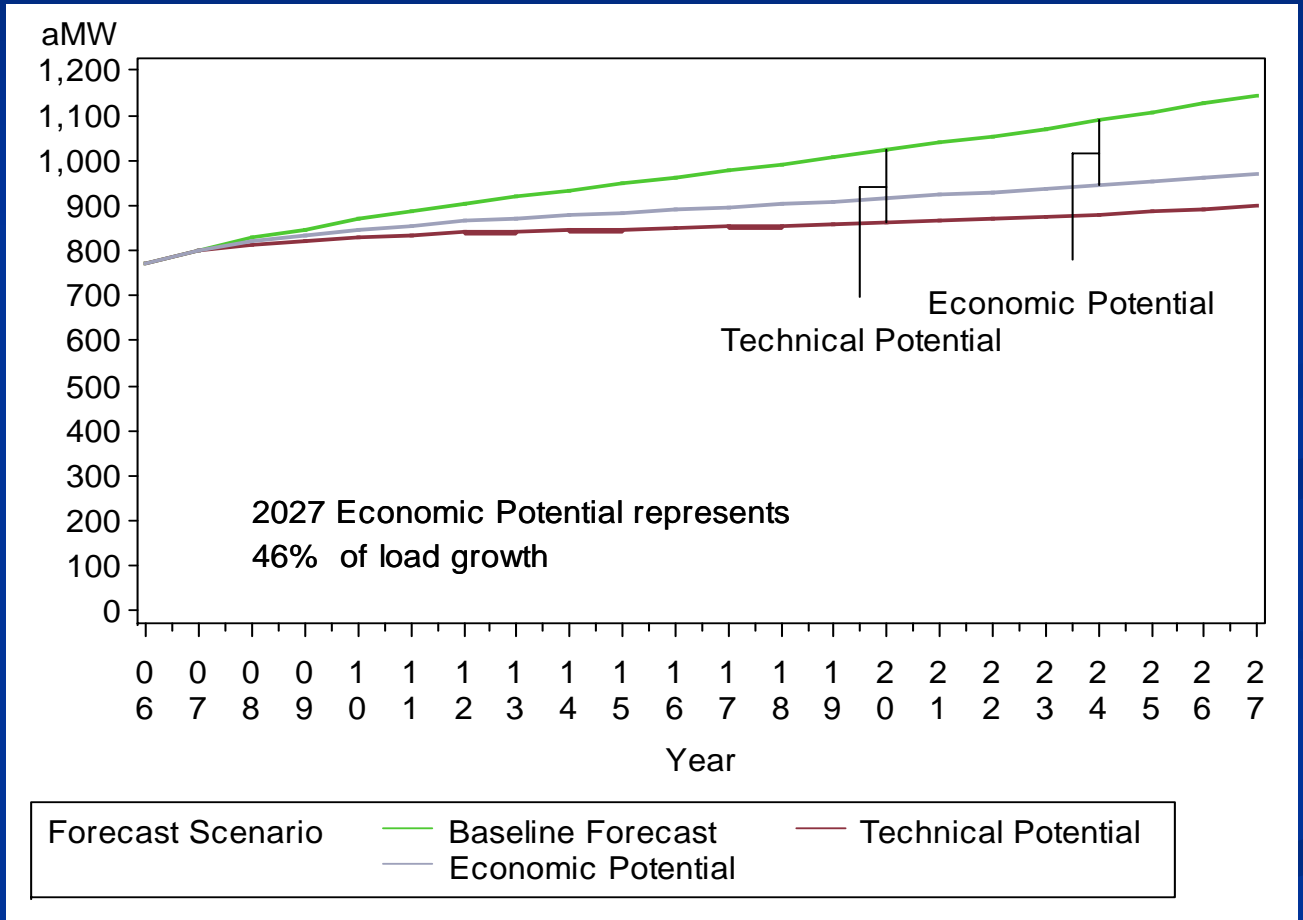
# Arriving at Achievable Potential



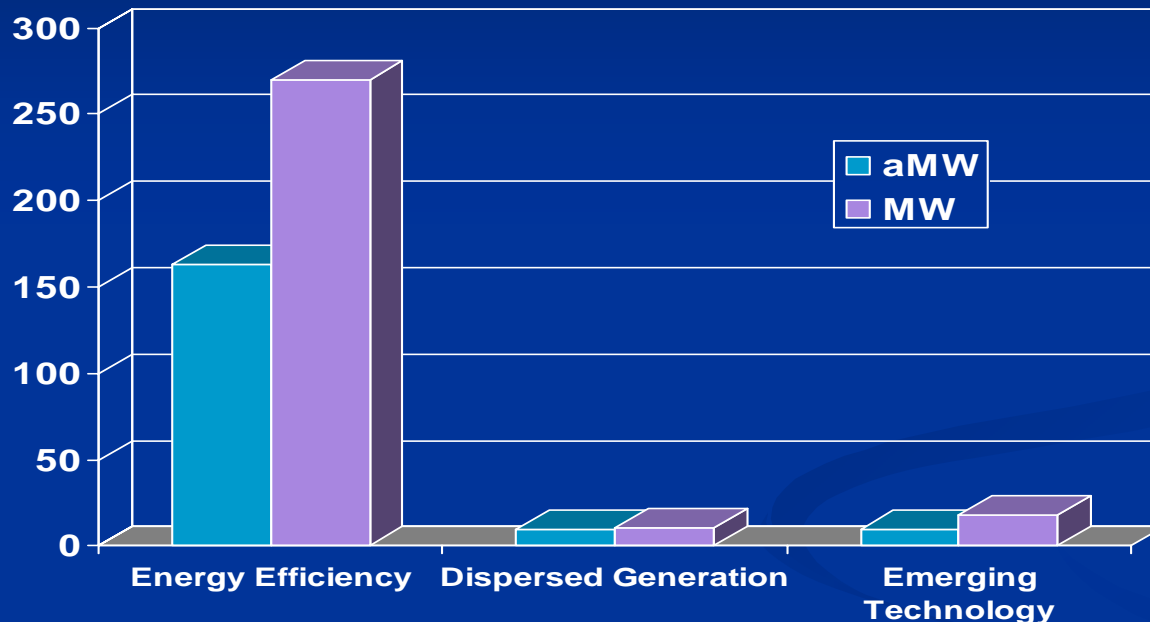
# Baseline Long-term Load Forecast By Sector



# Demand-Side Contribution



# Cumulative 20-year Demand-Side Resource Potential



## Economic potential for DS resources represent:

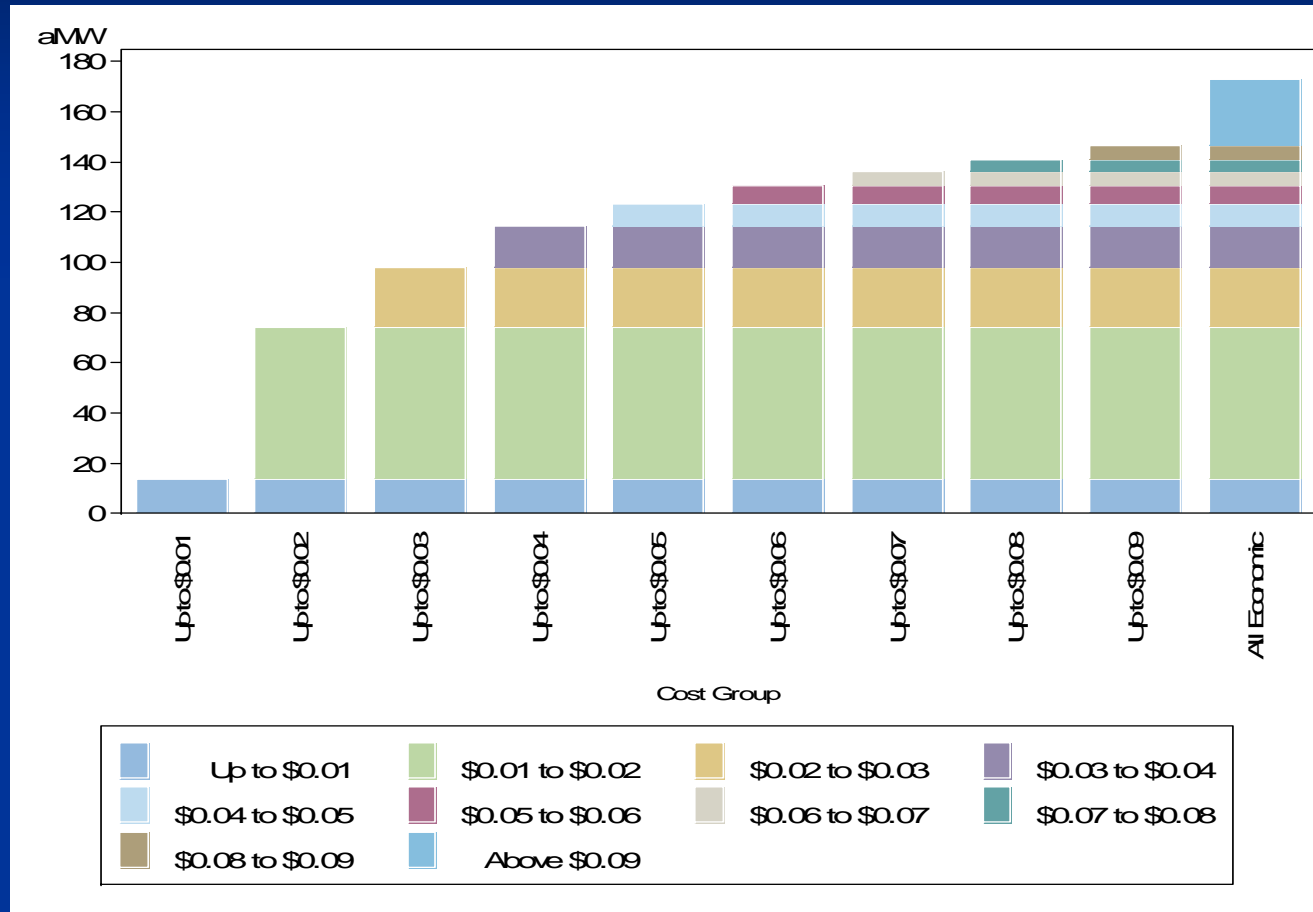
- Cumulative savings of 183 aMW - and 297 MW in system peak hour
- 16% of sales and 16% of system peak demand
- 58% of load growth from 2008-2027

# Energy Efficiency Resource Potential: Summary Of Results

Sector	Baseline Sales	Technical Potential	Economic Potential	“EP” % of Baseline Sales
Residential	622	132	88	14.1%
Commercial	408	103	73	17.9%
Industrial	114	12	12	10.5%
Total	1,144	247	173	15.1%



# Economic Potential - Supply Curve



# Next Steps – Phase II

- Estimate achievable potentials
- Alternative futures
- Resource acquisition schedule and ramping
- Analysis of programmatic gaps

# DSM Resource Potential: Implications

- **2027 Total Economic Potential:**
  - 183 aMW (16% of 2027 sales; 58% of 2008-2027 load growth)
  - Average annual potential - 8.65 aMW
- **2020 Achievable\* Potential:**
  - 141 aMW (13% of 2020 sales; 66% of 2008-2020 load growth)
  - Average annual potential - nearly 12 aMW

\* assumes acquiring 85% of all discretionary and lost opportunity resources

# Procurement Activities Underway

- **Conservation is #1 Resource**
- **Hampton Biomass Project**
  - 7 MW, Online January 2007
  - Right of first refusal for green tags
- **White Creek Wind Project**
  - 20 MW, Final contract Summer 2007
  - Contract includes green tags
- **Renewables - Request for Proposals**
  - RFP issued Summer 2007, Responses due this fall
  - Seeking projects up to 100MW
  - I-937 eligible renewables