Software as a Service (SaaS)
PRICING DOCUMENT

SCC
We make IT work

Contents

1 Exchange as a Service Pricing

1.1 Functionality & Features

Features	
Archive Size	5GB
Fully integrated web services folder within Outlook client	✓
Mobile archive access – iOS application	✓
Browser based access for users	✓
Copies email in real-time	✓
Email and Attachment Indexed prior to storage	✓
Simple & Fuzzy Search	✓
De-Duplication	✓
PST Importer	✓
Stores BCC information	✓
MD5 Hash calculated and stored	✓
Privilege Access Logged	✓
Privilege Access Log sent to Data Guardian	✓
Self-Service with three User Levels	✓
Migration Services	Optional*

(Optional* – Additional Service Fees)

SCC's Sentinel platform is housed within its Tier 3+ Datacentre and provides resiliency at all levels of the infrastructure, providing a stable, reliable infrastructure platform.

This service is deployed in a highly available, no single point of failure configuration. The service also makes use of SCC's secondary Data Centre as a cold standby facility in the event of a disaster recovery scenario.

Infrastructures Option	Availability SLA
Dual Site	99.95%

1.1 Exchange Pricing

The following table provides the pricing for the Exchange as a Service offering (per month):

Service	Price
Exchange as a Service	£7.50 per user
Email Archive	£11.00 per user

Additional Services	Price
Application Mailbox	£7.50 per mailbox
Migration & Set-Up Services	£POA
Mobile Email Access	£POA Please see our Mobility Service
Encrypted Mail	£20.00 per user per month

As part of the sales engagement, SCC will work with the customer to understand their cloud requirements and walk them through the process from virtual infrastructure through to the connectivity requirements and appropriate solutions.

Please contact us at gcloud@scc.com for access to highly skilled pre-sales and delivery experts.

2 Hosted Desktop Pricing

2.1 Functionality & Features

Feature	Desktop
Enterprise VDI Technology Standards	✓
Personal Drive (GB)	5
Shared Business Drives (GB)	2^1
Desktop Persistence	✓
Operating System[1]	Windows 7/8/2008/2012
Office Standard Suite[1]	Office 2010/2013
Anti-Virus	✓
Collaboration – Exchange/Lync	Optional[2]
Bespoke Apps	Optional[2]
Adobe PDF Reader	✓
Browser	Internet Explorer/Firefox/Chrome
DR – Dual Site	✓
Sentinel Connect[3]	Optional[2]
Citrix HDX 3D Pro	Optional[2]
2 Factor Authentication	Optional[2]
Off-line Access	Optional[2]
Microsoft Office ProPlus	Optional[2]

1 – Consumers can use their own Microsoft licensing via Software Assurance
2 – Additional Service Fees
3 – SCC are able to offer Sentinel Connect – a unique desktop client based on an Android Mini PC device that can be plugged into a monitor or TV, and provides the lowest cost and most portable computing solution available today.

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Infrastructures Option	Availability SLA
Dual Site	99.95%

2.2   Hosted Desktop Pricing

SCC offers flexible licensing arrangements for the service offering. Conscious of vendors licencing portability, SCC provide the following pricing:

Service	Price per user per month
Full VDI Service (SCC provide all elements)	£42
SCC Provide MS licensing, customer ports their own VDI licencing	£34
SCC provide VDI licensing only	£27
Customer uses their own licensing for all elements	£19
Additional Storage	£0.47 per GB

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3 Managed Desktop Pricing

3.1 Functionality and Features

3.1.1 Windows

- Deployment and Provisioning
    - o Service Enrolment as part of the laptop build
    - o Bare Metal installation
- Software and Content Distribution
    - o Policy Based Distribution
    - o Apps and Applications
- Compliance and Security
    - o Hard disk encryption
    - o Password Policies
    - o Configuration Policies
- Self-Service
    - o Self-Service delegation for deployment of applications

3.1.2 OS X

- Deployment and Provisioning
    - o Self-Enrolment or Force enrolment out of the box
    - o Bare Metal installation
    - o Thin Imaging
    - o Profiles and Policies
- Software and Content Distribution
    - o Policy Based Distribution
    - o Apps and Applications
- Compliance and Security
    - o Full Disk Encryption with FileVault2
    - o Remote Lock and Wipe
    - o Password Policies
    - o Configuration Policies
- Self-Service
    - o Common Portal for Web Based Services
    - o Users can discover and Install Apps
    - o Make it easy for users to set-up their device

3.1.3 Access Methods

- Management Console – via the PSN or Remote Access into Sentinel

- Managed Device – via the PSN or Remote Access into Sentinel

- Self-Service Portal - via the PSN or Remote Access into Sentinel

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This service is deployed in a highly available, no single point of failure configuration. The service also makes use of SCC's secondary Data Centre as a cold standby facility in the event of a disaster recovery scenario.

Infrastructures Option	Availability SLA
Dual Site	99.95%

3.2   Managed Desktop Pricing

The following table provides the pricing:

Service	Price per user per month
Managed Apple OS X	£35
Managed Windows	£35

4 Skype for Business Pricing

4.1 Functionality & Features

Features	SFB
Peer to peer Audio and Video User to user audio and video calls via a Lync 2013/SFB client Multi Person HD Video Conferencing depends on client and device capabilities.	✓
Instant messaging 'IM' IM via a Lync 2013/SFB client (Multi IM up to 10 people, Lync Professional Conferencing has a higher Multi IM limit)	✓
Live Presence Awareness Individual availability updates	✓
Lync 2013 or Lync 2011 for Mac Desktop client for connecting to Sentinel SFB	✓
Lync 2013 Mobility Clients (Mobile Apps) HD Voice (VoIP)/HD Video Calls can be made over data networks 3G/4G or WiFi.	✓
Outlook Integration Get '1-click' Lync interaction into Outlook, IM, share or even call directly from within Outlook. N.B: Outlook 2013 recommended (Minimum Outlook 2010), Lync 2013 client must also be installed on the machine	✓
Office 2013 Integration Get '1-click' Lync interaction into Office 2013, IM, share or even call directly from within Outlook. N.B: Office 2010 or above -Office 2013 recommended (Minimum Office 2010), Lync 2013 client must also be installed on the machine.	✓
SharePoint Integration Get '1-click' Lync interaction into SharePoint, IM, share or even call directly from within Sentinel SharePoint. N.B: Minimum SharePoint 2010 required, Lync 2013 client must also be installed on the machine.	✓
Transfer files through Lync Send files to colleagues directly through the Lync client. N.B: We strongly advise an up to date antivirus application is installed and used to scan files when using this feature, SCC are not responsible for the content sent or received through the system.	✓

IM filtering Standard file type filtering to stop executable files being sent through Lync	✓
Conferencing	
Schedule & Host multi attendee HD audio / HD video conference Scalable video/audio codec will adjust quality if bandwidth restricted or high latency.	✓
Host a multi attendee Instant Message 'IM' conversation Hold multi way IM conversation with several other colleagues all present in one conversation window.	Limit 10
Content Sharing Share entire desktop, specific program or PowerPoint presentation with audience through Lync client	✓
Attend a multi attendee IM conversation	✓
Attend a multi attendee audio conference	✓
Attend a multi attendee video conference	✓

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This service is deployed in a highly available, no single point of failure configuration. The service also makes use of SCC's secondary Data Centre as a cold standby facility in the event of a disaster recovery scenario.

Infrastructures Option	Availability SLA
Dual Site	99.95%

4.2   Skype for Business Pricing

The following table provides the pricing for the SFB service offerings (per month):

Service	Price
Skype For Business	£13.00

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5 Mobility as a Service Pricing

5.1 Functionality & Features

5.1.1 Blackberry Enterprise Server

- Wireless over the air device configuration

- Two-way synchronisation of email, calendar, address book, and tasks

- Remote email settings; out of office replies, email filters and auto-signatures directly from Blackberry devices

- Locked down to CESG security guidance for data consumption

- Security Features:

    o Remote Device Wipe

    o Remote Password Reset

    o Restrictions on device features

    o Email account & configuration settings

5.1.2 iOS MDM

- Deploy iOS devices in-line with Cabinet Office guidance for OFFICIAL – Good Known State

- Provisioned to prevent jail-breaking & malicious code upload

- Apply CESG lock-down template across organisations or have granular policies per user group[1]

- Access native iOS apps – via the AppSelect app portal

- Access other Sentinel tenancy services such as RDP, files or VDI[2]

- Use an iOS device natively, no need for 'bubble' technology

- Security Features:

    o Remote Device Wipe

    o Remote Password Reset

    o Always on VPN

    o Restrictions on device features – e.g. camera, Face Time

    o Email account & configuration settings

5.1.3 Windows Phone

- Deploy devices in-line with Cabinet Office guidance for OFFICIAL

- Provisioned to prevent jail-breaking & malicious code upload

- Apply CESG lock-down template across organisations or have granular policies per user group[1]

- Access native Windows apps

- Access other Sentinel tenancy services such as RDP, files or VDI[2]

- Security Features:

    o Remote Device Wipe

- o Remote Password Reset
- o Always on VPN
- o Restrictions on device features
- o Email account & configuration settings

5.1.4 Android Mini Compute Stick

- Deploy Android devices in-line with Cabinet Office guidance for OFFICIAL
- Provisioned to prevent jail-breaking & malicious code upload
- Apply lock-down template across organisations or have granular policies per user group[1]
- Android Mini Compute Stick apps – via centrally deployed MDM
- Access other Sentinel tenancy services such as RDP, files or VDI[2]
- Security Features:
  - o Remote Device Wipe
  - o Remote Password Reset
  - o IKEv2 VPN over the internet
  - o Encrypted user environment
  - o Connects directly to a TV or monitor

1 - Subject to departmental security approval
2 – Additional Service Fees

SCC's Sentinel platform is housed within its Tier 3+ Datacentre and provides resiliency at all levels of the infrastructure, providing a stable, reliable infrastructure platform. This service is deployed in a highly available, no single point of failure configuration. The service also makes use of SCC's secondary Data Centre as a cold standby facility in the event of a disaster recovery scenario.

Infrastructures Option	Availability SLA
Dual Site	99.95%

5.2 Mobility as a Service Pricing

The following table provides the pricing for the MaaS service offerings (per month):

Service	Price per user per month
Blackberry	£32
iOS MDM	£18.50
Windows Phone	£18.50
Android Mini Compute Stick	£18 (inc. device)

5.2.1   Mobile Tariff Pricing

Service	Price per user per month
Voice and Data Connectivity Option	
2Gb Unlimited	£21
6Gb Unlimited	£29

- Minimum 2 Year commitment

- Unlimited tariffs include free calls on network, to other mobile networks, voicemail and 01, 02 & 03 numbers.

- Fair usage policy applies (up to 10,000 minutes & texts)

- Out of Bundle Cost @ 33p per minute

- Non Geographic (084/7) @ 45p per minute

Service	Price per user per month
Data Only Connectivity Option	
1Gb	£7.50
3Gb	£11
5Gb	£14.50
8Gb	£17.50

- Minimum 2 Year commitment

- Out of bundle usage @ 2.5p per MB in the UK

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6 Remote Access as a Service Pricing

6.1 Functionality & Features

Features	Basic	Advanced
SCC Provided Managed Laptop • Hardened Operating System • HDD Encryption • Standard port lockdown • Anti-Virus • Security Patching	✖	✔
End-Point validation & posture check	✔	✔
Tenant Supplied Laptop[1]	✖	✔
Tenant Supplied Laptop managed as part of RAS[1] • Anti-Virus • Security Patching	✖	✔
Two-Factor authentication based on 3rd party token	✔	✔
Access to tenant resources, such as: • Email – Outlook/OWA • Intranet • File Services • RDP • Secure Internet Browsing	✔	✔
Certificate Authentication (remove the need for 3rd party tokens) [2]	✔	✔

1 – Subject to departmental security approval
2 – Additional Service Fees

SCC's Sentinel platform is housed within its Tier 3+ Datacentre and provides resiliency at all levels of the infrastructure, providing a stable, reliable infrastructure platform.

Infrastructures Option	Availability SLA
Single Site	99.9%

1 – Subject to departmental security approval
2 – Additional Service Fees

SCC's Sentinel platform is housed within its Tier 3+ Datacentre and provides resiliency at all levels of the infrastructure, providing a stable, reliable infrastructure platform.

Infrastructures Option	Availability SLA
Single Site	99.9%

6.2   Remote Access as a Service Pricing

The following table provides the pricing for the RAS offerings (per month):

Service	Price per user per month
Basic – Tenant supplied laptop	£20
Advanced – Tenant supplied, SCC managed – *please see Managed Desktop Service Description*	£35
Advanced – SCC Supplied laptop & SCC managed	POA

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7   Database as a Service Pricing

7.1   Functionality & Features

7.1.1   MongoDB

MongoDB DBaaS enables customers to provision MongoDB NoSQL technology on-demand without the need to purchase hardware or manage complex database deployments.

SCC will provision the environment to fit your application, performance tune it and then manage the solution on a 24x7 basis. DBaaS will provide everything you need to deploy a mission critical application through one simple model. Database experts ensure that all areas from administration and backups to tuning and security have been taken into consideration to deliver a true "enterprise class" database environment.

7.1.2   Couchbase

Couchbase DBaaS enables customers to provision Couchbase NoSQL technology on-demand without the need to purchase hardware or manage complex database deployments.

SCC will provision the environment to fit your application, performance tune it and then manage the solution on a 24x7 basis. DBaaS will provide everything you need to deploy a mission critical application through one simple model. Database experts ensure that all areas from administration and backups to tuning and security have been taken into consideration to deliver a true "enterprise class" database environment.

7.1.3   EnterpriseDB

DBaaS enables customers to provision EnterpriseDB Postgres environments on-demand without the need to purchase hardware or manage complex database deployments.

SCC will provision the environment to fit your application, performance tune it and then manage the solution on a 24x7 basis. DBaaS will provide everything you need to deploy a mission critical application through one simple model. Database experts ensure that all areas from administration and backups to tuning and security have been taken into consideration to deliver a true "enterprise class" database environment.

7.1.4   Oracle DBaaS

Oracle DBaaS enables customers to provision Oracle environments without the need to purchase hardware or manage complex database deployments.

SCC will provision the environment to fit your application, performance tune it and then manage the solution on a 24x7 basis. DBaaS will provide everything you need to deploy a mission critical application through one simple model. Database experts ensure that all areas from administration and backups to tuning and security have been taken into consideration to deliver a true "enterprise class" database environment.

7.1.5   SQL Server

SQL Server DBaaS enables customers to provision SQL Server environments without the need to purchase hardware or manage complex database deployments.

SCC will provision the environment to fit your application, performance tune it and then manage the solution on a 24x7 basis. DBaaS will provide everything you need to deploy a mission critical application through one simple model. Database experts ensure that all areas from administration and backups to tuning and security have been taken into consideration to deliver a true "enterprise class" database environment.

7.2   Database as a Service Pricing

7.2.1   MongoDB

Step 1: Core Agreement

Service	Monthly Cost
24x7 Managed Service Base Agreement for a 1-3 Server environment	£1,209

Step 2: Add Additional Nodes

Service	Monthly Cost
Additional Server Node	£315

Step 3: Add Additional Service Modules

Service	Cost
Disaster Recovery Test	£125 per month
Consulting Day Rate (e.g. Migration)	£1,114 per day

Step 4: Add Software Licences

Service	Cost
MongoDB Enterprise Advanced	POA

Step 4: Add Sentinel Infrastructure as a Service

Please see IaaS Service Description and pricing.

7.2.2   Couchbase

Step 1: Core Agreement

Service	Monthly Cost
24x7 Managed Service Base Agreement for a 1-3 Node Cluster (S, T or X)	£1,209

Step 2: Add Additional Nodes

Service	Monthly Cost (per DB)
Additional Cluster Node	£315

Step 3: Add Additional Service Modules

Service	Cost
Disaster Recovery Test	£125 per month
Consulting Day Rate (e.g. Migration)	£1,114 per day

Step 3: Add Software Licences

Per Node Price / Year	Silver	Gold	Platinum
Couchbase Server/ Node Size (S) Cores: ≤ 16 Cores RAM: ≤ 256 GB	£3,300 per year	£5,610 per year	£8,800 per year
Couchbase Server/ Node Size (T) Cores: ≤ 16 Cores RAM: ≤ 256 GB	£5,280 per year	£8,800 per year	£13,200 per year
Couchbase Server/ Node Size (X) Cores: ≤ 16 Cores RAM: ≤ 256 GB	£8,800 per year	£13,860 per year	£18,260 per year

Step 4: Add Sentinel Infrastructure as a Service

Please see IaaS Service Description and pricing.

7.2.3   EnterpriseDB

Step 1: Core Agreement

Service	Monthly Cost
24x7 Managed Service Base Agreement (includes 1 Database)	£1,209

Step 2: Add Additional Databases

Service	Monthly Cost (per DB)
< 5 Databases	£1,209
≥ 5 Databases	£999
> 10 Databases	POA

Step 3: Add Additional Service Modules

Service	Cost
Advanced Patching	£250 per month
Disaster Recovery Test	£125 per month
Consulting Day Rate (e.g. Migration)	£1,114 per day

Step 4: Add Enterprise DB Licence Subscription (if required)

Licence (per uniCore) **	Annual Cost *
Postgres Plus, Standard Edition	£870*
Postgres Plus, Enterprise Edition	£1,295*

* This pricing above is indicative only, therefore this pricing is subject to fluctuation and revision by the vendor.

** unicore minimums apply, please consult EnterpriseDB or SCC for guidance on the number of uniCore licences required for each customer deployment.

Step 4: Add Sentinel Infrastructure as a Service

Please see IaaS Service Description and pricing.

7.2.4   Oracle DBaaS

Step 1: Core Agreement

Service	Monthly Cost
24x7 Managed Service Base Agreement (includes 1 Database)	£1,209

Step 2: Add Additional Databases

Service	Monthly Cost (per DB)
< 5 Databases	£1,209
≥ 5 Databases	£999
> 10 Databases	POA

Step 3: Add Additional Service Modules

Service	Cost
Advanced Patching	£250 per month
Disaster Recovery Test	£125 per month
Consulting Day Rate (e.g. Migration)	£1,114 per day

Step 4: Add Oracle Licence Subscription (if required)

Licence	Cost
Oracle Standard Edition 2	POA
Oracle Enterprise Edition	POA
MySQL Standard Edition	POA
MySQL Enterprise Edition	POA

Step 5: Add Sentinel Infrastructure as a Service

Please see IaaS Service Description and pricing. Oracle licensing restrictions may apply.

*Oracle Databases deployed on DPA (Deployed Physical Assets) part of our Sentinel IaaS secure platform

7.2.5   SQL Server DBaaS

Multi-Tenant Hosting

Deployment1	Always-On	Monthly Cost
Single-Site	2 Node	£802
Dual-Site (VM's & data replicated to secondary site)	2 Node	£965

1 – Prices include SQL licensing

Multi-Tenant Service

Database Size	Entitlement (GB)	Monthly Cost	Add 10GB
Nano	2GB	£234	£60
Small	10GB	£270	£48
Medium	50GB	£330	£36
Large	250GB	£420	£24

Dedicated Instance Service

Step 1: Core Agreement

Service	Monthly Cost
24x7 Managed Service Base Agreement (includes 1 Database)	£1,209

Step 2: Add Additional Databases

Service	Monthly Cost (per DB)
< 5 Databases	£1,209
≥ 5 Databases	£999
> 10 Databases	POA

Step 3: Add Additional Service Modules

Service	Cost
Advanced Patching	£250 per month
Disaster Recovery Test	£125 per month
Consulting Day Rate (e.g. Migration)	£1,114 per day

Step 4: Add SQL Licence Subscription (if required)

Licence	Cost
SQL Server Standard Edition	POA
SQL Server Enterprise Edition	POA

Step 5: Add Sentinel Infrastructure as a Service

Please see IaaS Service Description and pricing above.

8 Video Conferencing as a Service

8.1 VCaaS for Hardware Endpoints

VCaaS for Hardware Endpoints is the service designed to support traditional video conferencing systems in meeting rooms or executive desktops. These systems typically include a camera, codec, and microphone as well as some sort of display equipment. These are dedicated hardware systems built specifically and only for video conferencing.

SCC's VCaaS includes multisite bridging, virtual meeting rooms, IP and ISDN gateway services, call recording and streaming. The service is supported via a dedicated Video Network Operations Centre (VNOC) hosted in a secure data centre. The service is built upon standards-based technology and supports video conferencing hardware from multiple vendors, maximising any investment you have already made in the technology; there is no requirement to purchase new hardware

The service includes as standard:

- An always-on, unlimited use service with no per minute charges
- Multisite bridging through the use of your own dedicated Virtual Meeting Room, allowing you to
- External connectivity via IP and ISDN, meaning you can communicate securely with video conferencing systems outside your network
- Operator assistance from a dedicated team, supporting your users
- Device, Address book and configuration management to ensure a consistent and reliable service

The price for the standard service is based on a one-off fee to register the endpoint to the VCaaS service and a monthly fee for each video system.

VCaaS for Hardware Endpoints	Price per Endpoint
One-off Set-up fee	£ 128.00
Monthly Service Charge	£ 285.00

There is a range of additional services available; these serve as enhancements to the standard service and include:

- Concierge services for automated call-launching, meet & greet, and fully managed calls
- Call recording
- Hardware supply, installation and integration
- Hardware maintenance services
- Dedicated network connectivity
- Consultancy
- Training and Technology Adoption services

Service Option	per Call	10 Call bundle	50 Call bundle	100 Call bundle
Automated Call Launch	£ 48.00	£ 408.00	£ 1,800.00	£ 2,880.00
Meet & Greet Call Launch	£ 68.00	£ 578.00	£ 2,550.00	£ 4,080.00
Concierge Managed Call (per hour)	£ 88.00	£ 748.00	£ 3,300.00	£ 5,280.00

At the commencement of a new Video Conferencing Service, we will work with you to determine how best to meet your specific requirements. The initiation of the service will include additional service and architecture design and project management. Additional connectivity may also be required. Costs for these services are provided on a case by case basis.

8.2   VCaaS for Mobile and Desktop

VCaaS for Mobile and Desktop is the video conferencing service that supports video conferencing from a software client running on a PC, laptop, tablet or phone. A free application is available to run on Windows, Mac OSX, Apple iOS for iPads and iPhones, and Android for tablets and phones. When registered to the VCaaS infrastructure, your desktop or mobile device becomes your video conferencing system, meaning you have the ultimate in communications flexibility.

The RealPresence application we use is based on the same standards as dedicated video conferencing hardware and is supported by the same infrastructure so that you can achieve the same High Definition video and audio and connectivity services

To participate in multipoint calls or calls to room systems on the SCC video network, RealPresence mobile clients will be required to register to the SCC VCaaS infrastructure. This will provide:

- Address book management in line with room systems

- Point-to-point calling between RealPresence Mobile/Desktop and room systems

- Access to multipoint calling via your Virtual Meeting Rooms, which can include other mobile and desktop users, hardware room systems, or a mixture of both

- Connectivity to external IP or ISDN video conferencing systems, using the same secure Virtual Meeting Rooms

PCs and mobile devices running the RealPresence apps require an internet connection in order to access the VCaaS infrastructure. This means that mobile users will be able to participate in video conferences wherever they have an internet connection, be they in the office, at partner sites, at home, in a public Wi-Fi hot-spot or anywhere with a stable enough 4G/3G connection.

Support for RealPresence Desktop and Mobile clients can be extended to specific named users. Each user will have their own dedicated account, registering them on the VCaaS platform. There is a one-off fee for this account creation and also provides users with a welcome pack including log-on details, user guides and so on. Following that, there is a simple monthly fee for each user, giving them unlimited access to the VCaaS services. An individual user may have software and apps installed on multiple devices (e.g. and iPad and a PC) but only one account and monthly charge will be applied. Price breaks exist as the number of named users increase.

VCaaS for Desktop/Mobile	per User (0-10 Users)	per User (11-50 Users)	per User (51-100 Users)	per User (101-200 Users)	per User (201+ Users)
One-off Set-up fee	£ 29.81	£ 27.94	£ 26.30	£ 24.84	£ 23.53
Monthly Service Charge	£ 17.71	£ 16.34	£ 15.18	£ 14.17	£ 13.28

8.3 Virtual Meeting Rooms

SCC's Virtual Meeting Room (VMR) service is part of the Video Conferencing as a Service (VCaaS) portfolio. The VMR service provides a hosted bridging service for video conferencing systems. The service is compatible with standards-based video conferencing systems including hardware codecs as well as soft clients running on PC desktop, laptop or mobile devices.

Meeting participants can be a mixture of IP and ISDN video, and audio-only, providing flexibility in the way you host meetings. For security, the VMR will be PIN-protected.

This easy to use service allows you to connect your video conferencing systems with any other IP or ISDN-based video conferencing systems via the internet. The service is supported via a dedicated Video Network Operations Centre (VNOC) hosted in a secure data centre.

The VMR is provided on an ad-hoc, reservationless model, allowing it to be used whenever required without the need to book or schedule meetings. Assistance, where required, will be provided by SCC's VNOC operators. Should you require a call scheduling or auto-launch facility, this can be provided at additional cost.

The price for the Virtual Meeting Room service is based upon a standard service which includes:

- Support for H.323 (IP) video conferencing
- Support for H.323 (ISDN) video conferencing
- Support for audio-only participants
- Always-on, unlimited use service
- Multisite bridging
- External connectivity via IP and ISDN
- Operator Assistance

Service Component	Cost Per Month
Virtual Meeting Room Service for Video Conferencing	£ 75.00

9 Secure File Sharing and Collaboration Pricing

9.1 Functionality & Features

- The platform enables secure mobile access and sharing of enterprise content. Content sources supported are:
    - o Home Drives
    - o Windows File Shares (CIFS and DFS)
    - o Microsoft SharePoint 2007, 2010 and 2013
    - o Documentum 6.6, 6.7 and 7
    - o OpenText Content Server 10 and Livelink 9.7.1
    - o OpenText eDOCS 5.3.1
- Integrated Mobile Editor
- Securely create and edit Microsoft Office files both online and offline within a secure mobile container
- Offline PIN
- User friendly DRM – watermarking, view only and file withdraw
- Desktop Sync - supports continuous and on-demand file synchronisation, including conflict resolution.
- Full Content Search
- Secure File Transfer
- Mobile Apps
- Enterprise APIs and mobile SDKs to develop custom mobile applications[1]
- Authentication via LDAP/AD
- Role Based Access Control - Manager, Collaborator, Viewer, or Downloader.

1 – Additional Service Fees Apply

9.2 Secure File Shariring and Collaboration Pricing

The following table provides the pricing for the Sentinel hosted service:

Service	Price per user per month
Secure File Sharing and Collaboration	£8.00

As part of the sales engagement, SCC will work with the customer to understand their cloud requirements and walk them through the process from virtual infrastructure through to the connectivity requirements and appropriate solutions.

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10 Discounts and Special Pricing

SCC have formulated a discount structure for Customers purchasing multiple Sentinel based services through G-Cloud. This discount scheme is not only to encourage organisations to purchase the new G-Cloud VI services, but to assist Customers to maximise the cost benefits for increased user counts. The discount scheme works against user and service take on, as the tables below display. The left hand side column shows the discounts against user numbers and the various services are displayed across the top:

SaaS Services- % Discounts- 1 application

Volumes:	EaaS	Skype	MaaS	RAS	HDaaS	MDaaS	SFS&C
100	1	1	1	1	1	1	1
500	2	2	2	2	2	2	2
1000	3	3	3	3	3	3	3

SaaS Services- % Discounts- 2 applications

Volumes:	EaaS	Skype	MaaS	RAS	HDaaS	MDaaS	SFS&C
100	2	2	2	2	2	2	2
500	3	3	3	3	3	3	3
1000	5	5	5	5	5	5	5

SaaS Services- % Discounts- 3 applications

Volumes:	EaaS	Skype	MaaS	RAS	HDaaS	MDaaS	SFS&C
100	3	3	3	3	3	3	3
500	5	5	5	5	5	5	5
1000	7	7	7	7	7	7	7

SaaS Services-% Discounts- 4+ applications

Volumes:	EaaS	Skype	MaaS	RAS	HDaaS	MDaaS	SFS&C
100	5	5	5	5	5	5	5
500	7	7	7	7	7	7	7
1000	10	10	10	10	10	10	10

Working Examples

- **Example 1:** Customer with 500 RAS users (1 application) would attract 2% discount
- **Example 2:** Customer with 500 users looking to purchase EaaS and Skype (2 applications) would attract, in total a 3% discount
- **Example 3:** Customer with 1000 users looking at EaaS, Skype, MaaS and RAS (4+ applications) would attract a 10% discount

There are no further education sector discounts available for these services.

For more information contact

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