

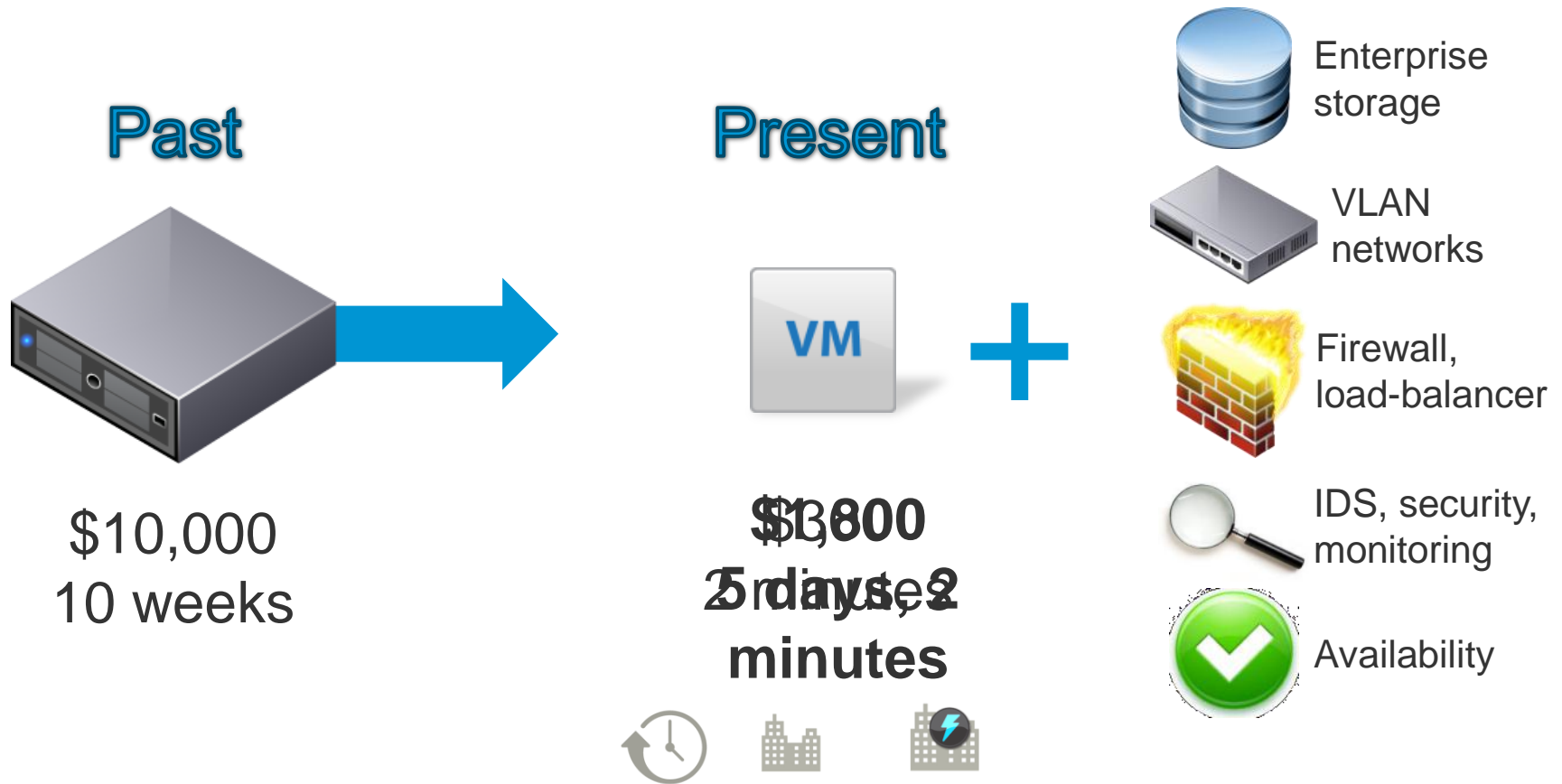
Software Defined Datacenter



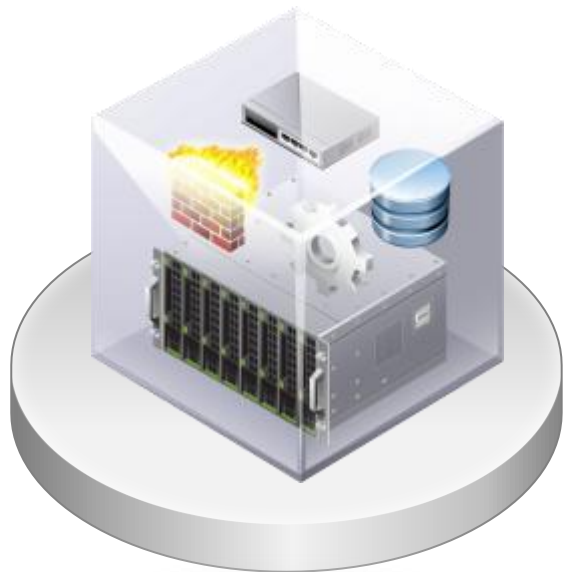
Thanos Sioutas
Senior Systems Engineer, VMware
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Virtualization Simplifies Provisioning of VMs, But Steps Needed to Deploy in a Production Environment Cause These Challenges



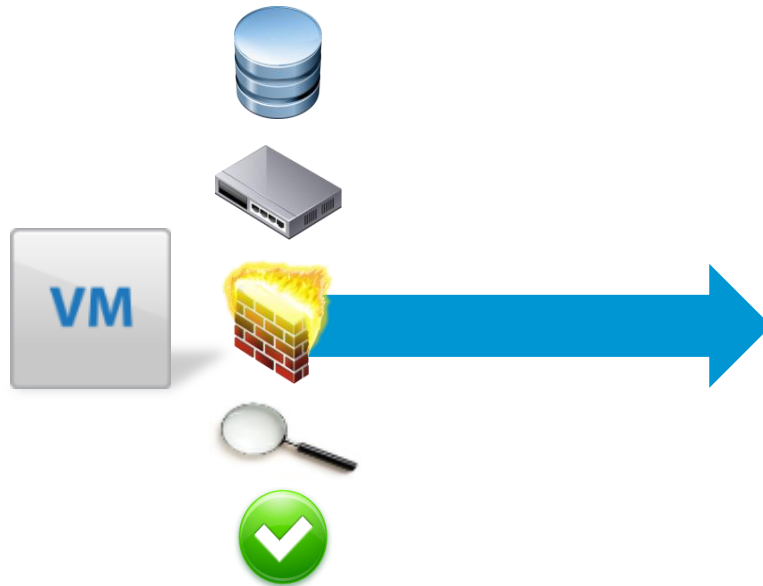
The Software-defined Datacenter Addresses These Challenges



Software-defined Datacenter:

All infrastructure is virtualized and delivered as a service, and the control of this datacenter is entirely driven by software.

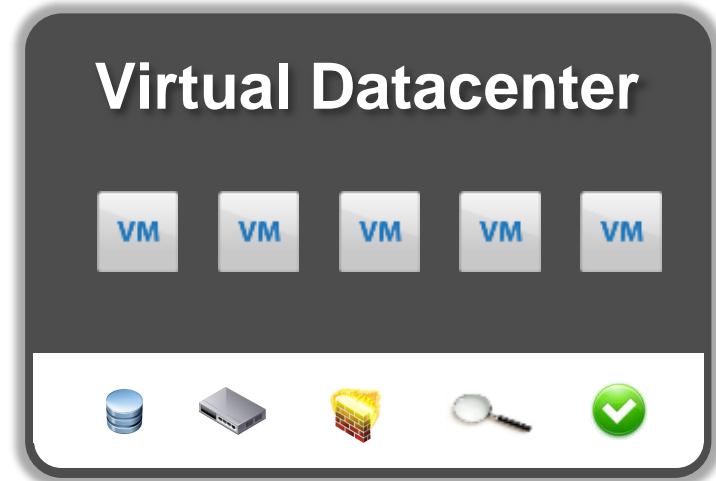
Software-Defined Datacenters Simplifies Process to Define an Application and All the Resources It Needs



5 days, 2 minutes



Future



2 minutes

This Eliminates Operational Inefficiency

From Servers To Services



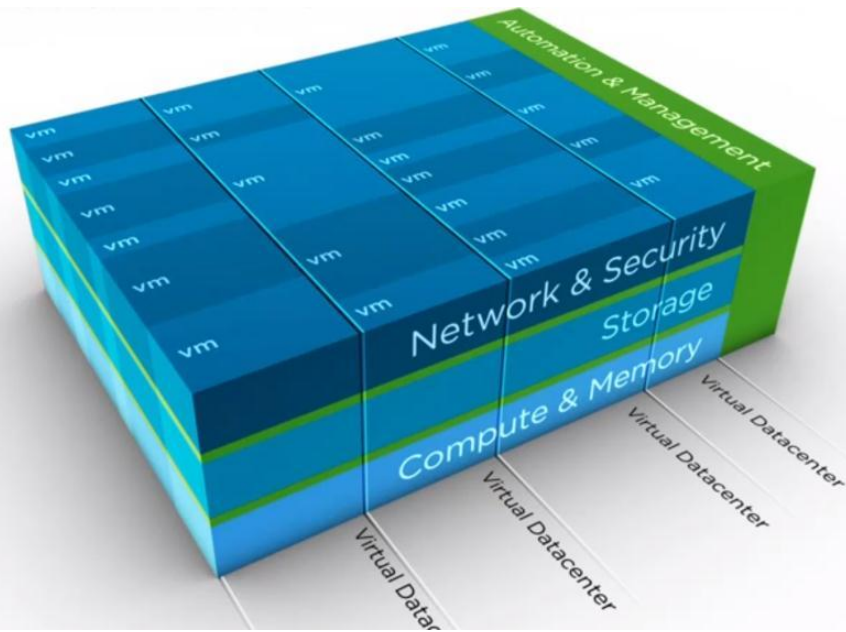
* Recent healthcare customer

VMware vCloud Suite Delivers The Software-defined Datacenter

Productivity

Reliability

Innovation










- **Based On Virtualization**
 - Delivered by VMware vSphere
- **Recasting all datacenter services as software**
 - Compute, storage, network
 - Security, Availability
 - Automation and Management

vCloud Suite: Complete offering delivering the Software-defined Datacenter

What is the vCloud Suite?

Components of a Complete, Integrated Cloud Infrastructure

-  + Standard services catalog
-  + High-frequency Task Automation
-  + Testable Disaster Recovery
-  + Monitoring, Planning, Out-of-box Compliance
-  + Software-defined network and security
-  + Intelligent Infrastructure
-  Software-defined compute

vCloud Suite

vCloud Automation Center

vFabric Application Director

vCenter Site Recovery Manager

vCenter Operations Management Suite

vCloud Networking and Security

vCloud Director

vCloud Connector

vSphere Enterprise+



ACCELERATING THE JOURNEY TO *YOUR* CLOUD COMPUTING

With CISCO, VMware and EMC

K. Aggelakopoulos - Sr. Systems Engineer / EMC



VCE VBLOCK SYSTEMS

A fully integrated and fully virtualized cloud infrastructure system



VCE MODEL – THE BEST OF THE BEST



CISCO

- Undisputed leader in networking
- Leading innovator in blade technology



EMC²

where information lives[®]

- Undisputed leader in storage
- Leading innovator in information management & security



**Converged
Infrastructure
& Cloud Deployment**



- Undisputed leader in platforms
- Leading innovator in core architecture



vmware[®]

- Undisputed leader in virtualization
- Leading innovator in cloud application enablement



A NEW WAY TO DELIVER IT



Vblock™ Infrastructure Platforms

Management and Orchestration:
Unified Infrastructure Manager
(UIM) framework

Virtualization: VMware

Compute: Cisco UCS

Network: Cisco Nexus and MDS
switching

Storage: EMC Unified or EMC
Symmetrix VMAX

Solutions and Services

Accelerate time to value of business
applications

Seamless Support

ORCHESTRATION &
MANAGEMENT

VIRTUALIZATION

COMPUTE

STORAGE



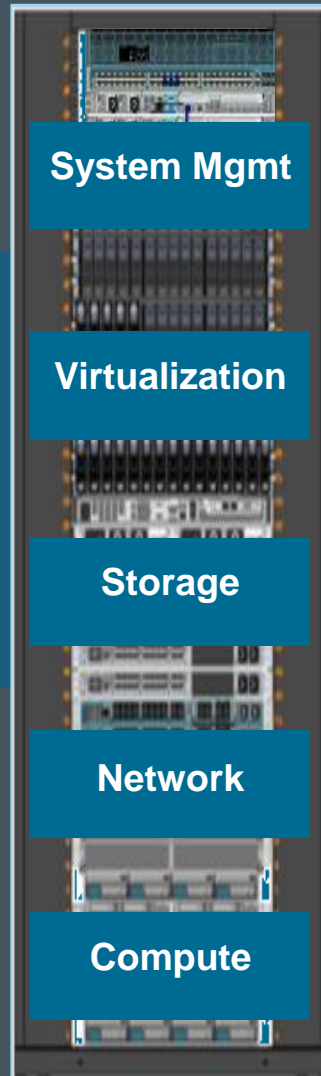
ENGINEERED

TESTED

VALIDATED

VCE PRODUCT STANDARDIZATION

Converged
Infrastructure and
Cloud Computing



- Virtualization, server, storage, networking, and security
- Pre-engineered, pre-tested and validated
- Physical and logical integration
- Simplified management
- Solutions validation
- Roadmap planning, interoperability testing, change management, and upgrades
- VCE™ Support



VBLOCK SYSTEMS PRODUCT PORTFOLIO



**VBLOCK
SYSTEM 100**



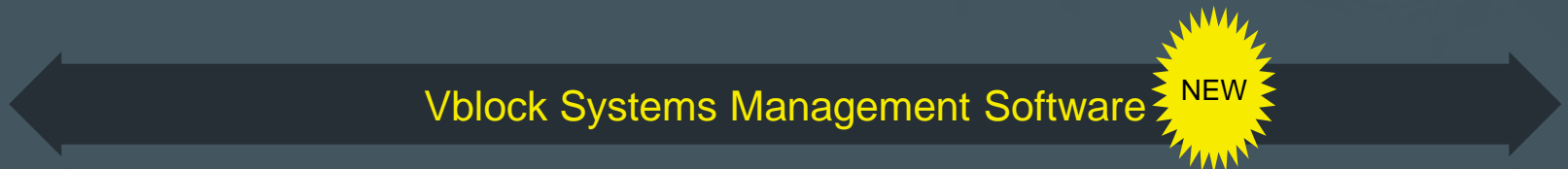
**VBLOCK
SYSTEM 200**



**VBLOCK
SYSTEM 300**

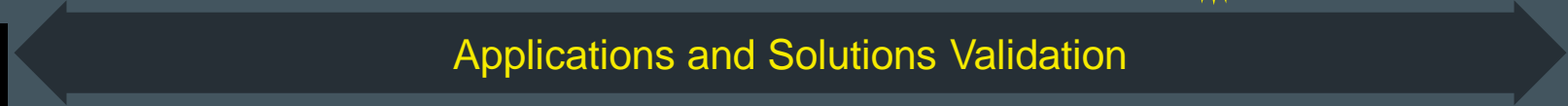


**VBLOCK
SYSTEM 700**



Vblock Systems Management Software

NEW



Applications and Solutions Validation



EXTENDING THE VBLOCK SYSTEMS FAMILY



**VBLOCK
SYSTEM 100**



**VBLOCK
SYSTEM 200**

A “right-sized” system to meet capacity, workload, and space requirements

- Brings the power and benefits of the Vblock Systems family into a smaller form factor solution
- Delivers core IT services for distributed and mid-sized datacenters

VBLOCK SYSTEM COMPONENTS



COMPUTE



NETWORK



STORAGE



VIRTUALIZATION



MANAGEMENT
SOFTWARE

VBLOCK SYSTEM 100

BX – 3-4 UCS C220 M3
DX – 3-8 UCS C220 M3
(BX 2 Configs, DX 6 Configs)

Cisco
Catalyst 3750-X
Ethernet
(iSCSI & NFS)

EMC VNXe
(3150/3300)

VMware vSphere 5.x
Enterprise Plus
Nexus 1000v
Essentials

VCE
Vision™ Intelligent
Operations
Software

VBLOCK SYSTEM 200

3 – 12 UCS C220 M3

Cisco Nexus 5548 –
Ethernet (iSCSI &
NFS/CIFS), FC
(10Gb)

EMC VNX 5300

VMware vSphere 5.x
Enterprise Plus
Nexus 1000v
Advanced,
Essentials

VCE
Vision™ Intelligent
Operations
Software



VBLOCK SYSTEM 100: RIGHT-SIZED...

... Compute resources, with up to 8 servers per Vblock System 100

... IOPS of 720 to 6K that is well optimized for intensive I/O workloads

... Drives for recovering more usable storage of up to 16TB

... For VDI use cases that support 50 to 200 users

... For messaging use cases to support up to 10K mailboxes

... For collaborative work spaces to support up to 400 SharePoint users



VBLOCK SYSTEM 200: RIGHT-SIZED...

... Compute resources with choice of CPUs, processor types

... IOPS of up to 10K that is well optimized for intensive I/O workloads

... Drives for recovering more usable storage of up to 100TB

IT Dev/Test

Business Applications

Co-Lo Datacenter

... For VDI use cases that support up to 450 users

... For messaging use cases to support up to 30K Exchange mailboxes

... For collaborative work spaces support of up to 4K SharePoint users



LOGICAL ADVANCED MANAGEMENT POD



Logical Advanced Management Pod (LAMP)

Advanced Management Pod (AMP) to host all of software used to manage the system

VM-based logical AMP to provide the most cost-effective and efficient solution

- Cisco Integrated Management Console (CIMC) for UCS C220 M3
- Cisco IOS CLI for Catalyst 3750
- EMC Unisphere for EMC VNX storage
- VMware vSphere for EXSi

CUSTOMER VALUE

Vblock System 100

Pre-defined **fixed** configurations

Approximately 30 days from order to deployment

“Right-sized” to meet capacity, workload, and space requirements

Vblock System 200

Pre-defined **variable** configurations

Approximately 45 days from order to deployment

Core mixed-workload IT infrastructure for mid-sized datacenters



WHY VBLOCK SYSTEMS



**Pre-Engineered,
Pre-Validated, Pre-tested**

Highest Efficiency

Highest Agility

Rapid Time to Value

Low Risk

Highest Reliability

Lowest TCO



