



**3rd SEE
Hydrocarbons Upstream
Workshop**
30-31 October 2018
in partnership with Hellenic Hydrocarbon Resources Management (HHRM)



INSTITUTE OF ENERGY
FOR SOUTH-EAST EUROPE

SPEAKERS' BIOGRAPHIES

Dennis Anestoudis

Exploration Manager, Energean Oil & Gas S.A.



Dennis Anestoudis is a Geophysicist with more than 20 years of experience. He first served in Energean as Team Leader from 2008 -2012. Prior to that, Dennis worked from February 1996 until December 2006 in Schlumberger and later for one year in Hellenic Petroleum.

He joined Energean for a second time in 2016, after having worked as Team Leader Africa in Genel Energy.

Yannis Bassia

Chairman and CEO, Hellenic Hydrocarbon Resources Management (HHRM) S.A.



Yannis Bassias was appointed in November 2016 Chairman and CEO of the Hellenic Hydrocarbon Resources Management SA (HHRM) for a five year term. He has 30 years of international business experience in geology and geophysics, in technical projects and corporate management for reservoir evaluation, creating portfolio of oil and gas resources and the contribution of human resources and of international relations. Between 2012-2016 he consulted in the evaluations of research permits, with country authorities partners and local stakeholders in frontier offshore hydrocarbon bearing sedimentary basins in West Africa, Mauritania, in the Mozambique Channel, the Central-Southern Atlantic, and the French overseas departments which are under European legislation. Between 1997 and 2012 he conducted an evaluation team prospecting in Texas, Colombia, Yemen, Senegal, Venezuela, Tunisia, Congo and created an exploration portfolio in the Paris Basin and in Tunisia. In the service business, he was President and CEO of the Georex group for 20 years, he demergered the exploration assets from the service activities in geology and geophysics and created subsidiaries for the provision of services in France, Tunisia, United Kingdom and Republic of Congo. He managed multiannual programs such as the creation of a database of hydrocarbon reservoirs for the CIS republics in cooperation with the Institutes IFP and VNIGNI, the merger of databases of companies Total, PetroFina and Elf, the digital storage of seismic data of the National Petroleum Company of the Republic of the Congo (SNPC). Before joining the petroleum industry had an academic career in the Free University of Berlin with main research focus the Pre-Cambrian of Anti-Atlas (Morocco) and then as Associate Professor in Geology at the National Museum of Natural History in Paris working on the sedimentary basins and ridges of the Indian Ocean. He holds a PhD in Geology (Paris 1984), degree in Geology from the University of Athens (1979), diploma in Economics from French Institute of Management, IFG (1994) and Management-Marketing Certificate from the Business School of Paris, Chamber of Commerce and Industry, CCIP (1989). He is author or co-

author of more than 30 publications in international scientific or industry journals on the Indian Ocean, Central-South Atlantic, France, Greece, Morocco, and co-editor of 3 reports of the TAAF (Terres Australes et Antarctiques Françaises) sea campaigns in the Indian Ocean.

Spyros Bellas

Vice President, Hellenic Hydrocarbon Resources Management (HHRM) S.A.



Since 2011, Spyros Bellas became a key player in the hydrocarbons working group (Ministry of Environment & Energy, Upstream: Hydrocarbons Directorate). He is member and negotiator in various Evaluation Committees for Licensing, Oil & Gas Expert of the EFG and since October 2016 Vice President of HHRM. He studied Geology at Patras University, Greece and holds his Ph.D. from Freie Universität Berlin, studying bio-stratigraphy of deep water clastics (western Greece flysch) and world-wide correlations. He lectured at the Geoscience Dept. of FU-Berlin and carried out research on sequence stratigraphy and sedimentary basin evolution focusing in the Mediterranean Sea (International Continental Drilling Project ICDP, on-shore Crete, Peloponnese, various oceanographic cruises), Poland & Spain. Since 2003 worked as senior geoscientist in QC at the Central Laboratory of Public Works, Geo-Engineering Dept., Athens, while lecturing applied geology at various Universities.

John Chadjivassiliadis

Chairman, IENE, Greece



Dipl. Mechanical and Electrical Engineer of the NTUA (1960) is expert in the development of the renewable energy sources and sustainable power systems. Worked for the Public Power Corporation (1962-1990) in the department of power generation, he was director of power plants, and project manager in large power plants. From the mid-1970s John was in charge of the development of wind and solar energy projects for power generation with the successful Windpark of Kythnos, the first in Europe (1982) and the biggest hybrid by wind and solar PV. Since 1990, he is consultant engineer in energy, especially in the renewable energy sources, energy efficiency and sustainable development. For many years he served as an expert in evaluating research proposals and programs, coordinator and technical assistant of large research projects for RES integration into the networks within the European Commission research programs.

John has been a scientific committee member in a number of European and international conferences, invited lecturer in international events and conferences where he presented over 80 papers. He is founding Member of the European Wind Energy Association (EWEA, 1982), member of national and EU missions for international cooperation in scientific research and technology, founding Member and

Secretary General of IENE, National Representative in the Mirror Group of the European PV Technology Platform, Member of the Scientific Committee of the Hellenic Association of Mechanical and Electrical Engineers, Major in Reserve of the Hellenic Army in the Technical Corp.

John is the recipient of the “Prize Aeolus” Award, for his contribution in wind energy development, by the Hellenic Wind Energy Association-member of EWEA (2009), as well as of the “2010 PES Chapter Outstanding Engineer” Award, for his contribution in renewable energy research and development by the IEEE Power & Energy Society, PES Greece Chapter.

Gina Cohen

Consultant to the Natural Gas Industry

Gina Cohen has been working as a consultant in Israel and Palestine’s gas markets since offshore exploration started there exactly 20 years ago.



During this time, she has been involved in projects spanning the full natural gas chain. She is a lecturer at the Technion University’s M.Sc. Program for Petroleum Engineers, is a consultant to international oil and gas companies operating in the Eastern Mediterranean, is the author of the Hebrew English energy lexicon (www.hebrewenergy.com) used by all professionals in the Israeli oil and gas sector and publishes articles in professional international oil and gas journals.

Charles Ellinas

CEO & Founder, EC Natural Hydrocarbons Company Ltd, Cyprus and UK

Over 35 years experience in the oil & gas sector in senior management positions.



Currently CEO of e-CNHC (E-C Cyprus Natural Hydrocarbons Company Ltd), providing management and advisory services in the oil & gas and energy sectors in Cyprus and the region. A lot needs to be done and the aim of the company is to contribute to the successful development of these sectors for the future of Cyprus.

Prior to this, as CEO of KRETYK I was responsible for implementing Cyprus government’s strategy for the development of its hydrocarbons sector. Until 2012 I was a Director of Mott MacDonald for 25 years and the Managing Director of Mott MacDonald’s Oil, Gas & Petrochemicals business world-wide.

Ilia Gjermani

Head, Regulatory and Management Ministry of Economy, Trade and Energy, Tirana, Albania



1. Education:

Institution [Date from - Date to]	Degree(s) or Diploma(s) obtained:
1975-1979 High School	Diploma
1980-1984 Tirana University, Natural Scientific Faculty, Physics Department	Diploma
1985-1987 Post Graduate at the Geology and Mine Faculty Geophysical Department	Diploma
2007-2008 Depth Studies	MASTER degree "ENGINEERY GEOLOGY"

2. Professional experience:

Dates	Location	Company	Position
1984-1987	Fier	Albseis	Engineer Geophysicist
1987-1992	Fier	Albseis	Chief of Methodical Sector
1992-1993	London	Western Geophysical Company	Geophysicist QC Office
1993-1995	Fier	Albseis	Chief of Methodical Sector
1995-1999	Fier	Albseis	Technical Chief (Chief Engineer)
1999-2002	Fier	SERVCOM	Chief of Programming & Development Department
2002-2006	Tirana	Ministry of Industry and Energy	Specialist in General Petroleum Directorate at policy and Development Sector
2006- 2013	Tirana	Ministry of Economy Trade and Energy	Expert of Energy in Energy Politics Sector
2013-2017	Tirana	Ministry of Energy and Industry	Head of Oil Sector for Policies and Development
2017- Present	Tirana	Ministry of Infrastructure and Energy	Director of Petroleum Department

Languages:

Language	Reading	Speaking	Writing
English	Good	Good	Good
Albanian	Mother tongue		

Yiannis Grigoriou

CEO, Hellenic Petroleum Upstream SA

Yannis is Mining Engineer (NTU of Athens, 1978) and Geophysicist (MSc Applied Geophysics, University of Leeds, UK, 1979) with 36 years' experience in oil and gas industry.



He began his carrier in 1982 at DEP S.A (State E&P Company) as geophysicist and gradually was developing as explorationist in upstream business undertaking also various managerial positions. Since 1998 he joined Hellenic Petroleum Group and as Dep. Manager of

Group's Business Planning participated in numerous M&A corporate projects both in upstream and downstream sector (amongst them Group IPOs, DEPA's acquisition, merge with Paneuropean Holdings, BP retail network acquisition in Cyprus, OKTA refinery acquisition etc).

In 2005 Yannis was appointed Business Development Manager for E&P of Hydrocarbons participating actively in the international growth of the company by forming more than 20 JVs with international oil companies, submitting offers in licensing rounds and acquiring explorations and production rights in Libya, Egypt, Albania and Montenegro where discovered more than 200 mln bbls. Currently he manages the E&P business of the Group, focusing in the Greek fast growing upstream market where Hellenic is building a promising portfolio of blocks, either as Operator or as partner international JVs (with Total, ExxonMobil, Repsol and Edison) mainly offshore and onshore in W. Greece.

During 1997 – 2003 he served as advisor to EU Commission in the energy sector. Yannis was also appointed member of BoD in Group's retail companies (Cyprus, Albania and Montenegro) and from 2015 onwards in Group's upstream affiliates.

Demetris C. Fessas

Acting General Manager, Cyprus Hydrocarbons Company (CHC)



“Demetris C. Fessas is a Chartered Engineer accredited by the UK Engineering Council and is also a Fellow of the Institute of Marine Engineers, Scientists and Technologists. He has been involved in the oil and gas industry for over 20 years, starting with design engineering on both topsides and subsea applications, progressing to subsea construction and followed by operations management. With initial experience based in the North Sea, followed by West Africa where he has been involved in deep-water developments in an engineering, operations and commercial management capacity. His latter experience has been with one of the leading subsea contractors, Subsea7, and with major operator, BP, where Demetris has developed and lead local teams in frontier locations. Since mid-2015, Demetris has been employed by the Cyprus Hydrocarbons Company

(CHC) and is currently the Acting General Manager responsible for leading CHC in its role as the National Oil & Gas Company of the Republic of Cyprus.”

Tereza Fokianou

President & CEO, FLOW ENERGY SA

Mrs. Tereza Fokianou, is a Geologist graduated from the University of Athens, with post graduate studies at Imperial College of London, in the oil & gas sector and special training in European Negotiations at the EIOPA in Maastricht.



She has more than 25 years of top managerial experience in both Public & Private energy sector, with an active presence and honorary participation in numerous of international conferences and fora in Greece and abroad.

She started her carrier as an Academic staff at the University of Patras, in sedimentology of the Geological Department.

In the time span between 1987 and 1992 she held the position of Director of Petroleum Policy in the Ministry of Industry and Energy in Greece, responsible for the Strategic Planning and Supervision of the Petroleum activities in Greece, including the upstream, midstream and downstream activities, as well as the auditing in the only producing oil and gas fields in Northern Greece, known as PRINOS .

From 1993 till 1998 she was CEO in the Public Petroleum Co of Greece for E&P of H/C (DEP-EKY), a state company responsible for the upstream Oil & Gas activities in Greece and abroad. During that period, she organized a new direction for the company, to develop new investment projects in Greece and abroad. This way,

DEP EKY, was able to keep contacts with foreign and state owned companies, thus participating in international concessions and other activities of the oil industry. At the same time, the Company succeeded with negotiation participation interests in joint ventures in North Sea , Kazakhstan, Ukraine, Albania etc. Under the supervision of Ms Fokianou , the Company also raised it's participation in the offshore North Prinos producing oilfield.

In 1994 she provided significant input for the preparation of a new hydrocarbon law, according to the EU Directive, to create a clear legal framework in order to attract foreign investments, (law 2289/95).

Under this new law DEP -EKY announced the A' International Licensing Round in Western Greece for 6 blocks, in November 1995, following a successful roadshow in Denver Co, London U.K. and Houston Tx.

Considerable thought has been put into the whole process.

The hole project was under her responsibility and it was completed successfully, in a remarkable time of 18 months, resulted in the execution of 4 Lease Agreements for E

&P, three onshore and one offshore blocks, in Western Greece, with two foreign consortia of international oil companies, and the participation of DEP-EKY.

Negotiation contract skills has been proven a strong section of her practice, since she was carried out and signed all relevant negotiations and contracts correspondingly, on behalf of DEP-EKY as a Lessor in one hand, and as partner on the other, for 4 Joint Operating Agreements (JOA) with the other partners. The JOAs were concerning the exploration & production in the relevant concessions in Western Greece. (onshore: Ioannina - Aitolokarnania,- N.W.Peloponnesus and offshore: Gulf of Patraikos).

Another element of her practice is the public privatization projects as she was involved in the privatisation of the state owned Public Petroleum Corporation (DEP) into HELLPE in 1998, (before the DEP-EKY's absorbance by DEP, early in 1998).

From 1987 to 1998 she was Member of the Board in different companies of the public energy sector such as, Hellenic Refining of Aspropyrgos (ELDA), DEP, HELLPE, Municipality Gas Distribution Enterprise of Athens (DEFA).

President of Gas Distribution Co of Thesalia (EPA) 1996

Advisor to the Minister of Energy, for energy investment projects in Greece .

From 1998 up to now she is President and CEO, of FLOW ENERGY and environmental Operations S.A. (founding member and one of the main shareholders)
www.flowenergy.gr

Professional memberships

- **IENE** : Founding member of Energy Institute of South-Eastern Europe (2003), MOBD, and President of Hydrocarbons Committee
She served as Secretary General of the Managing Committee (2003- 2009.)
- **AIPN** :Member of Association of 'International Petroleum Negotiators'
AIPN.(since 1996)
- **EI** :Member of the Energy Institute of London.(since 1998)
- **GSG** :Member of the Geological Society of Greece
- **GCOC** :Member of Geotechnical Chamber of Commerce (since 1987)
- **BHCC** :Member of British Hellenic chamber of Commerce (since 2010)

Hans Hutta

General Manager, International Center for Petroleum & Industrial Management (ICM), Vienna, Austria

Hans Hutta has a recognized international management career of 37 years in the Oil and Gas Industry in areas ranging from Western Europe, Central and Eastern Europe to the Russian Far East and Central Asia and covering positions from Area Manager CEE (OMV) to Branch Manager (OMV Bulgaria) and Director of the Representative Office of PETROM/OMV in Kazakhstan, among others. At present he is General Director of the International Center For Petroleum and Industrial Management in Austria.



For the last 20 years he has also lectured at the Geoscience Department of the renowned Austrian State Mining University at Leoben (Styria) in Petroleum Economics and Management. He authored the two-volume standard reference book 'Introduction to Exploration Economics'.

Ivan Inchenko

Energy Consultant

Petroleum geologist with over 40 years international oil and gas exploration and production experience, gained in Europe, the Former Soviet Union, the Far East and Africa. Expertise centred on full-cycle E&P including geoscience, operations and business development including acquisition and divestment. Entrepreneurial manner with strong interpersonal, commercial and negotiating skills, backed by high ethical standards. Effective communicator from governmental level to local stake-holder and the media.



CAREER HISTORY

Gazprom UK Resources S.A 2016 - current

Head of Operations (UK Southern North Sea) – London base

Reporting to the Head of Finance, key responsibilities are:

- Managing all technical and operational (including HSEQ) aspects of non-operated gas producing asset
- Representing the company in communication with the operator and joint venture partners
- Supporting strategic management in further development of the asset in conjunction with adjacent gas discoveries

Spike Exploration UK Ltd 2014 - 2016

UK Director and General Manager – London base

Reporting to the Chief Executive Officer, key responsibilities were:

- Principal of UK business supporting strategy to build a diverse base of UKCS E&P assets
- Manage and develop asset base for value growth over short and medium term (3 to 5 years) safely and efficiently

- Represent the company in contact with governmental authorities, business partners and the media

Main achievements:

- Assisted in the acquisition of target oil producing and appraisal/exploration assets within the first year
- Negotiated sale/purchase and farm-in agreements
- Managed the assets effectively and embarked on sales process on corporate decision to close business on world oil price decline

Wintershall (E&P) Limited (Revus Energy UK) 2008 - 2012

UK Director and General Manager (Central & Northern North Sea) – London base

Reporting to the Regional Operating Company Managing Director, key responsibilities are:

- Developing the company's asset base by identifying new opportunities and structuring disposals
- Managing the diverse operated and no-operated asset base
- Organising support to execute drilling programme including operated wells within stringent HSEQ requirements
- Representing the company with governmental authorities, business partners and the media

Main achievements:

- Structured portfolio by acquisition/farm-in and farm-out
- Drilling of key assets resulted in two key oil discoveries which proved to be commercial and are now in production
- Portfolio ultimately sold at many multiples of original value in corporate transaction

Aurelian Oil & Gas PLC 2006 - 2008

Exploration Manager – London base

Reporting to the Executive Managing Director, key responsibilities were:

- Managing the company's Central Europe licence portfolio and operated/partner exploration programme
- Organising and supporting operational activities, identifying and executing options for portfolio development

Lukoil Overseas Holding LTD 2005-2006 Manager, Exploration – Moscow base

Reporting to the Head of Exploration, key responsibilities were:

- Evaluating new exploration and production opportunities in Africa and South America
- Review and audit of E&P projects, providing geo-science interpretation, mentoring support geoscience practice

Independent 2002 - 2005 Consultant Oil & Gas – London base

Broad spectrum of Exploration and Production projects undertaken for variety of E&P clients

- Evaluation, review and audit of acquisitions and divestments
- Technical, commercial and political data analysis and interpretation

Enterprise Oil Exploration Ltd 1985 - 2002

General Manager, Greece, SE Med New Ventures – Athens base, 1997 - 2002

Reporting to Exploration Director in London, key responsibilities were:

- Setting up and managing the Athens office, its staff, consultants and contractors
- Managing all technical and commercial activities for licences and new ventures.
- Developing and maintaining relationships with partners, government officials, stakeholders and the media

Team Leader, International (Asia, Europe and FSU) – London base, 1992 - 1997

Reporting to the International Exploration Director, key responsibilities were:

- Planning, organising geo-science projects and providing interpretation guidance and support
- Identifying, evaluating and pursuing new opportunities

Exploration Manager – Indonesia - Jakarta base, 1988 - 1992

Reporting to the General Manager, key responsibilities were:

- Managing and providing technical interpretation support the exploration department,
- Organising and implementing the operated and non-operated exploration work programme
- Producing and implementing the business plan, responsible for portfolio development

Other posts held at Enterprise Oil - London base, 1985 - 1988

Senior Geologist, Europe, Africa, UK Central North Sea

Saxon Oil plc/Moray Petroleum - London base 1981 - 1985

Senior Geologist, UK North Sea, Onshore and France

Ultramar Exploration Ltd 1980 - 1981

Geologist, UK Onshore and North Sea

V C Illing and Partners 1977 - 1980

Geologist, UK Onshore and North Sea

Training and Language Proficiency

Technical - Geoscience, operations, reservoir engineering, petroleum economics

Managerial - Interpersonal, management, negotiation skills, emergency response and media relations

Languages – Greek, fluent and French, competent

Personal and education

Kings College, London University, graduated in 1977 with 2:1 Honours in Geology

Place of Birth, Istanbul Turkey, British Nationality

Valentina Ivan

Energy Investment Policy Director, EnerCap Capital Partners Investment

Valentina Ivan is the Energy Investment Policy Director within EnerCap Capital



Partners investment fund responsible for the energy policy analysis, government relations and stakeholder engagement in the power markets across the EU. She is engaged in the entire investment cycle of an energy project and assesses the market conditions, the legislative changes that could impact company's investments.

Valentina has participated in cross-country projects involving consultants with different backgrounds providing strategic counsel to top-management concerning political, regulatory and reputational risk to their operations. She has monitored and assessed various regulatory and market models in power sector issues in Central and South East Europe and is a keen advocate for sound energy policy that would improve the business environment.

Valentina has also provided advisory services to Romanian energy regulator and environmental organisations, has carried research studies commissioned by the EC (on energy costs, taxes and the impact of government interventions on investments in the energy sector, unconventional gas resources), and other Romanian authorities (energy regulator, development ministry). She writes academic articles, editorials, gives interviews and delivers presentations at conferences on energy issues. She holds a PhD in Economics – Management of Energy Policies and an MSc in Comparative Public Policy, University of Edinburgh.

Elias Konofagos

Executive Vice President, Flow Energy SA

Education: E.P.F.L. Chemical Engineer, Phd (Docteur d'Etat es Sciences) on Oil & Gas Production, I.F.P. Petroleum Economics & Greek Eisenhower Fellow (on Oil Exploration & Production & Energy).



Dr. Elias Konofagos is actually working as Executive Vice President of FLOW Energy S.A. providing between others high level E&P consulting services. He started his career with Elf Aquitaine (North Sea Heimdal Gas Field Development), then joined Successively Mobil North Sea in Stavanger (Staffjord-B

Oil & Gas Field), Public Petroleum Corporation of Greece S.A. (Supervision of Prinos Oil Field & South Kavala Gas Field Developments), Public Petroleum Corporation Exploration & Production S.A. (Execution of the First Licensing Round in Greece), Hellenic Petroleum S.A. (acting as international E&P General Director). He has an extensive Worldwide Oil & Gas Exploration-Production experience in Managing E&P assets, creating Value & improving business performance.

Experience record:

Offshore & Onshore Exploration in Greece:

Planning and Executing extensive exploration campaigns in Greece (Geological, Geophysical, Drilling, interpretation of Production Tests, Technical & Economical Evaluations of expected hydrocarbons Deposits). Exploration concerned a total of 54.000 km² offshore and onshore blocks that led to 2 discoveries, West Katakolon Offshore Oil Field and the Epanomi Gas Field. As Company Representative participated in Executive Consortium Exploration Committees for the exploration of four offshore & Onshore blocks in Western Greece. Committees were part of Joint Operating Agreements related with Companies as Triton International, Enterprise Oil, Mol & Union Texas.

International Offshore & Onshore Exploration & Production:

For several years responsible for the acquisition of interests and participation in exploration and production projects abroad. This allowed Strategy establishment, Planning and Management conduction of Exploration and Production operations in Offshore and Offshore Concession Blocks operated with International Consortia, in geographical areas located in Libya, Egypt, United Arab Emirates, Montenegro, Albania, Russia, Azerbaijan Kazakhstan, North Sea etc. Joint Ventures participations concerned mainly Hellenic Petroleum with Companies as OMV, Ramco, OilSearch, Woodside, Repsol, Melrose etc.

Licensing Rounds in Greece & Abroad:

Appointed by the National Oil Company of Greece as Manager of Concessions & Joint Ventures, executed on behalf of the State of Oil and Gas Concession Rounds of Blocks located onshore and offshore Greece. These blocks have been conceded, according to the Greek hydrocarbons law through Exploration and Production contracts, by the Greek Public Company DEP-EKY S.A. to foreign Companies Consortia. On the basis of the hydrocarbons Law, the National Company participated to the ventures as a full exploration & production partner. During this time handled all the Contract Negotiations related to the Bidding procedures and the establishment of the Joint Operating Agreements with Companies which won the relative concessions round for Greek exploration blocks. As Hellenic Petroleum General Director participated in many International Licensing rounds of the surrounding areas, Albania, Libya, Egypt, Kazakhstan, Azerbaijan, Russia, Cyprus, Irak, Tunisia, Netherlands, North Sea, Morocco, Middle East etc

Offshore & Onshore Fields Development:

Monitoring and supervising -on behalf of the Greek State National Company- of the North Aegean Oil & Gas offshore fields Development (installation & operation of Prinos Oil Field & South Kavala Gas Field drilling platforms and production platforms).

Asset evaluations and Data Rooms:

Created several data Rooms in Greece for the Execution of the Greek Licensing rounds. Participated also in several Foreign Data Rooms & Licensing Rounds. Participated and Executed more than 100 asset evaluations studies as well as Feasibility Studies related to Exploration & Production assets.

Member of:

International Association of Eisenhower Fellows

International Association of Energy Economics (I. A. E. E.).

Greek Association of French Petroleum Institute (I.F.P.)

Hellenic Mineral Wealth Association

Hellenic Polytechnic Association

Publications:

More than 200 Scientific Papers & Studies in Greece and Abroad

Katerina Kostaki

Geologist, Hellenic Hydrocarbon Resources Management (HHRM) S.A.



Katerina Kostaki has been working as a Geologist for the Hellenic Hydrocarbon Resources Management S.A. since February 2017. Before joining HHRM, she worked as a Geologist for the Prefecture of Attica and as a lecturer at the Technological Institutes of Athens and Piraeus. She has worked as an Assistant Professor at the University of Saskatchewan in Canada, where she was involved in research on geological CO₂ storage for the Weyburn CCS project, and with British Gas on underground gas storage, focusing on fluid flow in fractured media.

Katerina holds a BSc in Geology from the University of Athens, an MSc in Engineering Geology and a PhD in Rock Engineering from Imperial College, London.

Valentin Kunev

Chairman, Balkan & Black Sea Petroleum Association



Mr. Kunev graduated from the First English Language High School of Sofia in 1977 and from St. Petersburg School of Mines, 1984, with Applied Geophysics. From 1984 to 1995 he worked in the Scientific Institute for Mineral Resources in Sofia as a Research Associate in the Oil and Gas Department involved in prospect generation offshore and onshore Bulgaria. In 1992 Mr. Kunev defended his Ph.D. thesis in the field of new oil and gas exploration techniques at the Moscow Institute of Physics of the Earth. In 1993 he worked on secondment at British Gas, Bulgaria where he was involved in the company's exploration programme. Since 1995 he has been working as a Coordinator/Executive Director/Manager of the Balkan and Black Sea Petroleum Association, where he has many years of experience in the

oil and gas sector and in consulting and reporting on the regional upstream and downstream oil and gas issues.

Kostanstantinos Nikolaou

Technical Advisor, Energean Oil & Gas, Member of the BoD IENE



Dr. Nikolaou started his career in the sector of Exploration and Production of Hydrocarbons in 1976, from the then Public Petroleum Corporation of Greece (DEP SA). In 1998 DEP SA was renamed to Hellenic Petroleum SA. He has served as exploration manager of DEP SA for Western Greece and then as Technical Director of the Exploration and Production division of Hellenic Petroleum SA. He has managed and supervised exploration and production projects in Greece, Libya, Egypt, Albania, Montenegro and the East Mediterranean and coordinated the evaluation of several business opportunities in more than 25 countries. He was also simultaneously appointed by the Board of Directors as Managing Director of the Athens/Attika Gas Distribution Company (2004-2006), which was affiliate company of the group of Hellenic Petroleum SA.

He has also served as advisor to Ministers of Development, Industry, Energy and Technology (1991-1993) and (2004-2006).

From 1991 until 1993 Dr Nikolaou was also appointed as Secretary of the National Energy Committee of Greece.

In September 2009 Dr. Nikolaou resigned from Hellenic Petroleum SA and established the consulting company Kanergy Ltd, which provides technical consulting services to various oil companies interested in Greece, Cyprus, North Africa and the East Mediterranean region. Kanergy collaborated with Spectrum GEO Ltd, Arctic Hunter, Grekoil and Energean Oil & Gas.

From 2009 until today Dr Nikolaou provides services as Technical Advisor to Energean Oil & Gas, which is the only producing oil and gas company in Greece. Energean Oil & Gas has E-P portfolio in the Thracian Sea, Western Greece (Ioannina, Aitolokarnania and Katakolo), Egypt, Montenegro and Israel.

In March 2014 the Government of the Republic of Cyprus appointed Dr Nikolaou as a member of the Board of Directors of the Cyprus Hydrocarbons Company (CHC).

Dr. Nikolaou is a member of the American Association of Petroleum Geologists (AAPG), the Geological Society of Greece and the Greek Geotechnical Chamber. He is also co-founder and member of the Board of Directors of the Institute of Energy of SE Europe (IENE).

He holds a BSc in Geology from the University of Athens (1970-1974) and a PhD in Petroleum Geology from the same University (1981-1986).

Costis Oikonomopoulos

Geoscientist, Hellenic Hydrocarbon Resources Management (HHRM) S.A.

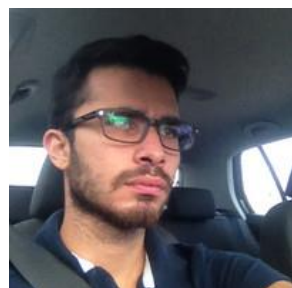
Kostis Oikonomopoulos is a geoscientist at Hellenic Hydrocarbon Resources Management S.A. (HHRM S.A.). Prior to joining HHRM in 2017, he was in business development for Spectrum Geo Ltd, UK overseeing multi-client seismic projects in the Mediterranean Sea and the sub-Saharan Africa between 2012 and 2016. From 2007 to 2011 he worked for Hellenic Petroleum S.A., Greece as a petroleum geologist. He holds a Master's degree from the Royal Holloway, University of London and a Master's degree from the University of Aberdeen, UK.



Nikolas Papadimitriou

Exploration Geoscientist, Hellenic Hydrocarbon Resources Management (HHRM) S.A.

Nikolas Papadimitriou: Having a B.Sc. in Physics and an M.Sc. in Exploration Geophysics Nikolas Papadimitriou gained a good understanding of geophysics, reservoir engineering, and ability to locate groundwater resources and reservoirs. Throughout his B.Sc and M.Sc he also developed mathematical skills and learned multiple techniques for hydrocarbon exploration. Afterwards, Nikolas continued his studies earned his Ph.D. within the framework of a major CNRS (Centre National de la Recherche Scientifique), UPMC (University of Pierre et Marie Curie, Paris 6) and IFPEN (Institut Français du Pétrole et des Energies Nouvelles). Within the framework of this project, Nikolas Papadimitriou, focused on the understanding of the geodynamics and the synchronous filling of a rift type basin through compression tectonics as well as the evolution of an Isolated Carbonate platform. In particular this program is pursuing an integrated study of the western margin of the Levant Basin (south of Cyprus Island) which has a complex geodynamic setting and a large amount of data available, making it a prime site to study problems of both global (role of eustatic cycles in depositional sequences) and regional (effects of the Messinian salinity crisis) interest.



Aditya Saraswat

Analyst, Rystad Energy

Background: MSc. Petroleum Engineering (Drilling Engineering), NTNU, Trondheim, Norway (Aug'2014 - Jul'2016). B.Tech Petroleum Engineering, Indian Institute of Technology (Indian School of Mines), Dhanbad, India (Jul'2008 - Jun'2012). **Work experience:** Drilling Engineer, ONGC (Oil and Natural Gas Corporation of India) (Oct'2012 - July2014). Research Assistant, IRIS (International Research Institute of Stavanger), Stavanger, Norway (Jan'2017 - Mar'2017). Analyst, Rystad Energy, Oslo, Norway (29th May 2017 to Present).



Main responsibilities at Rystad:

Team responsibility (within individual dept): Research on middle eastern oil and gas companies and valuations with the aim of ensuring that the database is complete, consistent and up-to-date at any time. Supporting consulting projects, research campaigns, client queries and product development. *Geographical responsibility:* Middle East

Costis Stambolis

Executive Director, IENE



Costis Stambolis was born in Cardiff, UK. He graduated from Athens College in 1968 and has a background in Physics and Architecture having studied at the University of London, the North East London Polytechnic (NELP) and the Architectural Association in London from where he holds a Graduate Diploma in Architecture and Energy Studies (AA Dip. Grad). He also holds a professional practice license from the Technical Chamber of Greece (TEE), and a Masters Degree from the Said Business School, University of Oxford, where he studied "Strategy and Innovation". Costis has carried out numerous studies and projects on Renewable Energy Sources in developing countries with emphasis on solar energy. He has consulted extensively on solar building applications for private and institutional clients. He has also worked as an independent consultant on solar energy, natural gas, oil markets and energy security issues for large multinational companies and international organizations. He has worked as an energy consultant for a number of international companies advising them on strategy, policy and licensing issues, related to natural gas, infrastructure, oil and gas concessions and licencing agreements and has also advised on large renewable energy projects.

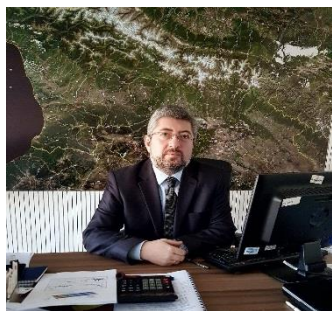
Costis has lectured widely on energy issues and has organised several national, regional and international conferences, seminars and workshops and has published various articles and studies on energy issues in several journals and in the technical press. He edited IENE's seminal work, "The SE Europe Energy Outlook" which was published in 2017.

Since 2001 he supervises and edits daily Greece's foremost energy site www.energia.gr. He is a founding member of the Institute of Energy for South East Europe (IENE), where he was elected twice as its Chairman (2003, 2005). He is a member of the Institute of Energy (UK), the International Passive House Association (IPHA), The Technical Chamber of Greece (TEE) and the Chartered Institute of Journalists (UK).

Costis is currently IENE's Deputy Chairman where he also holds the post of Executive Director, being in charge of the Institute's day to day operation.

Giorgi Tatishvili

Head of the State Agency of Oil and Gas



PERSONAL INFORMATION - Date and place of birth:
January 13, 1973, Tbilisi Georgia

WORK EXPERIENCE

- Head of the State LEPL Agency for Oil and Gas, May 15, 2013-present
- Chair of the State Interagency Commission on Natural Resource Reserves March, 2011-May, 2013
- Deputy chair of the LEPL Natural Resource Agency March, 2011-May 15, 2013, Ministry of Energy and Natural Resources
- Head for the National Agency for Oil and Gas, April, 2008 - March, 2011

EDUCATION

- PH.D in Business Administration -2014-2017
Doctoral Program in Mining and Geology Management, State Technical University of Georgia
- MA Program-2002
Stockholm Royal Technological Institute in Sweden
- MA Program -1997-1999
State Technical University of Georgia
- Oil and Gas field Processing and Expolitation Faculty - 1991-1995
State Technical University of Georgia

Vlatka Vanicek


Director of Environment Protection Sector, Croatian Hydrocarbon Agency



FACULTY OF SCIENCE, UNIVERSITY OF ZAGREB 

- 2013. finished Postgraduate Study on Faculty of Science, University of Zagreb, obtained PhD 1996. graduated on Faculty of Science, University of Zagreb
- Attendance on professional courses
- Attendance on IT courses
- 1989. finished high school
- 1985. finished elementary school

EXPERIENCE

CROATIAN HYDROCARBON AGENCY, DIRECTOR OF ENVIRONMENT PROTECTION SECTOR  2014. -

- Participation in Strategic Environmental Assessment (SEA) procedures for offshore and onshore exploration and production of hydrocarbons
- establishing process framework and coordinating process phases
- preparing public procurement documentation
- data (GIS data, texts, tables) preparation and processing
- communication and cooperation with stakeholders (SEA authors, government and public authorities)
- Participation in EU bodies and work groups (European Union Offshore Oil and Gas Authorities Group, Barcelona Convention Offshore Oil and Gas Group, Hydrocarbons BREF TWG)
- Chair of the Coordination for safety of offshore hydrocarbon exploration and exploitation (national Competent authority for Offshore safety Directive)
- Participation in drafting legal acts
- Other:
- communication with national and international partners, government authorities, komunikacija s nacionalnim i međunarodnim partnerima, investors and general public
- other jobs related with environment and nature protection in exploration and exploitation of hydrocarbons

INAGIP, EXPLORATION MANAGER DEPUTY ☐ 2011.-2014.

- Management and governing exploration project within concessions
- Preparation of mining activities during drilling campaign (procurement, contracting, planning and producing mining projects, obtaining specific studies, different permitting and licensing procedure)
- Coordination and communication between stakeholders, partners, Ministries

INA, BD E&P, EXPLORATION PROJECT LEADER (NORTH ADRIATIC AREA)
(EXPLORATION PROJECT DEP., SOUTH-EAST EUROPE E&P SECTOR) ☐ 2009.-2011.

- Planning, supervising and management with offshore exploratory projects
- Reporting about activities in accordance with company policy and legislation
- Managing with data collection, evaluation and analyses of geological data
- Assessment of different permits
- Coordination and communication between partners and operative companies

REGIONAL GEOLOGIST ☐ 2001.-2009.

- Stratigraphic correlation
- Managing with data base
- Production of different type of reports (geological study, geological programs, regional studies etc.)

BRITISH AMERICAN TOBACCO (TVORNICA DUHANA ZADAR), TRADE MARKETING REPRESENTATIVE; REGIONAL MANAGER ☐ 2000-2001

- Developed and implementation sales strategy
- Expansion of the new product on the local market
- Excellent relationship with customer

RECKITT BENCKISER, MARKETING AND SALES REPRESENTATIVE ☐ 1999 – 1999.

- Experience in the field of fast moving consumer goods
- Excellent knowledge of the Croatian market
- Expanded sales to include wholesalers

DUPIN, SALES REPRESENTATIVE ☐ 1998. - 1999

- Expanded sales
- Developed Excellence in communication and negotiation

ZAGREBAČKI VELESAJAM (ZAGREB FAIR)

- 1996.- 1998.
- Analyses and processing poll data

Halik Yurdakul Yiğitgüden

Independent Energy Consultant and Former Co-ordinator of OSCE Economic and Environment Activities, Organization for Security and Co-operation in Europe, Ankara, Turkey

Since May 2017 Yiğitgüden serves as an international energy consultant based in Turkey.



From February 2013 until April 2017 Dr. Yurdakul Yiğitgüden was the Co-ordinator of OSCE Economic and Environmental Activities in Vienna. He promoted OSCE activities in the areas of good governance, transport and trade facilitation, labour migration, energy security, trans-boundary water cooperation, climate change, disaster risk reduction and hazardous waste management.

From 2003-2012 Yiğitgüden was a consultant on energy economics, energy efficiency, renewable energy and caspian geopolitics. He was also non-executive board member of the steel pipe manufacturer BMB (2007-2013) and the renewable electricity producer BorusanEnBW (2008-2012) in Istanbul.

Yiğitgüden served from 1997-2003 as the Under-Secretary of the Turkish Ministry of Energy and Natural Resources, responsible for energy, water and mining policy. He took a leadership role in Caspian region energy diplomacy and in implementing energy market reforms.

From 1995-1997 he held the position of CEO of Fenis Holding in Istanbul. Prior to that, he served as Chairman and Director General of the State Airports and Air Traffic Authority (1992-94), as Deputy Under-Secretary of the Ministry of Transport and Communications (1991-92), as Vice-President of the mining, chemicals and banking Group Etibank (1989-91) and as Group Manager for Investment Promotion at the Turkish State Planning Organization (1987-89).

Yiğitgüden is an Eisenhower Fellow and holds a diploma and doctoral degree in engineering from RWTH Aachen University. He has published numerous articles on energy security and energy economics.

Avraam Zelilidis

Department of Geology, University of Patras

Avraam Zelilidis was born in 1960 in Marina Naoussas of Imathia. Was graduate Geologist in 1984 and a Ph.d. in 1988 in the Department of geology of the University of Patras. He was appointed as a lecturer in 1993 and since 2009 as a full professor in the Department of geology of the University of Patras. He served as Dean of the Faculty of Natural Sciences at the University of Patras from 2006 to 2010. Research deals with the Analysis of Sedimentary Basins, Sequence Stratigraphy, Seismic Stratigraphy and Petroleum Geology. Has produced many research projects for oil companies using data in both surface and subsurface, while he organized many field seminars for foreign oil companies. He has published more than 100 papers in international journals, most of which refer to the hydrocarbon potential in Greece, and have been presented in international conferences worldwide (Japan, Europe, America, Africa). Has been invited to international forums and Conferences as an expert on matters of hydrocarbons for the Mediterranean. He was supervisor in ten doctoral theses with topics of geology oils. He has worked in research and areas abroad, such as the Gulf of Suez in Egypt or in Sicily and has published papers linking Greece with Egypt or Sicily with international interest. Finally, he has given numerous interviews on television and radio broadcasts, newspapers and magazines, in an effort to highlight the issue of existence-exploitation of hydrocarbon fields in Greece.

