



Stakeholder Webinar

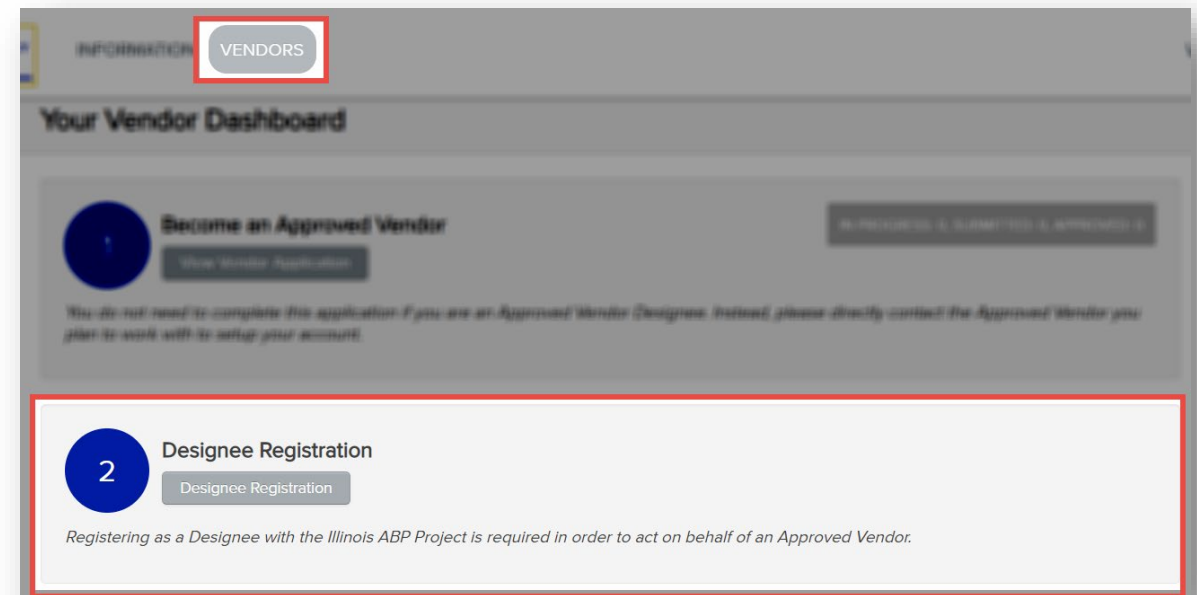
December 9th, 2020

Agenda

- Designee Registration
- Closing of Small DG blocks & Maintenance of DG waitlists
- Revisions to DG and CS Marketing Guidelines
- Program Guidebook
- Revised Community Solar Disclosure Form
- Requests for Feedback on CS Project Diversity Criteria and Updating REC Prices
- Community Solar Waitlist Publishing Process
- What's next for the Adjustable Block Program
- Stakeholder Questions

Designee Registration

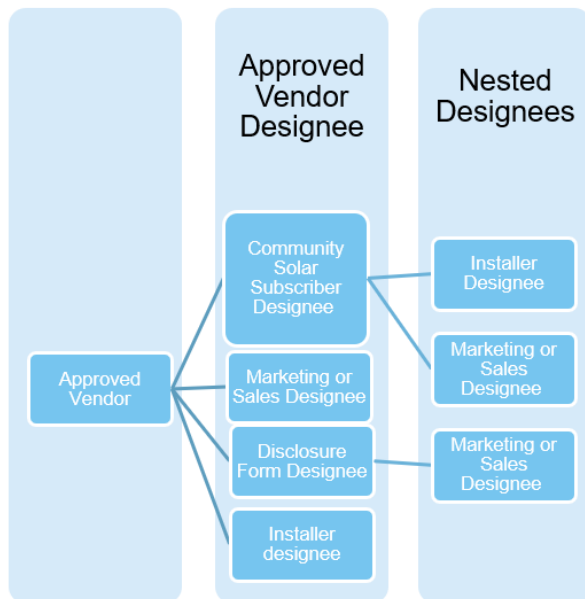
- Who needs to register as an Approved Vendor Designee?
 - Section 6.9.1 of the IPA's [Revised Long-Term Plan](#) created a new requirement for Approved Vendor Designees to register with the Adjustable Block Program
 - All third-party entities that have **direct interaction with end-use customers** of the Adjustable Block Program need to register as an Approved Vendor Designee (including entities performing system maintenance or ongoing O&M for Small and Large Distributed Generation systems)



Designee Registration

How can my designees find instructions on how to register?

- A full presentation of the Approved Vendor Designee Registration Process was recorded in October 2020 and posted to IllinoisABP.com under *Resources > Approved Vendors > Approved Vendor Training Materials*



What is the deadline for Designees to register in the ABP portal?

- The deadline for existing Approved Vendor Designees to register is **December 10, 2020**. Any new Designees must register with the Program **prior** to working with an Approved Vendor.

Designee Registration

What will happen if a Designee fails to register with the Program?

- Failure by a Designee to comply with applicable Program requirements could subject the Designee to disciplinary action including suspension from the Program.
- If a Designee ignores a suspension decision made by the Program Administrator and continues its market activity nonetheless, any Approved Vendor or Designee that works with the Designee during that period may be subject to disciplinary action.
- Approved Vendors and Designees found to be working with entities that fail to register as Designees with the Program may be subject to disciplinary action.

Small DG Blocks + Waitlists

- Closing of Small DG blocks
 - Group A Small DG Block 3 closed as of December 3, 2020
 - Group B Small DG Block 3 remaining capacity is around 3 MW
 - On the day that capacity is reached, submitted batches continue to be allocated to Block 3 until the sooner of an additional 2 MW is submitted or midnight the same day
- Maintenance of DG waitlists
 - The next application on the relevant waitlist is selected as applications allocated to a block withdraw and sufficient capacity opens up
 - Selected applications have 10 business days to accept their selection and will move forward with Block 3 pricing (Small DG) or Block 4 (Large DG)

DG + CS Marketing Guidelines

- Revised [DG Marketing Guidelines](#) were published on September 16, 2020
- Revised [CS Marketing Guidelines](#) were published on November 18, 2020
 - Clarifications on free/no cost solar offers
 - Clarifications on savings guarantees (Customer savings guarantees allowed only if contract includes explicit savings guarantee)
 - Approved Vendors and Designees may now request a logo from the Program Administrator for use on marketing materials
 - Conditions regarding the use of testimonials
 - Social media posts must include information on the company providing the underlying offer
 - Explanation for disciplinary determinations and process
 - Prohibition on door-to-door solicitation remains in place until further notice
 - Updated disclosure form process for Community Solar

Program Guidebook

- The revised [Program Guidebook](#) was published on November 18, 2020
 - DC/AC ratio raised from 1.5 to 1.55
 - Removal of >75% small subscriber adder for CS projects ICC approved after Feb. 18
 - Statement of confidentiality of CS subscribers' information
 - Explanation of disciplinary process, repercussions of suspension, and how to appeal a disciplinary decision
 - Equipment must be new, or age and warranty of repurposed equipment must be disclosed to customer
 - Shading study no longer required
 - Standard capacity factors no longer used
 - Arrays with an azimuth >270 or <90, or tilt >80 may be subject to further review
 - Metering standard for systems in M-RETS now matches the PJM-GATS standard
 - Explanation new batching process, anticipated to be released December 2020
 - Explanation of Designee types and Designee registration
 - Procedures around changing AVs and assignments

Revised CS Disclosure Form

- Revised CS Disclosure Form is anticipated to be available for use in January 2021
 - Shortened and streamlined
 - CS informational brochure included with revised disclosure form
 - Net cash flow estimate section changed to a narrative outlining how customers can estimate the value of a subscription through a comparison to supply rates
 - Two options for project identification:
 - **Project Specifications** – When project is known at time of DF generation, project specifications are included in CS DF
 - **To Be Determined** – Project can be identified downstream. CS provider is required to follow up with customer regarding project once ultimately subscribed with project specifications.
 - Two options for generating disclosure form
 - **Within ABP portal** – As has been done historically
 - **Outside ABP portal via API** – Must contain same content as if generated in ABP portal and meet any other requirements developed by Program Administrator to ensure that the integrity of the form and its execution is not compromised.
 - CS Disclosure Form must be delivered to and signed by customer before subscription contract is signed

Revised CS Disclosure Form Template



Community Solar Standard Disclosure Form

This form gives consumers who are considering subscribing to a community solar project clear information about their subscription. While the purpose of this form is to provide you with clear and accurate information about terms of your community solar subscription, this form is not a substitute for your contract. Do not rely exclusively on this form; read your subscription contract closely before you sign it. The information on this form should be consistent with the contract offered to you.

Community solar is an arrangement by which multiple customers share the economic benefits from electricity produced by a solar photovoltaic ("PV") system located in the same utility service territory as the subscribers. If you subscribe to a community solar project, you will receive bill credits (measured in dollars) from your energy supplier for the electricity output (measured in kilowatt-hours) attributable to your subscription.

Do not sign this disclosure form unless you have received and read this form and the informational Illinois Shines brochure found on pages 1-2 of this document.

Contact Details

Subscriber	Community Solar Provider*
Name: John Doe	Legal Name: ABC Solar
Address: 123 First Street Chicago, IL 60667 Phone: 773-777-4444	Business Address: 1018 Second Street Chicago, IL 60622 Phone: 773-555-8888
Email: john.doe@gmail.com	Email: abcsolar@abc.com
Subscriber's Electric Utility: ComEd	Name Used for Marketing: N/A
Subscriber's Utility Account Number: 11111	Approved Vendor Program ID # or Designee Program ID #: 101
Subscriber's Meter Number: 2345678	Website: ABCSolar.com
Subscriber's Energy Supplier (if different from Electric Utility): N/A	

*Your Community Solar Provider is the entity that manages subscriptions to your community solar project and serves as your primary subscription contact. Your Community Solar Provider may not be the same entity as the owner/developer of your community solar project.

Project Specifications

Project Name:	123 Solar Project – Lake County
Located at:	1512 Lake Street [Address], Mundelein [Municipality] in Lake County [County], Illinois [State]
Estimated total size of the community solar project is:	900 kW AC
Has construction of the community solar project begun?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Has the community solar project been energized and granted permission to operate by the utility?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
The expected date of project energization is:	June 21, 2021
If the community solar project is not completed or energized by December 3, 2021 [date], you will receive a full, partial, or N/A refund of the sum of your community solar payments to date from your community solar provider:	<input checked="" type="checkbox"/> Full <input type="checkbox"/> Partial <input type="checkbox"/> N/A
Your refund will be issued:	December 4, 2021 <i>Date or schedule for issuance</i>
Estimated annual production decrease of the community solar project:	0.5%
Approved Vendor Name and ID # (if different from the Community Solar Provider):	ABCD Solar, 101 <i>The Approved Vendor is the entity that receives incentive payments from the Illinois Shines program to support the development of this community solar project.</i>

Subscription Specifications

Size of subscription:	8 kW AC
Estimated first year annual electricity production for your subscription:	12,000 kWh
Is there a guaranteed minimum level of electricity production?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Term of your subscription:	10 years and 10 months

Estimated date when you will start receiving bill credits:	July 21, 2021
Deposit, down payment, or initial amount owed at contract signing:	\$0.00
Format of your invoices will be:	<input type="checkbox"/> Electronic <input checked="" type="checkbox"/> Paper <input type="checkbox"/> Choice between electronic or paper invoices

Your subscription is structured as a per-kilowatt-hour rate schedule for the bill credits generated from a portion of a community solar project over time.

The per kWh rate for each payment is:	<input checked="" type="checkbox"/> Known <input type="checkbox"/> Not yet known (i.e., variable)
If your per kWh rate is presently known:	The first subscription payment is 5.262 cents/kWh and is due 30 days after system interconnection (for example, 30 days after system interconnection). The final subscription payment is 5.262 cents/kWh and is due 10 years after the first subscription payment (for example, 20 years after the first subscription payment).
A full \$/kWh rate schedule for all subscription payments and when each payment is due is:	Monthly
The frequency of subscription payments is:	Monthly
Will there be an annual escalation rate?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
If a payment is made more than 5 days after due date, you will be charged:	\$20 OR late payments accrue interest at 5% annually.
Is early termination of your subscription permitted for reasons other than moving outside of your electric utility service territory?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
The circumstances under which you are permitted to terminate your subscription early are:	Change in electricity supplier.
Your community solar provider will or will not impose a fee or penalty for early termination of the subscription?	<input type="checkbox"/> Will <input checked="" type="checkbox"/> Will not

*Disclosure Form will be preceded by the CS Brochure

Revised CS Disclosure Form Template

All other fees associated with your community solar subscription, including the amount of each fee and when it is due:

Costs and Fees		
Fees:	Amount:	When It's Due:
Maintenance	\$10	First of month

Information regarding your subscription and your electricity provider and supply rate:

Does your subscription require you to receive service from a specific Alternative Retail Electric Supplier (ARES)?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
The method and formula that will be used to determine the energy supply rate over the full term of your community solar subscription is:	Default supply rate for electric utility minus 10 percent

**Your subscription payments may not constitute your required payments for electric service from your utility. In addition to the subscription payments paid to the community solar provider, you may be billed for electricity distribution and related services.*

Savings Estimates

Below is the current default supply rate for your electric utility:

Commonwealth Edison Company: 5.847 cents per kWh

If your electricity supplier is your utility, your subscription will offer you bill crediting at this default supply rate. If your electricity is supplied by an alternative supplier, your bill crediting will be at that alternative supplier's rate.

Your savings will be based on the difference between your subscription price (inclusive of any fees) versus the bill crediting rate. Two examples are provided below:

Savings Examples

- 1) If your subscription price is 5 cents per kWh and you are a ComEd default supply customer, then you will be paying your community solar provider 5 cents per kWh while receiving a credit valued at 5.78 cents per kWh for each kilowatt hour generated by your community solar project subscription. Over one year, if your community solar project generates 5 MWh of energy (5000 kWh) associated with your subscribed share, you will have paid \$250 to your community solar provider while receiving bill credits worth approximately \$289.

- 2) If your subscription price is 10% lower than your supply price (as some subscriptions are structured) and you are a ComEd default supply customer, then you will be paying your community solar provider approximately 5.2 cents per kWh while receiving a credit valued at 5.78 cents per kWh for each kilowatt hour generated by your community solar project. Over one year, if your community solar project generates 5 MWh of energy (5000 kWh) associated with your subscribed share, you will have paid \$260 to your community solar provider while receiving bill credits worth approximately \$289.

Before signing your subscription agreement, please read your subscription offer carefully to determine your expected savings.

Additional Information

Signing this form is required for Illinois Shines, a state-administered incentive program. If you decide to enter into a community solar contract, you will be asked to sign this form prior to signing your community solar subscription contract with your community solar provider, indicating that it has been provided to you. The form will be submitted to the Illinois Shines Program Administrator, and the Program Administrator may contact you to verify that you received and signed the form.

You may rescind your community solar subscription and receive a refund of any deposit paid within three calendar days of signing the contract by contacting your community solar provider.

Program website for more information: www.illinoisshines.com

Additional Details or Explanatory Information

**Nothing listed below shall alter, amend, repeal, or supersede the disclosure requirements contained in this form.*

Customer Signature

Signature: *By signing this form, you certify that you received and read this form.*

PRINTED NAME: John Doe

SIGN: John Doe DATE: 12/3/2020

Please save a copy of this document for your records.

Stakeholder Feedback Requests

- Community Solar project diversity considerations
 - 50% of the capacity for any new CS blocks (dependent on available funding) will come from the existing waitlist. The other 50% will come from projects selected through diversity criteria.
 - Request for feedback seeks input on the diversity criteria to be employed and the overall structure employed for CS apps in the ABP: Groups A/B, MWBE, job training program graduates, subscriber proximity to projects, project maturity requirements, REC pricing adders, lessons from the Illinois cannabis dispensary license lottery, among others.
 - Virtual workshop to discuss feedback anticipated next year after responses are received and reviewed
 - **Deadline for response:** December 21st

Stakeholder Feedback Requests

- Updating REC prices
 - Should additional capacity blocks open (dependent on available funding), the Revised Long-Term Plan authorizes the IPA to adjust REC pricing by up to 25%.
 - Request for feedback seeks input on pricing for potential new blocks: 4% price decline, different considerations for Small DG vs. Large DG, update CREST model, other market-based signals, CS small subscriber adder, different prices for different sizes of CS projects, among others.
 - Also seeking input into overall approach to REC pricing as the IPA gears prepares for the required biannual update to the Revised Long-Term Plan in 2021.
 - Virtual workshop to discuss feedback anticipated next year after responses are received and reviewed
 - **Deadline for response:** December 21st

CS Waitlist Publishing Process

- Per Section 6.3.3.1.1 of the Revised Long-Term Plan, Approved Vendors of Community Solar projects had to provide documentation of having maintained site control and any applicable land use permits.
 - Conducted thorough review of documentation submitted for nearly 800 CS applications
 - Group A CS waitlist decreased by 93 applications
 - Group B CS waitlist decreased by 43 applications
- Revised waitlists published on [CS dashboard page](#) reflect waitlist numbers. If an application is removed, the list is not reordered. Any gaps in the waitlist numbers reflect projects that have been withdrawn from the waitlist.

What's Next for the ABP

- Status of potential future blocks
 - IPA currently reviewing budget impacts of changes in energization rates for ABP projects
 - Absent legislative action additional blocks will not open in 2021
 - If new blocks open, revised REC contract will be used for those blocks
 - Adjustments to REC prices for new blocks (other than the planned 4% decrease) will depend on the results of the stakeholder process on REC prices
- Process for development of next Revised Long-Term Plan
 - Draft Plan due to be released August 15, 2021
 - Stakeholder feedback processes planned for spring 2021
 - Plan filed with Illinois Commerce Commission in October 2021
 - ICC approval expected in February 2022
 - Revising Long-Term Plan is an opportunity to reconsider key program design considerations

Discuss Stakeholder Questions

**Adjustable Block
Program Administrator**

illinoisabp.com/contact/

admin@illinoisabp.com
(877) 783-1820