From Technologies to Market

Status of the Solid-State Lighting Source Industry 2019

> Market and Technology Report 2019





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o Market Forecast

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CONCLUSION

OBJECTIVES AND KEY FEATURES OF THE REPORTS

The objectives of this report are to provide:

- A global examination of SSL source trends
- A detailed analysis of SSL source types (visible LED, UV LED, IR LED, EEL, and VCSEL)
- An understanding of SSL source markets, applications, industries, and technologies
- SSL source players, dynamics, and rankings
- SSL source market data in \$M, units, and wafers for 2017 2024

Key features:

SSL global market, industry, and technology landscape Application trends, per source type Technology trends and development axis, per source type Industry trends, per source type Supply chain analysis and market share, per source type Revenue, unit, and wafer forecasts, per source type Light function evolution



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COMPANIES CITED IN THIS REPORT

3SPTechnologies, A-Bright, Access Pacific Ltd., Adtech Optics, Advanced Laser Diode Systems (A.L.S.) GmbH (NKT Photonics), Akela Laser Corp., Allwave Lasers, Alpes Lasers, AltaLED, American Bright, AOT, Apex Science & Engineering Corp., Applied Optoelectronics, Arima, Arima Lasers, Bolb, Bridgelux, Bright Solutions, BrightLED, Broadcom, Brolis Semiconductors, BYD, Canadian Photonics Fabrication Centre - Unit of National Research Council of Canada, Citizen Electronic, Clean Technology Leader (CTL), Coherent, Compound Photonics, CREE, CST Global Ltd, Daina, DenseLight Semiconductors Pte. Ltd. - Div. of Poet Technologies, DILAS - Part of Coherent, Diode Laser Concepts, Dominant Opto Technologies, eagleyard Photonics Gmbh, Eblana Photonics, Edison Opto, Egismos Technology, Electech (ETI), Emcore, Epileds, Epilight Technologies, Epistar, Epitex (Ushio Opto Semiconductors), Epitop, Everlight, Excellence Opto Inc., Fiibercom Ltd, Finisar, FITEL - Furukawa, Flip Chip Opto, Fox Group, FullSun Optotech, FuriElectric (Runlite Technology), Genesis Photonic Inc. (GPI), Gooch & Housego, Hamamatsu, Harvatek, HC Semitek, Helio, High Power Opto, Honglitronic (HongliZhihui), HPLighting (High Power Lighting), II-VI Laser Enterprise, Iljin Semiconductor, Innolume, Innovative Photonic Solutions, Inolux, InPhenix, Intense Photonics, IPG Photonics, Itswell , JENOPTIK, Jufei Optoelectronics, Kingbright, Kodenshi, Kwality Group, Laserline, LaserMaxDefense, LasersCom, Lasertel (/SELEX Galileo), Lattice Power, LDX Optronics, LED Engin, Inc (Part of Osram), Ledtech, Lextar, LG Innotek, Lighten Corp., Ligitek, LiteOn, Lumens, Lumentum (/Oclaro), Lumex, Lumichip, Lumics, Lumileds, LumiMicro, Lumimodule, Luminus Devices, Luxpia, Masimo Semiconductor, Mason Technologies Corp. (MTC), Mitsubishi Chemical, Mitsubishi Electric, Modulight (/Medical Laser), Mok San Electronics, Monocrom, Mulinsen (MLS), nanoplus, Nationstar, Necsel (/Ushio), Neo Neon, Newport Corp. (now MKS Instruments), Nichia, nLIGHT Corporation, NOLATECH, Norcada Inc, Norlase, Northrop Grumman Cutting Edge Optronics (CEO), Oasis, Oclaro (/Lumentum), Optek Technology (Part of TT Electronics), Optodiode, OPTOENERGY, Optotech, Optoway Technology Inc, OSI Laser Diode, Osram OS, Panasonic Semiconductor Solutions Co., Ltd. (Japan), Paralight, PD-LD, Pegasus Lasersysteme GmbH, Photodigm, Plessey Semiconductor, Powerlightec, Prolight Opto Technology, QD Laser, QPC Lasers, QSI, Quantel (Lumibird), Quantum Light Instruments, Quantum wafer, Redfern Integrated Optics (RIO) (/OptaSense), Refond, Rofin-Sinar Technologies, Inc. (now Coherent), Rohm, Sacher Lasertechnik LLC, Samsung LED, Sanan, Sanken Electric, SemiLEDs, Seminex, Seoul Semiconductor, Sharp, Sheaumann Laser Inc, ShineOn, Showa Denko (TS Opto), Silan Microelectronics, SLD Laser, Sony Semiconductor Solutions, Source Photonics, Stanley, Sumitomo Electric, Sunpu-Opto, Tekcore, Thorlabs, Toptica Photonics, Toyoda Gosei, Trumpf, UnikLasers, Union Optronics, Unity Opto, UPEC, Ushio Opto Semiconductors, VCC, Vescent Photonics, Violumas, Vortran Laser Technology, Walsin Lihwa, Wooree LED, World Star Tech, Wurth Electronics, Z-Laser

Optoelektronik, and more.



SOLID STATE LIGHTING SOURCE - INTRODUCTION

Scope of the report (ie technologies analyzed) (1/2)

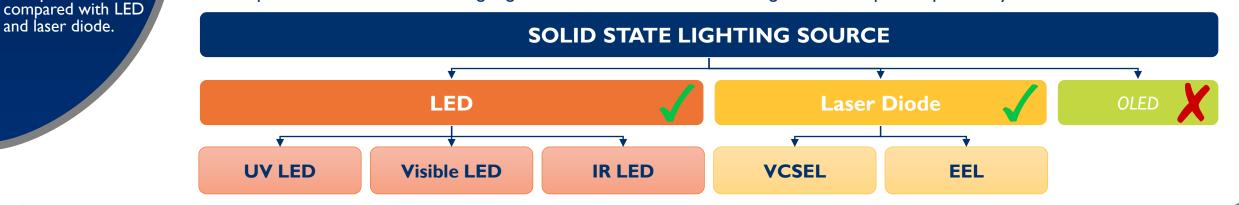
Solid State Lighting (SSL) refers to a type of lighting that uses semiconductor diodes (ie light emitting diodes, laser diodes) or Organic Light Emitting Diodes (OLED) as sources of illumination rather than electrical filaments, plasma (used in arc lamps such as fluorescent lamps), gas (...).

In our report, we will however exclude OLED from the scope of work as such organic devices induce totally different technology, manufacturing process, industry and markets/applications compared to semiconductor diodes.

- \circ Technology/Manufacturing aspects \rightarrow OLED manufacturing is not based on semiconductor process and require totally different expertise, know-how, manufacturing equipment and materials (...).
- \circ Industry aspects \rightarrow Consequently, industry and player involved (ie device manufacturers but also equipment/material suppliers...) in OLED are different than for semiconductor diodes, and there is no real overlap nowadays.
- Market/Application aspects OLED is mostly driven nowadays by display applications (eg mobiles, TVs) which is one key business area for visible LED (ie LCD based displays). However there is a clear trend in this business to switch from LED displays to OLED displays which make LED revenues declining for such applications. In the future, we expect OLED to dominate this market.

In the end, OLED have synergies with visible LED only and regarding a unique market/application (ie display one)!!!

In our report, we will use the following segmentation of SSL source, excluding OLED as explained previously:





This report focus

semiconductor-type

Solid State Lighting (SSL) source (ie

OLED technology,

too specific to be

and laser diode.

LED and laser

industry and applications being

only on

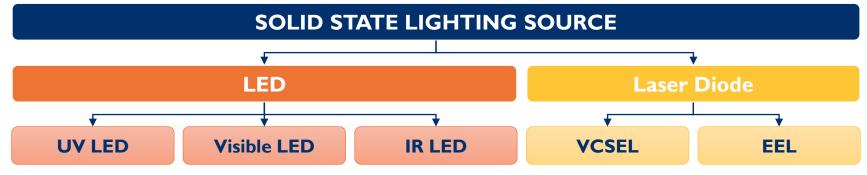
diodes).

SOLID STATE LIGHTING SOURCE - INTRODUCTION

Scope of the report (ie technologies analyzed) (2/2)



Such choice has been done mostly as related industry are structured this way today.



LED will be segmented by category of wavelengths (ie ultraviolet vs. visible vs. infrared) as different industries are involved (even if there is a recent trend to see more and more LED players getting involved in the 3 wavelengths).

For laser diodes, such segmentation provide less value as:

- VCSEL business is nearly fully based on applications using IR light sources.
 - IR VCSEL were driving more than 99% of total VCSEL revenues in 2018.
 - There is no real business for UV or visible VCSEL today as UV/Visible devices are still under development (ie technology not mature yet and mostly at the R&D level) and we don't expect any breakthrough evolution in the next 5 years.
- EEL business is also strongly driven by IR light sources.
 - IR EEL were driving ~81% of total EEL revenues in 2018. We expect this figure to reach ~88% in 2024, highlighting a continuous growth of IR EEL business (ie much more higher growth than for UV or Visible EEL).

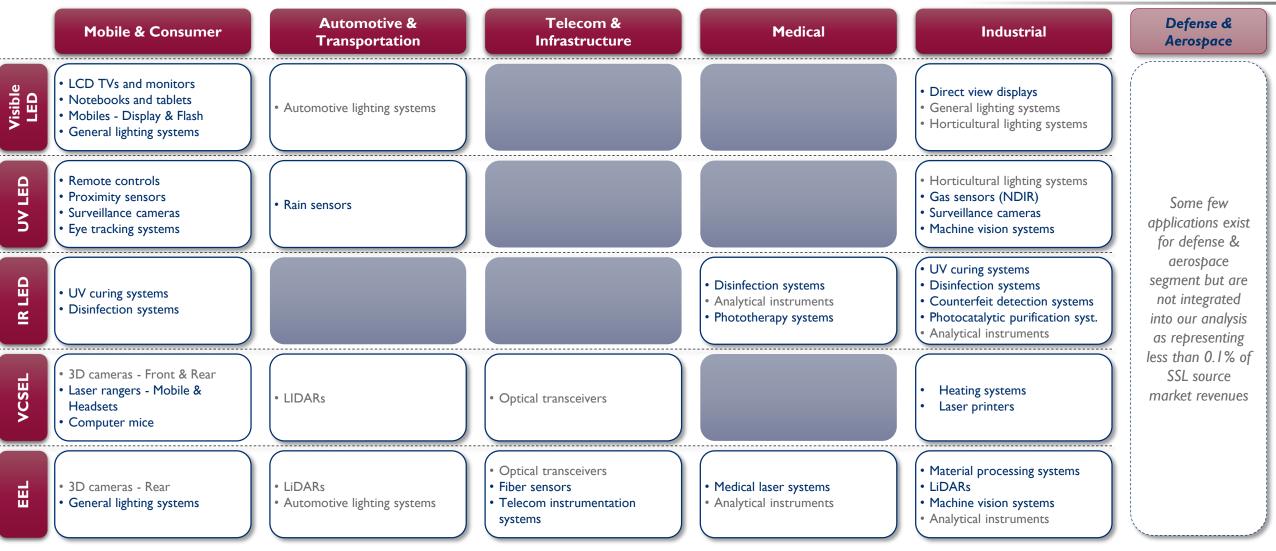
Differentiating laser diode technology by device type (ie EEL vs.VCSEL) is also of importance as related industries are quite different even if linked trough one key application: optical transceivers (for datacom/telecom applications), which represented the major revenue driver for both type of laser diodes (until 2017 at least - After, emergence of 3D sensing applications has totally changed the business landscape for VCSEL).

○ Please note that VCSEL and EEL were not directly competing on optical transceivers application as VCSEL are used for short-distance communication whereas EEL are used for middle-/long-distance communication → It further reinforce the choice to analyze VCSEL and EEL industry separately.



SOLID STATE LIGHTING SOURCE - MARKET FORECAST

Scope of applications



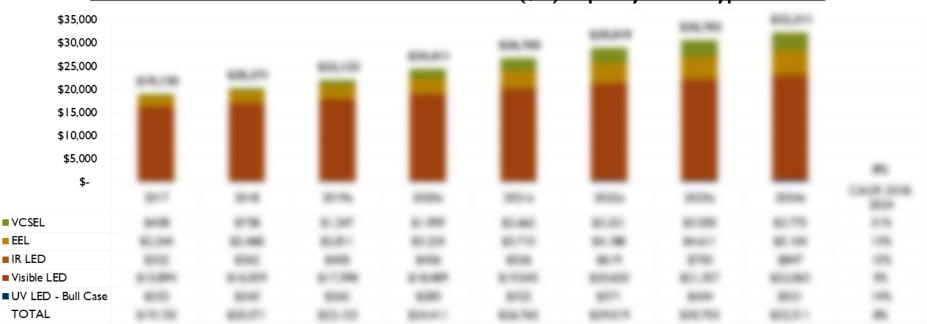
Note: Only major applications are listed here - Several other applications exist for each SSL source but their respective market value can be considered as negligible compared to the total market revenue of the SSL source - The one in black are the one involved in multiple SSL source

SOLID STATE LIGHTING SOURCE - MARKET FORECAST

2017-2024 market forecast - Split by source type - Level 2 - Revenue

Within LED, visible LED represents the bulk of the market revenues.

Within laser diode, EEL are currently the largest market opportunity but VCSEL will rapidly catch up in the future.



SSL Source - 2017-2024 market revenue forecast (\$M) - Split by source type - Level 2

Visible LED represented ~96% of total LED market size in 2018 and this share is likely to remain in the same range in 2024 (ie ~94%).

- Scope of applications in the UV range is much more limited than in the visible space Even if disinfection/purification applications could really make the UV LED market boom when they will fully materialize (what we don't expect in the next 5 years).
- Several new (high-value) applications are just emerging in the IR range but VCSELs are likely to catch the maximum of this opportunity.

Regarding laser diode, VCSEL is the technology experiencing the higher growth rate in the next 5 years (CAGR₂₀₁₈₋₂₀₂₄ = 31%), mostly driven by 3D sensing applications in the smartphone space (ie 3D cameras). On their side, EELs continue their way at a non negligible CAGR₂₀₁₈₋₂₀₂₄ of 13% and mostly driven by telecom applications (ie optical transceivers).

VDéveloppement

SOLID STATE LIGHTING SOURCE - MARKET FORECAST

2017-2024 market forecast - Telecom & Infrastructure - Split by source type

Telecom & Infrastructure is a quite specific segment in which laser diodes have an opportunity related to optical communication. Telecom & Infrastructure represent the historical segment of laser diodes.

First high volume applications were found in this segment (eg optical transceivers).

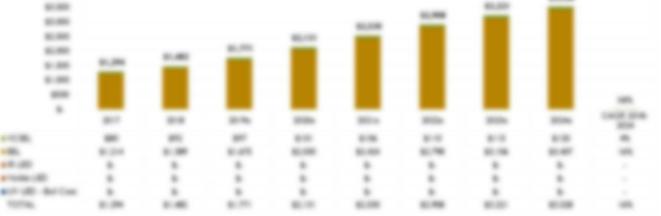
Both EEL and VCSEL are used but not directly in a competitive way:

- VCSEL for short distance communication range (ie datacom).
- EEL for long-distance communication range (ie telecom).

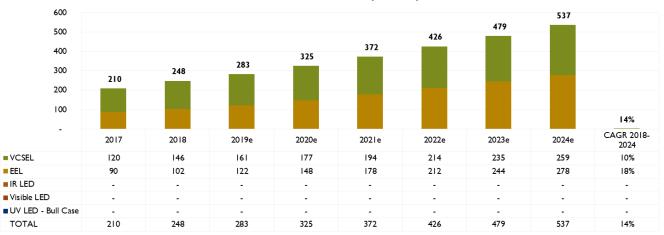
The associated revenue is however in favor of EEL as telecom business is much more bigger than datacom one.

Regarding LED, there are not really used in such segment due to intrinsic limitations in terms of light shaping features (ie lambertian emission from all facets + incoherent light)





SSL Source - 2017-2024 market volume forecast (Munits) - Telecom & Infrastructure





SOLID STATE LIGHTING SOURCE - MARKET SEGMENT TRENDS

Mobile - Market driver





Photography & AR

Leading smartphone cameras are expected to deliver "DSClike" image quality →Indoor and night-time conditions →High-resolution photography and video (4k) →Zoom ability →Enable advanced functionalities (AR)

drivers

User interface

Beyond the touchscreen, smartphone makers want to improve the user's

- experience:
- →Removing the physical button
- \rightarrow Biometric unlocking
- \rightarrow VR interactions



Aesthetics

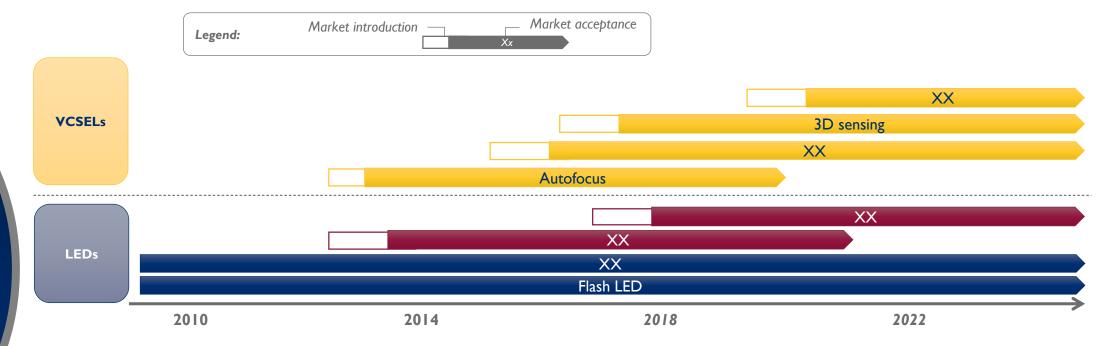
Thin **form-factor** and borderless screens are mandatory →Lower F# optics →Multiple camera approaches →Front-side camera conundrum →Miniaturized sensors



SOLID STATE LIGHTING SOURCE - MARKET SEGMENT TRENDS

Mobile - Roadmap - Use of SSL sources in smartphone applications

LEDs are used in XX applications while VCSELs are implemented in XX applications.



Functionalities using IR light sources have been implemented in smartphones for a number of years.

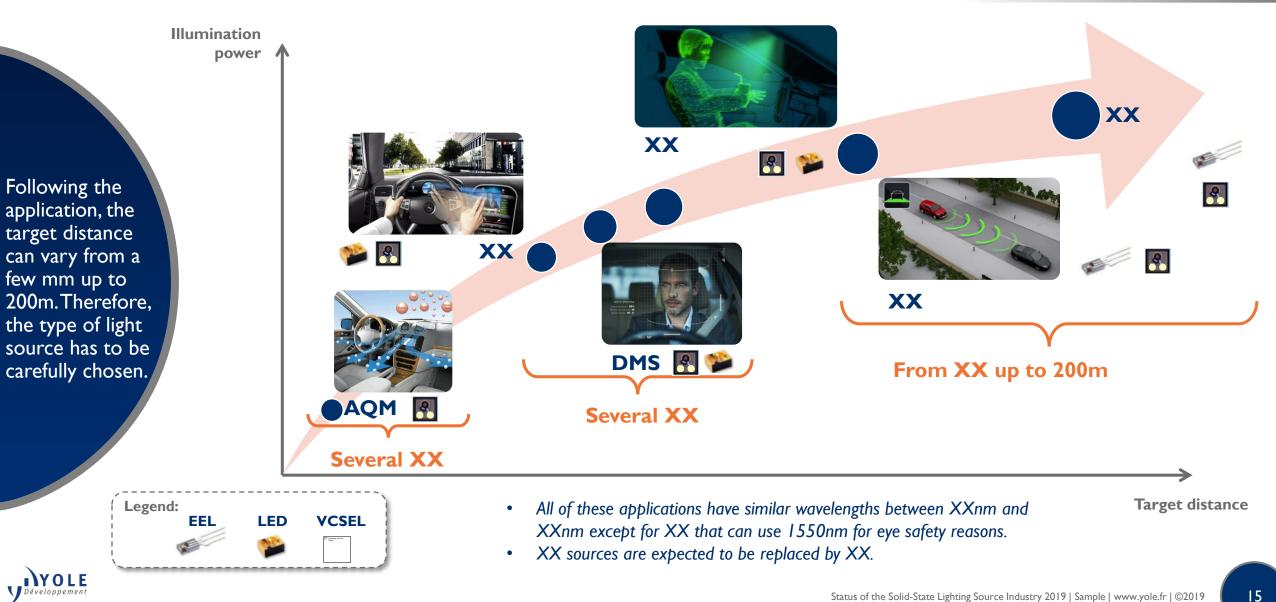
XX can use either LEDs or VCSELs. While VCSELs can enable new functionalities in XX, many smartphone manufacturers continue to use XX with LEDs as they have a single purpose and are very cheap.

Applications are no longer basic as is the case with XX which use a XX combined with XX. New applications are more complex, using XX and new light sources like VCSELs.



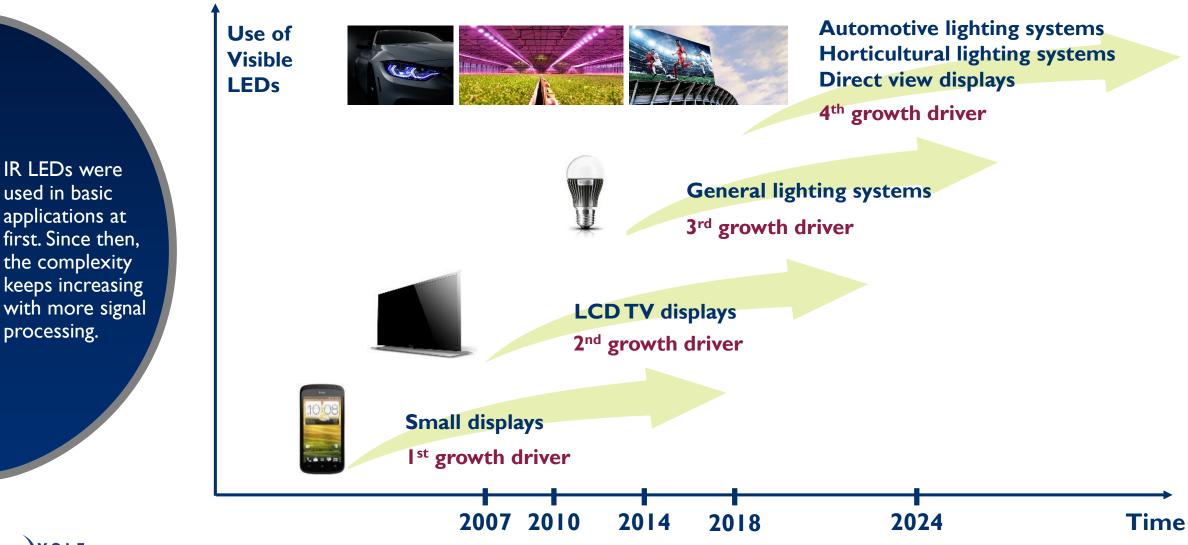
SOLID STATE LIGHTING SOURCE - MARKET SEGMENT TRENDS

Automotive - Light sources for sensing applications



VISIBLE LED - MARKET TRENDS

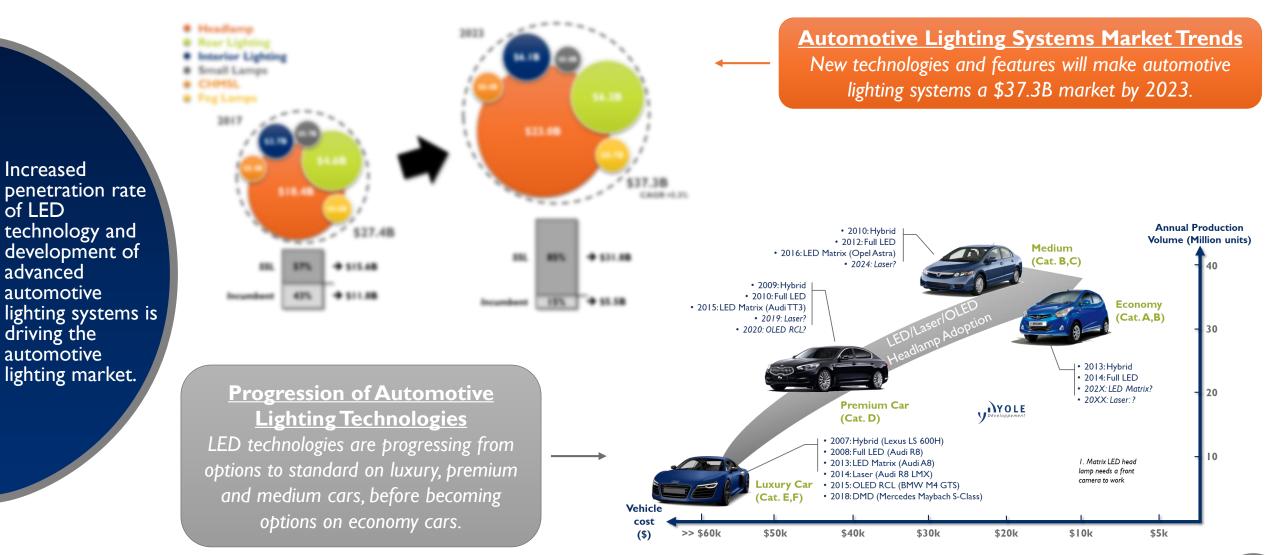
Market drivers





VISIBLE LED - APPLICATION LANDSCAPE

Analysis of key applications - Automotive lighting systems

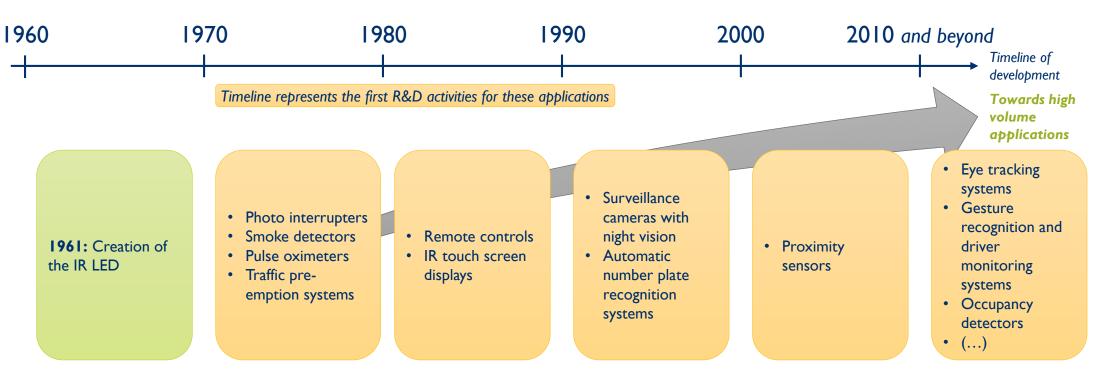




of LED

IR LED - INTRODUCTION

Historical perspective



The first applications to be developed were simple, combining an IR LED and a photodetector to produce an on or off output signal as in photo interrupters or smoke detectors.

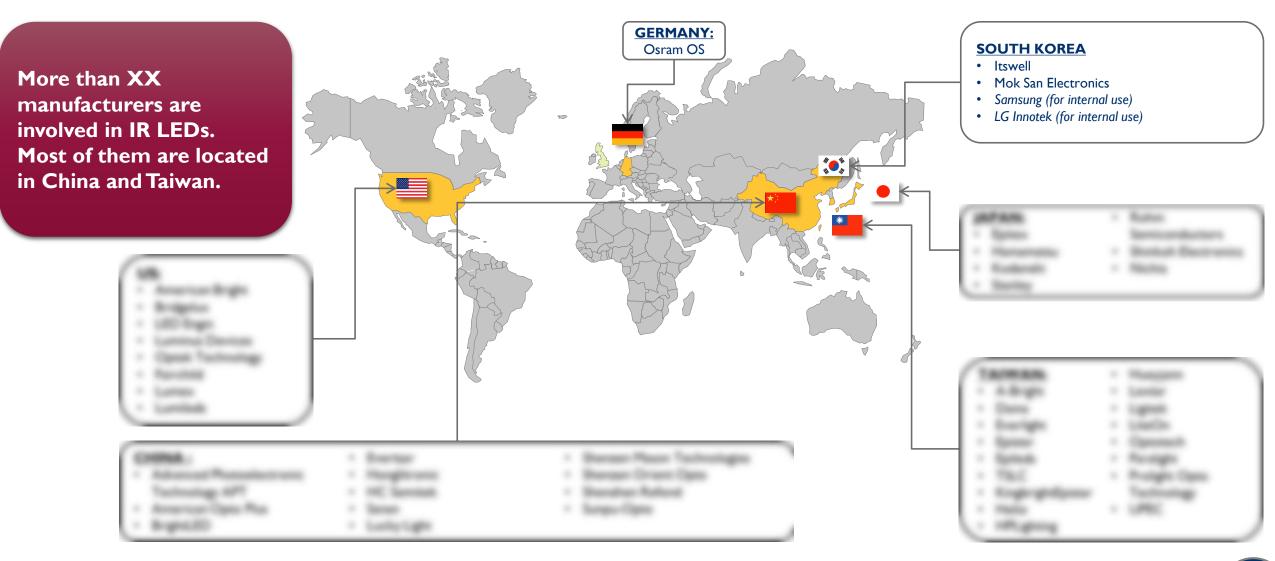
The first big consumer application using IR LEDs was the remote control in the 1980s, followed by surveillance cameras with night vision in the 1990s following the development of image sensors.

Nowadays, the **development of new, smart functionalities** in smartphone, medical and automotive applications and **development of breakthrough devices and functions** such as wearables, miniaturized systems and virtual reality ones is **driving IR LEDs towards new applications**. Those are **mostly related to sensing and imaging features**.



IR LED - INDUSTRIAL LANDSCAPE

Map of players - Package level

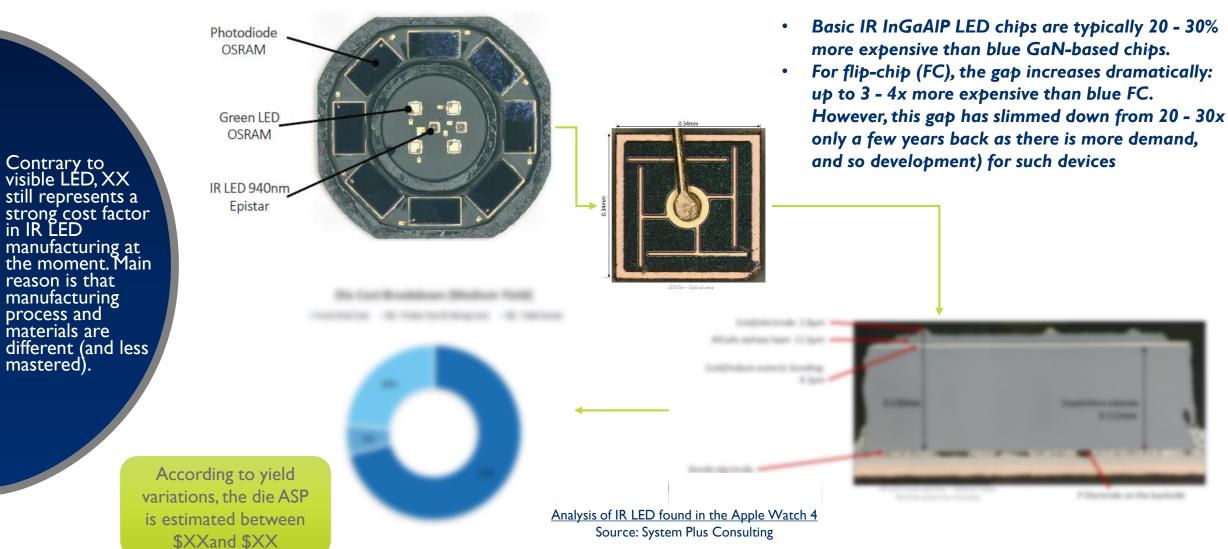




IR LED - TECHNOLOGY LANDSCAPE



Cost aspects - IR LED in the Apple watch 4 (Source: System Plus Consulting)





UV LED - INDUSTRIAL LANDSCAPE

Ecosystem analysis - Supply chain trends

		Substrate	Epiwafer (ie. Front End L0)	Die/Chip (ie. front end LI + back end L0)	Package	Array/Module	<u>System</u>
In UVA, the bulk of players	UVA	All players identified for UVA LED deal with	UVA LED deal with		Many Taiwanese and Chinese players: XX , Honglitronics, XX , XX, XX	Few companies involved in this market: AOT, XX,	Very limited number of companies involved in this market: Shenzhen
are only packagers while in UVB/C, the bulk of players are vertically integrated to	LED	template (AIN on sapphire) as substrate.	Vertically integrated companies are also packaging the LED dies: XX, XX, AOT, XX, XX, XX, XX, Lextar, XX, Toyoda Gosei, XX, XX, XX, XX, Flip Chip Opto, XX, XX, XX			XX, XX, XX, XX, XX, XX	UVET Electronics, Shenzhen Hanhua Opto, XX
master the technology developments.	he Only and	Only two players are com and XX .	mpletely vertically integrated from the substrate to the packaging: Crystal IS Many players are vertically integrated: XX, XX, XX, RayVio, XX, UV Photonic, XX, XX, XX, LG Innotek, XX, XX			Only Bytech Electronics , which is also involved in packaging, has been identified	
	LED			Only XX has been identified here.	Few Taiwanese and Chinese players: XX , XX , HPL , XX , XX	The biggest players are in modules and complete sy acquisition of XX, LG In Electronics, Nikkiso thr XX.	vstems: XX through the notek with LG



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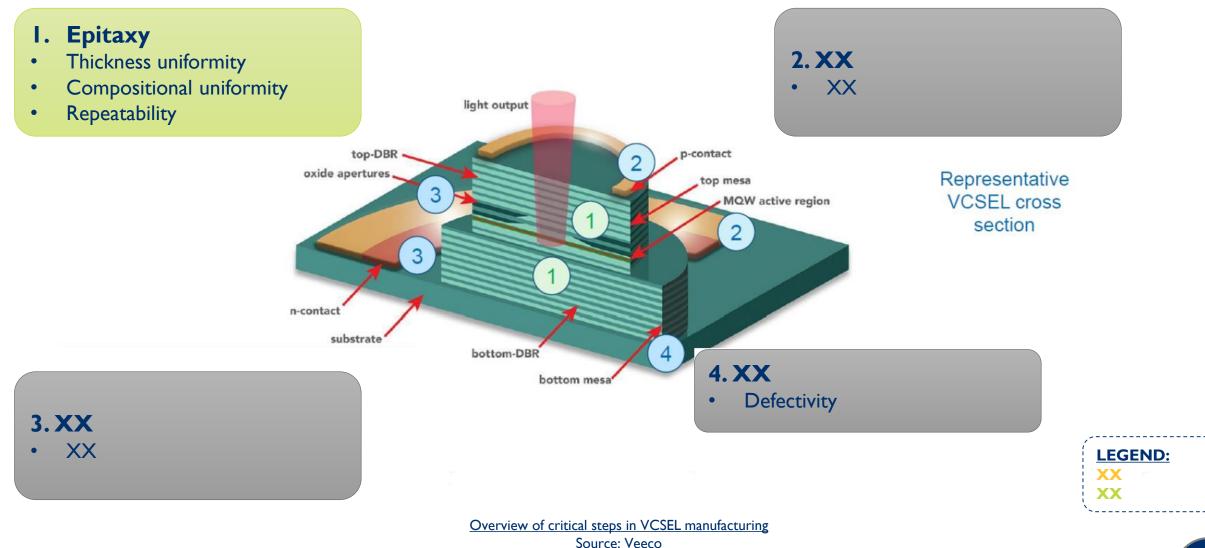
VCSEL - APPLICATION LANDSCAPE

Analysis of key applications - 3D cameras - Roadmap - Rear



VCSEL - TECHNOLOGY LANDSCAPE

Manufacturing process - Chip manufacturing - Critical steps

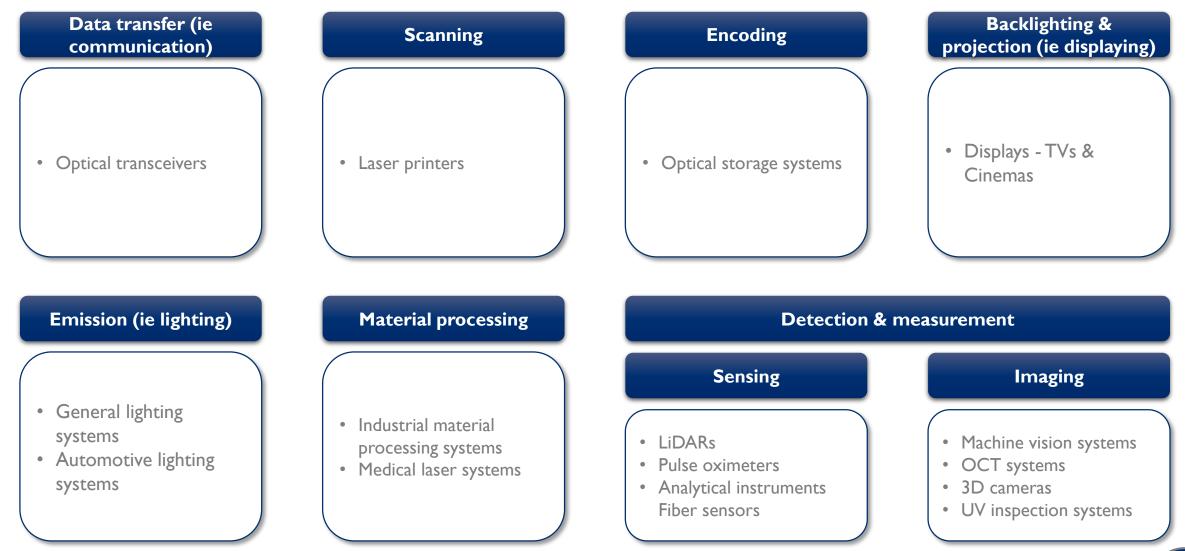




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EEL - MARKET TRENDS

Application vs. Function





EEL - INDUSTRIAL LANDSCAPE

Trends - Rise of Chinese laser industry?

China now has numerous laser system manufacturers and research institutions with powerful technical resources. Moreover, the laser ecosystem is completed by application clients such as the large state-owned manufacturing enterprises.

Chinese laser industry has overcome technical challenges in recent three years thus has become self contained. Local Chinese producers have developed 10, 12 and 20 kW fiber lasers successively since 2013, realizing import substitution in a progressive way.

The Chinese industrial laser market was up 12% from a year ago and accounting for 17% of the global market. It is predicted to sustain a growth rate during 2019-2023 despite of US tariffs.

Competitive landscape → Global top 5 manufacturers held a combined market share of over 80% in 2017 (Trumpf XX%, IPG XX%, Chinese largest player Han's Laser XX%).

China will keep developing the laser systems: new core lasers, high-end laser manufacturing equipment, and laser machining.

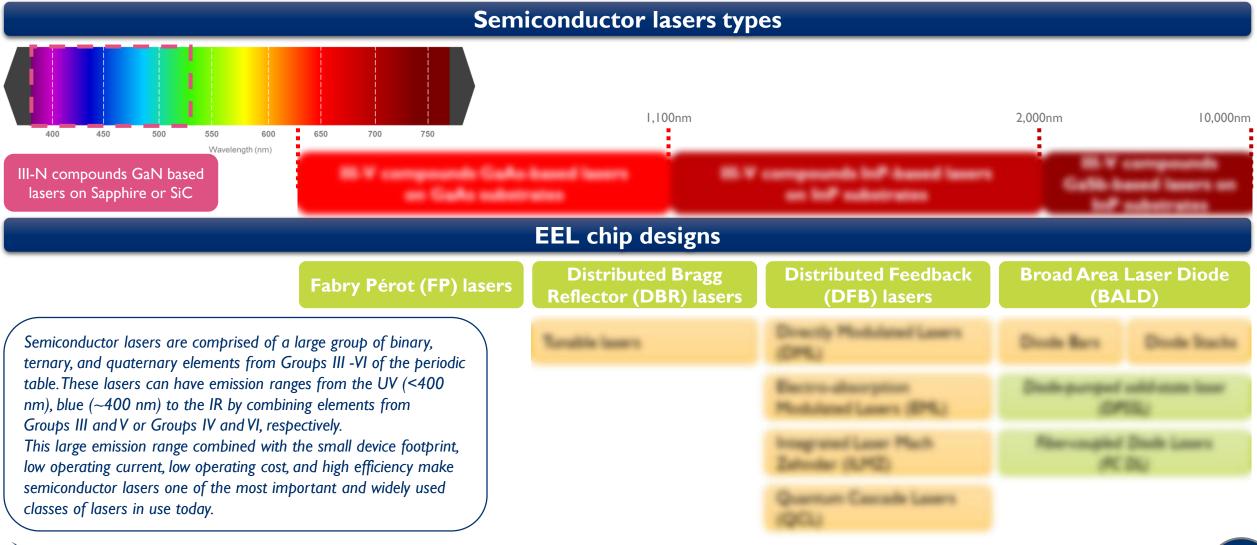
Hubei's laser industry chain forecasts to reach value of 100 billion yuan (\$15 billion) with an average growth rate 25%. The province plans to create special industrial cluster that will be a world first in fractionized field \rightarrow leading enterprises will improve production of laser cutting equipment:





EEL - TECHNOLOGY LANDSCAPE

Segmentation - Overview



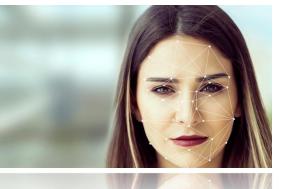


Yole Développement





VCSELs – Market and Technology Trends 2019



IR LEDs and Laser Diodes – Technology, Applications, and Industry Trends



Edge Emitting Lasers: Market and Technology Trends 2019



UV LEDs – Technology, Manufacturing and Application Trends 2018



MicroLED 2018





System Plus Consulting

Contact our Sales Team for more information



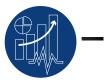
VCSEL in Smartphone – Comparison 2019





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STATUS OF THE SOLID-STATE LIGHTING SOURCE INDUSTRY 2019

Market & Technology Report - July 2019

From lighting to sensing: a new growth era for the solid-state lighting industry.

REPORT KEY FEATURES

- SSL global market, industry, and technology landscape
- Per source type:
 - Application trends
 - Technology trends and development axis
 - Industry trends
 - Supply chain analysis and market share
 - Revenue, unit, and wafer forecasts
- Light function evolution

REPORT OBJECTIVES

The report will provide:

- A global examination of SSL source trends
- A detailed analysis of SSL source types (visible LED, UV LED, IR LED, EEL, and VCSEL)
- An understanding of SSL source markets, applications, industries, and technologies
- SSL source players, dynamics, and rankings
- SSL source market data in \$M, units, and wafers for 2018 - 2024

SOLID-STATE LIGHTING SOURCE - A BUSINESS OPPORTUNITY OF \$32B IN 2024

Solid-state lighting (SSL) sources aren't new technologies. In fact, they've existed since the 1960s. However, only in the last 25 years have they started appearing in high-volume applications.

Laser diode (LD) found its sweet spot in the 1990s as a light source for optical transceivers used in datacom (i.e. vertical cavity surface-emitting laser (VCSEL)) and telecom (i.e. edge-emitting laser (EEL)) applications. Further refinement, coupled with the internet's boom, drove the LD market forward to a point where each technology has now followed its own path.

EEL, driven by the increased use of lasers in different industries, soon found growth opportunities in areas like material processing and optical storage. VCSEL took more time to find its strong growth drivers, but the smartphone boom created a window of opportunity that allowed VCSEL to find its killer application: 3D sensing.

In 2018, LD represented a market opportunity of 3.2B. This figure is likely to reach 8.9B in 2024, at a CAGR₂₀₁₈₋₂₀₂₄ of 18%.

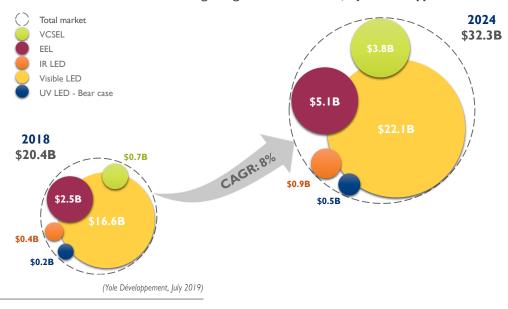
Regarding light-emitting diode (LED), it found its first high-volume applications in the 2000s, mostly in the visible LED field: automotive lighting, signs, traffic signals, and the like. Mobile phones were the next key segment, followed by TV LCD backlights and general lighting. LED growth was non-linear though: periods of recession were followed by waves of new applications and growth, followed by periods of oversupply that depressed prices, etc. This uneven growth resulted in a depressed environment, leading the industry to seek niche/specialized applications in order to reap higher margins and diversify activities towards non-visible LED (i.e. ultraviolet (UV) and infrared (IR)).

In 2018, LED represented a market opportunity of \$17.2B. This figure is likely to reach \$23.4B in 2024, at a CAGR $_{\rm 2018-2024}$ of 5%.

In this context, the SSL source industry is at a crossroads between:

- An LED industry that has reached a critical size, but is now mature and lacks strong market dynamics (except potential upsides, i.e. microLED displays)
- An LD industry that is booming but still emerging and proliferating, in terms of application/ technology landscape

Yole Développement estimates therefore that the overall SSL source market will grow from \$20.4B in 2018 to \$32.3B in 2024, at a CAGR₂₀₁₈. $_{2024}$ of 8%. Such growth will be driven mostly by LED technologies. However, related market share will decline from ~84% in 2018 to ~73% in 2024, reflecting different market/application dynamics and a transition towards LD technologies.

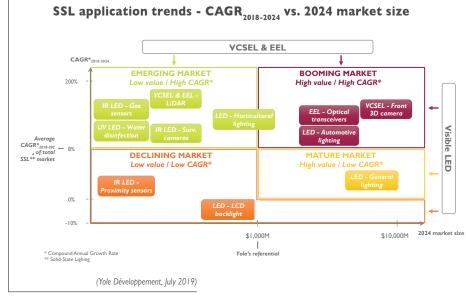


2018 - 2024 solid-state lighting market revenue, by source type

GENERAL LIGHTING IS MATURING. WHAT'S NEXT?

LED revenue will continue to thrive on visible applications over the next five years, with general lighting holding the majority (~45% of the total "LED opportunity"). However, such an application has already reached a certain degree of maturity, and thus related LED devices can be considered as commodities - leading to a high-volume/low-margin market.

Automotive lighting and direct-view displays are other booming LED applications. These will become critical for the industry's survival, since most other applications can be considered as declining or "flat" (i.e. LCD backlights). The one exception is horticultural lighting, which is still emerging.



A large part of the LED industry also has a foothold in the non-visible LED market, with UV and IR LEDs highlighting several high-potential applications (i.e. gas sensing and water disinfection). But these are still emerging, and will not fully materialize in the next five years.

On the other hand, the LD industry is booming. Several applications are rising and plenty of others are emerging or in development.

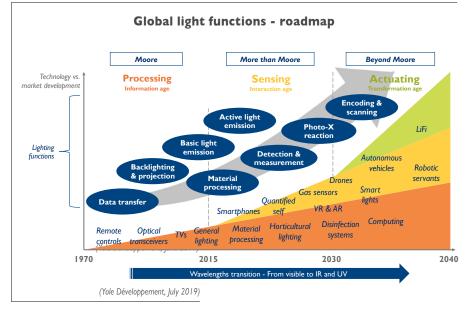
VCSEL, driven by the integration of front 3D cameras in smartphones, will likely see a 5x market revenue increase from 2018 - 2024. And this is just the beginning, with smartphone rear 3D cameras and LiDAR likely next in line.

EEL will experience strong but much steadier growth during the same period (i.e. only a 2x revenue increase), driven mostly by optical transceivers and the increased development of telecom infrastructure (around 55% - 65% of EEL market opportunity). Here also there are a large number of applications that could further boom in the future - for example, LiDAR and sensors.

In this context, it is likely that the visible LED industry will further consolidate in the future as markets reach maturity. Such a trend will directly impact other SSL source industries, since several visible LED players might "forage new lands" in order to survive.

WE ARE JUST SCRATCHING THE SURFACE OF LIGHT SCIENCE

The visible SSL market is driven by the best-established, most common functions of light: "basic" lighting (i.e. general lighting) and backlighting (i.e. display). Visible SSL is a replacement market (specifically, replacing old light sources with SSL ones) that will quickly



reach saturation. The only upside will be related to the development of breakthrough SSL sources (i.e. microLED) and applications/systems (LiFi, smart lighting, etc.).

Visible lighting is therefore less and less at the heart of the SSL industry, while IR/UV lighting is experiencing increased interest. Indeed, SSL development has allowed the industry to better understand the science behind light and investigate lighting functions related to UV and IR wavelengths. Typically, UV light provides functions like photopolymerization (i.e. photherapy) and photodisruption (i.e. water disinfection). When mixed with a miniaturized lighting source, these functionalities can usher in a completely new range of applications, including portable water purifiers.

Such trends are emerging today with IR lighting, driven mostly by detection and measurement functions (i.e. sensing & imaging) for mobile/consumer and automotive/transportation. Smartphones integrating face-recognition features, and automobiles featuring driver-monitoring systems, are just two examples of what is possible with a non-visible SSL source.

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3SPTechnologies, A-Bright, Access Pacific, Adtech Optics, Advanced Laser Diode Systems (NKT Photonics), Akela Laser, Allwave Lasers, Alpes Lasers, AltaLED, American Bright, AOT, Apex Science & Engineering Corp., Applied Optoelectronics, Arima, Bolb, Bridgelux, Bright Solutions, BrightLED, Broadcom, Brolis Semiconductors, BYD, Canadian Photonics Fabrication Centre, Citizen Electronic, Clean Technology Leader, Coherent, Compound Photonics, CREE, CST Global, Daina, DenseLight Semiconductors, DILAS, Diode Laser Concepts, Dominant Opto Technologies, eagleyard Photonics Gmbh, Eblana Photonics, Edison Opto, Egismos Technology, Electech, Emcore, Epileds, Epilight Technologies, Epistar, Epitex, Epitop, Everlight, Excellence Opto, Fiibercom, Finisar, FITEL - Furukawa, Flip Chip Opto, Fox Group, FullSun Optotech, FuriElectric, Genesis Photonic, Gooch & Housego, Hamamatsu, Harvatek, HC Semitek, Helio, High Power Opto, Honglitronic (HongliZhihui), High Power Lighting, II-VI Laser Enterprise, Iljin Semiconductor, Innolume, Innovative Photonic Solutions, Inolux, InPhenix, Intense Photonics, IPG Photonics, Itswell , JENOPTIK, Jufei Optoelectronics, Kingbright, Kodenshi, Kwality Group, Laserline, LaserMaxDefense, LasersCom, Lasertel, Lattice Power, LDX Optronics, LED Engin, Ledtech, Lextar, LG Innotek, Lighten, Ligitek, LiteOn, Lumens, Lumentum , Lumex, Lumichip, Lumics, Lumileds, LumiMicro, Lumimodule, Luminus Devices, Luxpia, Masimo Semiconductor, Mason Technologies, Mitsubishi Chemical, Mitsubishi Electric, Modulight, Mok San Electronics, Monocrom, Mulinsen (MLS), nanoplus, Nationstar, Necsel (/Ushio), Neo Neon, Newport (now MKS Instruments), Nichia, nLIGHT, NOLATECH, Norcada, Norlase, Northrop Grumman Cutting Edge Optronics, Oasis, Oclaro (/ Lumentum), Optek Technology, Optodiode, OPTOENERGY, Optotech, Optoway Technology, OSI Laser Diode, Osram, Panasonic Semiconductor Solutions Co., Ltd. (Japan), Paralight, PD-LD, Pegasus Lasersysteme, Photodigm, Plessey Semiconductor, and more.

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Prior to Yole, Pierrick has worked in several companies where he developed his knowledge on general lighting and on automotive lighting. In the past, he has mostly worked in R&D department for LED lighting applications. Pierrick holds a master degree in Electronics (ESEO – Angers, France).

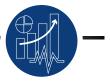


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Prior his mission at Yole, he worked at CEA (Grenoble, France), with a mission focused on the epitaxial growth of InGaN/GaN coreshell nanowire LEDs by MOCVD and their characterization for highly flexible photonic devices. Martin graduated from Academy of Sciences, Institute of Electrical Engineering (Slovakia) with an engineering degree in III-nitride semiconductors.



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 - Within a reasonable time for Products ordered prior to their effective release. In this case, the Seller shall use its best endeavours to inform the Buyer of an indicative release date and the evolution of the work in progress.
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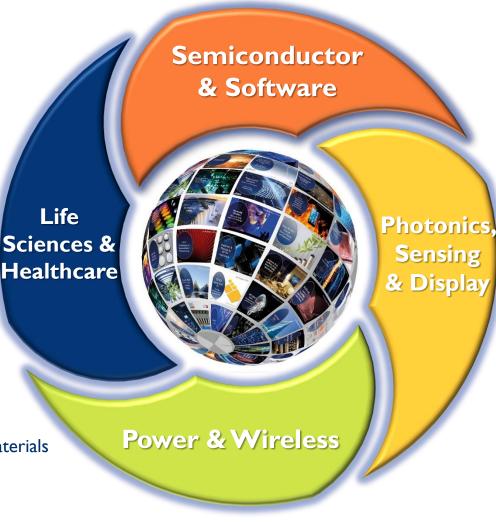
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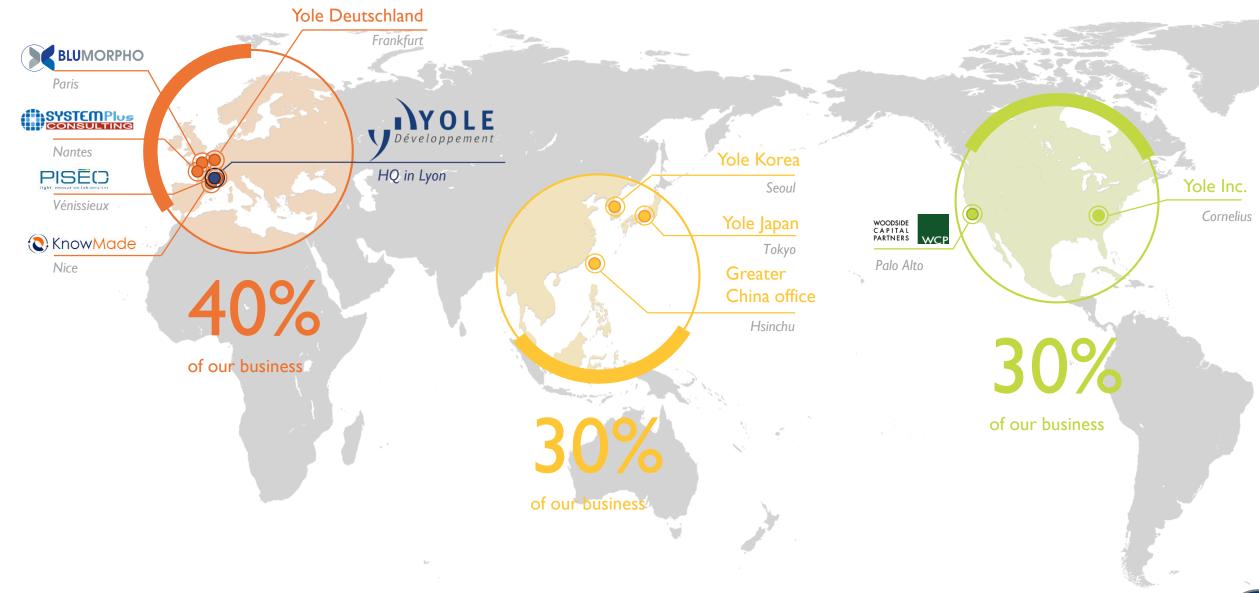


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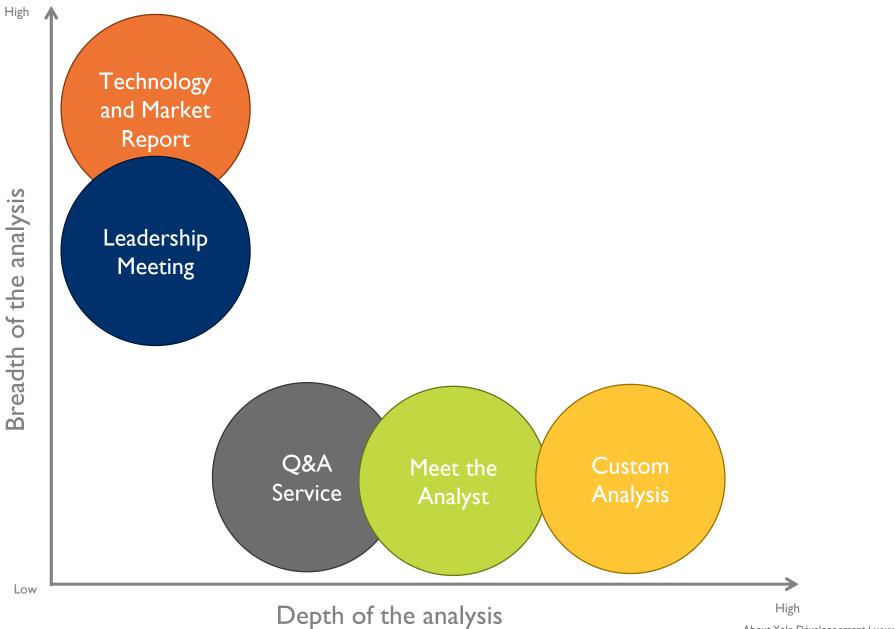
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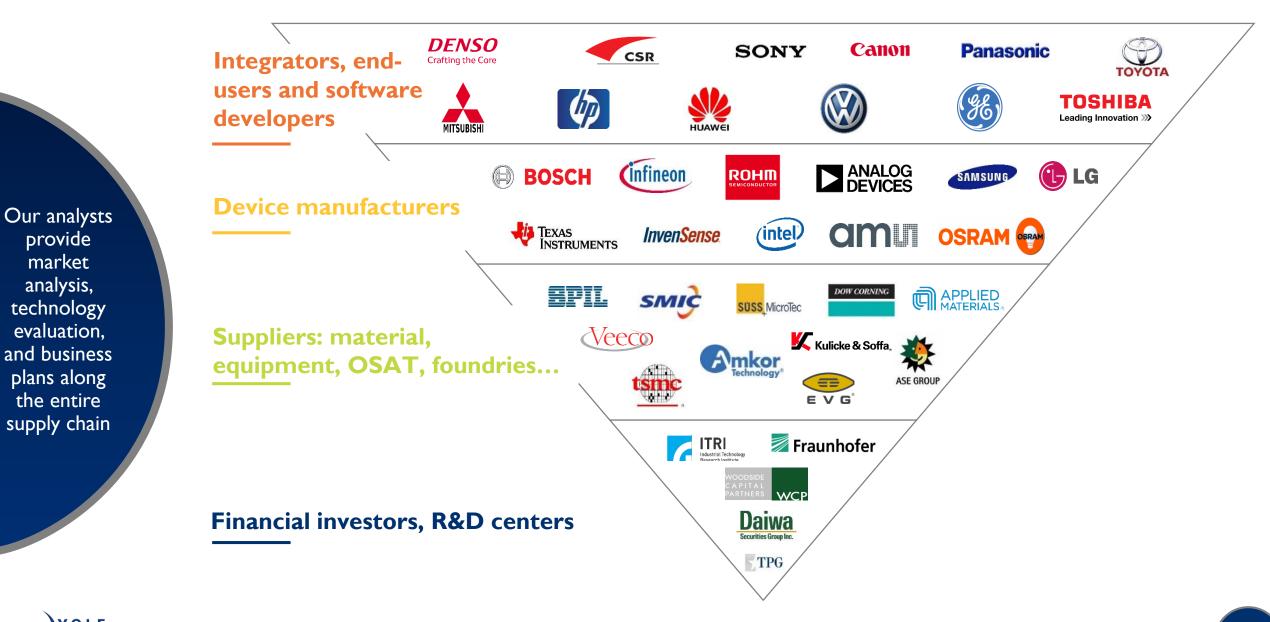


ANALYSIS SERVICES - CONTENT COMPARISON





SERVING THE ENTIRE SUPPLY CHAIN





provide market analysis,

the entire

SERVING MULTIPLE INDUSTRIAL FIELDS

(Roche) THALES BIOMÉRIEUX Medtronic SORINGROUP ST. JUDE MEDICAL BRS 0 TELEDYNE DALSA Everywhereyoulook* Johnson Johnson Industrial Medical and defense systems We drive industry ТОУОТА 000 Audi MITSUBISHI Energy Schneider YASKAWA SMA Automotive Ford **BOSCH** management GDF Svez **Ontinental** BYD Mobile phone and Transportation consumer makers 5 BOMBARDIER VOLVO electronics **AIRBUS** From A to Z... CSR BOEING

We work across multiples industries to understand the impact of More-than-Moore technologies from device to system



REPORTS COLLECTION

- Over the course of more than 20 years, Yole Développement has grown to become a group of companies. Together with System Plus Consulting and KnowMade, we now provide marketing, technology and strategy consulting, media and corporate finance services, reverse costing, structure, process and cost analysis services and well as intellectual property (IP) and patent analysis. Together, our group of companies is collaborating ever closer and therefore will offer, in 2019, a collection of over 125 reports, 10 new monitors and 120 teardowns. Combining respective expertise and methodologies from the three companies, they cover:
 - MEMS & Sensors
 - RF devices & technologies
 - Medical technologies
 - Semiconductor Manufacturing
 - Advanced packaging
 - Memory
 - Batteries and energy management
- \circ $\,$ If you are looking for:
 - An analysis of your product market and technology
 - A review of how your competitors are evolving
 - An understanding of your manufacturing and production costs
 - An understanding of your industry's technology roadmap and related IPs
 - A clear view supply chain evolution

Our reports and monitors are for you!

Our team of over 70 analysts, including PhD and MBA qualified industry veterans from Yole Développement, System Plus Consulting and KnowMade, collect information, identify trends, challenges, emerging markets, and competitive environments. They turn that information into results and give you a complete picture of your industry's landscape. In the past 20 years, we have worked on more than 2,000 projects, interacting with technology professionals and high-level opinion makers from the main players of their industries and realized more than 5,000 interviews per year.

WHAT TO EXPECT IN 2019?

In 2019 we will extend our offering with a new 'monitor' product which provides more updates on your industry during the year. The Yole Group of Companies is also building on and expanding its investigations of the memory industry. Moreover, in parallel, the Yole Group reaffirms its commitment to a new collection of reports mixing software and hardware and is increasing its involvement in displays, radio-frequency (RF) technology, advanced substrates, batteries and compound semiconductors. Last but not least, System Plus Consulting is developing its teardowns service providing 120+ offers related to phones, smart home, wearables and connected devices. Discover our 2019 program right now, and ensure you get a true vision of the industry. Stay tuned!



- Power electronics
- Compound semiconductors
- Solid state lighting
- Displays
- Software
- Imaging
- Photonics



18 fields of excellence combined with six markets to provide a complete picture of your industry landscape

Market – Technology – Strategy – by Yole Développement

Yole Développement (Yole) offers market reports including quantitative market forecasts, technology trends, company strategy evaluation and indepth application analyses. Yole will publish more than 55 reports in 2019, with our partner PISEO contributing to some of the lighting reports.

Reverse Costing[®] – Structure, Process and Cost Analysis – by System Plus Consulting

The Reverse Costing[®] report developed by System Plus Consulting provides full teardowns, including detailed photos, precise measurements, material analyses, manufacturing process flows, supply chain evaluations, manufacturing cost analyses and selling price estimations. The reports listed below are comparisons of several analyzed components from System Plus Consulting. More reports are however available, and over 60 reports will be released in 2019. The complete list is available at <u>www.systemplus.fr</u>.

Patent Reports – by KnowMade

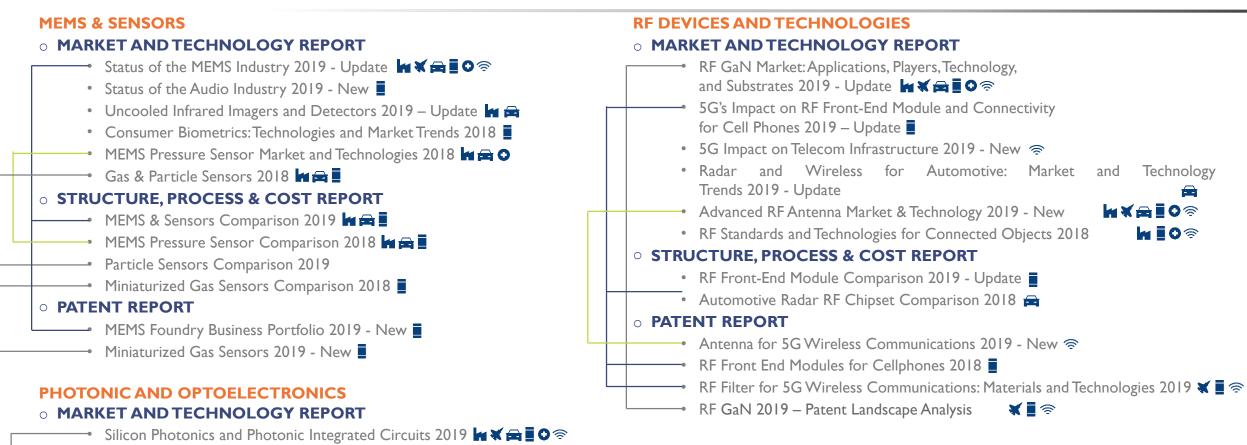
More than describing the status of the IP situation, these analyses provide a missing link between patented technologies and market, technological and business trends. They offer an understanding of the competitive landscape and technology developments from a patent perspective. They include key insights into key IP players, key patents and future technology trends. For 2019 KnowMade will release over 15 reports.

The markets targeted are : Mobile & Consumer Automotive & Transportation Medical Industrial Telecom & Infrastructure Ś ₩ Defense & Aerospace Linked reports are dealing with the same topic to provide 🗕 a more detailed analysis.



OUR 2019 REPORTS COLLECTION (1/5)

18 fields of excellence combined with six markets to provide a complete picture of your industry landscape



- 🗝 LiDARs for Automotive and Industrial Applications 2019 Update 🕍 🚘
- PATENT REPORT
 - Silicon Photonics for Data Centers: Optical Transceiver 2019 New
 LiDAR for Automotive 2018
- Y Développemen

OUR 2019 REPORTS COLLECTION (2/5)

18 fields of excellence combined with six markets to provide a complete picture of your industry landscape

IMAGING

• MARKET AND TECHNOLOGY REPORT

- Status of the CIS Industry 2019: Technology and Foundry Business - Update K a 0 0
- Imaging for Automotive 2019 Update 🚘
- Neuromorphic Technologies for Sensing 2019 Update 🚘
- 🔸 Status of the CCM and WLO Industry 2019 Update 🚂 🕷 🖬 🖸 🗇
- 3D Imaging & Sensing 2018 🚘 📱
- Machine Vision for Industry and Automation 2018
- Sensors for Robotic Vehicles 2018 🛱

• STRUCTURE, PROCESS & COST REPORT

- Compact Camera Modules Comparison 2019
- CMOS Image Sensors Comparison 2019

• PATENT REPORT

- Facial & Gesture Recognition Technlogies in Mobile Devices 2019 New
- Apple iPhone X Proximity Sensor & Flood Illuminator 2018

MEDICAL IMAGING AND BIOPHOTONICS

O MARKET AND TECHNOLOGY REPORT

- X-Ray Detectors for Medical, Industrial and Security Applications 2019- New K CO
- Microscopy Life Science Cameras: Market and Technology Analysis 2019 O
- Ultrasound technologies for Medical, Industrial and Consumer Applications 2018 H

• PATENT REPORT

Optical Coherence Tomography Medical Imaging 2018 O

MICROFLUIDICS

O MARKET AND TECHNOLOGY REPORT

- Status of the Microfluidics Industry 2019 Update 🙀 📀
- Next Generation Sequencing & DNA Synthesis Technology, Consumables Manufacturing and Market Trends 2019 - New O
- 🔹 Organ-on-a-Chip Market & Technology Landscape 2019 Update 🙀 📀
- Point-of-Need Testing Application of Microfluidic Technologies 2018 G
- Liquid Biopsy: from Isolation to Downstream Applications 2018 O
- Chinese Microfluidics Industry 2018

○ PATENT REPORT

- Microfluidic Manufacturing Technologies 2019 New 🙀
- Nanopore Sequencing 2019 New 🔳 🖸

INKJET AND ACCURATE DISPENSING

O MARKET AND TECHNOLOGY REPORT

- Inkjet Printheads Dispensing Technologies
 & Market Landscape 2019 Update 2019
- Emerging Printing Technologies
 for Microsystem Manufacturing 2019 New ■★★■■◎ ⑦
- --• Piezoelectric Devices from Bulk to Thin Film 2019 New 🛛 🗮 🗮 🗖 👁 🖘
- Inkjet Functional and Additive Manufacturing for Electronics 2018

o STRUCTURE, PROCESS & COST REPORT

🔹 Piezoelectric Materials from Bulk to Thin Film Comparison 2019 🕍 🚘 📕

OUR 2019 REPORTS COLLECTION (3/5)

18 fields of excellence combined with six markets to provide a complete picture of your industry landscape

BIOTECHNOLOGIES

O MARKET AND TECHNOLOGY REPORT

CRISPR-Cas9 Technology: From Lab to Industries 2018 G

• PATENT REPORT

Personalized Medicine 2019 – New O

BIOMEMS & MEDICAL MICROSYSTEMS • MARKET AND TECHNOLOGY REPORT

- Neurotechnologies and Brain Computer Interface 2018
- BioMEMS & Non-Invasive Sensors: Microsystems for Life Sciences
 & Healthcare 2018 A

• PATENT REPORT

- 3D Cell Printing 2019 New 📀
- Circulating Tumor Cells Isolation 2019 New •

SOFTWARE AND COMPUTING

O MARKET AND TECHNOLOGY REPORT

- Artificial Intelligence Computing For Automotive 2019 New
- Hardware and Software for Artificial Intelligence (AI) in Consumer Applications 2019 - Update
- Image Signal Processor and Vision Processor Market and Technology Trends 2019 Im X → I ○ 奈
- xPU (Processing Units) for Cryptocurrency, Blockchain, HPC and Gaming 2019 – New M I

• PATENT REPORT



• Artificial Intelligence for Medical Diagnostics - New O

MEMORY

O MARKET AND TECHNOLOGY REPORT

- 🗕 Status of the Memory Industry 2019 New 🕍 🗮 🖬 🖸 🗇
- ---• MRAM Technology and Business 2019 New 🙀 🛪 🚘 🖬 🖸 察
- Emerging Non Volatile Memory 2018 🙀 🛪 🚍 🖬 👁 🖘

o STRUCTURE, PROCESS & COST REPORT

-• Memory Comparison 2019

• PATENT REPORT

- 🗕 Magnetoresistive Random-Access Memory (MRAM) 2019 New 🙀 🛪 🚍 🗖 👁 🖈
- 3D Non-Volatile Memory 2018 🖬 🕷 🛱 🗐 🗇 🗇

ADVANCED PACKAGING

O MARKET AND TECHNOLOGY REPORT

- 🔹 Fan Out Packaging Technologies and Market Trends 2019 Update 🕍 🕷 🖬 🖸 🗇
- 3D TSV Integration and Monolithic Business Update 2019 Update 🕍 🕷 🖬 🖸 🗇 🖘
- 🗝 Advanced RF SiP for Cellphones 2019 Update 📕 🛜
- Status of Advanced Packaging Industry 2019 Update 📓 🕷 🚍 🗖 👁 🖘
- 🔹 Status of Advanced Substrates 2019 Update 🚂 🕷 🖬 🗖 👁 🛜
- 🔹 Panel Level Packaging Trends 2019 Update 🙀 🕷 🖬 🖸 🗇 🛜
- Automotive Packaging 2019 New 🙀 🗶 🖬 🖸 🗇 🛜
- Trends in Automotive Packaging 2018 🚘
- Thin-Film Integrated Passive Devices 2018 H X R I O R

• STRUCTURE, PROCESS & COST REPORT

Advanced RF SiP for Cellphones Comparison 2019

OUR 2019 REPORTS COLLECTION (4/5)

18 fields of excellence combined with six markets to provide a complete picture of your industry landscape

SEMICONDUCTOR MANUFACTURING

O MARKET AND TECHNOLOGY REPORT

- Nano Imprint Lithography 2019 New 🙀 🛪 🚍 🖸 🗇
- Equipment and Materials for Fan Out Packaging 2019 Update 🙀 🕷 🖬 🖸 🗇
- Equipment for More than Moore: Thin Film Deposition & Etching 2019 - New ☆☆ ■ ● ⑦
- Wafer Starts for More Than Moore Applications 2018 🙀 🛪 🚍 🗖 🛇 🖘
- Polymeric Materials at Wafer-Level for Advanced Packaging 2018 ₩ ¥ ➡ ■ ○ 奈
- Bonding and Lithography Equipment Market for More than Moore Devices 2018 In X In I O S

• STRUCTURE, PROCESS & COST REPORT

- 🛶 🛯 Wafer Bonding Comparison 2018 🚘 📕
- PATENT REPORT
 - 🗝 🛛 Hybrid Bonding for 3D Stack 2019 New 🙀 🕷 🖬 🖸 🗇 🛜

SOLID STATE LIGHTING

O MARKET AND TECHNOLOGY REPORT

- Status of the Solid State Light Source Industry 2019 New 🙀 🕷 🖬 🖸 🗇 🛜
- Edge Emitting Lasers (EELS) 2019 New 🙀 🕷 🖬 🖸 🗇
- Light Shaping Technologies 2019 New 🙀 🕷 🖬 🖸 🛜
- Automotive Advanced Front Lighting Systems 2019 New 🚘
- 🔹 VCSELs Technology, Industry and Market Trends 2019 Update 🚂 🕷 🚍 🖬 👁 🛜
- IR LEDs and Laser Diodes Technology, Applications, and Industry Trends 2018
- Automotive Lighting 2018: Technology, Industry and Market Trends
- UV LEDs Technology, Manufacturing and Application Trends 2018 🙀
- LiFi: Technology, Industry and Market Trends 2018 🕍

• STRUCTURE, PROCESS & COST REPORT

-• VCSEL Comparison 2019

○ PATENT REPORT

----• VCSELs 2018 🚘 📕

DISPLAY

O MARKET AND TECHNOLOGY REPORT

- 🔹 Next Generation 3D Display 2019 New 🙀 🕷 🖬 🖸 🗇
- Next Generation Human Machine Interaction (HMI)in Displays 2019 New 🛱 I
- 🗝 Micro-and Mini-LED Displays 2019 Update 🖬 🕷 🖬 🗖 🗇 🗇
- Technologies And Markets for Next Generation Televisions
- Displays & Optical Vision Systems for VR, AR & MR 2018 January

• PATENT REPORT

MicroLED Displays : Intellectual Property Landscape 2018



OUR 2019 REPORTS COLLECTION (5/5)

18 fields of excellence combined with six markets to provide a complete picture of your industry landscape

POWER ELECTRONICS

• MARKET AND TECHNOLOGY REPORT

- 🔹 Power SiC: Materials, Devices and Applications 2019 Update 🖬 🕷 🚍 🖬 🛇 🛜
- Power Electronics for EV/HEV and e-mobility: Market, Innovations and Trends 2019 - Update
- Status of the Power Electronics Industry 2019 Update 🕍 🕷 🖬 🖸 🗇 🖘
- Discrete Power Packaging : Material Market and Technology Trends 2019 - New M★ A ■ ■ ○
- Status of the Power ICs Industry 2019 Update 🖬 🕷 🖬 🖬 👁 🖘
- Status of the Passive Components for the Power Electronics Industry 2019 - Update Int X → 0 0 0
- Status of the Inverter Industry 2019 Update 🕍 🕷 🖬 👁 🛜
- 🗝 Status of the Power Module Packaging Industry 2019 Update 🕍 🚘
- Wireless Charging Market Expectations and Technology Trends 2018 ₩ ¥ ➡ ■ ○ 奈
- Power GaN 2018: Epitaxy, Devices, Applications and Technology Trends In X → I ○

• STRUCTURE, PROCESS & COST REPORT

- -• Automotive Power Module Packaging Comparison 2018 🚘
- 🗝 GaN-on-Silicon Transistor Comparison 2019 🖬 🚘 📕
- 🔹 SiC Transistor Comparison 2019 🕍 🚘

• PATENT REPORT

- Power SiC : Materials, Devices and Modules 2019 New 🌆 🚍 📕
- Power GaN : Materials, Devices and Modules 2019 Update A Pala

BATTERY & ENERGY MANAGEMENT

O MARKET AND TECHNOLOGY REPORT

- Status of the Rechargeable Li-ion Battery Industry 2019 New 🙀 🕷 🗐 👁 🖘
- Li-ion Battery Packs for Automotive and Stationary Storage Applications 2019 - Update Amplications

• PATENT REPORT

- Battery Energy Density Increase: Materials and Emerging Technologies 2019 - New =
- Solid-State Batteries 2019 New ₩★ 🛱 🖬 🖸 🗇
- Status of the Battery Patents 2018 🖬 🕷 🖬 🗖 🗇 🗇

COMPOUND SEMI.

O MARKET AND TECHNOLOGY REPORT

- Emerging Semiconductor Substrates: Market & Technology Trends 2019- New x ➡ ■ ♥ 奈
- Status of the Compound Semiconductor Industry 2019 New 🖬 🕷 🖬 🖬 👁 🖘
- InP Materials, Devices and Applications 2019 New 🖬 🕷 🖬 🖬 👁 🖘
- GaAs Wafer and Epiwafer Market: RF, Photonics, LED and PV Applications 2018 In X In I O [∞]

• PATENT REPORT

 GaN-on-Silicon Substrate: Materials, Devices and Applications 2019 - Update Int X Int International States



OUR 2019 MONITORS COLLECTION (1/2)

Get the most updated overview of your market to monitor your strategy

Yole Développement, System Plus Consulting and KnowMade, all part of the Yole Group of Companies, are launching a collection of 10 monitors in 2019. The monitors aim to provide updated market, technology and patent data as well dedicated quarterly analyses of the evolution in your industry over the previous 12 months. Furthermore, you can benefit from direct access to the analyst for an on-demand Q&A and discussion session regarding trend analyses, forecasts and breaking news. Topics covered will be compact camera modules (CCMs), advanced packaging, compound semiconductors, microfluidics, batteries, RF and memory.

MARKET MONITOR by Yole Développement

A FULL PACKAGE:

The monitors will provide the evolution of the market in units, wafer area and revenues. They will also offer insights into what is driving the business and a close look at what is happening will also be covered in it.

The following deliverables will be included in the monitors:

- An Excel database with all historical and forecast data
- A PDF slide deck with graphs and comments/analyses covering the expected evolutions

O ADVANCED PACKAGING – NEW

This monitor will provide the evolution of the advanced packaging platforms. It will cover Fan-Out Wafer Level Packaging (WLP), Fan-Out Panel Level Packaging (PLP), Wafer-Level Chip Scale Packaging (WLCSP), Flip Chip packaging platforms, and 2.5D and 3D Through Silicon Via (TSV) integration. *Frequency: Quarterly, starting from Q3 2019*

REVERSE TECHNOLOGY MONITOR by System Plus Consulting

• SMARTPHONES – NEW

COMPOUND SEMI. – NEW

This monitor will describe how the compound semiconductor industry is evolving. It will offer a close look at GaAs, InP, SiC, GaN and other compounds of interest providing wafer volumes, revenues, application breakdowns and momentum. *Frequency: Quarterly, starting from Q3 2019*

CAMERA MODULE – NEW

This monitor will provide the evolution of the imaging industry, with a close look at image sensor, camera module, lens and VCM. Volumes, revenues and momentum of companies like Sony, Samsung, Omnivision and OnSemi will thus be analysed. *Frequency: Quarterly, starting from Q3 2019*

• MEMORY – UPDATE

For the memory industry you can have access to a quaterly monitor, as well as an additional service, a monthly pricing. Both services can be bought seprately:

- DRAM Service: Including a quarterly monitor and monthly pricing.
- NAND Service: Including a quarterly monitor and monthly pricing.

To stay updated on the latest components, packaging and silicon chip choices of the smartphone makers, System Plus Consulting has created its first Smartphone Reverse Technology monitor. This year, get access to the packaging and silicon content database of at least 20 different flagship smartphones – more than five per quarter. Starting at the beginning of 2019, the monitor will include an Excel database report for each phone and a quarterly comparison.



OUR 2019 MONITORS COLLECTION (2/2)

Get the most updated overview of your market to monitor your strategy

PATENT MONITOR by KnowMade

A FULL PACKAGE:

Starting at the beginning of the year, the KnowMade monitors include the following deliverables:

- An Excel file including the monthly IP database of:
 - New patent applications
 - Newly granted patents
 - Expired or abandoned patents
 - Transfer of IP rights through re-assignment and licensing
 - Patent litigation and opposition
- Quarterly report including a PDF slide deck with the key facts & figures of the quarter: IP trends over the three last months, with a close look to key IP players and key patented technologies.

GaN for Power & RF Electronics

Wafers and epiwafers, GaN-on-SiC, silicon, sapphire or diamond, semiconductor devices such as transistors, and diodes, devices and applications including converters, rectifiers, switches, amplifiers, filters, and Monolothic Microwave Integrated Circuits (MMICs), packaging, modules and systems.

• GaN for Optoelectronics & Photonics

Wafers and epiwafers, GaN-on-sapphire, SiC or silicon; semiconductor devices such as LEDs and lasers; and applications including lighting, display, visible communication, photonics, packaging, modules and systems.

Li-ion Batteries

Anodes made of lithium metal, silicon, and lithium titanate (LTO); cathodes made of Lithium Iron Phosphate (LFP), Nickel-Manganese-Cobalt (NMC), Lithium Nickel Cobalt Aluminium Oxide (NCA), Lithium Nickel Metal Dioxide (LiNiMO2), Lithium Metal Phosphate (LiMPO4), and Lithium Metal Tetroxide (LiMO4); electrolytes including liquid, polymer/gel, and solid inorganics; ceramic and other separators; battery cells including thin film/microbattery, flexible, cylindrical and prismatic; and battery packs and systems.

• Post Li-ion Batteries

Battery technologies including redox-flow batteries, sodium-ion, lithiumsulfur, lithiumair, and magnesium-ion, and their supply chains, including electrodes, electrolytes, battery cells and battery packs/systems.

• Solid-State Batteries

Supply chain including electrodes, battery cells, battery packs/systems and electrolytes, including polymer, inorganic and inorganic/polymer, inorganic materials, including argyrodites, Llthium Super Ionic CONductor, (LISICONs), Thio-LISICONs, sulfide glasses, oxide glasses, perovskites, anti-perovskites and garnets.

• **RF Acoustic Wave Filters**

Including Surface Acoustic Wave (SAW), Temperature Compensated (TC)- SAW, Bulk Acoustic Wave- Free-standing Bulk Acoustic Resonator (BAWFBAR), BAW-Solidly-Mounted Resonator (BAW-SMR), and Packaging.

• **RF Power Amplifiers**

Including Low Noise Amplifiers, Doherty Amplifiers, Packaging, and Millimeter-Wave technology.

o RF Front-End Modules

• Microfluidics

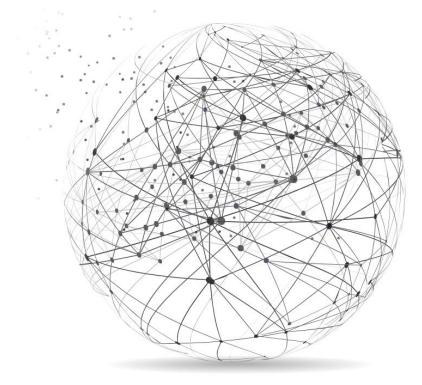
From components to chips and systems, including all applications.



I-MICRONEWS MEDIA

To meet the growing demand for market, technological and business information, i-Micronews Media integrates several tools able to reach each individual contact within its network.

We will ensure your company benefits from this



ONLINE i-Micronews e-newsletter i-Micronews.com FreeFullPDF.com	ONSITE Events	IN PERSON Webcasts
Unique, cost-effective ways to reach global audiences. Online display advertising campaigns are great strategies for improving your product/brand visibility.They are also an efficient way to adapt with the demands of the times and to evolve an effective marketing plan and strategy.	Brand visibility, networking opportunities Today's technology makes it easy for us to communicate regularly, quickly, and inexpensively – but when understanding each other is critical, there is no substitute for meeting in-person. Events are the best way to exchange ideas with your customers, partners, prospects while increasing your brand/product visibility.	Targeted audience involvement equals clear, concise perception of your company's message. Webcasts are a smart, innovative way of communicating to a wider targeted audience. Webcasts create very useful, dynamic reference material for attendees and also for absentees, thanks to the recording technology.
#15,800+ monthly unique visitors on i-Micronews.com #10,900+ weekly readers of i-Micronews e-newsletter	#110 attendees on average #7+ key events planned for 2019 on different topics	#380 registrants per webcast on average to gain new leads for your business

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