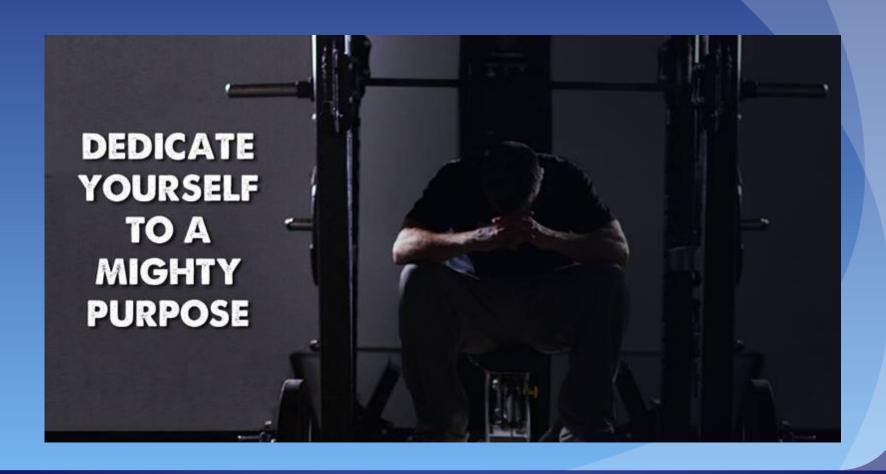
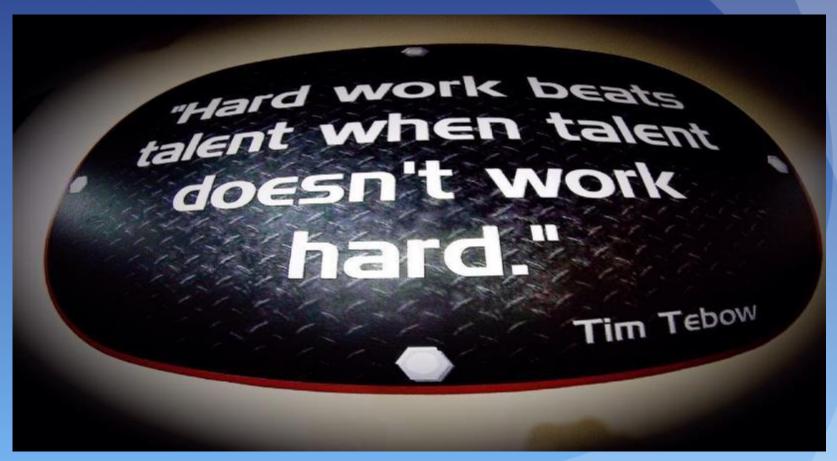
### SUCCESS THROUGH LEADERSHIP



# HOW FAR WOULD YOU GO TO MAKE A DIFFERENCE?

https://youtu.be/xECK-UIZkEE

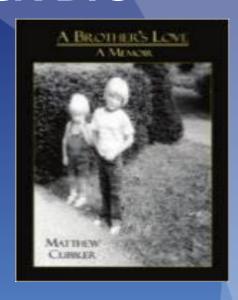


- 45 YEARS OLD, MARRIED 19 YEARS TO MY BEAUTIFUL WIFE, LAUREN. TWO GREAT KIDS 18 AND 13 YEARS OLD.
- GREW UP IN POTTSTOWN, PA.
- RAISED BY A SINGLE MOTHER LIVED IN LOW INCOME HOUSING FOR A MAJORITY OF MY YOUTH.
- OLDER BROTHER, ANDY, WAS LEARNING DISABLED AND STUTTERED.
- GRADUATED TOP 10 IN MY CLASS FROM POTTSTOWN HS IN 1989

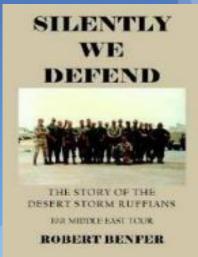
- RECEIVED AN APPOINTMENT TO THE UNITED STATES COAST GUARD ACADEMY.
- ENLISTED IN THE ARMY SHORTLY AFTER MY 18<sup>TH</sup> BIRTHDAY.
- SPENT 4 YEARS IN THE US ARMY AS AN INTELLIGENCE ANALYST – STATIONED IN AUGSBURG, GERMANY FOR 3 YEARS.
- PERSIAN GULF WAR VETERAN.

- BECAME A POLICE OFFICER IN 1993.
- S.W.A.T. TEAM MEMBER AND INSTRUCTOR FOR 10 YEARS.
- AFTER "9/11", I WAS HIRED AS A SPECIAL AGENT WITH THE UNITED STATES FEDERAL AIR MARSHAL SERVICE. FLEW 4,238 MISSIONS IN A LITTLE OVER 4 YEARS.
- CURRENTLY A POLICE OFFICER IN COLLEGEVILLE, PA.
- BODY LANGUAGE AND HUMAN BEHAVIOR EXPERT
- KRAV MAGA INSTRUCTOR

 AUTHOR OF "A BROTHER'S LOVE: A MEMOIR"



FEATURED IN THE BOOK:
 "SILENTLY WE DEFEND" - DETAILING MY
 UNIT'S ACITIVITIES DURING THE PERSIAN
 GULF WAR.



### MY CURRENT ROLE AND PASSION

• CO-FOUNDER AND CO-OWNER





### MY CURRENT ROLE AND PASSION

- MAXOUT STRENGTH SYSTEMS IS OUR EQUIPMENT MANUFACTURING COMPANY FOR OUR PROPRIETARY TECHNOLOGY -THE MAXOUT TOWER.
- IT IS A MECHANICAL, COUNTER-WEIGHT DEVICE THAT ATTACHES TO EXISTING WEIGHT TRAINING EQUIPMENT.
- THE <u>MAXOUTTOWER</u> PROVIDES LIFT ASSISTANCE WHILE ALLOWING A USER TO LOWER A HEAVIER WEIGHT.
- SOLD TO HIGH SCHOOLS, COLLEGES, PRO TEAMS AND MILITARY/GOVERNMENT UNITS.



### MY CURRENT ROLE AND PASSION

- MAXOUT DOMESTIC FRANCHISING OWNS AND SELLS THE MAXOUT STRENGTH STUDIO FITNESS FRANCHISE OFFERING.
- MAXOUT STRENGTH STUDIO FRANCHISE LOCATIONS ARE DESIGNED SPECIFICALLY FOR STUDENT ATHLETES 11-22 YEARS OF AGE.
- BUSINESS MODEL FOCUSES ON OUR PROPRIETARY STRENGTH TRAINING, ATHLETIC BASED TRAINING AND LEADERSHIP DEVELOPMENT.
- AT CORPORATE LOCATION, WE ARE ALSO DEVELOPING A SECONDARY BUSINESS MODEL – NEUROLOGICAL REHABILITATION.



# MaxOut Partner, Mike Barwis: TEDx Talk at University of Michigan

https://youtu.be/7kBcgY3F444



### **WHO ARE YOU?**

- WHAT DO YOU DO WELL?
- WHAT ARE YOUR WEAKNESSES?
- WHY IS THIS IMPORTANT?
- HOW DO I FIND PERSONAL SUCCESS?
- HOW DO I HELP OTHERS FIND SUCCESS?

# THREE SIMPLE STEPS TO LIVING A SUCCESSFUL LIFE

- KNOWYOURSELF THE GOOD, THE BAD AND EVERYTHING IN BETWEEN!
- PASSION YOU MUST <u>WANT</u> IT MORE THAN YOU WANT TO BREATH.
- LEADERSHIP AT SOME POINT IN YOUR LIFE, YOU WILL NEED TO EFFECTIVELY LEAD.

### **KNOWYOURSELF!**

- IDENTIFY YOU INHERENT STRENGTHS AND WEAKNESSES – SELF-AWARENESS AND SELF-ACCEPTANCE.
- WHEN DECIDING WHETHER OR NOT TO PURSUE ANY OPPORTUNITY – YOU SHOULD ALWAYS LOOK FOR "PATHWAYS TOWARDS SUCCESS".
- HOW MUCH TIME ARE YOU WILLING TO WASTE TO BECOME - "MARGINALLY LESS SUCKY?"

### **FIND YOUR PASSION!**

- ONCEYOU IDENTIFY YOUR STRENGTHS –
   MATCH THEM WITH YOUR PASSIONS.
- WHEN DECIDING WHETHER OR NOT TO PURSUE ANY OPPORTUNITY – PASSION WILL ALWAYS BEYOUR "GO TO" FUEL WHEN TIMES GET ROUGH. AND TRUST ME - THEY WILL GET ROUGH!!
- PURSUING YOUR PASSION WILL ALLOW YOU TO THINK CLEARER, ACT MORE DECISIVELY AND MAKE BETTER DECISIONS BECAUSE YOUR GOAL AND PATHWAY TOWARDS SUCCESS IS CRYSTAL CLEAR.

#### **BEALEADER!**

- LEADERSHIP: <u>GIVING SELFLESSLY OF YOUR TIME AND</u> EFFORT TO HELP ANOTHER PERSON FIND SUCCESS.
- A GREAT LEADER IS ABLE TO INSPIRE GREATNESS IN OTHERS.
- A GREAT LEADER KNOWS WHO HE WANTS TO LEAD AND WHERE THE AREAS OF NEED OR WEAKNESS EXIST.
- A GREAT LEADER WILL FIND WAYS TO HELP OTHERS
  FIND INDIVIDUAL SUCCESS IN SUPPORT OF THE
  COLLECTIVE GROUP'S SUCCESS.
- A GREAT LEADER WITH PASSION AND A KEEN LEVEL OF SELF-AWARENESS WILL <u>ALWAYS</u> BE A SUCCESS!

### CONCLUSION

•QUESTIONS?



### STAY IN TOUCH!

- YOU CAN CONNECT DIRECTLY TO ME VIA TWITTER OR INSTAGRAM AT @MAXOUTVP OR VIA EMAIL – MATT@MAXOUTCORP.COM.
- VISIT OUR WEBSITE: WWW.MAXOUTCORP.COM
- THANKYOU!