

Presentation Outline

Picture This.



Agenda

- » What is SDV and what are its drivers?
- » SDV Components & Subsystems
- » SDV Service Flows
 - Cisco/SA – TWC ISA/SSP-SIS
 - Moto - NGOD
- » SDV Design and Deployment
- » SDV Tools
- » Future Applications

What is SDV and What are its Drivers?

What is Switched Digital Video?

- » SDV is a technique for cable providers to offer more and more programming on a fixed bandwidth plant
- » Historically, cable video was a pretty 'dumb' architecture
 - Broadcast nature – one source, many recipients
 - Data/CMTS/DOCSIS and VOD necessitated some signaling through a backchannel
- » Works on a notion that not all viewers are watching distinct programming at the same time
 - Television viewing data analysis confirms that only few services from the offered services tier interests larger audience
 - Uses the same application of 'Service Group' in the VOD world to subdivide the general subscriber population into smaller groups
- » Technology borrows heavily from VOD

What is SDV? (2)

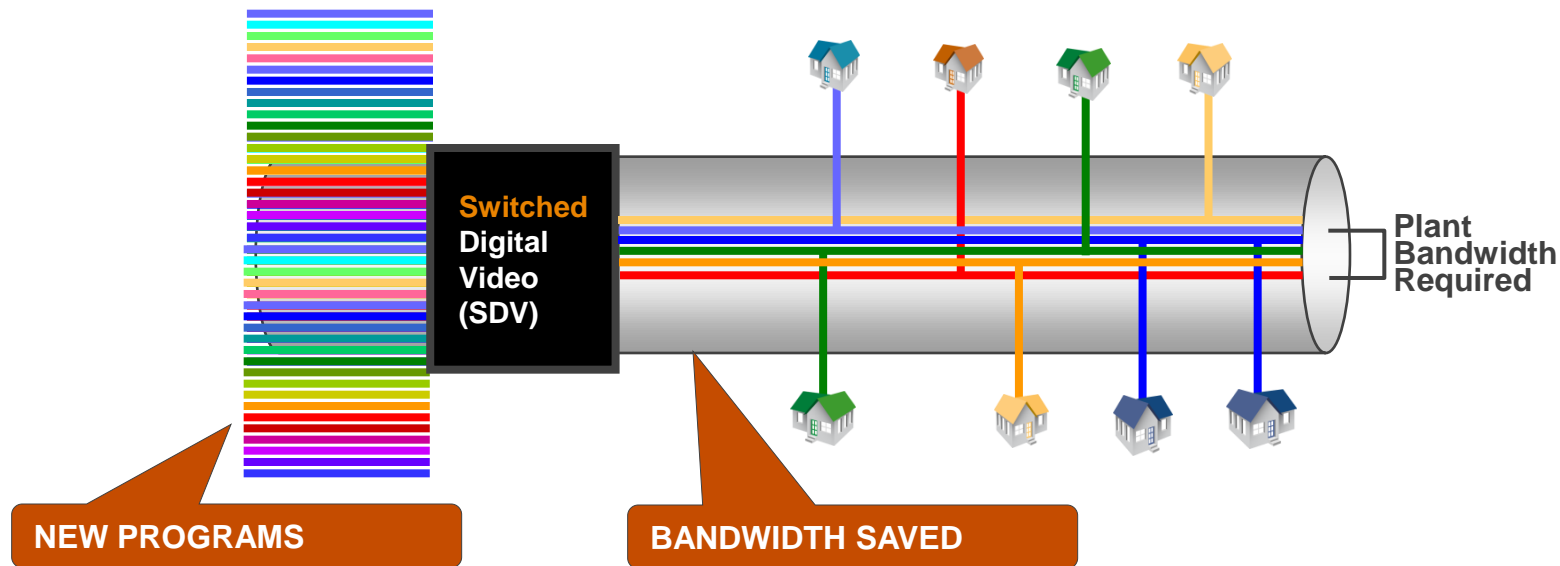
- » Typical switched broadcast system requires a thin client to be loaded on the STB
 - Modern STB OSs and EPG clients are integrating an embedded switching client
- » System receives channel change requests from STBs and only put the services on the plant if viewer demands it
 - These dynamic QAMs must be described by a Dynamic Channel Map or mini-carousel that constantly updates the STB of these dynamically allocated channels
 - Optionally, broadcast channels can be placed into the SDV lineup in order to get viewership statistics about it

Oversubscribing the plant

- » Broadcast no longer scales with available programming

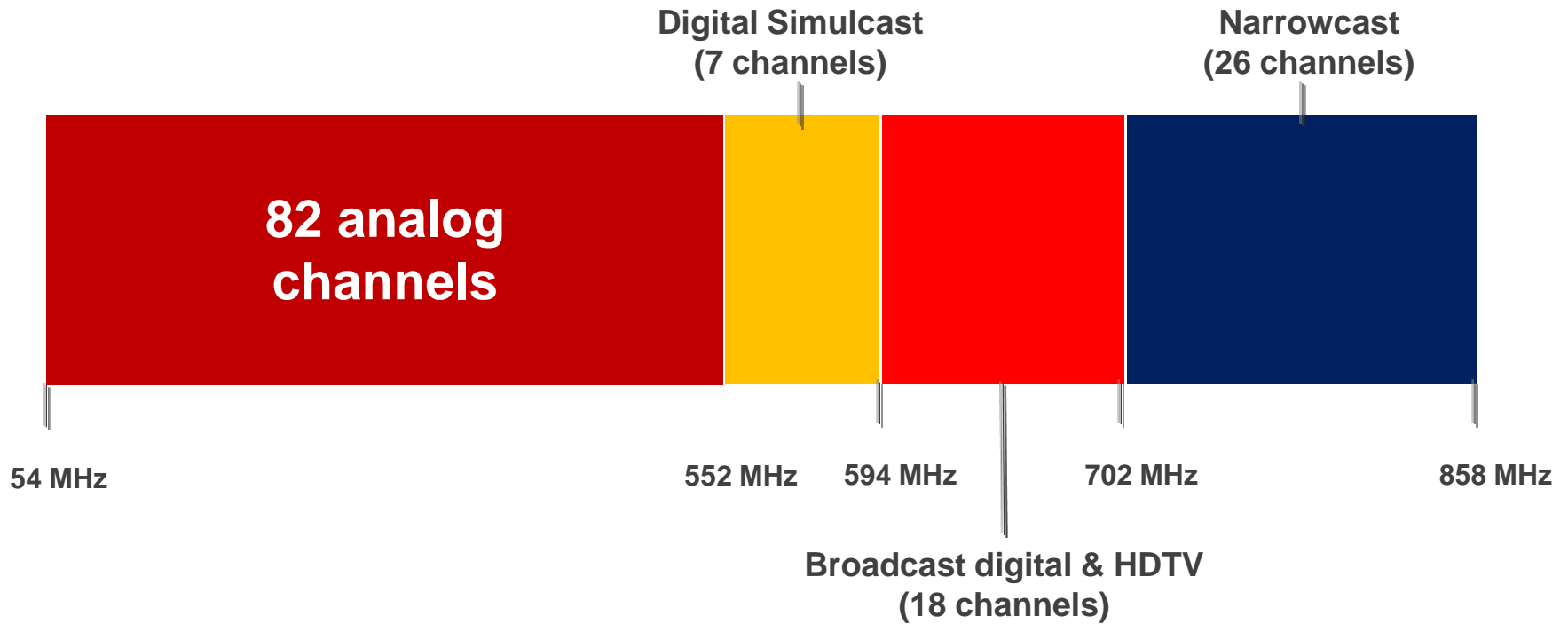


- » SDV reclaims bandwidth and allows channel lineup expansion



Plant Utilization

Downstream allocations 860 MHz



SDV Underlying Guidelines

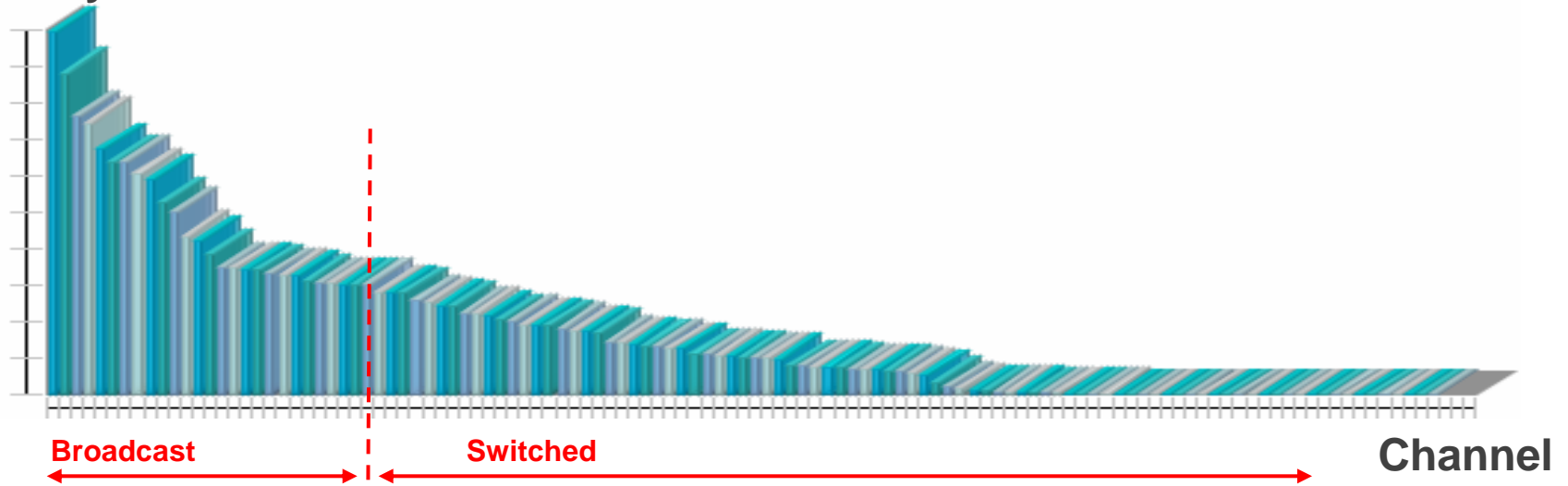
- » No change in the customer's experience
- » Fast channel change
- » Efficient bandwidth utilization across entire delivery network
- » Better Troubleshooting tools for delivery problems similar to VoD:
 - Thru-the network views for Operations
 - Non-responders & intermittent return path
- » Co-existence with VoD and other narrowcast services
- » Scalability with respect to
 - Service Group size (number of tuners)
 - Number of QAMs in service group
 - Number of programs in the SDV tier

Typical SDV Deployments Metrics

| Location | Digital Subs | SD Programs Switched | HD Programs Switched | QAMs | SG Size Tuners | No of SGs | Service Started | Over subscription |
|--------------------|--------------|----------------------|----------------------|------|----------------|-----------|-----------------|-------------------|
| New York - 1 | 2,400,000 | 114 | 18 | 6 | 3000 | 916 | Oct 06 | 310% |
| Virginia | 355,000 | 180 | 19 | 14 | 800 | 483 | Fall 08 | 183% |
| New York - 2 | 350,000 | 124 | 88 | 16 | 500 | 670 | Feb 08 | 298% |
| Texas - 1 | 299,000 | 133 | 49 | 12 | 500 | 636 | Nov 06 | 408% |
| Texas - 2 | 264,000 | 162 | 29 | 12 | 1000 | 323 | Jul 05 | 353% |
| South Carolina | 198,000 | 103 | 45 | 8 | 462 | 236 | Nov 05 | 354% |
| Maine | 139,000 | 103 | 37 | 8 | 500 | 204 | May 06 | 314% |
| New York - 3 | 110,000 | 97 | 87 | 16 | 500 | 518 | Mar 08 | 278% |
| North Carolina - 1 | 82,000 | 107 | 44 | 8 | 500 | 301 | Jun 06 | 354% |
| North Carolina - 2 | 75,000 | 213 | 76 | 16 | 500 | 240 | Jul 07 | 325% |
| Texas - 3 | 73,000 | 146 | 33 | 8 | 500 | 192 | Oct 07 | 348% |
| Wisconsin | 67,000 | 95 | 29 | 8 | 500 | 228 | Feb 07 | 264% |

Typical SDV Systems with Full Analog Tier

Popularity



- » 60-70 analog channels (Basic, Expanded)
- » 15-20 Broadcast QAMs
- » Switching everything but 70-120 most popular channels
- » Service Groups: 500-800 tuners, 8 – 20 QAMs
- » ~3:1 oversubscription gain → ~24 QAM worth of spectrum gained

Typical Channels in the SDV Tier

- New HD channels
 - Beyond 50 most popular HDs
- 3DHD
 - Low initial penetration
 - Active not necessarily during prime time
- Niche channels
- Ethnic content
 - Incremental ethnic packages at \$15-\$45 per month
- Premium channels
 - Beyond the signature channel (Ex: HBO east/west, HBO comedy)
- Sports packages
 - Active not necessarily during prime time

What are the Driving Factors for SDV?

- » Sheer number of channels as a marketing differentiator
 - Competition from Satellite and Telco providers
- » Expansion of HDTV Lineup
 - Typical HDTV channel consumes 3-4 times the bandwidth of its SD equivalent
 - >200 HD channels is now the norm
- » Incremental revenue through special-interest channels
 - Ethnic Programming
 - Premium Packages
 - Sports Packages
- » Channels that are not active all the time, e.g. NFL Red Zone
- » Video Delivery to 3 Screens, Migration to Cable IPTV



Coming Soon – 3DTV



ESTM

- » Push by CE manufacturers, content providers
- » Yet another high bit-rate form, low initial penetration

Other Options for Bandwidth Increase

- » Analog tier reclamation
 - Can recover up 500MHz
 - Lose market differentiator – once customer gets STB, they can go with anyone
- » Increase to 1Ghz
 - Ad 42 QAMs to 750MHz systems, 24 to 860MHz
 - Very costly, many still paying for increase to 860MHz
- » Spectrum Overlay
 - Vyyo had a solution to increase to 3GHz with taps and network passive elements
 - Never took off
- » SDV is by far the least expensive and least invasive technique to gain bandwidth

BigBand SDV Overview

- » ~500 Million Switches per day
- » >37 Million Households Passed
- » Highly Scaled Deployments
- » Switching SD and HD @ >3:1 Oversubscription
- » Support for many STBs and EPGs
- » SA, Motorola and DVB environments
- » Comcast NGOD Operation
- » Acquired Camiant ERM
- » Rapid Deployment and Professional Services

BigBand SDV Deployed Systems

» Time Warner Cable

- Austin, TX
- Columbia, SC
- Syracuse, NY
- Portland, ME
- Greensboro, NC
- San Antonio, TX
- Waco, TX
- Green Bay, WI
- Binghamton, NY
- Milwaukee, WI
- Kansas City, KS
- Northern Los Angeles, CA
- **Augusta, ME**
- **Dallas, TX**
- Buffalo, NY
- El Paso, TX
- **Richmond, KY**
- **Los Angeles, CA**

- Lincoln, NE
- Staten Island, NY
- Manhattan, NY
- Hudson Valley, NY
- **Columbus, OH**
- Corpus Christi, TX
- Rio Grande valley, TX
- Wichita Falls, TX
- Laredo, TX
- Golden Triangle, TX

» Buckeye Cable

- **Northwest Ohio**

» SureWest

- Kansas

» Cox Communications

- Northern Virginia, DC
- **Orange County, CA**
- Phoenix, AZ
- **La Fayette, LA**
- **Baton Rouge, LA**
- **New Orleans, LA**
- San Diego, CA
- **Gulf Coast**
- **Hampton Roads**

» Cablevision

- Entire footprint, NY/NJ (**DVB Encryption**)

» Videotron

- Montreal West, CANADA

» Charter

- Glendale / Malibu, CA
- Newtown, CT
- Worcester, MA
- Southern California KMA

» BrightHouse

- Orlando, FL
- Tampa, FL
- Indianapolis, IN
- **Detroit, MI**

» LG Powercom

- Seoul, KOREA

Legend

Cisco

TVguide/Motorola

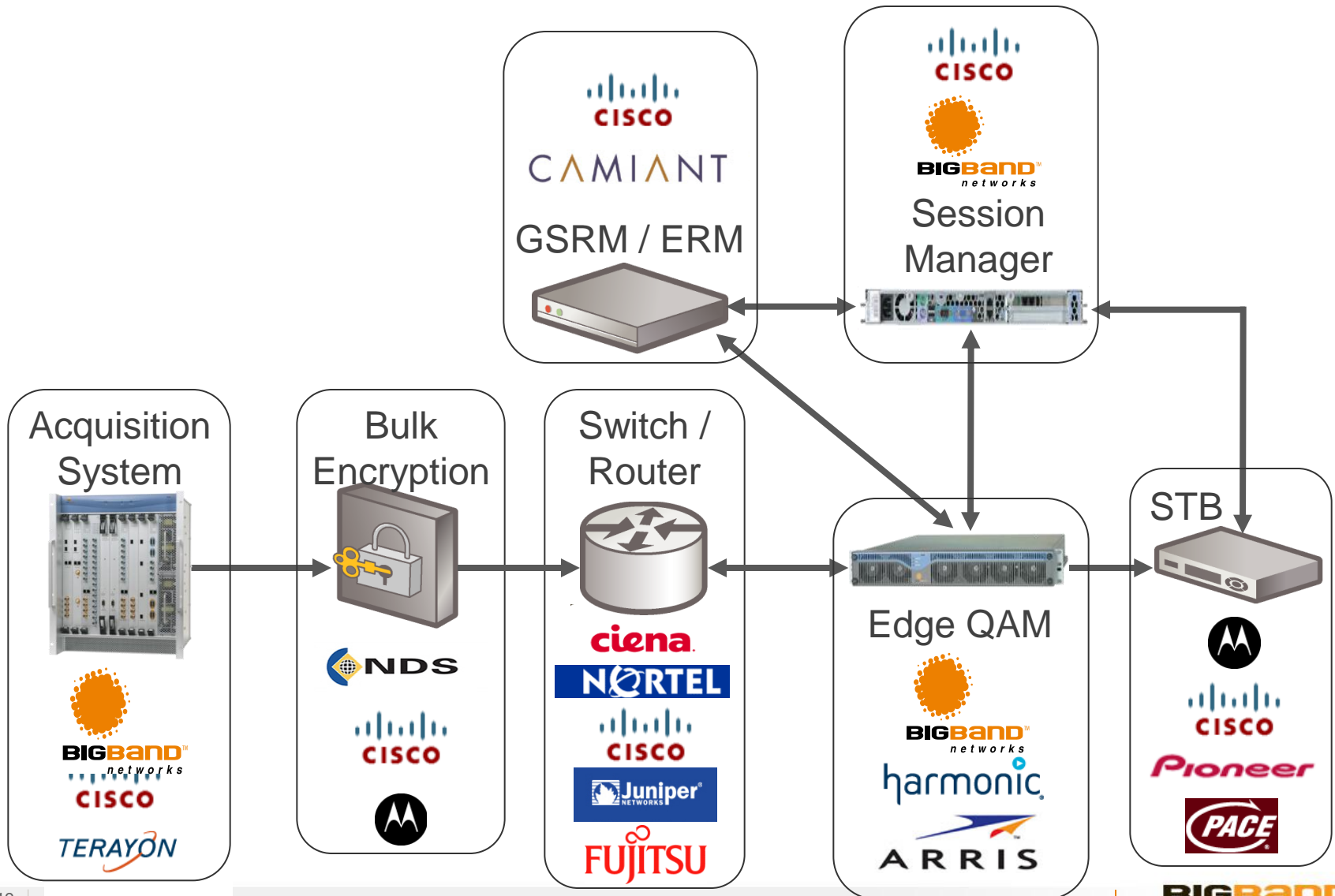
Aptiv/Motorola

SDV Components and Subsystems

Components and Subsystems of SDV

- » Breakdown of SDV subsystems
 - Acquisition Subsystem
 - Bulk Encryption Subsystem
 - Switched Resource Manager (SRM) or Control Plane Subsystem
 - Transport – Switch/Router Subsystem
 - Edge Subsystem
 - Subscriber/STB System

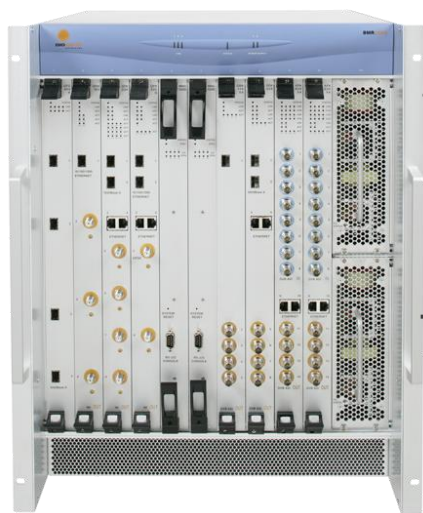
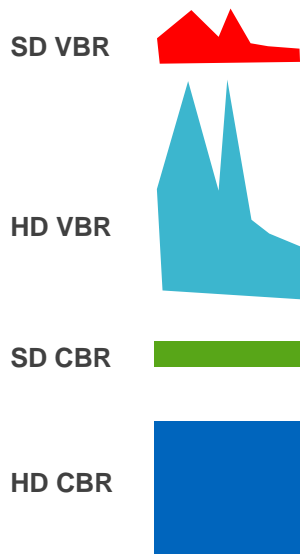
Open Systems Ecosystem



Acquisition Subsystem

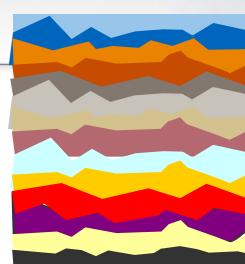
1. Convert VBR to CBR
2. IP Encapsulation

Sources



MPTS/VBR

Broadcast SD MUX



Broadcast HD MUX



Transport



SDV MUX



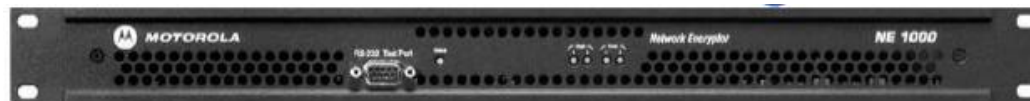
CBR example = 3.75Mbs for SD, 15Mbs for HD

Encryption Subsystem

- » The Cisco/SA NetCrypt is the bulk encryptor of choice for SDV in SA systems
 - Supports up to 250 SPTS (SD 3.75Mbps) in 2RU
 - GigE port must be used as full duplex (unencrypted ingress/encrypted egress)
 - Totally controlled and configured through the DNCS (no front panel)



- » The NE1000 is the MOTO equivalent of the SA Netcrypt
 - Supports up to 192 SPTS in 1-RU



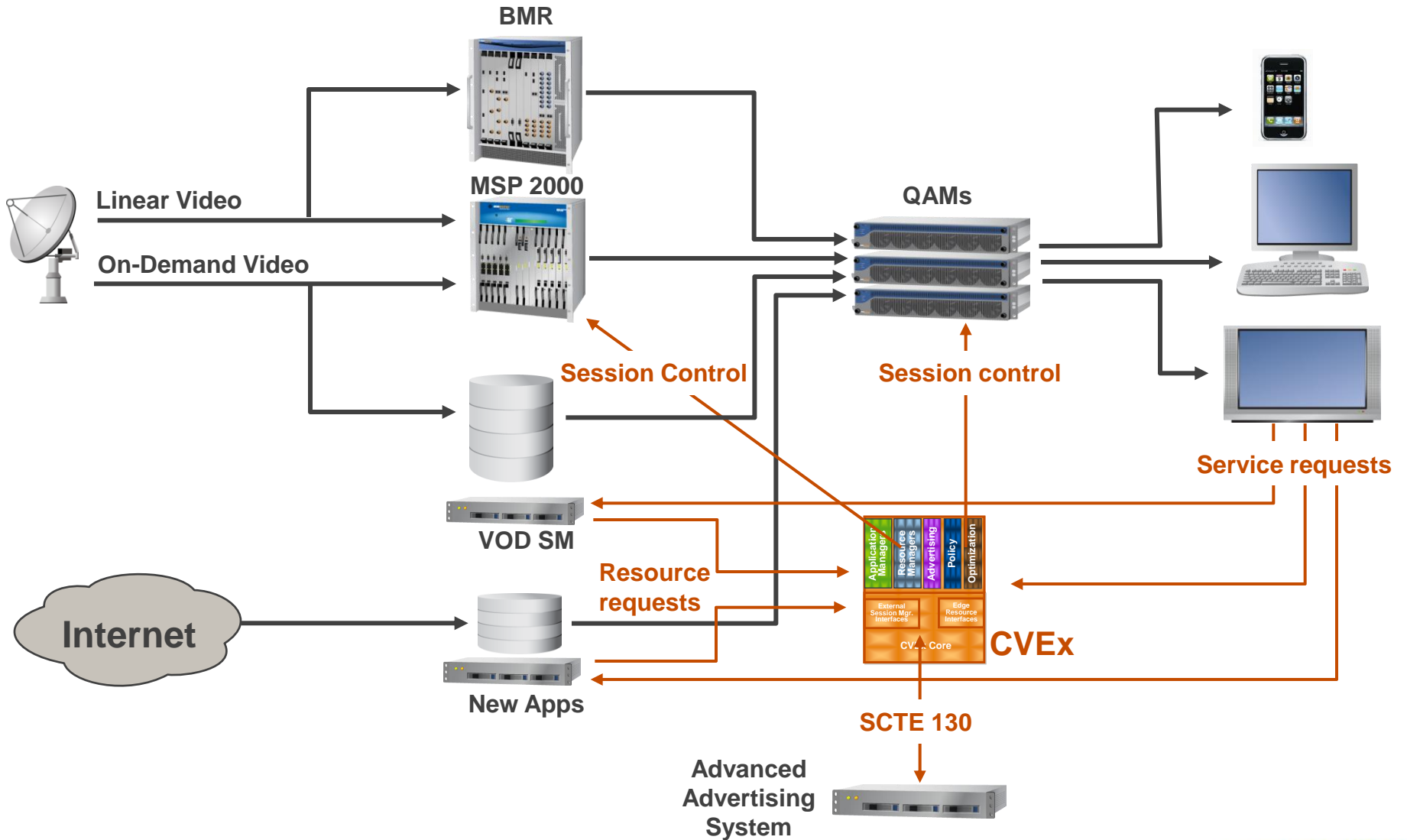
Session Manager

- » AKA switched resource manager, session server – BigBand's CVEx SDV-SM
- » The Session Manager's job is multifold:
 - To manage, in conjunction with an Edge Resource Manager, service group information distributed among EdgeQAMs
 - To receive Channel Change messages and create dynamic sessions based on those messages
 - To generate a Mini-Carousel that is transmitted to the STBs to update the dynamic channel map
- » There is usually a GUI front end to the session manager to allow users to manage – BigBand's SBM

CVEx Server

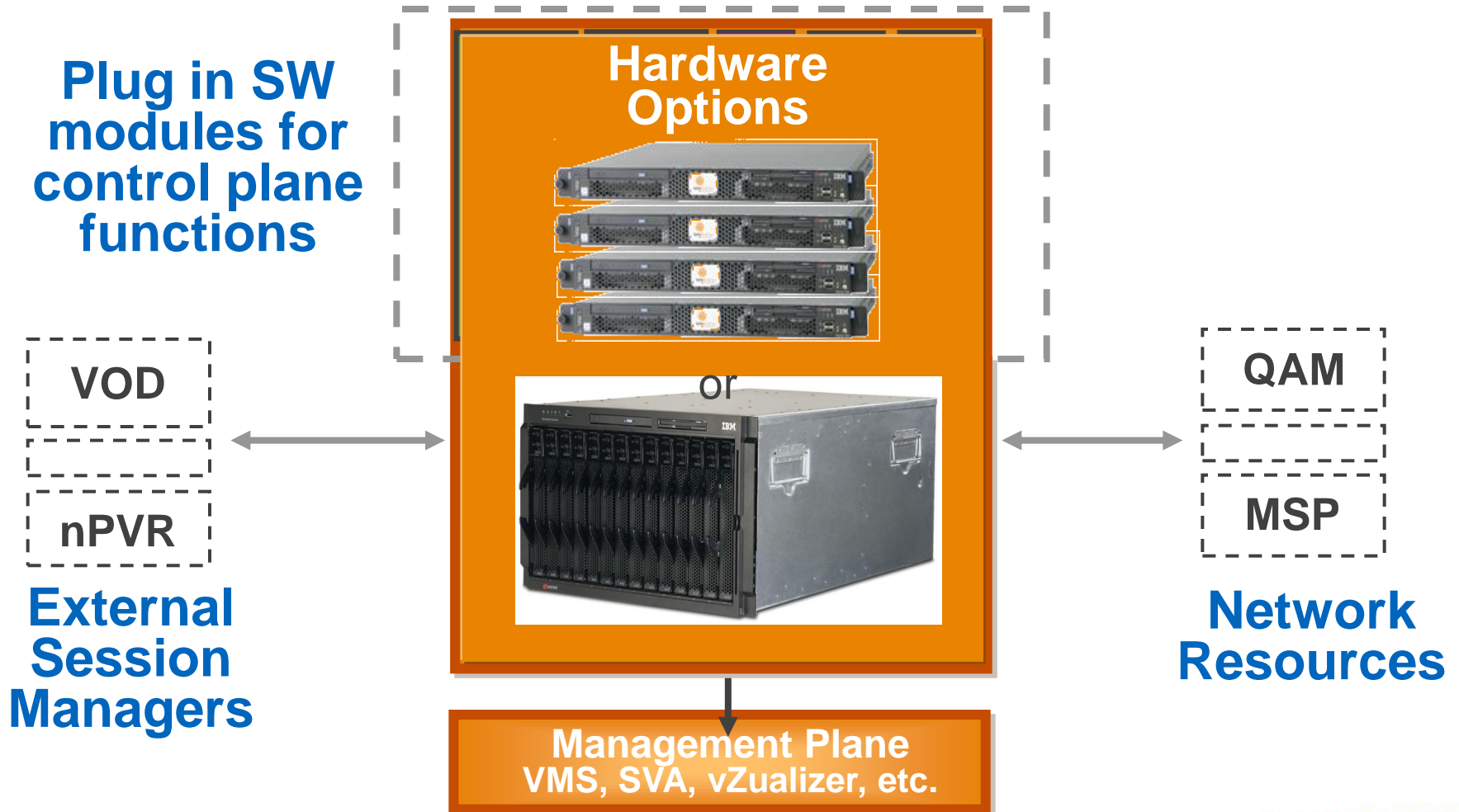
- Detects the edge QAM topology (service groups and QAM frequencies)
- Initiates shell and program session requests to the ERM/SRM
- Generates the mini-carousel
- Receives and parses the channel change messages
- Confirms channel change messages to STBs
- Initiates sessions on the edge QAMs
- Logs all STB switched activity (which may be exported for traffic analysis)
- Maintains timers for bandwidth reclamation and prioritization

CVEx Unifies the Video Control Plane



BigBand Video Control Exchange (CVEx)

Single context for managing all video services



Intelligent QAM Stacking

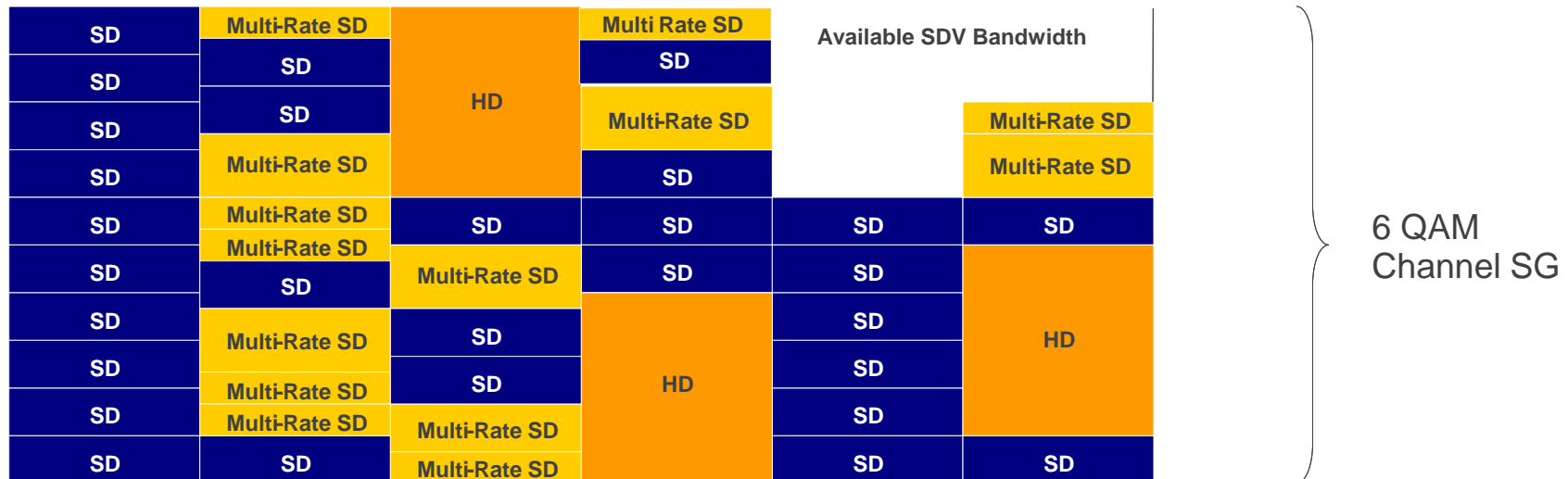
» Advanced SDV algorithms are critical to:

- Optimizing bandwidth utilization
 - Which Minimizes blocking probability

.... Especially when switching HD

An Algorithm using an intelligent strategy (heuristics) optimizes this example

If QAMs Stacked intelligently, can add the next HD request



Rationale for Operation

- » Will intelligently stack QAMs in a SG group until bandwidth runs out
- » Will never close a session so long as one tuner is still tuned in
- » Can optionally set a bandwidth reclaim timer to send a barker on a channel with longest idle period (measured by Last User Activity)
 - If no confirmation, the program is reclaimed
 - DVRs constantly update the LUA while recording
- » Popularity factor used a tie-breaker for reclamation

Transport Subsystem

- » The transport subsystem requires a modern L3 converged network that is multicast-enabled, preferably with Source Specific Multicast (an option of the PIM multicast routing protocol)
- » Network capacity should be able to accommodate worse-case loads
- » Redundancies and failovers should be built in

Edge Subsystem

- » The Edge Subsystem physically reside in the hub and consist of EdgeQAMs
- » Its main function is to ingest SPTSs from the acquisition subsystem (or request them from the transport subsystem) and make available for switching
- » The edge devices also receive a Dynamic Channel Map (DCM) or a mini-carousel
 - The DCM is sent over a multicast with the last octet being service group number
 - The edge device strips the multicast headers and forwards the carousel to each service group
- » Finally, the edge devices take control information, or signaling, from the SM subsystem for dynamically opening sessions (if not already open) based on subscriber actions

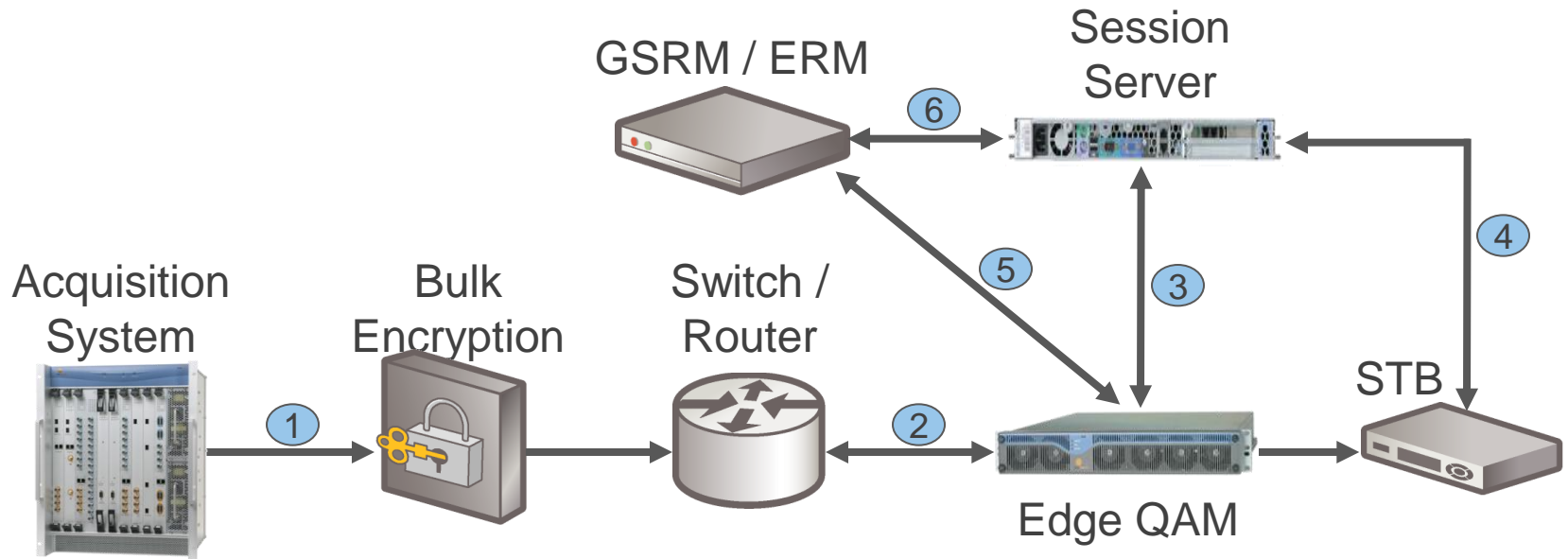
SDV STB Clients

- » Cisco SARA
- » Rovi A.28
- » TWC MDN, ODN
- » Aptiv Passport
- » Digeo Moxi

SDV Signal Flow

Open Standards Architecture

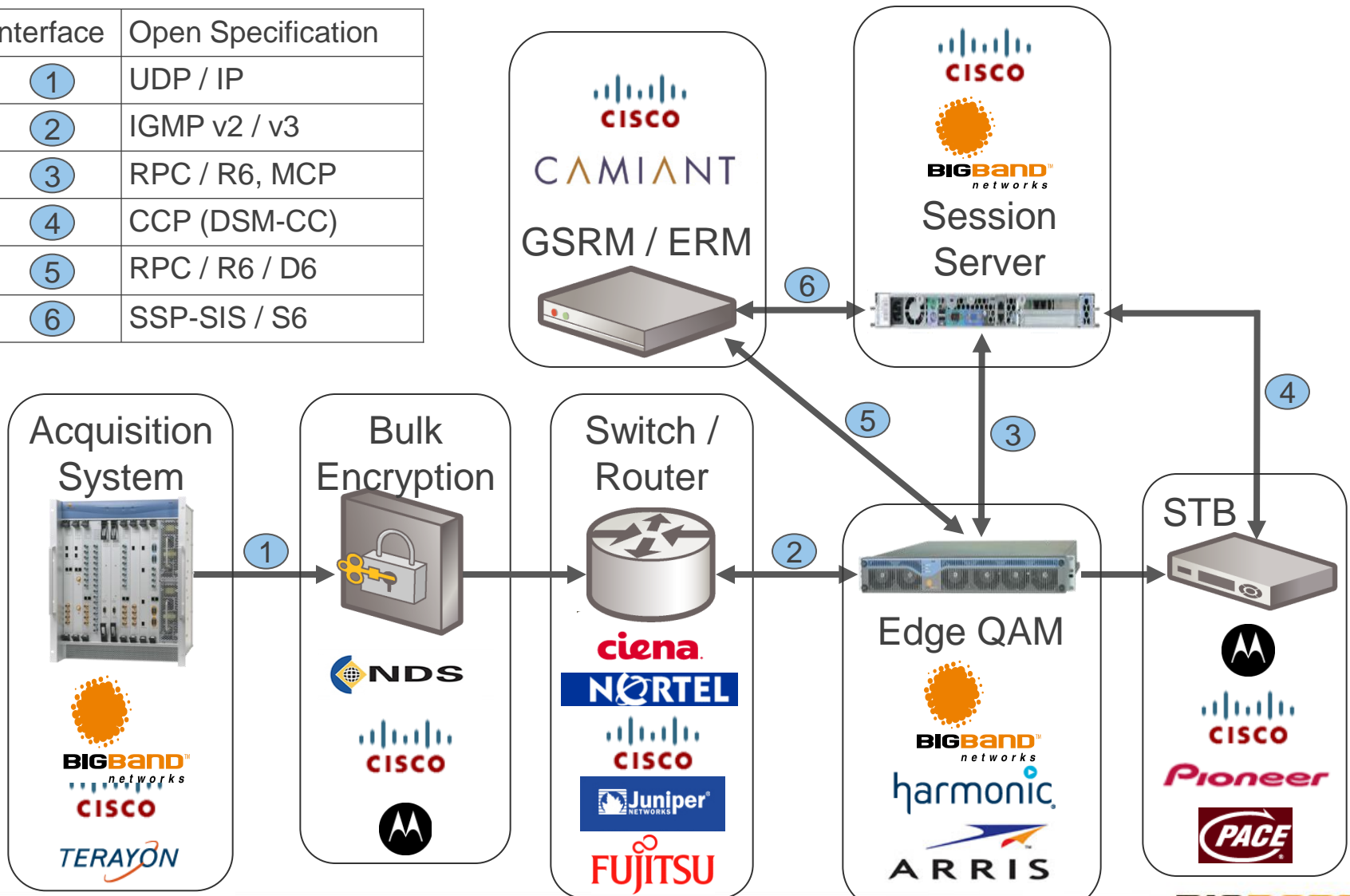
- ① MPEG-2 over User Datagram Protocol (UDP) over Internet Protocol (IP)
- ② Internet Group Management Protocol (IGMP) versions 2 and 3
- ③ Remote Procedure Call (RPC) or Real-Time Streaming Protocol (RTSP)



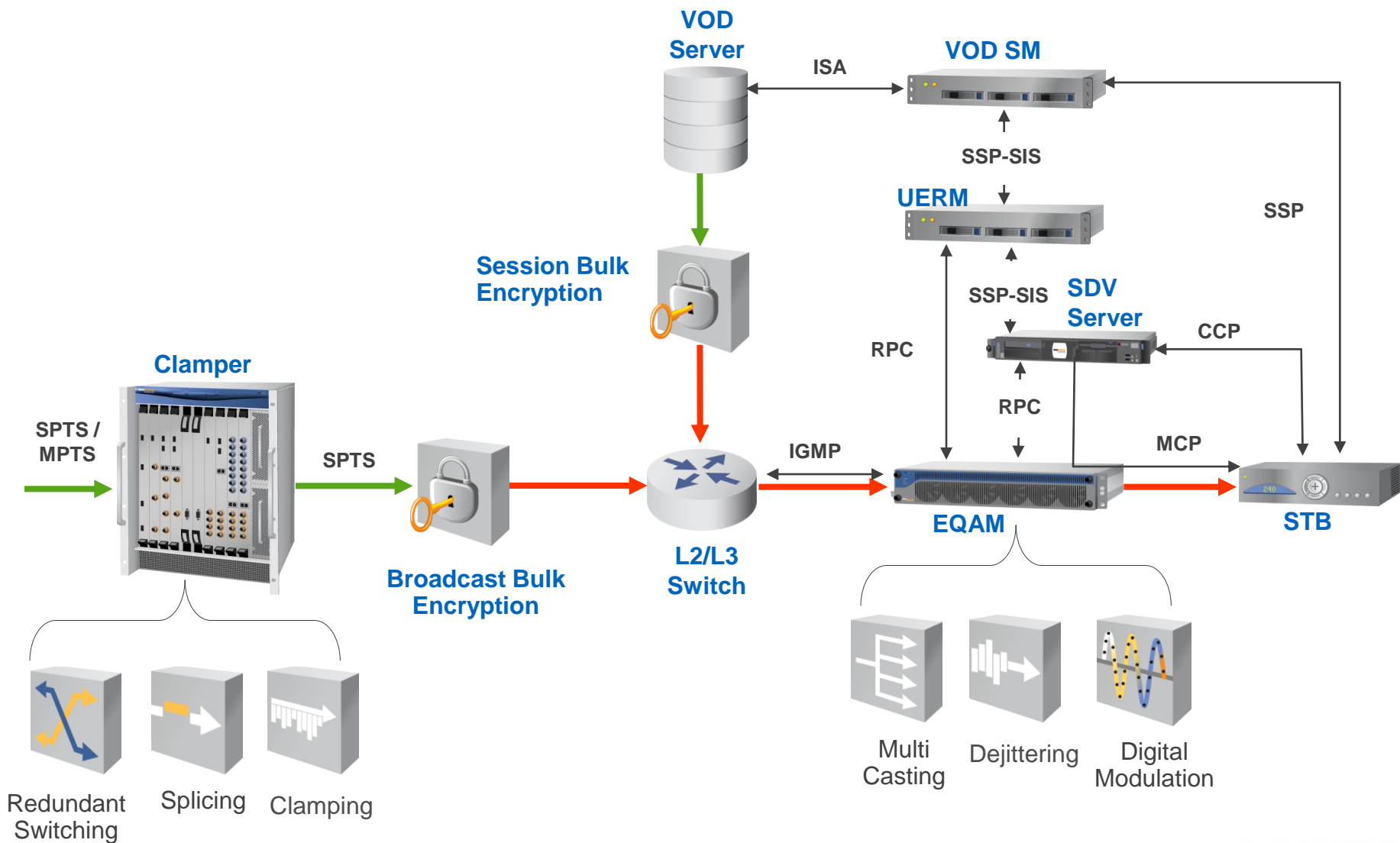
- ④ Channel Change Protocol (CCP)
- ⑤ Remote Procedure Call (RPC) and/or Auto Discovery (D6)
- ⑥ Shell Session Protocol / Session Initiation (SSP/SIS or S6)

Open Systems Ecosystem

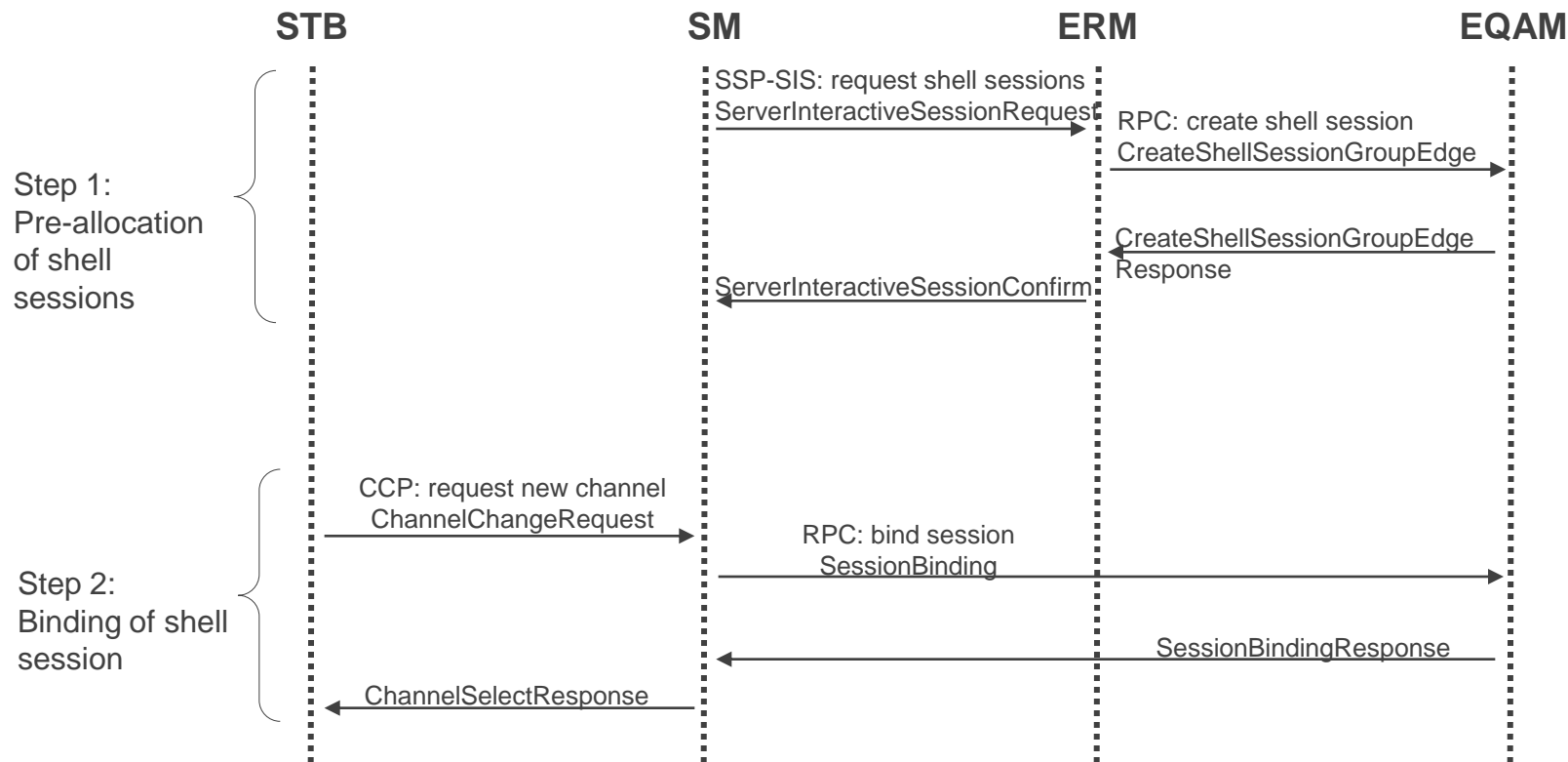
| Interface | Open Specification |
|-----------|--------------------|
| ① | UDP / IP |
| ② | IGMP v2 / v3 |
| ③ | RPC / R6, MCP |
| ④ | CCP (DSM-CC) |
| ⑤ | RPC / R6 / D6 |
| ⑥ | SSP-SIS / S6 |



TWC Signaling Architecture

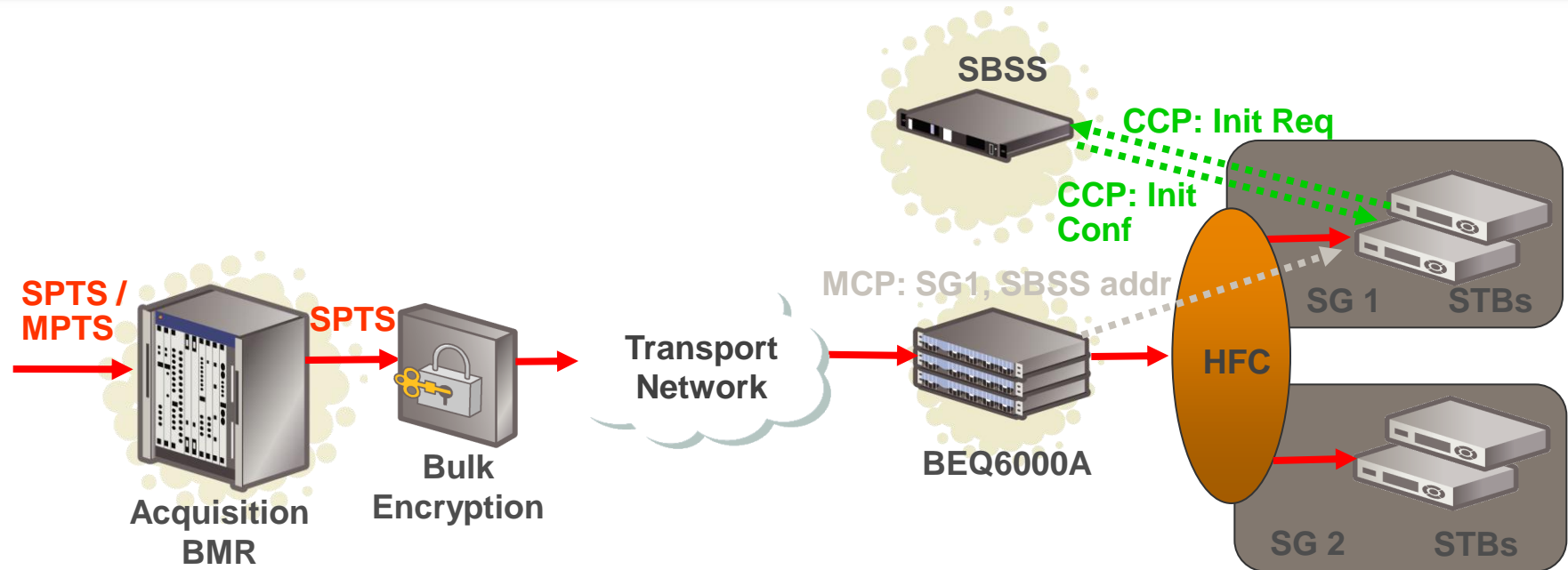


TWC SSP-SIS Signaling Flow



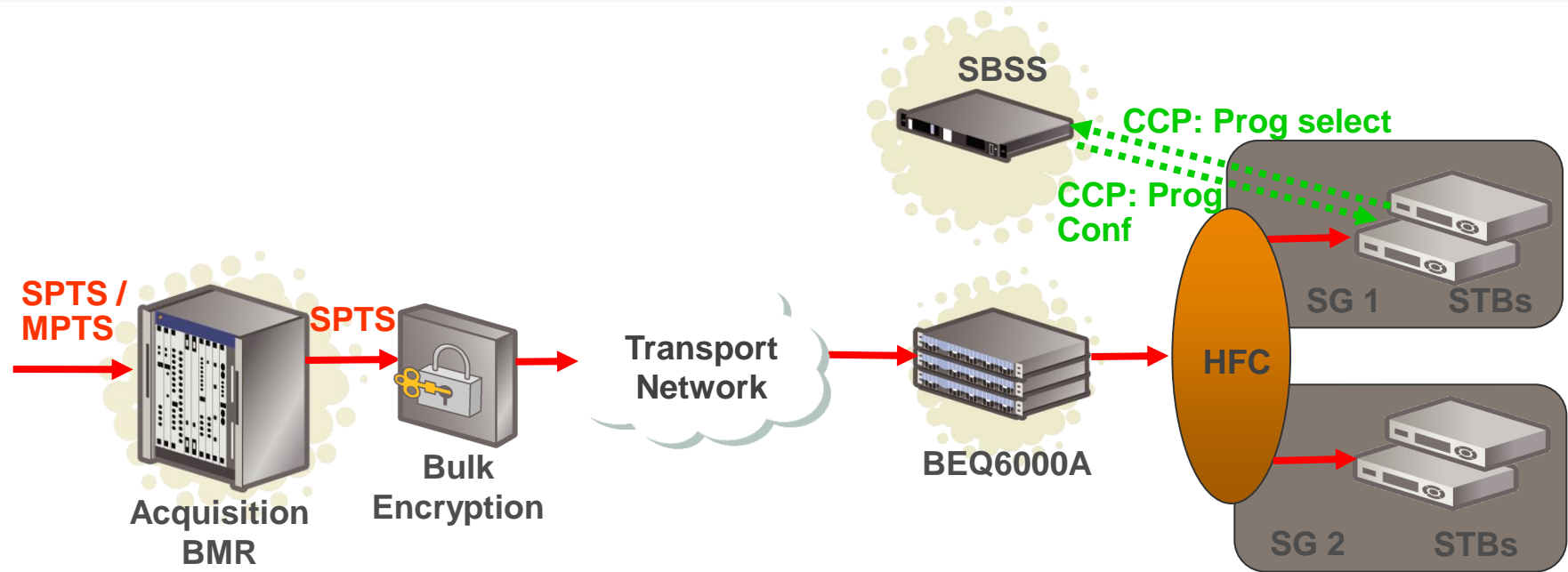
- » SDV Server manages sessions on its pre-allocated resources (shell –sessions)
- » SRM could be one of the following:
 - DNCS (4.2.1 and on) – Coupled with VOD SM
 - GSRM as defined by TWC – Coupled with VOD SM
 - Camiant UERM

STB Initialization – SG Auto-discovery



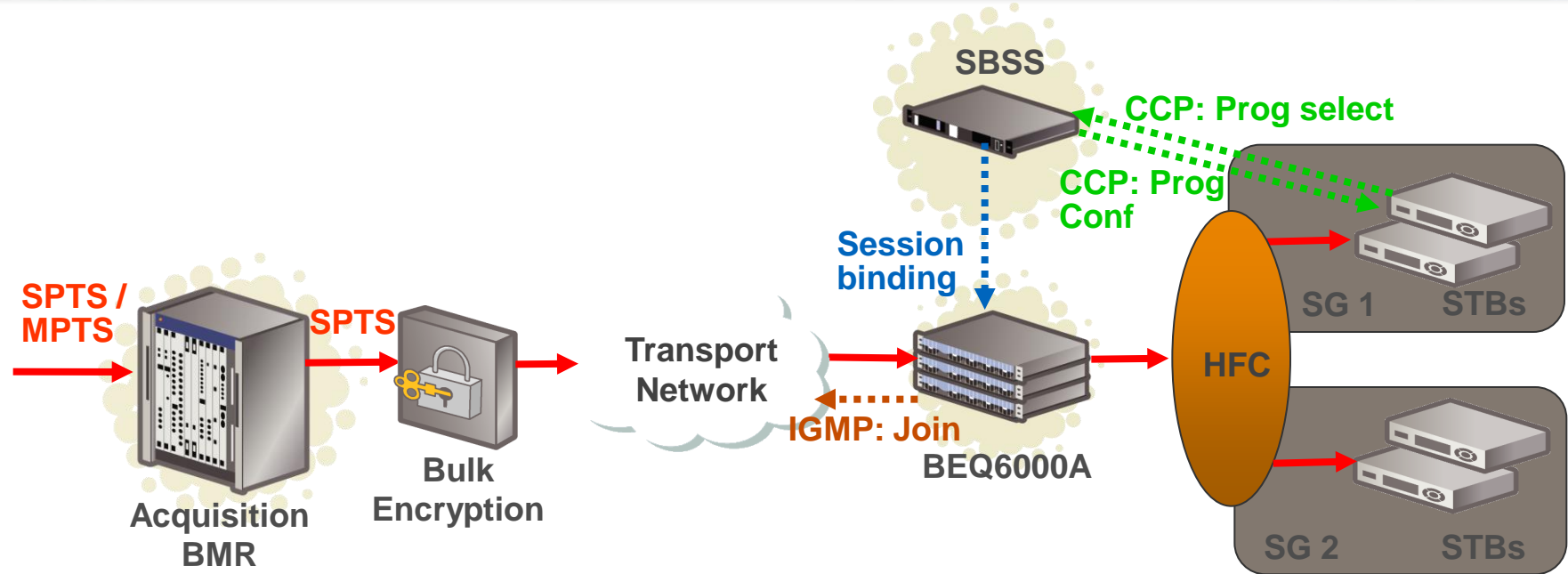
1. BEQ continuously sends SBSS address and Service Group ID in MC
2. STB boots and Client receives the SBSS address and SG ID
3. STB sends CCP:Init Req with SG and MAC address to SBSS
4. SBSS registers the STB MAC as a member of the service group
5. SBSS sends CCP:Init Conf to STB

Channel Change – Existing channel



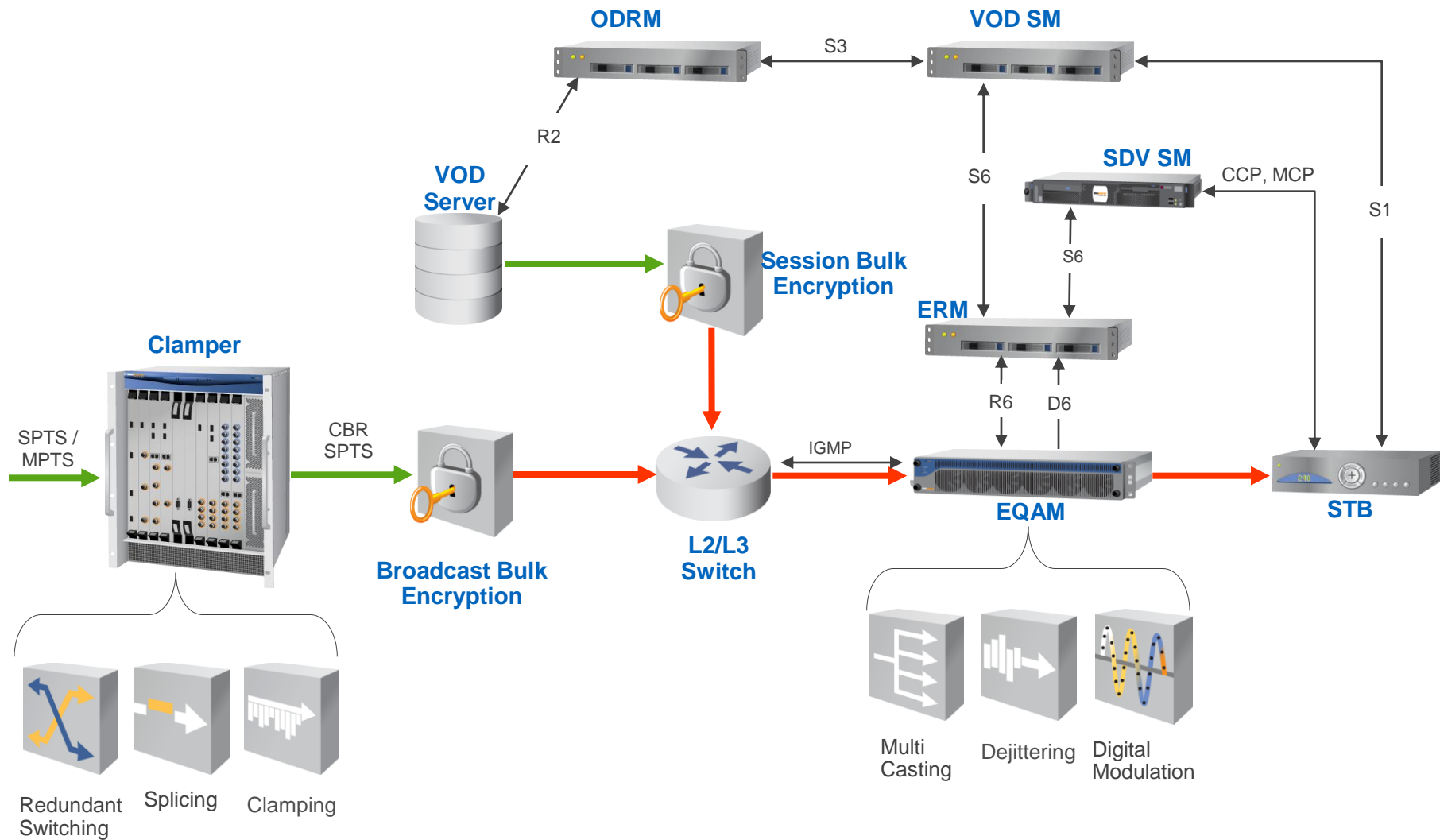
1. STB tunes to the channel based on its last MC info. *Tuning may be incorrect if MC info is not up-to-date*
2. STB sends “CCP: Program Select” to SBSS
3. SBSS looks up channel in its database, and returns “CCP: program conf” with tuning information to STB
4. STB updates tuning if MC was out-of-date, SDV Client caches new MC
5. SBSS logs channel change

Channel Change – New channel

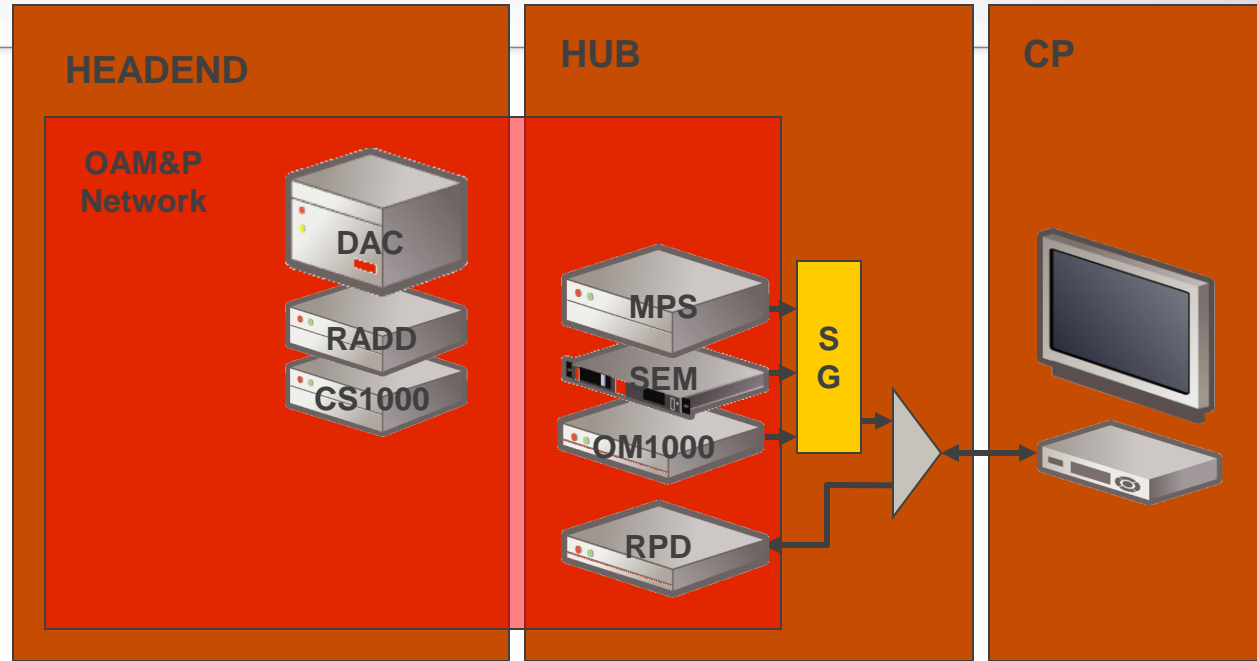


1. STB sends "CCP: Program Select" to SBSS
2. SBSS looks up channel in its database, and realizes channel is currently not switched
3. SBSS configures BEQ6000A with a new IP Multicast address QAM and PID
4. BEQ6000A sends "IGMP join" for new multicast address
5. SBSS returns "CCP: program conf" with tuning information to STB
6. STB tunes to new channel information, SDV Client caches new MC
7. SBSS updates MC table, *all SG Tuners have access in-band to updated MC*
8. SBSS logs channel change

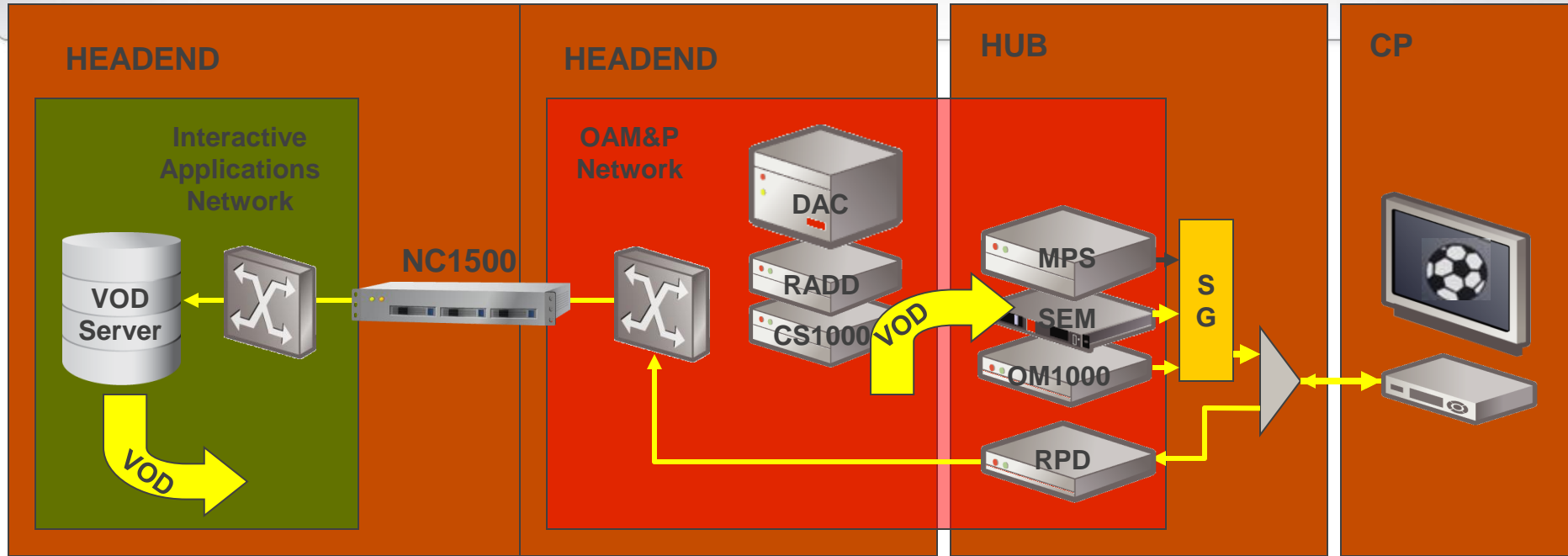
NGOD-Based SDV Architecture



Legacy Motorola Network

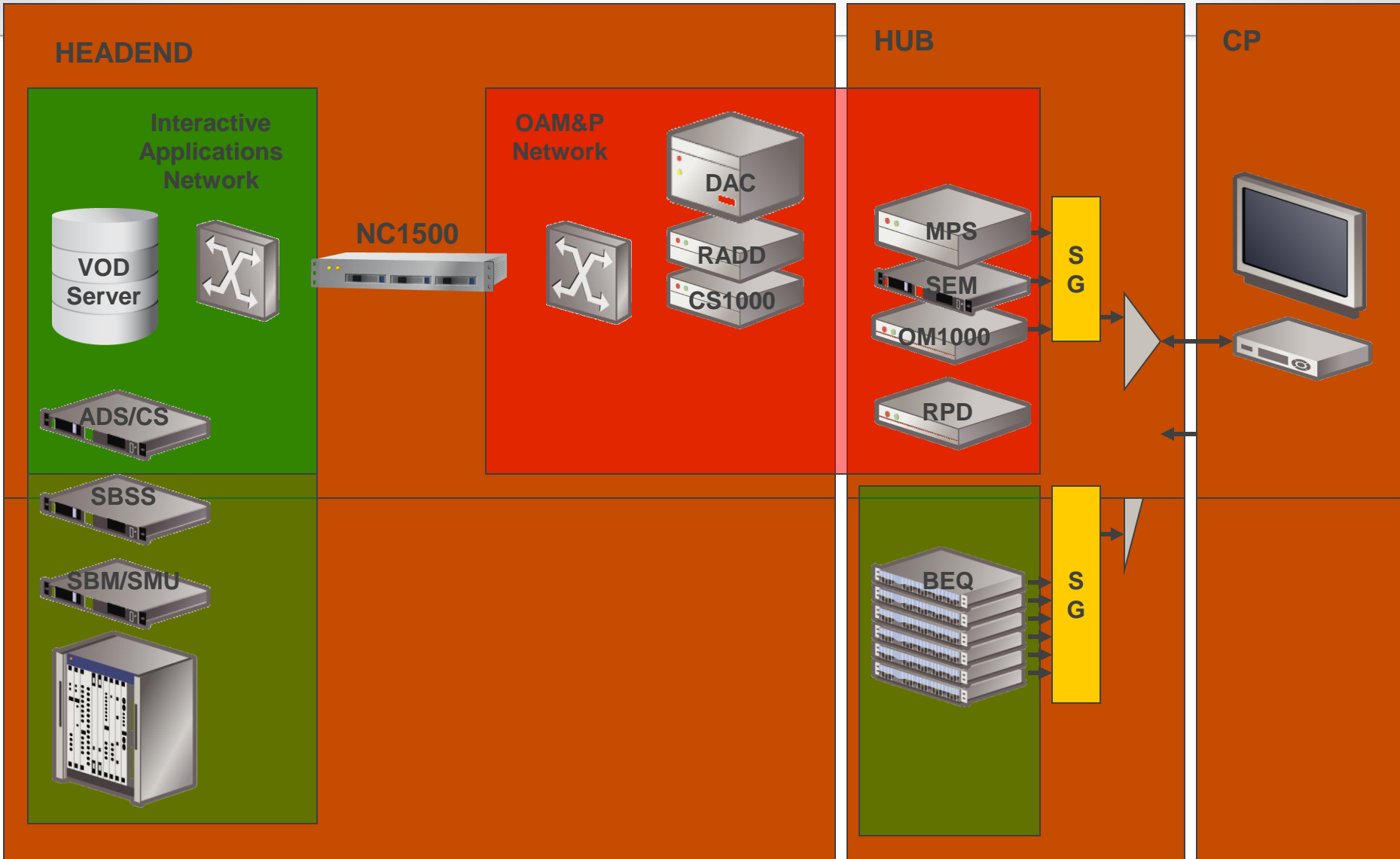


Incumbent Motorola Network

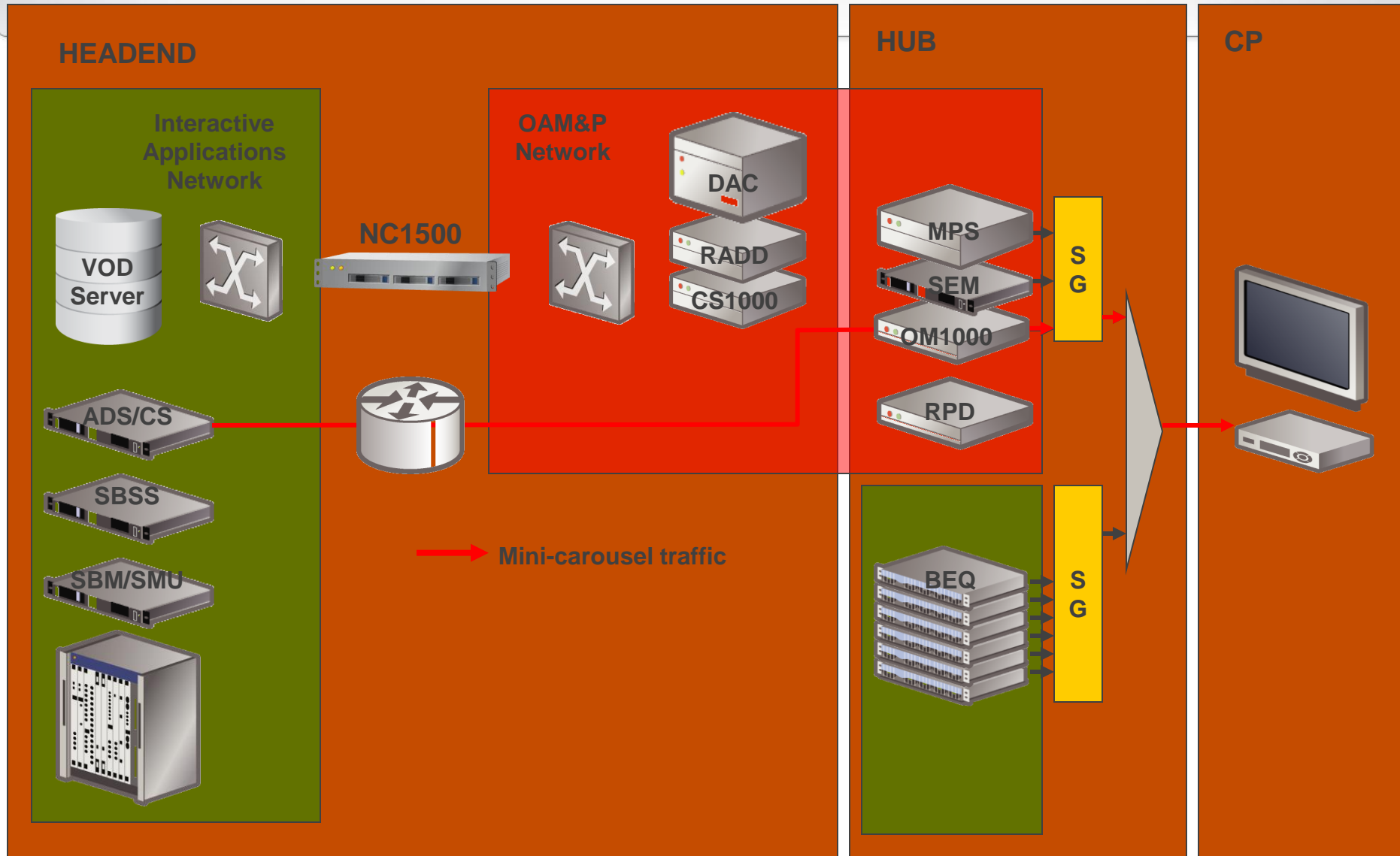


→ VOD-related traffic

BigBand SDV Motorola Network

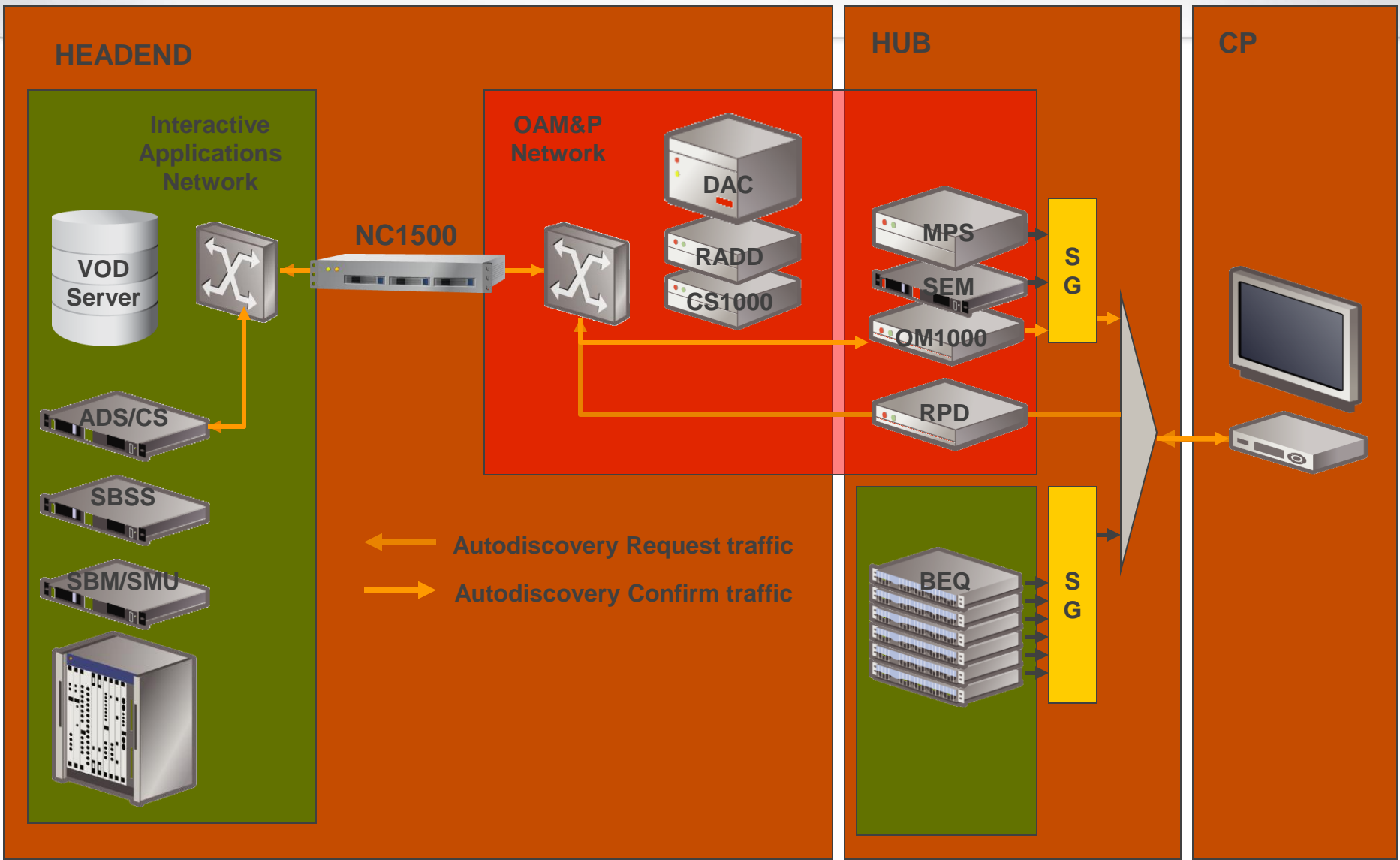


BigBand SDV Motorola Network - Mini Carousel



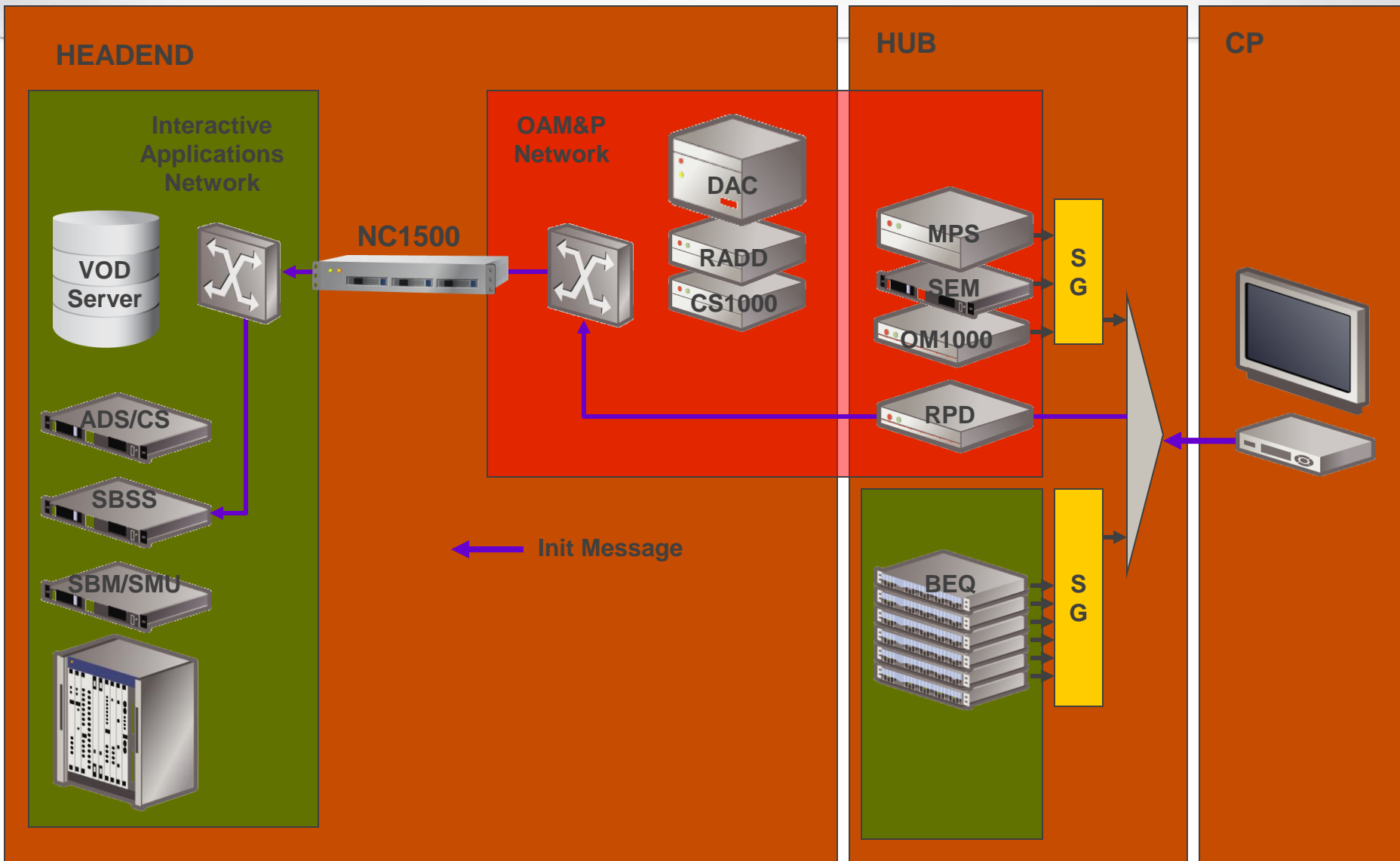
The STB now knows the IP address of the ADS and which frequencies are being used for SDV, tunes to one of the frequencies from the BEQ, and acquires the TSID from the PAT

BigBand SDV Motorola Network - Autodiscovery



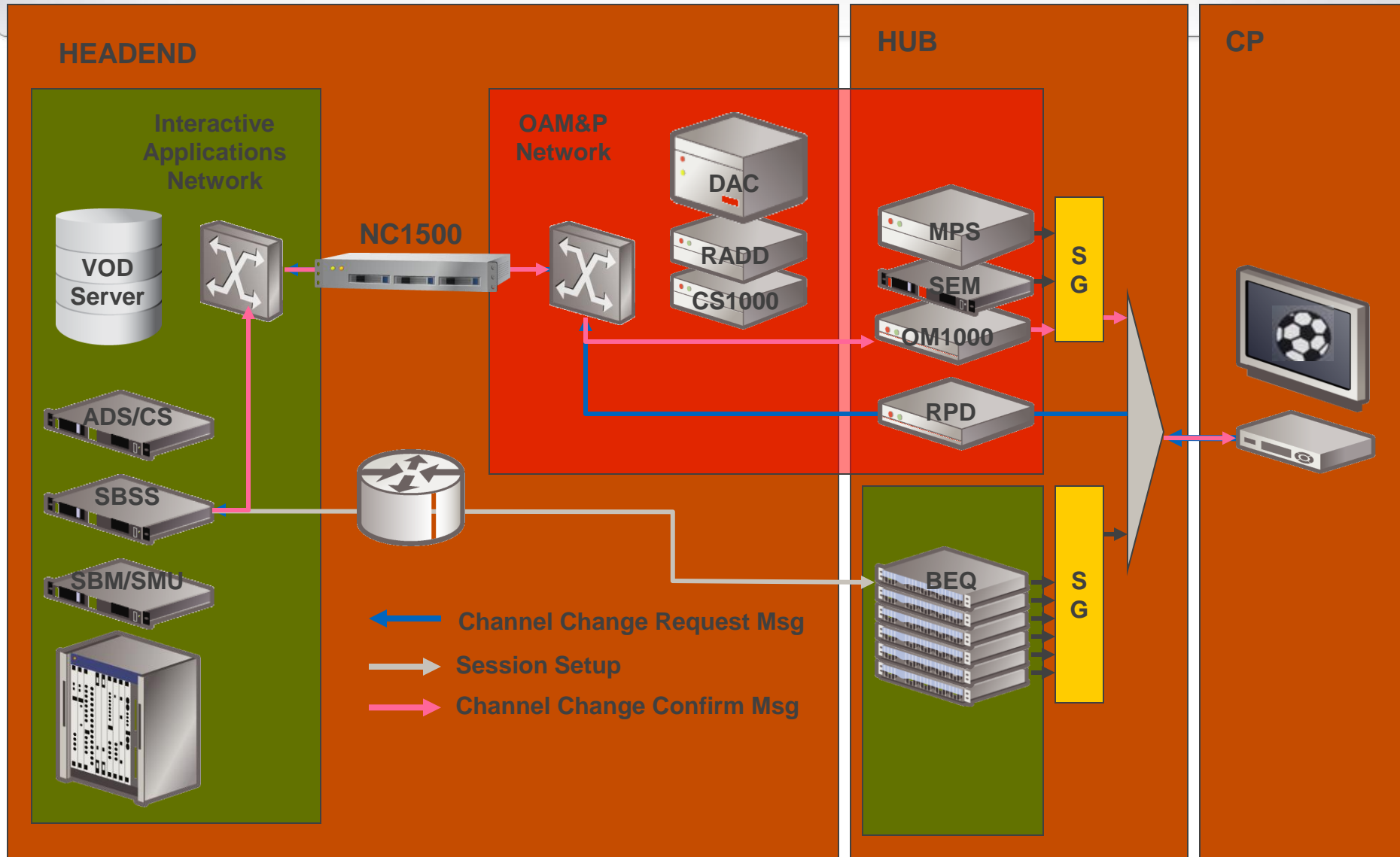
The ADS resolves the TSID to the SGID and forwards an Autodiscovery confirm message back to the STB
The STB then learns its SGID and from the mini-carousel discovers his relevant SBSS's IP address

BigBand SDV Motorola Network



The STB then registers with the SBSS and is now ready for switching

BigBand SDV Motorola Network - Program Switching



The STB makes a channel change request for a new program in the SG

The SBSS opens session on a BEQ

The SBSS issues a channel change confirm message

SDV Design and Deployment

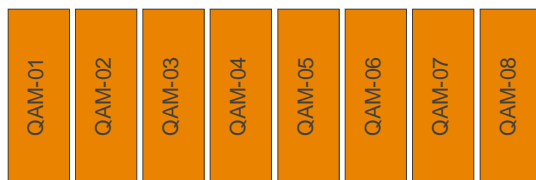
Narrowcast QAMs

Broadcast QAMs

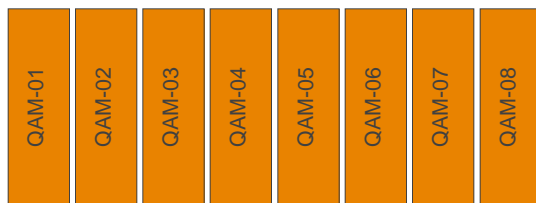
Typically 550MHz-750MHz (EIA 70-116)



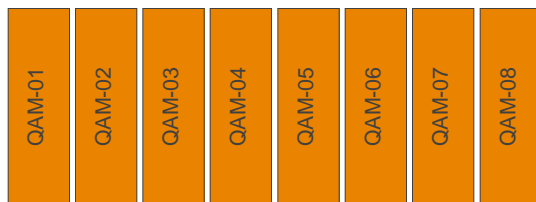
SDV QAMs



Service Group 01



Service Group 02



Service Group XY

Multiple Narrowcast Sets

Typically Contiguous

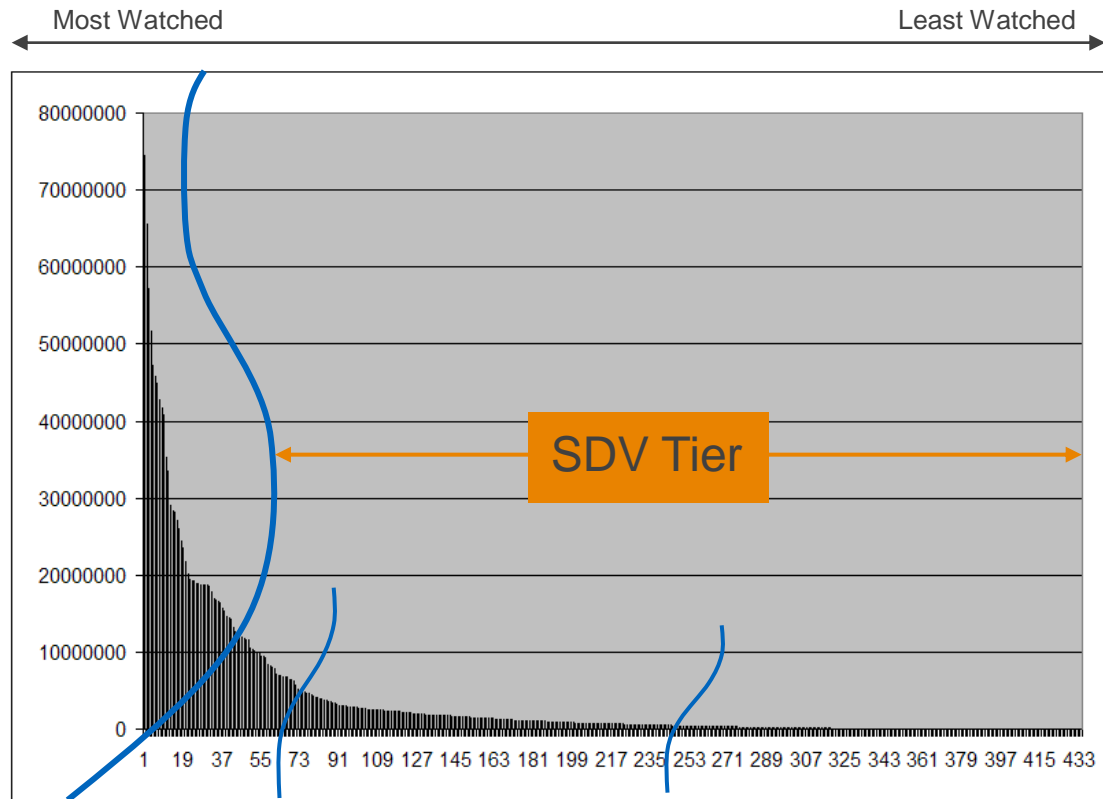
Typically same Frequencies in each service Group

What To Switch

Few of the Programs are watched Most of the time
Most of the Programs are Hardly watched at all

Popularity Index

| Service ID | Aggregate Viewing Minutes | Min per Day |
|------------|---------------------------|-------------|
| 1 | 74,391,837 | 34.96 |
| 2 | 65,636,334 | 30.84 |
| 3 | 57,167,771 | 26.86 |
| 4 | 51,591,374 | 24.24 |
| 5 | 47,214,135 | 22.19 |
| 6 | 45,827,624 | 21.54 |
| 7 | 44,971,682 | 21.13 |
| 8 | 42,719,368 | 20.07 |
| 9 | 41,623,165 | 19.56 |
| 10 | 40,795,084 | 19.17 |
| 11 | 35,242,590 | 16.56 |
| 12 | 33,486,559 | 15.74 |
| 13 | 29,028,231 | 13.64 |
| 14 | 28,409,579 | 13.35 |
| 15 | 28,202,088 | 13.25 |
| 16 | 27,103,379 | 12.74 |
| 17 | 25,969,624 | 12.20 |
| 18 | 24,437,261 | 11.48 |
| 19 | 23,540,362 | 11.06 |
| 20 | 21,740,764 | 10.22 |
| 21 | 20,129,669 | 9.46 |
| 22 | 19,448,868 | 9.14 |
| 23 | 19,263,275 | 9.05 |
| 24 | 19,199,877 | 9.02 |
| 25 | 18,963,005 | 8.91 |
| 26 | 18,850,166 | 8.86 |
| 27 | 18,783,985 | 8.83 |



152000 STB Sample Size
20160 Total sample Minutes for 2 weeks

Class1, Class 2, Class 3

Long Tail content Example

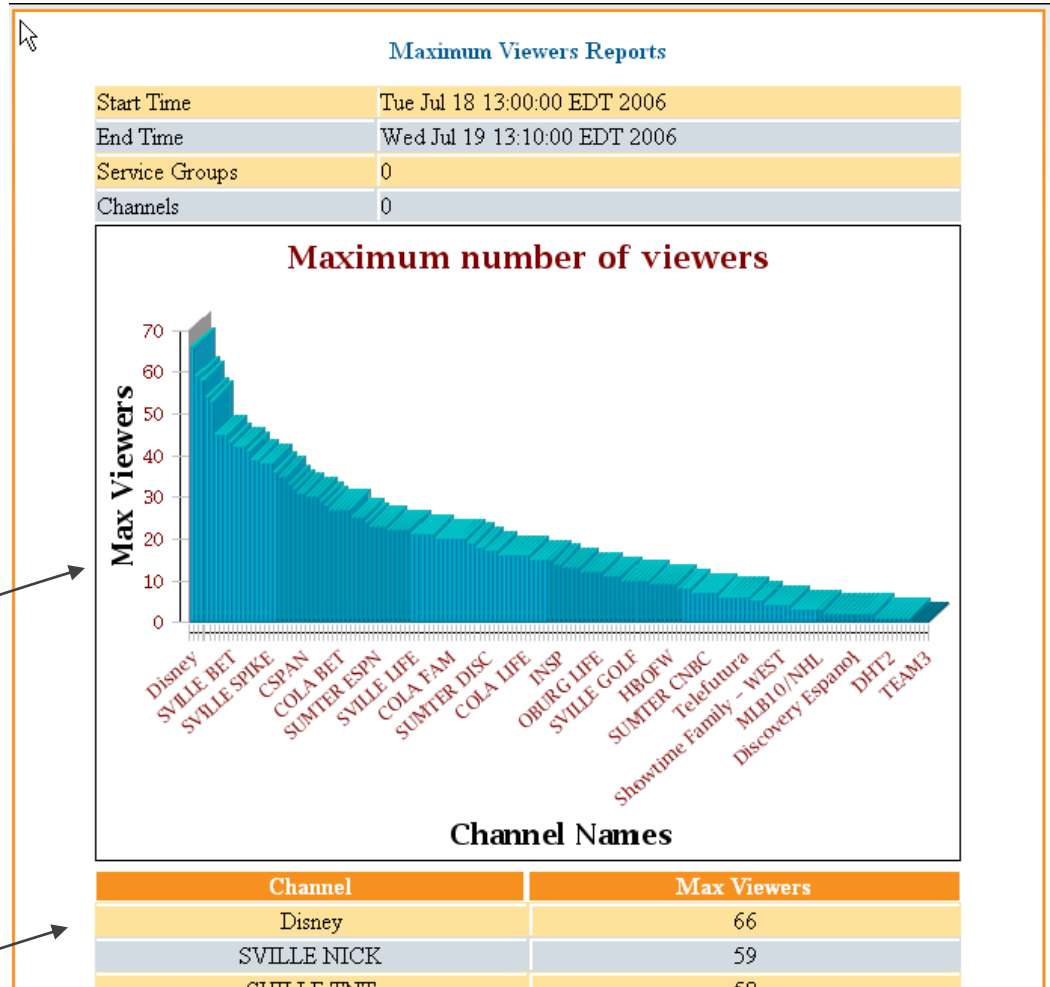
A Tuesday afternoon 3:00pm to a Wednesday afternoon 3:00pm (24 Hr Period)

Disney: a Popular Program

DHT2: not very Popular

Graph

List

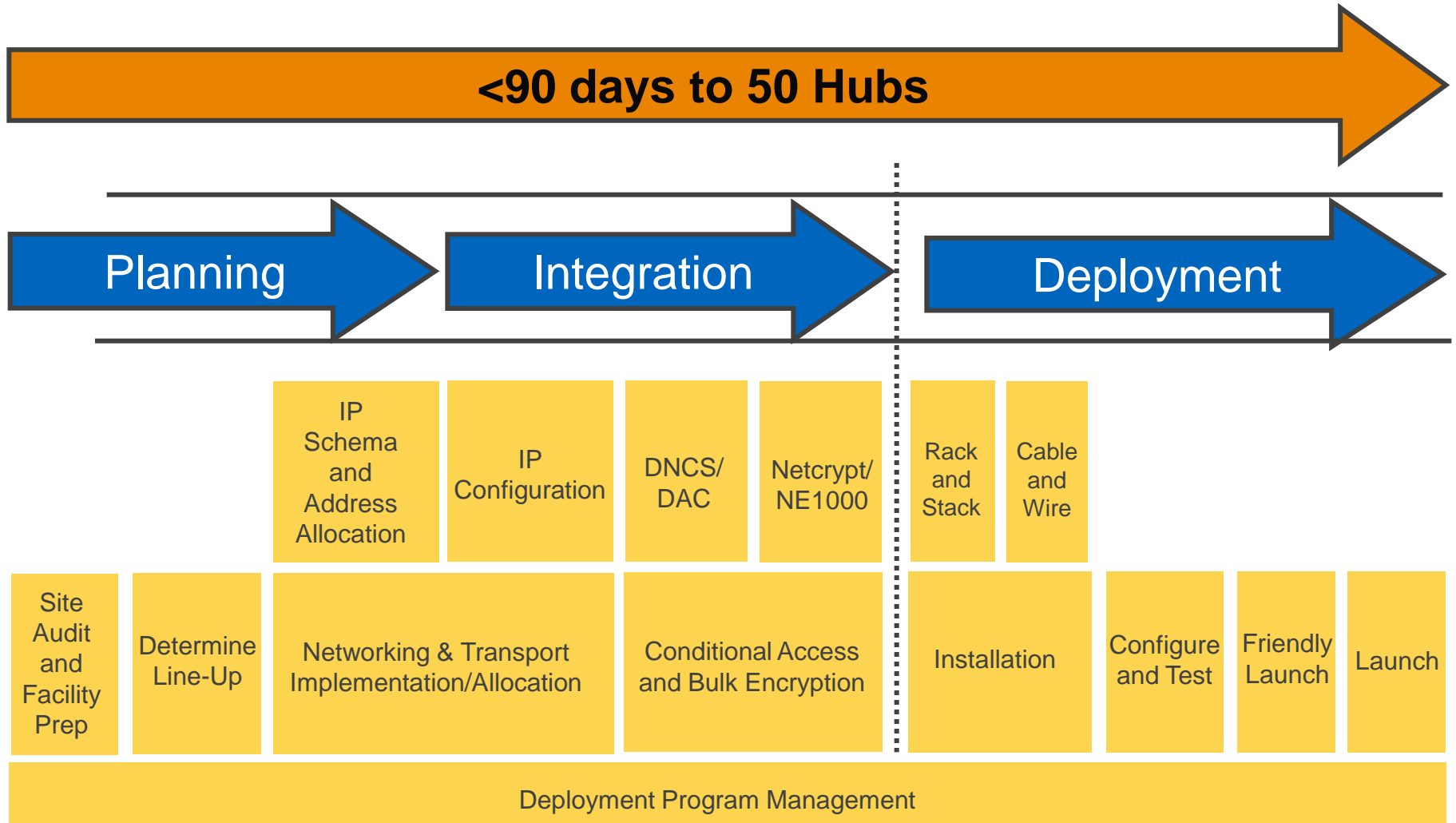


SDV Design Factors

» Oversubscription Ratio

- Program Source Bitrate vs QAM Supply Bitrate
 - 940Mbps vs. 310Mbps = 3:1
 - 24 QAMs vs. 8 QAMs = 3:1
- Service Group sizing (# of QAMs per Service Group)
 - Tuner Based
 - As the # of Tuners per Service Group increase, the # of QAMs required increases (Because Probability Increases)
 - Current target typically 500 Tuners per SG
- Program Selection
 - Statistics Based Popularity Index
 - Combination of how often the Program is on, and the # of Viewers
 - Aggregate Minutes.
- Combination of Tuners per Service Group, and Program Popularity Index

SDV Launch Timeline



SDV Installation Procedures

- » Acquisition Subsystem Configuration (Clamping/IP Binding)
- » SA Environment Configuration (DNCS/Netcrypt)
- » Motorola Environment Configuration (DAC/NE1000)
- » Transport Subsystem Configuration (SPTS GbE Transports)
- » Edge Subsystem Configuration (QAM IP/Port/RF Settings)
- » SBM Configuration (Channel Lineups/Global Parameters/Elements)
- » QAM Configuration (Software/Settings/Traps)
- » CVEx Configuration (Starting Processes/Aging/Reclamation/etc)
- » CVEx 1+1 Redundancy Configuration (Active/Standby Settings)
- » Element Manager Configuration (Menu/Toolbars/Alarms)
- » SDV Client (System specific see SARA/BOD/ROVI procedure, etc)

SDV Deployment Project Schedule

» Statement of Work (SoW)

- Design review & kick-off
- Site readiness (lineup, physical and network)
- Rack, stack, and wire
- Configure, test
- Friendly launch
- Production launch
- Site turn-over
- 24x7 Customer Support and RMS

Obstacles to Successful Fast Launch

- » Facilities Prep
 - HVAC, power, racks, etc.
- » Node Splits to match service group sizing requirements
- » Networking and Transport
 - Design, sizing, IP addresses allocation, configuration
- » Bulk Encryption and DNCS/DAC expertise
- » Rack and Stack and Service Group Wiring
 - Personnel constraints

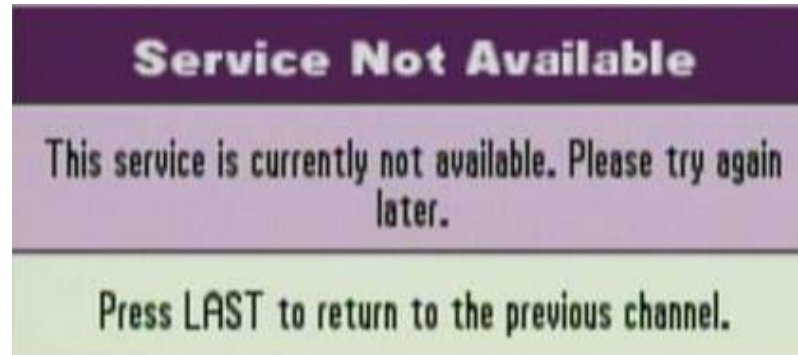
Troubleshooting and Fault Isolation

Top SDV Issues

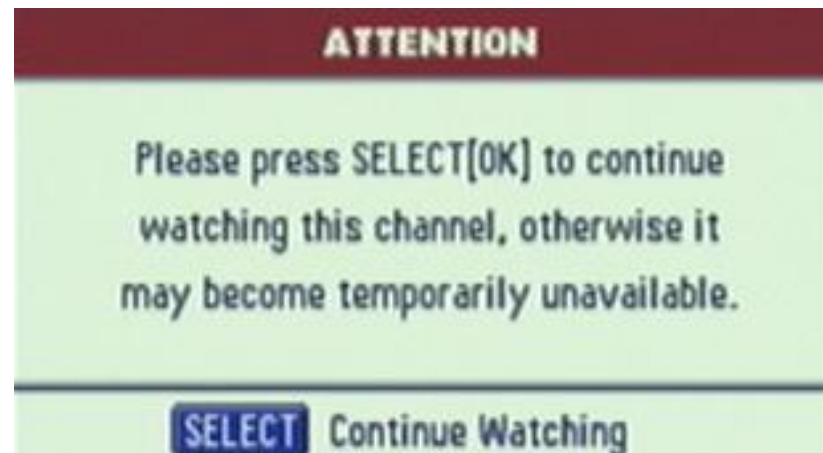
- » Reverse Operation (Two-Way Issues)
 - Traditional VOD troubleshooting techniques
 - Non-Responder Reports
- » Misconfiguration
 - Check if a problem is local to a hub/SG or across the SDV network
- » Routing Issues
 - Mini-Carousel not getting to the EdgeQAMs of a service group
 - SPTS not getting to the EdgeQAMs of a service group
- » Hardware Failures
 - Mitigated by striping
 - While HW is unavailable, a SG has reduced capacity

Customer may see one of two “Barker” screens

» Service Not Available

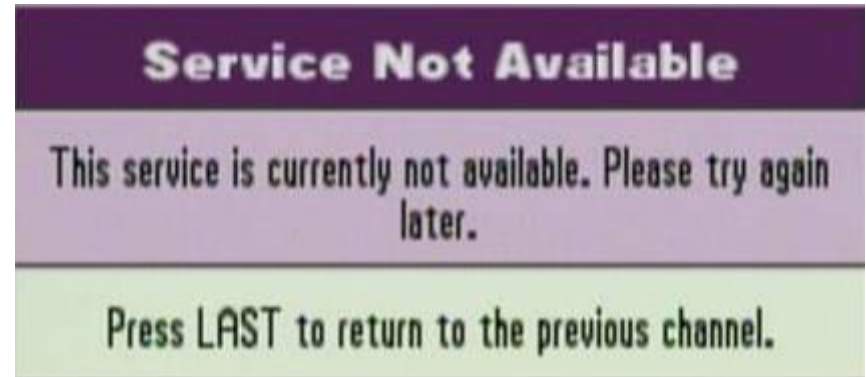


» ATTENTION: Press Select (OK) TO continue watching...



Service is Not Available Message

- » May occur for either:
 - Standard Broadcast
 - Switched Digital Systems
- » Means that the set-top tried to tune to a channel and could not find the program stream
- » Possibilities
 - Operator Error
 - System Failure
 - Set-top Failure



Root Causes for SDV Channels

- » Return Path Failure
 - Check if VOD works
- » SDV service misconfigured
 - Check other SDV channels
- » Local Hub/EdgeQAM issue
 - Check other SGs and Hubs
- » Channel map updates not reaching STB
- » Blocking event
 - Not enough BW available on the SDV QAMs for this SG
 - Check the SVA or blocking traps from the SBSS

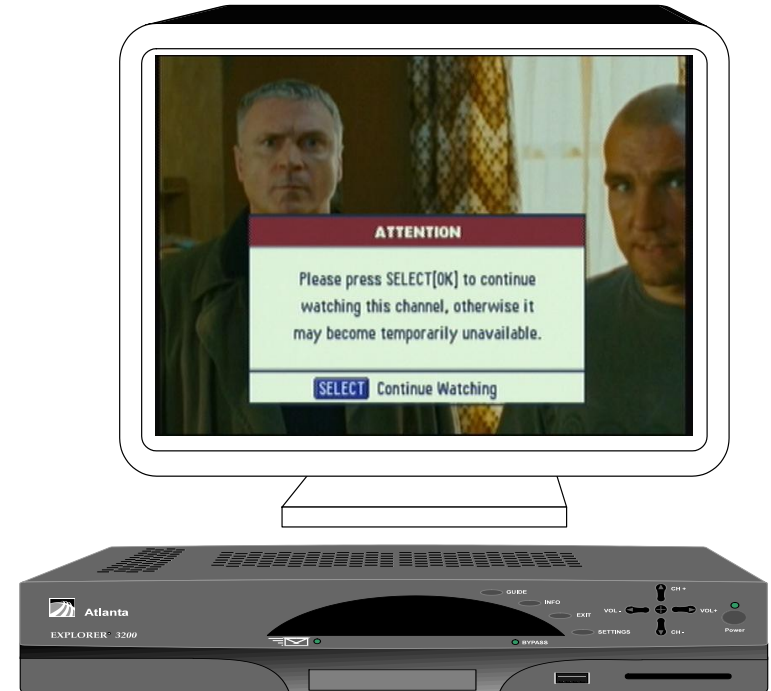
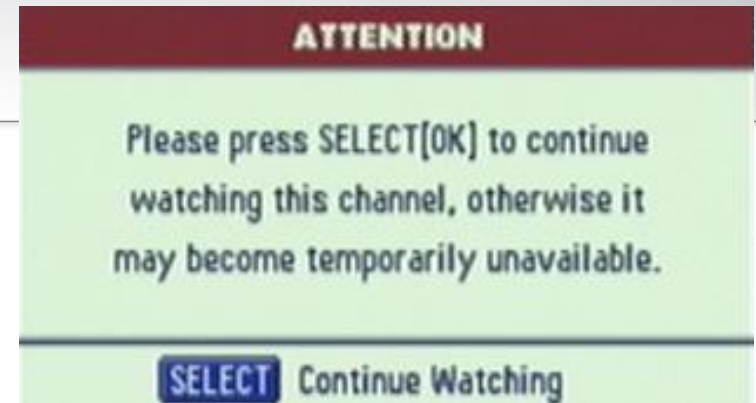
Service Not Available

This service is currently not available. Please try again later.

Press LAST to return to the previous channel.

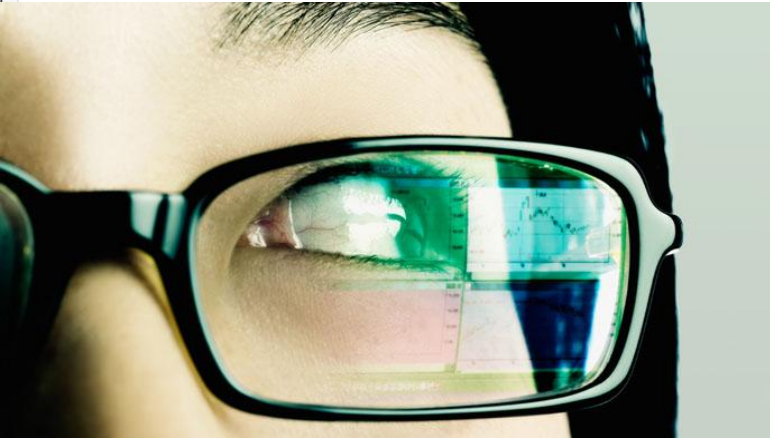
Service Reclamation

- Set-top box is monitored for inactivity
- If set-top box is the only set-top in a service group watching a given channel after pre-defined time, the channel space becomes available for use by another channel, and barks an ATTENTION message
- Customer must press channel select to guarantee that the channel space is not released to another channel request
- If a DVR set-top box is in the record mode the channel will not be released



In-active set-top box

STB Diagnostics



Agenda

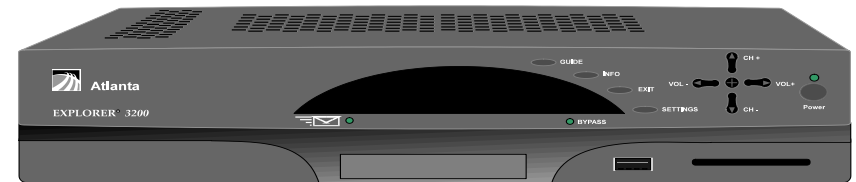
Is SDV Authorized?

Can the STB see the MC

Do I have an RF Problem?

STB Diagnostics Screens

- » Most settop boxes offer diagnostics that provide useful servicing information
- » FSRs
 - Sufficient Power from QAMs
 - What client software is loaded in settop
 - Check if any missing authorized channels
- » Headend Technicians
 - Need Service Group Number
 - If missing program, need to know if SDV versus Broadcast
 - What frequency was used to carry the missing program



SDV Diagnostic Screens

- » Press the “SELECT” button for 5 seconds
- » The “Message” indicator will flash briefly
- » Press the “INFO” button
- » Diagnostic Screen will appear momentarily
 - There are multiple diagnostic pages:
 - SDV Server registration, SG ID is on page 28
 - “Mini Carousel” and version loaded is on page 29
 - SDV Session data, tuner stats are on page 30

SARA - C Diagnostic Screens, STB Registration

```

                                SWITCHED DIGITAL VIDEO
CLIENT                               SERVER
Authorized: Yes                      Status: Ready
Service Gp: 1281                     Time: 02/20@21:19:30
RF Ip Addr: 10.47.70.112             Pri Ip-Port: 172.25.20.117-22409
SDV Channels: 43                     Sec Ip-Port: 0.0.0.0-22409

SDV PROTOCOL STATISTICS
Sellnd Rx: 0                         Total Tx/Rx: 1012/485
SelResp Tx: 0                        InitReq Tx: 1
QryReq Rx: 384                       InitConf Rx: 1
QryConf Tx: 384                      InitConfFails Rx: 0
EvInd Rx: 0                           SelReq Tx: 607
EvResp Tx: 0                          SDV SelReq Tx: 97
EvInd Tx: 0                           SelConf Rx: 100
LUA Rep Tx: 17                        SelConfFails Rx: 0

10:22:52, Ref:5 - Pg 28/60 - [Exit] or [Diamond]
```

Page 28 Diagnostics, SDV Authorized STB, SG ID

SARA - C Diagnostic Screens, MC Data

```
SDV MINI CAROUSEL
MINI CAROUSEL INFO
  Status: CacheReady      Cache Hits: 43
  Def Freq: 843 MHz      Cache Misses: 0
  Typ/Tv Id: n/a        Cache Overrides: 0
  Load Time: 04/15@09:33:23 Load Count: 139
  Version: 27           Load Failures: 1265
  Size: 496 bytes       Last Load Err: TuningErr
  Num Entries: 27       Err Time: 04/15@03:38:06
                          Last Load Attempt: 04/15@10:23:28

MC DISCOVERY FILE INFO
  Load Time: n/a        Service Gp: n/a
  Version: n/a         Parent Svc Gp: n/a
  Size: 0 bytes       Last Load Err: NoErr
  Num Entries: 0      Err Time: n/a

10:27:28, Ref:5 - Pg 29/60 - [Exit] or [Diamond]
```

Page 29 Diagnostics, SDV MC Information

SARA - C Diagnostic Screens, Session Data

```
SDV SESSION INFO
SESSION-1      SESSION-2
Name-Status: SDV61445-Ready      n/a
Session Id: 001bd748372a00000000 n/a
SamSvcId/Type: 607/Broadcast      n/a
Source Id: 11019                  n/a
Act Time: 04/15@10:28:37         n/a
Retries/Resends: 0/0             n/a
Retunes: 0                       n/a
Tuner Status: Active             n/a
Tuner Use: Main                  n/a
Tv/Rec Rsrc: 15174/15175         n/a
SDV Freq: 0 MHz                  n/a
LUA Tx Time: n/a                 n/a
Last CCP Err: NoErr              n/a
Err Time: n/a                    n/a
10:30:22, Ref:5 - Pg 30/60 - [Exit] or [Diamond]
```

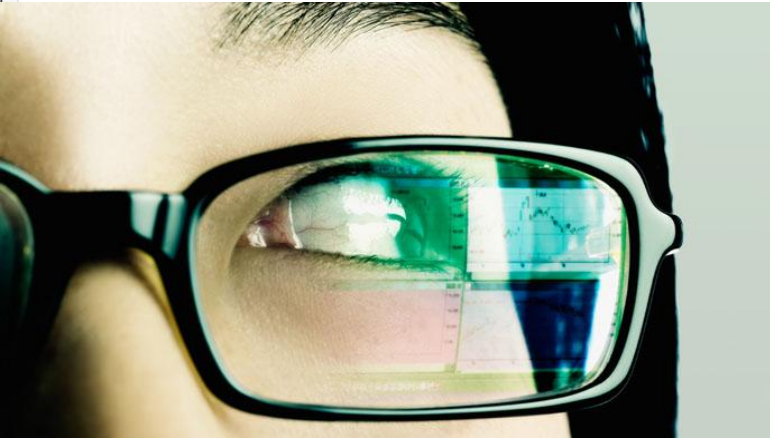
Page 30 Diagnostics, SDV Session Information

Mini Carousel Diagnostic Screens

- » Status = Confirms that the box has read the MC.
- » Load Time = Shows the last time the MC was updated.
- » Version = Shows the version number of the MC.
- » Number Entries = Shows the number of channels published.
- » Load Failure = Indicates if there have been any MC load failures.
- » Load Error = Describes the status of the last MC load attempt.

Tools for Operation, Optimization and Modeling

Analyze This.



Agenda

Why Analyze?

The SVA's Value

Before, During and After Deployment

Report Snapshots

Future BW Management

The SVA Customer Advantage, Why Analyze?

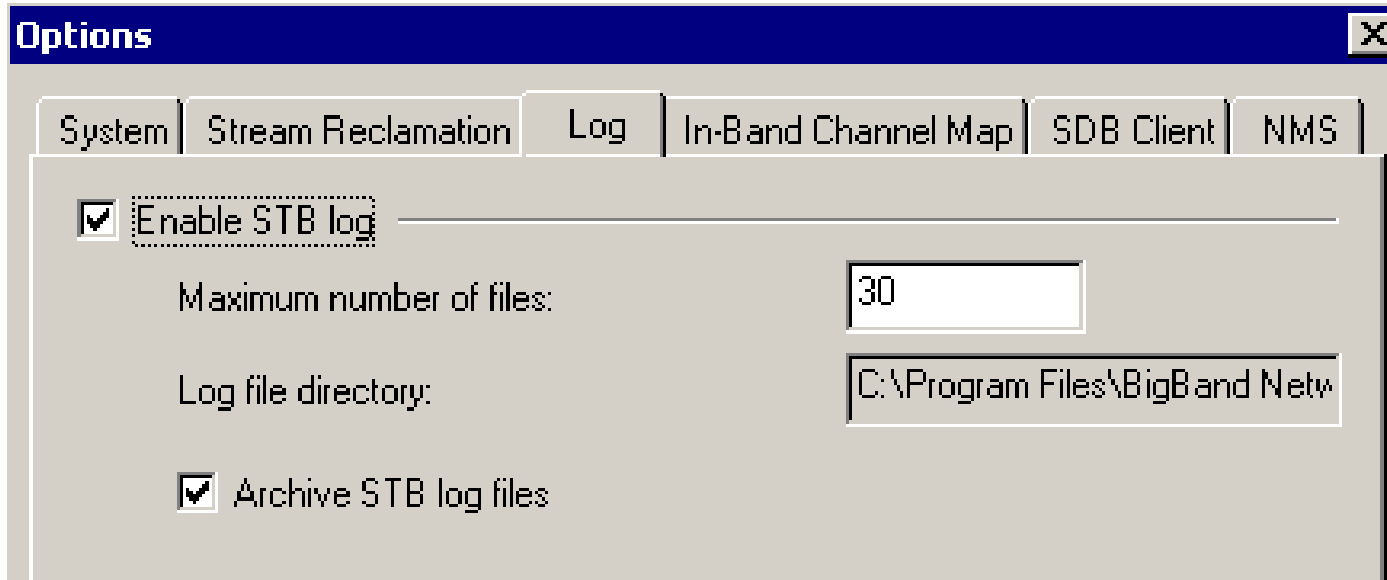
- » Unique performance reporting and viewing pattern analysis
 - Standalone architecture based on Linux OS and Oracle
 - Virtually no impact on STB footprint and upstream network
 - System-wide SDV operational supervision every 15 Minutes in SVA3.0 (May 2009)

- » Based on Deployment & Operational Experience
 - No switched video infrastructure needed for installation
 - Totally transparent to subscribers
 - Subscriber privacy fully protected

- » Optimizes all phases of SDV deployment
 - Standard and High Definition growth
 - New ENGR & Ops tools being implemented in future releases

SBSS Log Files

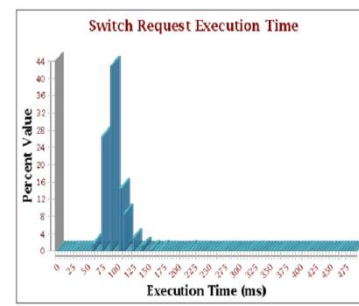
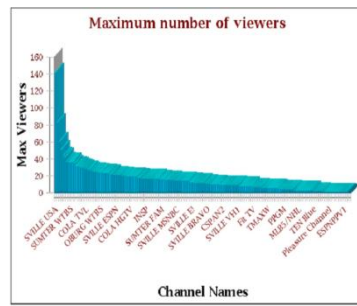
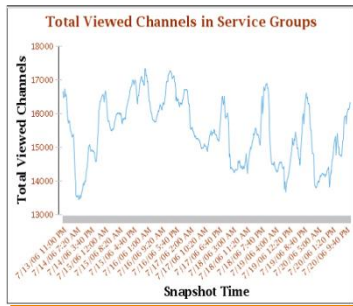
- » SBM Options: Define SBSS log Directory
- » Text file: provides settop:SBSS tuning activity



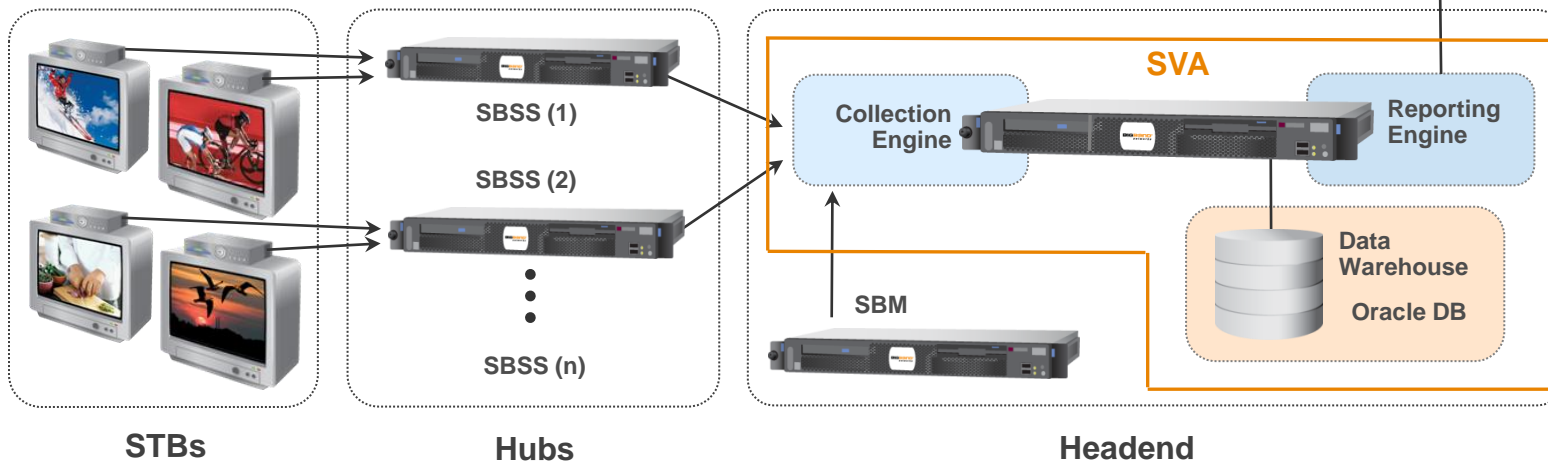
SVA Architecture

- » Single SVA server gathers and processes logs from all SBSSs
- » Gives insights into SDV infrastructure utilization and performance

Flexible Reports



WEB UI Client



Meaningful Planning and Performance Reports

» Capacity Planning

- Broadcast and Switched channels viewership
- Number of active STBs per channel per Service Group
- Bandwidth utilization to SDV Service Groups
- What-if scenarios (Hub split, Additional QAM, New channels)

» Diagnostics

- History of channel change requests
- Blocking events and other tuning fails
- SDV servers response times

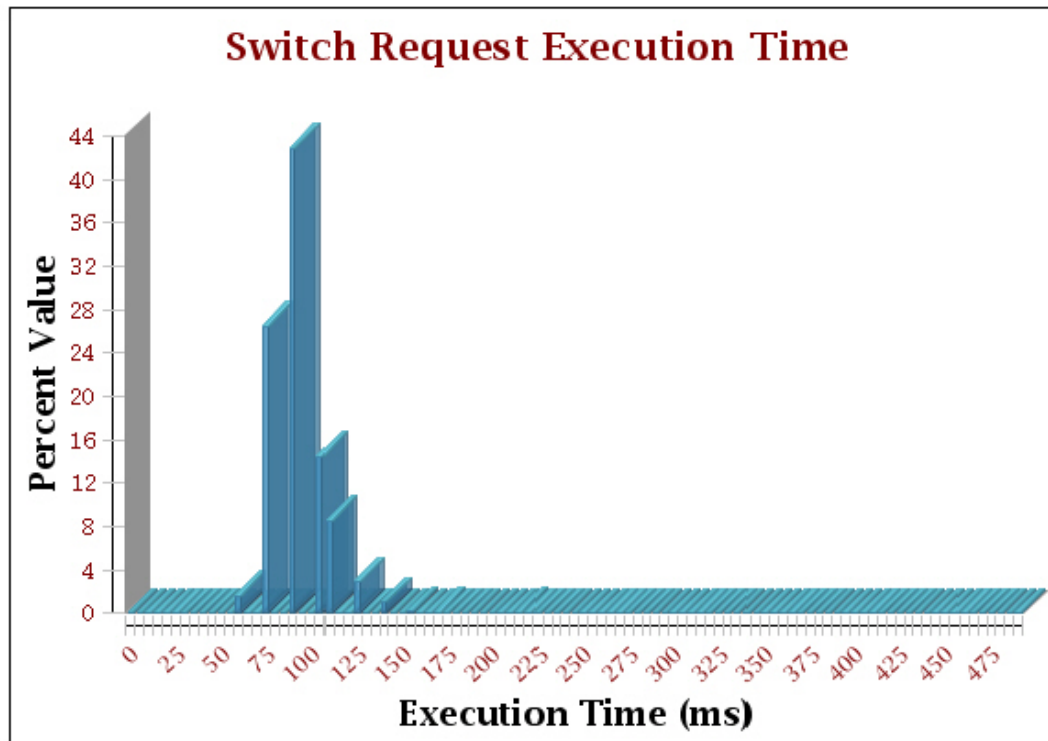
» Addressable Advertising

- STB profiling
- Advertising audience viewing trends
- National & regional advertising campaigns:
 - Bill by “number of viewers”
 - Validate tuners reached via SVA interface
 - Drive more local advertising value

CCP Initiated New Channel for SG

Switch Request Execution Time Report

| | |
|----------------|------------------------------|
| Start Time | Sat Mar 10 23:00:00 EST 2007 |
| End Time | Thu Mar 15 23:50:00 EDT 2007 |
| Service Groups | 0 |



Analyzing all switching requests for the SDV Network into unwatched channels over a 5 day period

Max time between STB requesting channel change and STB receiving new channel within SG is ~ 100 ms

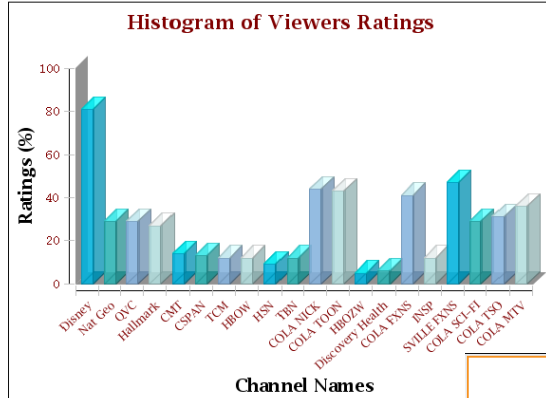
Snapshot – Channels Audience

Detailed visibility into program viewership:

- decide whether the program should be switched
- addressable advertising evaluation

Histogram of Viewers Ratings

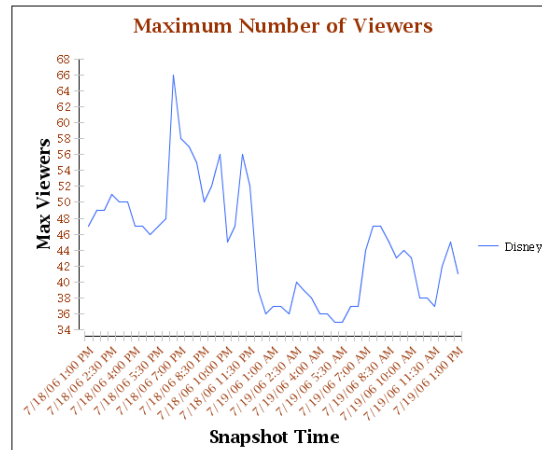
| | |
|----------------|------------------------------|
| Start Time | Tue Jul 18 13:00:00 EDT 2006 |
| End Time | Wed Jul 19 13:10:00 EDT 2006 |
| Service Groups | 0 |



| Channel Names | Viewed Percentage | Max Viewers (%) | View |
|---------------|-------------------|-----------------|------|
| Disney | 62.759 | 100 | |
| Nat Geo | 17.241 | 40 | |
| QVC | 21.379 | 38 | |

Max Number of Viewers in Channels Report

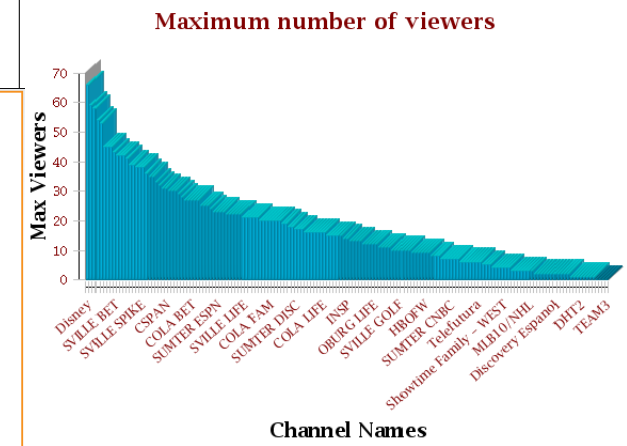
| | |
|----------------|------------------------------|
| Start Time | Tue Jul 18 13:00:00 EDT 2006 |
| End Time | Wed Jul 19 13:10:00 EDT 2006 |
| Service Groups | 0 |
| Channels | 1125 |
| Interval | 30 |



| Snapshot Time | Channel Name | Total Viewers |
|----------------------|--------------|---------------|
| Jul 18, 2006 1:00 PM | Disney | 47 |
| Jul 18, 2006 1:30 PM | Disney | 49 |

Maximum Viewers Reports

| | |
|----------------|------------------------------|
| Start Time | Tue Jul 18 13:00:00 EDT 2006 |
| End Time | Wed Jul 19 13:10:00 EDT 2006 |
| Service Groups | 0 |
| Channels | 0 |



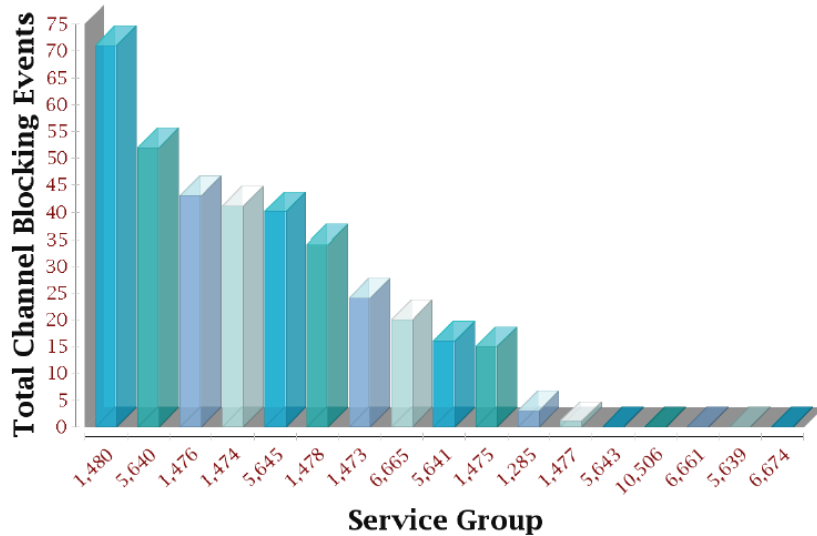
| Channel | Max Viewers |
|-------------|-------------|
| Disney | 66 |
| SVILLE NICK | 59 |
| SVILLE TRF | 50 |

Snapshot – Subscriber Experience

Total Channel Blocking Events Report

| | |
|----------------|---|
| Start Time | Sat Oct 21 00:00:00 EDT 2006 |
| End Time | Mon Nov 20 00:00:00 EST 2006 |
| Service Groups | 1285, 1473, 1474, 1475, 1476, 1477, 1478, 1480, 5639, 5640, 5641, 5643, 5645, 6661, 6665, 6674, 10506 |

Total Channel Blocking Events



| Service Group | Total Channel Blocking Events |
|---------------|-------------------------------|
| 1480 | 71 |
| 5640 | 52 |
| 1476 | 43 |
| 1474 | 41 |
| 5645 | 40 |
| 1478 | 34 |

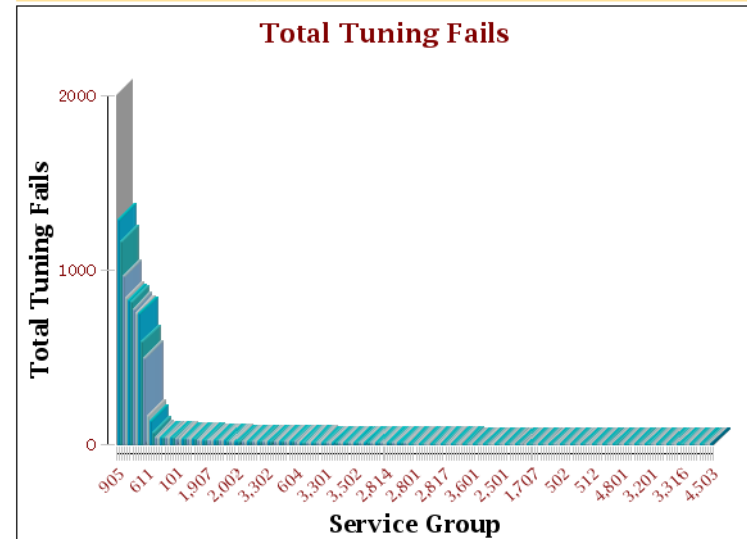
Reports on SDV system health and end-user experience:

- Blocking when no BW available to map new program
- Tuning fails

Total Tuning Fails Report

| | |
|----------------|------------------------------|
| Start Time | Tue Jul 18 13:00:00 EDT 2006 |
| End Time | Wed Jul 19 13:10:00 EDT 2006 |
| Service Groups | 0 |

Total Tuning Fails



| Service Group | Total Tuning Fails |
|---------------|--------------------|
| 905 | 1284 |
| 904 | 1161 |
| 908 | 961 |
| 909 | 838 |

Snapshot – SWB Servers Health

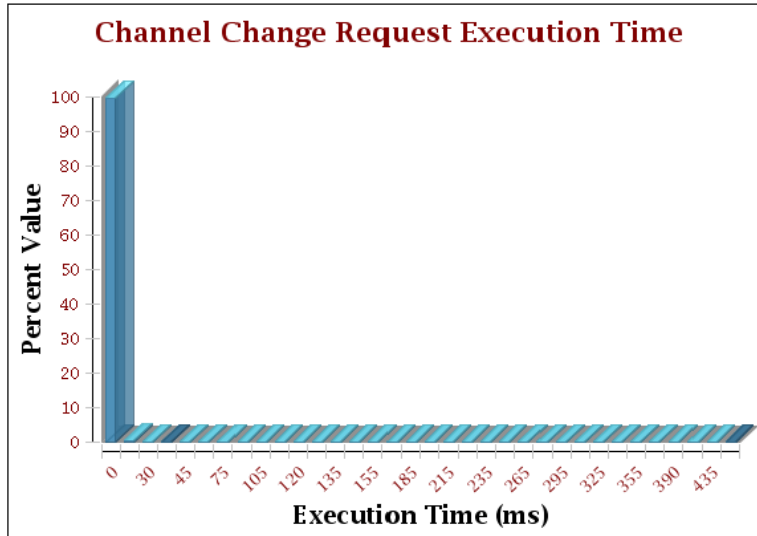
Reports on SDV Server health and end-user experience:

- Time to tune to an existing program
- Time to map a new program

Channel Change Request Execution Time Report

| | |
|----------------|------------------------------|
| Start Time | Tue Jul 18 13:00:00 EDT 2006 |
| End Time | Wed Jul 19 13:10:00 EDT 2006 |
| Service Groups | 0 |

Channel Change Request Execution Time

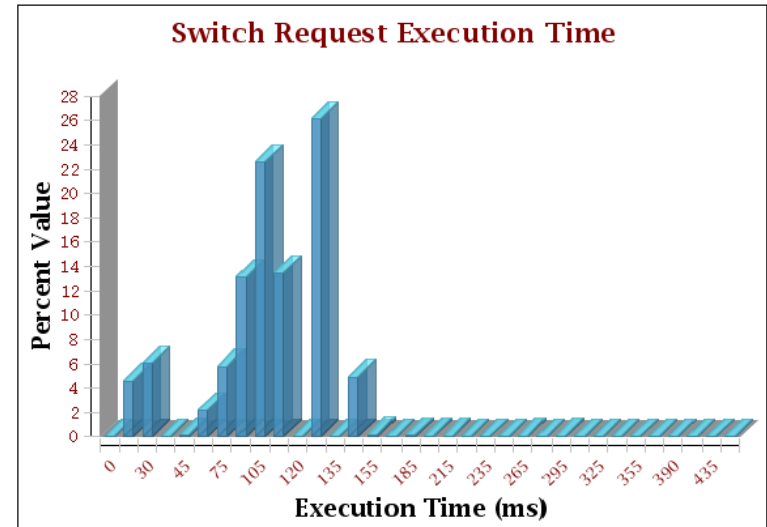


| Execution Time Begin (ms) | Execution Time End (ms) | Total Channel Change Execution Count | Percent Value |
|---------------------------|-------------------------|--------------------------------------|---------------|
| 0 | 5 | 4471477 | 99.449 |
| 15 | 20 | 19240 | 0.428 |
| 20 | 25 | 240 | 0.000 |

Switch Request Execution Time Report

| | |
|----------------|------------------------------|
| Start Time | Tue Jul 18 13:00:00 EDT 2006 |
| End Time | Wed Jul 19 13:10:00 EDT 2006 |
| Service Groups | 0 |

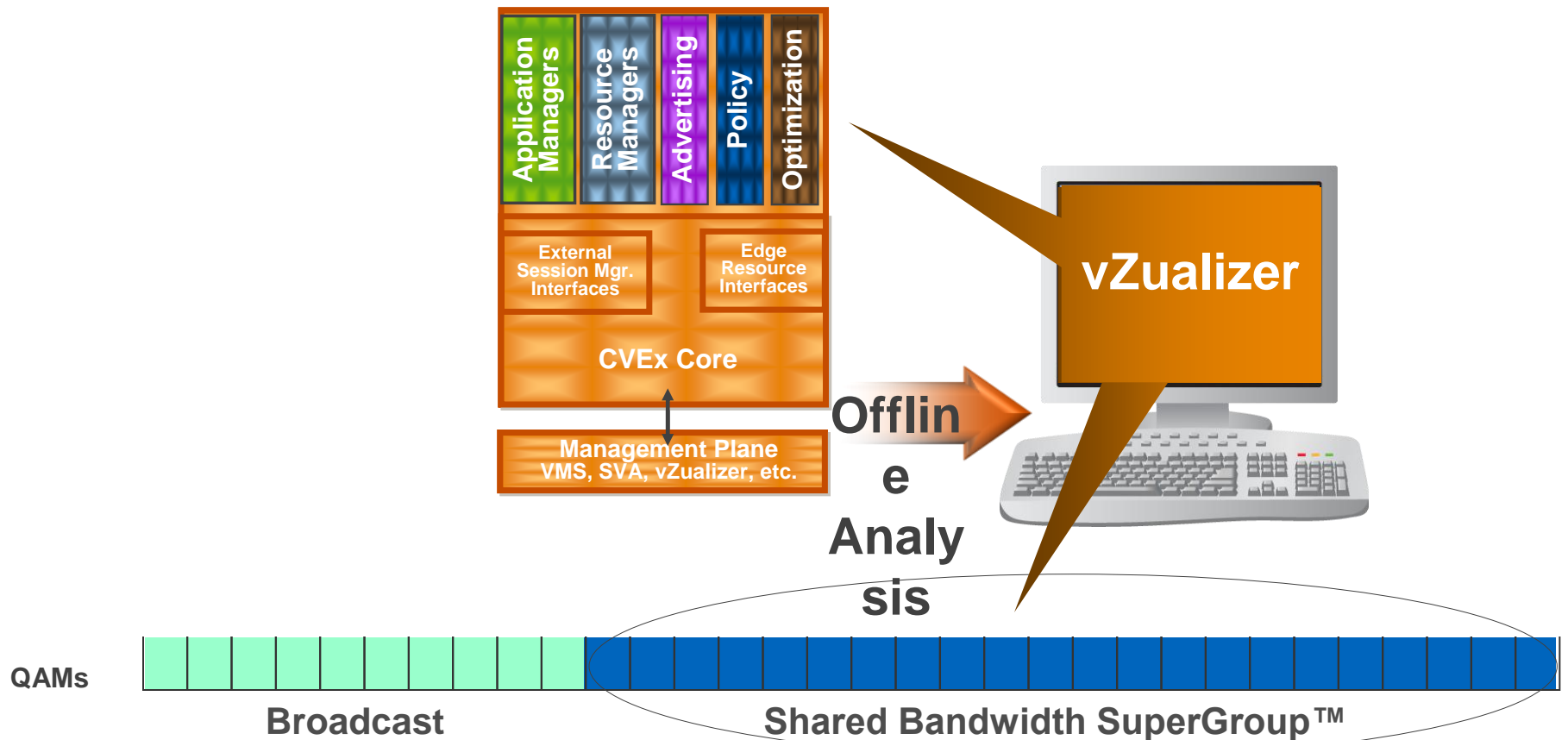
Switch Request Execution Time



| Execution Time Begin (ms) | Execution Time End (ms) | Total Switch Request Count | Percent Value |
|---------------------------|-------------------------|----------------------------|---------------|
| 0 | 5 | 5 | 0.042 |
| 15 | 20 | 548 | 4.602 |
| 30 | 35 | 721 | 6.055 |

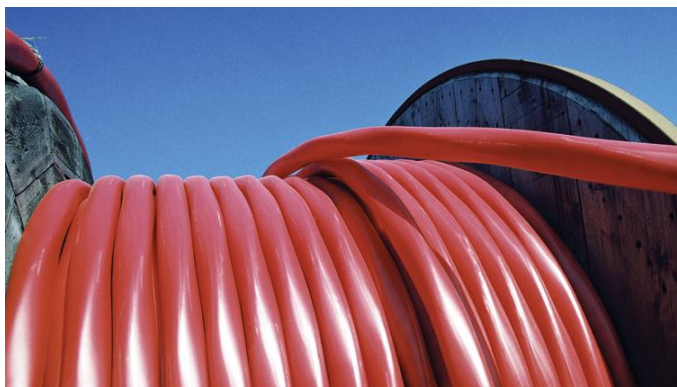
Holistic insight to viewership and resource utilization - vZualizer

- » Tool to look across IP & RF applications
- » Provide “what-if” scenarios for planning



vZualizer value – Network Capacity Planning

- » How am I doing on my service delivery?
 - How much blocking is occurring in FVOD, SVOD, TSTV, SDV?
 - What revenue opportunities am I losing due to blocking?
 - When will I have to split service groups?



» What should my next step be?

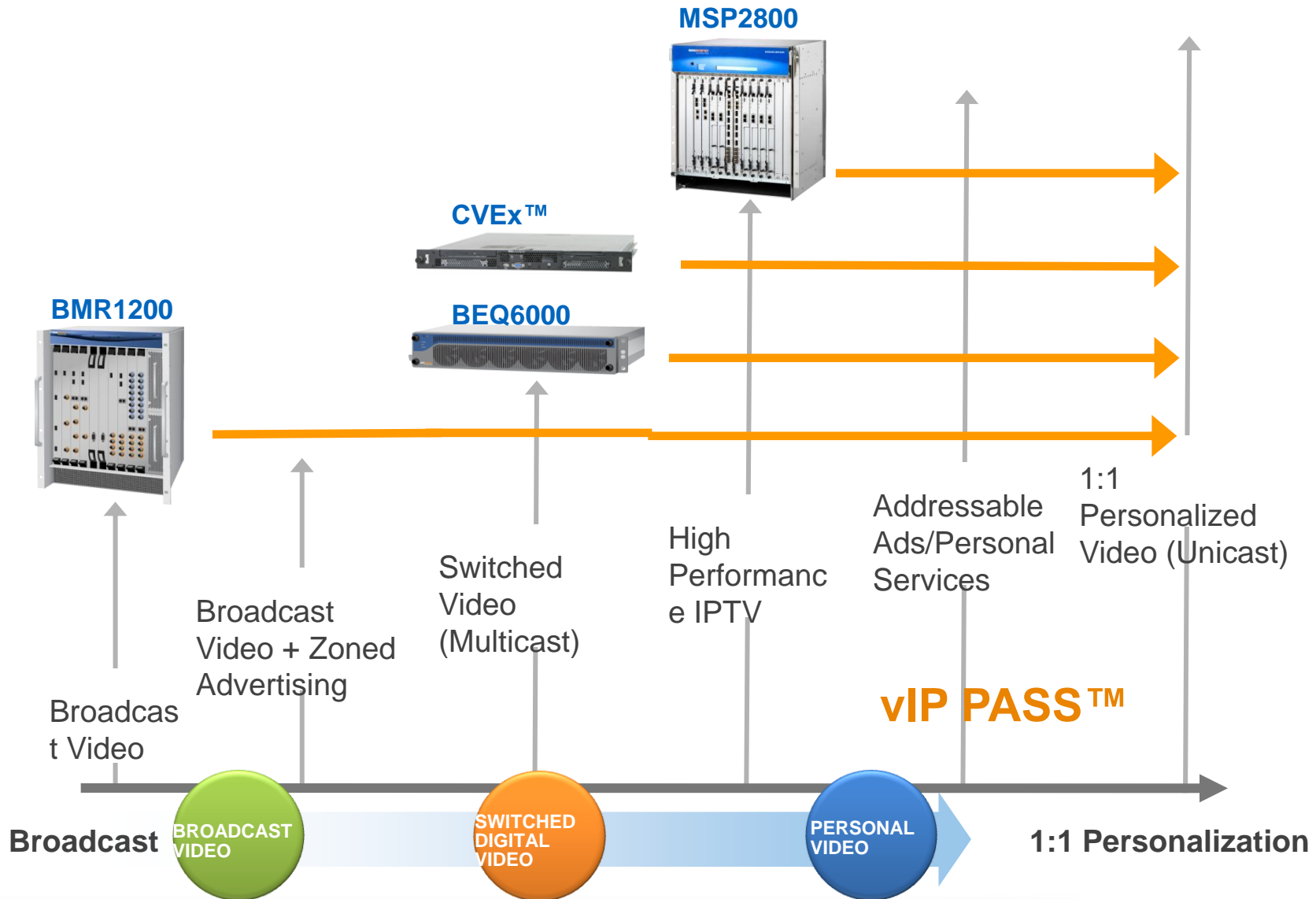
- What channels / services should I put on SDV?
 - What Service Groups should I split?
-
- » What happens if I...
 - Introduce HD versions for the following SD channels?
 - Move to Linear Unicast?
 - What channels should I choose first for unicast?

Future Applications

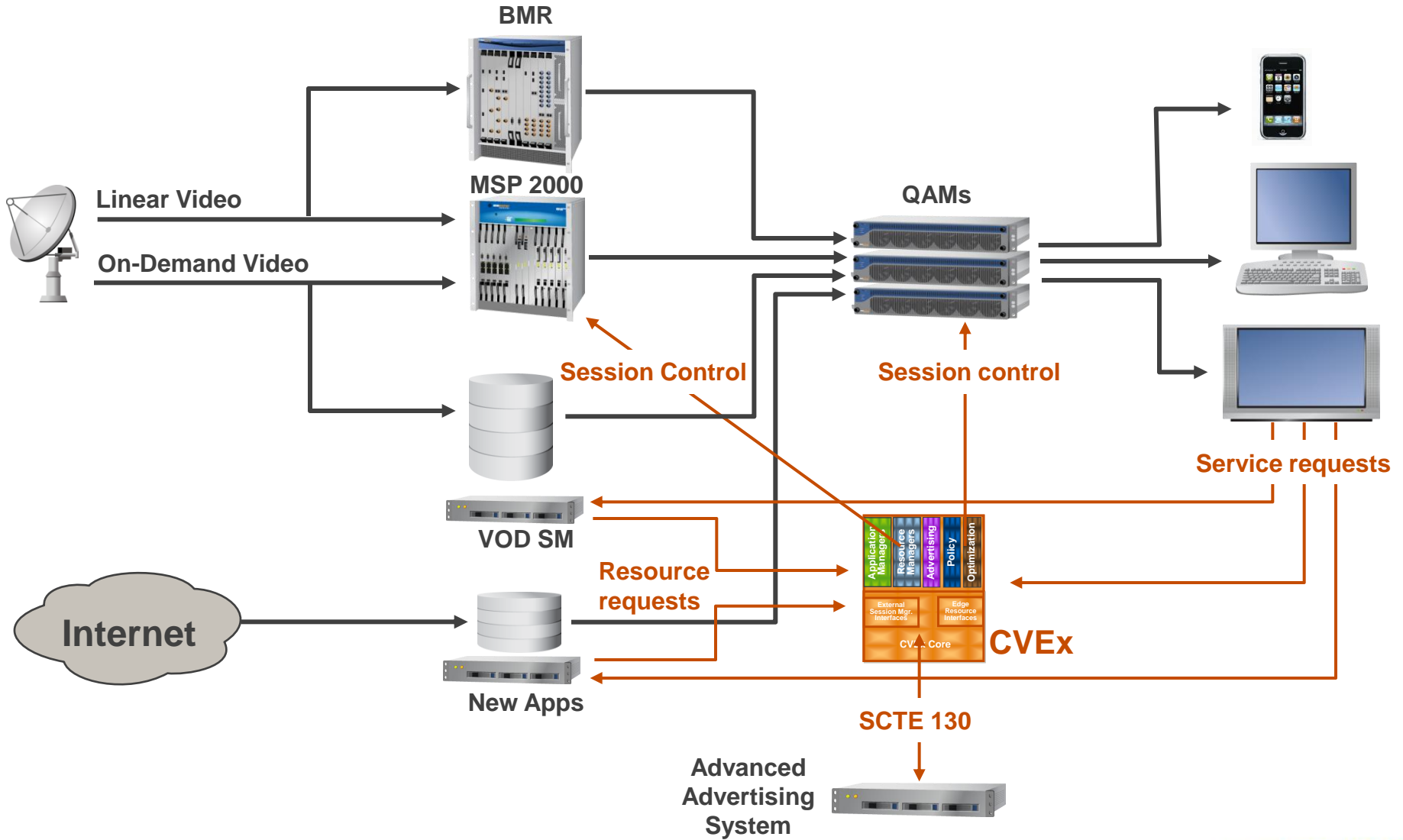
Future SDV Needs

- » 16 QAMs per SG installation today
 - Moving to 24 QAMs per SG over the next 12 - 18 months
 - Some cable operators are aggressively moving to 16 QAMs/SG right now, with more later this year
- » Tools for better bandwidth management scenarios
 - HDs in SDV or Broadcast? Both!
 - Best means of preserving overall video quality to the end user
- » How to add “over the top” or Internet Video content to HFC network
 - Via the HSD path or by-pass the CMTS with video?
 - M-CMTS Core (\$1750/QAM) versus the SDV QAM (<\$200/QAM)
- » IPTV over SDV as the logical path, and manage local QAM resources

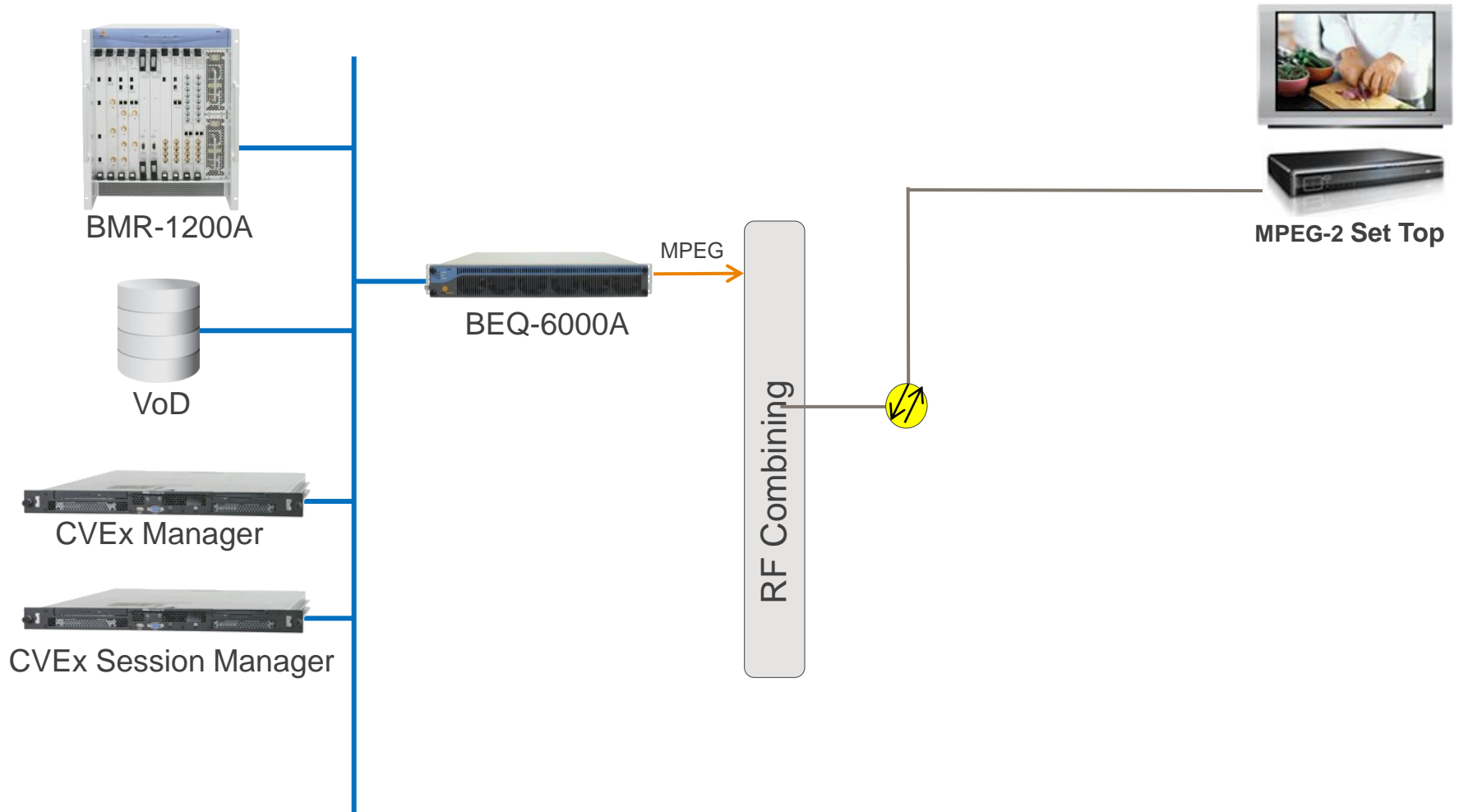
Platforms that Support the Network Evolution



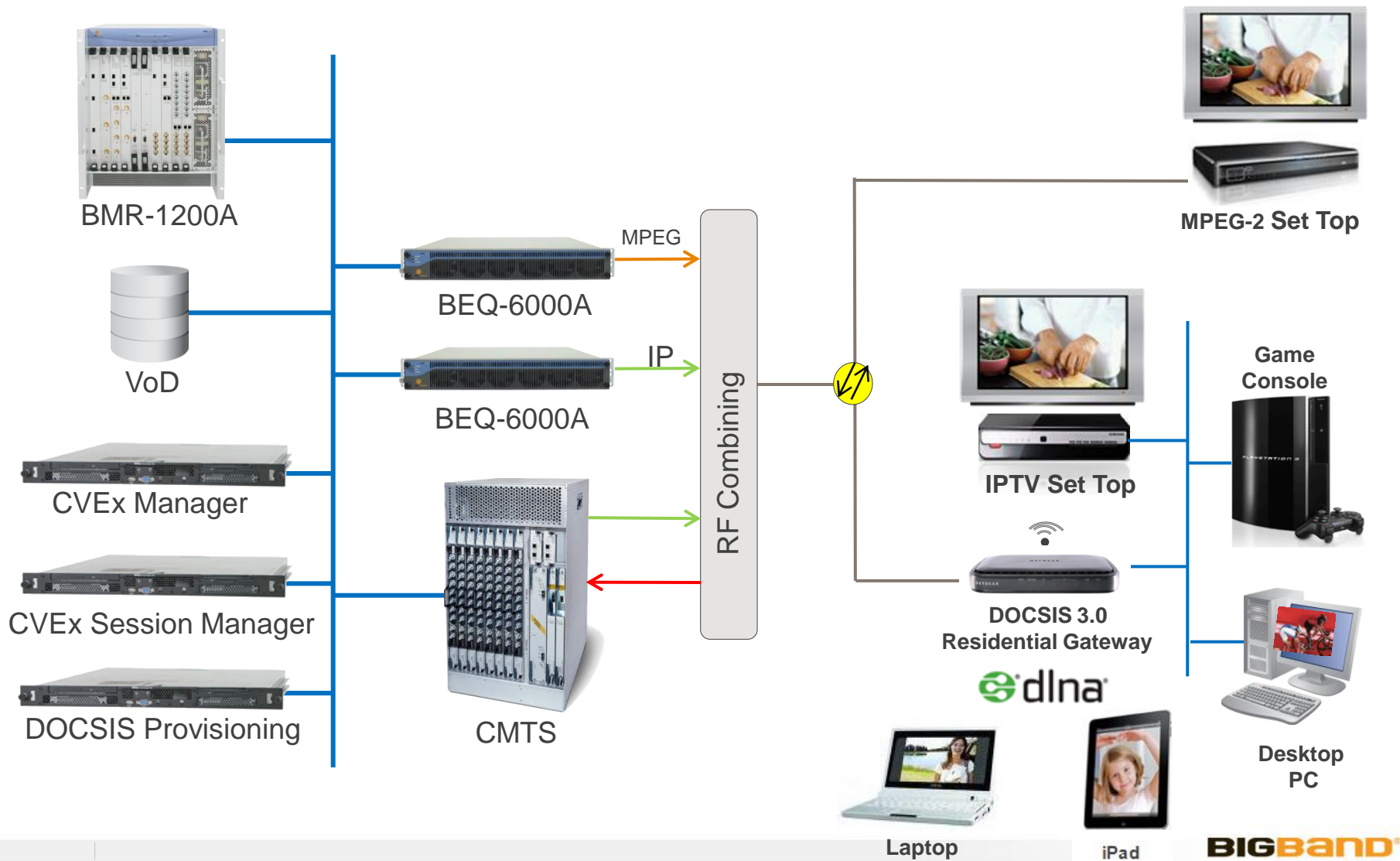
CVEx Unifies the Video Control Plane



Switched Digital Video

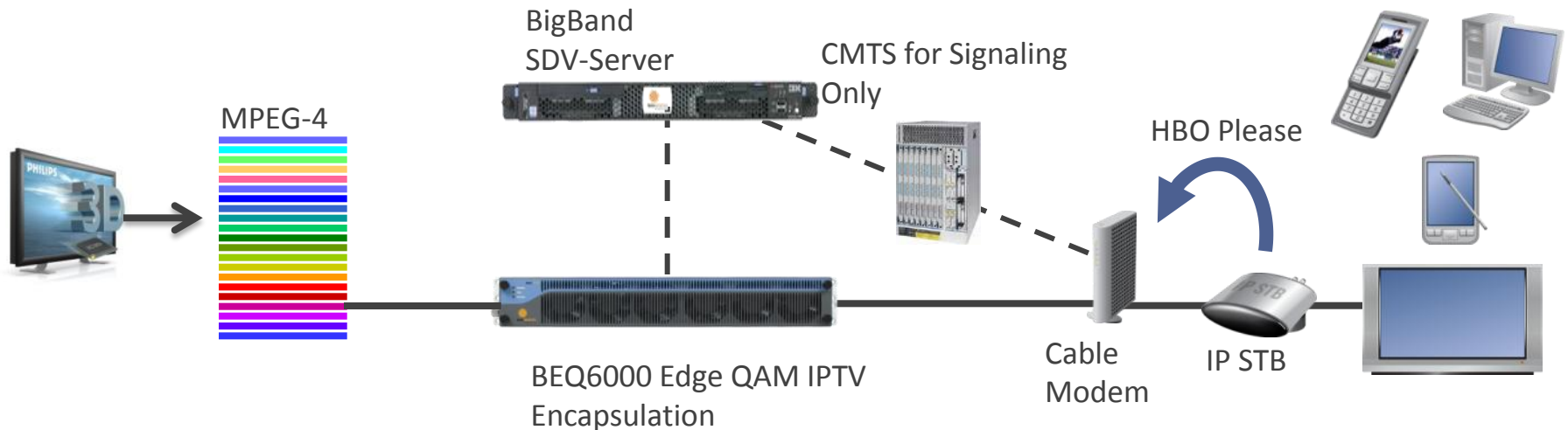
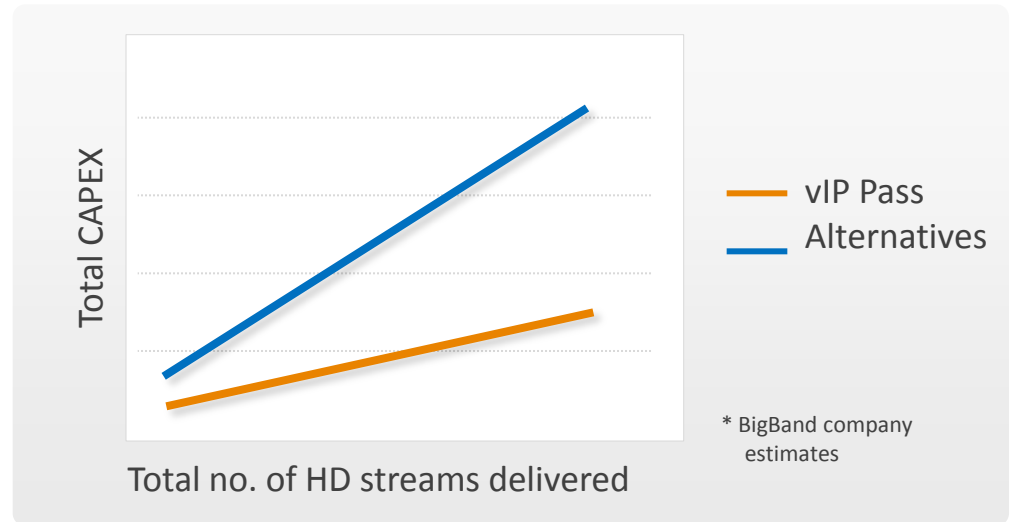


vIP Pass



Video over IP and Multi-Screen Delivery

- » Delivering video to more screens in the home
- » Delivering them more cost effectively than traditional approaches



Ultra Dense QAM Platform

**38 Legacy
4:1/8:1 QAMs**

**320 QAMs/blade
3640 QAMs/chassis**

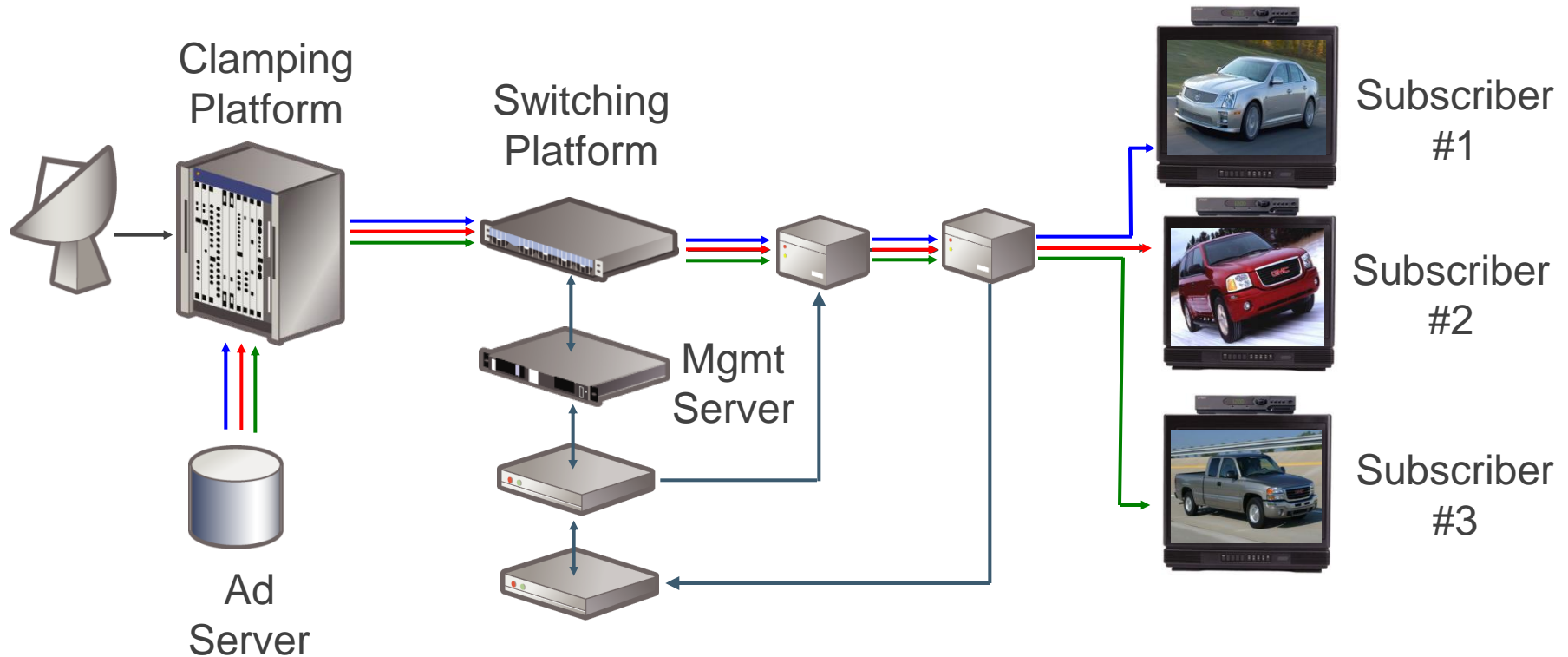
**16,031 W
27,383 BTU-h**

**4,300 W
14,670 BTU-h**

**Simplified Operations + Less Space + Less Power
Lower Total Cost of Ownership**

Micro-Targeting or Switched Unicast

Viewers see same programs but different ads



Addressability increases value of each impression



Questions ??

BIGBAND[®]
networks