

# Systems Wisdom

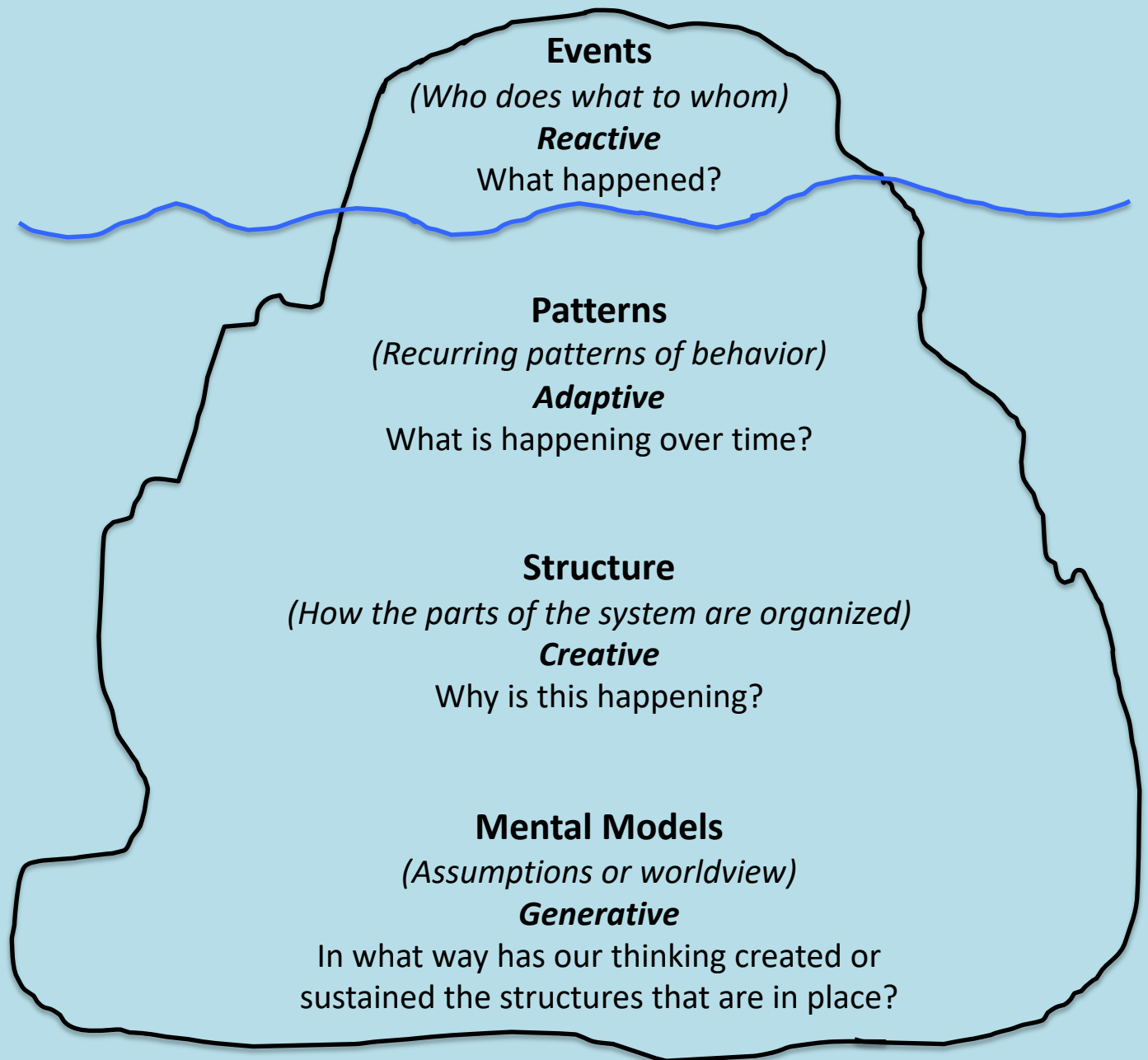
Steve Byers, M.S., M.A.

(He/Him)

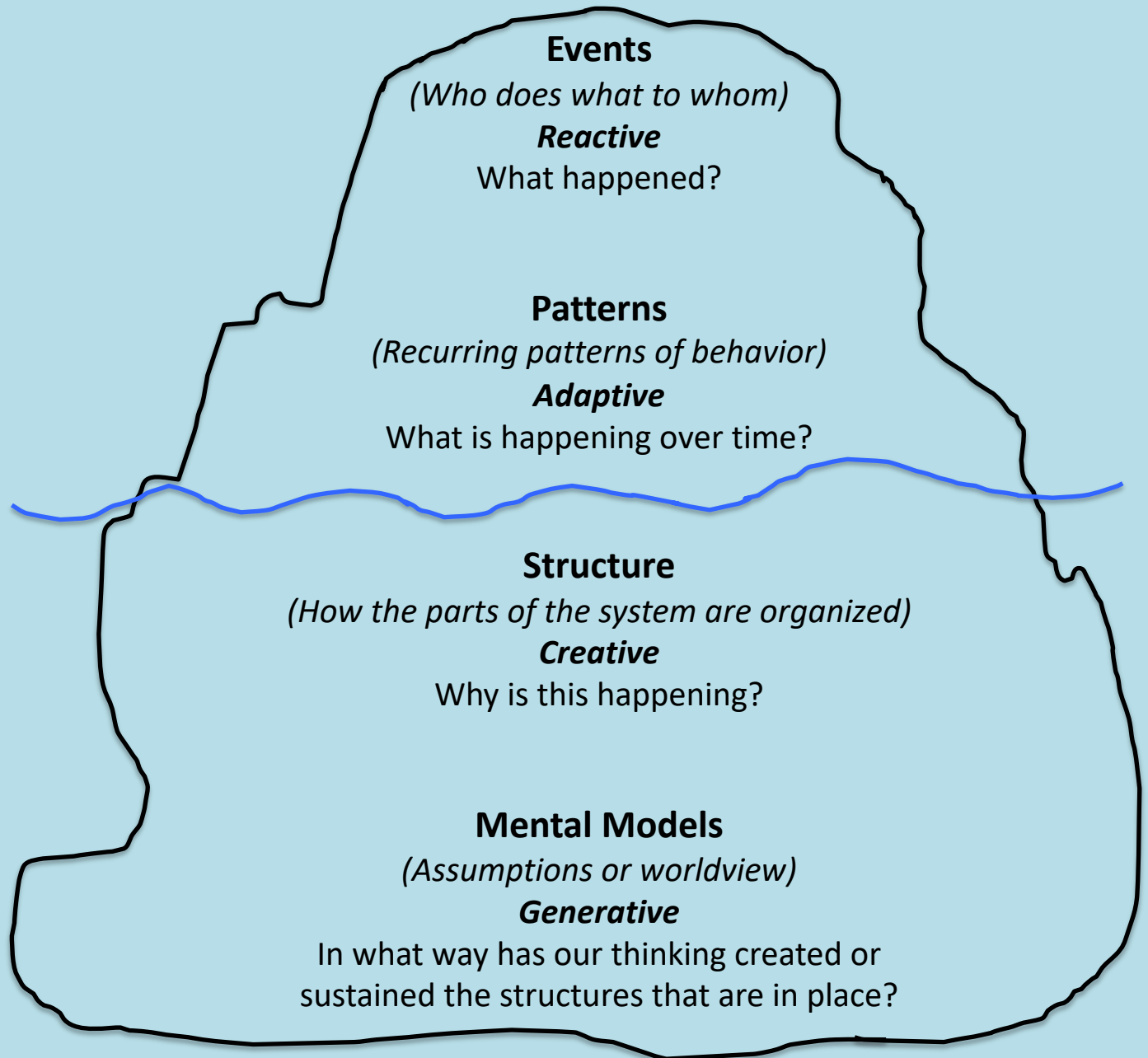


[www.helpinghumansystems.com](http://www.helpinghumansystems.com)

**“Lowering  
the  
waterline”**



**“Lowering  
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waterline”**



# Patterns of Behavior

“...the more \_\_\_\_\_,  
the more \_\_\_\_\_.”

Morale is  
getting worse &  
worse...

Haven't we  
solved this  
problem before?

Daily traffic  
density



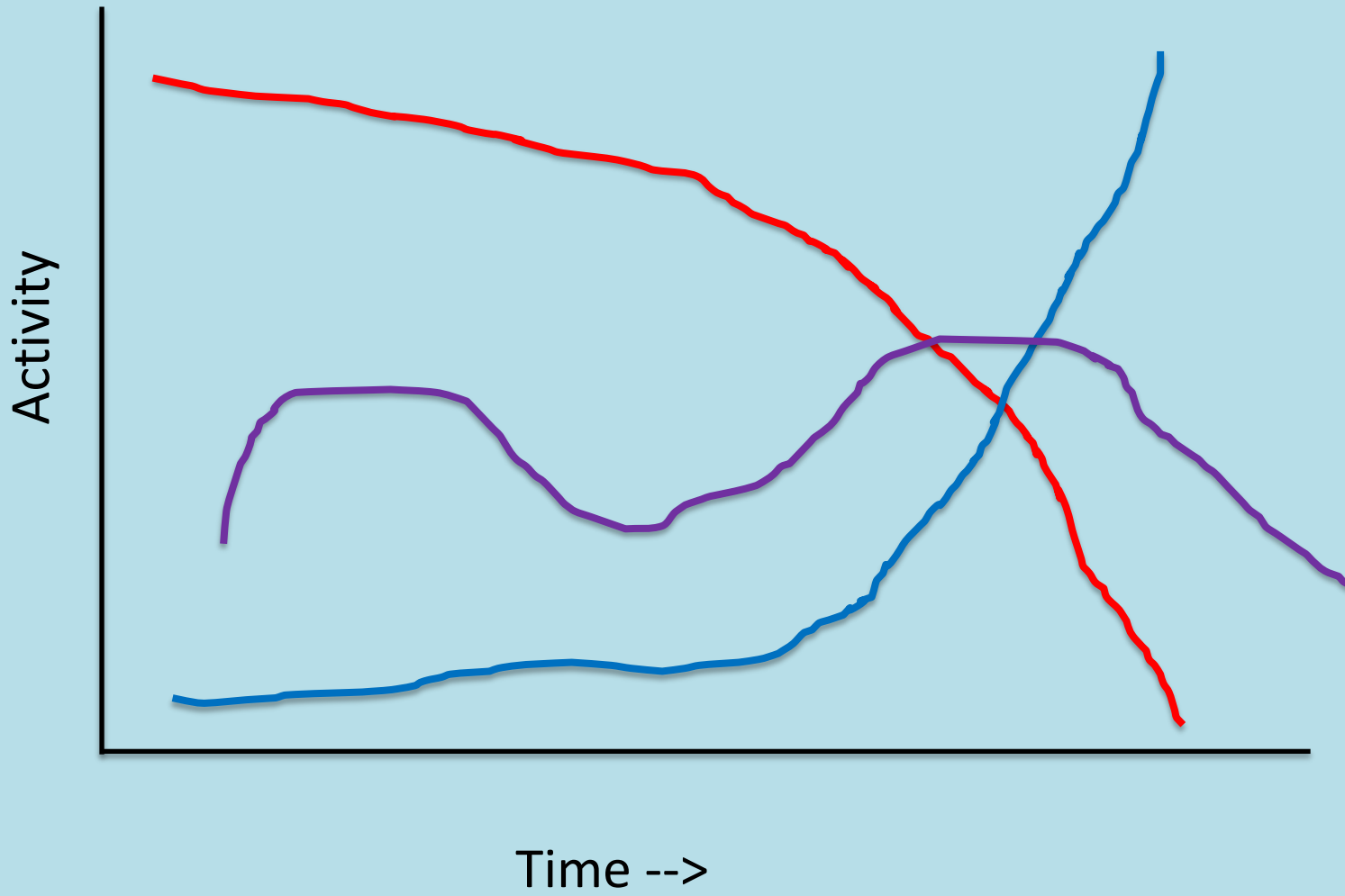
Family stress as  
children grow up

I can't seem to get  
to the gym  
consistently...

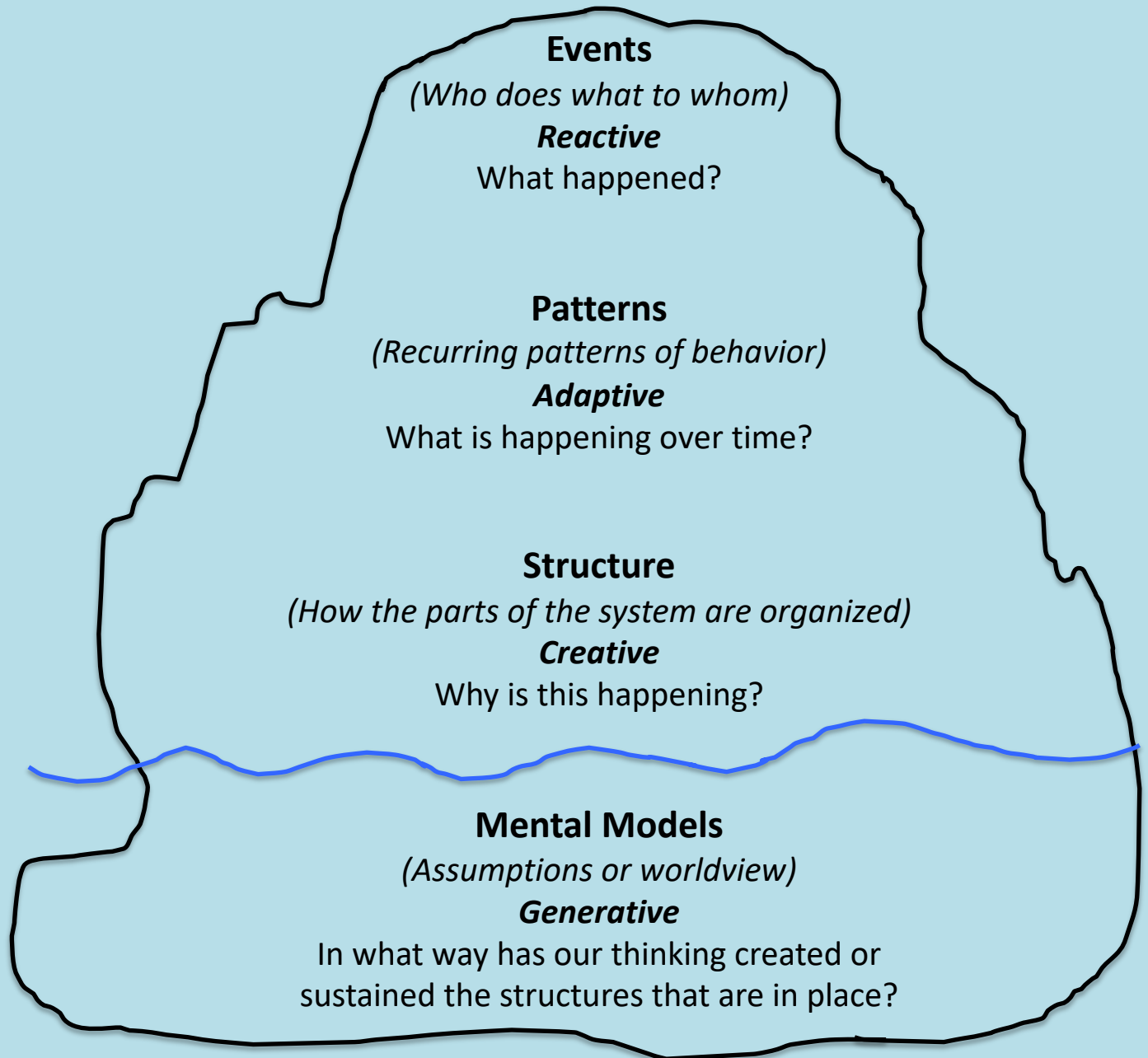
“...like a  
snowball rolling  
down a hill.”

Another fire  
to put out...

Student  
excitement over  
the school year



**“Lowering  
the  
waterline”**



Formal Relationships  
(organization chart)

Goals & Targets

Laws, Rules &  
Regulations

Schedule/Calendar

Information Flow  
(feedback loops)

Policies &  
Procedures

Rewards &  
Punishments

Meeting Agenda

Personal  
Relationships

Job Descriptions

Shape of  
Conference Room  
Table



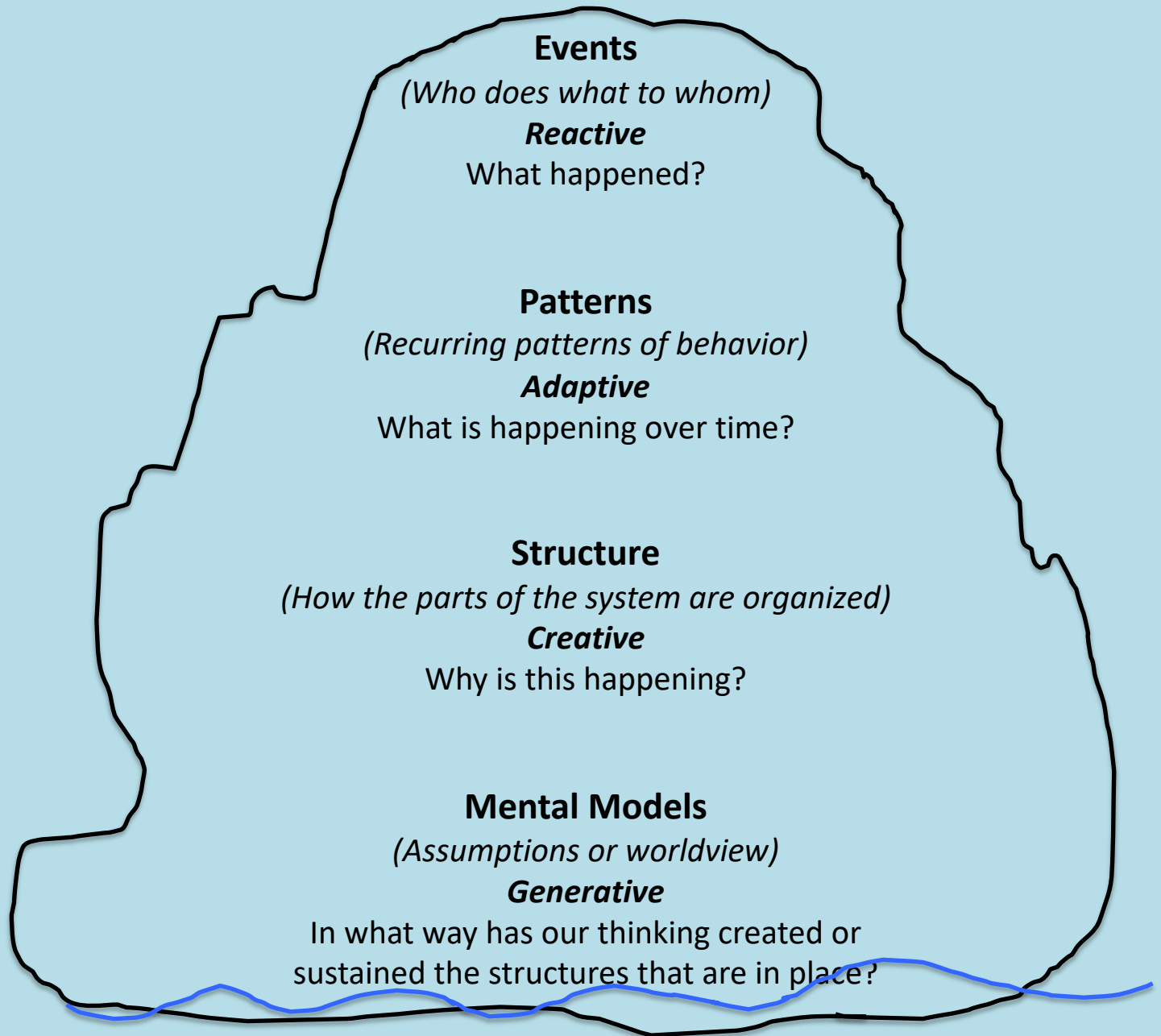
Material Flows

Expectations, Real  
& Perceived

Workspace Layout

# System Structures

**“Lowering  
the  
waterline”**



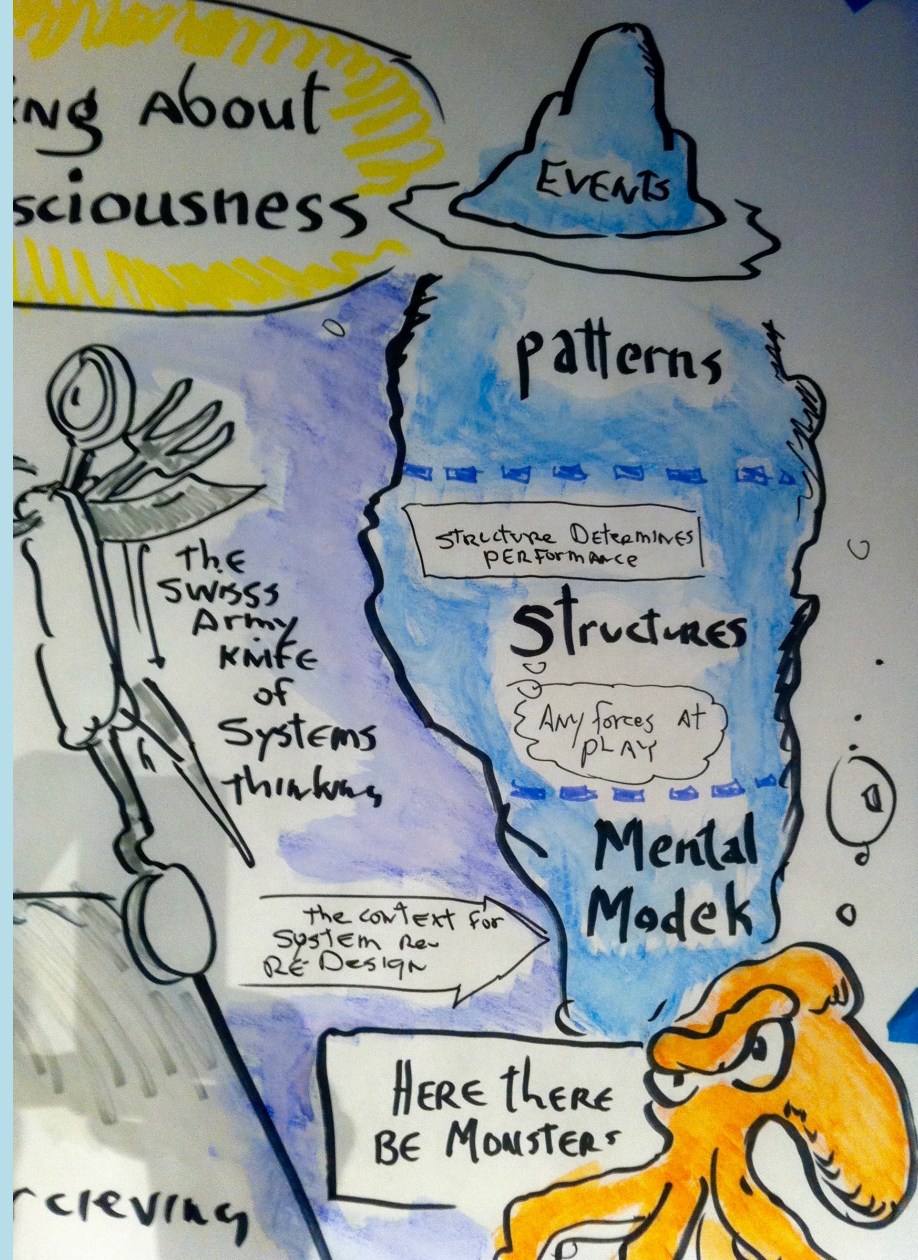


Growth is good

I succeeded through my own efforts

Improvement = cutting costs

Competition produces the best outcomes



People choose to be homeless

People are poor because they're lazy

There's not enough money...

People receiving SNAP shouldn't buy "fancy" food

What has been *happening over time*? What pattern(s) do you see? Draw a Behavior-Over-Time graph. (about 5 min)

What *structures* do you think might be contributing to this behavior or these behaviors, to the current situation? (about 5 min)

What might be some underlying *mental models* that enabled these structures to be designed or established? (about 5 min)

Everything is connected.

Everything changes.

Pay attention.