# ACTIVE SHOOTER 360, LLC COURSE CATALOG - FY 2018



ACTIVE SHOOTER / HOSTILE EVENT (ASHE) TRAINING SEMINARS, WORKSHOPS, and EXERCISES



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### **AS360 TRAINING GOAL**

Businesses, churches, schools and health care facilities may suffer significant disaster losses that greatly affect their well-being and financial security due to Active Shooter / Hostile Events (ASHE). AS360 provides comprehensive ASHE training programs to prepare organizations and individuals for ASHE incidents and provide survival skills. The goals of our programs are to enhance your awareness, preparedness, and readiness through seminars, workshops, exercises, and skills-based training.

### **ACTIVE SHOOTER 360, LLC - MISSION STATEMENT**

The primary mission of AS360 is improve your Active Shooter/Hostile Event survival and recovery capabilities through awareness, preparedness, and readiness.

### **AS360 INSTRUCTOR QUALIFICATIONS**

AS360 instructors include Battalion Chiefs, Paramedics, SWAT Medics, and Law Enforcement SRT Members. We bring decades of emergency response experience to your facility! AS360™ Team Members each have unique backgrounds providing subject matter expertise in a variety of special fields, training, and certifications. A few of our staff credentials include:

- Tactical SWAT Officers
- Tactical SWAT Paramedic
- Law Enforcement Special investigator
- EdD Human Performance Technology Consultant
- Department of Homeland Security Founding Members
- HSEEP Certified Instructors
- Masters Public Administration
- Workplace Violence Instructors
- Criminal Science Bachelor's Degree
- Analysis Team Member Boston Marathon Attack
- Former Unit Commander FL-1
- Federal Disaster Responder WTC
   9/11 and Atlanta Olympic Bombing
- Former member of the Executive Session on Domestic Preparedness, John F. Kennedy School of Government, Harvard University
- Authors and Co-Authors of several disaster and terrorism books

- Tactical Emergency Casualty Care (TECC) Instructor
- Former FWC Statewide Mutual Aid Operations Chief
- Former FWC Statewide Special Operations Coordinator
- Tactical Combat Casualty Care (TCCC) Instructors
- Advanced Video Surveillance Operations Training
- Homicide Investigation
- Crime Scene Management Training
- Multi Agency Drug Task Force Investigator
- Deputy Director of the Disaster Health Policy Program (DHP), University of South Florida
- Former member of the Department of Defense, Defense Science Board
- Former member of U.S. Army Interagency Board for Medical Logistics



### **Active Shooter 360 - Tiered Courses and Exercise Programs**

Active Shooter 360 offers a tiered program of workshops, seminars, and exercises that provide a broad spectrum of ASHE training opportunities. Our three tiers include Awareness, Preparedness, and Readiness. Each tier offers unique training opportunities to assist your organization.

### **Tier I - Awareness Level Summary:**

The Tier One seminars explore active shooter and workplace threats at the Awareness level to provide foundational or refresher education on active shooter and workplace violence.



### **Tier 1 Program Examples:**

- ASHE Awareness Seminars and Workshops
- Workplace Violence Awareness Training
- Stay Alive Until Help Arrives After the Bullet
- Recognizing and Reporting Suspicious Activity
- Custom Online and E-Learning Programs available

### Tier II - Preparedness Level:

Tier two programs provide opportunities to develop ASHE plans and improve leadership and decision-making skills during crisis situations through hands-on, engaging, and interactive programs.



### **Tier 2 Training Program Examples:**

- Crisis Leadership Decision Making
- Practical HICS for Health Care Facilities
- Practical NHICS for Nursing Home Facilities
- Hazard Vulnerability Assessment Workshops
- Emergency Operations Plan Development Workshops
- HSEEP Tabletop (TTX) Active Shooter Simulations

### Tier III - Readiness Level:

Evaluate performance, field test procedures, and provide realistic hands-on training for your staff through our Tier III programs.



### **Tier 3 Training Program Examples:**

- Functional Exercises and Drills
- Full-Scale Exercises
- Practical and Hands-On Skills Training
- Tactical Rescue Team (TRT) Functional Training
- HSEEP Compliant Active Shooter Training / Events



Contact AS360 today to discuss your agencies training needs. 850-240-1283 www.ActiveShooter360.com



### Tier I – Awareness Course Descriptions

The Tier One seminars explore active shooter and workplace threats at the Awareness level to provide foundational or refresher education on active shooter and workplace violence.

### ASHE AWARENESS SEMINAR

**DURATION: 2 HOURS** 

### **COURSE DESCRIPTION**

The ASHE Awareness Seminar is a 2-hour program designed to teach basic individual survival skills during an ASHE incident. This program is an outstanding starting point for businesses and



organizations that have no previous ASHE training or planning experience. This program delivers comprehensive information on the modern ASHE threat and teaches the AS360 3Gs of Survival™. An ASHE Awareness program is vitally important as a first step. Individuals must survive the crisis in order to implement any recovery and/or continuity plans.

This 2-hour program provides basic survival training in a traditional seminar environment. AS360 Instructors deliver course material accompanied by PowerPoint. All students receive a full student manual covering all course content and additional key points.

### **COURSE OBJECTIVES**

Upon completion of this seminar, participants will meet or exceed Terminal Objectives as follows:

- 1. Familiarization of the AS360 seminar format and safety procedures
- 2. Recognize and evaluate the escalating tempo and severity of ASHE threats
- 3. Combine lessons learned from ASHE cases and experience into an ASHE preparedness mindset
- 4. Recognize the physical response and situational awareness skills for surviving an ASHE incident AS360 3Gs™

### **COURSE DETAILS**

This Seminar can be presented at a specified facility or in a group setting composed of students from multiple facilities/disciplines. Program is designed to be presented to large or small groups with no specified maximum student number or instructor ratio. Program is presented by a minimum of two A3360 instructors.



Contact AS360 for pricing and scheduling. www.ActiveShooter360.com



### ASHE AWARENESS INTERACTIVE WORKSHOP

**DURATION: 4 HOURS** 

### **COURSE DESCRIPTION:**

The ASHE Awareness Workshop is a 4-hour interactive program designed to teach individual survival skills during an ASHE incident. This program is an extended version of the basic seminar



and includes multiple group activities and breakouts. This program is an outstanding starting point for businesses and organizations that have no previous ASHE training or planning experience. This program delivers comprehensive information on the modern ASHE threat and teaches the AS360 3Gs of Survival™. An ASHE Awareness program is vitally important as a first step. Individuals must survive the crisis in order to implement any recovery and/or continuity plans.

This 4-hour program provides survival training in an interactive workshop setting. Participants engage in multiple activities and physically practice critical skills. In addition to practical demonstrations, group activities, and functional breakouts students complete a final exercise combining the skills they have learned. AS360 Instructors deliver course material accompanied by PowerPoint. All students receive a full student manual covering all course content and additional key points.

### **COURSE OBJECTIVES**

Upon completion of this workshop, participants will meet or exceed Terminal Objectives as follows:

- 1. Familiarization of the workshop format and safety procedures
- 2. Recognize and evaluate the escalating tempo and severity of ASHE threats
- 3. Combine lessons learned from ASHE cases and experience into an ASHE preparedness mindset
- 4. Demonstrate the physical response and situational awareness skills for surviving an ASHE incident AS360 3Gs™.
- 5. Sense, decide, and act during an ASHE functional exercise

### **COURSE DETAILS**

This Workshop can be presented at a specified facility or in a group setting composed of students from multiple facilities/disciplines. Program is designed to be presented to approximately 30 students. Larger groups can be accommodated upon request. Program is presented by a minimum of two A3360 instructors with a preferred student instructor ration of 10:1.



Contact AS360 for pricing and scheduling. www.ActiveShooter360.com



## SURVIVE THE BULLET: STAY ALIVE UNTIL HELP ARRIVES WORKSHOP

**DURATION: 3 HOURS** 

### **COURSE DESCRIPTION**

Regardless of previous first-aid or medical training, this program teaches basic immediate life saving techniques for your staff. In addition, our



AS360 team provides you with your own mass violence survival kit(s). We demonstrate how to use the equipment, staging for immediate access, and deployment of supplies to save the lives of your, students, staff and guests.

This 3-hour program provides survival care training in an interactive workshop setting. Participants engage in multiple activities and physically practice critical skills. AS360 Instructors deliver course material accompanied by PowerPoint. All students receive a full student manual.

### MATERIALS PROVIDED TO CLIENT

This program includes a deployable Mass Casualty Kit for your facility

- Mass bleeding control supplies for up to 10 critical patients
- Additional medical supplies and emergency equipment
- Durable supply bag included

### **WORKSHOP CONTENT**

- Most Common Cause of Death Uncontrolled Bleeding
- When the Shooting Stops First Steps
- STOP THE BLEED
- Self-Survival Care
- Improvised Survival When no Supplies are Available
- Course includes practical demonstration of techniques and equipment

### All programs are developed in accordance with recommendations from:

- Department of Homeland Security (DHS) Office of Health Affairs
- DHS STOP THE BLEED campaign
- Homeland Security Exercise Evaluation Program (HSEEP)

### **COURSE DETAILS**

This Workshop can be presented at a specified facility or in a group setting composed of students from multiple facilities/disciplines. Program is designed to be presented to approximately 30 with a preferred student instructor ration of 10:1.



### <u>Contact AS360 for pricing and scheduling.</u> <u>www.ActiveShooter360.com</u>

Program is not a Triage or TECC training. Training does not provide official medical certifications/ CEUs.



### PREVENTING THE ASHE: MANAGING WORKPLACE **VIOLENCE AND THREATS**

**DURATION: 3 HOURS** 

### **COURSE DESCRIPTION**

Often, following ASHE incidents or occurrences of work place violence we hear reports of alarming behavior from the perpetrator that went unreported. Warning signs that could have prevented the event are common. Additionally, numerous ASHE incidents have been prevented as a result of vigilant employees and citizens recognizing unusual or alarming behavior.

Warning signs may go unreported when staff is afraid to seem like alarmist, or get someone in trouble who was "not serious" about their threats. This 3-hour program helps your organization better protect your staff, guests, parishioners or students by teaching you what you should be watching for both internally and externally. Our instructors provide comprehensive information on what to report and who to report it to.

### **WORKSHOP CONTENT/ MODULES**

- ASHE Incidents Prevented
- Basic Security Best Practices
- HR and Administrative Policies Zero Tolerance
- What to Report Internally
- When and What to Report to Law Enforcement
- Course includes group discussions and activities

All programs are developed in accordance with:

- Department of Homeland Security guidelines
- FEMA guidelines

### **COURSE DETAILS**

This Workshop can be presented at a specified facility or in a group setting composed of students from multiple facilities/disciplines. Program is designed to be presented to large or small groups with no specified maximum student number or instructor ratio. Program is presented by a minimum of two A3360 instructors.



Contact AS360 for pricing and scheduling. www.ActiveShooter360.com



## CUSTOM ONLINE PROGRAMS AND E-LEARNING SOLUTIONS

**DURATION: AS NEEDED PER CLIENT** 

### **PROGRAM DESCRIPTION:**

Custom Tier One programs can be developed for specific client needs. This may include business specific programs, open enrollment courses for new hires, or annual refresher programs.



### CUSTOM ONLINE PROGRAMS





Programs can be developed based on existing courses in our catalog. Or exclusive programs designed to accommodate specific needs and objectives can be provided.







AS360 has a large library of learning resources and programs to facilitate your needs. In addition, we have staff experienced in course design and program development. We can produce detailed POIs, student manuals and instructor resources to accommodate your needs.

### **AS360 Presentation Materials:**

AS360 Tier One programs are written and developed by our team of experts including members of public safety, law enforcement, and the military. For your custom online needs, we can include:

- Hosting your course through our website
- Our website integrates the Moodle LMS platform available to host your program.
- Video Segments produced by AS360 through partnership with a local media production firm.
- Equipment and tool demonstration modules.
- Custom training aids, downloads, and materials
- Program
   management by AS360 staff
   including one EdD in education and
   two MPAs.













<u>Contact AS360 for detailed proposal and cost outline.</u> www.ActiveShooter360.com



### **Tier II – Preparedness Course Descriptions**

Tier two programs provide opportunities to develop ASHE plans and improve leadership and decision-making skills during crisis situations through hands-on, engaging, and interactive programs.



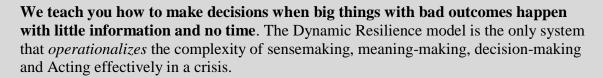
### CRISIS LEADERSHIP DECISION MAKING

**DURATION: 4 HOURS** 

### **COURSE DESCRIPTION:**

An ASHE crisis at your organization leaves you in a very bad place. It is a place where your system's Core Capabilities are degrading. The objective of this program is to teach you how to use the Sense-Decide-Act<sup>TM</sup> model to manage the incident and consequences to keep your doors open.

In this program we progress through the Sense-Decide-Act<sup>™</sup> system in a step-by-step fashion exploring why we need Black Swan Crisis Leadership and the importance of having a Dynamic Resilience layer.



This 4-hour program is an interactive workshop. Participants engage in multiple group activities and functional breakouts. AS360 Instructors deliver course material accompanied by PowerPoint. All students receive a digital copy of *Black Swan Crisis Leadership* by Dr. Hank Christen and Becky Smith.

### **WORKSHOP MODULES**

- Why You Need Crisis Leadership
- Vital Signs
- The 360 Size-Up
- The Sense Process

- The Decide Process
- The Act Process
- Putting it all Together
- Basic Decision Theory

### **COURSE DETAILS**

This Workshop can be presented at a specified facility or in a group setting composed of students from multiple facilities/disciplines. Program is designed to be presented to approximately 30 students. Program is presented by a minimum of three A3360 instructors with a preferred student instructor ration of 10:1.



## Contact AS360 for pricing and scheduling. www.ActiveShooter360.com



## PRACTICAL HICS FOR HEALTH CARE FACILITIES AND COALITIONS

**DURATION: 4 HOURS** 

### **COURSE DESCRIPTION:**

Health care facilities must be prepared to address a myriad of disaster or hostile events. Unfortunately, traditional management structures and practices are not effective models for addressing crisis incidents.



The goal of this workshop is to present an overview of the Hospital Incident Command System (HICS) and expose participants to practical challenges requiring incident command skills and crisis decision making.

The mission of the Practical HICS workshop is to introduce hospital and medical facility incident management best practices and crisis leadership principles that safely restore medical facility core capabilities.

The Practical HICS workshop is a four (4) hour program. Each Module includes an instructor presentation, open discussion, and a Breakout activity. A workshop review, HSEEP Table-Top Exercise, and course evaluation is conducted during a final Module. All students receive a full student manual covering all course content.

### **COURSE OBJECTIVES**

Upon completion of this workshop, participants will meet or exceed Terminal Objectives as follows:

- 1. Diagram the HICS structure and explain the crisis leadership model.
- 2. Describe the key duties of the Command and Operations sections and demonstrate practical skills during a Command/Operations activity.
- 3. Explain the Incident Action Plan (IAP) concept and demonstrate how the Situation Status Unit tracks the key elements.
- 4. Describe the responsibilities of the Logistics Section and diagram the interaction between the Logistics, Operations, and Planning sections.
- 5. Perform as a Hospital IMT member during a medical crisis (TTX).

### **COURSE DETAILS**

This Workshop can be presented at a specified facility or in a group setting composed of students from multiple facilities/disciplines. Program is designed to be presented to approximately 30 students. Larger groups can be accommodated upon request. Program is presented by a minimum of two A3360 instructors with a preferred student instructor ration of 10:1.



## Contact AS360 for pricing and scheduling. www.ActiveShooter360.com

This is a fast track exposure to HICS application. Completion does not provide formal HICS certification.

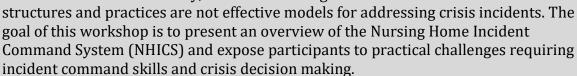


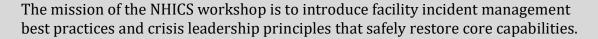
### PRACTICAL NHICS FOR NURSING HOME FACILITIES

**DURATION: 4 HOURS** 

### **COURSE DESCRIPTION:**

Nursing Homes and Long-term Care Facilities must be prepared to address a myriad of disaster or hostile events. Unfortunately, traditional management





The Practical HICS workshop is a four (4) hour program. Each Module includes an instructor presentation, open discussion, and a Breakout activity. A workshop review, HSEEP Table-Top Exercise, and course evaluation is conducted during a final Module. All students receive a full student manual covering all course content.

### **COURSE OBJECTIVES**

Upon completion of this workshop, participants will meet or exceed Terminal Objectives as follows:

- 1. Diagram the NHICS structure and explain crisis leadership.
- 2. Describe the key duties of the Command and Operations sections and demonstrate practical skills during a Command/Operations activity.
- 3. Explain the Incident Action Plan (IAP) concept and demonstrate how the Situation Status Unit tracks the key elements.
- 4. Describe the responsibilities of the Logistics Section and diagram the interaction between the Logistics, Operations, and Planning sections.
- 5. Perform as a Nursing Home Incident Management Team (NHIMT) member during a medical crisis tabletop exercise (TTX).

### **COURSE DETAILS**

This Workshop can be presented at a specified facility or in a group setting composed of students from multiple facilities/disciplines. Program is designed to be presented to approximately 30 students. Larger groups can be accommodated upon request. Program is presented by a minimum of two A3360 instructors with a preferred student instructor ration of 10:1.



### <u>Contact AS360 for pricing and scheduling.</u> <u>www.ActiveShooter360.com</u>

This is a fast track exposure to NHICS. Completion does not provide formal NHICS certification.



## HAZARD VULNERABILTY ASSESSMENT WORKSHOP

**DURATION: 4 HOURS** 

### **COURSE DESCRIPTION:**

Centers for Medicare & Medicaid Services (CMS), Joint Commission and Local Planning Authorities strongly encourage health care facilities to conduct HVA and EOP. In this program,



practitioners develop skills needed to effectively conduct an HVA to aid in the creation of EOPs that best serve their patients, staff, regional planning commissions, and other stakeholders. The goals of this course are to present skills-based training modules and activities on:

- 1. Hazard Identification and Risk Analysis
- 2. Development of an accurate Hazard Vulnerability Analysis

During this workshop students produce an actual HVA specific to their facility, ready for development of an Emergency Operations Plan (EOP). This program is highly interactive and includes multiple activities and breakouts.

The HVA workshop is a four (4) hour program that is a forerunner to the EOP Workshop. These programs are designed to be taught back to back in a one or two-day session. A course review, HSEEP table-top exercise, and course evaluation is conducted. All students receive a full student manual covering all course content.

### **COURSE OBJECTIVES**

Upon completion of this workshop, participants will meet or exceed Terminal Objectives as follows:

- 1) Explain HVA development how an HVA relates to emergency planning
- 2) Summarize hazard categories specific to the student's facility and region.
- 3) Compare and contrast HVA tools and worksheets
- 4) Generate hazard scores and data using HVA Tools
- 5) Describe the final steps in developing an HVA and the review process
- 6) Discuss HVAs submission and relevance for local and regional planning
- 7) Participate in HSEEP TTX applying skills and analytical ability

### **COURSE DETAILS**

This Workshop can be presented at a specified facility or in a group setting composed of students from multiple facilities/disciplines. Program is designed to be presented to approximately 30 students. Larger groups can be accommodated upon request. Program is presented by a minimum of two A3360 instructors with a preferred student instructor ration of 10:1.



<u>Contact AS360 for pricing and scheduling.</u> <u>www.ActiveShooter360.com</u>



## EMERGENCY OPERATION PLAN DEVELOPMENT WORKSHOP

**DURATION: 4 HOURS** 

### **COURSE DESCRIPTION:**

Health Care Facilities (HCF) may suffer significant disaster losses that greatly affect their well-being and financial security. To provide support, practitioners at the local level must have



an understanding of Hazard Vulnerability Analysis (HVA) and Emergency Operations Plans (EOP). Further, practitioners must develop skills needed to effectively develop an EOP that best serves their patients, staff, Healthcare Coalition, and other stakeholders.

This workshop provides students with the requisite knowledge and skills to conduct an Emergency Operations Plan (EOP). During this workshop students produce an actual EOP specific to their facility. This program is highly interactive and includes multiple activities and breakouts.

The EOP workshop is a four (4) hour program designed to follow the HVA Workshop. These programs are designed to be taught back to back in a one or two-day session. A course review, HSEEP table-top exercise, and course evaluation is conducted. All students receive a full student manual covering all course content.

### **COURSE OBJECTIVES**

Upon completion of this workshop, participants will meet or exceed Terminal Objectives as follows:

- 1) Explain the relationship of HVA to EOP.
- 2) Describe key elements in an EOP.
- 3) Integrate an HVA into an EOP.
- 4) Produce an EOP overarched by six focus areas.
- 5) Actively participate in an EOP Development tabletop exercise (TTX).

### **COURSE DETAILS**

This Workshop can be presented at a specified facility or in a group setting composed of students from multiple facilities/disciplines. Program is designed to be presented to approximately 30 students. Larger groups can be accommodated upon request. Program is presented by a minimum of two A3360 instructors with a preferred student instructor ration of 10:1.



<u>Contact AS360 for pricing and scheduling.</u> <u>www.ActiveShooter360.com</u>



## HSEEP TABLE-TOP EXERCISES (TTX) AND COMPUTER SIMULATIONS

**DURATION: AS NEEDED PER CLIENT** 

## **COURSE DESCRIPTION:** PROGRAM DESCRIPTION:

Our staff will work with you to develop a table-top simulation that allows you to fully test your policies,

procedures, and command elements in a safe, non-punitive environment. Table-top SIMs can efficiently replicate complex exercise scenarios that would cost tens of thousands to produce in a field training environment.

AS360 Custom Table-top simulations provide lower cost per scenario training solutions!

AS360 TTX Programs are HSEEP compliant. We have HSEEP certified staff and instructors who design and facilitate these events.

#### **DECISION-MAKING TABLETOP SIMULATIONS**





ans for evaluating

Tabletop exercises are an effective means for evaluating decision based outcomes, supported by custom designed AS360 simulation technology.

## <u>Proprietary Custom SIM technology for advanced training opportunities:</u>





AS360 - Command Staff Tabletop for public safety hosted at county Emergency Operations Center.

## The Value of Simulator Training Harvard Business Publishing:

### Prof. Ernst:

With simulations, students can explore the impact of <u>multiple</u> decisions at the same time. Simulations also allow students to validate their common sense relative to a particular situation.

### **Prof. Roberto:**

Simulations provide one way to provide some variety in pedagogy. They also provide that rapid feedback on student decisionmaking which is so critical for their learning.

### **Prof. Casadesus-Masanell:**

It's fun for students. There's not much preparation on their side, and it breaks the routine of classes. A simulation allows students to be in their own skin and directly experiment with ideas.



<u>Contact AS360 for detailed proposal and cost outline.</u> www.ActiveShooter360.com



### **Tier III - Readiness Course Descriptions**

Evaluate performance, field test procedures, and provide realistic hands-on training for your staff through our Tier III programs.

## TACTICAL RESCUE TEAM (TRT) FUNCTIONAL TRAINING FOR FIRST RESPONDERS

Programmed aligned with pending NFPA 3000 DURATION: 4 HOURS

### **COURSE DESCRIPTION:**

This four-hour functional training begins with a 1-hour classroom seminar teaches students basic TRT operations. The classroom training includes practical demonstrations and instruction on the following topics:

- TRT Deployment, Composition and Formations
- Warm-Zone Operations Situational Awareness
- TRT Ops Planning, Hazard Recognition, and Emergency Evacuation

Students spend the remainder of the program completing multiple functional TRT exercises. Exercise scenarios allow TRTs to enter simulated warm-zones and conduct victim extractions. Participants will conduct multiple entries encountering varying challenges replicating an ASHE incident warm-zone to include:

- Live victim role players and/or rescue mannequins, audible and visual aids, simulated weapons and hazards, and live Opposition Force role player(s).
- Realistic high-stress environment of warm-zone entries
- All students will face at least one threat evolution requiring emergency evac.

TRT Personnel shall be provided with training gear supplied by AS360 to realistically replicate ASHE warm-zone PPE recommendations including:

3 Ballistic Training Helmets, and 3 Ballistic Training Vests Drag stretchers and basic victim extraction equipment

Personal Protective Equipment (PPE) and TRT supplies can be purchased by the client through AS360 to be used in the training program and then placed in service by the client.

### **COURSE DETAILS**

This practical training requires classroom facility and training grounds. Program is designed to be presented to approximately 30 students. Program is presented by a min. of four A3360 instructors with a max. student instructor ration of 10:1.



### Contact AS360 for pricing and scheduling.

NOTE: Program does include triage or TECC training. Training does not provide for NFPA compliance.



## FUNCTIONAL HSEEP EXERCISES AND DRILLS

**DURATION: AS NEEDED PER CLIENT** 

### **PROGRAM DESCRIPTION:**

Tier 3 Programs are designed to replicate realworld active shooter / hostile events for the purpose of training, evaluation, and assessment as part of an ongoing improvement plan. AS360

provides planning, facilitation, direction, controllers, evaluators, and logistics support. We take the stress out of exercise planning for you and your staff.

AS360 Exercise Programs are HSEEP compliant. We have HSEEP certified staff and instructors who design and facilitate these events.



### HANDS-ON TRAINING AND FUNCTIONAL DRILLS





AS360 can help you and your staff prepare for Active Shooter and Workplace violence through a variety of hands-on training and functional exercises.







Functional exercises are great tools to test policies and procedures in a structured capacity allowing for improvement planning followed by full-scale exercises.

### <u>Functional Drills:</u> AS360 drills include:

- Procedure Assessment
- Evaluations for Improvement Planning
- Policy Training



### **AS360 Functional Drills:**

AS360 drills create realistic interactive training scenarios in a safe environment.

- Live Role Players
- Realistic Effects
- Applied Stress Scenarios
- Core Skill Enhancement
- Direct Instructor Input
- Comprehensive After-Action Reviews
- Detailed Improvement Planning
- HSEEP Compliant









<u>Contact AS360 for detailed proposal and cost outline.</u> www.ActiveShooter360.com



### **FULL-SCALE HSEEP EXERCISES**

**DURATION: AS NEEDED PER CLIENT** 

### **PROGRAM DESCRIPTION:**

Our experienced exercise team provides complete planning, management, and evaluation of events in accordance with HSEEP. In addition, our team delivers detailed after-action reports and assists you with developing comprehensive improvement plans for your agency.



AS360 Exercise Programs are HSEEP compliant. We have HSEEP certified staff and instructors who design and facilitate these events.

### AS360 FULL-SCALE HSEEP EXERCISES





AS360 provides exercise development and management of full-scale HSEEP exercises on-location for your organization.







AS360 full-scale events are designed to evaluate procedures and policies involving multiple agencies and/or locations.

### **AS360 Exercises:**

AS360 Exercises focus on creating realistic, intense training situations that reinforce critical learning long after the event has concluded.



### AS360 Full-Scale Exercises:

AS360 drills provide hyper-realistic training environments.



- Live Role Players
- Realistic Effects
- Detailed Evaluations
- Role player moulage
- Comprehensive After-Action reporting
- HSEEP
   Compliance
   Exercise and
   Documentation







<u>Contact AS360 for detailed proposal and cost outline.</u> <u>www.ActiveShooter360.com</u>





### **AS360 Executive Team**

Please feel free to contact any AS360 staff member with training questions:



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### Request for Quote (RFQ)

AS360 would appreciate the opportunity to help you become better prepared to survive! We will gladly provide detailed proposals with scope of work and cost outlines for any RFQ. We also respond to State/Federal RFPs.

If you are interested in scheduling training programs for your organizations please contact us. We will gladly answer any and all of your questions and help you implement a comprehensive ASHE training and preparedness program for your organization.

The entire staff of AS360 looks forward to continuing to develop cutting-edge solutions to assist you with furthering your commitment to preparedness and safety.



Thank you for your time. Stay safe. Stay Prepared. **Survive.** 

Sincerely,
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AS360 is more than a team of businessmen and women. Our staff have served and responded to actual terrorist's events, military combat, SWAT deployments, shootings, hostile events, hazardous materials incidents and disasters.

AS360 provides all three critical elements of the learning triad: Training, Education and Experience.



## **AS360 Student and Client Testimonials** TIER I - Program Feedback:



### AS360 Training: Tier I Participant

Wanda Beal – Pace Community Church

Event Rating: ★★★★

"Very knowledgeable instructors with practical experience. Real life situations and experiences shared by instructors. Increased my awareness and understanding of security needs."

### AS360Training: Tier I Participant

Stephanie Weiers - ED Nurse Manager, West Florida Hospital

Event Rating: ★★★★

"This training provided a realistic view to staff about what they should do and how to respond. This will help our staff put procedures in place to keep us safe."

### AS360 Training: Tier I Participant

Michele Marcantonio - Woodbine Preschool

Event Rating: ★★★

"The training helped me realize that we need to develop a plan. We need to do more to get our structure equipped to protect against an attacker. We have just begun with AS360."

### AS360 Training: Tier I Participant

Wanda Beal – Woodbine United Methodist Church

Event Rating: ★★★★

"AS360 strengths: the knowledge of the instructors. They really know their business. Enjoyed most: The section learning the AS360 3Gs of survival and the (Observe, Orient, Decide, Act) OODA Loop!"

### AS360Training: Tier I Participant

Mickey O'Quinn - ER Tech, West Florida Hospital

Event Rating: ★★★★

"Great training. I thought the training provided was well thought out and executed. It allowed for staff to gain awareness for this situation should it ever occur."

### **TIER II - Program Feedback:**



Event Rating: ★★★★

"It was great to do several scenarios. (AS360) let people play different parts and learn from mistakes. They make it so you have to be on your toes and think quickly! The program was great, and being military I will utilize the material and system!"

### AS360Training: Tier II Participant

Darrel Welborn - Shift Commander - Okaloosa Public Safety

Event Rating: ★★★★

"Helped in understanding and planning. Provided realistic training and received important feedback. This was an excellent opportunity to train newer command officers and staff in Mass Casualty Incident (MCI) operations."

### AS360Training: Tier II Participant

Dan Hatch – Security Team – Emerald Coast Convention Center

Event Rating: ★★★★

"Great training with coordination between departments. This was a real eye-opener especially for those of us who have never been involved in the inside operations of this kind of event!"

### AS360Training: Tier II Participant

Shaun Blunt - Facility Maintenance Tech - HSEC

Event Rating: ★★★★

"Very realistic training that allows true to life actions in planning. I enjoyed the total teamwork to bring staff together for a simulated traumatic situation. Thank you (AS360) for this amazing opportunity!"

### AS360Training: Tier II Participant

Charles Nix - Captain / Commander - Okaloosa County Sheriff's Office

Event Rating: ★★★★

"Unified command became more efficient as training went on. This training was beneficial to me in all aspects of my position with the Sheriff's Office. Great job by the staff of AS360!"

### AS360Training: Tier II Participant

Tony Lohrman – Assistant Fire Chief – Niceville Fire Department

Event Rating: ★★★★

"Great to have multiple agencies with multiple scenarios. Great building block concept for lessons learned seeing different command styles. AS360 staff was excellent and knowledgeable. They were willing to provide great feedback and positive reinforcement!"



### AS360Training: Tier 2 Participant

Greg Cain - Fire / EMS Coordinator - Fort Walton Medical Center

Event Rating: ★★★★

"This was a great exercise. I loved to complete simulation combined with exercise. This has been one of the best table top trainings I have been involved with."

### AS360Training: Tier II Participant

Mark Lee - Fire Chief - Florosa Fire Department

Event Rating: ★★★★

"The AS360 training emphasized and fostered improved communication and cooperation between law enforcement and fire service incident commanders. This is a critical element in dealing with such an incident."

### AS360Training: Tier II Participant

Shane McGuffin - Commander - Okaloosa County EMS

Event Rating: ★★★★

"Fast, informative, and to the point. Critical thinking required and situational awareness. The program, props, and equipment were excellent!! I am impressed. AS360 has provided the education and practice we have to have. Professional... and required in today's environment."

### **TIER II - Program Feedback:**

### AS360Training: Tier III Participant

Rebecca Potts - Administrative Assistant - HealthSouth (Panama City)

Event Rating: ★★★★

"I most enjoyed how realistic it was. I have been in healthcare for 25 years and have never been in a drill that was this realistic!"

### AS360Training: Tier III Participant

Sarah Thomas - SCU/PCU Director, Jackson County Hospital

Event Rating: ★★★★

"AS360, great teamwork! Excellent life-like drill to prepare for potential situation. THANK YOU SO MUCH!!!"

### AS360Training: Tier III Participant

Tracey Long - Administration, Doctors Memorial Hospital

Event Rating: ★★★★

"This had a very real feel to the exercise. The scenario was on point. Responses were valuable to learning how to respond in an Active Shooter situation... well organized exercise. I loved it. Thought it was a great exercise. AS360 staff was aware and motivating!



### AS360 Training: Tier III Participant

Clair Taylor - Registered Nurse, West Florida Hospital

Event Rating: ★★★★

"The AS360 instructors were knowledgeable of both active shooter and medical processes. They asked realistic and appropriate questions about how treatment would be provided in response to realistic props and wounds. It was a great experience that provided a realistic scenario and situation. I'm grateful to have been able to participate and I gained a great deal of knowledge."

### AS360Training: Tier III Participant

Tony Bennett – CEO – HealthSouth (Panama City)

Event Rating: ★★★★

"It was great to have everything planned and executed by AS360. Made it a painless drill! Active participation. Realistic. Pre-training... and then exercised what we learned!"

### AS360Training: Tier III Participant

Leigh Spooner - ER Unit Commander, Jackson County Hospital

Event Rating: ★★★★

"AS360 staff was fast thinking through the exercise. The event provided great observation of a "real " drill. Helped us to learn to react in a timely manner!"

### AS360Training: Tier 3-Functional Exercise

Nathan Ho - Nursing Student, HSEC

Event Rating: ★★★★

"The staff are very knowledgeable about what to do. This simulation is a lot more interactive than the ones my school performs!"

## AS360Training: Tier 3-Functional ER Exercise Chad Goetter - ER Tech II, West Florida Hospital

Event Rating: ★★★★

"Great communication during the drill, and before and after. Great group to do training with. Very knowledgeable."





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ACTIVE SHOOTER / HOSTILE EVENT (ASHE) TRAINING
SEMINARS, WORKSHOPS, and EXERCISES
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COURSE CATALOG - FY 2018



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