

Talent Management and SAP Talent Visualization by Nakisa



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THE BEST-RUN BUSINESSES RUN SAP™



Agenda



1. The Talent Management Imperative

- 1.1. Success Through People
- 1.2. Strategy: An Integrated Suite

2. SAP Talent Visualization

- 2.1. Part of an Integrated Offering
- 2.2. Why SAP Talent Visualization?

3. Roadmap

- 3.1. Enhancement Packages for Talent Management
- 3.2. Future Process Coverage of SAP Talent Visualization



Today's business challenges

- Aging workforce
- Industry consolidation
- Global economy
- Increasing focus on innovation and growth
- Faster ROI demands

A unique set of business challenges requires a new way of managing workforce talent



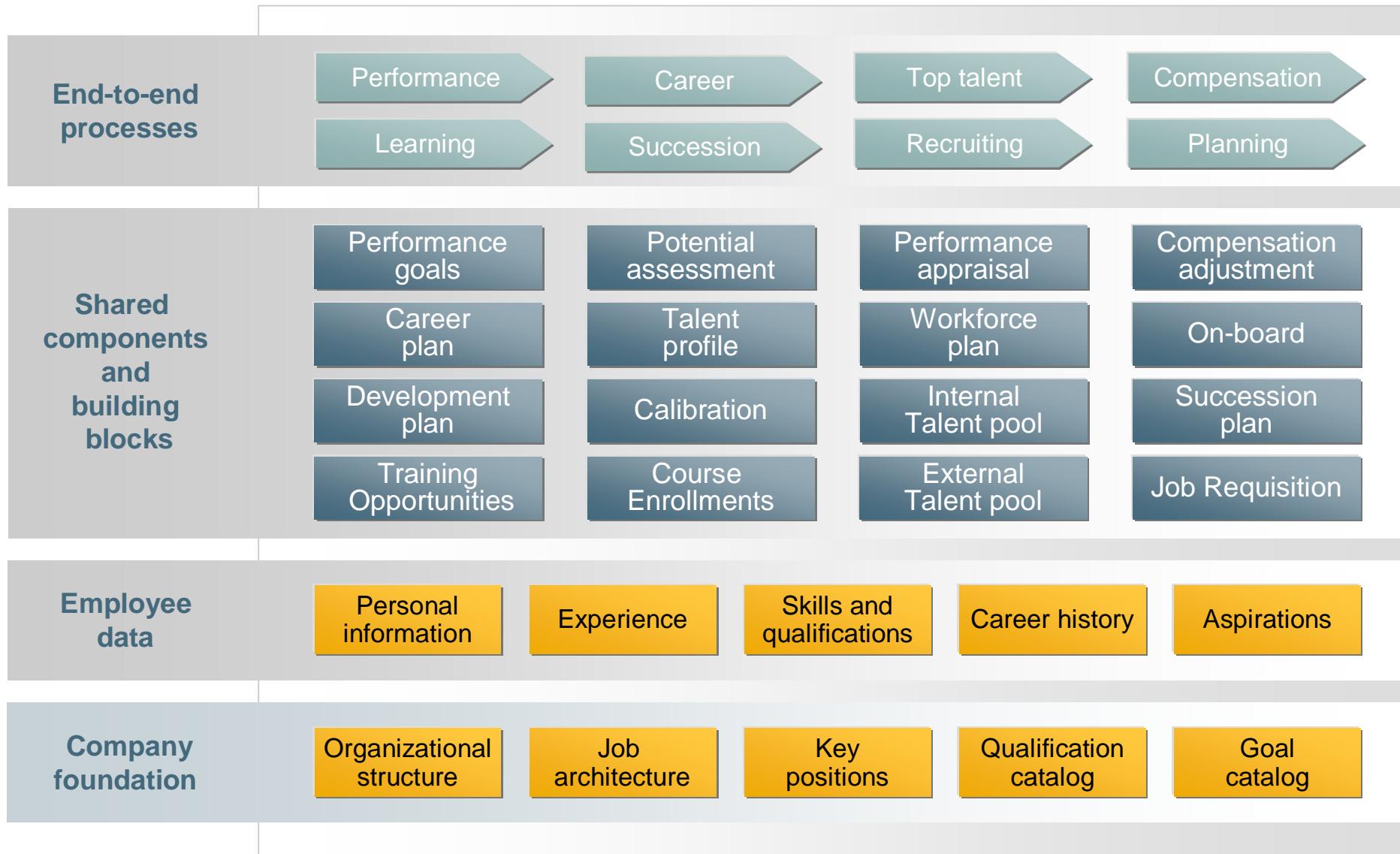
Everyone talks about it . . . but what does it mean?

Better management of talent can drive

- Rapid, successful new product introductions
(better market agility)
- Sustained business results over time
- Higher customer satisfaction
- Lower production cost
- On-time and on-budget project deliveries

Technology can support this transformation of strategic workforce management

Talent management Strategy: One integrated suite and end-to-end processes



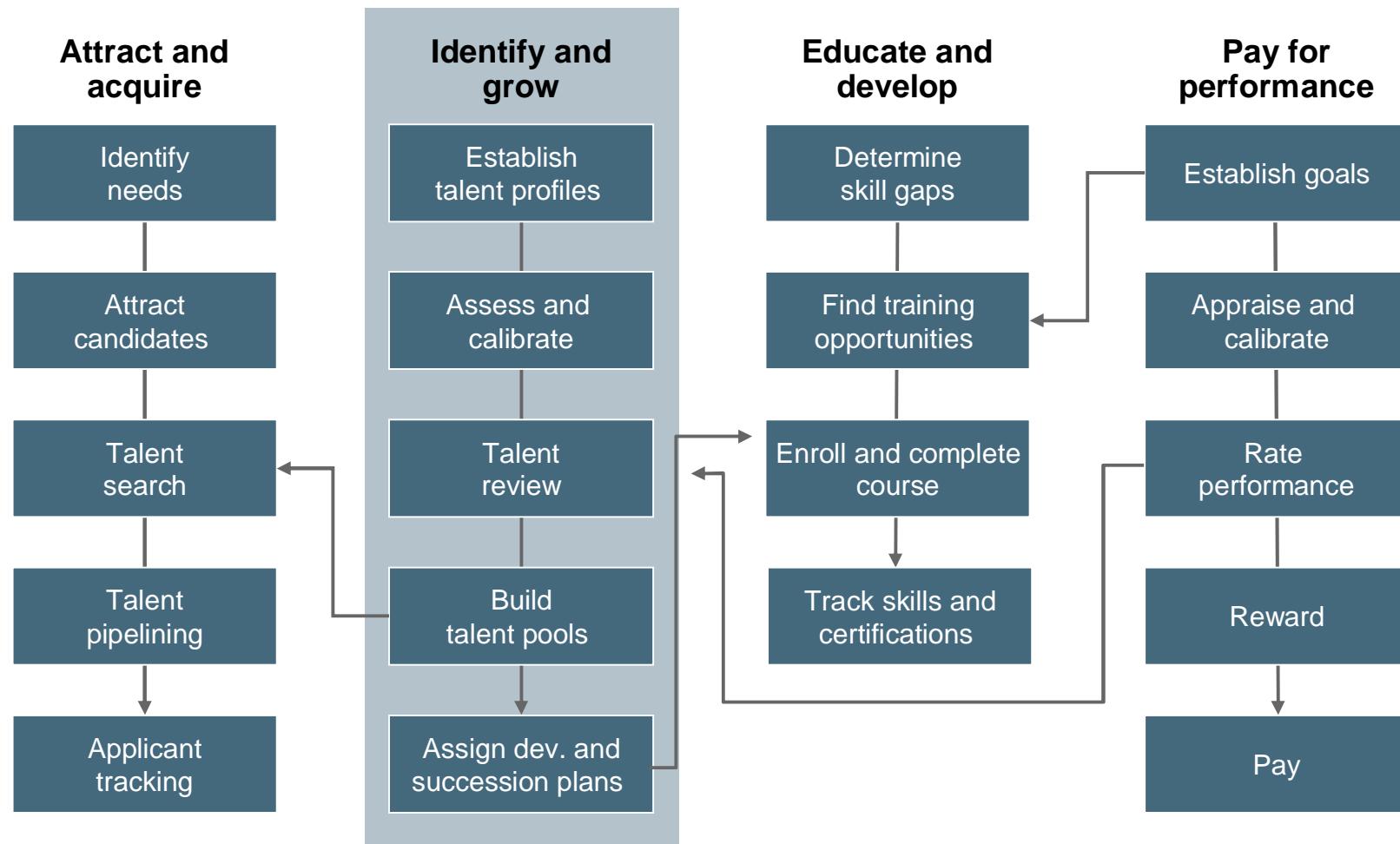
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SAP Talent Visualization by Nakisa

Part of an Integrated Talent Management Offering



SAP Talent Visualization by Nakisa

The Talent Management Problem in Today's Market



Problem: Companies need a Talent Management strategy that is:

- rooted in their business strategy
- and in their organizational design.

Current niche offerings deliver disconnected Talent Management functionality in *separate databases*, data models and with '*shadow org structures*' that rely on duplicated org and person data that is always **out of sync**.

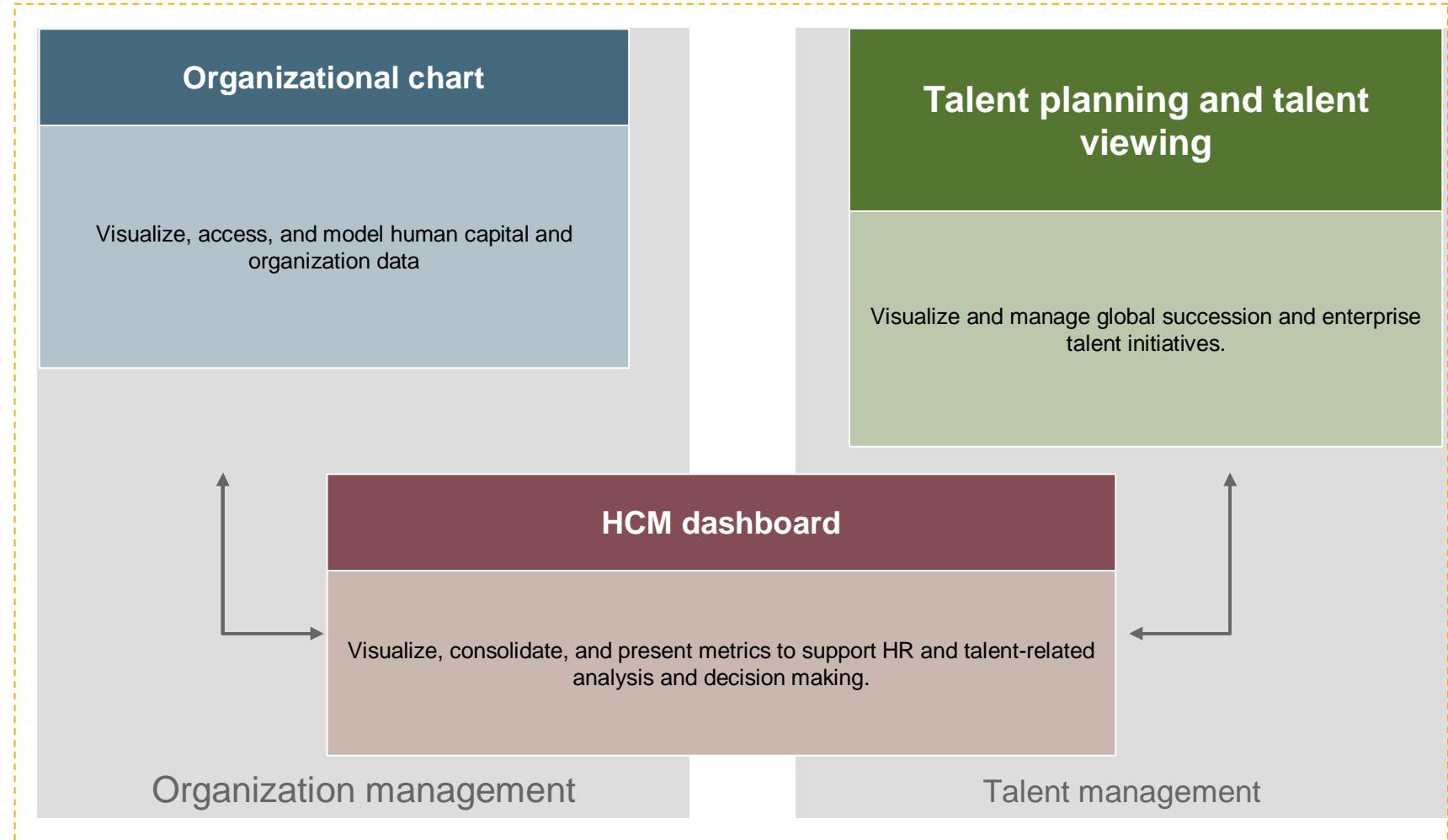
Talent Management initiatives often fail to demonstrate a business impact or even positive ROI as a result

Why SAP Talent Visualization by Nakisa?



- Leverage your investment in SAP software: one system of record for all talent-related information.
- Simplicity: user-friendly interface removes complexity for deeper insight into talent and organizational data – publish talent data and capabilities to employee, management, and professional users
- Empower decision making: transform talent data into strategic business knowledge to identify high-impact key roles and top talent
- Provide transparency on the reporting hierarchy and an up-to-date view of the organizational structure
- Define the best structure for your organization's needs and adjust it quickly to changes

SAP Talent Visualization by Nakisa at a Glance



SAP Talent Visualization by Nakisa

Product Capabilities – Succession Planning



Succession planning capabilities

- Navigate organizational hierarchies and evaluate bench strength per position and organization
- View details on position, person, successor, and competency
- Search for successors
- Compare persons, positions, and organizational units side-by-side
- Designate successors and build bench strength

Benefits

- Make better, faster decisions about the talent pipeline and successor rankings
- Involve all players in the succession process with a simple user experience

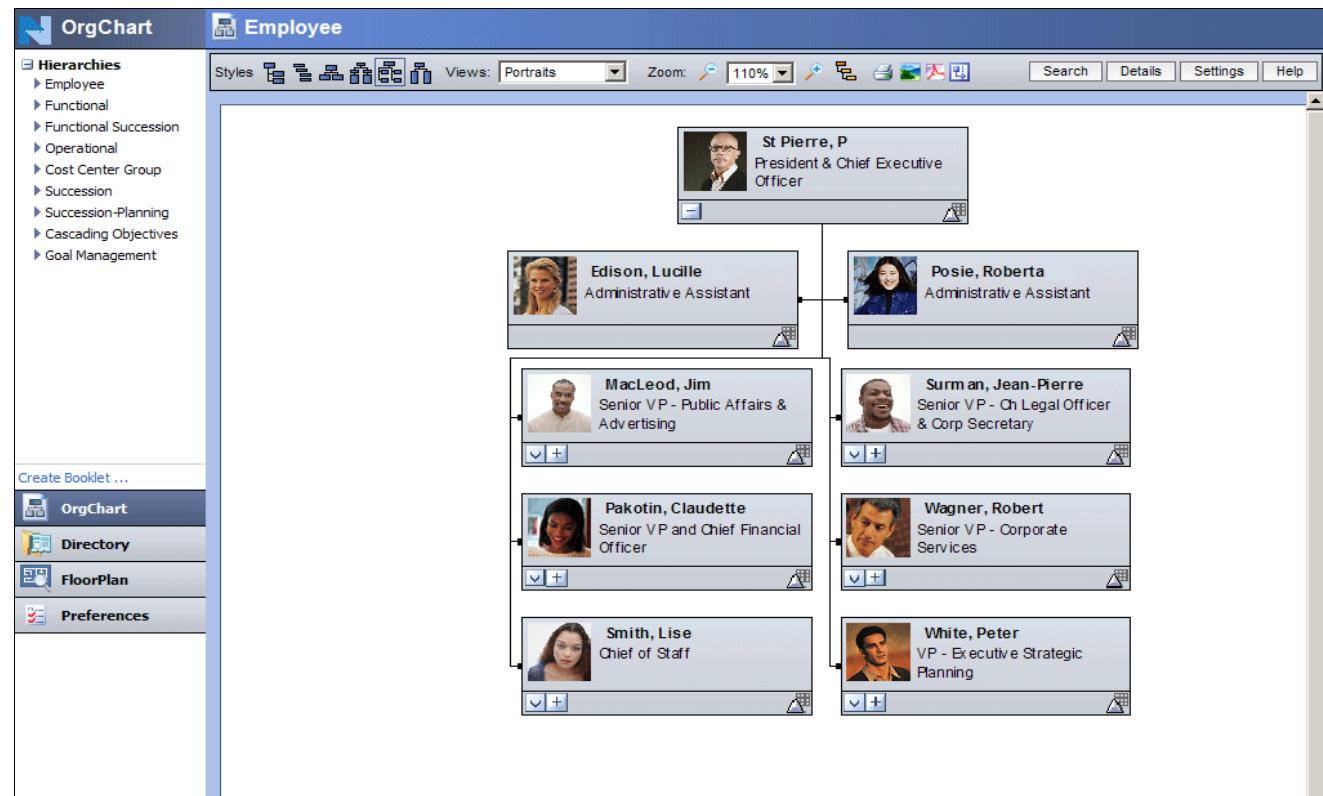
The screenshot displays the SAP Talent Visualization by Nakisa Succession Planning application. On the left, a tree view shows the organizational hierarchy with nodes for St Pierre, P (President & Chief Executive Officer, Bench Strength: 1), MacLeod, Jim (Senior VP - Public Affairs & Advertising, Bench Strength: 4), Pakotin, Claudette (Senior VP and Chief Financial Officer, Bench Strength: 1), Smith, Lise (Chief of Staff, Bench Strength: 0), Surman, Jean-Pierre (Senior VP - Ch Legal Officer & Corp Secretary, Bench Strength: 0), Wagner, Robert (Senior VP - Corporate Services, Bench Strength: 0), and White, Peter (VP - Executive Strategic Planning, Bench Strength: 0). Each node has a plus sign to expand the list of successors. On the right, a detailed view for MacLeod, Jim is shown. It includes tabs for Succession, Competencies/Qualifications, Job Family, Incumbent, Analytics, and Job Info. Under the Incumbent tab, there is a portrait of MacLeod, Jim, and contact information: Title (Senior VP - Public Affairs & Advertising), Email Address (MacLeod.Jim), Telephone (555-2358), Mobile Number (N/A), Location (Berlin), Cost Center (Office of the President & CEO), and Org Unit (Public Affairs & Advertising). Below this, a 'Successors' section titled 'Nine Boxes' shows a grid ranking successors by readiness: Ready Now (Addona, George, Tanabe, Ken), Ready 1-2 Years (Almasic, Francois), and Ready 2+ Years (Schotman, Jean). The rank for each is 3, 2, and 1 respectively.

OrgChart/ OrgModeler capabilities

- Employee users have access to org charting capabilities that allow them to see details on themselves, their team and reporting hierarchy.
- Set up and publish new org structure variants for reorganizations/ M&A scenarios
- Data from the OrgChart view can be printed or saved as PDFs or PPTs

Benefits

- Quickly orient new employees to their organizations and reporting structures
- Reduce cost of communicating changes with real-time link to current org data in SAP



SAP Talent Visualization

Product capabilities: HCM dashboard

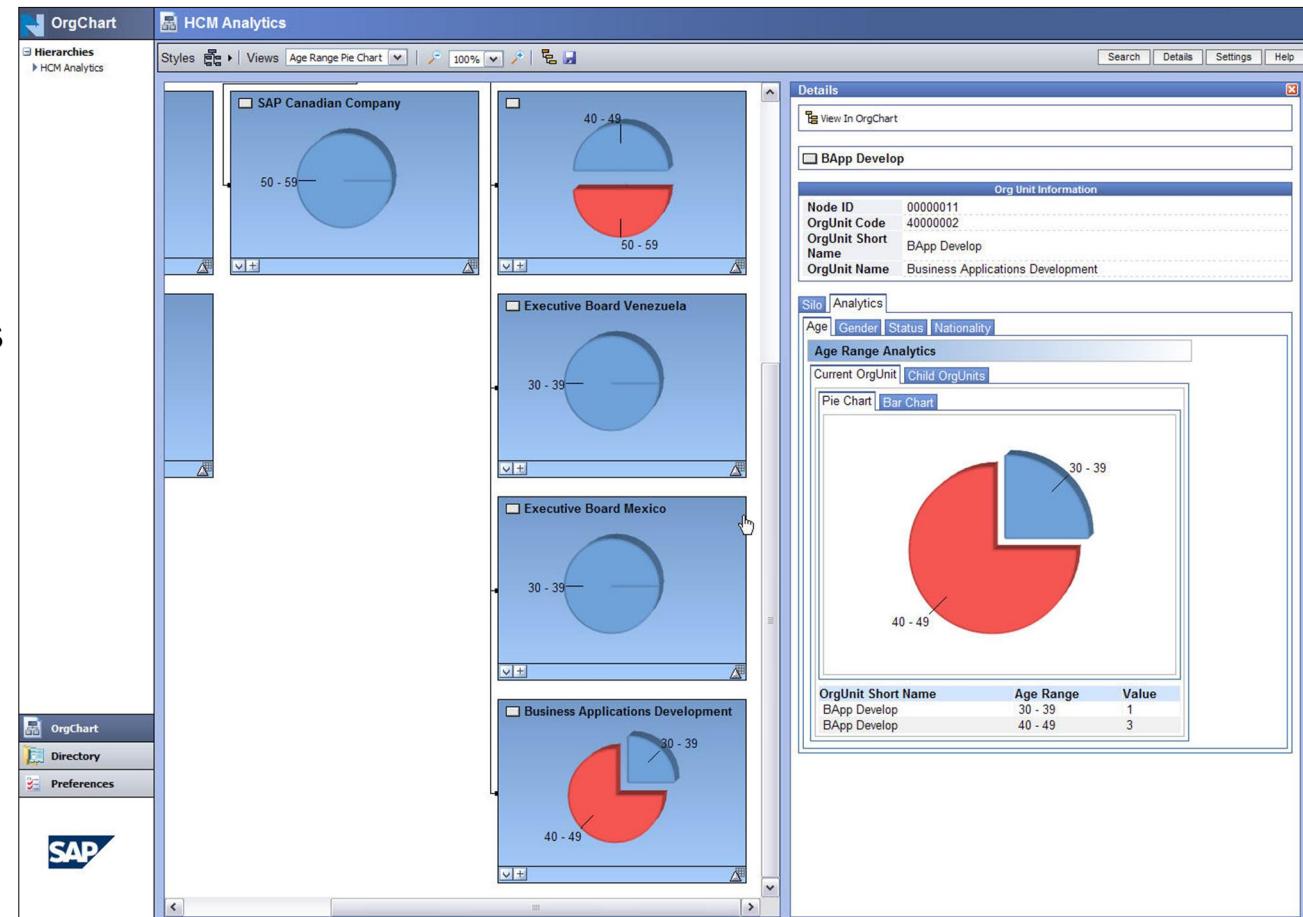


HCM dashboard capabilities

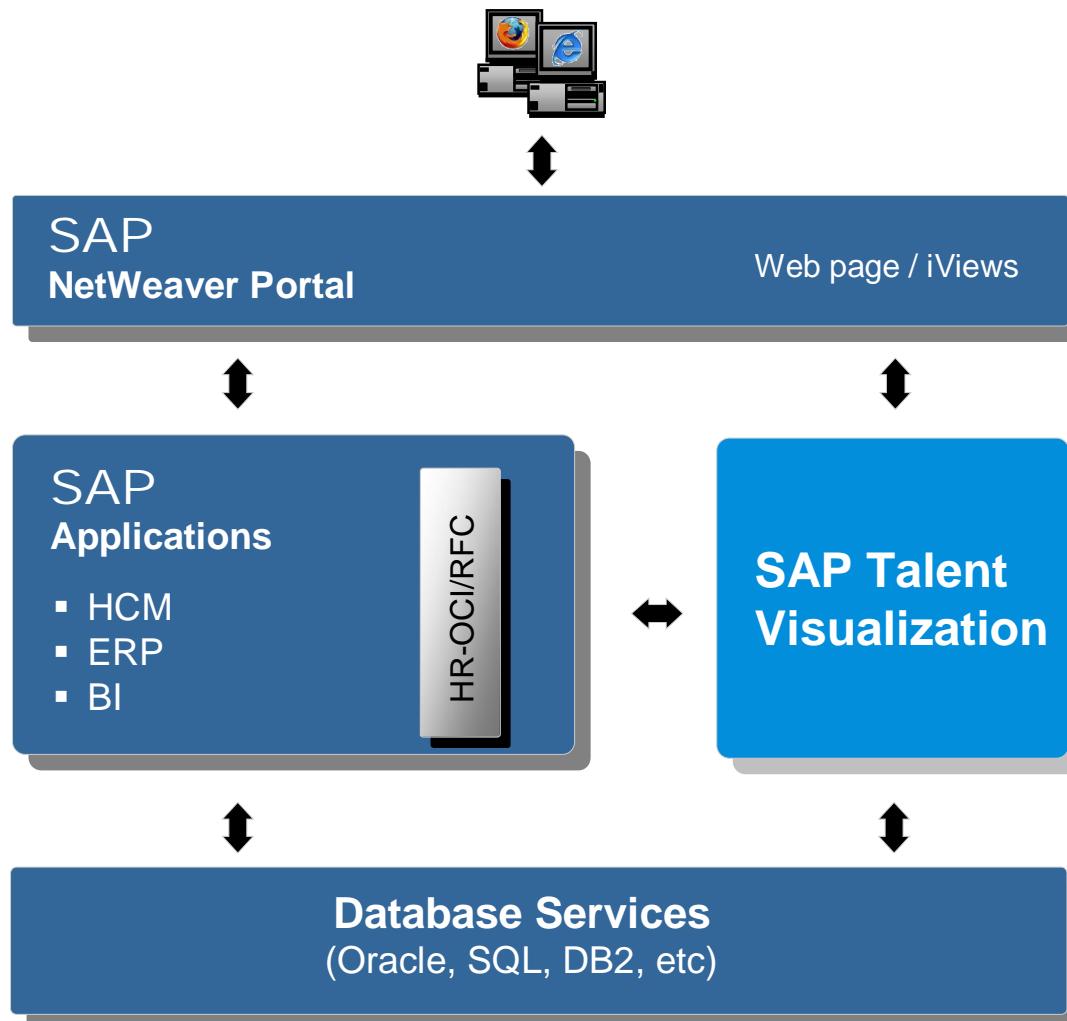
- Select organizational views based on available statistical analyses
- Navigate organizational hierarchies and evaluate business intelligence

Benefits

- Easily access key HCM statistics via org hierarchy navigation
- Deliver statistics from SAP NetWeaver Business Intelligence to key end users throughout the organization
- Reuse of portal roles and authorizations for access to analyses



SAP Talent Visualization by Nakisa: Integration within the SAP landscape



✓ SAP Talent Visualization offers a 100% thin-client solution. No need for plug-ins / applets

✓ SAP NetWeaver Portal integration with single sign-on and certified iViews

✓ Simultaneous connectivity to multiple/mixed data sources

Availability and Compatibility

- SAP Talent Visualization by Nakisa is available in December 2007
- SAP Talent Visualization runs on a .Net application server
- Only the Org modeling component requires a Database: MS SQL, ORCL are supported
- All other Talent Visualization processes update the SAP HCM system directly (ECC 6.0, 5.0, 4.7)

SAP Talent Visualization

Summary



SAP Talent Visualization is a complementary application on top of SAP ERP HCM with real-time access to organizational, person, competency data

Advanced data visualization features

- Dynamic, interactive, user-friendly front-end

Seamless integration with SAP NetWeaver and SAP ERP

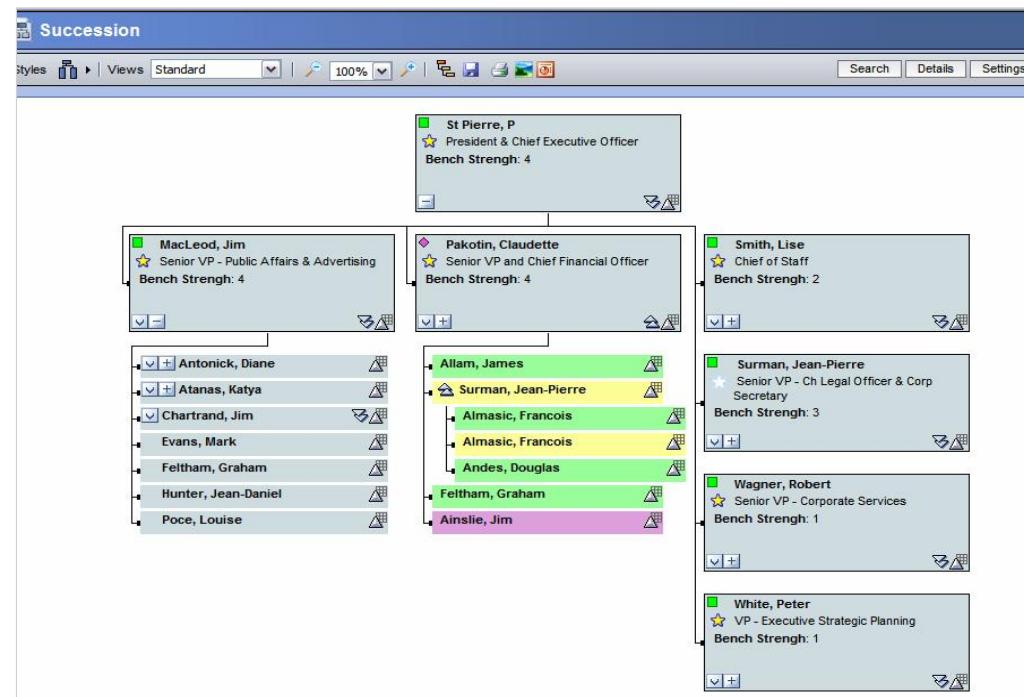
- No duplication of data; fully utilizing SAP backend as system of records

Multi-lingual application

- English, French, German
- Supports unicode

Reliable, secure, scalable solution for enterprise/ HRO implementations

- Fully leverages ERP role-based security
- Can be deployed in co-tenancy / multi-tenancy environments



Productive ERP 6.0 applications at SAP Worldwide:

- Learning Solution
- E-Recruiting
- Enterprise Compensation Management
- Performance Management
- SAP Talent Visualization by Nakisa

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The road forward for SAP ERP HCM Talent management



Enhancement packages



Planning
in progress

EhP1

SAP E-Recruiting

- New candidate user interface (UI)
- Extended search UI
- New dashboards
- External requisition management

Succession management

EhP2

SAP Learning Solution

- Virtual classroom



Adobe Connect

- Instructor portal
- SCORM 2004
- AICC

EhP3

SAP E-Recruiting

- Tell a friend
- Job agents
- Hot jobs
- Requisition request



SAP Interactive Forms
software by Adobe

- Delegation
- Activity monitor
- Mass activities
- Additional dashboards
- Extended search
- Partner integration

Succession Mgt

- SAP Talent Visualization

EhP4

SAP E-Recruiting

- New recruiter UI
- Partner integration

Performance mgmt.

- New UI
- Cascading goals

Succession mgmt.

- Development plans
- Succession pools

SAP Talent Visualization 2.0

Talent review

SAP Learning Solution

- New UI training administration
- Manager services
- Web services for course creation, wbt

Compensation Mgt

Step 1: Tier 1 Partnership (Q4-2007)

- Utilize current capabilities of Nakisa application to enhance SAP's talent management applications.
- Available for release R/3 4.7 and higher.

Step 2: Enhancements in 2008

- Develop additional capabilities for SAP talent management applications.
- Integrate Nakisa app seamlessly with SAP Succession Management EhP4 application.
- Deliver pre-configuration accelerators for Nakisa integration

Step 3: Enhancements in 2009

- Extend the reach of Nakisa application to all talent management processes and integrate seamlessly with all respective SAP applications.
- Deliver Nakisa application based on SAP NetWeaver platform.

Thank you!



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