



Tempo Communications Quarterly Newsletter

Fall 2019



Executive Corner:

Up Close and Personal with Jason Butchko at the 2019 SCTE Cable-Tec Expo

Tempo Communications CEO and Founder, Jason Butchko, met with Broadband Technology Report to give a brief update on Tempo Communications since the transition from Greenlee Communications. See the full interview HERE.





Tempo Shines at Fall Industry Meetings

The 2019 ISE Expo in Fort Worth, September 25-26, and the SCTE Cable-Tec

Expo in New Orleans, October 1-3, are in the bag! The Tempo Communications booth was bussing at each of these annual industry events as customers stopped by to discover all of the new and exciting things happening here at Tempo since the change from Greenlee Communications.

From our comprehensive line of <u>Fiber</u> and <u>Wi-Fi® Testing</u> products to our <u>Tones & Probes</u>, <u>Locators</u>, <u>TDR's</u> and more - Tempo has something for every technician to ensure they get the job done right the first time!

Be sure to say hello to us at the upcoming <u>National Irrigation Show</u>, Booth 1110 in Las Vegas, NV from December 2-5 2019 and <u>BICSI Winter</u>, Booth 401 in Tampa, FL from February 10-12, 2020.

Tempo Communications Unveils Latest TDR at SCTE

Those on-hand at the SCTE Cable-Tec Expo in New Orleans got a chance to get a sneak peek at a working prototype of the CableScout® 90 (CS90) - the latest member in the line of CableScouts from Tempo, building upon the success of some of the most trusted TDR's in the industry. The annual meeting allowed Tempo to showcase the new product and get valuable usability feedback from technicians prior to the official launch. Watch the video below for a more detailed description of the functionality and features of the new TDR.

Quickly identifying faults accurately is essential for the busy cable technician! The CS90 offers a balanced mix of automation and manual testing that enables technicians to be sure the job is done correctly and efficiently.



Stay tuned for more on the CS90 as Tempo prepares for its Q1 market launch!

Benefits of the CS90 Include:

- Fast & accurate operation
- 7" Sunlight-readable color screen



- Betther than 1-ft resolution to pinpoint nearby damage
- Higher resolution and higher dynamic range measurement to save time and money

The CS90 delivers the latest TDR technology in a small, lightweight and rugged design to provide unrivaled ease-of-use and coaxial cable testing performance. With the CS90, technicians will spend less time operating the TDR and more time repairing faults.

CS90 product manager, Mark Govier, discusses some of the upgraded functionality of the CS90 as well as the inevitably changing future of the Telecom Industry with online publication, *MarketScale*. Click HERE for the full interview.



Tempo Products...Coming to a Front Porch Near You!



Did you know that Tempo products are now just a click away on Amazon? Our goal is to give customers as many outlets as possible to experience the quality, innovation and reliability that sets us apart from the competition.

Current Tempo Communications products available on Amazon include, but are not limited to:

- PA70019 DataShark Digital Cable & Satellite Tool Kit ON SALE!
- PA70007 DataShark Network Tool Kit ON SALE!
- 521A Wire & Valve Locator
- 501 Tracker II Cable Locator
- 701K-G Classic Tone & Probe Tracing Kit

Tool of the Quarter

Add a cutting-edge <u>Micro Optical</u>
<u>Power Meter (OPM) and Visual Fault</u>
<u>Locator (VFL)</u> to your repertoire and join the fiber revolution that is changing the way data is delivered.



The Micro OPM from Tempo Communications is the essential tool for Premise Technicians so that they can effectively and safely test and troubleshoot all FTT(x), fiber optic links, and networks. The OPM allows the technician to validate power levels and perform insertion loss measurements in conjunction with a compatible laser source. At the same time, the integrated VFL visually identifies broken and/or damaged fibers as well as contaminated and/or faulty optical connectors.

Special promo pricing is available to Tempo Communications Distributors only. Contact your Tempo Communications sales professional at sales@tempocom.com or 800.642.2155 to learn more about how our solutions can elevate your fiber game!

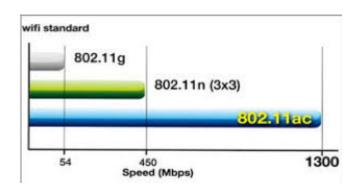
Tips & Tricks From Industry Expert!

What is the difference between 802.11n and 802.11ac?

802.11n operates on both the 2.4 GHz and the 5 GHz bands and its net data rate ranges from 54 Mb/s to 600 Mb/s. But 802.11ac includes wider channels (80 or 160 MHz versus 40 MHz) in the 5 GHz band, more spatial streams (up to

eight versus four), higher-order modulation, and the addition of multi-user multiinput multiple-output that helps improve throughput on wireless devices.

Thus, 802.11ac Wi-Fi® is much faster. Theoretically capable of maxing out at a whopping 1.3Gbits per second, which means the throughput of an 802.11ac-enabled router is more than double what you can expect with 802.11n.









The initial Wi-Fi test tool for any home used to educate the customer and confirm the network is working as advertised. New Heat Map feature creates a real-time snapshot. Used to troubleshoot any areas of the Wi-Fi network that are not working as expected. A powerful tool used to survey brand new installations or large/particularly troublesome locations

Wi-Fi can be tricky, but Tempo Communications has a variety of AirScout® Wi-Fi Testing solutions to ensure optimum performance. To learn more, go to www.GetAirScout.com.

Visit the Tempo Swag Store!

If you like to new look and feel of Tempo, grab some swag for yourself. Visit the new Tempo store today and start turning heads with the brand the industry is buzzing about!

CLICK HERE to start shopping!



We Want to Get to Know You!

Much of Tempo's success can be attributed to the fact that we develop comprehensive solutions that resonate with technicians and make their jobs easier. In other words, to build tools that meet the technicians' needs and exceed expectations, we need to know them, inside and out.

Help us get to know you by answering a brief survey and be entered for a chance to win a \$50 Amazon gift card! **CLICK HERE** to complete the survey.

If there is a topic you would like covered, please send it over to Troy.Anderson@tempocom.com

Follow us on Social Media to Stay up to Date!















Do not respond to this email. This is not a monitored inbox. If you have questions, please email sales@tempocom.com

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