

# The Behaviour Change Wheel: a new method for characterising and designing behaviour change interventions

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## This talk

- Implementation as behaviour
- The Behaviour Change Wheel
  - Making a behavioural diagnosis using COM-B
  - Linking diagnosis to intervention functions and policies
  - Linking to specify behaviour change techniques
- Examples of guideline implementation
  - Improving hospital staff hand hygiene
  - Local government

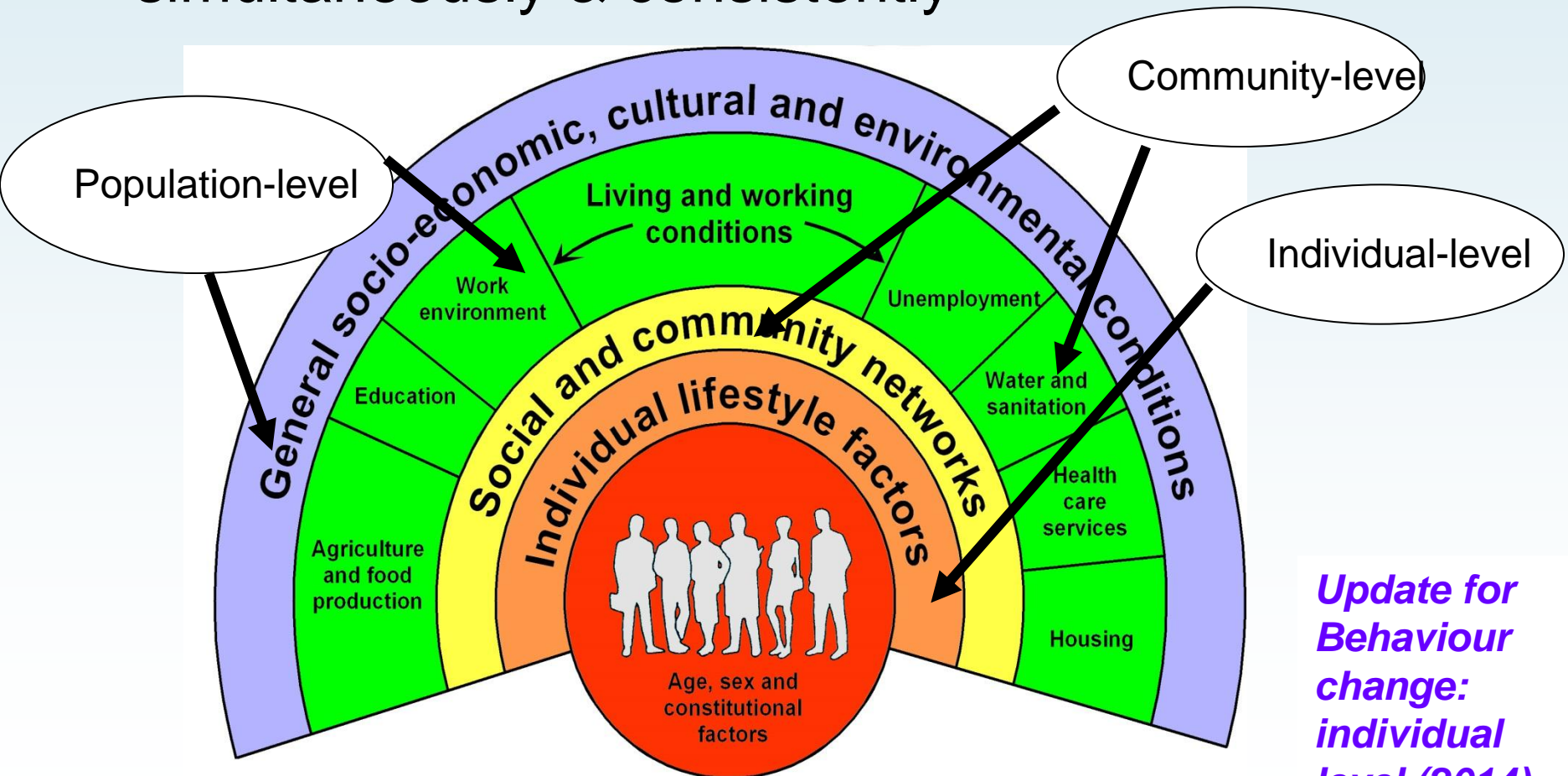
## Why focus on behaviour?

- Interventions to improve implementation of evidence-based practice
  - have achieved modest and variable success
- Improving implementation depends on changing the behaviour of
  - professionals,
  - managers,
  - commissioners and
  - others working within and with the care system

# Effective interventions

- Intervene at many levels
- simultaneously & consistently

*NICE Guidance for Behaviour change at population, community and individual levels (2007)*



Source: Dahlgren and Whitehead, 1991

*Update for Behaviour change: individual level (2014)*



***How to design an intervention that is likely to be effective?***

# Traditional approaches to intervention design

A large, light blue thought bubble with a dark blue outline, containing the text 'ISLAGIATT principle'.

**ISLAGIATT  
principle**

A large, light blue thought bubble with a dark blue outline, containing the text 'It Seemed Like A Good Idea At The Time'.

**'It Seemed  
Like A Good  
Idea At The  
Time'**

A series of small, light blue circles of varying sizes, arranged in a trail that connects the two main thought bubbles above.

**Martin Eccles, implementation researcher, UK**

## A systematic method ...

1. Understand the **behaviour** you are trying to change
2. Use a **framework** that points to the types of intervention that are likely to be effective
3. Consider the **full range of options** open to you
4. Use a **systematic method** for selecting behaviour change techniques

# Key steps in intervention design...

1. Identify your target behaviour **precisely**
  - Who need to do what, when, where, how
2. Recognise that behaviours are part of a **system**
  - of other behaviours within and between people
3. Make a “**behavioural diagnosis**”
  - A good behavioural diagnosis is more likely to lead to effective interventions
4. The most effective interventions target many levels simultaneously
  - The *Behaviour Change Wheel* is a comprehensive framework for designing interventions





# Example .... hand hygiene in hospital staff

- Nurses and doctors
  - Cleaning hands
  - Cleaning hands
- Infection
  - For each of these, **who** needs to do
- - **what,**
  - **when,**
  - **where,**
  - **how?**
- - Ensuring that dispensers contain alcohol handrub



# 1. Which behaviour to start with?



- Questions to ask yourself
  - If I change this, what is the likely **impact**?
  - How **easy** is it to bring about change?
  - Preference, acceptability, cost?
  - **Spillover**/generalisability to other behaviours and people?

## 2. Understand the behaviour **in context**

- **Why** are behaviours as they are?
- **What needs to change** for the desired behaviour/s to occur?



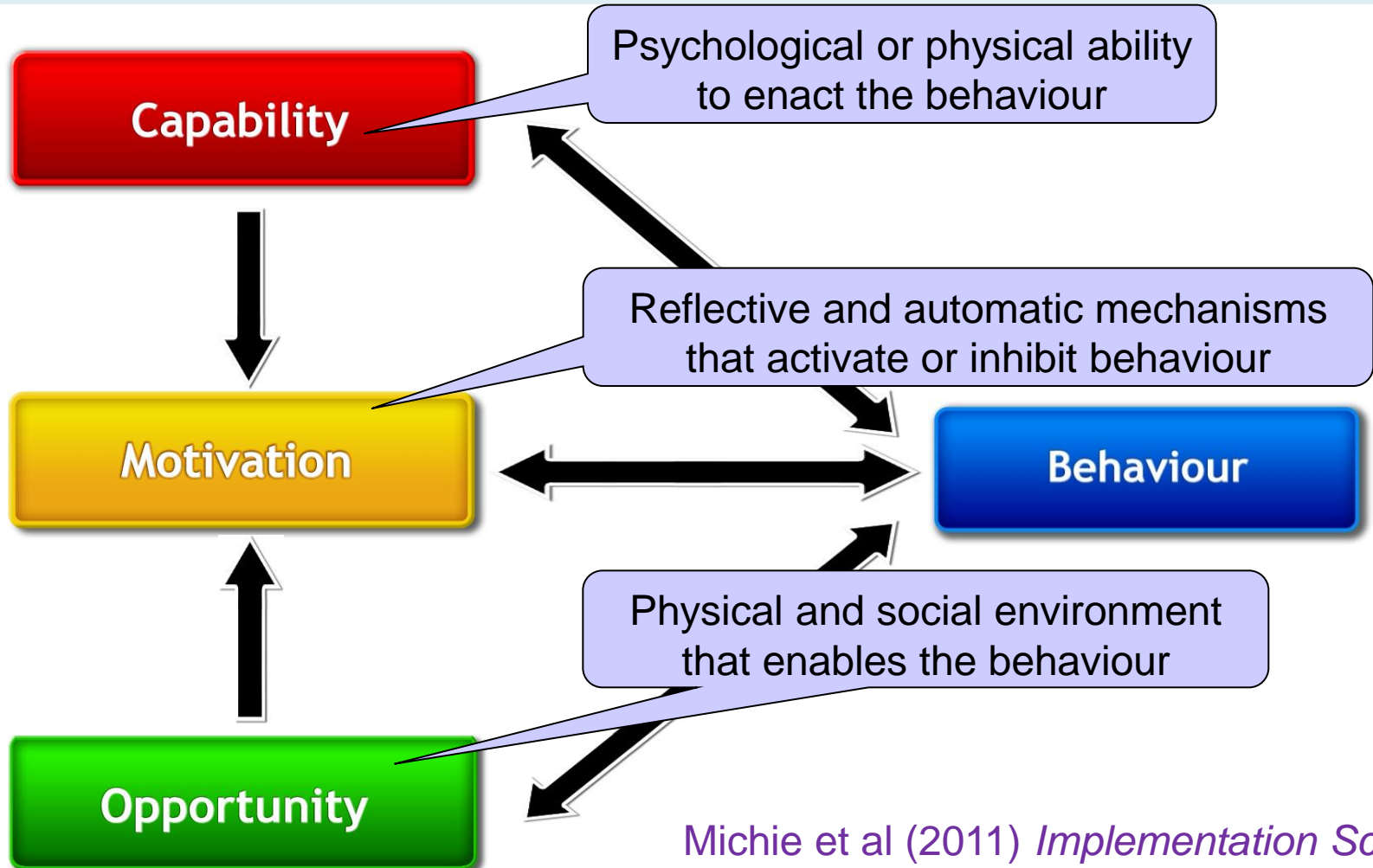
- Answering this is helped by a model of behaviour
  - COM-B
  - Behaviour is part of a system and itself is a system

# A thought experiment

*For behaviour to change,  
what three conditions  
need to exist?*



# The COM-B system: Behaviour occurs as an interaction between three necessary conditions





2004-2011

*led by Sheldon Stone*

- **Opportunity**
  - Alcohol hand rub beside every bed
- **Motivation**
  - Persuasive posters
  - Encouraging patients to ask
- **Capability**
  - No intervention



# Capability

- Nurses have the capability to clean their hands
  - But not to
    - pay **attention** to this behaviour over other competing behaviours
    - develop **routines** for noticing when the behaviour does not occur, and **plans** for acting in future
- Train staff to set **goals**, observe their behaviour, develop **action plans** on the basis of **feedback**
  - *Developed at UCL, based on behavioural theory*



## Understand target behaviour

1. Define problem in behavioural terms
2. Select target behaviour (what you will change to address the problem)
3. Specify target behaviour (what, where, when, how, with whom, in what context...)
4. Understand what needs to change to achieve target behaviour (COM-B and TDF)

## Design intervention

- Identify:
5. Intervention functions
  6. Behaviour Change Techniques

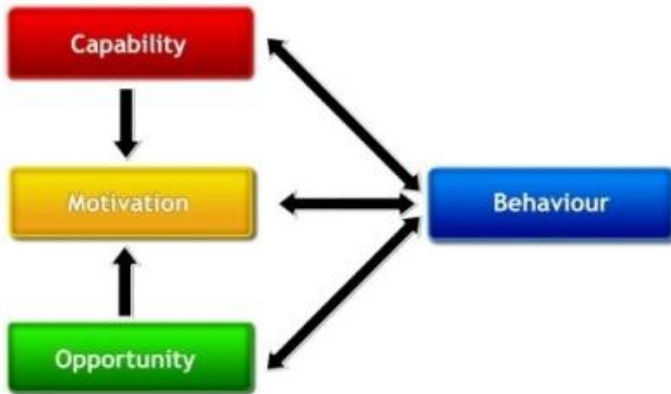
## Deliver intervention

- Select:
7. Mode of delivery
  8. Policy categories



### 3. Make the “behavioural diagnosis”

 Sources of behaviour



## 4. Intervening: Consider all the options

- Frameworks make life easier
  - good frameworks make you more
- Need a framework that is
  - **Comprehensive**
    - So you don't miss anything
  - **Coherent**
    - So it's useable by, and useful to, policy makers, service planners and intervention designers
  - **Linked to a model of behaviour**
    - So that you can draw on behavioural science

# Do we have such a framework?

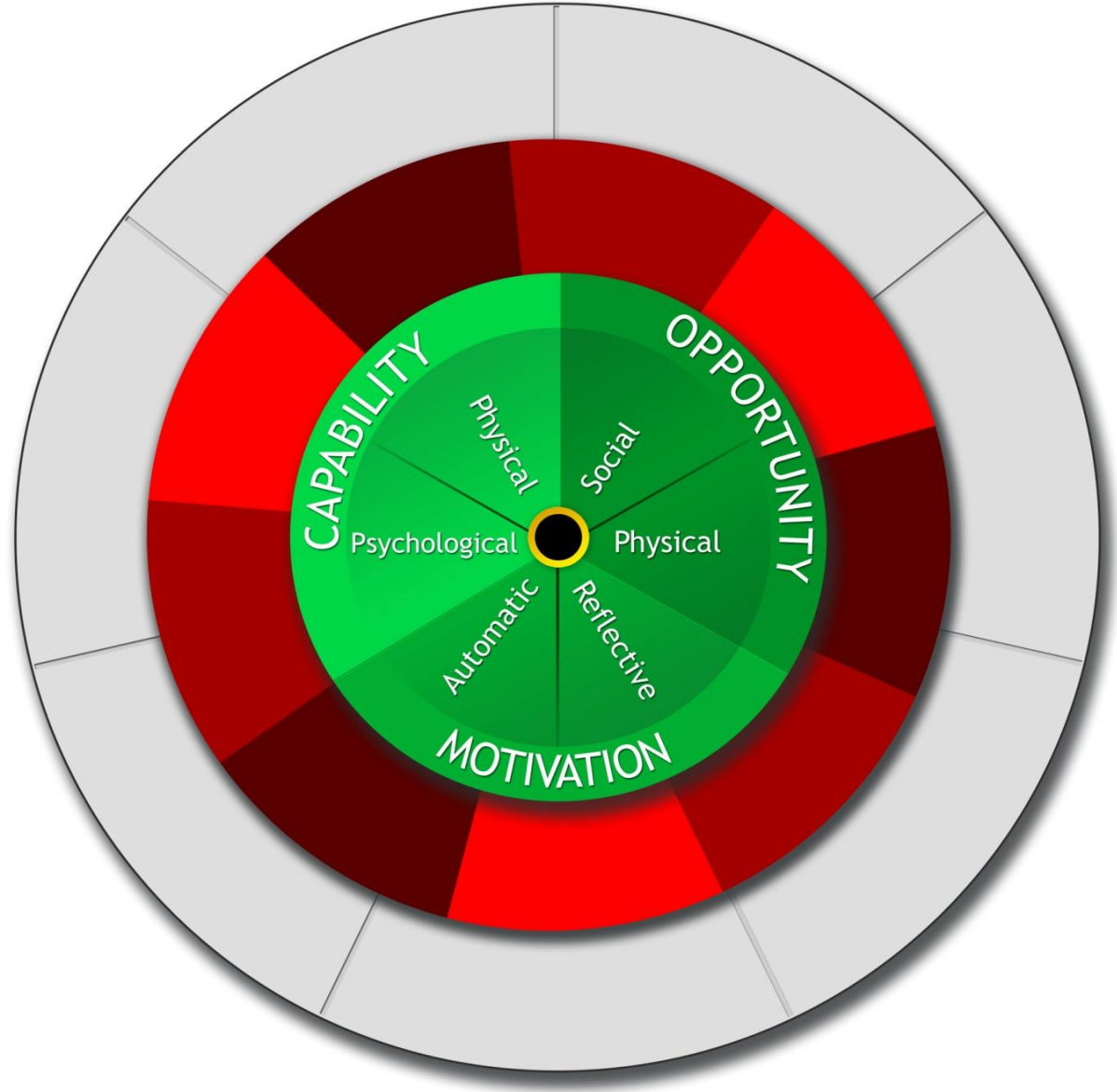
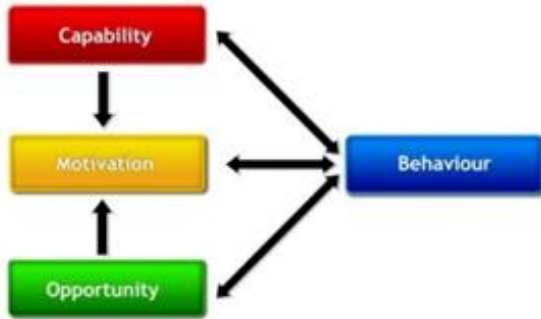
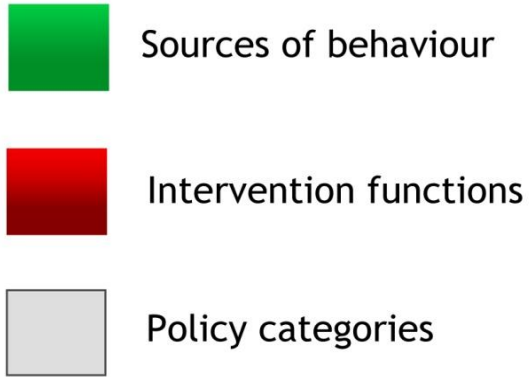
- Systematic literature review identified 19 frameworks of behaviour change interventions
  - related to many domains e.g. health, environment, culture change, social marketing
- None met all these three criteria
- So .... Developed a synthesis of the 19 frameworks

Michie et al (2011) The Behaviour Change Wheel: a new method for characterising and designing behaviour change interventions, *Implementation Science*

[www.behaviourchangewheel.com](http://www.behaviourchangewheel.com)



# Behaviour at the hub .... COM-B



# Interventions

 Sources of behaviour

 Intervention functions



**Interventions:**  
activities  
designed to  
change  
behaviours



## From diagnosis to intervention

- Make a ‘**diagnosis**’ of the problem i.e. the behaviour to be changed
  - Profile of what needs to change using COM-B
- Identify **intervention** functions
  - using matrix of COM-B x 9 **intervention** functions
- Identify **policy** categories
  - using matrix of intervention functions x policy categories
- Select specify behaviour change **techniques**

# Design: which intervention functions to use?

	Educ	Pers	Incen	Coer	Train	Restr	Envir	Mod	Enabl
Cap Phys					█				█
Cap Psych	█				█				█
Opp Phys						█	█		█
Opp Social						█	█		█
Mot Auto		█	█	█			█	█	█
Mot Reflec	█	█	█	█					

## Hand Hygiene example: **Capability**



- Nurses have the capability to clean their hands
  - But not to
    - pay **attention** to this behaviour over other competing behaviours
    - develop **routines** for noticing when the behaviour does not occur, and **plans** for acting in future






## Intervention to increase: **Capability**

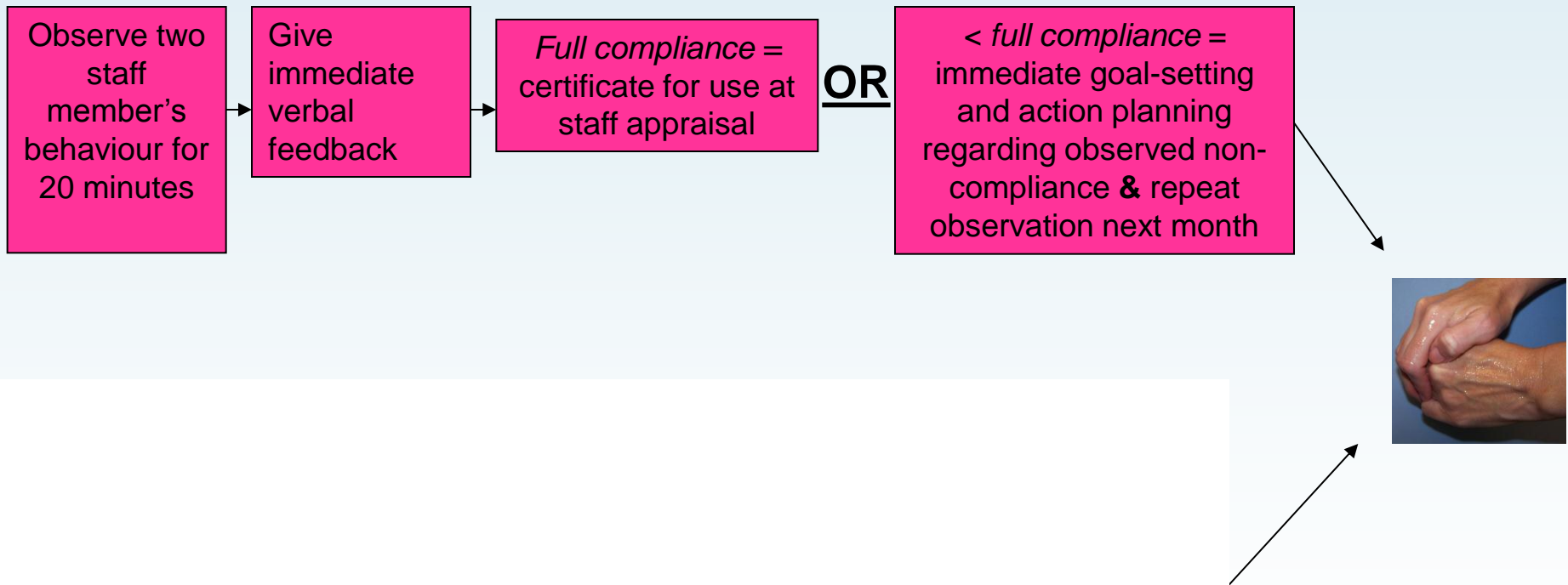
- **Train** staff to
  - set goals and
  - make action plans
- **Enable:**
  - observe their behaviour and give feedback
  - support development of action plans
- *Based on behavioural theory (Control Theory)*



# MONTHLY FEEDBACK INTERVENTION


Co-ordinated by infection control team


 = individual level component

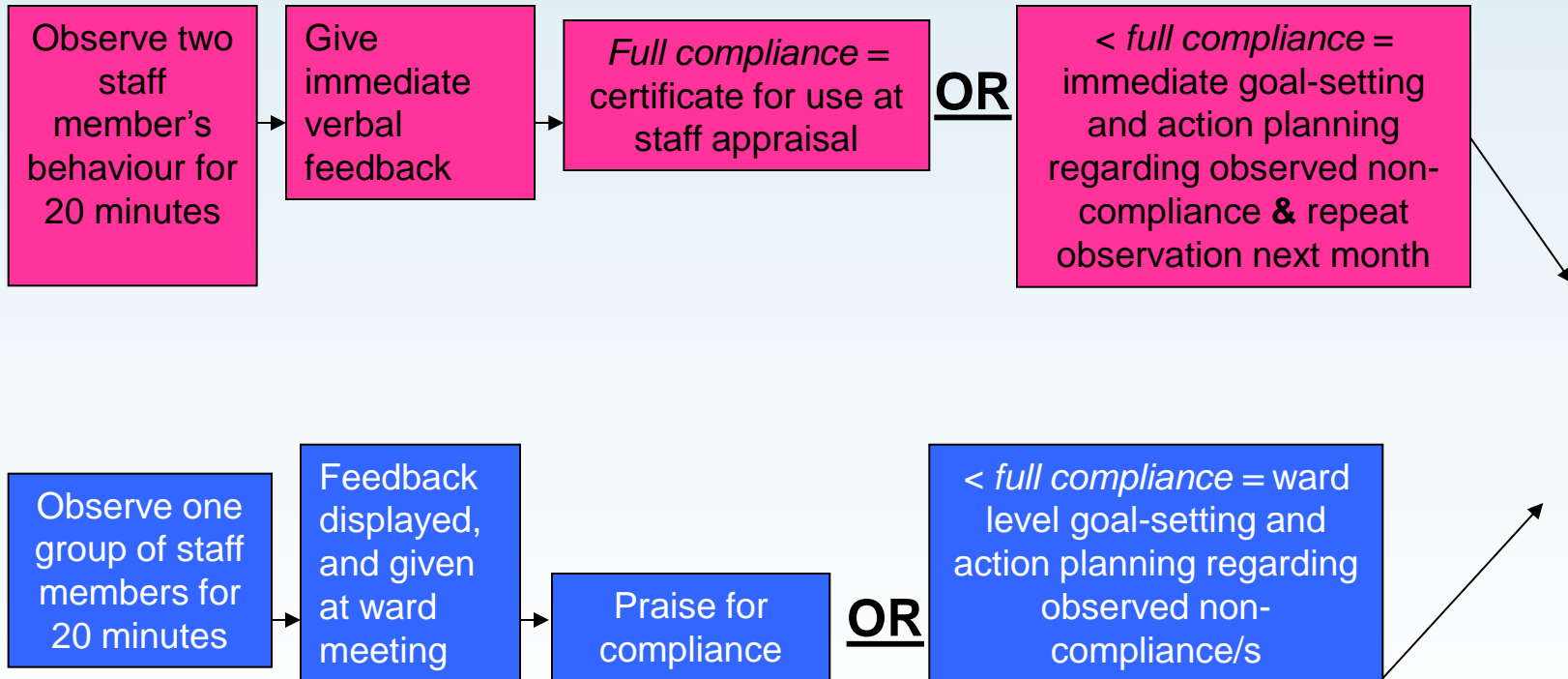


# MONTHLY FEEDBACK INTERVENTION

Co-ordinated by infection control team

 = individual level component

 = group level component

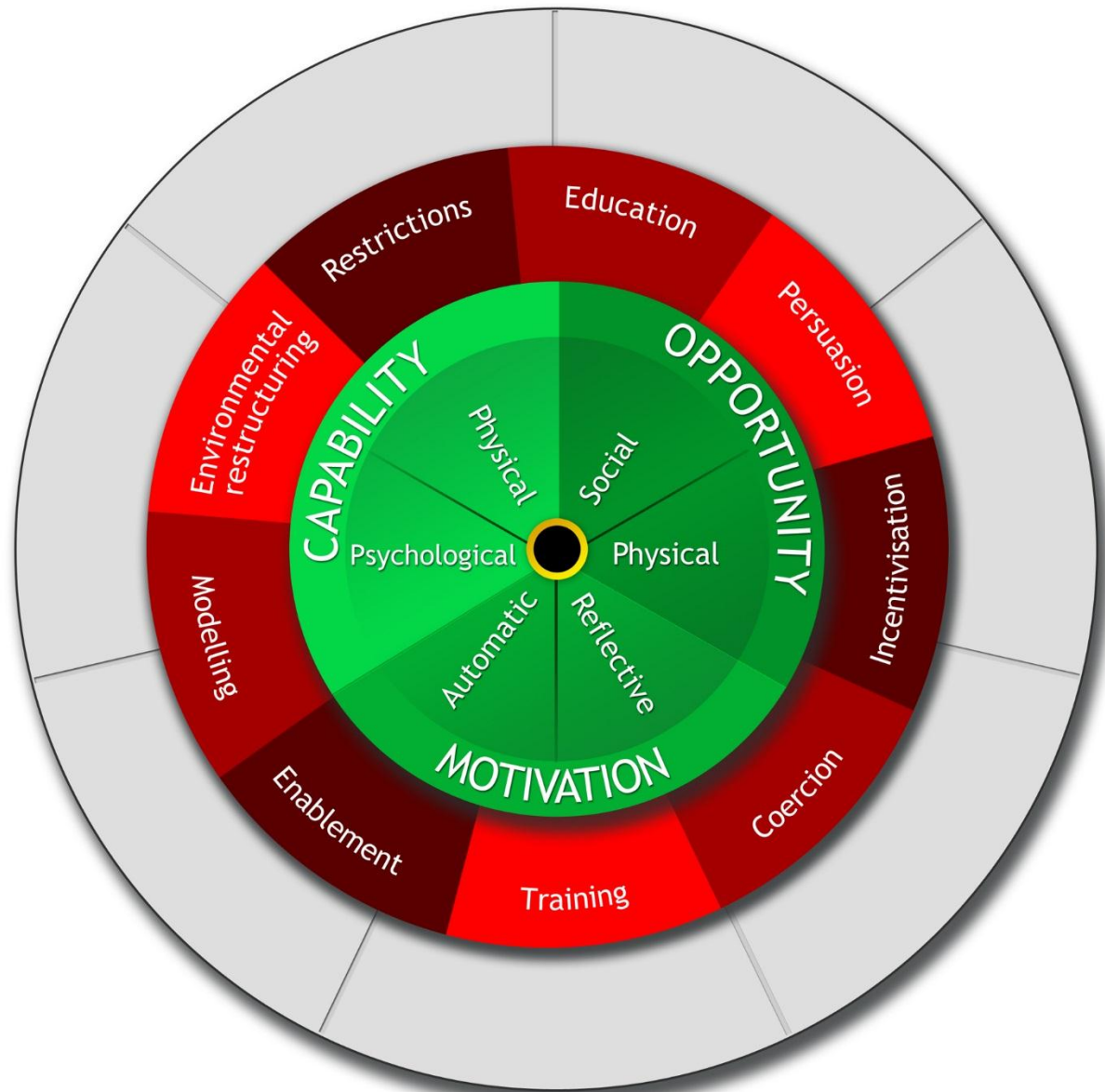


## Findings: 60 wards in 16 hospitals in England

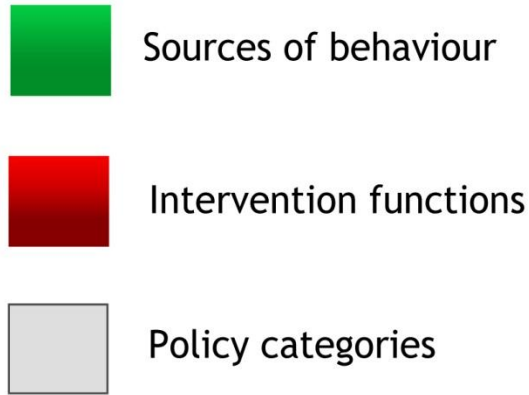
- Use of soap and alcohol hand rub tripled from 21.8 to 59.8 ml per patient bed day
- Rates of MRSA bacteraemia and C difficile infection decreased
  - *Stone, Fuller, Savage, Cookson et al, BMJ, 2012*
- Giving 1-1 feedback led to staff being 13-18% more likely to clean their hands
  - *Fuller, Michie, Savage, McAteer et al, PLoS One, 2012*



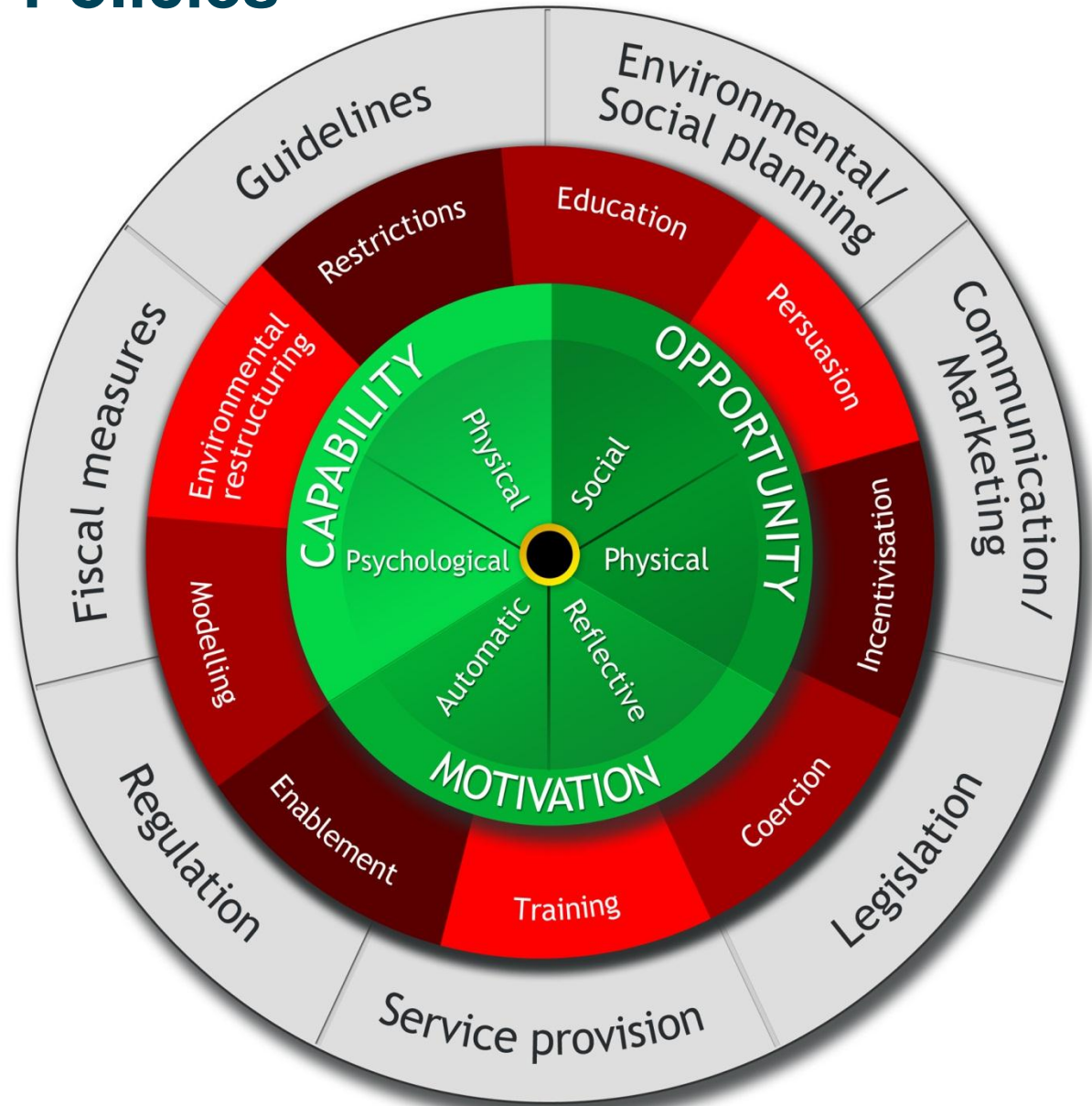
- Sources of behaviour
- Intervention functions
- Policy categories



# Policies



**Policies:**  
decisions  
made by  
authorities  
concerning  
interventions



Michie et al (2011) The Behaviour Change Wheel: a new method for characterising and designing behaviour change interventions *Implementation Science*





# Elaboration of COM-B: Theoretical Domains Framework

Michie et al (2005) Making psychological theory useful for implementing evidence based practice: a consensus approach, *Quality and Safety in Health Care*

Cane et al (2011) Validation of the theoretical domains framework for use in behaviour change and implementation research, *Implementation Science*

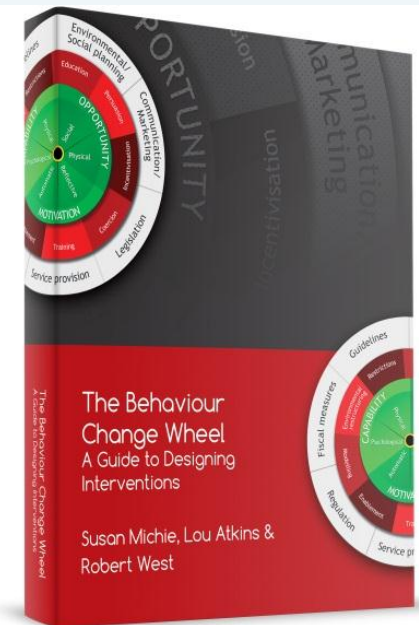
- Sources of behaviour
- TDF Domains



- Soc - Social influences
- Env - Environmental Context and Resources
- Id - Social/Professional Role and Identity
- Bel Cap - Beliefs about Capabilities
- Opt - Optimism
- Int - Intentions
- Goals - Goals
- Bel Cons - Beliefs about Consequences
- Reinf - Reinforcement
- Em - Emotion
- Know - Knowledge
- Cog - Cognitive and interpersonal skills
- Mem - Memory, Attention and Decision Processes
- Beh Reg - Behavioural Regulation
- Phys - Physical skills

# Use the Behaviour Change Wheel to ...

1. **Design** interventions and policies
  - COM-B links to intervention functions link to behaviour change techniques
2. “Retrofit” – **identify** what is in current interventions and policies
3. Provide a framework for **evaluation**
  - How are interventions working?
4. Structure **systematic reviews**



# Some applications of Behaviour Change Wheel



## India

- Smartphone app to reduce cardiovascular disease risk



## Kenya

- Improve paediatric health care



## Netherlands

- An organisational intervention tool



## Thailand

- Preventing melioidosis



## USA

- Improving colorectal cancer screening
- Providing long-acting reversible contraception to adolescents
- Improve parenting practices for children with challenging behaviour



## UK

- Smartphone app for parents of overweight children
- Promote recycling behaviours in university staff and students
- Reduce cardiovascular disease risk in people with severe mental illness
- Improve management of postnatal depression
- Smartphone app to promote attentive eating
- Internet intervention to promote condom use

## International Red Cross

- Train volunteers



## Understand target behaviour

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## Design intervention

Identify:

5. Intervention functions
6. Behaviour Change Techniques

## Deliver intervention

Select:

7. Mode of delivery
8. Policy categories

## **Interventions are made up of many behaviour change techniques**

*= discrete, low-level components of  
interventions that on their own have  
potential to change behaviour*

# An early reliable taxonomy to change frequently used behaviours

1. General information
2. Information on consequences
3. Information about approval
4. Prompt intention formation
5. Specific goal setting
6. Graded tasks
7. Barrier identification
8. Behavioural contract
9. Review goals
10. Provide instruction
11. Model/ demonstrate
12. Prompt practice
13. Prompt monitoring
14. Provide feedback

Involves detailed planning of what the person will do including, at least, a very specific definition of the behaviour e.g., frequency (such as how many times a day/week), intensity (e.g., speed) or duration (e.g., for how long for). In addition, at least one of the following contexts i.e., where, when, how or with whom must be specified. This could include identification of sub-goals or preparatory behaviours and/or specific contexts in which the behaviour will be performed.

21. Prompt self-talk
22. Prompt self-talk
23. Relapse prevention
24. Stress management
25. Motivational interviewing
26. Time management

The person is asked to keep a record of specified behaviour/s. This could e.g. take the form of a diary or completing a questionnaire about their behaviour.

# The Behavior Change Technique Taxonomy (v1) of 93 Hierarchically Clustered Techniques: Building an International Consensus for the Reporting of Behavior Change Interventions

Susan Michie, DPhil, CPsychol · Michelle Richardson, PhD · Marie Johnston, PhD, CPsychol · Charles Abraham, DPhil, CPsychol · Jill Francis, PhD, CPsychol · Wendy Hardeman, PhD · Martin P. Eccles, MD · James Cane, PhD · Caroline E. Wood, PhD

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## Abstract

**Background** CONSORT guidelines recommend reporting of behavior change interventions with previous methods of characterization. **Objectives** To develop a taxonomy of behavior change techniques (BCTs) used in behavior change interventions. **Methods** In total, 14 experts rated labels and descriptions of 124 BCTs from six published classifications. Another 18 experts grouped BCTs into categories. **Results** This resulted in 93 BCTs clustered into 16 groups. Of the 26 BCTs occurring at least five times, 23 had adjusted kappas of 0.60 or above. **Conclusions** "BCT taxonomy v1," an extensive taxonomy of 93 consensually agreed, distinct BCTs, offers a step change as a method for specifying interventions, but we anticipate further development and evaluation based on international, interdisciplinary consensus.

**Electronic supplementary material** The online version of this article (doi:10.1007/s12160-013-9486-6) contains supplementary material, which is available to authorized users.

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93 item BCT Taxonomy v1,  
Annals of Behavioral Medicine, 2013



# BCT Taxonomy v1: 93 items in 16 groupings

Page	Grouping and BCTs	Page	Grouping and BCTs	Page	Grouping and BCTs
<b>1</b>	<b>1. Goals and planning</b>	<b>8</b>	<b>6. Comparison of behaviour</b>	<b>16</b>	<b>12. Antecedents</b>
	1.1. Goal setting (behavior) 1.2. Problem solving 1.3. Goal setting (outcome) 1.4. Action planning 1.5. Review behavior goal(s) 1.6. Discrepancy between current behavior and goal 1.7. Review outcome goal(s)		6.1. Demonstration of the behavior 6.2. Social comparison 6.3. Information about others' approval		12.1. Restructuring the physical environment 12.2. Restructuring the social environment 12.3. Avoidance/reducing exposure to cues for the behavior 12.4. Distraction 12.5. Adding objects to the
		<b>9</b>	<b>7. Associations</b>		
			7.1. Prompts/cues		

No.	Label	Definition	Examples
<b>1. Goals and planning</b>			
<b>1.1</b>	<b><i>Goal setting (behavior)</i></b>	Set or agree on a goal defined in terms of the behavior to be achieved <i>Note: only code goal-setting if there is sufficient evidence that goal set as part of intervention; if goal unspecified or a behavioral outcome, code <b>1.3, Goal setting (outcome)</b>; if the goal defines a specific context, frequency, duration or intensity for the behavior, <u>also</u> code <b>1.4, Action planning</b></i>	Agree on a daily walking goal (e.g. 3 miles) with the person and reach agreement about the goal  Set the goal of eating 5 pieces of fruit per day as specified in public health guidelines

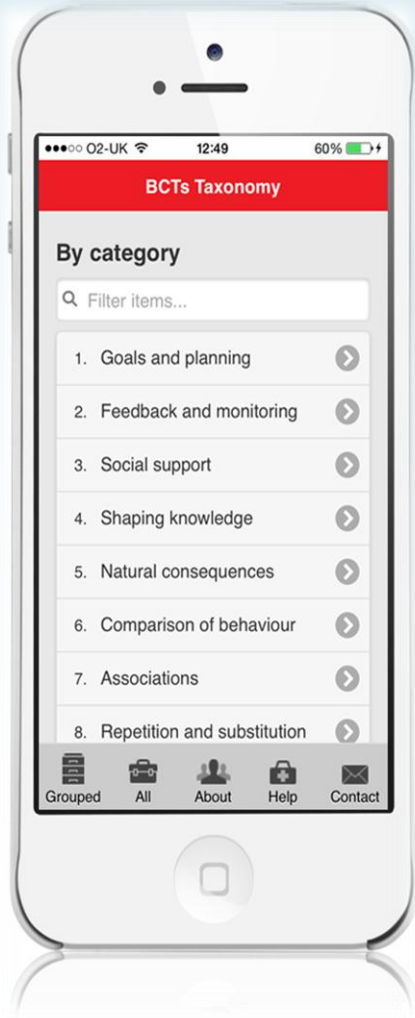
## BCT methodology provides an agreed, standard method to

- **Describe** interventions as accurately as possible
  - Replicate interventions in research to build evidence
  - Implement effective interventions
- **Design** interventions
  - Translate general intervention functions into specific BCTs
- **Evaluate** e.g. in factorial designs
  - Identify **active ingredients** (what)
  - Investigate **mechanisms of action** (how)
- **Synthesise** published reports in systematic reviews



# The BCTTv1 smartphone app

- Fully searchable version of BCTTv1
- Search by BCT label, BCT grouping or alphabetically
- Increases familiarity with the taxonomy
- Increases speed and recall of BCT labels and definitions



Search for: BCTs



Search for: BCTs\*




[bcts.23.co.uk](http://bcts.23.co.uk)\*



[bcts.23.co.uk](http://bcts.23.co.uk)\*

\* You'll need an internet connection to use the app



new / untrained  
users

## Welcome

The Behaviour Change Technique Taxonomy – a resource for intervention designers, researchers, practitioners, systematic reviews and all those wishing to communicate the content of behaviour change interventions.

[Login](#)

[New User?](#)

[forgot?](#)

login



Trained users

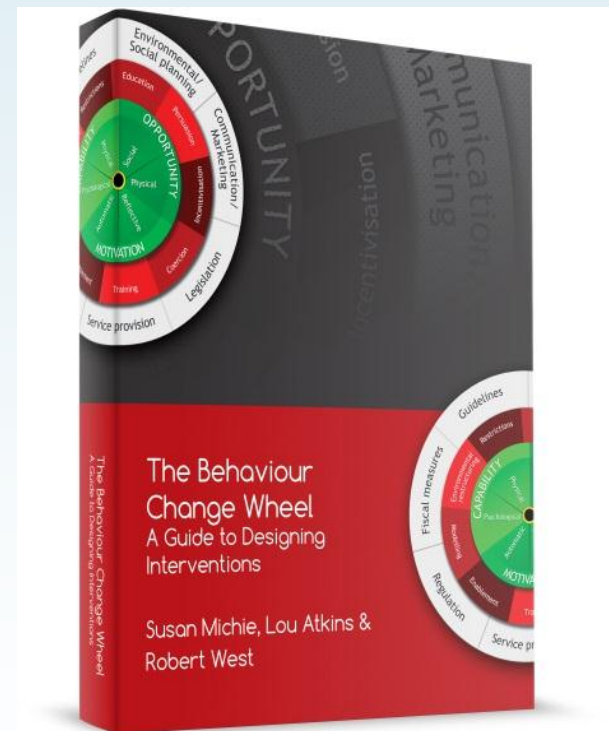
“ *Tasks and session materials made a great combination* ”

*Tutorial trainee, Cambridge UK*

**Which behaviour change techniques  
to select?**

## Local context: The APEASE criteria

- **A**ffordability
- **P**acticability
- **E**ffectiveness/cost-effectiveness
- **A**cceptability
  - public
  - professional
  - political
- **S**ide-effects/safety
- **E**quality



# Maintaining behaviour change

- Changing behaviour is hard
  - Maintaining that change is harder
- Effective strategies
  - **Don't** rely on individual choice and decision-making
  - **Do** rely on the environment and making behaviour automatic
    - **environmental** support and prompts
    - building **routines**
    - **feedback**
    - rewards and **incentives**

# How is local government using evidence?

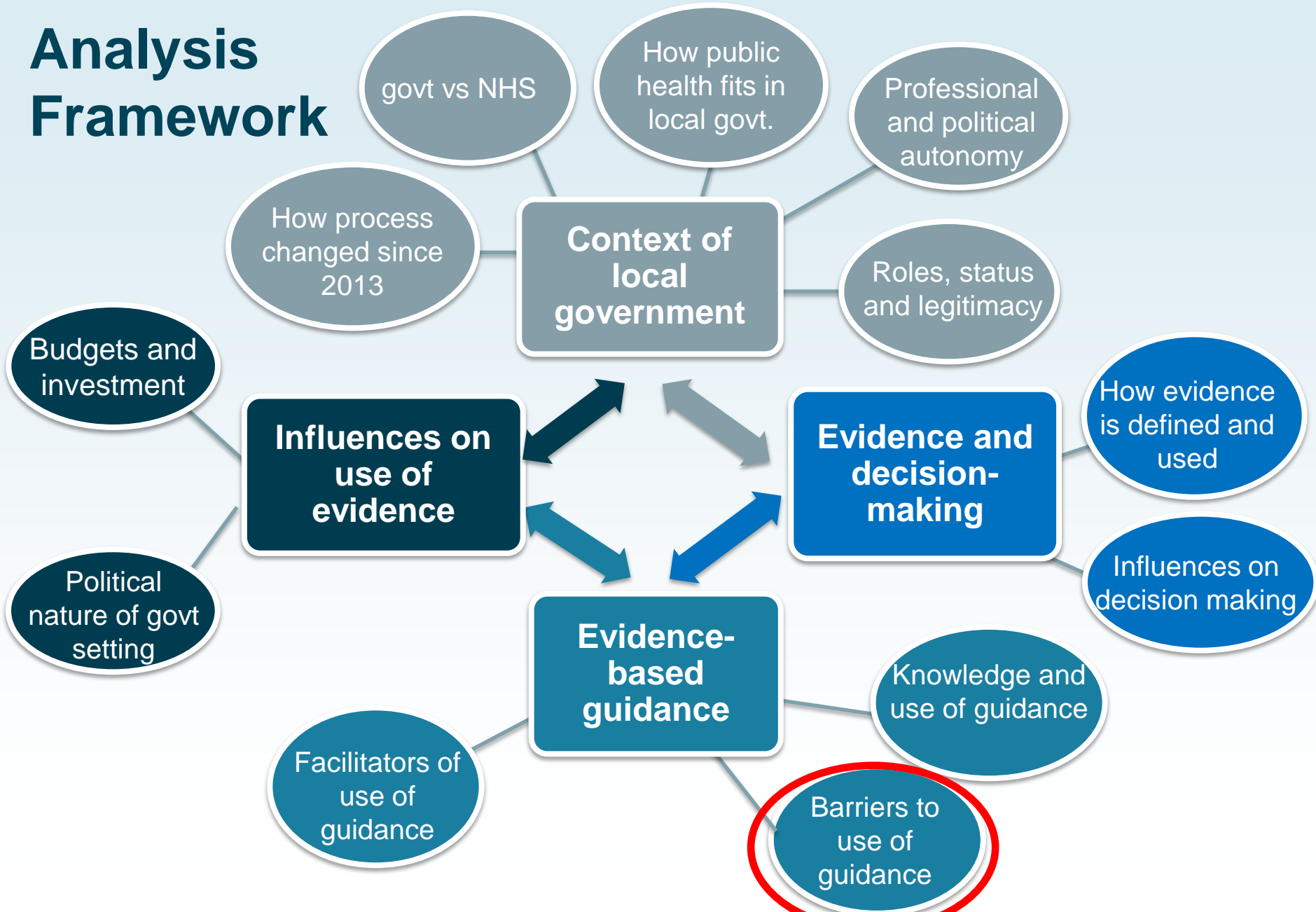
## Aims

1. To investigate how evidence-based guidelines are received and implemented in local government
2. To identify institutional, individual and systemic barriers and facilitators to implementation
3. To investigate data and mechanisms for monitoring and evaluating the process of implementation





# Analysis Framework



# Barriers to the use of NICE guidance – COM-B

## Capability

- Lack of awareness/knowledge
- Evidence lacks detail to support expenditure decisions

“I felt it was incumbent on NICE to say, not only do we think this is cost effective but we realise you've got a fixed budget... we think this is more cost-effective than something you currently do... And they never did that.”

*Director of PH, C*

## Opportunity

- Volume of evidence difficult to digest
- Guidance not applicable or specific enough for local context
- Need for translation to local context

“I get a bit embarrassed, to go to somebody, and they go, well show me what the guidance is like, and I'm like, I'm looking at it, thinking, how can I condense this, so that it looks less?” *PH Officer, B*

## Motivation

- View that research doesn't apply in real world
- Premium not given to evidence-based guidance

“There's not the same premium put on use of evidence as there used to be... there's other factors that trump evidence in decision making.” *PH Officer, D*

# Guideline implementation: “reversing the pipeline”

- Evidence-based medicine model
  - Research evidence → recommendations → implementation
- UK study of evidence in local government (2014-15)
  - Little culture of using research evidence
  - Culture of localism
  - Political incentives, short-termism
- For evidence to inform practice, need to reverse engineer the process
  - Local needs → types of recommendation → relevant evidence suitably presented → implementation

# In summary .... To change behaviour ....

- Start by understanding the problem
  - Identify the behaviours to change
    - Who, what, where, when
  - Understand the behaviours
    - COM-B
    - **Before** designing the intervention
- Consider the full range of effective interventions and supporting policies
- Select and implement appropriate behaviour change techniques



## And evaluate .....

- ..... so it is possible to **accumulate evidence** to inform future interventions
- Plan evaluation **in advance** using a theoretical framework to increase understanding of
  - mechanisms of action
  - reasons for variation

# Acknowledgements

- Key collaborators in this work
  - Prof Robert West, UCL
  - Prof Marie Johnston, Aberdeen
  - Health Psychology Research Group
  
- Key funders



## For more information

- Susan Michie
  - [s.michie@ucl.ac.uk](mailto:s.michie@ucl.ac.uk)
- Books
  - [www.behaviourchangewheel.com](http://www.behaviourchangewheel.com)
  - [www.behaviourchangetheories.com](http://www.behaviourchangetheories.com)
- UCL Centre for Behaviour Change
  - [www.ucl.ac.uk/behaviour-change](http://www.ucl.ac.uk/behaviour-change)



All proceeds from CBC teaching, training, books and products go to further development

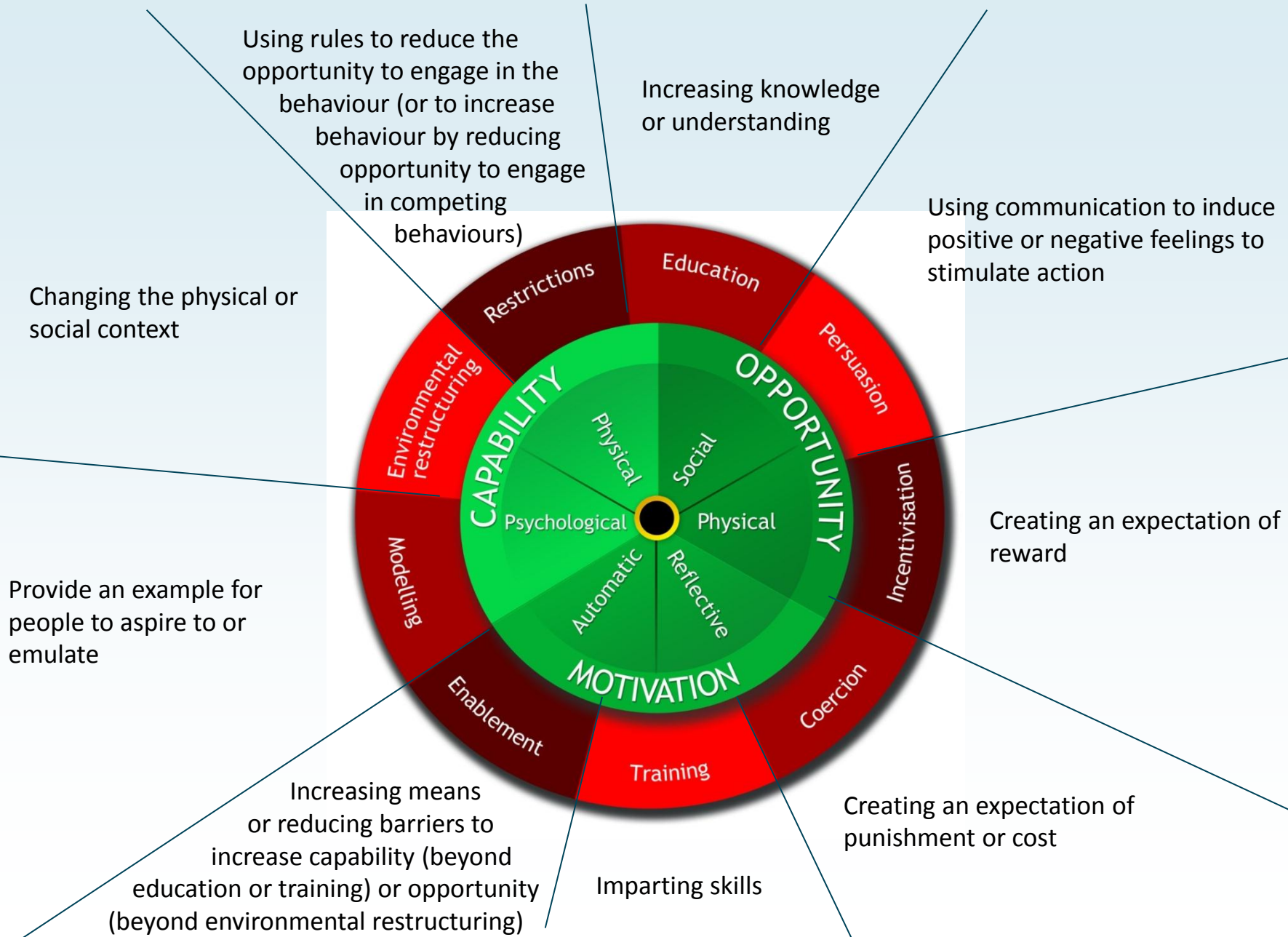
**ADDITIONAL SLIDES IF NEEDED**



# Frameworks included in systematic review

- **1. Epicure taxonomy** West (2006) Taxonomy of approaches designed to influence behaviour patterns
- **2. Culture capital framework** Knott *et al.* (2008) Framework of knowledge about culture change, offering practical tools for policymaking
- **3. EPOC taxonomy of interventions** Cochrane Effective Practice and Organisation of Care Review Group (EPOC) (2010) Checklist to guide systematic literature reviewers about the types of information to extract from primary studies
- **4. RURU: Intervention implementation taxonomy** Walter *et al.* (2003) Taxonomy covering a wide range of policy, practice and organisational targets aimed at increasing impact of research
- **5. MINDSPACE** Institute for Government and Cabinet Office (2010) Checklist for policy-makers aimed at changing or shaping behaviour
- **6. Taxonomy of behaviour change techniques** Abraham *et al.* (2010) Taxonomy of behaviour change techniques grouped by change targets
- **7. Intervention Mapping** Bartholomew *et al.* (2011) Protocol for a systematic development of theory- and evidence-based interventions
- **8. People and places framework** Maibach *et al.* (2007) Framework that explains how communication and marketing can be used to advance public health
- **9. Public health: ethical issues** Nuffield Council on Bioethics (2007) Ladder of interventions by government, industry, organisations and individuals to promote public health.

- **10. Injury control framework** Geller *et al.* (1990) Heuristic framework for categorising and evaluating behaviour change strategies aimed at controlling injuries
- **11. Implementation taxonomy** Leeman *et al.* (2007) Theory-based taxonomy of methods for implementing change in practice
- **12. Legal framework** Perdue *et al.* (2005) Conceptual framework for identifying possible legal strategies used for preventing cardiovascular diseases
- **13. PETeR** White (in prep.) Comprehensive and universally applicable model or taxonomy of health
- **14. DEFRA's 4E model** DEFRA (2008) Process model for policy makers aimed at promoting pro-environmental behaviours in accordance with social marketing principles
- **15. STD/ HIV framework** Cohen and Scribner (2000) Taxonomy to expand the scope of interventions that can be used to prevent STD and HIV transmission
- **16. Framework on public policy in physical activity** Dunton *et al.* (2010) Taxonomy aimed at understanding how and why policies successfully impact on behaviour change
- **17. Intervention framework for retail pharmacies** Goel *et al.* (1996) Framework that presents factors that may affect retail pharmacy describing and strategies for behaviour change to improve appropriateness of prescribing
- **18. Environmental policy framework** Vlek (2000) A taxonomy of major environmental problems, their different levels and global spheres of impact, and conceptual modelling of environmental problem- solving
- **19. Population Services International (PSI) framework** PSI (2004) A conceptual framework to guide and help conduct research on social marketing interventions





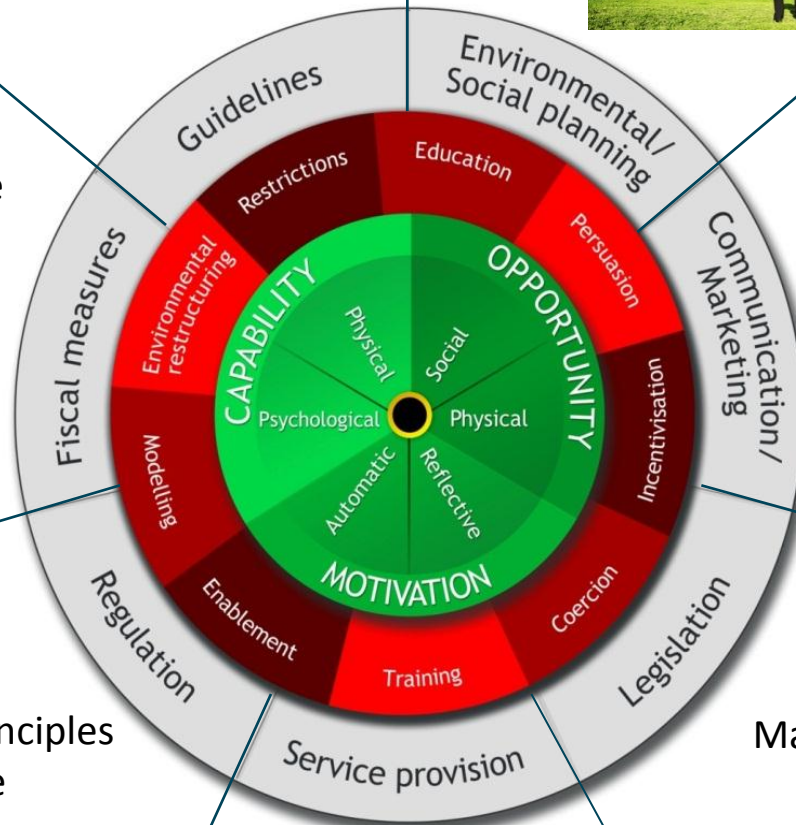
Creating documents that recommend or mandate practice. This includes all changes to service provision

Designing and/or controlling the physical or social environment



Using print, electronic, telephonic or broadcast media

Using the tax system to reduce or increase the financial cost



Establishing rules or principles of behaviour or practice

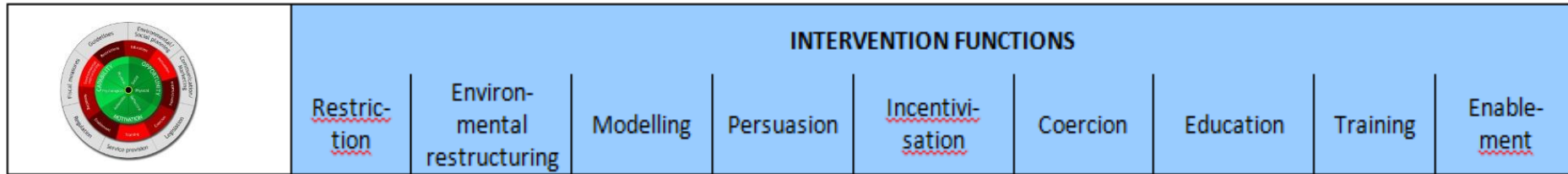
Making or changing laws



Delivering a service



# Selecting interventions and policies



## COM-B

## Theory Domains

**Physical capability**

**Physical skills**

**Psychological capability**

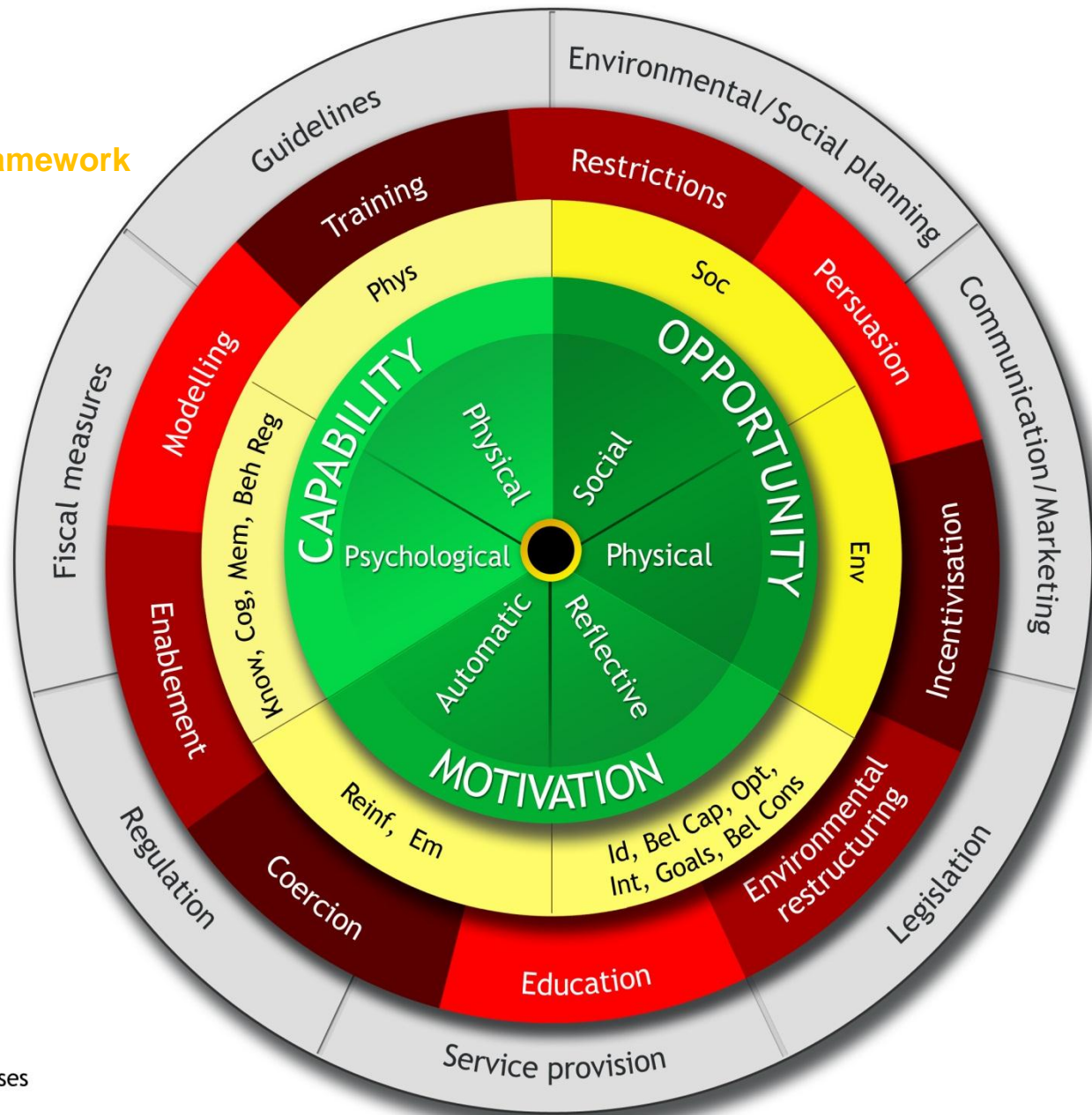
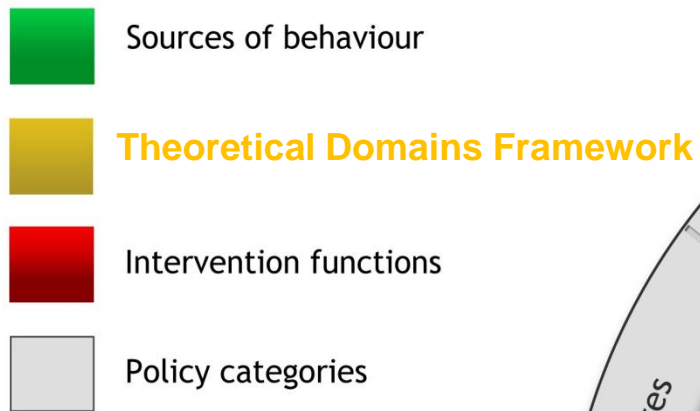
**Knowledge**

**Cognitive and Interpersonal skills**

**Memory, Attention and Decision processes**

**Behavioural regulation**





- Soc - Social influences
- Env - Environmental Context and Resources
- Id - Social/Professional Role and Identity
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- Mem - Memory, Attention and Decision Processes
- Beh Reg - Behavioural Regulation
- Phys - Physical skills