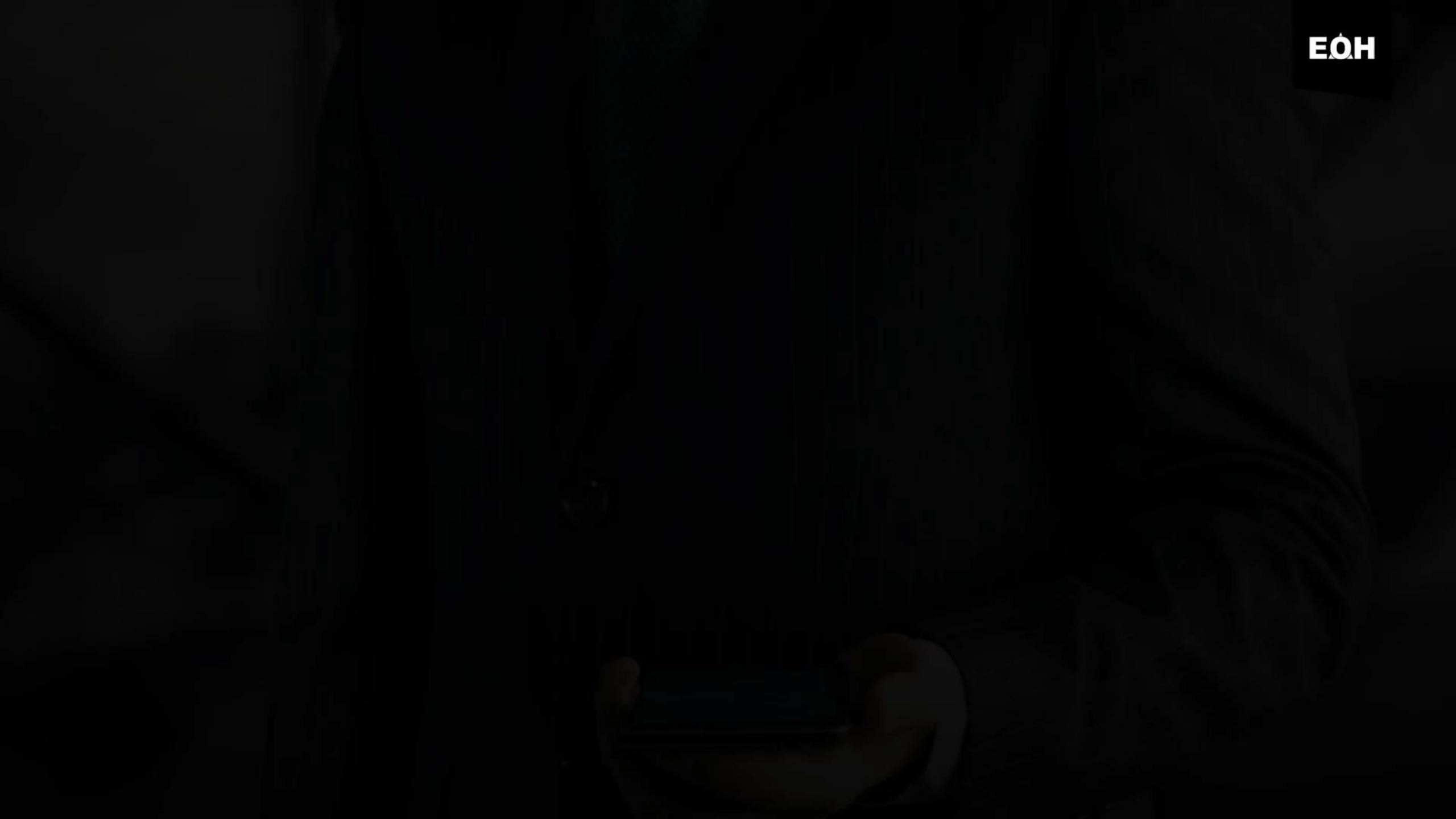


- Contextualising 4IR
- Redefining the cloud agenda in a post-pandemic world
- Drivers of cloud adoption
- Making the business case for cloud
- Why cloud adoption fails and how to avoid it
- What does success look like?
- A Look at the Pros and use cases for hybrid cloud computing
- Use cases for the hybrid cloud
- How can EOH help?



# REDEFINITIO

#### Redefining the cloud agenda in a post-pandemic world

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- COVID-19 created the business case for the cloud
- The uncertainty caused by the pandemic emphasised the need for flexibility, resiliency, and redundancy in operations and development
- 79% of companies admit that COVID-19 caused them to increase their budget for digital transformation\*

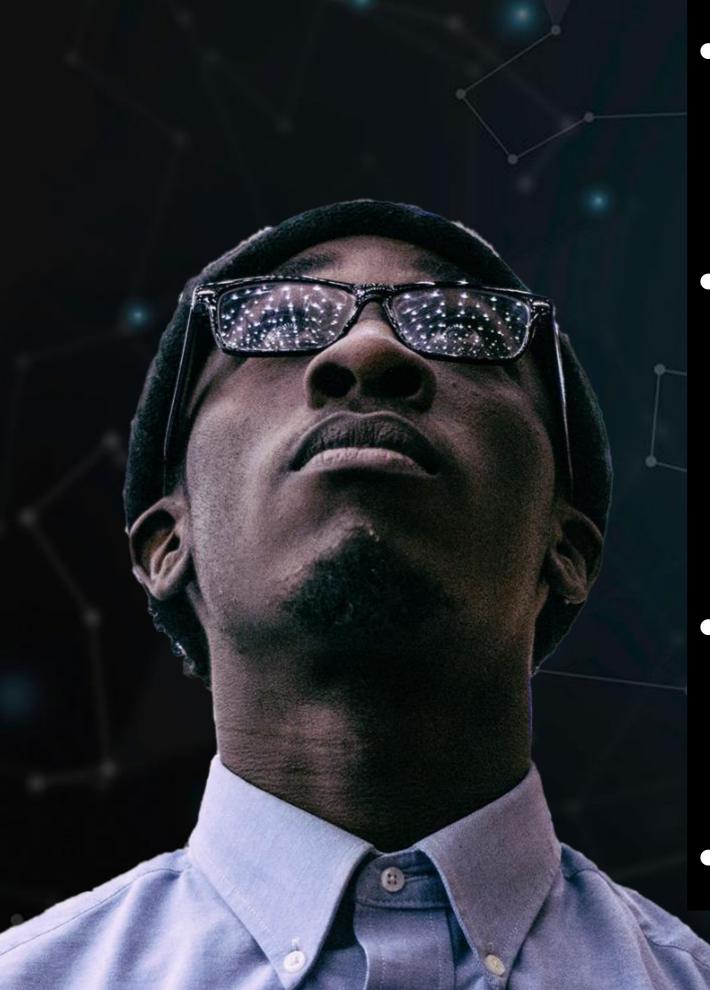




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## REDEFINING

#### Drivers of cloud adoption



- Global focus on minimising their overall capital through customised cloud services for business needs
- Unintended consequence of vast internet access = security and compliance concerns, leading to organisations using private clouds for data security
- Hybrid solutions also allow portability of the applications between different clouds
- Management of the cloud cloud orchestration

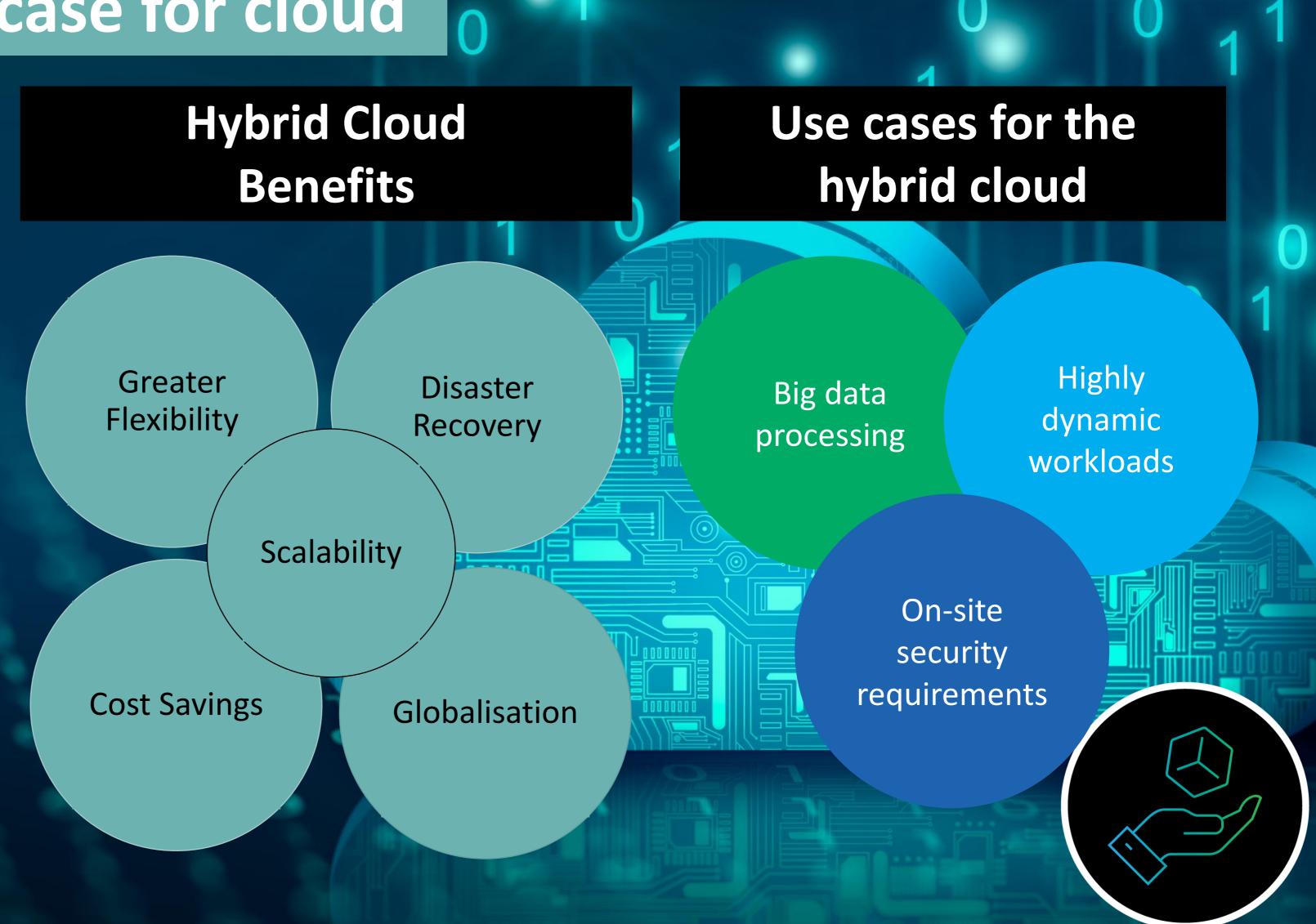


#### Making the business case for cloud

## Making the business case for cloud

Tangible benefits aligned with business objectives

- Productivity
- Cost
- Innovation
- Customer and employee perspective
- True transformation
- Application management and modernisation
- Resiliency
- Workload hierarchy management





#### Why cloud adoption fails and how to avoid it

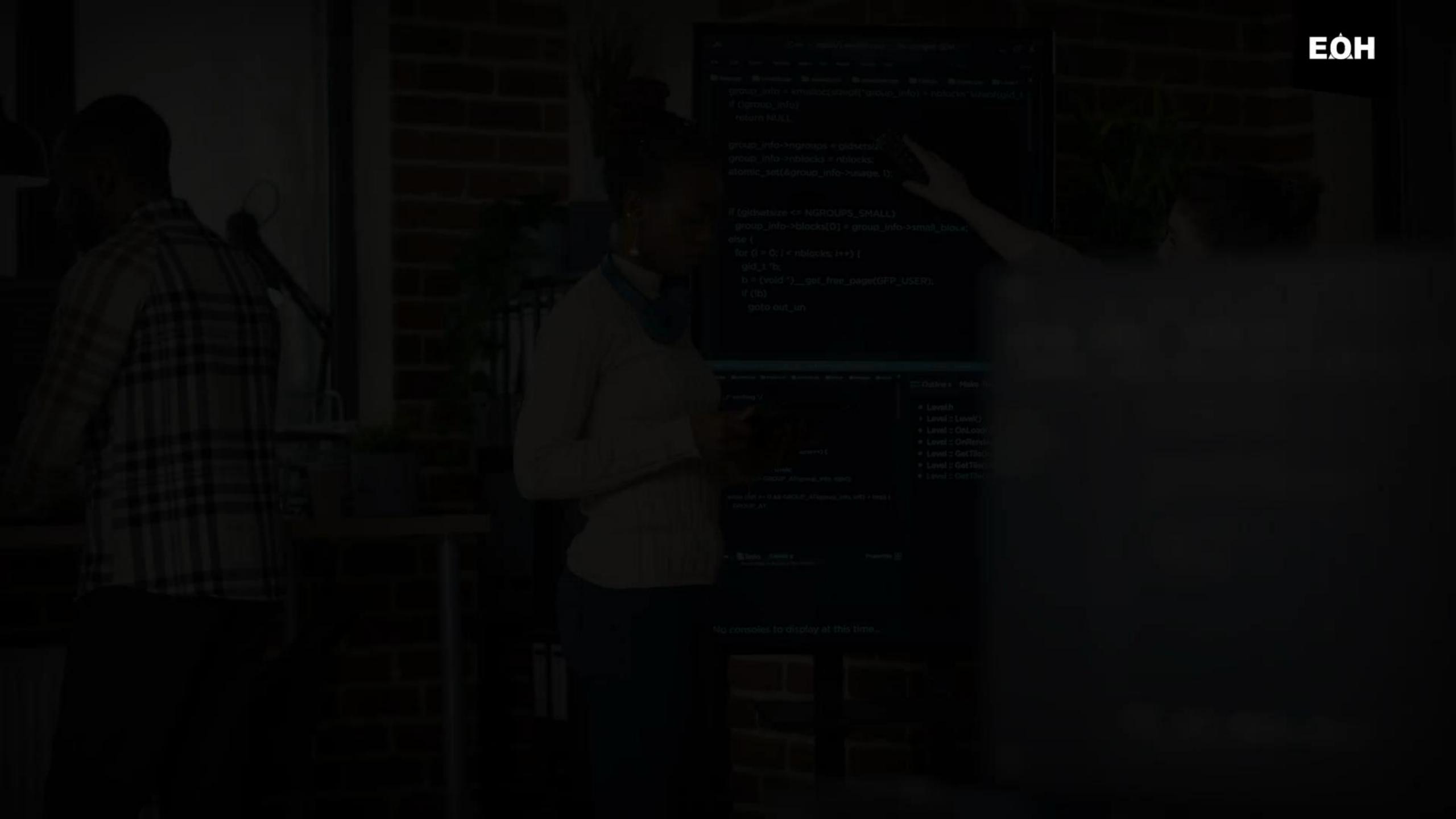


57 % of Amazon Web Service (AWS) users and 44% with Microsoft Azure users reported stalled or failed cloud adoption\*

#### Key areas to consider when moving to cloud:

- What needs to move to the cloud
- Business buy-in and alignment with data strategy, risk mitigation, other
- Adoption and adaptation (culture and change management)
- Change your processes and procedures
- Partnering and co-creation right skill set
- Security, compliance and governance
- Understand and manage your costs





#### What does success look like?

- Adoption of a hybrid multi cloud strategy— as 84 % of enterprises\*
- Strategy of on-prem vs off-prem workloads
- Business case rationale aligned to strategy and business scaling
- Reliable and skilled Partner for digital transformation journey including: data cleansing, modernisation,
  migration and on-going services

size and placement of your images, all those things are captured in the HTML and CSS codes of your website.

- Flexibility Hybrid cloud deployments = infrastructure on a private cloud while utilising public cloud
  - resources as required
- Optimisation



#### How can EOH help?

- Cloud infrastructure capabilities offered as a service
- Offered as a service on-prem or in the cloud
- Pay per-use VMware licensing (On-Prem, Private Hosted)
- VMware DRaaS cost reduction in license optimisation
- Vendor certification and backing (certified solution)
- Integration and interoperability
- Vmware Cloud Verified Partner (VCPP)
- Provides private cloud, hyperlocal (multi-tenant, self-service, VDC based platforms and Hyperscale solutions, i.e. Able to support single, Hybrid and multi cloud requirements and solutions

