



*Powering
the customer journey
to the intelligent enterprise*

SAP Labs Preview

SAP S/4HANA Cloud Release for Cross-topics and Two-tier ERP

Show and Tell Session 1811

October 15, 2018

CUSTOMER

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Agenda

- Welcome
- Analytics
- Data Migration Cockpit
- Extensibility
- Localization
- Situation Handling
- Two-Tier ERP, start your SAP S/4HANA Cloud journey at subsidiaries
- Ux
- Q&A



Martin Herrmann



Trijeeta Acharjee



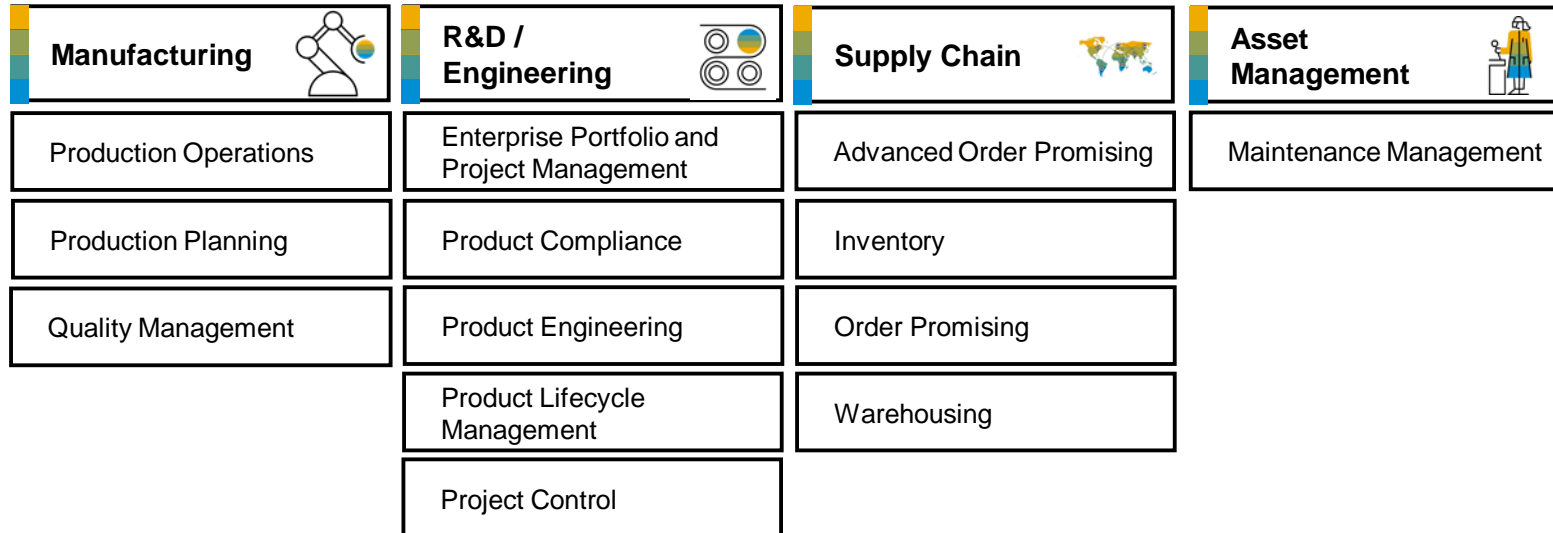
Martin Loeffler

SAP S/4HANA Cloud Product Management

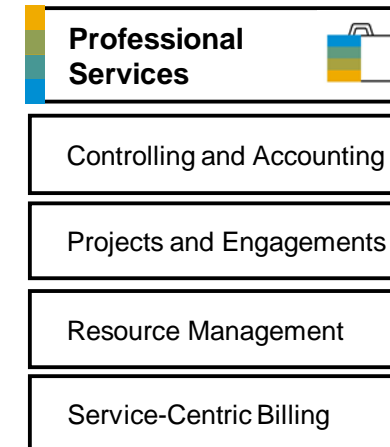
SAP S/4HANA Cloud 1808

Business Area in Line of Business / Industry / Technology

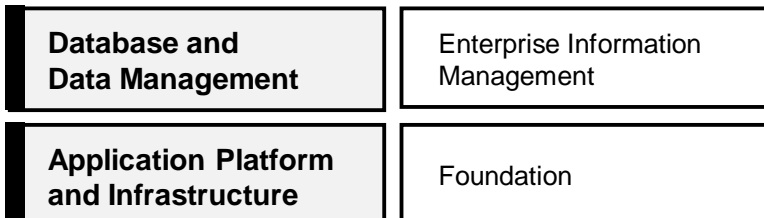
Product- and Asset-centric capabilities



Industry-specific capabilities








Real-time foundation

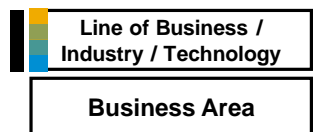


SAP S/4HANA Cloud 1808

Business Area in Line of Business

Core Business capabilities

 Finance	 Human Resources	 Sales	 Sourcing and Procurement	 Revenue
Accounting and Financial Close	Core HR and Payroll	Order and Contract Management	Central Procurement	Subscription Billing and Revenue Management
Advanced Accounting and Financial Close	Time Recording	Sales Performance Management	Invoice Management	Multichannel Billing
Advanced Financial Operations			Operational Procurement	
Cost Management and Profitability Analysis			Procurement Analytics	
Enterprise Risk and Compliance			Sourcing and Contract Management	
Financial Operations			Supplier Management	
Treasury Management				

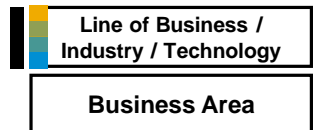
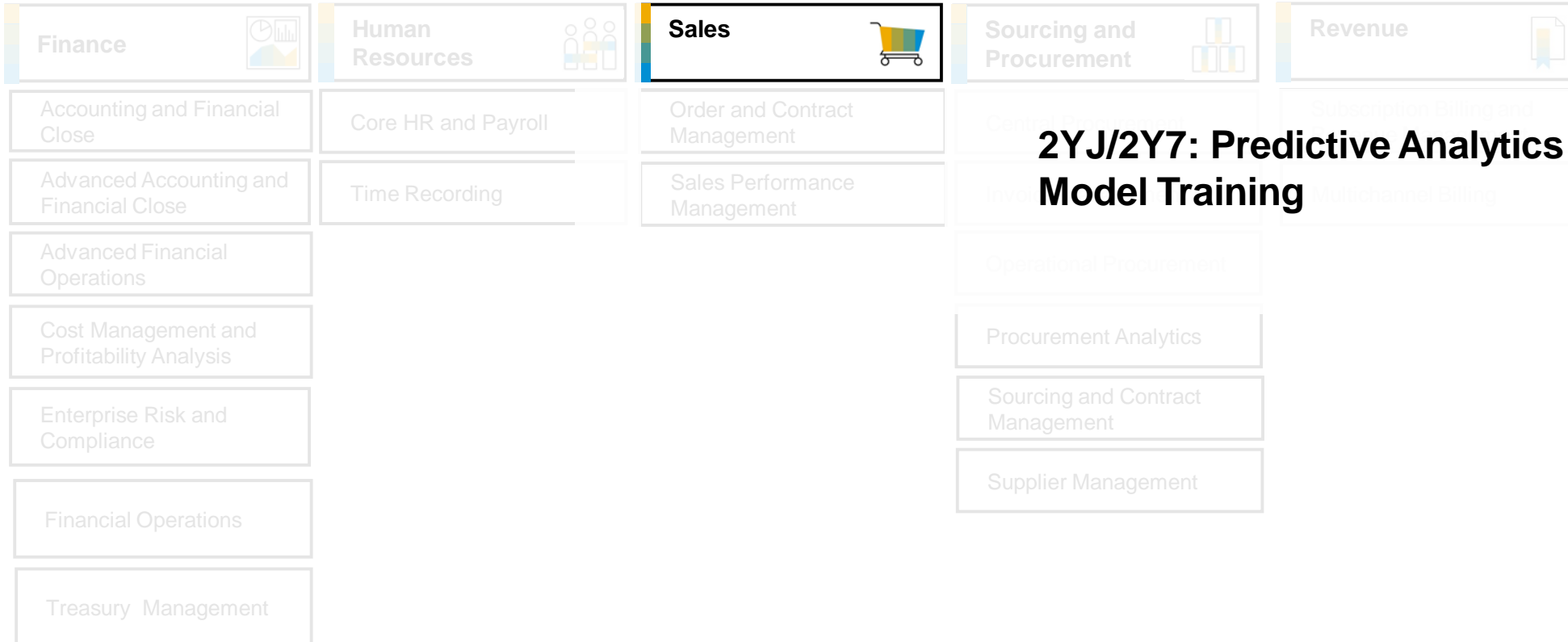


SAP S/4HANA Cloud 1811 - Analytics

SAP S/4HANA Cloud 1811

Business Area in Line of Business

Core Business capabilities



SAP S/4 HANA Cloud Embedded Analytics Content

Predictive Analytics Model Training – Sales / Project Cost Forecasting

Improved predictive model to provide forecasting

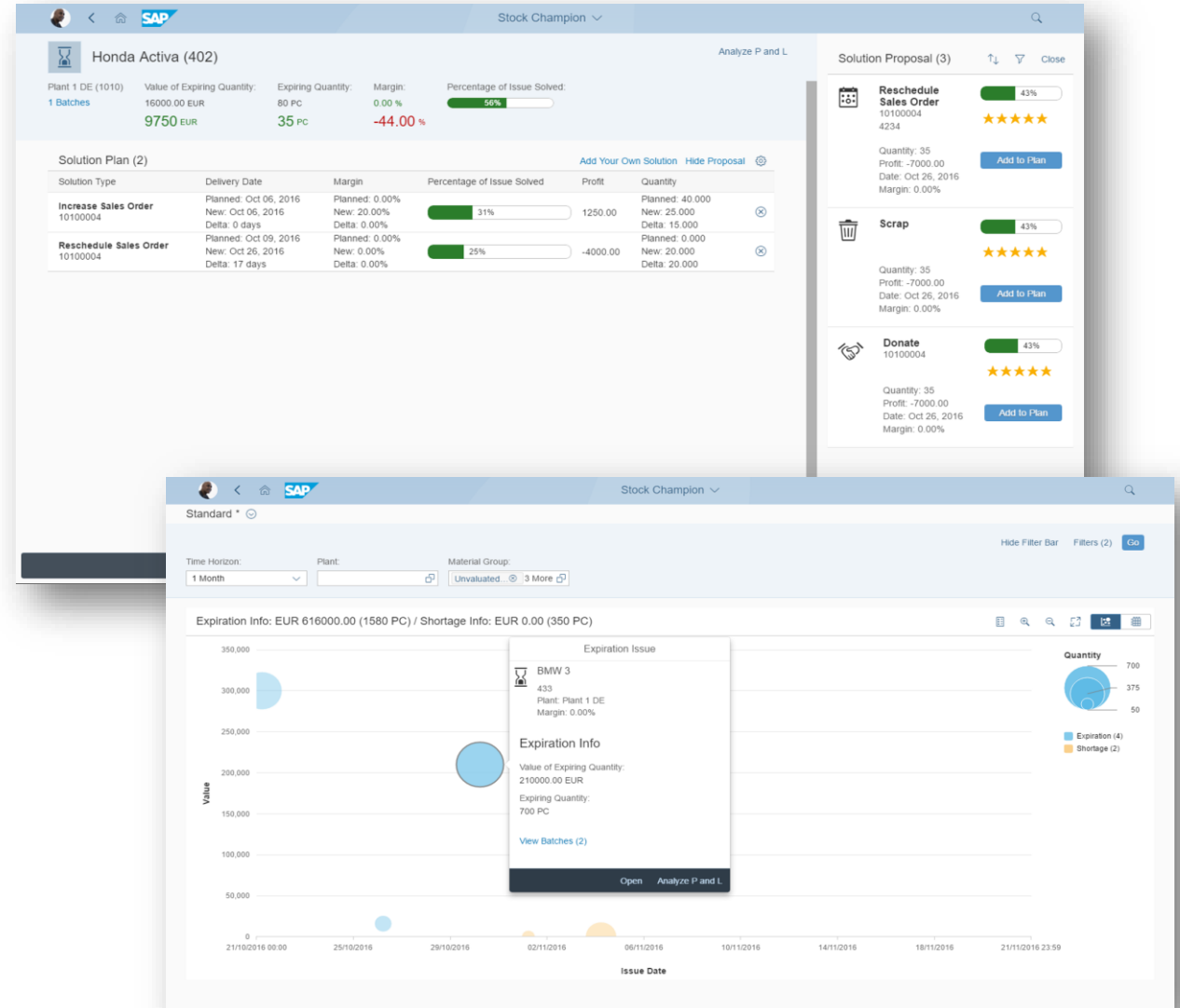
Less budget overruns and better project investment decisions based on more realistic Estimations.

Reduced effort for project cost planning and forecasting while improving the accuracy

Improved customer satisfaction due to ability to deliver projects on time.

[Help Link](#)

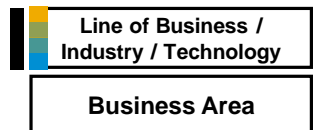
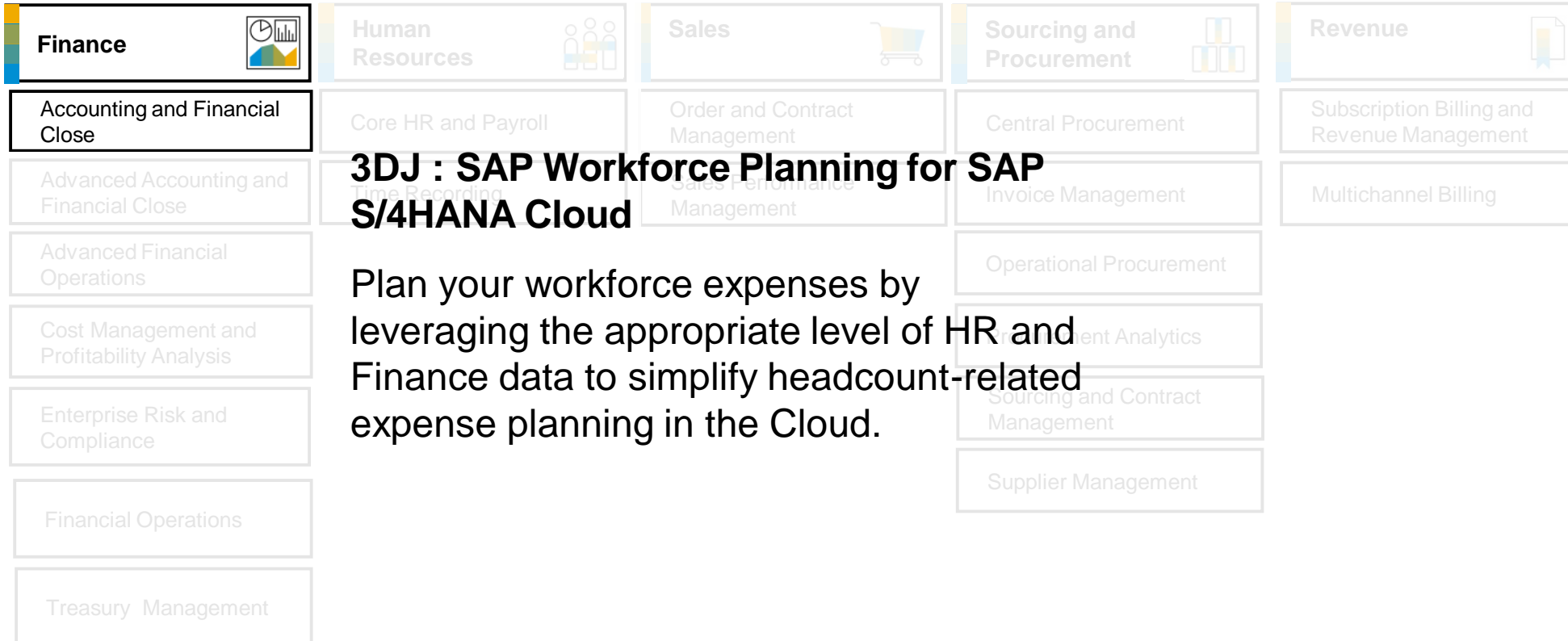
[Demo Link](#)



SAP S/4HANA Cloud 1811

Business Area in Line of Business

Core Business capabilities



Best Practice Content for SAP Analytics Cloud for SAP S/4HANA Cloud

SAP Workforce Planning

Closes the gap between Finance and HR assumptions by merging the assumptions into one planning & analysis solution.

Plan your workforce expenses by leveraging the appropriate level of HR and Finance data to simplify headcount-related expense planning in the Cloud

Leverage Success Factors HR data to simplify planning based on existing headcount.

Pre-populate Plan expense assumptions by deriving run-rate from a set of Actual financial history from SAP S/4HANA Cloud

in FTE

COST CENTER	LOCATION	JOB CLASSIFICATION	ACCOUNT	VERSION		Plan			
				TIME		Actual	Plan		
				Jul (2018)	Aug (2018)	Sep (2018)	Oct (2018)	Nov (2018)	Dec (2018)
Financials (U...	Denver	Chief Executive Offi...	√ FTE Employee	1.0	1.0	1.0	4.0	1.0	1.0
			√ FTE_Net	0.0	0.0	0.0	3.0	-	-
			FTE Hire	-	-	-	3.0	-	-
			FTE Transfers	-	-	-	-	-	-
			FTE Term	-	-	-	-	-	-
			FTE Opening (Base)	1.0	1.0	1.0	1.0	1.0	1.0

COST CENTER	LOCATION	JOB CLASSIFICATION	ACCOUNT	VERSION		Plan		
				TIME		Actual	Plan	
				Sep (2018)	Sep (2018)	Oct (2018)	Nov (2018)	Dec (2018)
			Salary/Wage Annual	Salary/Wage A...	Merit % - i...	Merit % - i...	Merit % - i...	
Financials (US)	Denver	Analyst		96,000	96,000	-	-	-
		Chief Executive Officer		180,000	180,000	-	-	-

in USD

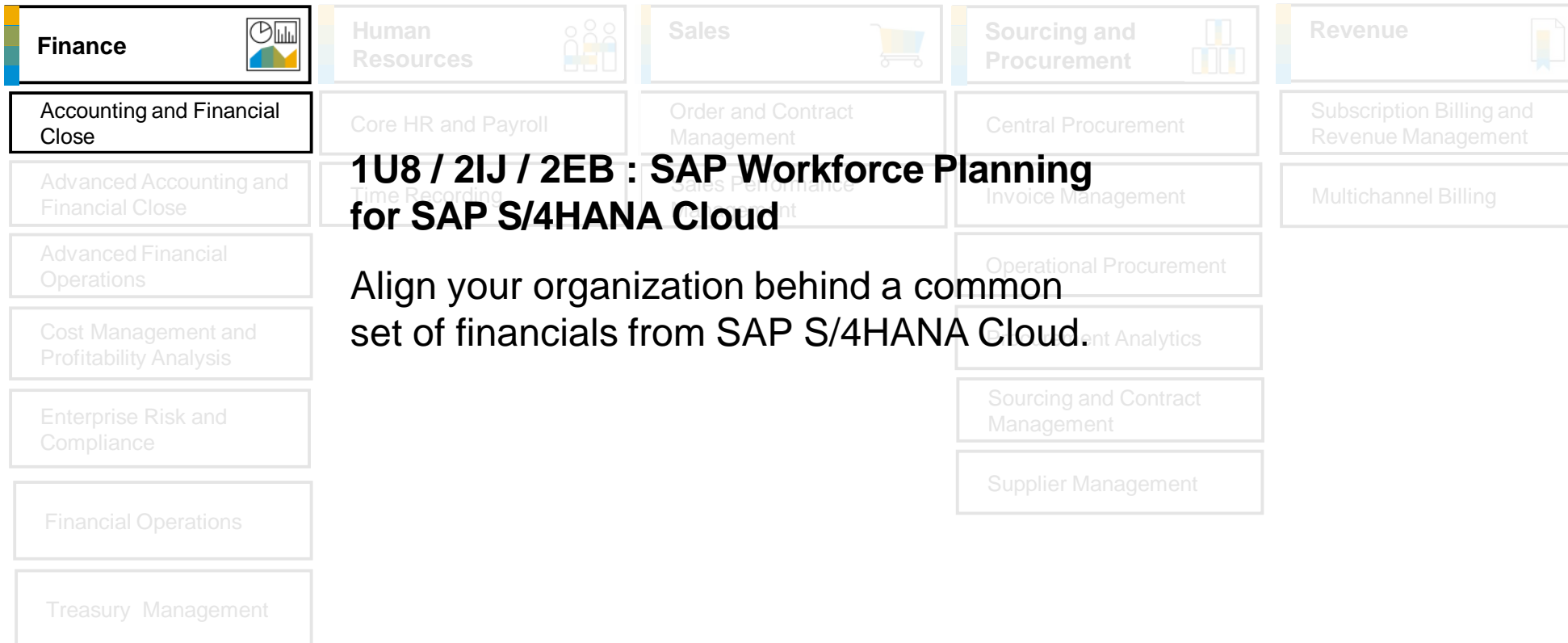
COST CENTER	LOCATION	JOB CLASSIFICATION	ACCOUNT	VERSION		Plan		
				TIME		Actual	Plan	
				Oct (2018)	Nov (2018)	Dec (2018)		
Financials (US)	Denver	Chief Executive Officer	Travel per FTE	2,838	2,838	2,838		
			Oth Emp Exp pe...	1,419	1,419	1,419		
			Office Exp per FTE	4,257	4,257	4,257		

[Demo Link](#)

SAP S/4HANA Cloud 1811

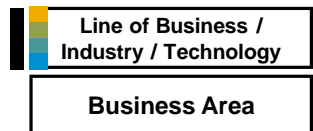
Business Area in Line of Business

Core Business capabilities



1U8 / 2IJ / 2EB : SAP Workforce Planning for SAP S/4HANA Cloud

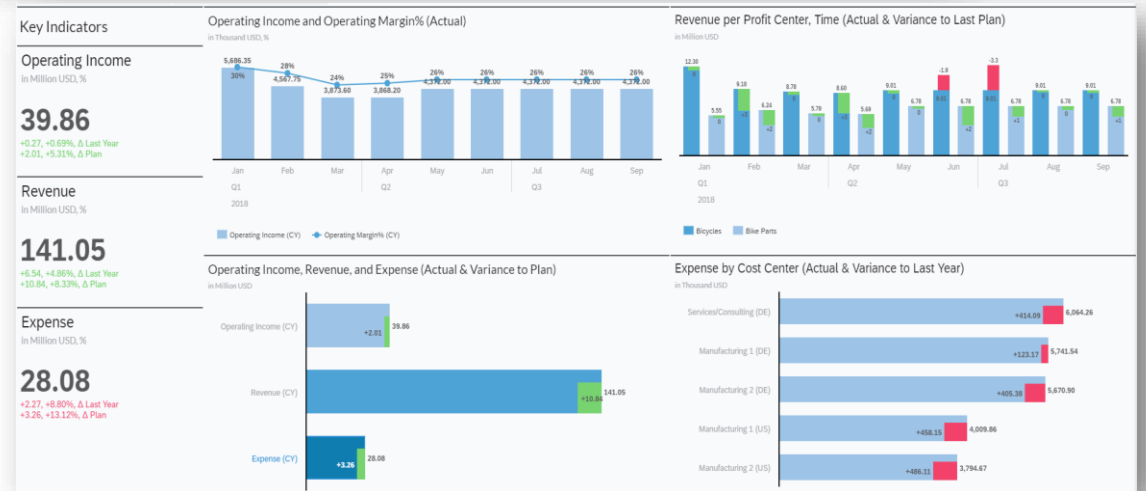
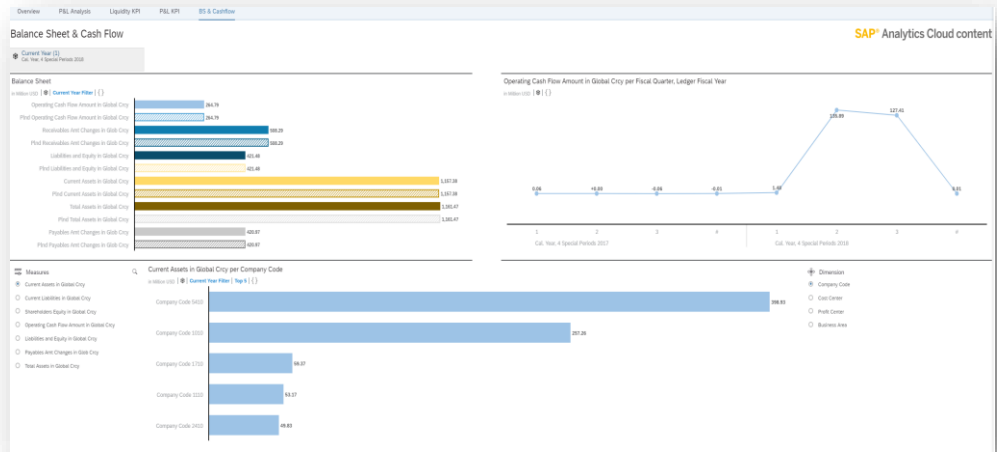
Align your organization behind a common set of financials from SAP S/4HANA Cloud.



Best Practice Content for SAP Analytics Cloud for SAP S/4HANA Cloud

SAP Financial Planning & Analysis

- Align your organization behind a common set of financials from SAP S/4HANA Cloud.
- Realtime Financial Cash flow statement.
 - Accounts Payable Accounting Clerk can get real time insight to outstanding payables and Days Payable Outstanding.
- Real time Financial Statement Analytics report leverages the financial statement CDS View for proper sign treatment with semantic tags.
- Cash flow planning & analysis views.
- Simpler selectors on dashboards. Optimized calculation logic.

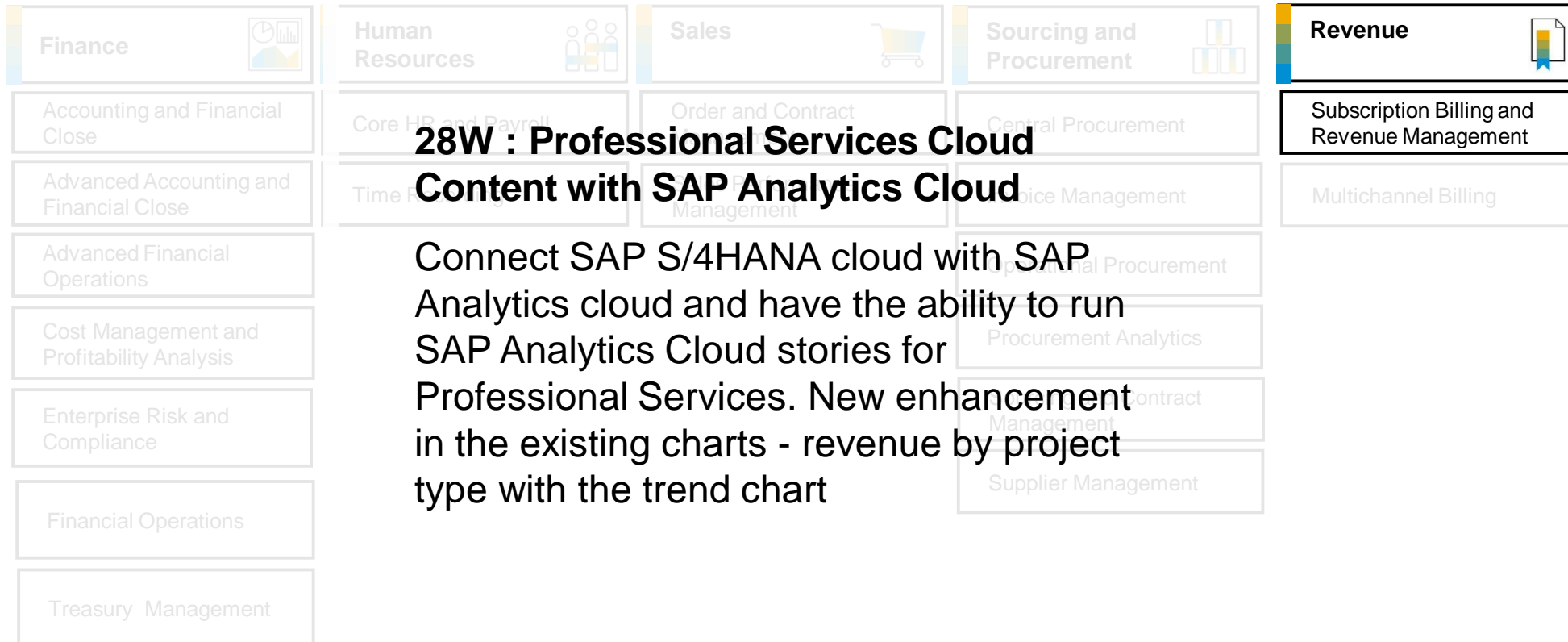


[Demo Link](#)

SAP S/4HANA Cloud 1811

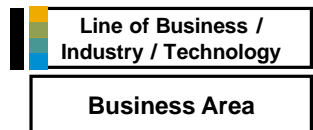
Business Area in Line of Business

Core Business capabilities



28W : Professional Services Cloud Content with SAP Analytics Cloud

Connect SAP S/4HANA cloud with SAP Analytics cloud and have the ability to run SAP Analytics Cloud stories for Professional Services. New enhancement in the existing charts - revenue by project type with the trend chart



Best Practice Content for SAP Analytics Cloud for SAP S/4HANA Cloud

Professional Services Cloud Content

Integration between SAP S/4HANA Cloud for Professional Services and SAP Analytics Cloud.

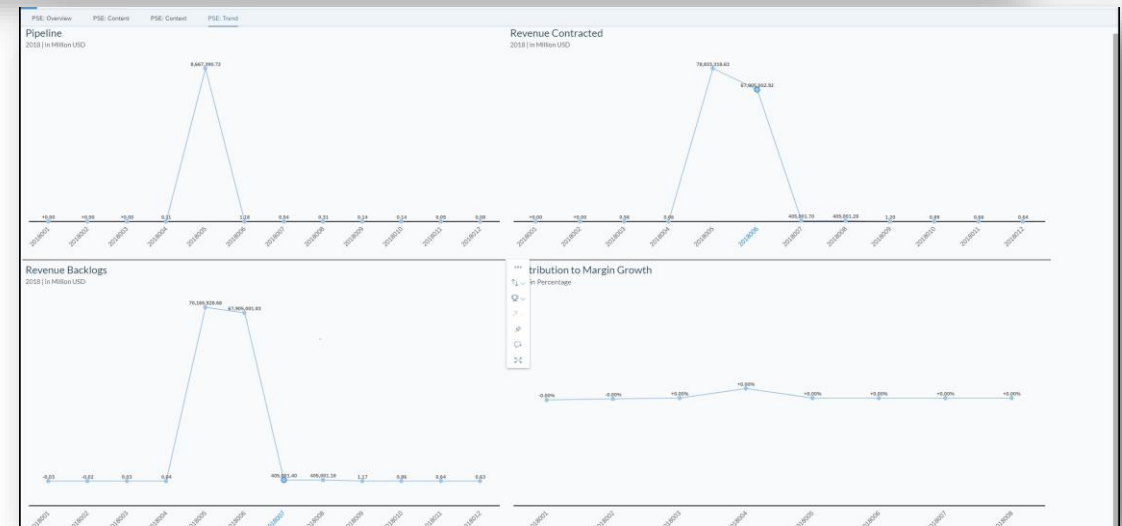
Real-time insights into commercial activities across the company for project managers.

Increase customer satisfaction through better business reporting.

Visibility of the project backlog in terms of revenue and productivity.

Trend chart for revenue in pipeline, revenue in contracted and the backlogs including contribution to the margin growth.

[Demo Link](#)



SAP S/4HANA Cloud 1811 – Data Migration Cockpit

SAP S/4HANA Migration Cockpit

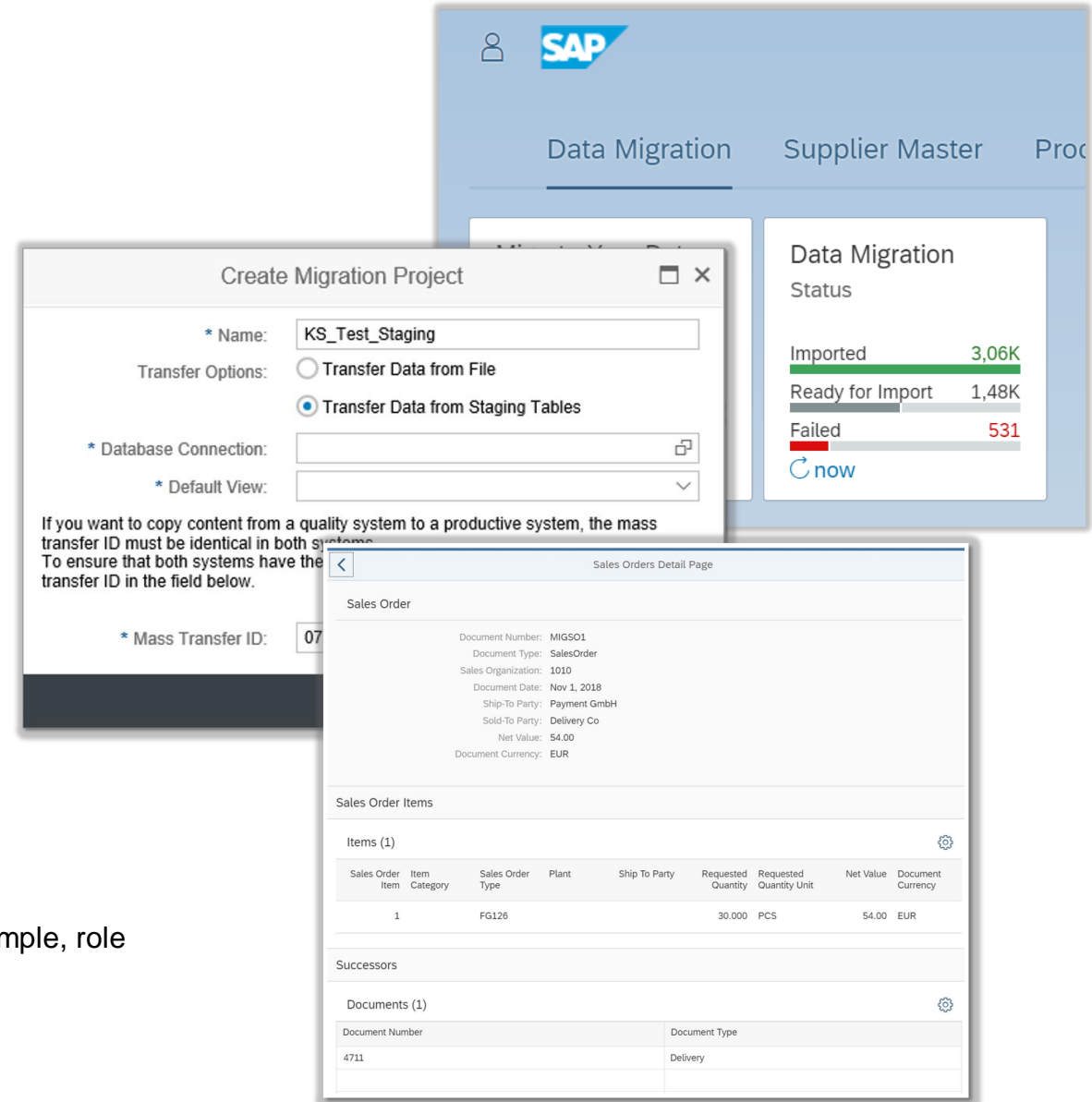
The latest improvements for the SAP S/4HANA Migration Cockpit bring you new features which will help you during your data migration activities (BH5, 2Q2)

Capabilities:

- Data Migration Status app to manage and monitor your data migration activities on time and within budget
- Data Migration from staging allows much easier handling of very high volumes of data using ETL tools
- Migration of historical data – NEW feature

For SAP S/4HANA Cloud, the following business roles are needed:

- *SAP_BR_CONFIG_EXPERT_DATA_MIG*
- *SAP_BR_BPC_EXPERT*
- The corresponding role for each migration object is also required. For example, role *SAP_BR_CASH_MANAGER* for the Bank Migration object.

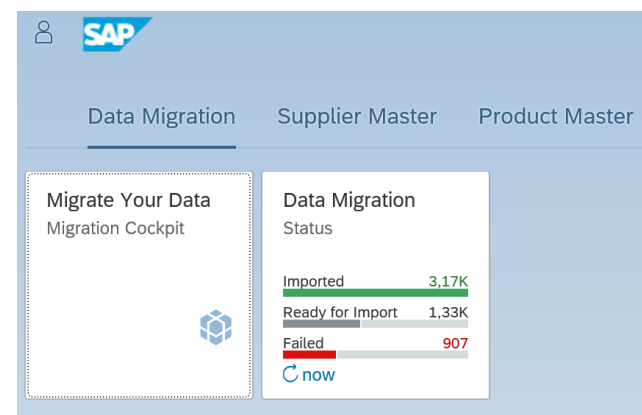


Data Migration Status app

With this app, you can check the status of your migration objects and projects after you've started migrating data to your SAP S/4HANA Cloud system for at least one migration object.

This app provides the following key features:

1. Get an overview of your migration objects and projects in real time
2. Use filters and change view settings to drill down into reports faster
3. See detailed statuses for all records
4. Get info on all messages
5. Navigate to the standard SAP Fiori app directly from each record
6. Export reports to Microsoft Excel files
7. **Additional Feature** - Audit data using the built-in audit function



Source ID	Status	Description	Asset	Audit Status	Created on
1010/ 111/	Ready to import	Test Description			09/28/2018
1010/ 12311/	Failed	Test Description			08/23/2018
1710/ 6000041/	Imported	ER - Software Bike Office 2016	00000600016		08/22/2018
1710/ 6000031/	Imported	ER - Laptop III	00000600015		08/22/2018
1710/ 6000021/	Imported	ER - Laptop II	00000600014		08/22/2018
1710/ 6000011/	Imported	ER - Laptop I	00000600013		08/22/2018
1710/ 5000021/	Imported	ER - Car Economy III	00000500014		08/22/2018
1710/ 5000011/	Imported	ER - Car Economy II	00000500013		08/22/2018
1710/ 5000001/	Imported	ER - Car Economy I	00000500012		08/22/2018
1710/ 3000031/	Imported	ER - Bikeart Graphic	00000300012		08/22/2018
1710/ 3000021/	Imported	ER - Meeting Room Equipment	00000300011		08/22/2018
1710/ 3000011/	Imported	ER - Office Combi Highline	00000300010		08/22/2018
1710/ 3000001/	Imported	ER - Office Combi Tonline	00000300009		08/22/2018

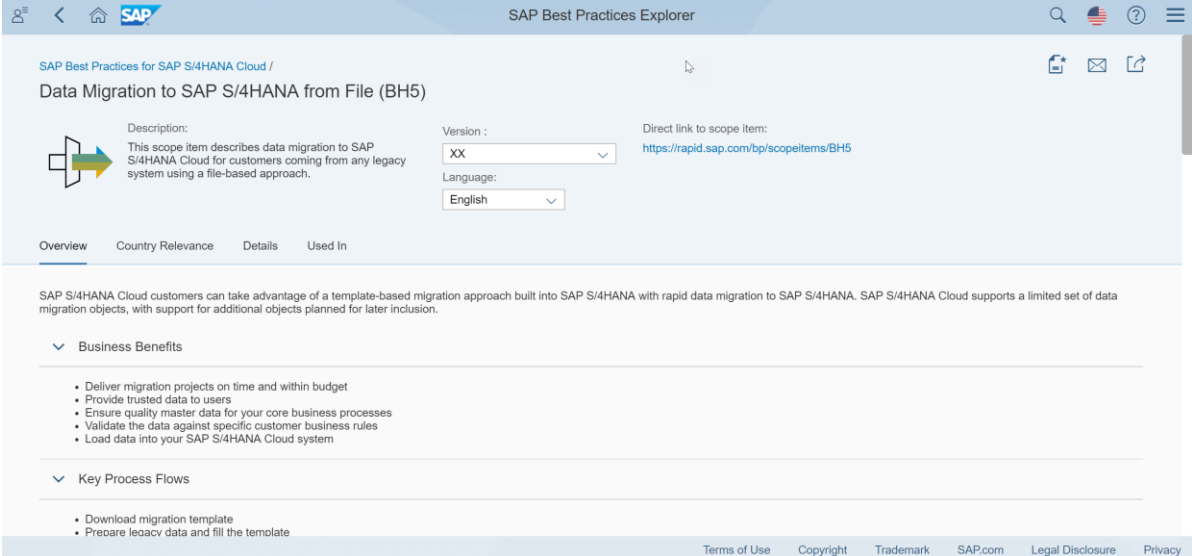
Data Migration from File

Data Migration to SAP S/4HANA from File (BH5)

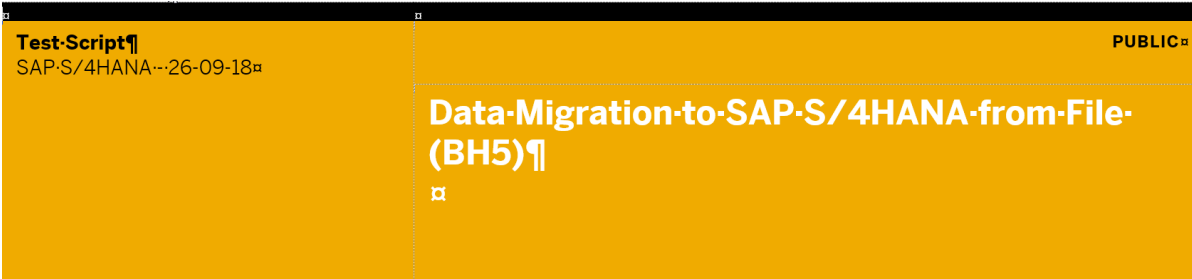
SAP S/4HANA Cloud customers can take advantage of a template-based migration approach built into SAP S/4HANA with rapid data migration to SAP S/4HANA.

Business benefits:

- Deliver migration projects on time and within budget
- Provide trusted data to users
- Ensure quality master data for your core business processes
- Validate the data against specific customer business rules
- Load data into your SAP S/4HANA Cloud system



The screenshot displays the SAP Best Practices Explorer interface for the 'Data Migration to SAP S/4HANA from File (BH5)' scope item. The page includes a description: 'This scope item describes data migration to SAP S/4HANA Cloud for customers coming from any legacy system using a file-based approach.' It also features a version dropdown set to 'XX', a language dropdown set to 'English', and a direct link to the scope item: <https://rapid.sap.com/bp/scopeitems/BH5>. The interface includes tabs for 'Overview', 'Country Relevance', 'Details', and 'Used In'. Below the main content, there are sections for 'Business Benefits' and 'Key Process Flows'. The 'Business Benefits' section lists: 'Deliver migration projects on time and within budget', 'Provide trusted data to users', 'Ensure quality master data for your core business processes', 'Validate the data against specific customer business rules', and 'Load data into your SAP S/4HANA Cloud system'. The 'Key Process Flows' section lists: 'Download migration template' and 'Prepare legacy data and fill the template'. The footer contains links for 'Terms of Use', 'Copyright', 'Trademark', 'SAP.com', 'Legal Disclosure', and 'Privacy'.



The screenshot shows a SAP Test-Script window with a yellow background. The title bar reads 'Test-Script' and 'PUBLIC'. The main content area displays the title 'Data-Migration-to-SAP-S/4HANA-from-File-(BH5)' in white text on a dark yellow background. The script ID 'SAP-S/4HANA--26-09-18' is visible in the top left corner.

Data Migration from Staging

SAP Best Practices Explorer Content

[Data Migration to SAP S/4HANA from Staging \(2Q2\)](#)

Customers can migrate data into SAP S/4HANA Cloud from legacy systems, using a staging area with staging tables as a source for the SAP S/4HANA Migration Cockpit.

Consideration	Files	Staging Tables
Size Limit	The size limit for each uploaded XML file is 100 MB. *	No Limit.
System Considerations	None.	Staging system (database) is located on the SAP Cloud Platform.
Data Provisioning	Enter data manually in each Microsoft Excel XML file.	Fill tables manually or by using preferred tools (for example SAP Agile Data Preparation).

* You can upload multiple XML files at once by using a zip file. Note that the combined size of all the XML files you want to add to the zip file must not exceed 160MB.

The screenshot shows the SAP Best Practices Explorer interface for the scope item 'Data Migration to SAP S/4HANA from Staging (2Q2)'. The interface includes a description, version dropdown (SAP S/4HANA Cloud), language dropdown (English), and a direct link to the scope item. Below the description, there are sections for Business Benefits and Key Process Flows. A prominent yellow overlay on the right side contains the following text:

Set-Up Instructions
 PUBLIC
 SAP S/4HANA Cloud
 2018-07-09

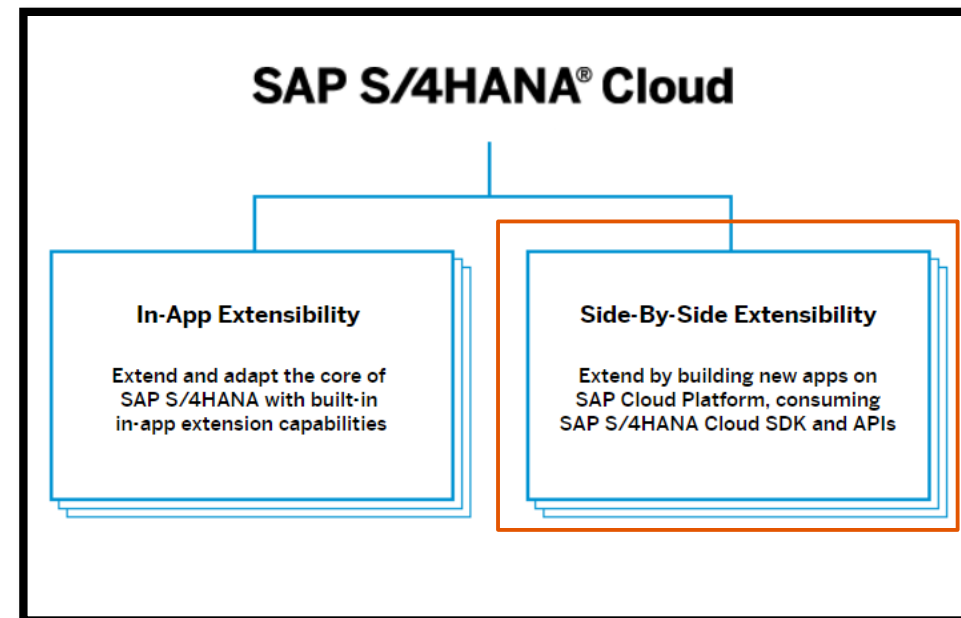
Setting Up Data Migration to SAP S/4HANA from Staging (2Q2)

[Communication scenario Migration Cockpit Integration \(SAP_COM_0259\)](#)

The screenshot shows a Test-Script in SAP S/4HANA. The title of the script is 'Data-Migration-to-SAP-S/4HANA-from-Staging-(2Q2)'. The interface includes a 'Test-Script' header and a 'PUBLIC' indicator.

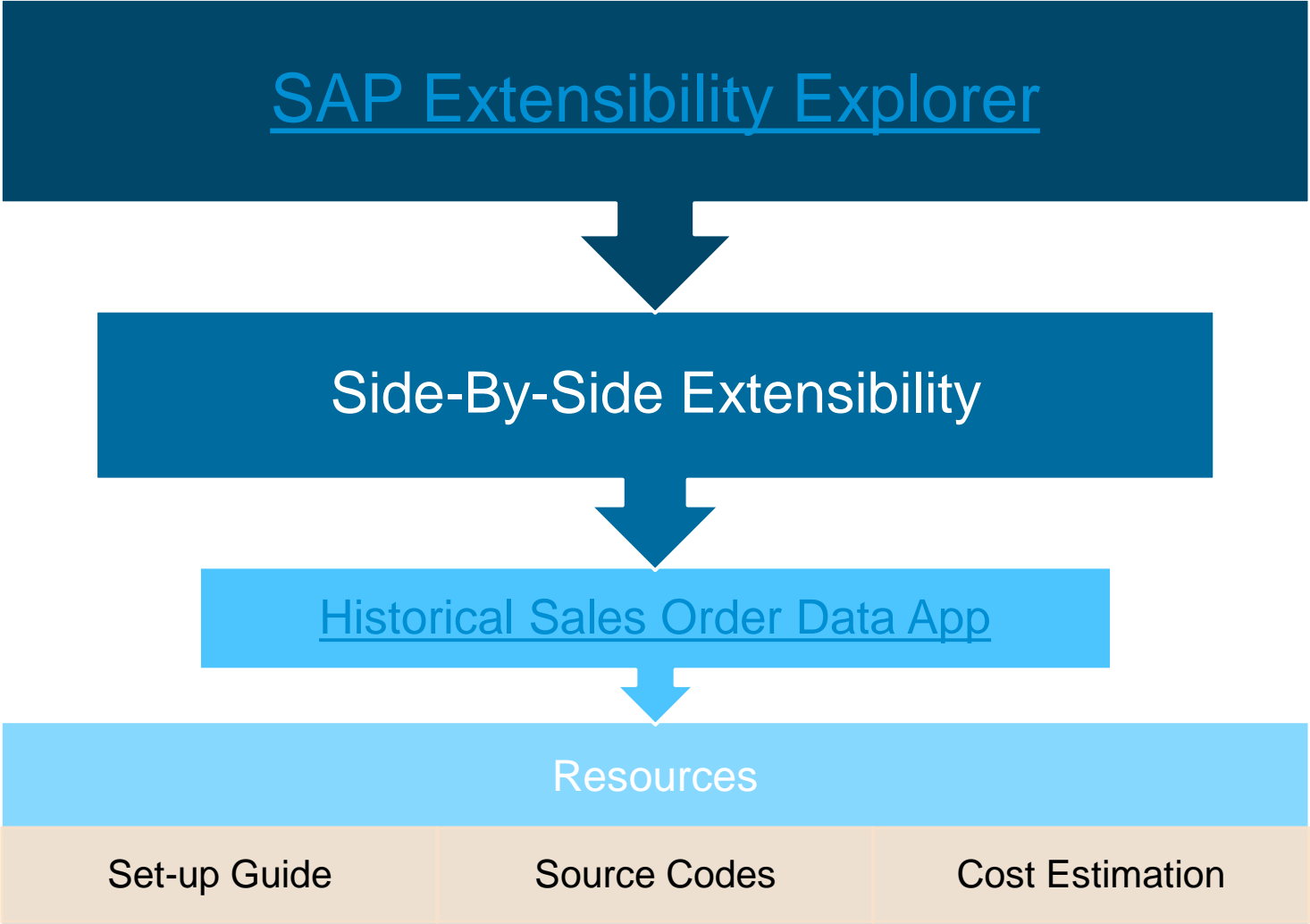
What about the historical data in the legacy?

- Extend data migration to include historical data into S/4HANA cloud using Side-By-Side Extensibility.
- Reach the completeness of the customer data scope.
- Similar upload templates as the migration object templates in migration cockpit.
- Search, filter and sort operations on the historical data.
- Export the data to Excel files.



Where can I Start?

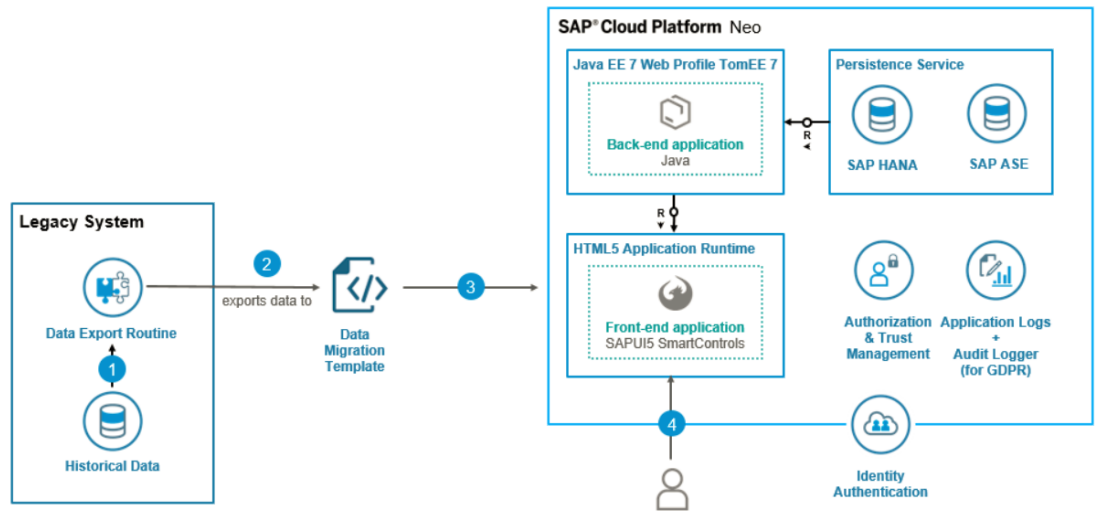
<https://sap.com/extends4>



Historical Sales Order Data App powered by Side-By-Side Extensibility

Sales Order Item	Item Category	Sales Order Type	Plant	Ship To Party	Requested Quantity	Requested Quantity Unit	Net Value	Document Currency
1		FG126			30.000	PCS	54.00	EUR

Migrate Historical Data (Neo version)



SAP S/4HANA Cloud 1811 – Extensibility

SAP Extensibility Explorer for S/4HANA Cloud

SAP Labs Preview

SAP Extensibility Explorer @
<https://www.sap.com/extends4>

The latest improvements* for the SAP Extensibility Explorer for S/4HANA Cloud bring you 10 new sample extension scenarios that enable you to learn and experience various extensibility features/patterns for SAP S/4HANA Cloud.

List of Sample Scenarios (<https://www.sap.com/extends4>)

- Setting Up Authentication for SAP S/4HANA Cloud Extensions
- Timesheet Data Export
- Migrated Sales Order Data
- Native iOS Offline Timesheet App
- Change Payment Information via an approval workflow
- Workforce Utilization Reporting
- Enable Custom Fields in the Purchasing Process
- Custom Logic Samples
- Customer Project Planning and Assignment
- Combined Reporting for Professional Services and Sales Orders

* The release plan of extension samples are not tied to S/4HANA Cloud release plan. They are delivered via GitHub.

SAP Extensibility Explorer for SAP S/4HANA Cloud

Explore SAP S/4HANA Cloud Extensibility options by leveraging the sample scenarios from SAP

Watch the Overview Video

Overview

SAP S/4HANA® Cloud

In-App Extensibility
Extend and adapt the core of SAP S/4HANA with built-in in-app extension capabilities

Side-By-Side Extensibility
Extend by building new apps on SAP Cloud Platform, consuming SAP S/4HANA Cloud SDK and APIs

Sample Extension Scenarios

Explore the list of prebuilt extension scenarios that are available to be downloaded and used. Examine each example for details about their scope, architecture, and process flow. See the links to GitHub (takes you to the source code), setup instructions, and other related materials. The scenarios will help you understand the technical aspects of extending SAP S/4HANA Cloud. You can use the scenario's source code as a template for building similar extensions.

*Sample extension scenarios are designed to help you get an overall understanding of various extensibility concepts/patterns. SAP recommends not to use these samples for any productive usage.

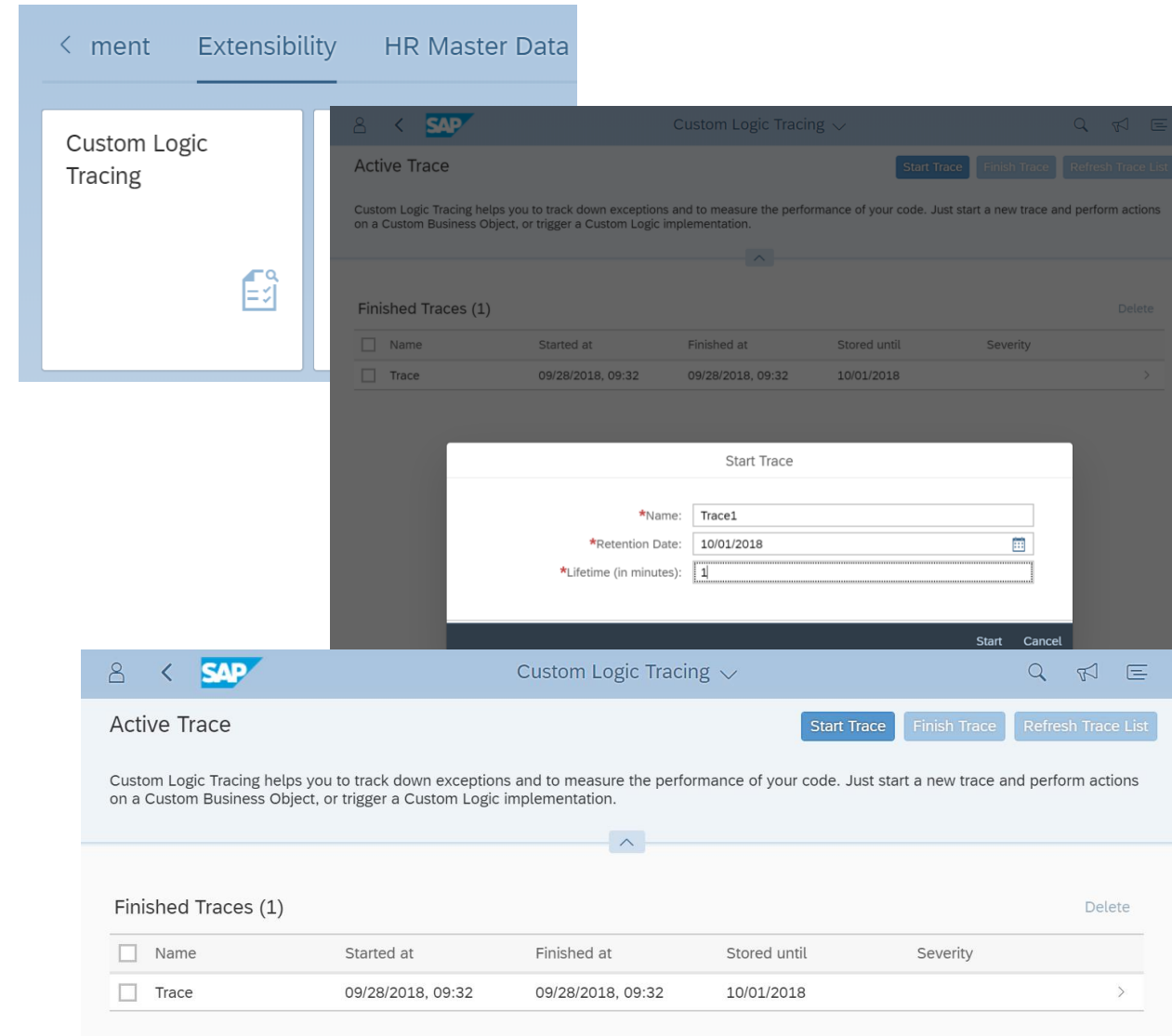
SAP S/4HANA Cloud Product Web Ordering and Reporting	Develop a Custom UI and Deploy it to SAP S/4HANA Cloud	Validate Customer Addresses using a Microservice	Display SAP S/4HANA Cloud Products on an iOS Device
Display Created or Changed Sales Orders Using Business Event Handling	Collaborative Address Validation Using SAP Enterprise Eventing Services	Quick Time Entry for SAP S/4HANA Cloud Time Recording	Workforce Utilization Reporting
Enable Custom Fields in the Purchasing Process	Timesheet Data Export	Migrated Sales Order Data	Native iOS Offline Timesheet App
Change Payment Information via Approval Workflow	Customer Project Planning and Assignment	Custom Logic Samples	Set Up Authentication for SAP S/4HANA Cloud Extensions
Combined Reporting for Professional Services and Sales Orders			

Custom Logic Tracing

This app helps you to track down exceptions and to measure the performance of your code.

Use this app to trace:

- Processing order
- Processing duration
- Values of input and output
- Duration of execution of BAdI implementation
- Which exceptions are raised and where and when they occur
- Jump into your code to adjust it directly from tracing app



SAP S/4HANA Cloud 1811 – Localization

SAP Best Practices for SAP S/4HANA Cloud

Localization



SAP Labs Preview

SAP Best Practices for SAP S/4HANA Cloud

38 Countries:

Australia, Austria, Belgium, Brazil, Canada, China, Denmark, France, Finland, Hong Kong, Germany, Great Britain, Hungary, India, Indonesia, Ireland, Italy, Japan, Luxembourg, Malaysia, Mexico, New Zealand, Netherlands, Norway, Philippines, Poland, Saudi Arabia, Singapore, Spain, South Africa, South Korea, Sweden, Switzerland, United Arab Emirates, USA, Taiwan, **Turkey, Romania**



22 Languages:

Arabic, Chinese (simplified), Chinese (traditional), Danish, Dutch, English, Finnish, French, German, Hungarian, Italian, Japanese, Korean, Malay, Polish, Portuguese, Norwegian, Russian, Spanish, Swedish, **Turkish, Romanian**

SAP S/4HANA Cloud 1811 – Situation Handling

SAP S/4HANA Cloud - Situation Handling

Manage Situation Types (31N, 2TX, BMD, 2XW)

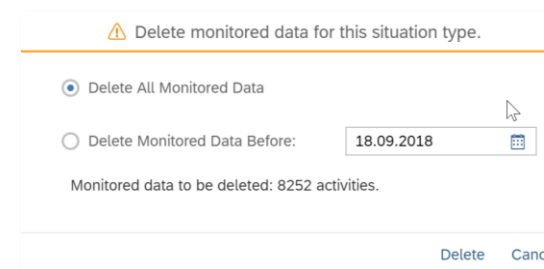
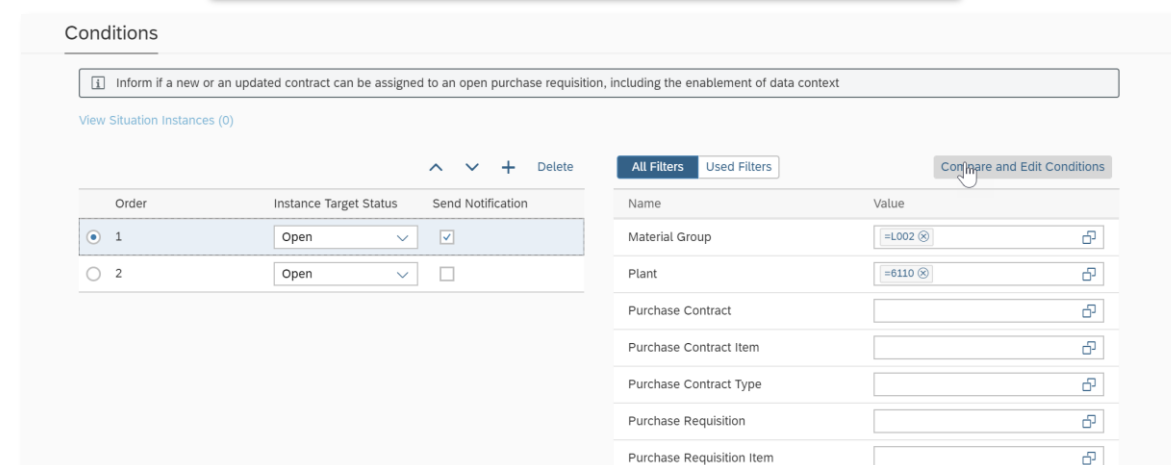
Situation Handling brings immediately issues to your attention which are critical to your business success. You are directed to business situations requiring your attention and provided with contextual information and actions in one place.

A business situation occurs when a business object changes a status relevant to a user, when critical deadlines are passed, or a KPI passes a threshold.

With the Fiori app Manage Situation Types you can maintain situation types which detect actual business situations and send notifications to specific users.

In 1811 this app will provide key enhanced capabilities such as:

- You can compare the filter criteria for all conditions and opt to see either only the used filters or all filters
- You can use a date picker to delete monitored data
- You can now decide to capture the data context from business situations and to extract it with the Business Situation – Read API for advanced analytics



SAP S/4HANA Cloud - Situation Handling

Capture Situation Data Context (31N)

The feature Capture Situation Data Context enables you to use the analytical data of situations to improve continuously the intelligent ERP. This results in high quality supported human handling and automation with advanced analytics.

Key capabilities are:

- The Data Context Capture feature can be added to a situation template and activated in the ready-to-use situation type.
- The communication scenario SAP_COM_0345 supports the extraction of Situation Data Context via a white-listed API: API_BUSINESS_SITUATION_SRV
- With 1811 this is currently available for “contract is ready for source of supply”

With the communication scenario you can extract the data context to a platform of your choice.

The screenshot displays the SAP API Business Hub configuration page for the 'Business Situation - Read' API. The top section shows 'Common Data' with fields for Arrangement Name (MHE_SAP_COM_0345), Own System (OLOALS1), and Communication System (MHE_SAP_COM_03045). Below this is the 'Inbound Communication' section with fields for User Name (COM_0345_USERSITUATIONHANDLING) and Authentication Method (User ID and Password). The 'Inbound Services' table lists the service 'Business Situation - Read' using OData V2 protocol, with the URL https://my300470-api.s4hana.ondemand.com/sap/opu/odata/sap/API_BUSINESS_SITUATION_SRV.

The bottom section shows the API details for 'Business Situation - Read', including a description: 'This synchronous inbound service enables you to read situation data context with the data provided in a payload'. It provides buttons for 'Show API Key' and 'Download SDK'. Below this, the 'API References' section shows the API Environment set to 'Sandbox' and lists two GET endpoints:

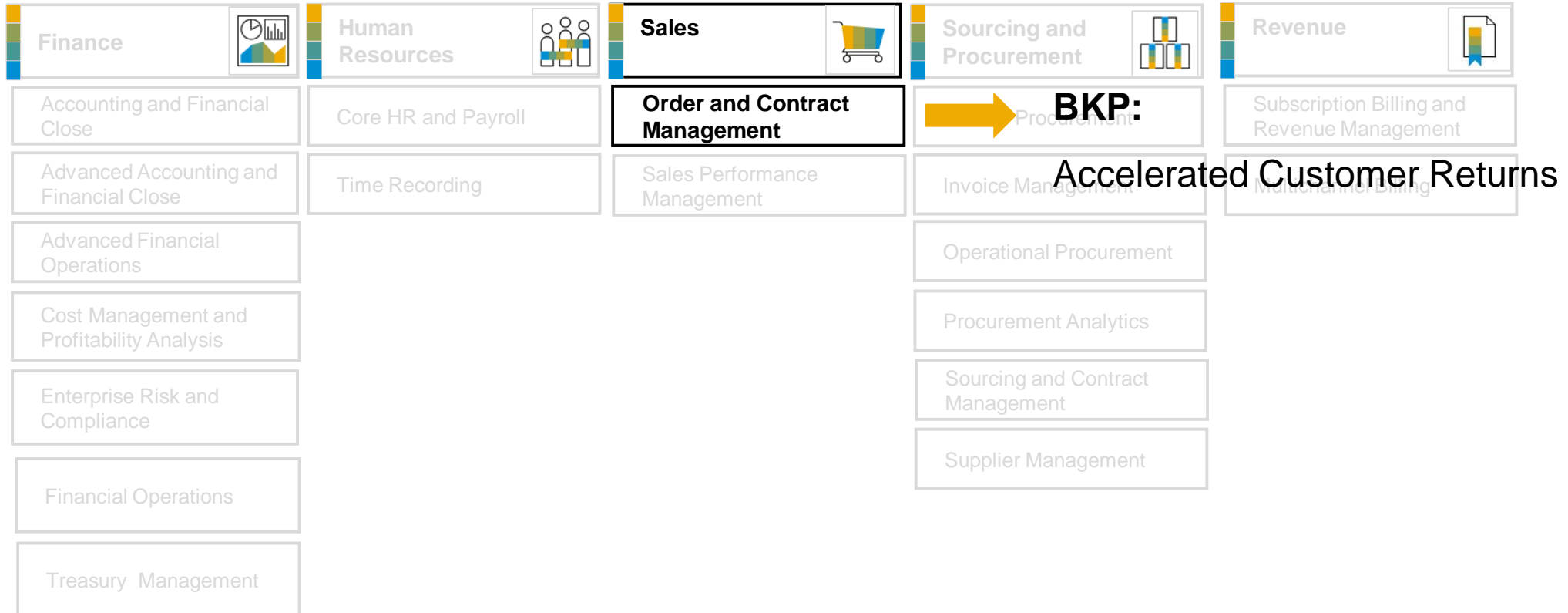
API Reference	Method	Endpoint	Try out	Code Snippet
A_SitnDataContext	GET	/A_SitnDataContext	Try out	Code Snippet
A_SitnInstance	GET	/A_SitnDataContext('{SitnDataContextID}')	Try out	Code Snippet

SAP S/4HANA Cloud 1811 – Two-Tier ERP

SAP S/4HANA Cloud 1811

Business Area in Line of Business / Industry / Technology

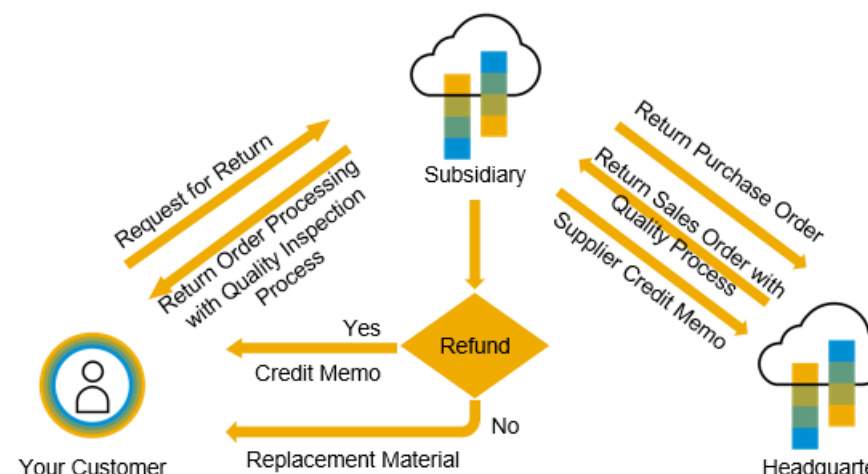
Core Business capabilities



B2B scenario for Accelerated Sales Returns in Two-Tier

Create Production Bill of Material -- (BKP, 2EJ and 2EL)

- Creation of Return Order by referring original billing document or sales order, auto creation of return delivery upon saving the return sales order
- Monitoring the return progress through the returns overview
- Inspection of goods at customer site
- Automatic creation of return purchase order for the product to be returned to seller system



Display Accelerated Return 60000003: Overview

Processing Status: ▲ Process Incomplete
 Logistical Status: Open
 Refunding Status: Open
 Splits Exist: No
 Follow-Up Activity: Receive into Plant
 Refund Control: Approved

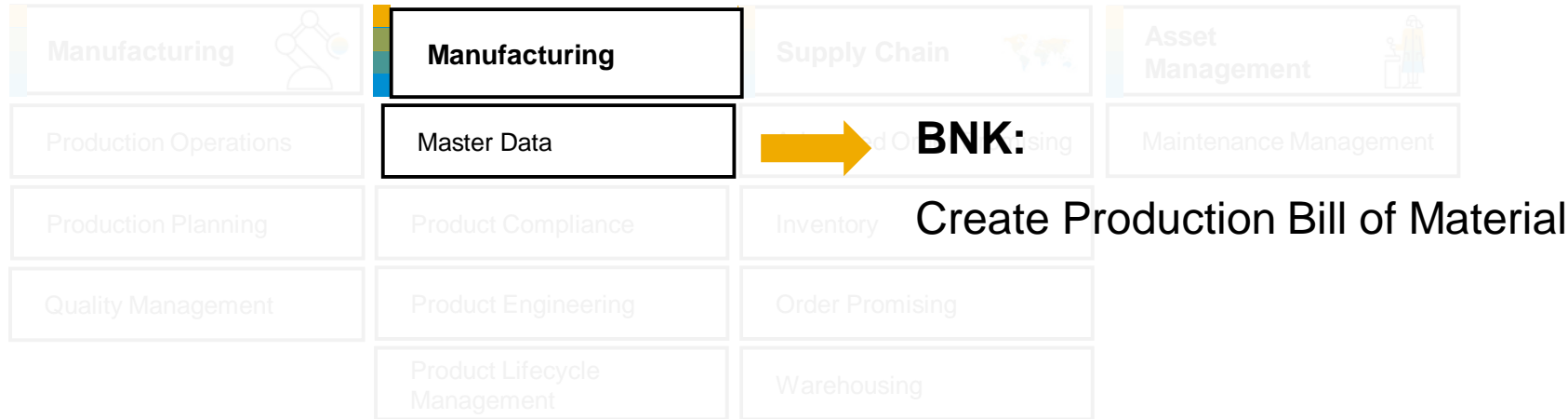
Sales Document: 60000003 10
 Customer: 10100003 Inlandskunde DE 3
 Return Reason: Customer ordered too much
 Material: TG11 Trad.Good 11_PD_Reg.Trading
 Return Quantity: 2 PC
 Reference Document: 0

Returns Steps	Processing Status	Plant	Receiving Plant	Next Plants	Document Number	Item	Document Status	Approval Status	Return Reason	Retur
Customer return with shipment to plant	▲	1010								
Returns Order	■	1010			60000003	10	Active	Not Relevant	001	Cust
Returns Delivery	■	1010			84000001	10	Active	Not Relevant		
Credit Memo Request	■	1010			60000004	10	Active	Not Relevant		
Credit Memo	◇	1010								
Goods Receipt	■	1010			490000017	1	Active	Not Relevant		
Inspection	■	1010			50000000001	1	Active	Not Relevant		Cust
Logistical Follow-Up	■	1010			500000000001	1	Active	Not Relevant		Cust
Ship to supplier	▲	1010								
Returns Purchase Order	■	1010			4500000030	10	Active	Not Relevant		Cust
Invoice Verification	◇	1010								
Outbound Delivery	◇	1010								

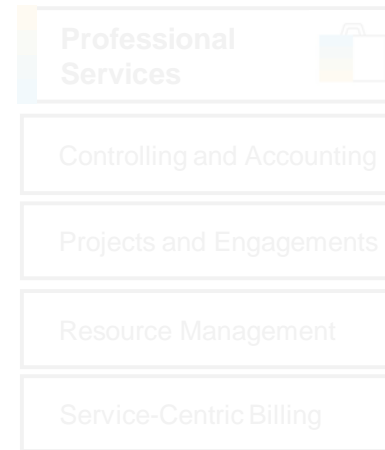
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Business Area in Line of Business / Industry / Technology

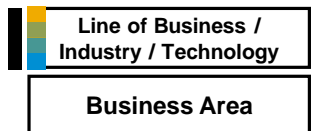
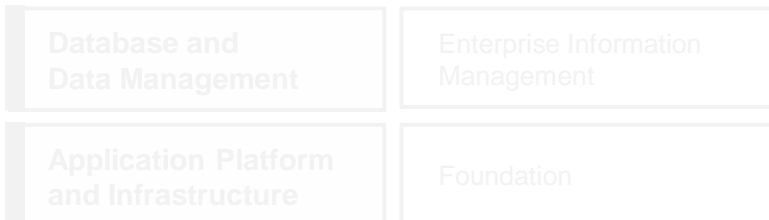
Product- and Asset-centric capabilities



Industry-specific capabilities



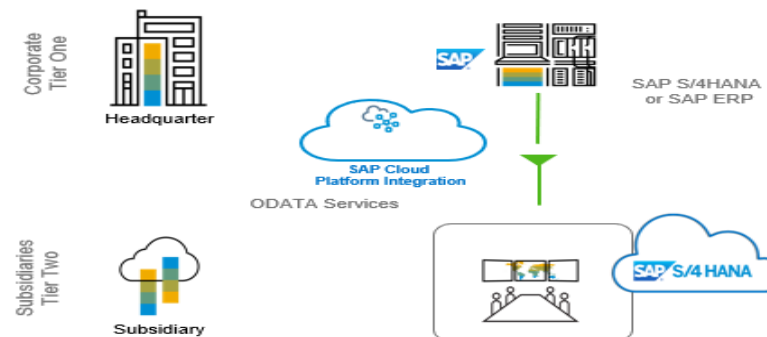
Real-time foundation



Master Data Replication- Bill Of Material and Change Master

Create Production Bill of Material -- (BNK)

- Creation of Bill of Material & Change Master from On-premise system to S4HANA Cloud
- Change transfer from On-premise system to Cloud wrt BOM & Change Master.
- Trouble shooting based on AIF(Application Integration Framework) Monitor



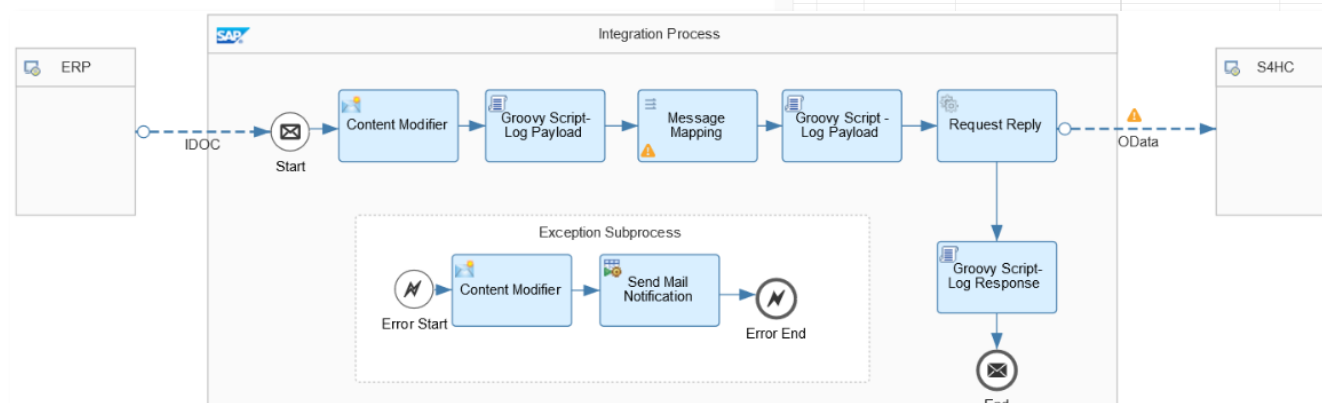
Maintain Bill of Material

FG126 Plant: , BOM Usage: Engineering/Design, Alternative: 2

Timeline Components Header Attributes Header Attachments

Standard Select by Date 07/11/2018 Software Constraints

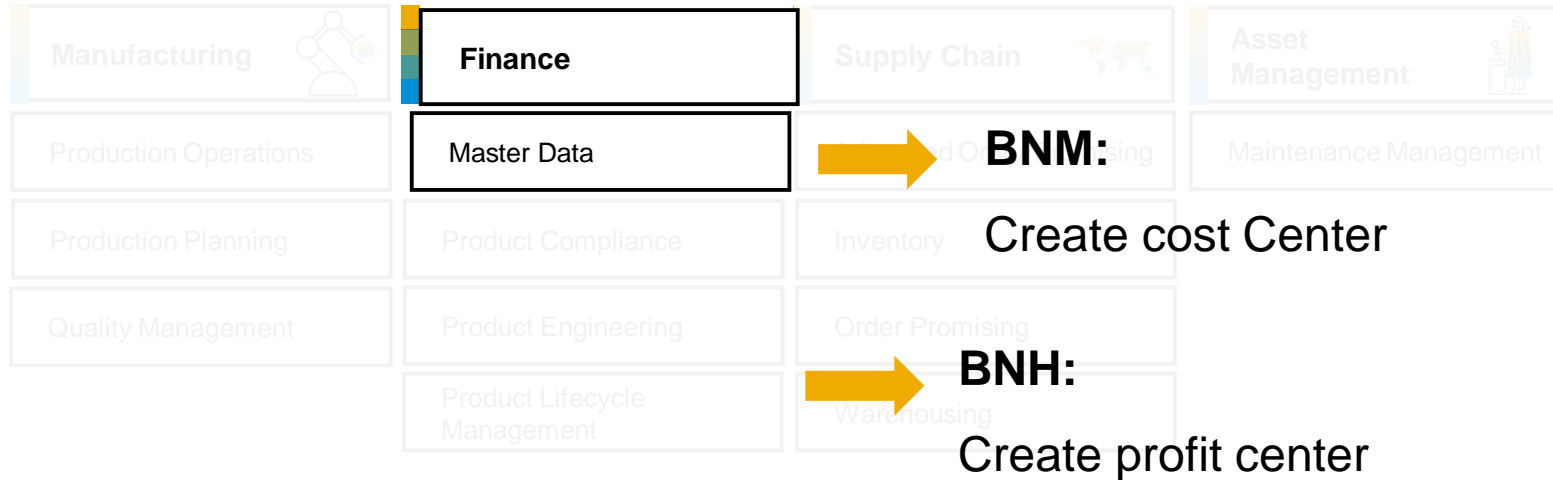
Item No.	Item Category	Component	Component Description	Component Quantity	Valid From	Valid To	Change Number
0010	L (Stock item)	SG21	SEMI21, PD, Repetitive Manuf.	1,000 PC	07/11/2018	12/31/9999	CN004
0020	L (Stock item)	SG22	SEMI22, PD, Phantom	1,000 PC	07/11/2018	12/31/9999	CN004
0030	L (Stock item)	RM122	RAW122, PD, Batch-Fifo, Procure Import	1,000 PC	07/11/2018	12/31/9999	CN004
0040	L (Stock item)	RM128	RAW128, PD, Consignment	1,000 PC	07/11/2018	12/31/9999	CN004
0050	L (Stock item)	RM120	RAW120, PD, Quality Managed	1,000 PC	07/11/2018	12/31/9999	CN004



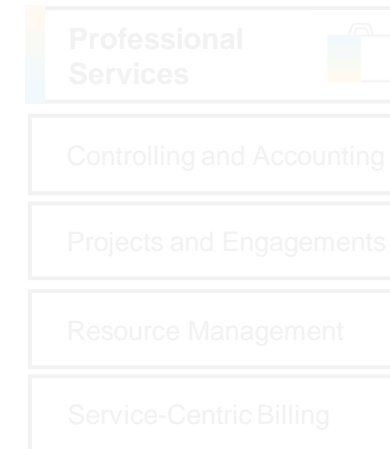
SAP S/4HANA Cloud 1811

Business Area in Line of Business / Industry / Technology

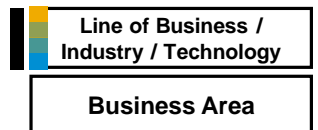
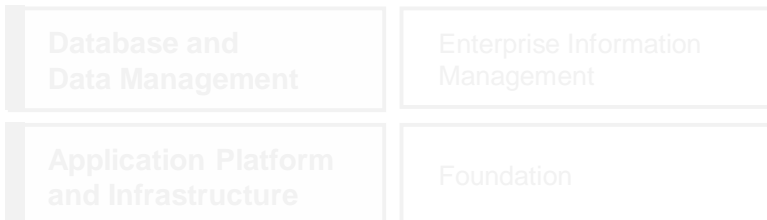
Product- and Asset-centric capabilities



Industry-specific capabilities



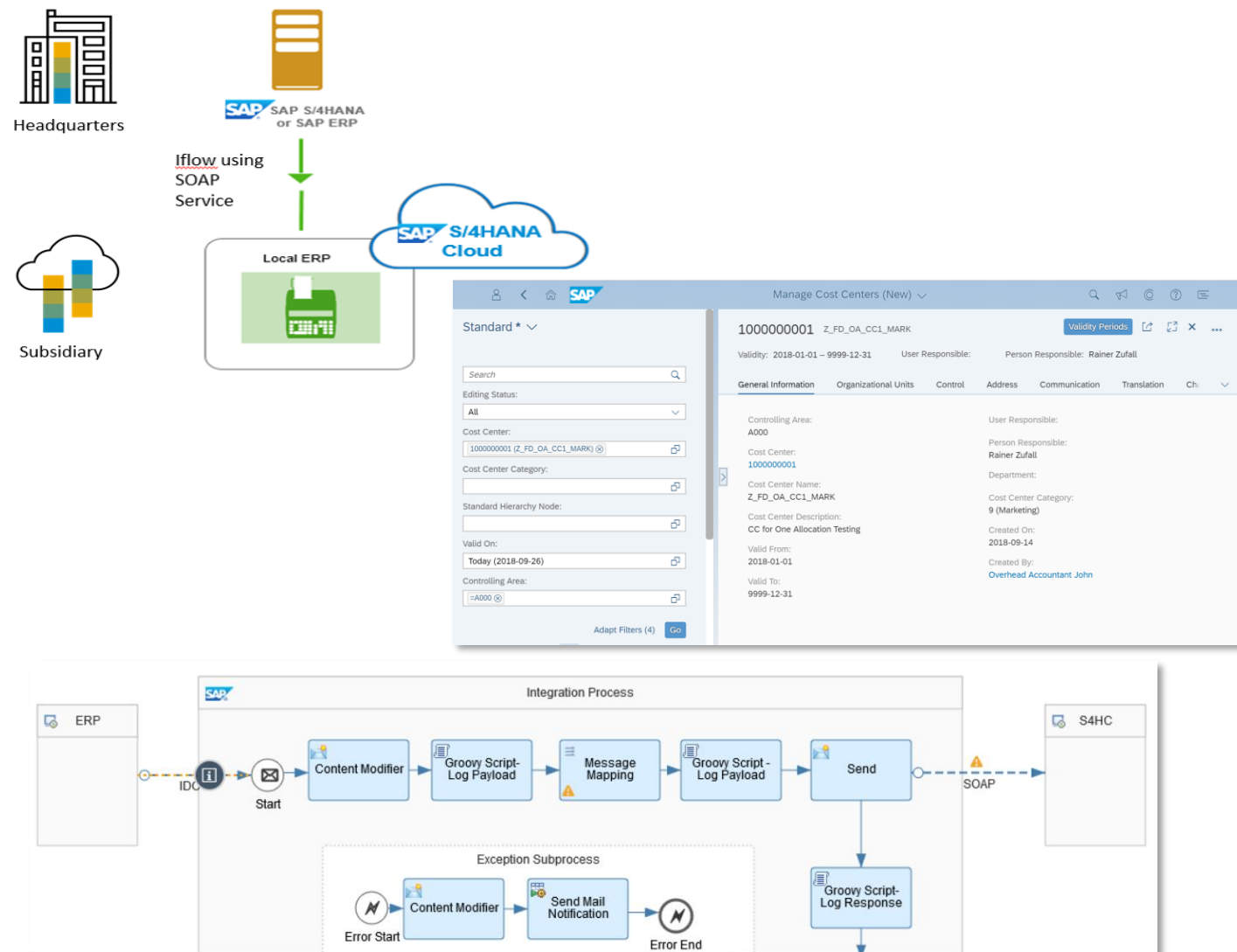
Real-time foundation



Master Data Replication- Creation of Cost center and Profit center

Create Cost center (BNM) and Profit Center (BNH)

- Creation of Cost center/Profit center & Change Master from On-premise system to S4HANA Cloud
- Change transfer from On-premise system to Cloud wrt Cost center/Profit center & Change Master.



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Preparing for 1811: Next Steps



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- Listen to our on demand webinar on how to [get prepared for your quarterly release upgrade](#)



- View latest [SAP S/4HANA Cloud Release Info](#)
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- Read about [upgrade specific frequently asked questions](#)
- Explore the Preliminary [What's New document](#) and [What's New Viewer](#) for SAP S/4HANA Cloud 1811 on the current Help Portal page of SAP S/4HANA Cloud 1808

Where to go for more information?



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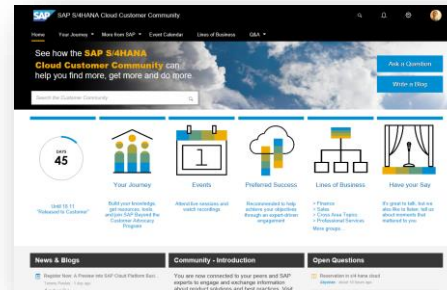
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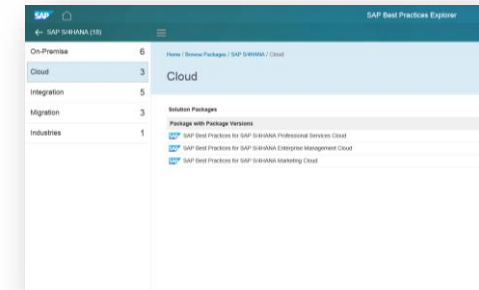
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Questions?

Thank you.

Contact information:

SAP S/4HANA Cloud Product Management & Co-Innovation Team

<https://go.sap.corp/SAPS4HANA>