# The Defense Transportation and Logistics Community Will Be There

MAXIMIZE YOUR VISIBILITY.

NETWORK WITH KEY DECISION MAKERS.

ENHANCE YOUR VALUE.

#### Sponsor and Exhibit at the 2017 NDTA Fall Exposition

Make plans to join us in St. Louis, Missouri October 10 - 13 for the 2017 NDTA Fall Exposition. This is the only venue focused directly on networking with top level government and industry decision makers in transportation, logistics, distribution, passenger services, and related industries.

#### **Develop and Strengthen Your Brand**

Establish industry positioning. Demonstrate your latest equipment, products and services.

#### **Gain a Competitive Edge**

Participation as a sponsor and exhibitor illustrates your company's products and services are aligned with the vision and objectives of NDTA and its members.

#### **Interact with Decision Makers and Key Influencers**

With more than 1,300 projected attendees from the military and government as well as industry, the NDTA Fall Exposition provides opportunities to develop new business leads while enhancing existing relationships, enabling you to provide the ideas and solutions needed to address ongoing challenges to our nation's defense. Build and strengthen relationships with top and mid-level managers in industry and military and government. Interact with your military and government customers, including the commanders and leaders of those organizations. Troubleshoot with other key players.

The NDTA Fall Exposition provides a cost-effective way to meet face-to-face with the influencers and decision makers who are critical to meeting your goals, while at the same time reinforcing your company image with representatives from a wide array of industries, including: airlines, railroads, motor carriers, ocean shippers, transportation consultants, cyber security, security, travel and hospitality, express companies, technology, household goods carriers, labor unions, port authorities, and 3PLs.

"Our experience with NDTA, as an exhibitor and sponsor, has been a massive value to our company. Schuyler Line's exposure to industry and government has grown our network and allowed us to expand our growing business. It has been a true partnership and we look forward to maintaining our relationship with NDTA in the coming years."

Brian Houst Schuyler Line Navigation Company LLC "Being a sponsor and exhibitor at the NDTA Fall Meeting has been invaluable to Landstar. It provides an excellent forum for us to demonstrate our commitment to the DOD and showcase the full range of services and value we provide. It is also offers an outstanding opportunity to strengthen current customer/partner relationships and build new ones."

Michael J. Cashner VP, Government Services, Landstar Transportation Logistics Inc.











#### **Organizations That Participated Last Year**

Air Mobility Command

American Maritime Congress

American Maritime Officers

American Moving and Storage Association

American President Lines, Ltd.

American Roll-on Roll-off Carrier (ARC)
American Trucking Associations

AmFreight Logistics AMSSD-IMA-SC Amtrak

Anacostia Rail Holdings
Anderson Trucking Service, Inc.

**APICS** 

Amyx, Inc.

ARI Logistics, LLC Artlin Consulting

Arven Freight Forwarding, Inc.
ATA Government Freight Conference

Atlantic Logistics, Inc Atlas Air Worldwide

Baggett Transportation Company
Barry Wehmiller Leadership Institute

Benchmarking Partners
Bennett Motor Express, LLC

**Berry Transport** 

**BGAD** 

Black Rhino Transport BNSF Logistics BNSF Railway Boeing Bollore Logistics Booz Allen Hamilton

Boskalis Offshore Transport Services

Boyle Transportation BW Leadership Institute C.L. Services, Inc. C5T Corporation

Canaveral Port Authority

CACI

Carlile Transportation Systems Inc.

Cavalier Logistics

CEdge Software Consultants
Center for Joint & Strategic Logistics

Centerra Parsons Pacific Ilc Central Gulf Lines, Inc. CEVA Logistics Chalich Trucking Inc

CIA

CKWE ENTERPRISES INC.

CNE-CNA-C6F

Columbia Helicopters, Inc.
Command Traffic Manager
Concur Technologies

Continental Transportation and Distribution Services

Cornerstone Information Systems

Crane Army Ammunition Activity
Crane Worldwide Logistics
Crowley Logistics, Inc.
Crowley Maritime Corporation

CSCMP

CSX Transportation CTDS, LLC

Cypress International DA, Pine Bluff Arsenal

Damco

Daybreak Express

Daycos DCISE

**Defense Acquisition University** 

Defense Advanced Research Projects Agency
Defense Contract Management Agency
Defense Finance and Accounting Service

Defense Logistics Agency Defense Media Activity

**Defense Security Cooperation Agency** 

Delta Air Lines

Department of Defense Department of Defense News

Department of State Deployed Logistics, Inc DFS MIDDLE EAST, FZE

**DHL Express** 

DHL Global Forwarding DISA FO USTRANSCOM

DOD News DORRA

**DPRA** Incorporated

DTJ - Carden Jennings Publishing Co., Ltd.

DPRA Incorporated

DTMO

DYNAMI Aviation Echo Global Logistics El Sol Travel

Elbit Systems of America Engility Corporation

**ENMET** 

Enterprise Resource Center Erickson Incorporated

Estes Forwarding Worldwide (EFW)
Euro-America Shipping & Trade, Inc.

Evanhoe & Associates, Inc.

Expeditors Farrell Lines

Federal Motor Carrier Safety Administration, USDOT

FedEx Charters
FedEx Custom Critical

FedEx Express

FedEx Government Services

FedEx Government Services - LTL Freight

FedEx Services, DoD

#### **Organizations That Participated Last Year Con't**

Final Mile Logistics

Financial Services - Information Sharing & Analysis Center

FlightSafety International Fort Hamilton LRC Freeman Holdings Group Freight Solution Providers

FS-ISAC (Financial Services Infromation Sharing and Analysis Center)

General Electric

**General Services Administration** 

Geodata IT, LLC GeoDecisions GISTnet, Inc.

Global Logistics Providers
Green Valley Transportation
Hanjin Intermodal America
Hapag-Lloyd, USA, LLC
HLI Government Services

HQ AFRC/FGC

**HQ Joint Munitions Command** 

Hub Group Hybrid Enterprises

**IBM** 

IKON Transportation Service Inc Independent Consultant Innovative Logistics, LLC

Institute for Defense and Business Intermarine, LLC - U.S. Ocean

International Association of Movers (IAM)

International Auto Logistics Interstate Van Lines Iowa Army National Guard ISAO Standards Organization

JAS Forwarding

JCSE

Joint Mobility Fellow

Joint Personal Property Shipping Office-Northeast

Joint Staff, Directorate of Logistics (J4)

Kalitta Charters KDS LLC

Keystone Shipping Co.

Krown1FZC

Kuehne + Nagel, Inc. La Quinta Inns & Suites

Lake City Army Ammuntion Plant

Landstar System Inc.

Lehigh Univ & The Supply Chain Risk Consortium

Leidos

Letterkenny Munitions Center

LMI

LMJ International Logistics Lockheed Martin Corporation

Lynden International Lynden Transport Maersk Line Maersk Line, Limited

Marine Engineers' Beneficial Association, District No. 1-PCD

Maritime Administration

Martin Logistics Incorporated
Masters, Mates & Pilots
Matson Navigation Company
Maytag Aircraft Corporation
McAlester Army Ammunition Plant
McCollisters Transportation
Mercer Transportation Co., Inc.

Mercury Air Group

Meridian.us

Merrill Taylor & Associates Military Sealift Command

Military Surface Deployment and Distribution Command (SDDC)

Millennium Brokerage Firm Inc.

MITRE Corporation

MLAAP

Monsanto Company Move One Logistics MV Transportation National Air Cargo, Inc.

National Air Carrier Association

National Geospatial-Intelligence Agency National Motor Freight Traffic Association

National Van Lines, Inc.

Naval Supply Systems Command-WSS Navy League of the United States

Navy OPNAV/N41 Netlog Logistics Group New Market Connect

NGA NGB/A4R NJVC, LLC NNT

NORAD & USNORTHCOM J47 Mobility Division

Norfolk Southern Northern Air Cargo, Inc. Northrop Grumman ODASD(TP) Odonnell Company

Office of Secretary of Defense

Office of the Under Secretary of Defense for Personnel and Readi-

1622

Omni Air International

Oracle ORBCOMM

OSD-Transportation Policy

OUSD AT&L DPAP Panalpina.Inc

Panther Premium Logistics
Paragon Technology Group
Patriot Contract Services, LLC
Paxton International

Perimeter Global Logistics

Philadelphia Regional Port Authority

Pilot Freight Services PODS Enterprises LLC Port of Port Arthur

Portus Posidon

#### **Organizations That Participated Last Year Con't**

Pratt & Whitney Military Engines Preferred Systems Solutions, Inc.

Prestera Trucking, Inc PricewaterhouseCooper

Pure Logistics R&R Trucking Red Arrow Logistics

**REJIS Commission/CEdge Software Consultants** 

Rodgers Travel Ruslan International

SAIC

Saint Louis University

SAP SAP America Savi Technology

Schuyler Line Navigation Company LLC

Seacor Holdings

Seafarers International Union

Sealift Inc.

Secured Land Transport & Tri-State Motor Transit

**SEMMAC** 

SENATOR International Shipcom Wireless Sierra Army Depot Silk Way Airlines SIRVA, Inc Sky Lease 1, Inc.

Software AG Government Solutions

SOUTHCOM-JIATF SOUTH Southwest Airlines, Co.

SpearTip

St. Louis Public Radio State Department

Stevens Worldwide Van Lines Symantec Corporation Tapestry Solutions TechGuard Security LLC

Teradata

The Boeing Company
The Diplomat Group - DFS
The Greenbrier Companies
The MITRE Corporation
The Pasha Group

TIA TMM, Inc

Tooele Army Depot, Transportation

TOTE

Trans Global Logistic Services

Transportation Engineering Agency

Transportation Institute
Travel Incorporated

Travelport

Tri Star Freight System TRI-COR Industries Trident Refit Facility TTX Company

**Tucker Company Worldwide** 

U.S. Army Europe

U.S. Army Transportation Corps

U.S. Bank

U.S. Department of Transportation
U.S. Dept. of Transportation Volpe Center

Uber Technologies, Inc.

UniGroup

UniGroup & Allegiant Union Pacific Railroad United Airlines United Cargo

United States Air Force United States Army

United States Central Command
United States Coast Guard
United States Marine Corps

United States Merchant Marine Academy United States Transportation Command Universal Logistics Holdings, Inc. University of Kansas, School of Business

UPS

**UPS Airlines** 

US Africa Command, J4

**US Coast Guard Marine Safety Center** 

US DOT/VolpeCenter US Government/Dover AFB US Ocean - Intermarine USA Jet Airlines

**USCG Office of Commercial Vessel Compliance** 

USSOCOM J4 USSOUTHCOM Vectrus

Vetcom Consulting, Inc. Veteran Corps of America

VETS, Inc. Visa

Volga Dnepr Group Wapack Labs Washington Maritime

Washington University in St Louis

Washington University
Western Global Airlines

Wheaton World Wide Moving | Bekins

XPO Logistics YRC Freight

### **Sponsorship Program**

#### Why Should You Become a Sponsor?

The NDTA Fall Expo is a profile-enhancing opportunity with visibility benefits that can:

- Set your company apart from your competitors. The event is large, and sponsorship helps you stand out from the crowd.
- Get your company noticed within the industry. NDTA brings the defense transportation and logistics community together in one place.
- Put your company right in front of key military, government, and industry stakeholders, as well as customers.

There are two tiers of sponsorship, the Chairman's Tier and the President's Tier. The Chairman's Tier offers two package options, Platinum and Gold. The President's Tier also offers two package options, Silver and Bronze. Three (3) of the four package options include an exhibit benefit, and all four include full registrations.

Details are available on pages 4 and 5.

## Secure your space at the Exposition

#### **Preliminary Expo Schedule:**

#### Tuesday, October 10

8:00 a.m.—3:00 p.m. Exhibitor Move-in

#### Wednesday, October 11

7:00 a.m. – 8:15 a.m. Breakfast in Exposition Hall Lunch in Exposition Hall 4:45 p.m. – 6:30 p.m. Reception in Exposition Hall

#### Thursday, October 12

7:00am – 8:00 a.m. Breakfast in Exposition Hall
11:45am – 1:15 p.m. Lunch in Exposition Hall
4:45pm – 6:30 p.m. Reception in Exposition Hall

#### Friday, October 13

8:00 a.m. -12:00 p.m. Exhibitor move out

#### **BOOTH OPTIONS AND PRICING**

BOOTH TYPE	NON-NDTA	NDTA	FIRST-TIME	Military/
	MEMBER	CORPORATE	CORPORATE	Gov't
		MEMBER	MEMBER	
			EXHIBITOR	
STANDARD	\$3,195	\$2,095	\$1,795	\$895
NUMBERED				
(10'x10')				
PREMIUM	\$4,095	\$2,995	\$2,695	\$1,095
LOCATION				
NUMBERED (10'x10')				
(Gold color)				
ALL	\$8,295	\$6,095	\$5,485	\$2,395
LETTERED DOUBLE BOOTHS				
(10'x 20')				
ISLAND	\$22,495	\$14,695	\$12,695	N/A
(20'x 20')				
VEHICLE	\$3,995	\$2,695	\$2,395	N/A
(PLUS mini-	\$3,000	<b>42</b> ,000	Ψ=,000	
mum of one standard booth)				



## **Sponsorship Program - Chairman's Tier**

October 10 - 13, 2017

The NDTA Sponsorship Program comprises two tiers. The first tier offers the Platinum and Gold levels which are designed to build name recognition, brand loyalty, reach new customers and sell your products and services. Whether you're looking to boost sales, bolster awareness or increase loyalty, NDTA provides the context and credibility for achieving your goals. NDTA sponsorships are some of the most effective ways you can spend your marketing dollars. We give you the access to the people you need to reach.

Benefits		Gold
	\$16,000	\$12,000
Number of complimentary registrations for the 2017 NDTA Fall Meeting - a potential value of up to \$3,180		3 <sup>2</sup>
10'x10' standard exhibit booth - a \$2,095 value you can apply toward any premium booth		Х
Exclusive opportunity to conduct – via the NDTA Facebook page – a 5-20 minute event. <sup>3</sup>		
Exclusive sponsor of the Virtual Expo Bag <sup>4</sup>	Х	
Exclusive sponsor of the NDTA phone app <sup>5</sup>	Х	
Exclusive sponsor of the Functional Committees' refreshments	Х	
Exclusive sponsor of the Welcome Reception in the Union Station Grand Hall	Х	
Exclusive sponsor of the Transportation Academy food & beverage	Х	
Co-sponsor of the Wednesday & Thursday Breakfasts in the Exposition	Х	Х
Co-sponsor of the Wednesday & Thursday Luncheon in the Exposition	Х	Х
Co-sponsor of all refreshment breaks	Х	Х
Co-sponsor of both the Chairman's and President's Reception in the Exposition	Х	Χ
Recognition via signage with company logo <sup>6</sup>	Х	Х
Your company logo will link to your website on NDTA's website		Х
Company listing with your logo in the official Exposition Directory		Х
Listing in the DTJ magazine with your logo		Х
Recognition in the NDTAGram (weekly e-newsletter) with your linked logo		Х

<sup>&</sup>lt;sup>1</sup>Four registrations include three that come with the Platinum sponsorship and one that comes with the your complimentary booth.

Note: Sponsorship proceeds will support the NDTA general operating fund. Participation in the sponsorship program does not imply support or endorsement by USTRANSCOM, its component commands, or any other US government entity.

<sup>&</sup>lt;sup>2</sup>Three registrations include two that come with the Gold sponsorship and one that comes with your booth.

<sup>&</sup>lt;sup>3</sup>FB Live lets people, public figures and Pages share live video with their followers and friends on Facebook.

<sup>&</sup>lt;sup>4</sup>Only Platinum Sponsors can provide things for the bag.

<sup>&</sup>lt;sup>5</sup>Platinum Sponsors' logos will be in a rotating banner on each NDTA phone app page.

<sup>&</sup>lt;sup>6</sup>Platinum Sponsors' logos will be visibly larger wherever they are displayed.



## **Sponsorship Program - President's Tier**

October 10 - 13, 2017

The NDTA Sponsorship Program comprises two tiers. The second-tier offers the Silver and Bronze levels which are designed to build name recognition, brand loyalty, reach new customers and sell your products and services. Whether you're looking to boost sales, bolster awareness or increase client loyalty, NDTA provides the context and credibility for

Benefits	Silver	Bronze			
	\$6,000	\$3,000			
Number of complimentary registrations to the 2017 NDTA Fall Meeting - a potential value of up to \$1,590	2	1			
\$500 discount on 10'x10' standard exhibit booth - discount can be applied toward any premium booth	Х				
Advertising on NDTA website	1 month				
Company name listing on the NDTA phone app	Х	X			
Company name listing via signage <sup>1</sup>	Х	X			
Company name listing in the official Exposition Directory <sup>1</sup>	Х	X			
Company listing in the <i>DTJ</i> magazine <sup>1</sup>	Х	X			
Company listing on the NDTA Website <sup>1</sup>	Х	X			
Recognition in the NDTAGram (weekly e-newsletter)	Х	Х			
Note: Proceeds from the sponsorship program will support the NDTA general operating fund. Participation in the sponsorship program does not imply  Reserve your preferred sponsorship online at www.ndtahq.com, email, or fax this form to   lee@ndtahq.com					
Name Title					
Company					
Street Address					
City/State/Zip/Country					
Telephone Fax					
Email Address					
Website					
Signature of authorized representative of Sponsor:					
Silver Sponsor — \$6,000 Bronze	<del>2</del> — \$3,000				
Payment Information: ☐ Payment Enclosed ☐ Bill Me Now					
ard # Exp. Date					
Cardholder's Name					
Signature					





# Sponsorship Reservation Form

Name	Title
Company	
Street Address	
City/State/Zip/Country	
Telephone	Fax
Email Address	
Website	
Signature of authorized representative of Sponsor:	
Platinum Sponsor — \$16,000	Gold Sponsor — \$12,000
Payment Information: ☐ Payment Enclosed ☐ E	ill Me Now
Card #	Exp. Date
Cardholder's Name	
Signature:	

Reserve your preferred sponsorship online at www.ndtahq.com or send this form to lee@ndtahq.com.

For questions or other information:

Lee Matthews VP, Marketing & Corporate Development Toll-free 1-844-620-2715 T (703)-751-5011 F (703)-823-8761 lee@ndtahq.com



**SECTION A: KEY CONTACT INFORMATION:** This person will serve as your primary

point of contact and will receive all correspondence and the Exhibitor Services

## 2017 NDTA Fall Exposition

October 10 - 13, 2017



SECTION C: EXHIBITOR REGISTRATION SECTION:

Free Full Registration (One Per Company) provides access to all professional Kit for the Exposition. If you have any questions, please contact Lee Matthews, events and meetings. lee@ndtahg.com. Exhibit Hall Only Registration provides access to expo hall only. If attendance Company Name: to full meeting is required please visit <a href="http://www.ndtahq.com">http://www.ndtahq.com</a>/events/fall-**Key Contact Name:** meeting/registration/ to register. **Key Contact Person Title:** □Free Full Registration (One Per Company) **Key Contact Phone Number:** Name: Name for Badge: **Key Contact Fax Number:** Title: Key Contact Email Address: Email: Company Web Address: Phone Number: Street Address: SECTION D: EXHIBIT HALL ONLY (BOOTH REPS) REGISTRATION: Please use City: State/Country: Zip/Postal Code: separate sheet for extra names. \$195 each. Phone Number/Toll Free Number: NAME/TITLE **BADGE NAME EMAIL** Fax Number: We DESIRE to be next to or across the aisle from: We prefer NOT to be next to or across the aisle from: **SECTION B: BOOTH CHOICE AND PRICE SECTION D TOTAL** 1st Choice 3rd Choice 2nd Choice 4th Choice Section B - Booth Price Section D - Exhibit Hall Only (Booth Rep.) Registration \$\_ **BOOTH TYPE NON-NDTA NDTA** FIRST-TIME Military/ **MEMBER** GRAND TOTAL \$\_\_ **CORPORATE** CORPORATE Gov't **MEMBER MEMBER** \_ □VISA □MasterCard □American Express **EXHIBITOR** Discover If paying by check, make check payable to NDTA and mail to: NDTA, 50 S. **STANDARD** \$3.195 \$2.095 \$1.795 \$895 NUMBERED (10'x10') **PREMIUM** \$4,095 \$2.995 \$2,695 \$1.095 LOCATION Ехр Cardholder: NUMBERED (10'x10') NDTA EXHIBITOR RULES AND REGULATIONS: Exhibitor and cardholder agree to (Gold color) abide by the reservation and cancellation policy set forth by NDTA. I understand \$8,295 \$5,485 \$2,395 this form becomes binding as a contract when executed by NDTA. If Show Man-ALL \$6,095 agement receives a written request for cancellation of space before August 10, LETTERED 2017, the exhibitor will incur a \$300 processing fee. Exhibitors cancelling after **DOUBLE** August 10, 2017, will be responsible for 100% of the cost of space. NDTA **BOOTHS** reserves the right to confirm final booth locations. WE AGREE TO ABIDE BY ALL (10'x 20') NDTA RULES AND REGULATIONS. **ISLAND** \$22,495 \$14,695 \$12,695 N/A (20'x 20') DATE **AUTHORIZED SIGNATURE VEHICLE** \$3,995 \$2,695 \$2,395 N/A (PLUS minimum of one standard booth)

Section B Total