



The EIT Health Accelerator

# Together for Healthier **Lives in Europe**

EIT Health is supported by the EIT,  
a body of the European Union



# Our presence

## EIT Health supports cross-border collaboration.

### Six regional innovation hubs

Operate as strong clusters of relevant actors collaborating as a thriving ecosystem.

### InnoStars

Headquartered in Budapest, EIT Health InnoStars spans several geographic regions in Hungary, Italy, Poland and Portugal.

### Regional Innovation Scheme (RIS)

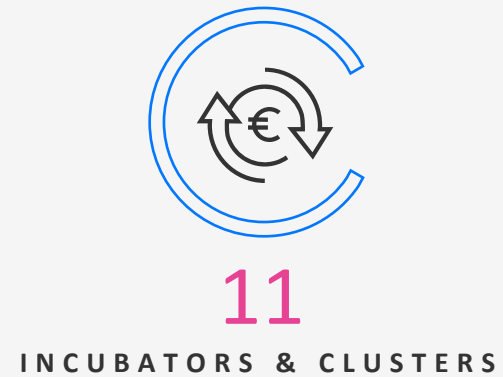
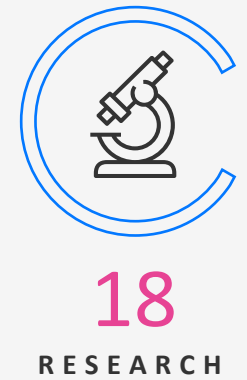
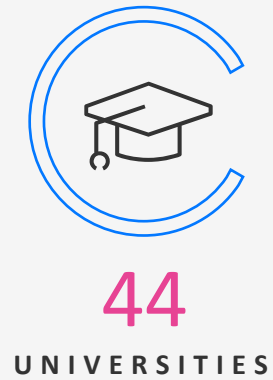
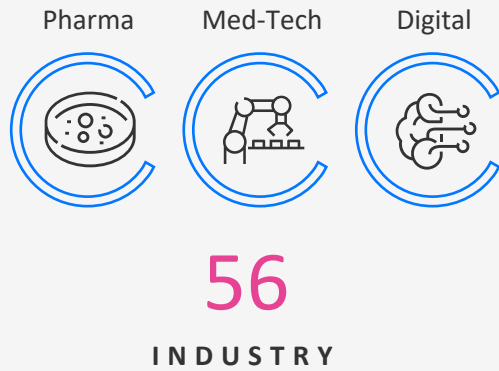
14 RIS Hubs in 13 countries to close the gap between regions that are healthcare innovation leaders and those with more moderate innovation.

### Beyond Europe

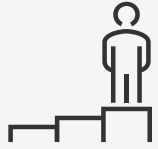
Further hubs in the United States and Israel, connect innovators across Europe to other key thriving ecosystems beyond the EU.



# Expertise from all areas



# Leaders in their fields



## GLOBAL INDUSTRY LEADERS

**6 of the top 10 global** pharma and med-tech companies are part of EIT Health



## GLOBAL SUPPORT LEADERS

**3 of the top 10 global accelerators** and all the top 3 European accelerators are part of EIT Health (UBI Global)



## INVESTORS

EIT Health Investor Network members manage funds of **€2.6 bn**



## INNOVATIVE UNIVERSITIES

EIT Health partner universities took **all top 5** and 48% of the top 25 in the Reuters 'Most Innovative Universities' list



## LEADING EDUCATORS

EIT Health members make up the top 4 and **50% of the top 20** in the Times Higher Education Rankings



## LARGE VOLUME PROVIDERS

Healthcare providers within the EIT Health network treat **58 million patients** annually, and include many of the world's best hospitals





# Participating in EIT Health

## Start-ups

Direct application  
to programmes

Free or success fee  
based and/or grant for  
options/equity

## Innovators and Entrepreneurs

Direct application  
to programmes

Free or success fee  
based and/or grant  
for options/equity

## Learners

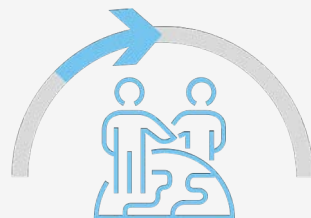
Direct application  
to programmes

Mostly free,  
few for a fee





Access to  
knowledge.



Access to  
stakeholders.



Access to  
market.



Access to  
finance.

# Our programmes: Accelerator, Campus and Innovation



## Accelerator

A catalyst to business growth to deliver transformative products and services.

Shortens the time-to-market for entrepreneurs, start-ups and SMEs, while creating new jobs and contributing to a thriving health economy.



## Campus

Bridges the gap between academia and enterprise to upskill professionals on new innovative techniques, providing the practical knowledge and inspiration to deliver future innovation.

Engages learners across society, from citizens to established healthcare professionals.



## Innovation

Connects bold approaches to the people who can make them a reality by turning them into a commercially-viable product or service.

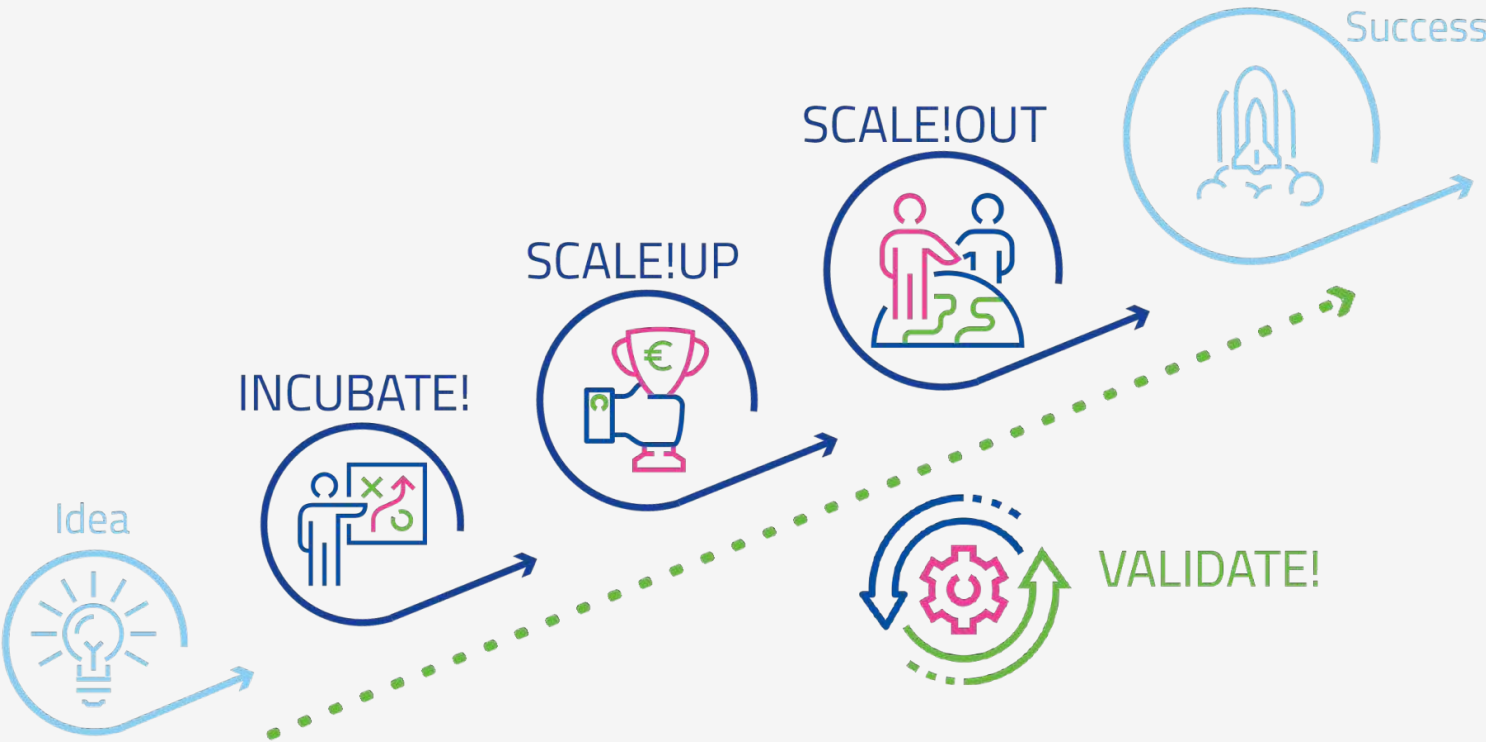
Builds a task force of world-class experts from business, research and education.



# Accelerator



# EIT Health Accelerator Supply Chain



# Accelerator: INCUBATE!

Supports scientists and would-be entrepreneurs to develop their healthcare concepts into market-ready products and services.

Six Bootcamp programmes support entrepreneurs in creating a business plan, including:

## Validation Lab

Intensive eight-week programme to train early-stage start-ups in identifying their market potential.

## OpenAPI Bootcamp

Six-week digital health programme to address three key challenges: customer acceptance, integration with existing technology and international expansion.

## MedTech Bootcamp

Three-phase programme to equip interdisciplinary teams with an individually tailored entrepreneurial toolbox, a business plan and a network of investors.

Other programmes include:

## CaixaImpulse

Intensive 18-month acceleration programme to create new products and ventures in the health and life sciences sector.



# Accelerator: **VALIDATE!**

Entrepreneurs in the validation stage can test their products throughout the value chain, gain understanding in local/regional regulatory and reimbursement schemes and have access to market experts.

## **Living Labs and Test Beds Programme**

Enables the teams to ideate, test and develop market-ready products and services.

## **Mentoring and Coaching Network**

Subject matter experts and mentors from all over Europe to help start-ups in medtech, biotech and digital health.

## **Headstart Programme**

Grants of up to €50,000 awarded to accelerate SME market entry and boost new economic activity within Europe.

## **Start-up Meets Pharma**

Challenge-based acceleration programme connecting start-ups developing innovative solutions.

## **Digital Sandbox**

Supports SMEs in developing relevant products and services.



# Accelerator: SCALE!

For mature start-ups, SCALE! supports continued growth for exceptionally promising start-up teams: from acquiring additional funding/investment to internationalisation strategies and high-level mentoring.

## Bridgehead Programme

Supports start-ups who need to scale up internationally and want to connect, or maybe relocate to European countries.

## European Health Catapult

A pitch competition and training programme that boosts the development of top-notch European health start-ups.

## Gold Track

Highly individualised mentorship programme to help scalable life science companies succeed in the global marketplace.

## Investor Network

Venture Capital and Business Angel networks actively managing €2.6 billion.

## Crowdfunding platform

First pan-European equity crowdfunding platform for European healthcare companies in partnership with aescuvest.eu.

# Access to Finance

To date we have helped our start-ups attract €248m+ in funding.  
In the future we plan to provide additional support through:



## Investor Network

All EIT Health start-ups

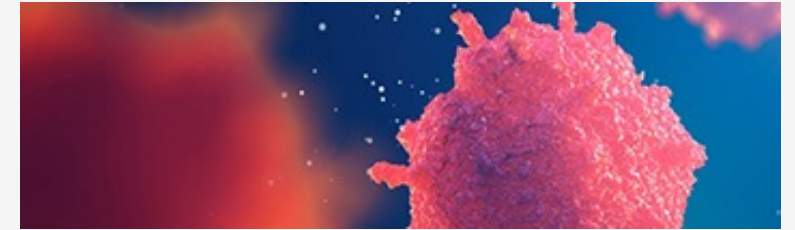
38 Venture Capital and Business Angel networks actively managing €2.6 billion.



## Crowdfunding Platform

Promising start-ups and SMEs

The first pan-European equity crowdfunding platform for healthcare companies in partnership with [aescuvest.eu](http://aescuvest.eu).



## Venture Centre of Excellence

High potential scale-ups

EIT Health and the European Investment Fund (EIF) launched a Venture Centre of Excellence (VCoE).

# Startup Journey

## Find your programme

Know which programmes you're interested in? Turn the leaflet back over for Step 4.

**D Degree Student**  
You are a student studying at undergraduate level.

**M Master Student**  
You have either finished your master's or are currently studying towards it.

**P PhD Student**  
You are a PhD candidate researching in the field of health, science or innovation.

**EI Entrepreneur / Innovator**  
You are an active or aspiring entrepreneur, and you want to be at the forefront of health innovation.

**S Start-up / SME**  
You are part of a registered small business (less than 50 employees) or a spin-off or start-up.

**H Health Professional**  
You work in the health and healthcare sector, from management to providing care.

**E Executive**  
You are in a senior management role linked to health innovation.

**C Citizen**  
You are an EU citizen, interested in both your own health and the improvement of health throughout Europe.



**Key**

- C** Citizen
- D** Degree Students
- M** Master Students
- P** PhD Students
- EI** Entrepreneurs/Innovators
- H** Health Professionals
- S** Start-ups/SMEs
- E** Executives





# EIT Health's Achievements





# Accelerator's impact

Since our launch in 2016, we've supported more than 740 European start-ups and raised more than €205m investment in early stage enterprises.



## 2016 highlights

- 10 new companies created
- 50+ entrepreneurs received Headstart and Proof of Concept support
- 16 companies supported to increase global outreach.



## 2017 highlights

- 100+ start-ups supported in Europe
- Over €13M Investment attracted for early stage companies
- 50 mentoring interactions through Market Coach Network.



## 2018 highlights

- 269 start-ups supported in Europe
- The Headstart programme increased its funding from approximately €2.6 million to €3.5 million
- 132 new mentoring connections.



## 2019 highlights

- 368 start-ups supported in Europe
- Over €158M Investment attracted for early stage companies
- 4 start-ups created.



# EIT Health: Accelerator

Promotes business growth at every stage to shorten the time-to-market for the most promising new companies.

From incubating an idea, developing and validating a business plan, through to scaling up by attracting investment, and scaling out to new markets.



start-ups supported

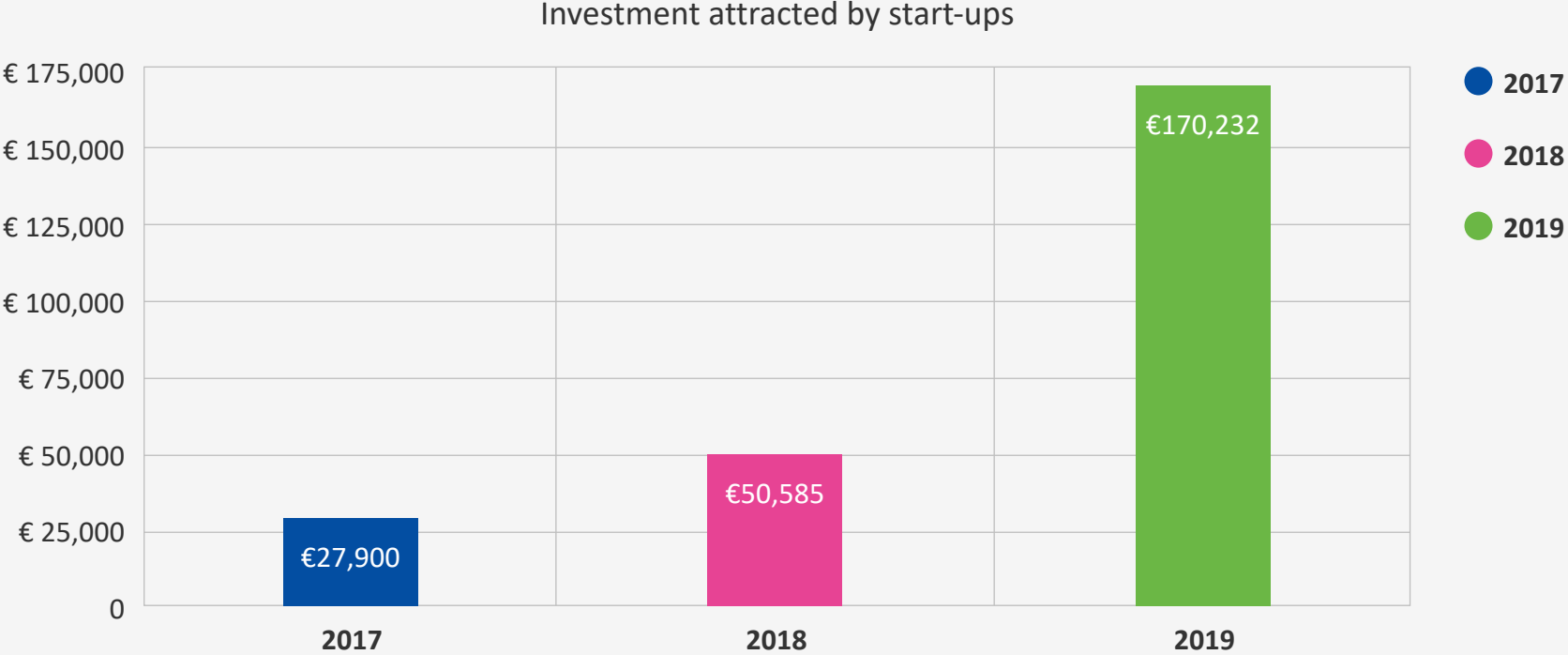


investment raised



# Investment attracted by start-ups

Over the past three years, our start-ups have attracted a total of more than €248m in investment.



# EIT Health Alumni

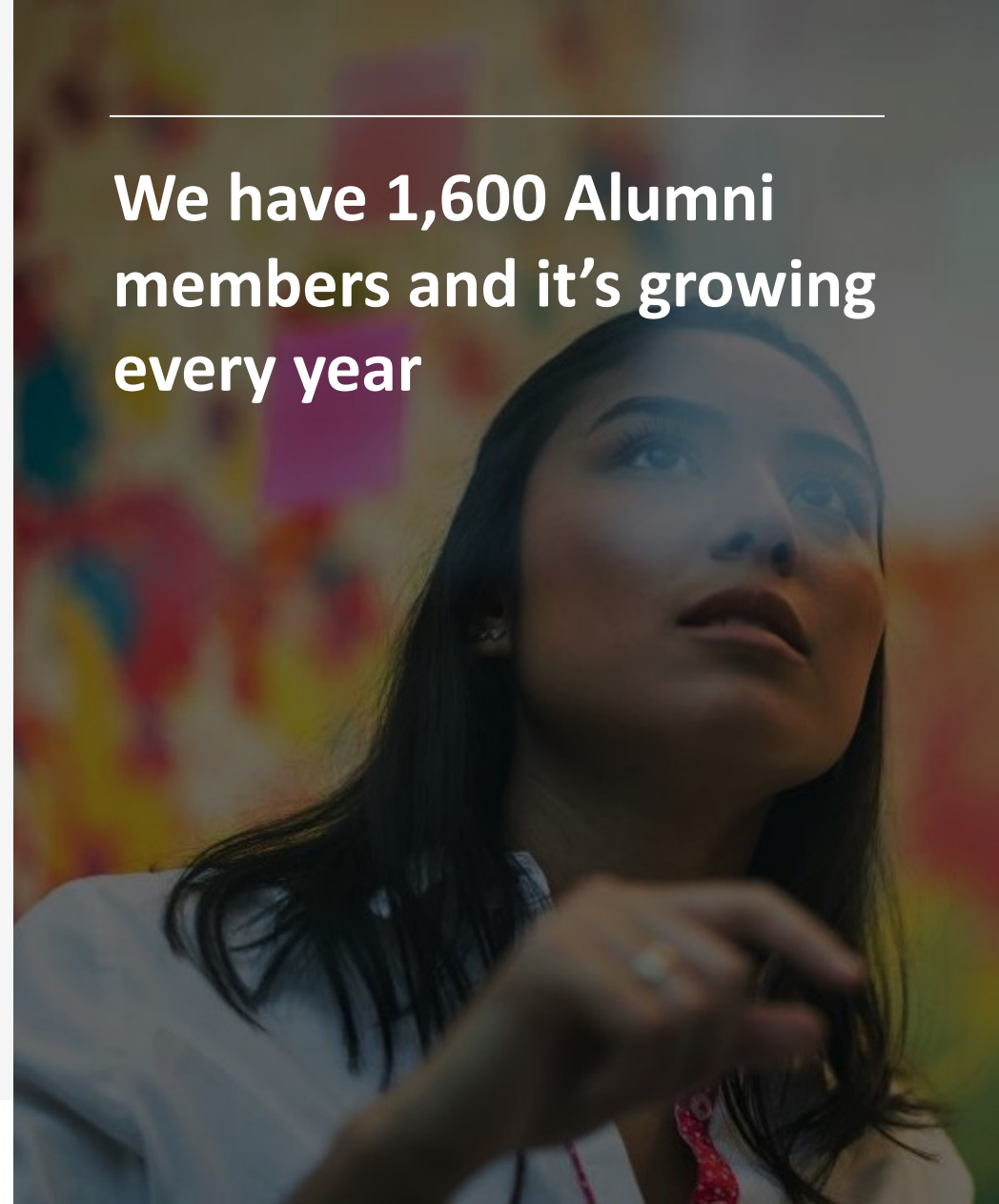
Anyone who participates in an EIT Health programme, course, or has received EIT Health funding can join our Alumni network.

## Alumni members benefit from:

- Exclusive job offers and internships
- Mentoring activities and workshops
- Platform for start-ups and newcomers to promote their businesses
- Opportunity to network with potential partners

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We have 1,600 Alumni members and it's growing every year





# EIT Health Alumni – 2000 members strong

Connected on Platform Hivebrite



- To build a sustainable community centered on a unique **Talent Pool of healthcare experts** with great **marketing potential** for EIT Health and its Partners
- To be the leading European Community shaping healthcare innovation in Europe –
- **By Alumni, for Alumni**



27.8.2019, Berlin: Crowdfunding kick-off event





13.9.2019, Amsterdam: EIF collaboration agreement



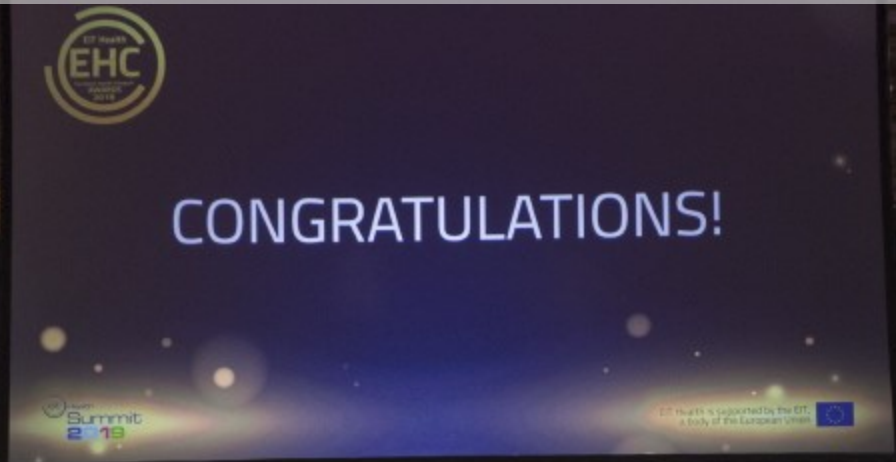


20.9.2019, Stockholm: Joint EIT / NASDAQ investor event





3.12.2019, Paris: EIT Health Catapult finals





3.12.2019, Paris: EIT Health Catapult finals



NASDAQ CONGRATULATES  
TRIUMF HEALTH  
THE WINNER OF  
ALEX CASTA AUDIENCE AWARD  
OF EIT HEALTH CATAPULT



eit Health



Triumf Health



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a body of the European Union

Papa

YOU'RE DOING GREAT!  
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eit Health



A NETFLIX COMEDY SPECIAL



Billboards for a woman and H&M.



Billboard for a man, partially visible with the word "Primo" at the top and "AL" and "EC" at the bottom.



The background of the slide is dark blue with several faint, grey virus-like icons scattered across it. A large white circle is centered on the page, containing a ring of alternating blue and green segments. In the center of this ring is a black circle with white text. Below the text is a pink rounded rectangle with white text. The overall design is clean and modern, with a focus on the central message.

**NEW CALL**  
Start-up  
Rescue Instrument

**CO-INVEST WITH  
EIT HEALTH**



**SACHS**  
**ASSOCIATES**

**DIGITAL NOVEL CORONAVIRUS INVESTMENT FORUM**  
**Empowering Early Stage Innovation**  
**7<sup>th</sup> - 9<sup>th</sup> July 2020 | DIGITAL CONFERENCE**



July 7, Kurt Höller, Director of Business Creation, EIT Health

**EIT Health**

**Supporting innovation during COVID-19**

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# EIT Health Accelerator



**THANK YOU**