# THE FAMILY OFFICE SUPER SUMMIT





# SCHEDULE

## Monday, December 4th, 2017

Location: JW Marriott Marquis

255 Biscayne Blvd Way, Miami, FL 33131

4:00 - 6:00 PM Early Arrivals Cocktail Reception

## Tuesday, December 5th, 2017

Location: JW Marriott Marguis

255 Biscayne Blvd Way, Miami, FL 33131

#### 7:00 - 8:00 AM Catered Breakfast, Check-in & Open Networking

#### 8:00 - 12:00 PM Morning Session

- Direct Investing: Opportunities & 'Alligators'
- Invest Like A Rockstar: The Music Royalty Opportunity
- Co-GP Structures & Co-Investing: How to Partner with a Family Office to Close Your Next Deal
- Emerging Real Estate Markets
- Seeking Alpha: Generating Superior Returns through Alternative Investments
- Long-Term Value: Incorporating Private Equity and Direct Investments into Your Portfolio

#### 12:00 - 1:30 PM Catered Lunch & Open Networking

#### 1:30 - 5:15 PM Afternoon Session

- Successful Sr. Housing and Hotel Investing
- The Problem of Di-Worsification
- Real Investments: Constructing a Multi-Generational Real Estate Portfolio
- Test, Scale & Manage: Preserving Capital While Driving ROI Through Digital Arbitrage!
- Getting in on the Ground Floor: Risks and Rewards of Venture Capital and Early Stage Investments
- Managing Risk: How Family Client Advisors Protect Against Wealth Erosion
- Picking Winners: Family Offices and CIOs on Choosing Top Managers and Screening Investments

### 5:15 - 6:15 PM Closing Remarks & Cocktail Reception

## Wednesday, December 6th, 2017

Location: JW Marriott Marquis

255 Biscayne Blvd Way, Miami, FL 33131

#### 7:00 - 8:00 AM Catered Breakfast, Check-in & Open Networking

### 8:00 - 12:00 PM Morning Session

- The Close: How to Raise Capital from Family Offices and Institutional Investors
- Untapped Potential: Searching for High Cap Rates, Booming Property Markets, and Undervalued Real Estate
- Investing in Society: Family Office Philanthropy and How Impact Investing is Changing the Equation
- Family Office Titans: What the Largest \$1B+ Family Offices Invest in and How They Operate
- Rapid Reaction: Real-Time Investment Feedback from Family Offices

## 12:00 - 1:00 PM Closing Remarks & Cocktail Reception

## Wednesday, December 6th, 2017

6:00 PM - 10:00 PM Red Dot | Spectrum | Art Spot Show







Location: 1700 NE 2nd Ave | Miami, FL 33132
\*Tickets provided at the Family Office Super Summit

## Thursday, December 7th, 2017

10:00 AM - 1:00 PM VIP Brunch Preview at Pulse Art Fair- Miami Beach

1:00 PM - 5:00 PM Show Hours at Pulse Art Fair- Miami Beach



Location: Indian Beach Park, 4601 Collins Avenue, Miami Beach \*Tickets provided at the Family Office Super Summit

8:00 PM - 12:00 AM National Hotel - South Beach



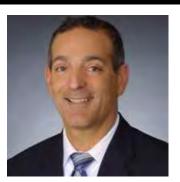
Location: 1677 Collins Avenue, Miami Beach, FL 33139
\*Tickets provided at the Family Office Super Summit



**Chris Chandler** Ballentine Partners



Lorraine George-Harik HPM Partners



Garbis Mechigian CTC | myCEO



**Andres Bethencourt Amzak** 



**James Cornell** Fiduciary Wealth Partners



**Allen Morris** The Allen Morris Company



**Matthias Boizard** Fiducial



Richard Wilson The Miami Family Office



**Ira Perimuter** T5 Equity Partners



**Andrew Mehalko** AM Global



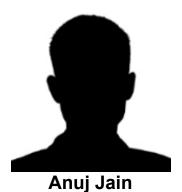
Paul Kang AltaCap



**Jeff Evans** Volta Global



William DuBois Pilotage Private Wealth



**Anuj Jain** ARJ Strategy Partners



**Jeff Klotz**The Klotz Group of Companies



Richard Beleutz Alternative Investment Resource



Jared Oakes Benesch



**Colin Hickey** AM Global Family Office



**Adi Divgi** EA Global



Richard Klitzberg McDaniel College



**Benjamin Marks** Leveraged Equity Holdings LLC



**Kermit Claytor** Kings Mountain Capital Group



Sasha Bernier Cheltenham Enterprises



Vaughn Brock Veritas Family Partners



**Clifford Friedman**Raptor Group Holdings



**Ethan Boothe** EisnerAmper LLP



Ziad Moukheiber Boston Harbor Angels



William Podd Landmark Angels



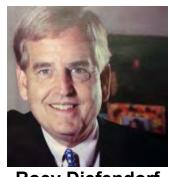
Federico Benavides
Beamonte
Investments



Carlos Imery IP Family Office



Thomas Webb Pebb Enterprises



Roey Diefendorf 3 Dimensional Wealth Advisory



Brian Shelley Colmena Capital



**Cliff Oberlin**Oberlin Wealth Partners



**Sylvia Benito**GenSpring Family
Offices



Andrew Clark Houston Angel Network



**Irwin Boris** Heritage Capital Group



**David Lindahl** The Lindahl Group



**Jeff Schneider** The Royalty Exchange



Mark Hamister Hamister Group LLC



**Max DeZara** Akoya Capital Partners



Ron Happe Main Street Capital Partners



Chad Naylor Naylor & Company Investments



Fadi Ephtimios Group RMC



Skip Motsenbocker
Floris Capital
Management LLC



**Jason Fooks**Safety, Income & Growth



Paul Gabrail Select Investment Group



**Doug Fullaway** FourteenPlus, LLC

## **JW Marriott Marquis Miami**



**David Weiss**Rebel Rebel Capital



**Alan Snyder** Shinnecock Partners



**Steven Wagner** Omnia Family Wealth



**Silvia Rosen** LionX Advisors



Yazan Abdeen Private Family Office



Veronica Yepez Reyna Perpetum



Katherine Boas Carl Marks & Co.



Andrew Ury ActX



JP Maroney Harbor City Capital



Wirth Munroe Aon Risk Solutions



William Werkmeister
National Foundation
for Cancer Research



Monty Elsabbagh Family Office Tech



Eduardo Gruener GFG Capital



Christopher "Kit" Boyatt Lazard Asset

Management



**Evan Renov**Beechwood Ventures



Julie Neitzel WE Family Offices



Pierre duPont HPM Partners



**Dan Farrell**Privos Capital



Brian DeLucia Arrivato



Anton Bayer Harris Bay

# **AGENDA**

## Day 1 | December 5<sup>th</sup>

7:00	Check-In, Catered Breakfast & Opening Networking
8:00	Opening Remarks Richard C. Wilson, The Family Office Club
8:30	Panel Discussion - Direct Investing: Opportunities & 'Alligators'  Panel Moderator: Ethan Boothe (EisnerAmper LLC)  Panelists: Andres Bethencourt (Amzak); Ira Perlmuter (T5 Equity Partners); Cliff Oberlin (Oberlin Wealth Partners); Pierre duPont (HPM Partners); Brian DeLucia (Arrivato)
9:15	Invest Like A Rockstar: The Music Royalty Opportunity  Jeff Schneider, The Royalty Exchange

Panel Discussion – Co-GP Structures & Co-Investing: How to Partner with a Family Office to Close Your Next Deal

9:30 Panel Moderator: Katherine Boas, Carl Marks & Co.
Panelists: Sasha Bernier (Cheltenham Enterprises); Jeff Klotz (The Klotz Group of Companies); Fadi Ephtimios (Group RMC); Irwin Boris (Heritage Capital Group); Evan Renov (Beechwood Ventures)

10:15 Emerging Real Estate Markets

David Lindahl, The Lindahl Group

## Panel Discussion – Seeking Alpha: Generating Superior Returns through Alternative Investments

Panel Moderator: Richard Beleutz (Alternative Investment Resource)

Panelists: Andrew Mehalko (AM Global Family Investment Office); Chris Chandler (Ballentine Partners); Alan Snyder (Shinnecock Partners); Monty Elsabbagh (Family Office Tech); Christopher "Kit" Boyatt (Lazard Asset Management)

## Panel Discussion – Long-Term Value: Incorporating Private Equity and Direct Investments into Your Portfolio

Panel Moderator: Doug Fullaway (FourteenPlus, LLC)

11:15 <u>Panelists:</u> William DuBois (Pilotage Private Wealth); Clifford Friedman (Raptor Group); Andrew Ury (ActX); Anuj Jain (ARJ Strategy Partners); Dan Farrell (Privos Capital)

12:00	Catered Lunch & Open Networking
1:30	Successful Senior Housing and Hotel Investing Generational Mark E. Hamister, Hamister Group LLC
1:45	The Problem of Di-Worsification Andrew Mehalko, AM Global Family Office Investment Office
2:00	Panel Discussion – Real Investments: Constructing a Multi-Generational Real Estate Portfolio  Panel Moderator: Paul Gabrail (Select Investment Group)  Panelists: Allen Morris (The Allen Morris Company); Vaughn Brock (Veritas Family Partners); Brian Shelley (Colmena Capital); Thomas Webb (Pebb Enterprises); Jared Oakes (Benesch)
2:45	Test, Scale & Manage: Preserving Capital While Driving ROI Through Digital Arbitrage!  JP Maroney, Harbor City Capital
3:00	Panel Discussion – Getting in on the Ground Floor: Risks and Rewards of Venture Capital and Early Stage Investments  Panelists: William Podd (Landmark Capital Corp.); Ziad Moukheiber (Boston Harbor Angels); Federico Benavides (Beamonte Investments); Skip Motsenbocker (Floris Capital Management); Andrew Clark (Houston Angel Network)
3:45	Panel Discussion – Managing Risk: How Family Client Advisors Protect Against Wealth Erosion  Panelists: Benjamin Marks (Leveraged Equity Holdings LLC); Roey Diefendorf (3 Dimensional Wealth Advisory); Jason Fooks (Safety, Income & Growth Inc.) James Cornell (Fiduciary Wealth Management LLC); Sylvia Benito (GenSpring Family Offices); Veronica Yepez Reyna (Perpetum)
4:30	Panel Discussion – Picking Winners: Investment Analysts and CIOs on Choosing Top Managers and Screening Investments  Panelists: Adi Divgi (EA Global); Yazan Abdeen (Private Family Office); Chad Naylor (Naylor & Company Investments); Richard Klitzberg (McDaniel College); David Weiss (Rebel Rebel Capital)
5:15	Closing Remarks Richard C Wilson, The Family Office Club
5:30	Cocktail Reception

# **AGENDA**

## **JW Marriott Marquis Miami**

## Day 2 | December 6<sup>th</sup>

7:00	Check-In, Catered Breakfast & Opening Networking
8:00	Opening Remarks Richard C. Wilson, The Family Office Club
8:30	Panel Discussion – The Close: How to Raise Capital from Family Offices and Institutional Investors  Panelists: Carlos Imery (IP Family Office); Jeff Evans (Volta Global); Max DeZara (Akoya Capital Partners); Eduardo Gruener (GFG Capital)
9:15	Private Equity Real Estate Anton Bayer – Harris Bay
9:30	Panel Discussion – Investing in Society: Family Office Philanthropy and How Impact Investing is Changing the Equation  Panelists: Chris Chandler (Ballentine Partners); William Werkmeister (National Foundation for Cancer Research); Steven Wagner (Omnia Family Wealth); Lorraine George—Harik (HPM Partners)
10:15	Hedge Fund Friend or Foe Julie Neitzel - WE Family Offices
	Panel Discussion – Family Office Titans: What the Largest Family Offices

# Panel Discussion – Family Office Titans: What the Largest Family Offices Invest in and How They Operate 10:30

Panelists: Wirth Munroe (Aon Risk Solutions); Garbis Mechigian (CTC | myCFO); Yazan Abdeen (Private Family Office); Matthias Boizard (Fiducial)

## Panel Discussion – Rapid Reaction: Real-Time Investment Feedback from Family Offices

11:15 <u>Panel Moderator:</u> Richard C. Wilson (The Family Office Club <u>Panelists:</u> Kermit Claytor (King Mountain Capital Group); Ron Happe (Main Street Capital Partners); Silvia Rosen (LionX Advisors); Paul Kang (AltaCap)

## 12:00 Closing Remarks

## 12:15 Reception & Open Networking

## **PARTNERS**







Research for a Cure

















ALTERNATIVE INVESTMENT RESOURCE







COMMERCE STREET Capital







Black River Technologies Inc.

## **PARTNERS**

























## **MEDIA PARTNERS**













www.FamilyOffices.com

## **BOOKING FORM**

# The Family Office Super Summit

JW Marriott Marquis Miami

**Dec. 5-6th** 

## Single Admission

2017 Event Series

**DELEGATE 1** 

First Name

Last Name

Firm Name

Phone

Email

**DELEGATE 2** 

First Name

Last Name

Firm Name

Phone

Email

#### **BOOKING DETAILS**

## **Charter Membership Pass**

Includes admission to all of our conferences and more benefits. (\$299 Monthly)

## Super Summit | December 5-6<sup>th</sup> | Miami

1 Delegate - \$995

3 Delegates - \$2,650

2 Delegates - \$1,795

5 Delegates - \$3,975

## Capital Raising Boot Camp | February (Multiple Cities)

1 Delegate - \$995

#### **PAYMENT DETAILS**

Card Type CCV Code Expiration Date

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#### Other Ways to Register