

The Sordoni Story





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A CENTURY OF SERVICE
Clients ■ Employees ■ Community

1910-1920



Humble Beginnings

The Sordoni story began in 1910, when Andrew J. Sordoni started a business with a team of borrowed horses, a second-hand harness, and two wagons. He hauled coal, removed ashes, and dug cellars by hand.

Through hard work and meticulous attention to quality, Sordoni quickly became known as an honest, capable contractor. The company specialized in residential work, but word quickly spread, staff was hired, and capabilities expanded.

By the end of the decade, Sordoni had developed an expertise in power line construction, providing the infrastructure for electricity throughout the region.

1920-1930



Establishing a Reputation

The 1920's was a decade of rapid growth. From modest beginnings just ten years earlier, the company was now well-established and grew in expertise, equipment and employees. The company added to its Line Division by establishing a Building Division to handle larger, commercial structures.

Sordoni added a registered architect and engineers to strengthen its Building Division. Kingston High School was the company's first major commercial project to be constructed.

In 1926, Andrew J. Sordoni was elected the Pennsylvania State Senate, further expanding the company's presence through the Commonwealth. Mr. Sordoni became known as "The Senator", a reference that lasted throughout his lifetime.

1930-1940

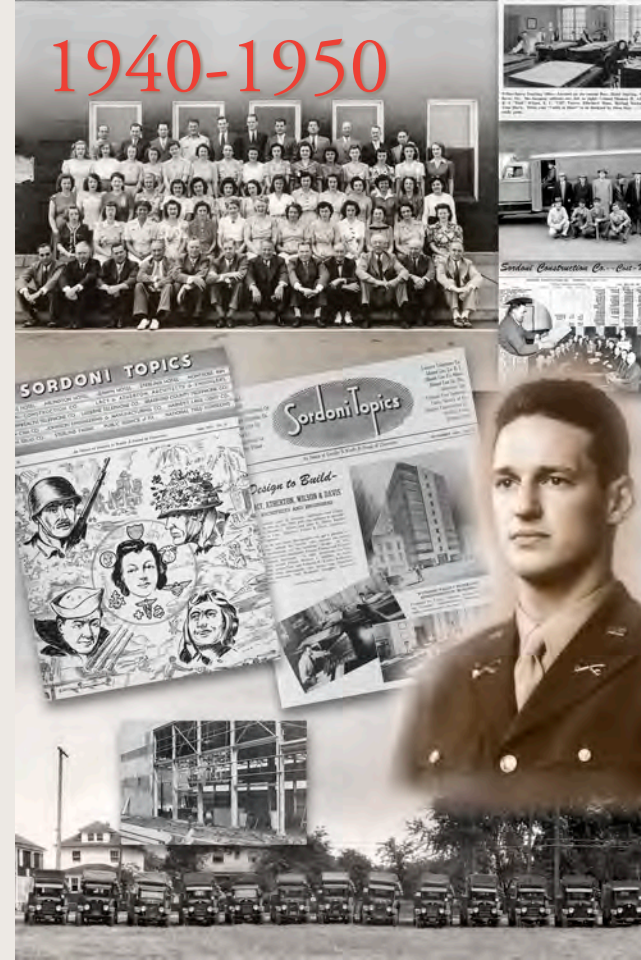


Managing Tough Times

During the difficult era of the Great Depression, the company continued to be entrepreneurial and resumed some of the labor intensive tasks of its earlier years. Building projects were few and far between, so trucks were modified to haul coal and manure from the mines. Sordoni managed to keep most of its employees on the payroll and forged permanent commitments between the company and its personnel.

In the second half of the decade, an upswing in college and hospital construction enabled Sordoni to refine its expertise in the institutional sector. Significant projects were completed for the Wilkes-Barre YMCA, Moses Taylor Hospital, Bucknell University, College Misericordia, and Mansfield and Bloomsburg Teachers Colleges.

1940-1950



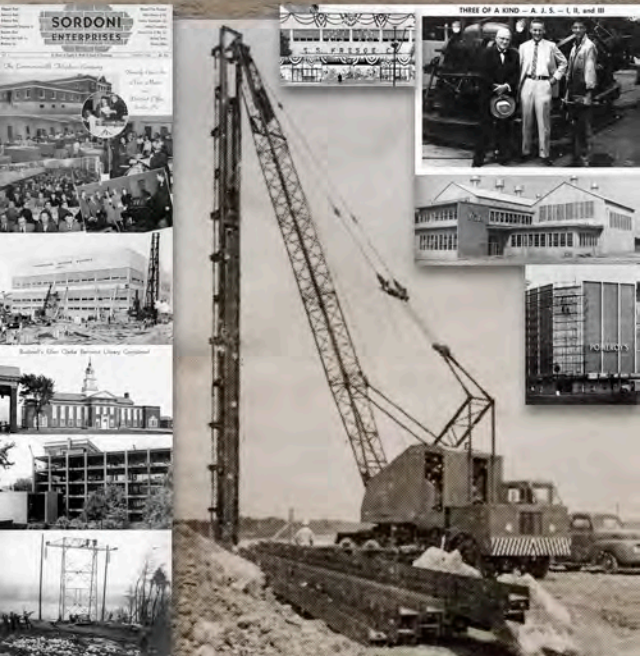
Setting a Foundation for Growth

With the advent of the Second World War, manpower and equipment were required to support the war effort. Sordoni was busy with major construction projects in Middletown, Pennsylvania and Aberdeen, Maryland.

In 1946, the Senator's son, Andrew J. "Jack" Sordoni, Jr., returned home from war and joined the company. With a business acumen and drive similar to his father's, Jack was instrumental in setting the future direction of management and growth.

Sordoni grew its expertise, scope and client list to include companies of national reputation, including DuPont, Bethlehem Steel, BFGoodrich, F. W. Woolworth Co., and Pittsburgh Corning.

1950-1960



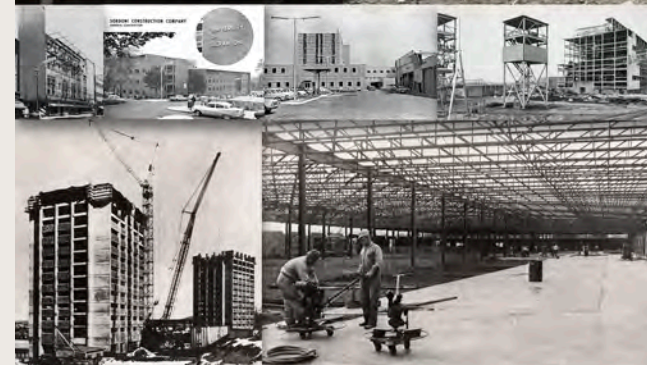
Expanding Capabilities and Geography

The post-war boom fueled significant corporate growth in America. Sordoni's reputation and visibility continued to grow, and most of the company's work focused on large industrial projects.

Sordoni became known for strict adherence to schedules and budgets. The company utilized an automated punch card system for accounting and cost reports on jobs in progress.

Seven projects totaling nearly a million square feet were completed for IBM in New York State. Other significant clients of the decade included Metropolitan Edison, Vanadium Corp., Foster Wheeler, and Eberhard Faber.

1960-1970



Transitioning Leadership

In 1960, Sordoni celebrated its 50th anniversary with an optimistic outlook for the years ahead. Unfortunately, the Senator passed away in 1963, and just four years later Jack Sordoni died unexpectedly at the age of 50. Despite the loss of the company's first two generations of leadership, the foundation for a modern organization had been built by the Senator and Jack.

A young Andrew J. Sordoni III took over for his father, and the company's solid, experienced management team continued to run the company in terms of day to day operations. Despite two devastating blows to the company, Sordoni had the leadership to continue on and to innovate and deliver quality projects across all sectors.

1970-1980



Emerging from Turmoil

Out of the tragedy of Hurricane Agnes that thoroughly flooded the Wyoming Valley, Sordoni emerged as a new company guided by the third generation of the Sordoni family. The company's intensive involvement in flood cleanup, renovation of structures, and reconstruction of downtown Wilkes-Barre provided a tremendous challenge and unique opportunity for the new management team.

Sordoni sharpened its skills in Construction Management and leveraged this expertise into hospital construction. Projects in the latter part of the decade included major expansions of Geisinger Medical Center, Mercy Hospital, Wilkes-Barre General Hospital, Community Medical Center, and Nesbitt Hospital.



1980-1990



Exploring New Markets

By the early 1980's, Sordoni's qualifications and expertise allowed the company to expand into the rapidly developing New York Metro area. In a short time a client base was established, and Sordoni constructed world headquarters and research facilities for several global companies, including Schering-Plough, Warner-Lambert, Mobil Chemical, and PepsiCo.

Under the leadership of William B. Sordoni, the company implemented sophisticated technology to facilitate cost estimating and operations. Services now included conceptual estimating, and extensive historical cost library, value engineering, in-house mechanical and electrical expertise, and computerized scheduling and cost control capabilities.



1990-2000



Developing Community Institutions

As the New York regional market matured, Sordoni capitalized on an opportunity to strategically sell New Jersey operations to Skanska, one of the world's largest construction companies. The deal represented the first U.S. acquisition for Skanska and allowed Sordoni to leverage other business interests.

With the benefit of the experience gained in a larger market, Sordoni returned to its roots in Forty Fort with enhanced capabilities. The company built structures at all the major colleges and universities in the region, and also constructed much of the new corporate development in Scranton and Wilkes-Barre.

2000-2010



Building for the Future

The twenty-first century brought with it an interest in rejuvenating urban communities and rebuilding downtowns. Public/private partnerships were created, with developers, public agencies, and Sordoni working together to revitalize our cities.

The company's commitment to community was formalized through the creation of the Sordoni Volunteer Program, which enables employees to share their time, talent, and resources to build, grow, and give back to the community.

As the decade progressed, an evolving executive team hired new talent and key management. In New Jersey, a sister company was reestablished to build upon the reputation that had been firmly established in that market more than twenty years earlier.



Celebrating Our Centennial

In 2010, Sordoni celebrates A Century of Service: Clients, Employees, Community. This milestone coincides with a renewed sense of energy and a commitment to the core values upon which the company was founded: Integrity, Client Focus, Safety, Professionalism, Teamwork, and Community.

Following the retirement of his father, William B. Sordoni, William E. Sordoni became president of Sordoni Construction Services in January 2010, representing the fourth generation of active family management.

With a combination of seasoned construction professionals and a fresh outlook, the company is poised to broaden horizons while always delivering quality, value, and superior service to each of our clients.

A Century of Clients

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|--------------------------------|----------------------------------|--------------------------------|
| 500 Lackawanna Development Co. | Bethlehem Steel | Cinemark USA Inc. |
| Advance PCS | Biscontini Warehouse Company | Cintas Corporation |
| Air Products & Chemicals, Inc. | Blakely Interboro Library | City of Scranton |
| Allan Industries | Bloomsburg Mills | City of Wilkes-Barre |
| Allied Services | Blue Cross of Northeastern PA | Columbian Vol. Fire Department |
| American Car & Foundry Co. | Boscov's | Commonwealth Telephone Co. |
| American Red Cross | Bridon American Corporation | Community Medical Center |
| Anchor Health Properties | Bucknell University | Continental Can Company |
| AT&T | CAN DO, Inc. | Crucible Steel Company |
| AutoZone, Inc. | Capital Health System | Deluxe Digital Studios |
| Aventis/Sanofi Pasteur | Cargill Meat Solutions | DL&W Railroad Company |
| Bartels Brewing Company | Catholic Senior Housing Partners | Diocese of Scranton |
| BDA Realty Co. | Catholic Youth Center | DiMare Fresh |
| Back Mountain Harvest Assembly | Celotex Corporation | Duplan Silk Corporation |
| Barnes & Noble | CertainTeed | East Stroudsburg University |
| Bell Telephone Co. | Children's Service Center | Eberhard Faber |
| Best Western | Church of Saint Patrick | Edwardsville Apartments LP |
| Bethlehem Limestone Company | CIGNA | Elan Gardens, Inc. |

A Century of Clients

Endless Mountains Health Systems	Gastroenterology Consultants, Inc.	Hawley Silk Mill, LLC
Entenmann's, Inc.	Geisinger Health Systems	Hazleton General Hospital
Ertley Motor World	Genetti Best Western Motor Inn	Hazleton Health Alliance
ESU Center for Research & Economic Development	Genetti Hotel & Convention Center	Hazleton National Bank
Evergreen Partners	Gentex Corporation	Hemmingway Development Corp.
F.M. Kirby Ctr. for Performing Arts	Gertrude Hawk Chocolates	Heritage House Care Facility
F.M. Kirby Library	Glen Alden Coal Co.	Hoyt Library
Family Service Assoc. of Wyoming Valley	Glenmaura National Golf Club	Humford Equities, Inc.
F.W. Woolworth Co.	Glen Oak Country Club	Huntsville Limited Partnership
First Eastern Bank, N.A.	Graybar Electric Company	IBM
First Heritage Bank	Greater Scranton Chamber of Commerce	InterMetro Industries
First Quality Nonwovens, Inc.	Greater Wilkes-Barre Chamber of Business & Industry	Inn at Nichols Village
First Union National Bank	Greenman-Pedersen, Inc.	International Textbook Company
First Liberty Bank	Grosek Development Company	Irem Temple
Foster Wheeler	Grumman Electronics	Irem Temple Country Club
Fowler, Dick and Walker		Ithaca College
Frank M. Henry Associates		JAE Realty
		Jewelcor Inc.
		Jewish Community Center

A Century of Clients

Jewish Home of Eastern PA	Lehigh Valley Physicians Center	Mercy Hospital
John Heinz Institute	Lehigh Valley Railroad Company	MetLife
Johnson Engineering & Manufacturing Co.	Lion Brewery	Mercy Health Partners
Kemper Auto & Home	Lockheed Martin	Mercy Tyler Hospital
Ken Pollock Nissan	Luzerne County Community College	Metropolitan Edison Co.
Keystone Automotive	Luzerne County	Mid Valley School District
Keystone College	Luzerne Products, Inc.	Miner-Hilliard Milling Company
King's College	M & T Bank	Misericordia University
Kingston Recreation Center	Mariani Industries	MMI Preparatory School
Knoll International	Mark Development Corporation	Mohegan Sun at Pocono Downs
Lackawanna ASC Realty, LP	Marywood University	Morrison-Knudsen Company, Inc.
Lackawanna College	Masonite Corporation	Moses Taylor Hospital
Lackawanna Valley Dermatology Associates	Marshall, Dennehey, Warner, Coleman & Coggin	Mountain View Care Center
Lafayette College	Paper Magic	MotorWorld
The Laurels, LLC	Mellon Bank	Municipality of Kingston
Law Offices of Thomas Kelley	Merchants Bank North	Murray Corporation of America
Law Offices of William Blaum	Merck & Co.	Nabisco Brands, Inc.
		Nardone Brothers Baking Co.
		National Paper Corporation

A Century of Clients

National Westminster Bank	Paul Frances Realty, LP	Prudential
Native Lace Works, Inc.	Pennsylvania Electric Company	Quaker Oats Company
Nesbitt Memorial Hospital	Payne Precision Color	RA Manufacturing
New Jersey Bell	Lithography Inc.	Radnor Property Group LLC
New Jersey Power & Light Co.	Penn Wells Hotel and Lodge	Rosenn Jenkins & Greenwald
North American Directory Corp.	Pennsylvania Manufacturer's	RCA
Northeast Radiation Oncology	Insurance Co.	Royer Foundry & Machine Co.
Center	Pennsylvania Millers Mutual	Saint Joseph's Center
NPW Medical Center	Insurance Co.	Sandvik, Inc.
Northeast Surgery Center	PPL	S.H. Kress & Co.
Northeastern Bank of	Penn State University	S.S. Kresge Company
Pennsylvania	PepsiCo Inc.	Saint Peter's Cathedral
Notre Dame Jr./Sr. High School	Pittsburgh Plate Glass Co.	Schering-Plough
NY State Electric & Gas Corp.	Pocmont Resort & Conference	Schott Glass Technologies Inc.
OKI Supply Company	Center	SLIBCO
Osterhout Free Library	Pocono Hospitality Corporation	Scranton Club
Our Lady of Victory Church	Pomeroy's Inc.	Scranton Lace Company
Owens-Illinois, Inc.	Potomac Edison Company	Scranton Parking Authority
Parente Randolph PC	Procter & Gamble	Scranton Preparatory School

A Century of Clients

Sheraton Corporation of America	UGI Corporation	Wayne Memorial Hospital
Sisters of Mercy of the Americas	United Health & Hospital	Wayne Woodlands Manor
South Main Street	Services, Inc.	WEA Manufacturing Inc.
Redevelopment LLC	United Jersey Banks	Western Wayne School District
Square Tool & Die Corp.	United Parcel Service of America	Westmoreland Club
	United States Engineer Office	Whiteman Tower Inc.
Stegmaier Brewing Company	United States Post Office	Wilkes University
Summit Health Care Center	Unitrin Direct	Wilkes-Barre Center Associates
Taylor Packing Co., Inc.	US General Services	Wilkes-Barre/Scranton
TBella Enterprises	Administration	International Airport
Tech Aviation Service	US Veterans Administration	Wilkes-Barre General Hospital
Temple B'nai B'rith	University of Scranton	Wilkes-Barre Parking Authority
Temple Israel	Valley Chevrolet	Wilkes-Barre YMCA
TFP Limited	Vanadium Corp.	WNEP TV
Tobyhanna Federal Credit Union	Verus Partners	WVIA
Tom Hesser Chevrolet, Inc.	Walgreens	Wyoming Seminary
Toys-R-Us	Warner Bros. Communications	Wyoming Valley Country Club
The Container Company	Warner-Lambert	Wyoming Valley Health Care
TMS Health	Washington Street Renewal	System
UFCW Credit Union	Associates, Ltd.	Wyoming Valley Sanitary Authority

*Quality, Integrity,
and Superior Service since 1910*



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