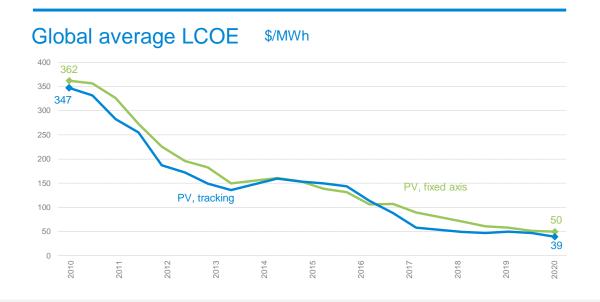
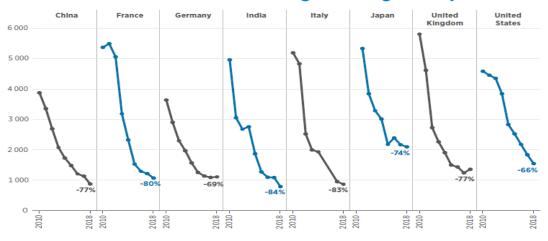


LCOE reducing





LCOE reduction is becoming trend globally



Bid price- 2019

Country	Capacity	2019 Bid price (cent/kWh)	
Greece	143MW	6.970	
Germany	162MW	6.160	
Zambia	120MW	3.999	
India	500MW	3.410	
Brazil	401MW	1.750	
Portugal	862MW	1.695	
China		3.600	



2009-Worldwide LCOE of PV project reduce from 0.32\$/kWh to <<0.04\$/kWh

Challenges in Australian Big Solar

TrinaPro Mega WoodMac: Grid congestion chokes renewables investments in Australia

Wood Mackenzie analysts have expressed concern over deteriorating renewable energy investment conditions in Australia, noting that greater clarity on transmission

Long read: Faltering grid curtails, delays, stalls solar

Australia's surge in utility-scale solar and wind – some 4.4 GW 5 GW expected in 2020 - 11as of the control of the our ge in annry scare solar and white of has overwhelmed further 3.5 GW expected in 2020 – has overwhelmed

Clean Energy News and Analysis

SOLAR V RENEWABLES ~ STORAGE ~ solar project in Australia The pandemic will postpone or cancel ti

wind in Australia, according to Norweg Australian dollar renders projects unec will be New South Wales.



SOLAR ~

RENEWABLES ~

STORAGE ~

Share f y in 8+

Lawyers' picnic, and \$47m at play, as Sunraysia solar farm faces further delays

Covid-19 to wreck economics of new solar and wind projects

While the full extent of the impact of the Covid-19 pandemics on the renewable while the rull extent of the impact of the Covid-19 pandentics on the renewable energy market is yet to reveal itself, Norwegian consultancy Rystad Energy predicts energy market is yet to reveal uself, norwegian consumancy kystau Energy prediction new solar and wind projects will grind to a halt this year and experience a ripple of the translation of the standard of companies agrees the glabs continue to fall against the new solar and wind projects will grind to a nait this year and experience a ripple effect in the years beyond as currencies across the globe continue to fall against the UK infrastructure investor suffers big losses from two Australia solar farms

post COVID-19 economy. Enable desktop notification

Australians Love Rooftop Panels. That's a **Problem for Big Solar**

Bloomberg

CONNECTION DELAYS

EPCs transferring connection risks back to IPPs/Developers

Sites becoming increasingly challenging - EPCs becoming more selective

- Geotech
- Topography
- Flood
- Remote location
- Schedule (Covid, union issues etc)

Typical timeframe from Connection Application to Offer to Connect







A Considerable Opportunity still remains



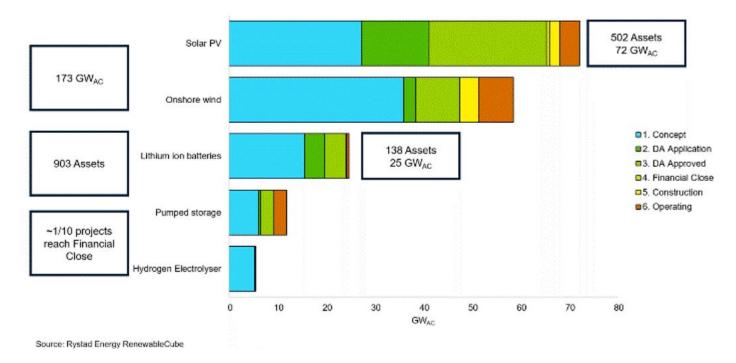


NSW to go 'even bigger' with second, 8GW renewable energy zone By Jules Scully | Jul 13, 2020 11:46 AM BST | ♠ 0 Share 🛐 🛅 💟 🖾

of solar, wind, storage proposals

Australia's renewables pipeline continues to grow at record speed led by solar PV

Australia utility PV, wind and storage pipeline: 9/7/2020

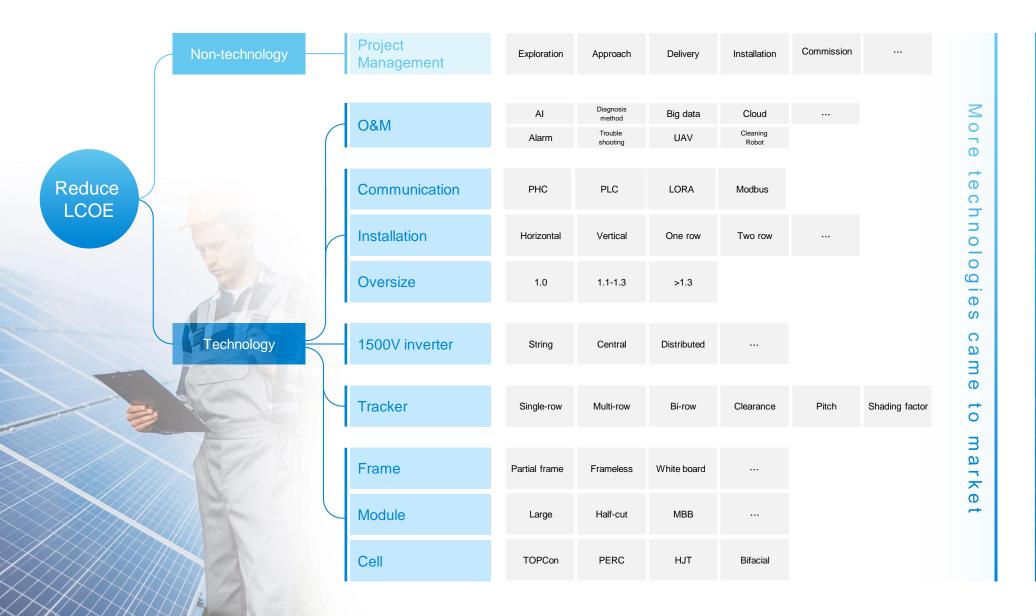


- To unlock this pipeline, aside from solving connection/grid and investor misgivings we need to continue to innovate to simplify engineering and de-risk construction
- Tracking at wide GCR exacerbates site risk

Chart of GCR vs LCOE - Australia vs Malaysia \$41.50 \$41.00 \$40.50 \$40.00 \$39.50 \$39.00 \$38.50 \$38.00 \$37.50 40% 50% 30% 35% 45% 55% Australia Poly. (Malaysia) Poly. (Australia) Malaysia

Making the Complex Simple





Owner & EPC

Product selection is more complicated

More suppliers participate in design

The design is more complicated

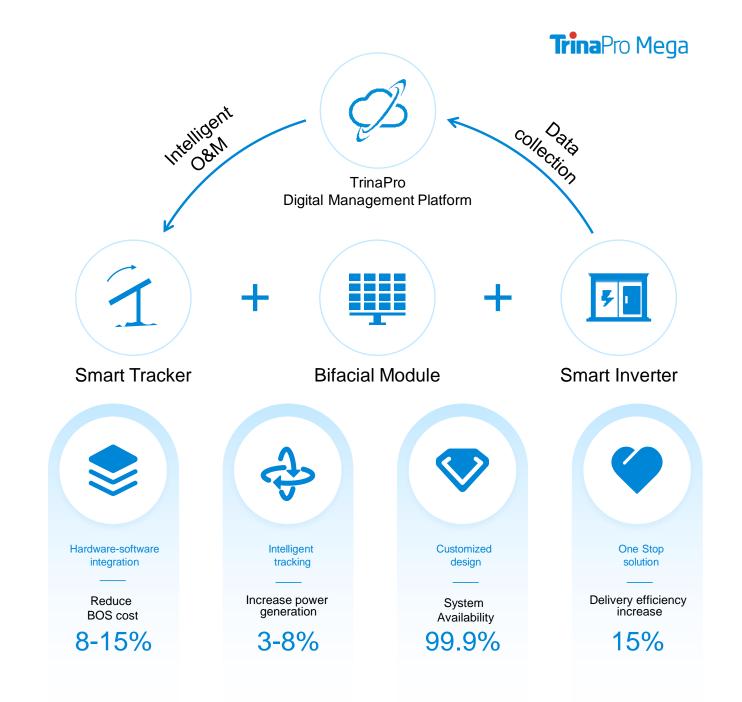
Operation and maintenance are more complicated

TrinaPro Overview

TrinaPro is a one-stop smart photovoltaic solution developed by Trina Solar for large-scale power stations.

Covering different terrain, different slopes, different wind speeds speeds and other complex application scenarios.

The system integrates three core products: high-efficiency PV modules, intelligent tracking system and reliable inverter. The system innovatively provides customers with hardware system design, software function integration, integrated services and intelligent operation and maintenance services.



TrinaPro Provide solution for Multi-Scenarios





Easy

The most cost-effective plan for flat land



Overall slope ≤ 6%



Mid-high wind speed >45m/s



SP1000 multi-row



1V



Mono-facial 400~605Wp



Bifacial 400~600Wp



MV Turnkey Solution 4-7MWp\180-250kW

TrinaPro Mega Plus serie

Plus

High slope adaptability high wind resistance



SN slope≤ 16% NW slope ≤ 8%



Mid-high wind speed >45m/s



SP240 (2 rows)



1V



Mono-facial 400~605Wp



Bifacial 400~600Wp



String inverter 180-250kW

TrinaPro Mega

Ultra High Power Solution under Grid Parity Era



SN slope ≤16%



Mid-low wind speed



SP160 LIZA (1 row)



2V



High efficient Bifacial Module 400~600Wp



String inverter 180-250kW

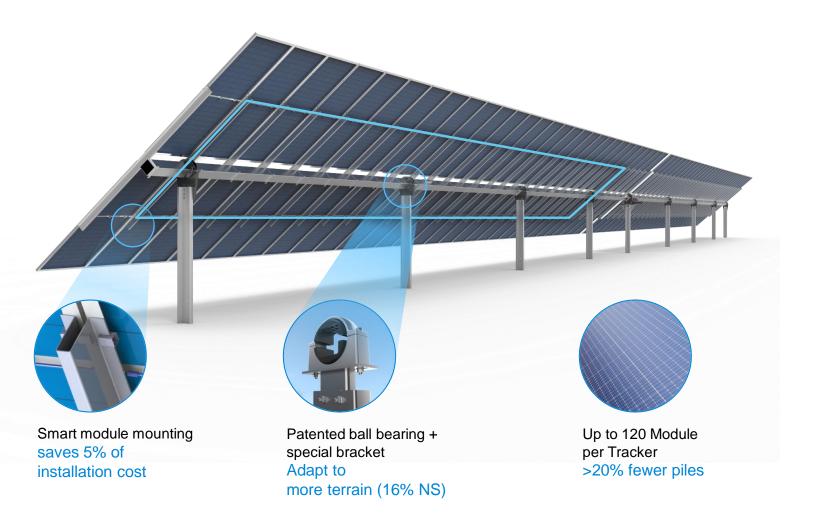
Core components-TrinaPro Mega (SP160)

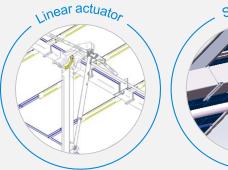


Smart-tracking extra power gain 3~8%

Larger Modules 210mm wafer size

Unique cable arrangement Reduces cable usage and labor









Multi- drive more stable in galloping/flutter



Area efficiency increases the MW Increases 26% land usage per MW



More options of driving system

More flexible

Extensive Verification for 210mm Wafer modules



Increased module size and weight requests higher static mechanical bearing capacity and dynamic running stability of the tracker system



Higher static mechanical bearing capacity



Dynamic running stability



Multiple drive, Accurate synchronization

More stable



wind tunnel test of a world-renowned laboratory

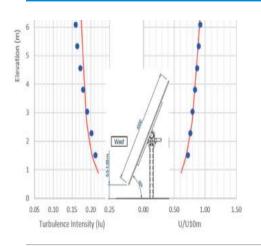
More trustworthy

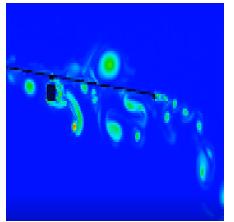


Adapt to 1.5 times load and test standards

Ensure structural reliability



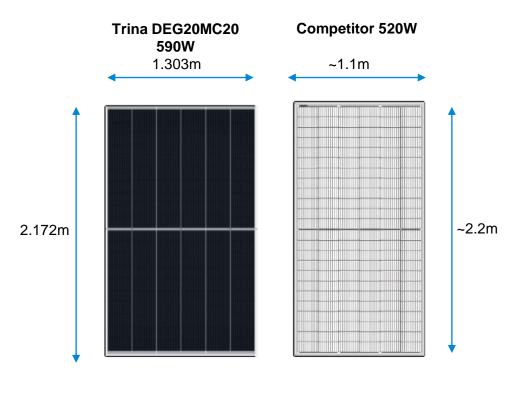




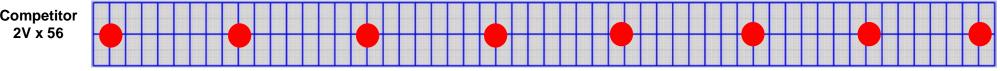


Impact of Higher Module Wattage and Low Voc on BOS





-	Trina 500W	Competitor 520W	Trina 590W
Module Wattage	500	520	590
Module Voc	51.7	48.9	41.3
Module Area sqm	2.41	2.50	2.83
Power Density W/m2	207.5	208	208
Modules per String	28	28	32
Strings per Tracker	3	4	3
Modules per Tracker	84	112	96
kWp per tracker	42.0	58.2	56.6
Piles per MWp	169	137	124
Piles per Tracker	7	7 inner / 9 outer	7
100MWp SA Project			
Total Piles	16,900	13,736	12,359
Total Strings	7,143	6,868	5,297
Capex Saving USD/Wp		-\$0.0094	-\$0.0199
Capex Savings		-1.37%	-2.90%



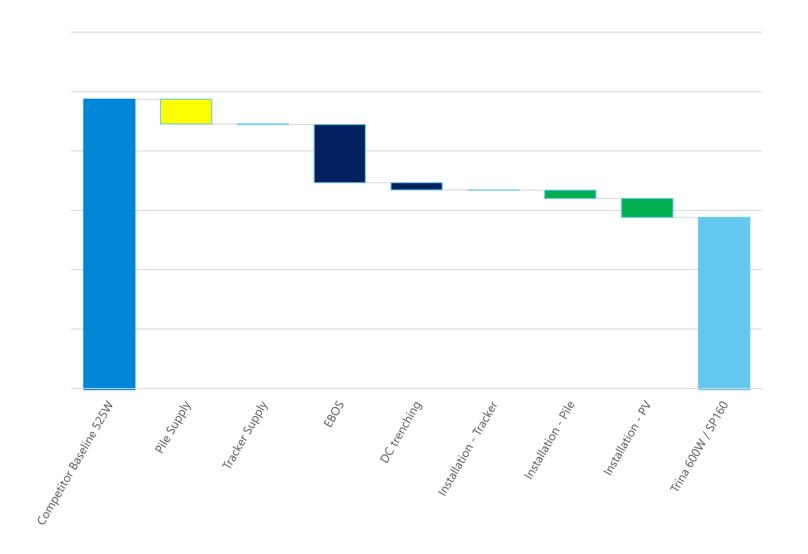




~63.3m

Impact of Higher Module Wattage and Low Voc on BOS





- Total capex saving USD1.05c/Wp
 - Component cost 21%
 - EBOS and Trenching 55%
 - Installation 23%
- 1.4% lower Capex
- Reference Project 128MWp Australia, 50% predrill/backfill piles

Smart tracking-Bifacial algorithm







TrinaPro Optimum tracking

Two parts
Scattering and
Reflection

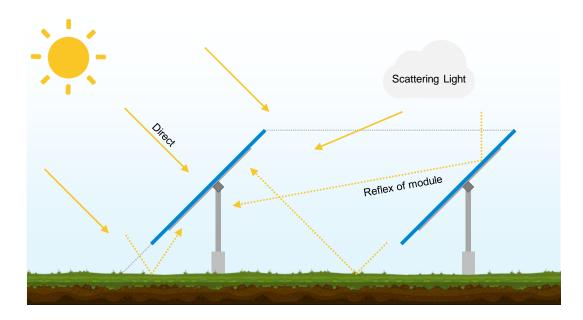
Only focus on

Maximum power generation in front

tracking algorithms

Is not considering.

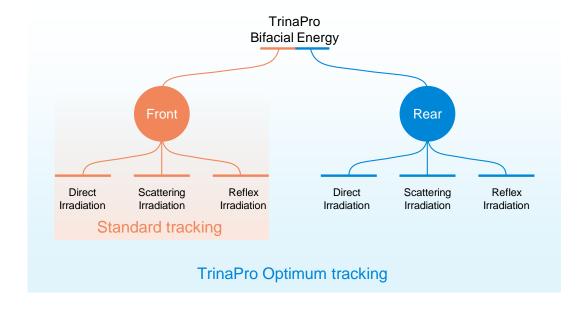
Maximum power generation on the front and back





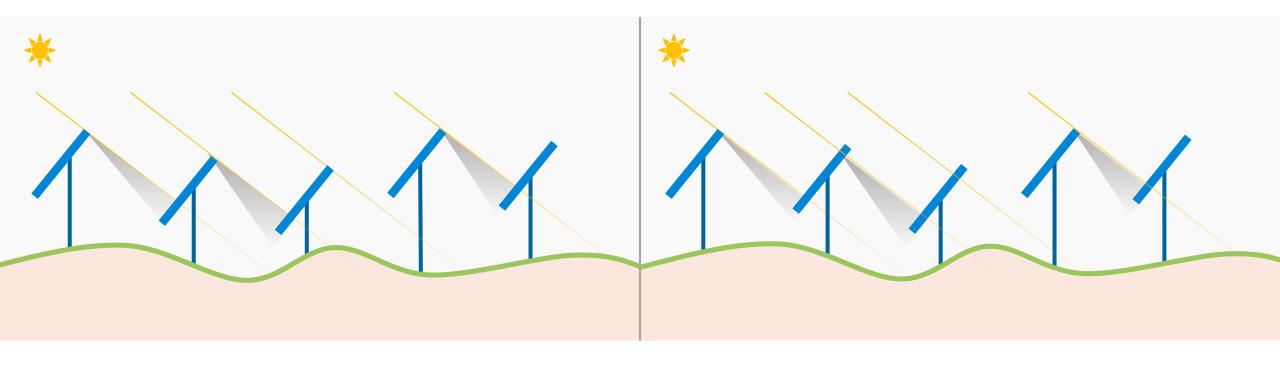


The TrinaPro Al Machine Learning algorithm can increase power generation by 1%-2%



Smarter brain: Smart tracking-Backtracking





Smart backtracking

Self-adjusting according to terrain

Adapting to different slope

Avoid front and back

Shadow masking

VS Conventional Design



Further reduce LCOE

\$0.6/kWh



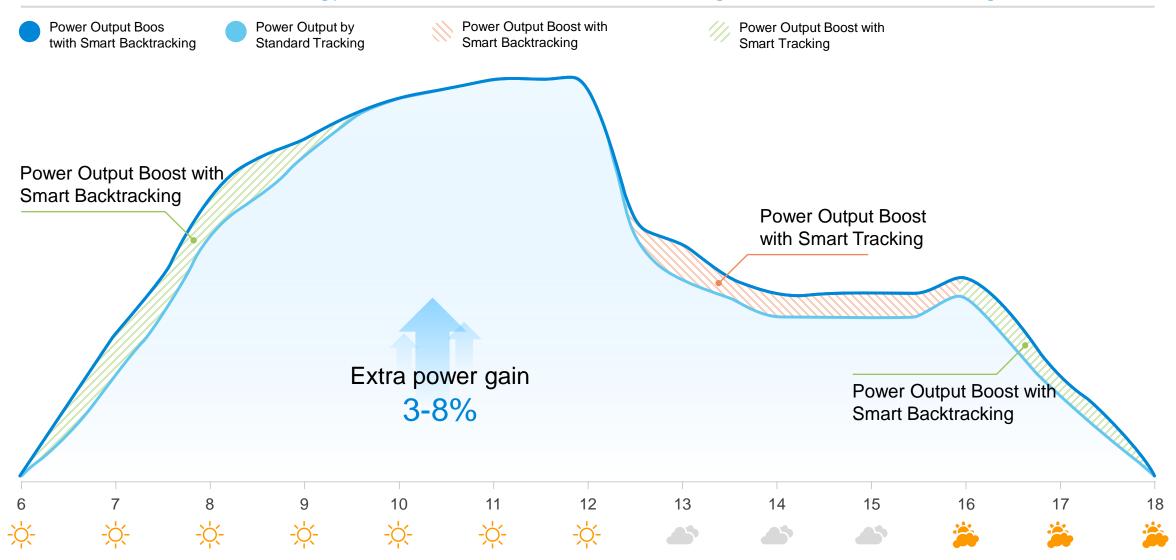
Increase power generation

2.7%+

TrinaPro smart tracking algorithm



TrinaPro Boosts the Energy Production With Smart Tracking & Smart Backtracking



Unrivalled Bankability of Holistic Solution

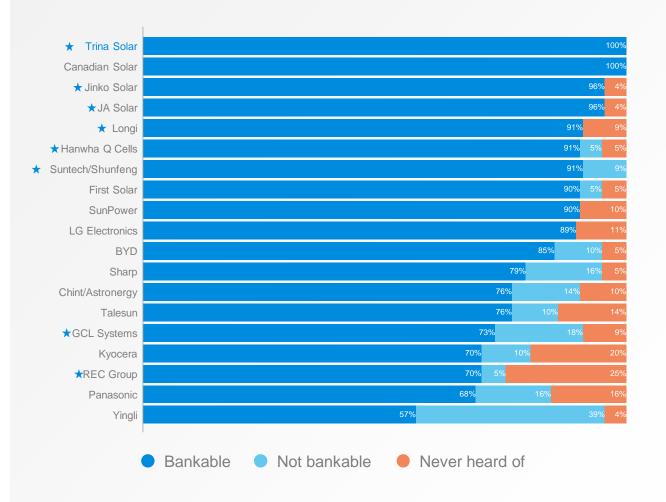




2016 - 2020

System-level endorsement

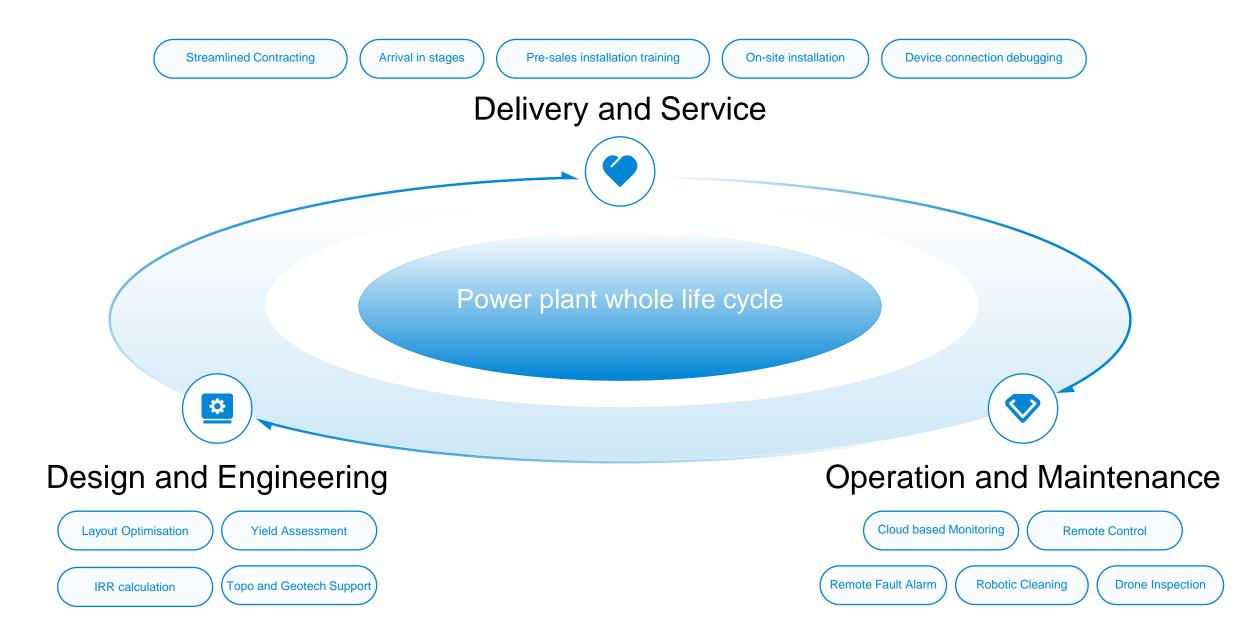
DNV·GL



Souce: BloomberoNEF 2019

Integrative System Unlocks Value Add Support

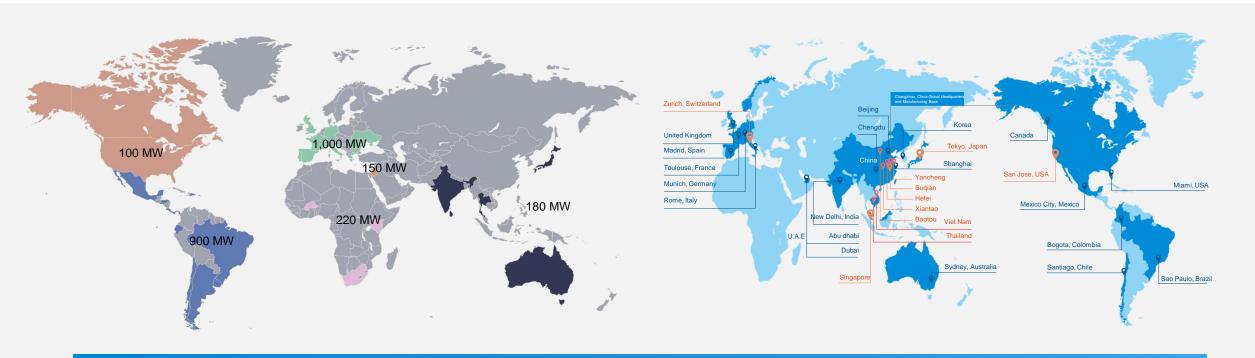




TrinaPro Accomplishment



Global projects planning, Global service capability



>5 GW Global Installation + 300 Tracker projects + 200 Countries + 13,000 employee



