



Travel Innovation & Technology Trends: 2013 and Beyond
with James Tobin
WATCH NOW >

Travel Daily

First with the news

Tuesday 19th November 2013



With access to all suppliers & strong industry relationships

Click

join.travelmanagers.com.au
1800 019 599

TRAVELMANAGERS
personally yours

Travel Daily on location in Fort Worth

Today's issue of *TD* is coming to you from Fort Worth, Texas courtesy of Brand USA & Qantas

AGENTS participating in the joint Ausmerica promotion received a big Texas 'howdy y'all' welcome as they flew into DFW.

No sooner had they jetted in, they were into the western theme donning cowboy hats provided by Texas Tourism officials and headed straight to the Fort Worth Stockyards in time to see the cattle drive down Main Street.

It's the world's only twice-daily cattle drive with cowboys herding 21 Longhorns through a bustling city - little wonder Fort Worth is nicknamed "Cowtown".

"You get to experience a sense of the old west and you can learn about our proud western heritage by visiting the Cowtown Coliseum and the Texas Cowboy Hall of Fame," says Fort Worth director of Tourism Estela Martinez-Stuart.

More from the Ausmerica fam on pages 3 and 7 of today's issue and throughout *TD* this week.

Jetstar strikes a chord

JETSTAR has fine tuned its baggage policy, with a new policy enabling musicians to carry instruments smaller than 86cm (high) x 36cm (wide) x 23 cm (deep), and less than 10kgs (such as violins and trumpets) as part of their carry-on allowance.

Qantas moving to EMDs

QANTAS has confirmed that it will be implementing Electronic Miscellaneous Documents effective from Feb 2014 as part of IATA's global "Simplifying the Business" initiative.

Under the changes, the use of Virtual Multi-Purpose Documents (vMPDs) and Virtual Miscellaneous Charges Orders (vMCOs) will be removed from travel agent sales globally.

The Qantas phase-out will see vMCOs decommissioned in Jan 2014, and from that time travel agents will only be able to issue vMPDs until the full implementation of EMD by QF.

EMDs are the new method for documenting all airline related charges, and there are two types:

- EMD-A (Associated) is used for chargeable services and products that must be linked to specific flight coupons on an e-ticket such as Advance Seat Selection.

- EMD-S (Standalone) is to be issued for standalone payments such as loyalty memberships, group deposits and service fees.

QF will use EMDs for ticketing, Qantas Club membership, prepaid freight, change fees, special handling, service fees and prepaid ticket advice.

The YR code will no longer be used to collect change fees but instead an EMD-S must be issued in connection with the new ticket.

Agents are being referred to GDS providers for information on GDS functionality for EMDs -

and particular to ensure that all associated mid and back office systems can support the change.

For more details about the changes **CLICK HERE**.

MEANWHILE, Qantas is raising core tariff fares on select trans-Tasman fares effective Fri 22 Nov, for travel from 01 Feb 2014.

Economy fares will spike \$10 to \$20 one way, and Business Class fares are going up \$50 on flights between Sydney, Melbourne and Brisbane to Auckland, Wellington and Christchurch.

Agents will see new fare levels appear in the GDS this week.

Existing bookings, including published, retail net, private and wholesale fares must be ticketed by Thu 21 Nov to avoid the rise.

Seven pages of news

Travel Daily has seven pages of news & photos, plus full pages from: (**click**)

- AA Appointments jobs
- inPlace Recruitment jobs

Rail Plus packages

RAIL Plus has today unveiled its first ever packaged Australian rail tours, combining a rail trip with hotel accommodation, meals and sightseeing aboard *The Ghan* and *The Indian Pacific*.

There are five fully commissionable domestic rail packages on offer via Rail Plus' "familiar and reliable booking channels," according to Rail Plus national sales mgr Greg McCallum.

Packages range from 5-13 nights - for details, see railplus.com.au.



Splash into SUMMER!

Congratulations to last week's **\$500 VOUCHER WINNERS**

Travelscene Belrose **AND** Harvey World Travel Menai

Book & deposit this week to increase your chance of winning one of 2 x \$500 Westfield Gift Cards~!

Visit qhv.com.au to see where you sit on the leaderboard

~ Conditions Apply

For more information visit www.qhv.com.au/agents

viva! holidays
viva life!



Complete the Vancouver Specialist Program by Dec 18, 2013 and be entered to win a \$50 Amazon gift card. Promo Code: AUS2013

New 2014-15 Brochure Out Now
Available from Tifs.
BunnikTours

Travel Daily

First with the news

Tuesday 19th November 2013

2014 EUROPE Earlybird Sale On Now!
www.thairways.com.au

Austrian
We fly for your smile.

First minute offers.

Fly now for less to 43 destinations in Europe.

Europe for 883 AUD*

lufthansaexperts.com
*net fare excl. taxes and surcharges.
Sale till 30NOV. Departures 01FEB-31AUG14

Helloworld site goes live

JETSET Travelworld Group has quietly carried out a soft-launch of its new helloworld.com.au online portal this week, *Travel Daily* can reveal.

In line with the group's alliance with Orbitz Worldwide, the portal appears to mirror that of the booking site of partner orbitz.com and features pages for flights, hotels, car hire, cruises and special deals.

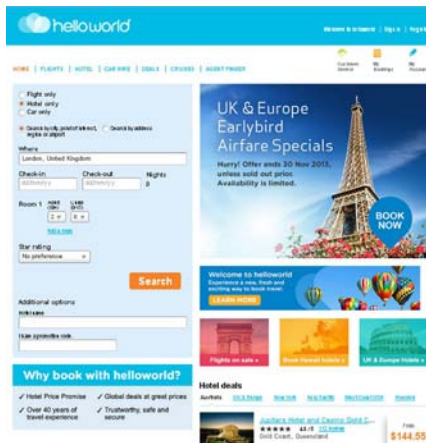
Consumers seeking assistance from an agent can click the 'Agent Finder' tab which lists outlets based on a user's current location, store address, operating hours and phone number.

Alternatively, a user can also register to become a helloworld online member to access special discounts & advance promotions.

Currently, outlets are listed with

the current operating brand name but also reveals that the store is "soon to be helloworld."

Icons identify whether the outlet is a fully branded agency, flagship agency, associate or the North Sydney head office.



The website appears to be fully operational, with FAQ customer service pages, social media links, a 24/7 customer service phone line, along with a complete booking process with

the Orbitz global hotel inventory, and details on the 'helloworld online Hotel Price Promise'.

Under the 'About Us' tab, the company says: "Our mission is to offer Australian travellers unparalleled convenience, industry-leading service and the best value, tailor-made holidays."

NATURAL FOCUS SAFARIS
Our 2014 Canada & Alaska Brochure Is Out Now!

Canada
keep exploring

We are the experts in tailor made safaris and tours.
Contact
Natural Focus Safaris
on 1300 363 302
email info@awsnfs.com
www.naturalfocussafaris.com.au
Order brochures:
www.tifs.com.au

LIC NO: 30248

Maxine joined because it's her ticket to freedom

Every agent has a reason to join

MTA mobile travel agents

Call 1300 682 000
Visit join.mtatravel.com.au



Early Bird
Lufthansa Economy Special
On sale until 30NOV13
For departures 01FEB14 - 31AUG14

52 destinations
883 \$*
*Net fare not including fees, taxes and surcharges.



BREAKAWAY
International Travel Industry Club 

It's Back! VA sale to LA and NYC - all classes!
Book Online 24/7! Sales to 30DEC13.
Online price from **\$299* pp**
RETURN plus taxes
* Conditions Apply. Taxes approx. \$885* - \$1,005* pp.

CLICK HERE for further details

VA shelves Abu Dhabi in Feb

VIRGIN Australia has confirmed it will suspend operations to Abu Dhabi for more than three weeks in Feb due to scheduled aircraft heavy maintenance.

A memo to industry partners outlines details in which VA's Boeing 777 fleet will be taken out of service from 04 to 28 Feb on the Sydney-Abu Dhabi route.

Services will recommence as normal from 01 Mar.

VA's existing codeshare flights

will continue to be operated by alliance partner Etihad Airways, but, unlike previous scheduled maintenance, EY is not providing leased aircraft for Virgin.

A VA spokesperson informed **Travel Daily**: "Virgin Australia will not be leasing an Etihad Airways aircraft during this maintenance period."

"Customers that have already booked on Virgin Australia operated services will be reaccommodated onto Etihad Airways flights," the memo says.

Pax on Flight VA29 between SYD-AUH will be transferred over to EY455, and guests on Flight VA30 on the AUH-SYD flight will be moved to EY454.

Business and Economy Class pax will be reaccommodated into the same cabin of service with EY, while VA's Premium Economy clients will be moved into the Economy Class cabin and given the option to upgrade to Business.

For the past three weeks, Etihad Airways has been operating the same route using Boeing 777-300ERs for Virgin Australia "to ensure continuity of service."

Cardrona sold to Real

NEW Zealand tourism company Real Journeys has been confirmed as the buyer of Cardrona Alpine Resort (**TD** 10 Sep), acquiring the business from Vealls Ltd.

Real Journeys operates the **TSS Earnslaw** in Queenstown, cruises on Milford and Doubtful Sounds, the Te Anau Glowworm Caves and has numerous other tourism ventures, along with stakes in Milford Sound Flights, Black Cat Cruises & Queenstown Rafting.

Chairman Ian Fitzgerald said the purchase of the ski resort "is about Real Journeys diversifying and growing its business."

"There are some great synergies between Real Journeys and Cardrona from both a brand and operational point of view," Fitzgerald commented.

Tassie event grants

SEVENTY-SIX Tasmanian events have been awarded a share of \$330,000 from the Events Tasmania 2014 Grants Program.

Grants range in value from as much as \$10,000 for New Ideas to \$3,000 for Small Projects, with 30 events outside major Tassie cities.



Window Seat

CONTIKI is hoping for extra good fortune with its 2014 Asia program, with **TD** yesterday taking delivery of details about the new brochure inside a gigantic fortune cookie (**below**).

The novelty cookie came along with some special Contiki chopsticks, and although it was visually a lot of fun we have to report that it was somewhat hard on the teeth.



THE Aussie travel agents currently in the US on the Ausmerica famil (**see p1**) are definitely bullish about the destination, if the photo below is any indication.

Fresh off the Qantas flight from Sydney to Dallas/Fort Worth, Mitchell Crawford from STA Travel wasted no time in making friends with some of the local livestock, and is **pictured** giving a big "yee haw"!



OUT THERE STARTS HERE

YOUR GREAT SERVICE AND OUR GREAT RATES

Expedia TAAP,
That's why your customers keep coming back.

Earn great commission and get your clients out there.



Join today at www.expedia.com.au/travelagents
Telephone **1800 726 618**
Email expedia-au@discovertheworld.com.au

Expedia.com.au
THE WORLD'S LARGEST ONLINE TRAVEL COMPANY

A STAR ALLIANCE MEMBER 

48 hour

sale

to New Zealand on now

SALE ENDS 19 NOV

To book refer to your GDS

Travel periods and conditions apply

Asia

NEW Small Group Journeys brochure out now + **FREE launch offer!**



TRAVEL INDOCHINA
Share the Experience

FJ/EK cargo interline

FIJI Airways and Emirates SkyCargo have signed an interline cargo arrangement for seamless carriage of cargo between Fiji and the Middle East & Europe.

Contiki 2014/15 Asia

CONTIKI continues to develop its Asia program, fine-tuning tour elements and ramping up departures in 2014/15 by 25%.

The company's newly released Asia brochure traverses Vietnam, Thailand, Cambodia, Laos & China.

Based on pax feedback, Contiki has made alterations to some of its tours to better link with add-on trips or regular events, such as the Koh Pha Ngan full moon parties where the youth specialist's Thai Island Hopper is now offered every month.

For more details on the Asia program see www.contiki.com.

SIA, TNZ sign MoU

A NEW NZ\$2 million three-year Memorandum of Understanding has been signed between Tourism New Zealand & Singapore Airlines.

Through the MoU, the partners will jointly explore and implement activities to push traffic to New Zealand, including cooperative marketing campaigns in Germany, India and Singapore.

The renewed pact - an extension of a similar three year deal that wound up in Jun - will support work in NZ's long-term traditional markets and new markets that show great growth potential, said Tourism New Zealand chief executive Kevin Bowler.

Globus GSA event heads off-road



THE Globus family of brands' Australian team recently hosted a regional conference for GSAs in Dubai to recognise the group's expanding presence in Asia.

Sixteen representatives from the Globus network of GSAs, as well as Australasia md Stewart Williams and members of his Sydney based team attended.

Following a series of conference

sessions, the group headed into the deserts for a 4WD dune safari and gala dinner at a lavish camp.

Pictured in the desert from left are Globus' Fiona Sainsbury, GSA & groups coordinator; Ray Smith, GSA sales manager; Christian Schweitzer, marketing manager Australasia; Stewart Williams, md Australasia and Linda Lopresti, GSA marketing coordinator.



Money

WELCOME to *Money Talk*, TD's Tue feature on what the Australian dollar is doing.

\$1AUD = US\$0.93

ANALYSTS say that the Australian dollar has undergone a roller-coaster ride in recent days, with high levels of volatility in the market due to positive sentiment from Asia mixed with caution about the US and European economic situation.

The release of the Reserve Bank's latest meeting minutes today confirms the reasoning behind leaving interest rates unchanged, with the RBA saying it would monitor things to see if further reductions are appropriate in the coming months "should that be appropriate to support sustainable growth in economic activity".

Wholesale rates this morning:

US	\$0.934
UK	£0.580
NZ	\$1.117
Euro	€0.692
Japan	¥93.35
Singapore	\$1.160
China	¥5.509
South Africa	R9.440
Canada	\$0.971
Crude oil	US\$93.03

Rest easy with Guaranteed Departures. ADVANTAGE GLOBUS!

Not only are we exceptionally well-priced, but thanks to Globus' Guaranteed Departures, when we say it's departing, it's departing. Your clients enjoy peace of mind and you can be assured their booking won't be cancelled.

GLOBUS - our advantages are more than price!



CLICK TO LEARN MORE



WIN

★ AMERICAN EXPLORER 2014 ★

MEGA FAMIL

#TTCMega

THE PRIZE INCLUDES

- ★ Return economy airfares to Los Angeles courtesy of Virgin Australia
- ★ A place on the 9-Day American Explorer famil as a guest of Trafalgar

Q2. Trafalgar shows clients California from an insider's view - How many guided holidays run in this State ?

Answers can be found in Trafalgar's 2014 America & Canada Programme

Entrants are required to answer all five questions released daily and a 25 words or less question appearing in Friday's issue.

Email your answer to: tcmega@traveldaily.com.au

[CLICK HERE FOR TERMS & CONDITIONS](#)



TRAFALGAR
see the world from the inside



Bigger bags with GA

GARUDA Indonesia is the latest airline to ramp up its checked baggage allowances on international routes, with new limits taking effect this month.

Economy Class passengers can now check-in 30kgs of luggage, while Executive and First Class travellers are entitled to 40kgs and 50kgs respectively - all of which have risen 10kgs.

GA vp for Area Asia Nicodemus Lampe commented that it was "key to keep tailoring our offering to meet the changing needs of our passengers."

NZ appeal falling

THE USA at 14% sits atop the desired overseas destination list Aussies would like to visit in the next two years, new Roy Morgan Research data suggests.

America's ranking is on par with pre-Sep 11 levels, and around the same as the past 12 months.

New Zealand's appeal remains in free-fall since the Christchurch Earthquake in Feb 2011, dropping to 12.4% in Sep 2013 - its lowest point in five years - and just 0.4 points ahead of England.

Also inside the Top 5 overseas destinations for Australians is France (8.3%) and Italy (7.7%), both marginally down on the same time 12 months ago.

New Moroccan tax

MOROCCO has signalled plans to introduce a new departure tax to help promote the destination, aimed at generating around €90m (AU\$130m) annually from tourists.

The tax will be imposed based on a travellers class of travel, with economy class pax charged €9 (AU\$13) and premium class pax slugged €36 (AU\$52).

CX traffic spikes 5%

PASSENGER traffic flying with Cathay Pacific and Dragonair in Oct spiked 5.3% year-on-year, as load factors rose 3.2% to 81.5%, the carrier reported yesterday.

Revenue passenger kilometres to the South West Pacific & South Africa rose 3.3% during the month.

Intrepid Asia price cut

LATE bookers can save as much as 25% on select Intrepid Asian itineraries to destinations including Nepal, India & Sri Lanka, if booked before 24 Dec 2013.

Clients booking tours travelling before 31 Jan will save 25%, while a 20% discount applies for travel between 01-28 Feb, or a 15% saving is available for travel between 01-31 Mar.

To avail the deals, quote promo codes of '10822', '10823' or '10824' respectively.

AYQ Resort sale investigation

AN INQUIRY into the acquisition of Ayers Rock Resort by Voyages Indigenous Tourism Australia in 2010 has been proposed by chairwoman of the Indigenous Land Corporation, Dawn Casey.

The call follows Casey's shake-up of the Indigenous Land Corp board last month (**TD** 24 Oct).

Casey says an enquiry into the audited financial statements of the resort by the former board for \$317m shows Voyages ITA

had racked up \$100m in losses during its first three years, which included a \$62m write-down of the value of the resort in the last financial year, the *Australian Financial Review* reported today.

"Losses of this magnitude are unprecedented in indigenous affairs and raise deeply serious questions about how the losses occurred and the quality of the corporate governance which allowed the acquisition," she said.



A free night in London for your clients

extra selling power for you

Simply book a 2014 Trafalgar guided holiday for 15 nights or more, and a night in London, to get the extra night deal.

Plus **save an additional 10%** with our best in market Early Payment Discounts.

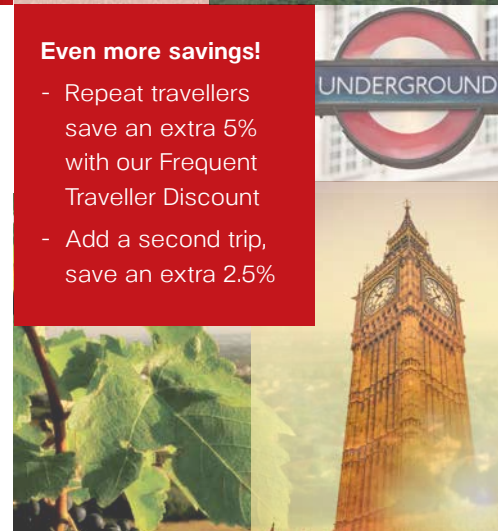
Make sure they don't miss out, with these great offers closing 15 January.

TRAFALGAR
see the world from the inside



Even more savings!

- Repeat travellers save an extra 5% with our Frequent Traveller Discount
- Add a second trip, save an extra 2.5%



US Airways PHL/EDI

SOON-TO-BE American Airlines partner US Airways is launching seasonal services between Philadelphia and Edinburgh in 2014 - the carrier's first nonstop service to Scotland.

Flights will be operated using a 176-seat Boeing 757 aircraft between 23 May and 01 Oct.

Travel Daily

First with the news

Tuesday 19th Nov 2013

THAI phone/GDS out

AGENTS are being advised THAI Airways International's call centre phone system in Melbourne and its GDS system in Brisbane is currently experiencing problems.

The carrier is still contactable at both offices via phone in Brisbane, or on email in Melbourne, via melbourne@thaiairways.com.au.

For other matters, travel agents can contact THAI on its toll-free phone number - 1300 651 960 - or call (02) 9844 0999.

Sebel expansion

THE boutique all suite Flinders Lane Melbourne apartment hotel of Accor Vacation Club has been rebranded as The Sebel Melbourne Flinders Lane.

The property's hotel suites and public areas received a \$4.3m refurbishment two years ago, bringing the 1923 building back to its former glory.

Etihad Regional start

PASSENGERS from secondary markets will be able to connect to the main Etihad Airways network after the carrier bought a 33.3% stake in Darwin Airlines, a carrier based in Lugarno, Switzerland.

Darwin Airlines will rebrand as Etihad Regional and operate to ports including Toulouse, Zagreb, Florence, Bordeaux, Cambridge, Leipzig, Belgrade, Lyon & more.

MEANWHILE, Etihad will launch services to Zurich from 01 Jun.

AMEX predicts fare rises

ASIA-PACIFIC business travellers are likely to pay up to 5% more for air travel next year, according to the American Express Global Business Travel Forecast 2014 which was released this morning.

Hotel prices are forecast to lift slightly, with demand largely driven by China's "slower but ongoing growth".

Amex is also forecasting a lessening of the "dramatic" competition for corporate travellers in the local domestic air market, but long-haul economy fares out of Australia are predicted to decrease by as much as 5% due to the influence of Asian carriers.

David Reimer, gm Asia Pacific at American Express Global Business Travel, said the lower Australian dollar is also "likely to make the country more attractive as an international leisure travel destination next year".

Occupancy in Australian hotels is likely to remain high, he said, resulting in rate increases of as much as 6%.

He also said that car rental prices are likely to increase slightly due to expected growth within the region, however across Asia-Pacific "chauffeurs and public transportation, including trains, will likely continue to be more popular and practical for local transportation in most cases."

WIN NIGHT TRAIN TO LISBON TICKETS

This week, **Travel Daily** and **Pinnacle Films** are giving five lucky winners the chance

to win a double pass to the new movie, *Night Train to Lisbon*, due for release on 5th December.

After a chance encounter with a Portuguese woman, Swiss professor Raimund Gregorius quits his job and embarks on an adventure to Lisbon that will take him on a journey to the very heart of himself.

Check out the trailer here: www.youtube.com/watch?v=9Ds5L7qS85s.

To win, be first person to email the correct answer to the daily question below to:

movie@traveldaily.com.au.

Name one of the lead actors in NTTL?

Yesterday's winner was **Siobhan Fleetwood** from **Phill Hoffman Travel**.



AFTA UPDATE

The latest updates from AFTA's Chief Executive, Jayson Westbury

HAVING just returned from a very big weekend in Melbourne with the first helloworld conference and over 900 of the industry in once place, you have to start to get the feeling that something big is happening. No doubt, bringing that many travel agents into one place at one time was an enormous undertaking by JTG and everyone involved is to be congratulated for producing a world class event and conference.

For those that attended, we were all able to see what the new helloworld stores are going to look like and it is fantastic for the industry that we will see this young and fresh approach to travel retailing.

It is a very big commitment to bricks-&-mortar travel agents. Also over the weekend the ATAC travel agent group held their AGM and I got to meet many of the agents from the group for the first time. ATAC travel agents have joined AFTA and it was a fantastic opportunity for me to connect directly with this group.

Good planning or a fluke that both conferences were on the same weekend in Melbourne, but a great opportunity nevertheless.

Then yesterday (Monday 18th Nov) Gow-Gates and IPP launched the first of the commercial solutions that will support the new ATAS accreditation scheme.

The two products that were launched deliver a solution to travel agents that have plagued the industry for years and years.

At the most basic of levels, this insurance covers agents against credit card charge backs for suppliers who collapse - provided the supplier is covered - and this would have been difficult to bring to the Australian market if it had not been for the Travel Industry Transition Plan (TITP) reforms that are being implemented across Australia.

On top of all of this, I am really pleased with the progress of both the NSW and Victorian governments as they work to formally repeal their travel agents legislation through the parliaments. This has already commenced with the second reading speech having taken place in the NSW parliament already and potentially the Travel Agents Act will be repealed before Christmas.

Not to confuse anyone, what this means is it confirms the official start date of the new arrangements as 1 July 2014, but it is significant as it is the technical political process that has to be done in order for TITP to be law will have been completed in time.

The TITP process continues to see the other states and territories working towards the same goal.

So a big weekend once again for the travel industry with lots and lots of firsts. Great to see so many friends and industry colleagues over the weekend and no doubt Melbourne is a fantastic city for a big conference.



Skål International Sydney CHRISTMAS CHARITY LUNCHEON

Network with travel and tourism professionals.

Entertainment - Sydney's Piano Man - Scott Finnie

Non-members welcome - Invite your colleagues, partner, associates – why not book a whole table?

Wednesday 11 December - 12 noon
Lunch \$110 per person inclusive of beverages
Register online sydneyskal@bigpond.com



PROCEEDS GO TO THE VERN BARNETT SCHOOL FOR CHILDREN WITH AUTISM

QF defends itself against VA

QANTAS is rallying its staff against the “foreign takeover of Virgin,” with an internal QF email obtained by **TD** warning that the influence of three foreign governments will “ruin the Australian aviation industry that we have fought so hard for”.

The \$350m VA capital raising will mean that Virgin “can use its unlimited funds to weaken Qantas in the domestic market and cripple our international business,” workers have been told, urging them to sign an online petition against the move.

The QF push suggests that staff get their friends and family involved, suggesting social media initiatives including using the hash tag #fairgo4qantas.

Virgin Australia ceo John Borghetti yesterday issued a robust defence of the carrier and its positive influence on the Australian economy, saying that for over a decade business travellers have “suffered as a result of the lack of competition.” “The landscape of Australian aviation has changed forever. It is no longer a monopoly,” he said.

WIN A HOLIDAY TO JORDAN



This month **Travel Daily** is giving readers the chance to win a holiday to Jordan, courtesy of **Jordan Tourism Board, Greece and Mediterranean Travel Centre** and **Royal Jordanian Airlines**.

The prize includes:

- Two Economy Class return airfares from Royal Jordanian port in Australia to Amman
- Seven day tour of Jordan, including Jerash, Dead Sea and Petra
- 6 nights accommodation
- Air conditioned transportation, entrance fees and meals.

Each day **Travel Daily** will ask a Jordan-related question – just read the issue and email us your answer. There will be 21 questions in total. At the end of the month the subscriber with the most correct entries and the most creative response to the final question will win this incredible Jordan holiday.

Email your answers to: jordancomp@traveldaily.com.au

Click here for terms & conditions of the competition.

Q. 13: How many aircraft are in Royal Jordanian's fleet?



Wyndham sales blitz

HOTEL rates starting from \$106 per night will be available in the Wyndham Hotel Group's 72-hour online sales blitz, starting from midnight - www.bit.ly/wyndsale.



PRESIDENT John F Kennedy spent his last night at Fort Worth's Hotel Texas before going to nearby Dallas the next day where he was assassinated.

Dallas hotels are full with history buffs and JFK enthusiasts converging on the city for remembrance services amid the 50th anniversary of the tragedy this Friday.

Agents on the Qantas Ausmerica

family trip took the opportunity to retrace some of JFK's steps as they visited Fort Worth soon after touching down at nearby DFW.

Tonight, the agents will be treated to a Texas BBQ at one of Fort Worth's finest restaurants before flying to New Orleans on the second stage of their week-long adventure.

Pictured above at the entrance to the Fort Worth stock yards from left is Melony Burns, Flight Centre; Samantha Smith, Carlson Wagonlit Travel; Jane Goldman, Flight Centre and Karen Kuniyasu from TravelManagers.

DNSW digital guide

TRAVELLERS to Sydney and regional NSW can book flights, hotels and activities via a new magazine-style digital guide launched by Destination NSW.

Available free on the iTunes Newsstand, the guide includes destination features, slideshows, image galleries and video links.

AAX to Nagoya

LONG-HAUL low-cost carrier AirAsiaX has announced Nagoya as its third Japanese destination, with flights to Chubu Centair Int'l Airport ex Kuala Lumpur set to commence from 17 Mar.

Services will operate on a four times weekly basis and will complement existing services to Tokyo and Osaka.

Tempo 5-star cruising

LUXURY European river cruising operated by Luftner Cruises ships feature prominently in a new Italy, Central Europe and River Cruising brochure launched in Australia by Tempo Holidays.

The 114-page guide covers FIT & independent touring itineraries in ten European countries including the Netherlands, Austria & Malta and free Dubai stopover options.

Among the river cruise range is a seven-night Classical Rhine itinerary priced from \$1,779ppts.

New coach tours include a nine-day Rome adventure exploring the country's southern regions.

Travel Daily is Australia's leading travel industry publication. Produced each weekday since 1994, the newsletter is first with the latest industry news and is available by paid subscription to people within the travel industry. Sign up for a free 14 day trial subscription at www.traveldaily.com.au.

Postal address: PO Box 1010, Epping, NSW 1710 Australia
Street address: 4/41 Rawson St, Epping NSW 2121 Australia
P: 1300 799 220 (+61 2 8007 6760) **F:** 1300 799 221 (+61 2 8007 6769)

Advertising and Marketing: Christie-Lee Lachance, Lisa Martin and Magda Herdzik
Email: advertising@traveldaily.com.au
Business Manager: Jenny Piper
Email: accounts@traveldaily.com.au

Part of the Travel Daily group of publications.

Publisher/Managing Editor: Bruce Piper
Editor: Guy Dundas
Assistant Editor: Matt Lennon
Contributors: Jenny Piper and Barry Matheson
Email: info@traveldaily.com.au

Travel Daily is a publication of TDaily Pty Ltd ABN 34 108 508 765. All content fully protected by copyright. Please obtain written permission to reproduce any material. While every care has been taken in the preparation of Travel Daily no liability can be accepted for errors or omissions. Information is published in good faith to stimulate independent investigation of the matters canvassed. Responsibility for editorial comment is taken by Bruce Piper.



AA APPOINTMENTS

RECRUITMENT CONSULTANTS



**CALLING ALL BRIGHT SPARKS
IN SEARCH OF A BRIGHTER FUTURE!**

FOR ALL THE BEST VACANCIES VISIT www.aaappointments.com

NSW & ACT – 8/6 O'Connell St, SYDNEY – (02) 9231 6377 – apply@aaappointments.com.au

VIC, WA & SA – 1/167-169 Queen St, MELBOURNE – (03) 9670 2577 – recruit@aaappointments.com.au

QLD & NT – 13/97 Creek St, BRISBANE – (07) 3229 9600 – employment@aaappointments.com.au

EXCITING NEW DIRECTION IN TRAVEL

**TRAVEL RECRUITMENT CONSULTANT
SYDNEY – GENEROUS SALARY PACKAGE**

Does the thought of booking another boring travel itinerary make you yawn? Well here's your chance to stay in the industry you love, in an exciting new role. As a travel recruitment consultant you will enjoy interviewing and sourcing candidates and placing them within the industry, as well as client account management and business development. This is a great role to use your excellent communication skills, sales and industry knowledge in a role that will value and reward your skills.

***NEW* GLITZ AND GLAMOUR**

**HIGH END RETAIL CONSULTANT
SYDNEY – SALARY PACKAGE UP TO \$60K ++**

What a great opportunity to move into a luxury retail travel position. Move away from a traditional consultant and take a step up to high end. This is your chance to start booking all those destinations that you have been dreaming about and further more will have the opportunity to visit these on regular famils. Work in a beautiful and successful agency based in the exclusive Eastern suburbs. Do you have 5 years retail travel experience, strong GDS skills and want to take a step up in your career. Make the move today.

5 STAR PRODUCTS = 5 STAR FAMILS

**WHOLESALE RESERVATIONS
MELBOURNE – SALARY PACKAGE UP TO \$45K (DOE)**

We have a sensational wholesale role in Melbourne that will see you working for this 5 star wholesaler and selling worldwide touring options to your loyal travel agents. With a fantastic reputation in the industry you will be offered the chance to move into wholesale reservations and earn a high base salary while being offered exclusive 5 star famils, If you have been dreaming of moving into a wholesale role then this is the role for you. Call us today and start your new career before Christmas, be quick 2nd December start date!

UNWRAP THIS EARLY XMAS PRESENT

**CORPORATE CONSULTANT
MELBOURNE - SALARY PACKAGE - \$80K (OTE)**

Are you an experienced Corporate Travel consultant looking to move into a role where you will be appreciated and rewarded for your hard work? This Global TMC is set to grow in the New Year and now requires a superstar consultant to join their team. You will be responsible for booking travel arrangements for the academic market. Working Monday – Friday hours only you will earn the best salary in Melbourne of up to \$80K. Go on give yourself an early Xmas present with this exciting new corporate role. Min 2 years exp.

ARE READY FOR YOUR NEXT CHALLENGE?

**RETAIL TRAVEL COSNULTANT
PERTH (SOUTH) – SALARY PACKAGE TO \$50K (DOE)**

PERTH! Don't despair; we have your next retail role covered with this very successful office. If you are an experienced travel consultant in South Perth then we want to hear from you. We can assist you in moving away from the time wasters and into retail bliss. Working in a busy office you will be rewarded with a high base salary and regular famils and incentive trips. With a fun team environment and loyal clients you will ask yourself why you didn't make the move sooner! Call us today to find out more. Min 12 months exp required.

SOAR ABOVE THE REST WITH THESE ROLES

**TRAVEL CONSULTANTS X 4
ADELAIDE (VARIOUS) - SALARY PACKAGES TO \$55K (DOE)**

There has never been a better time to move into a new role in Adelaide! We currently have numerous positions that we are recruiting for that can see you move into offices that will appreciate your experience and value you as an employee. With Monday – Friday Hours on offer and high base salaries we will be sure to have something of interest in your area. These roles could be yours if you have a minimum 12 months industry experience, knowledge of a GDS and a can do attitude. Don't delay, call us now.

**LOVE ALL THINGS GREEN & GOLD
DOMESTIC WHOLESALE TRAVEL CONSULTANT
BRISBANE CBD – \$45K - \$55K OTE**

Love this land we live in? Fancy yourself an Aussie specialist? Well this role is made for you! We are currently looking for passionate travel consultants to come and join this leading wholesaler. Handling phone and email enquiries from travel agents you'll love selling holiday packages around this great country. Sensational \$\$, famils galore, ongoing training and superb career progression are just the start of the benefits on offer. All you need to be is a sales guru and have previous travel consulting experience. Call to find out more!

**LET THE SUNSHINE IN!!!
INTERNATIONAL TRAVEL CONSULTANT
GOLD COAST - \$50K OTE ++**

Banish those cloudy days from your world for good with this brand new role on the beautiful Gold Coast. A stone's throw from the beach this busy office needs a motivated and experienced travel consultant to jump on board. You will be someone who loves selling travel and thrives in a busy environment. A strong salary package + incentives will be on offer plus a fun working environment, top training and more. All you need is a min 18 months travel industry experience and top notch fares knowledge & GDS skills.



Job searching can be stressful. Not with us!

Read what job seekers think of us



Ben Carnegie

International Groups Travel Consultants - MICE

- ▶ Long term career prospects
- ▶ Group travel movements, variety plus!
- ▶ Salary from \$50K + super DOE

We are currently seeking experienced multi-skilled Travel Consultants that are seeking to move into the meeting and events department of an established corporate travel company.

This is not your traditional groups consulting position. It focuses on the group movement of delegates travelling to anything from conferences to incentive programs which could be anywhere in the world.

Domestic bookings will also play a part so a knowledge of both international and domestic destinations will be an advantage. GDS knowledge of data base systems is also a deciding factor.

No two days will be the same. You will also get the chance to source venues across Australia and N.Z as the role develops.

Call Ben or [click here](#) for more details

Fiji & South Pacific Specialists - Sydney

- ▶ Great team environment
- ▶ External earning potential
- ▶ Sydney CBD. GDS experience essential

This is a well established company with a team that has long term retention. Firstly because the staff are so well looked after and secondly because of the earning potential.

Call Ben or [click here](#) for more details

Long Term TEMP Assignment - Sydney

- ▶ Must have Amadeus, Galileo or Sabre
- ▶ 2 yrs consulting in retail or wholesale travel
- ▶ Excellent hourly rates on offer

Join our temp team and get paid the highest hourly rates in the travel industry. We currently have 4 long term temp positions (up to 6 months) available. Sydney city fringe.

Call Sandra or [click here](#) for more details

Leisure Travel Consultant - Adelaide

- ▶ Thriving and reputable agency
- ▶ Modern offices with repeat clientele
- ▶ Excellent salary package plus additional benefits!

Be part of this high achieving retail travel agency in Adelaide known for there repeat clientele. Ongoing training and career development available. Galileo or Sabre CRS required.

Call or [email Sandra](#) for more details

Senior Retail Travel Consultant - Sydney

- ▶ Boutique agency
- ▶ Work/life balance with flexible hours if needed
- ▶ Located in Sydney's Sutherland Shire

Join this established retail agency and be part of a small, friendly team that enjoy high yield bookings from regular repeat clients. Bring your client base with you.

Call Kristi or [click here](#) for more details

Customer Service - Work Half the Year

- ▶ 13 January 2014 start
- ▶ 7 evenings ON then the next 7 evenings OFF
- ▶ Expanding online company, Sydney location

Work with this dynamic, expanding Online company. You will work with an online booking tool, servicing calls and emails from the direct public as well as travel agents.

Call Kristi or [click here](#) for more details