TWIN CITIES IT'S YOUR LEGACY

Thursday, November 15, 2018 St. Paul JCC

IT'S YOUR LEGACY

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IT'S YOUR LEGACY Your life. Your community. Your legacy.

IT'S YOUR LEGACY is a collaborative endowment program that benefits St. Paul and Minneapolis Jewish community organizations, schools, and congregations. This program is funded by the Jewish Federation of Greater St. Paul and the Minneapolis Jewish Federation in partnership with the Harold Grinspoon Foundation's LIFE & LEGACY[™] initiative, and enables donors to fulfil their philanthropic goals while strengthening the Twin Cities Jewish community, now and in the future. Legacies left by members of our community help sustain vital programs, services, and institutions that assist the vulnerable and advance Jewish life locally, in Israel, and around the world.





WELCOME BARRY GLASER & LORI FRITZ IT'S YOUR LEGACY Co-Chairs

LOCAL UPDATE

JULIANA SELLERS It's Your Legacy Coordinator

INTRODUCTION OF KEYNOTE

JAMES A. COHEN Chief Executive Officer Minneapolis Jewish Federation

KEYNOTE RABBI DANIEL COHEN

CLOSING

BARRY GLASER & LORI FRITZ

BOOK SIGNING RABBI DANIEL COHEN

Thank you for your commitment! Barry Epstein

Anonymous (114) Sally and Michael Abrams Suzanne and Joshua Abrams David H. and Joyce Abramson Carolyn and Sanders z"I Ackerberg Tracey and Ken Agranoff Lys Akerman-Frank Dr. Patricia J. Aletky Rabbi Sharon Stiefel and Davida Alperin Lydia and Lee Andren Mark Appelbaum Alvin Apple Gary Swartz and Kristi Bader Ronald and Shari Barry Carolyn Belle Jerry Waldman and Judith Belzer Garv J. Benedict Sharon Benmaman and John Allen Judge and Mrs. Jerome J. Berkowitz Lisa and Alan Bernick Shirley and Marshall Besikof Aaron Biel George and Cheryl Bier Bob Karasov and Hanna Bloomfield Yiscah Bracha Gail and Steve Brand Fileen and Howard 7" | Bream Eric and Sally Bressler Dr. Arnold M. Brier and Judith Brier David and Sheila H. Brod Kevin Broder Steven Browne **Capp Family Foundation** Linda Goldman Cherwitz Susan Berg Cobin Lisa and James Cohen Kathy Conner and Jeff Oberman Judy and Richard Cook Charles Levine and Marjorie R. Dana-Levine The Davidman Family Lois and Sherman Devitt Allie and Mark Divine James Dockman Stacy and Michael Dockman David and Karen Dubinsky lean K. Quam and Bonnie Dudovitz David Brauer and Sarah Duniway **Bob Edelstein**

Joan and Elliott Farber Jon and Holly Brod Farber Tom and Corrine Feinberg Andrea Feshbach Sherri Feuer Rabbi Jeremy and Jessica Fine Cantor/Educator Joshua and Andrea Fineblum Andy and Barb Fishman Ted and Jackie Flaum Mari Forbush Dana Fox Neal Frank Amalie Frankel lan Frisch Deborah and Tom Frishberg Jim. Renee and Joan Gainslev Neal and Sandy Gale Kristin and David Gantman Judy Gaviser Rosalie and Andrew Gellman **Beth Gendler** Barry and Rena Glaser Mimi Gleekel Dr. Stanley M. and Luella Goldberg Leslie and Bernie Goldblatt Shelly and Ira Golden Rhonda Stein and Stuart Goldenberg **Goldman Family Foundation** Renae and Philip Goldman David and Venessa Gollin Karen and Fred Gordon Jill and Steve Gottlieb Mitzi Gramling Beth Silverwater and Norman A. Greenberg Michael and Teri Greenstein Darla Kashian and Samantha Grosby Erwin and Arlis Grossman Bob and Nancy Hartman Flissa I. Heilicher Ann Ginsburgh Hofkin and Michael Hofkin Frank Hornstein Harriet Horwitz Vicki and David Itzkowitz Rob Jacobs & Elizabeth Davis Steve and Eve Kafitz

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We apologize if we inadvertently omitted your name. Please tell us so we can correct it for the future.

ACHIEVEMENTS IN LEGACY

These legacy commitments (LOIs) have come in the form of cash gifts today, bequests, retirement plan assets, life insurance policies and other planned giving vehicles.





13 Cohort partners: 627 LOIs 15 Audit partners & 17 write-in orgs: 192 LOIs

\$32,440,000+ ESTIMATED VALUE OF FUTURE LEGACY GIFTS TO THE TWIN CITIES JEWISH COMMUNITY

Some endowment gifts were previously funded. \$11,081,240 is already invested in the future of our Jewish Community at endowments with our Agency Partners.



ON LEAVING A LEGACY

As part of the IT'S YOUR LEGACY celebration, we asked donors about their desire to leave a legacy gift to the local Jewish community and how It's Your Legacy helped shape that process. Here's what they said:

- "Leaving a legacy, making the announcement, making the commitment, was very valuable to us. It provided clarity in our lives."
- Sheri & Steve Lear
- "We always planned to leave money to the things we care most about. It's Your Legacy formalized that."
- Karen & Russ Rubin

"We only hope that we can help provide the means for each generation to reinvent the community in a way that suits them."

- LeeAnn & Joe Rubenstein
- "Legacy—for us—is about making sure the institutions and organizations that provide for the community will continue to be here."
- Rosalyn & Yoav
 Segal

LEGACY IMPACT

As part of the celebration, we asked our partners to share the impact **IT'S YOUR LEGACY** has had on their organizations:

- "Our legacy donors have strengthened our ability to communicate the importance and relevance of our mission, especially during these challenging times for social justice organizations. The training, in addition to helping us connect with our donors, has strengthened our relationships with our community partners and has contributed to building a stronger and more united Jewish community in Minnesota."
- Beth Gendler
 Executive Director

NCJ≷[°]MN

- "The program has created a community of Legacy supporters of the JCRC where none existed before. This helps remind us that while much of our JCRC work is urgent in nature we are also building the future. We are so proud to be a part of this program because it has helped us have our Legacy conversations from a universal perspective about our large, diverse and wonderful Jewish community. Hazak, Hazak."
- Holly Brod Farber Co-Director JCRC Speakers Bureau



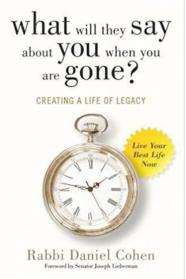
MENTOR, GUIDE, AND MOTIVATOR

Rabbi Cohen shares his unique blend of wisdom and spiritual insight.

In a world in flux, Rabbi Cohen's engaging and captivating style draws on timeless stories and strategies enabling you to maximize every moment while leading a life of impact and legacy.

His personal experience as a Rabbi, sharing hundreds of life-affirming moments from birth to death, combined with his humor and humanity, provide him with a compelling narrative and navigational guide for your life.

Rabbi Cohen is the author of *What Will They Say About You When You Are Gone?* Creating a Life of Legacy. He is co-host of the nationally syndicated radio show, The Rabbi and the Reverend, with Reverend Greg Doll, writes for the Huffington Post Blog, and is a Bottom Line Inc. Expert. He serves as Senior Rabbi of Congregation Agudath Sholom, the largest modern orthodox synagogue in New England.





The **vibrancy** of Jewish life around the world is a testament to those who came before us. Every noisy chorus of Purim groggers, every senior cared for, and every basketball game at the Jewish community center delivers a message passed on for thousands of years: **"Let's build community that lasts."**

A special thank you to Tamra L. Dollin for your guidance and support!

Tamra Dollin is a Legacy Community Consultant for the Harold Grinspoon Foundation's LIFE & LEGACY initiative, providing training and support to communities across North America to secure meaningful after-lifetime gifts and integrate legacy giving into the philanthropic culture of organizations. Working in the Jewish non-profit community for over 25 years, Tammy most recently directed the establishment of summer camp Ramah in the Rockies, where she led the effort to create the camp's organizational, financial, and physical infrastructure.



She is a certified professional Co-Active coach. Tammy holds Masters Degrees from Columbia University (MSW) and the Jewish Theological Seminary, and an undergraduate degree from UC Berkeley. Tammy is an alumna of the Wexner Graduate Fellowship.

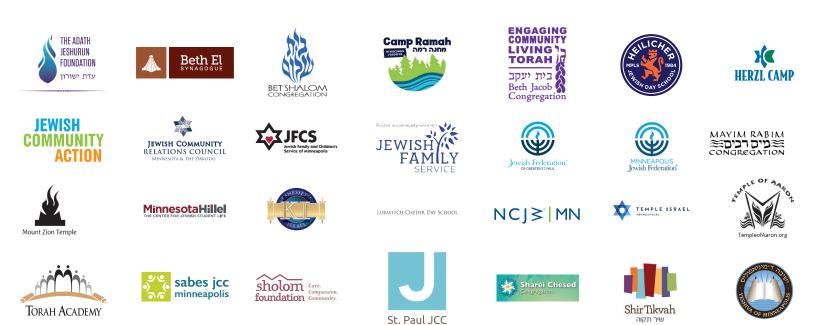




WHAT WILL YOUR LEGACY BE?



A SPECIAL THANK YOU TO OUR PARTNERS



You'll work with a single point of contact – your Private Wealth Advisor – backed by a team of professionals specializing in wealth planning, investments, trusts and banking.



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Alex Bakkum

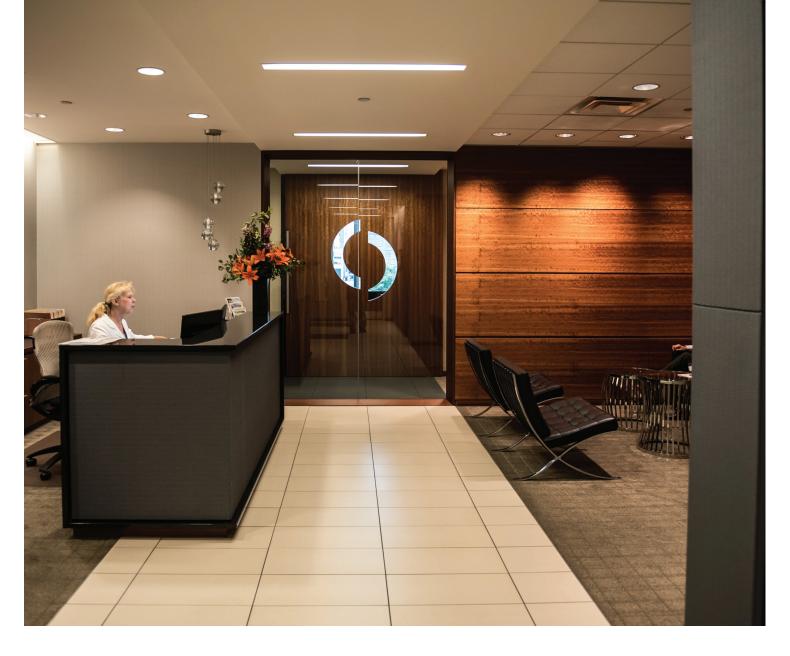
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