

# UNDERSTANDING CAPITAL GAINS AND LOSSES FOR STOCK PLAN TRANSACTIONS

Procter & Gamble Co

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#### Important considerations

- General tax information for individuals subject to US taxation only
- Plan provisions and stock plan benefit types vary
- Check your company's plan documents for specifics
- This is not personal tax advice—consult a tax advisor for information relevant to your specific situation

# Agenda

- Be prepared for tax season
- Cost basis
- Stock plan transaction examples
- Finding tax information
- Filing your tax return
- Contact information

# Be prepared for tax season

 If you sold shares in 2020 or if shares were sold on your behalf...

Later in this presentation...



If you sold shares in 2020 or if shares were sold on your behalf...

...we will look at examples of what you need to know if you sold shares.

- If you sold shares in 2020 or if shares were sold on your behalf...
- You may have recognized ordinary income as part of that transaction...

 If you sold shares in 2020 or if shares were sold on your behalf...

You may have recognized ordinary income as part of that transaction...

Later in this presentation...



...we will talk about "ordinary income" and what it means to you.



- If you sold shares in 2020 or if shares were sold on your behalf...
- You may have recognized ordinary income as part of that transaction...
- Ordinary income is not reflected on your E\*TRADE Securities Form 1099-B...



Later in this presentation...



- If you sold shares in 2020 or if shares were sold on your behalf...
- You may have recognized ordinary income as part of that transaction...
- Ordinary income is not reflected on your E\*TRADE Securities Form 1099-B...

...we will talk about what is and what isn't reflected on your Form 1099-B.



- If you sold shares in 2020 or if shares were sold on your behalf...
- You may have recognized ordinary income as part of that transaction...
- Ordinary income is not reflected on your E\*TRADE Securities Form 1099-B...
- And you therefore may need to manually adjust the cost basis of the shares you sold to help ensure an accurate tax filing.

Later in this presentation...

1

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- You may have recognized ordinary income as part of that transaction...
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- And you therefore may need to manually adjust the cost basis of the shares you sold to help ensure an accurate tax filing.

...we will talk about how to make this adjustment.



# **Cost basis**

Let's look at a couple of simple examples to help explain how a capital gain and a capital loss is calculated, and then we'll take a look at how to calculate a capital gain or loss when a participant sells stock acquired through their stock plan benefits.

If you buy and sell stock in a taxable, non-stock plan transaction, and the price goes up...



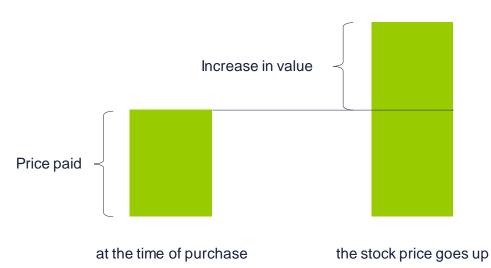
at the time of purchase

If you buy and sell stock in a taxable, non-stock plan transaction, and the price goes up...



at the time of purchase

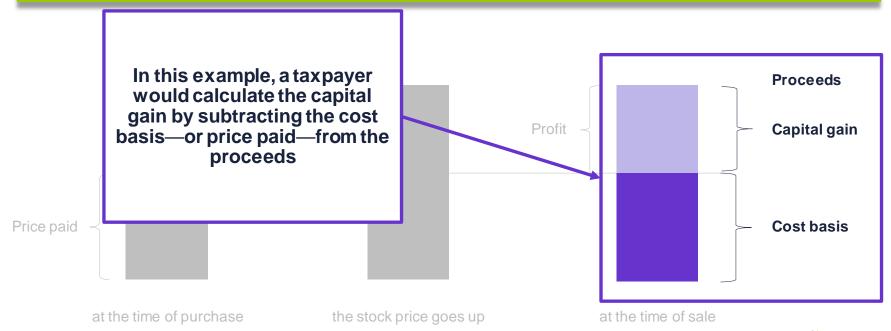
In other words...if you buy and sell stock on your own in a regular brokerage account.



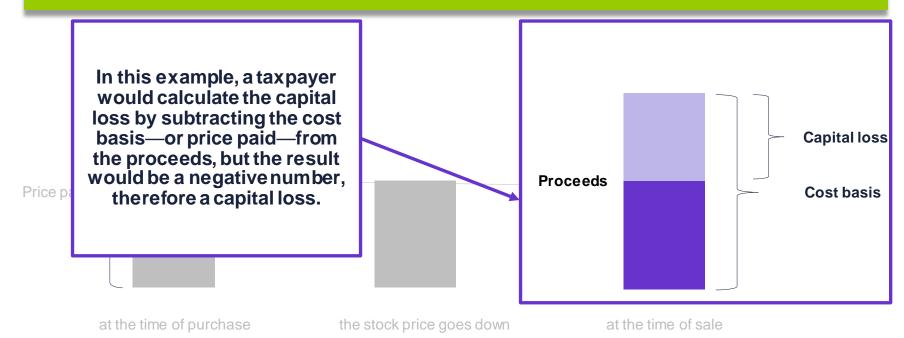












#### An example of a stock plan transaction

A potential significant difference between a regular stock transaction and a stock plan transaction:

#### An example of a stock plan transaction

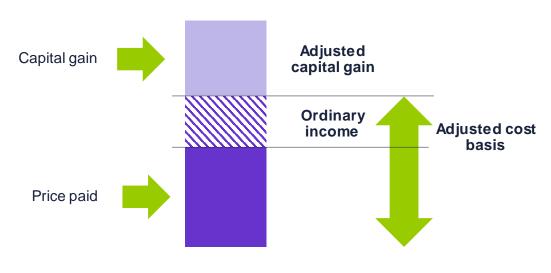
A potential significant difference between a regular stock transaction and a stock plan transaction:

**ORDINARY INCOME!** 



#### An example of a stock plan transaction

If you sell shares of stock acquired through your company's stock plan program...

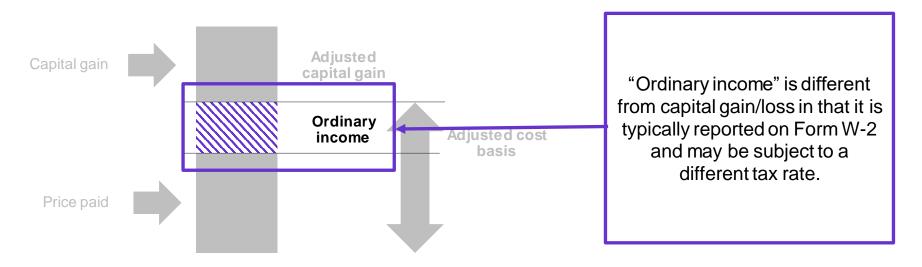


You may have recognized ordinary income when you acquired the shares or when you sold them, depending on the type of equity.

at the time of sale

#### A stock plan transaction

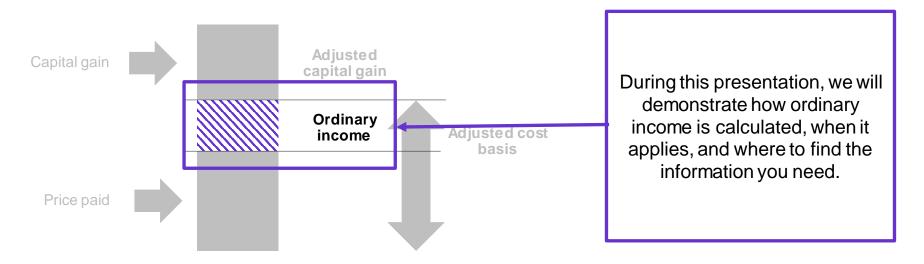
If you sell shares of stock acquired through your company's stock plan program...



at the time of sale

#### A stock plan transaction

If you sell shares of stock acquired through your company's stock plan program...



at the time of sale

#### Calculating cost basis

#### To calculate adjusted gain and loss... Proceeds<sup>1</sup> Form 1099-B Price paid<sup>1</sup> Form 1099-B Ordinary income recognized Form W-2<sup>2</sup> Adjusted gain/loss = Adjusted cost basis

#### Notes:

- 1. The proceeds and price paid reflected on Form 1099-B may include commissions and fees paid at the time of purchase and/or at the time of sale.
- 2. Check with your company payroll to determine how ordinary income is reported on your pay statements and/or your Form W-2.



#### Capital gains and losses tax rates

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You should always consult your own tax advisor concerning how holding periods, capital gains and losses, and your personal circumstances may affect your taxes, and before taking any action that may have tax consequences. Your actual taxes paid will vary depending upon your personal circumstances. The tax information shown is provided for informational purposes only and pertains to federal rates. There is no guarantee regarding the accuracy or completeness of the information and it may be subject to change.

gains tax rate.



#### Capital gains and losses tax rates

#### Different tax rates apply to short-term and long-term capital gains.

2020 Ordinary Income Tax Brackets <sup>1</sup>	Long-Term Capital Gains Tax Rates <sup>2</sup>
10%, 12%	0%
22%, 24%, 32%, 35%	15%
37%	20%

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#### Notes:

- 1. Typically a taxpayer's short-term rate will equal the ordinary income rate.
- 2. Some taxpayers may be required to pay an additional 3.8% net investment income tax in addition to the applicable long-term capital gains tax rate.

# **Stock plan transaction examples**

#### Non-qualified stock option taxation

#### Taxation is effective the date of exercise, regardless of the type of exercise.

- There are several methods of exercise available for non-qualified stock options (NQSOs), including cash exercise (exercise and hold), same day exercise, and sell-to-cover.<sup>1</sup>
- IRC stipulates that taxation applies effective the date of exercise. The participant will recognize
  ordinary income equal to the discount, i.e., the stock price at the time of exercise minus the
  exercise price.
- Your company may require withholding at the time of exercise.<sup>2</sup>

#### Notes:

- Some types of exercise may not be available during blackout periods. Refer to your company insider trading policy or legal team for more information.
- 2. Check with your stock plan team or payroll department for more information about tax withholding and NQSO exercise.

#### NQSO exercise and hold example

#### Let's assume a participant receives an NQSO grant from their company.

- The participant receives a grant of NQSOs
- One year later, according to the participant's vesting schedule, 300 options vest<sup>1</sup>
- Six months after vest, the participant decides to do a cash exercise and hold the shares.
- Later, the participant decides to sell all 300 shares

#### Note:

1. Vesting schedules vary depending on your company plan provisions. Refer to your plan documents for more information.

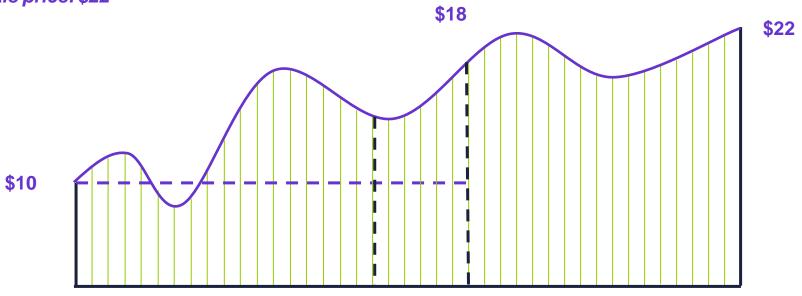


# NQSO example

Exercise price: \$10

Price on date of exercise: \$18

Sale price: \$22



**Grant date** 

**Vest date** 

**Exercise date** 

Sale date

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## NQSO exercise and hold, then sell

	Proceeds from sale <sup>1</sup>	300 shares x \$22/share	\$6,600	Form 1099-B <sup>2</sup>
-	Adjusted cost basis			
-	Price paid <sup>1</sup>	300 options x \$10/option	\$3,000	Form 1099-B <sup>3</sup>
-	Ordinary income	300 options x (\$18 - \$10)/option	\$2,400	Form W-2 <sup>4</sup>
=	Adjusted capital gain		\$1,200	

#### Notes:

- 1. Commissions and fees are not included in this example. Commissions and fees paid at time of sale are typically subtracted from the proceeds on Form 1099-B. Commissions and fees paid at time of acquisition are typically subtracted from the price paid at acquisition on Form 1099-B.
- 2. Shown in the "Proceeds" column of Form 1099-B. May also be found on Trade Confirmation.
- 3. Shown in the "Cost or Other Basis" column of Form 1099-B. May also be found on Confirmation of Exercise.
- 4. Check with payroll department for more information on how ordinary income is reported on your W2 and pay statement.

# NQSO same-day exercise example

Let's assume a participant receives a non-qualified stock option grant from their company.

- The participant receives a grant of NQSOs
- One year later, according to the participant's vesting schedule, 300 options vest<sup>1</sup>
- Six months after vest, the participant decides to do a same day exercise and receives cash proceeds

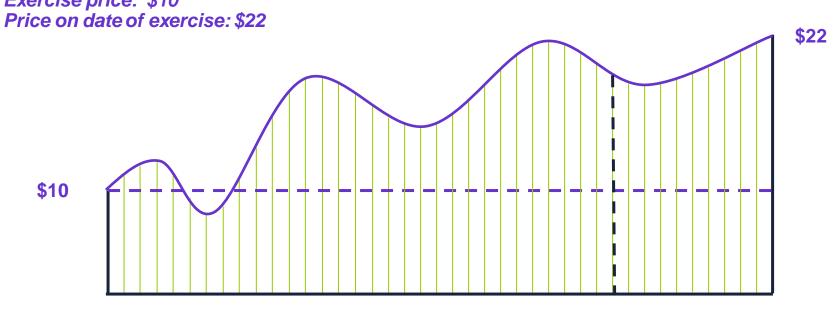
#### Note:

1. Vesting schedules vary depending on your company plan provisions. Refer to your plan documents for more information.



# NQSO example





**Grant date** Vest date **Exercise date** 

# NQSO same day exercise

	Proceeds from sale <sup>1</sup>	300 shares x \$22/share	\$6,600	Form1099-B <sup>2</sup>
-	Adjusted cost basis			
-	Price paid <sup>1</sup>	300 options x \$10/option	\$3,000	Form 1099-B <sup>3</sup>
-	Ordinary income	300 options x (\$22 - \$10)/option	\$3,600	Form W-2 <sup>4</sup>
=	Adjusted capital gain		<b>\$0</b> <sup>5</sup>	

#### Notes:

- 1. Commissions and fees are not included in this example. Commissions and fees paid at time of sale are typically subtracted from the proceeds on Form 1099-B. Commissions and fees paid at time of acquisition are typically subtracted from the price paid at acquisition on Form 1099-B.
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- 3. Shown in the "Cost or Other Basis" column of Form 1099-B. May also be found on Confirmation of Exercise.
- 4. Check with payroll department for more information on how ordinary income is reported on your W2 and pay statement.
- 5. There may be a slight price difference between the stock price at the time of exercise and the stock price when the shares are sold, as a short period of time may have elapsed between exercise and sale.

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# Where to find the information you need

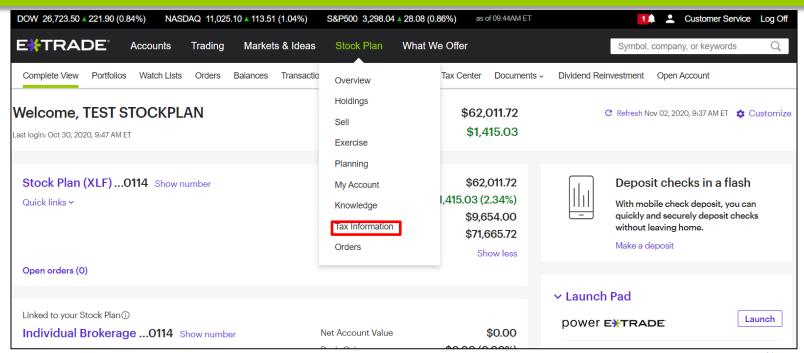
# Sources of information

- Form 1099-B
- Stock Plan Transactions Supplement
- Stock plan confirmations
- Gains and Losses page
- Education resources

## Form 1099-B

Form 1099-B shows taxable stock transactions, including sale of company stock.

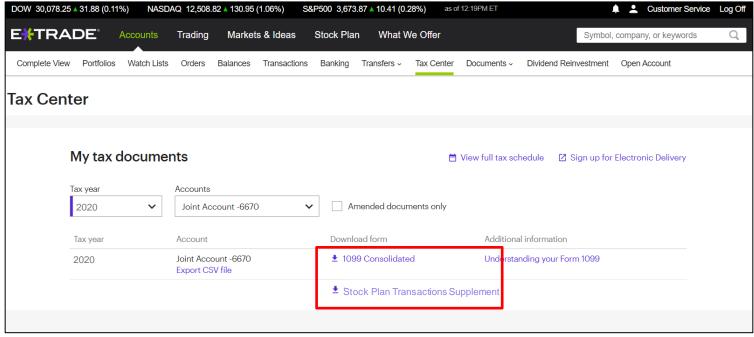
The Form 1099-B can be found here:



## Form 1099-B

Form 1099-B shows taxable stock transactions, including sale of company stock.

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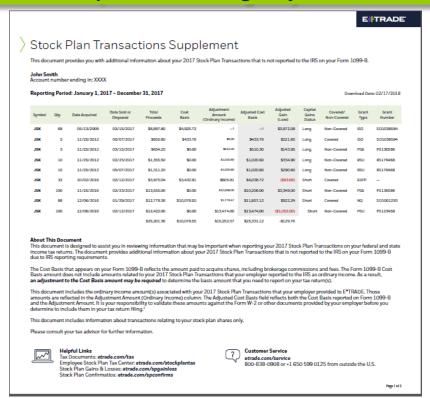
#### Form 1099-B shows taxable stock transactions, including sale of company stock.

12345678 Account No: Account Name: JANE DOE E\*TRADE SECURITIES LLC Taxpayer Identification Number: \*\*\*-\*\*-1234 PO BOX 484 JERSEY CITY, NJ 07303-0484 Account Executive No: ORIGINAL: 09/26/2017 2017 FORM 1099-B: PROCEEDS FROM BROKER AND BARTER EXCHANGE TRANSACTIONS, CONTINUED OMB NO. 1545-0715 Noncovered Long-Term Gains or Losses on Gross Proceeds Report on Form 8949. Part II with Box E checked Box 6: Gross Proceeds Box 5: Box Checked (Noncovered Security) Box 3: Basis Not Reported to the IRS Box 2: Type of Gain or Loss - Long-Term The 1099-B data referenced by a Box Number is reported to the IRS. The additional information not referenced by a Box Number is not reported to the IRS, but may be helpful to complete your return. Wash Sale Accrued Security Description Date Date Sold Cost or Market Gain/Loss Proceeds/ Loss CUSIP Reported to IRS (Box 1d) Other Basis Discou Additional Information Quantity Sold Acquired or Disposed Disallowed Amount (Box 1a) (Box 1c) ACME WIDGETS 56.00000 10/15/2014 03/27/2017 \$7,390.10 \$0.00 \$0.00 \$0.00 67.890.10 Cusip: 123456789 65 00000 10/15/2014 03/27/2017 \$9,158,15 \$0.00 \$0.00 \$0.00 \$9,158,15 79 00000 10/15/2014 03/27/2017 \$11,130,68 \$0.00 \$0.00 \$0.00 \$11,130,68 138.00000 10/15/2014 03/27/2017 \$19,443.46 \$0.00 \$0.00 \$0.00 \$19,443.46 \$47,622,39 \$0.00 \$0.00 \$47,622,39 Subtotals 338,00000 \$0.00 \$0.00 4 ITEMS - TOTAL \$47,622.39 \$0.00 Proceeds/ Cost or Reported to IRS (Box 1d) Other Basis END OF 2017 FORM 1099-B

Source: etrade.com

# Stock Plan Transactions Supplement

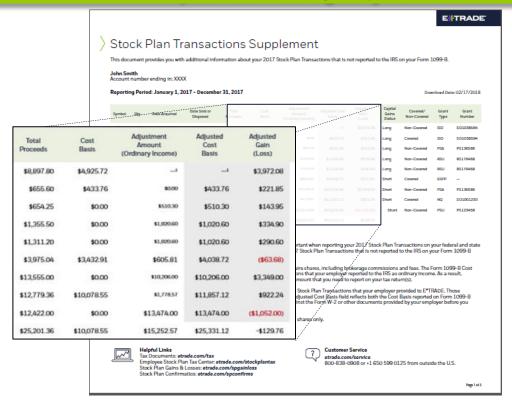
Stock Plan Transactions Supplement is available on *etrade.com* and shows a summary of stock plan sales during the year.





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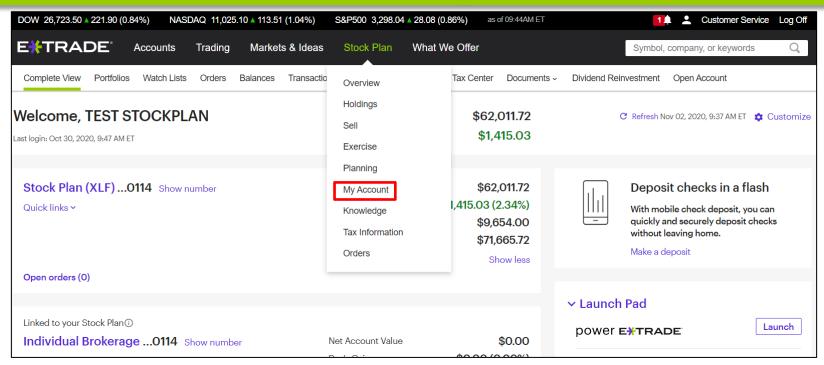
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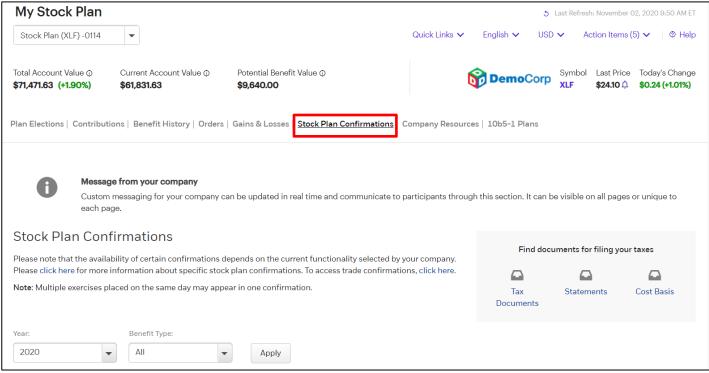
# Stock plan confirmations

Stock plan confirmations provide important information about the shares of stock when you receive them and when you sell them.



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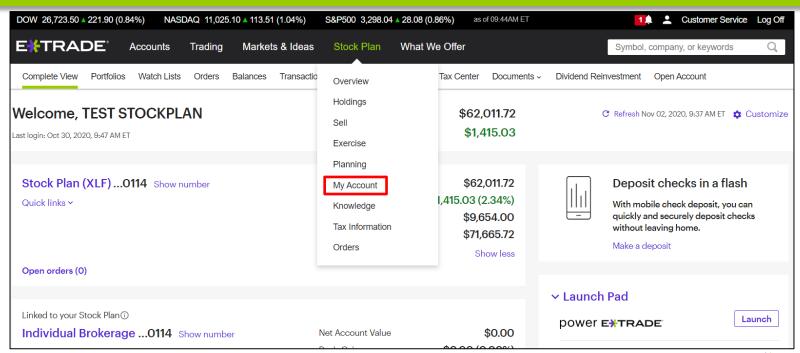


For illustration only. Not a recommendation



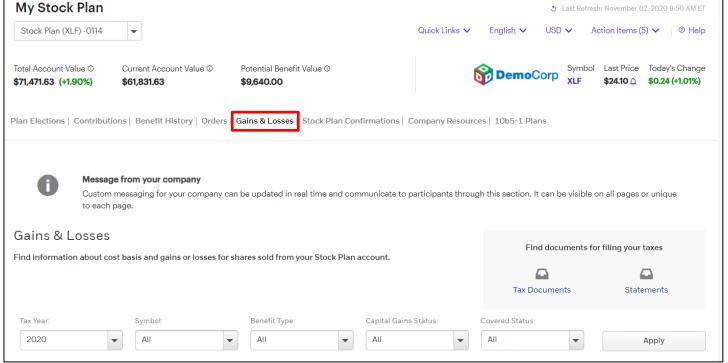
# Gains and Losses page

The Gains and Losses page provides an online summary of stock plan transactions during the year. It also includes a downloadable spreadsheet.



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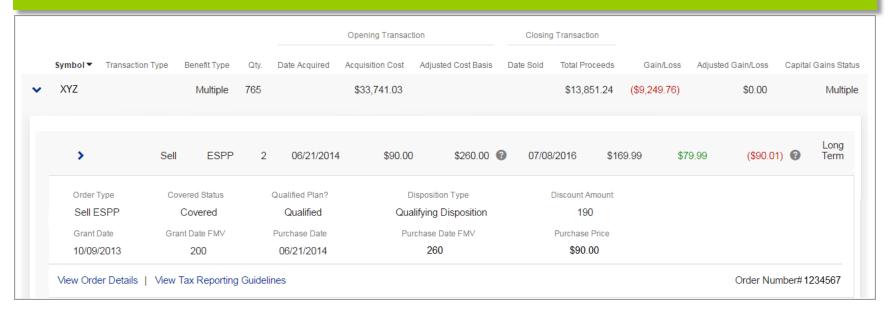


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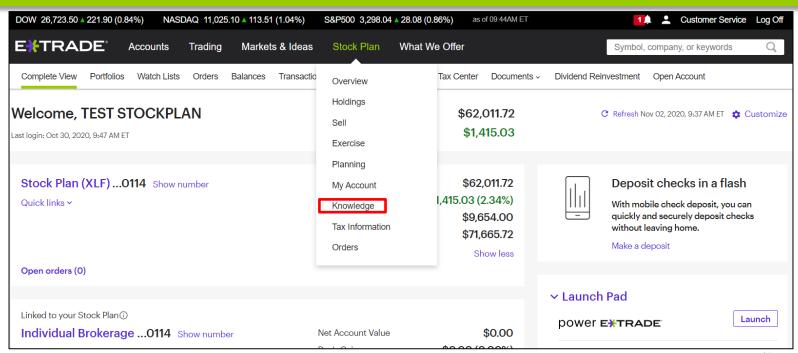


Note: The information on the Gains and Losses page is based on information received from the company and is provided as a courtesy to the investor for the preparation of an individual's tax return. Investors are responsible for keeping track of cost basis and ordinary income recognized and calculating capital gains and losses.



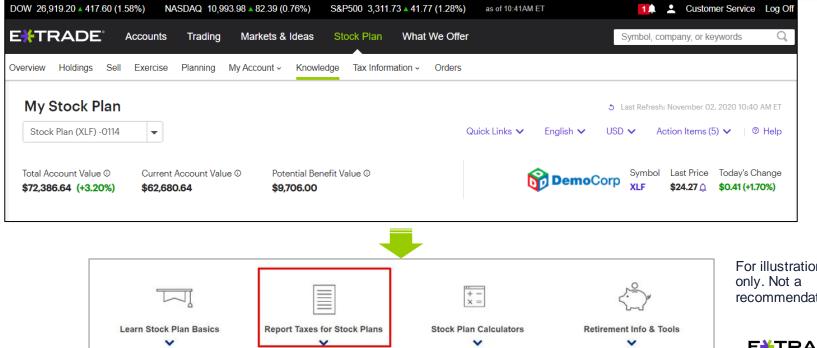
## Education resources

On etrade.com, you will find a variety of other information and resources.



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For illustration recommendation.



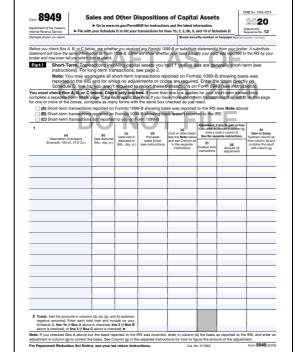
# Filing your tax return

# Adjusting and reporting gains and losses

Internal Revenue Code allows you to adjust and report cost basis using Form 8949 and Form 1040 Schedule D.

	HEDULE D	Capital Ga	ins and Lo	sses		1	OMB No. 1545-0074	
	Attach to Form 1040, 10  Intend of the Treasury  Property Service (90)  Go to www.irs.gov/ScheduleD for instruction  Use Form 8949 to list your transaction			ctions and the latest information.			2020 Attachment Sequence No. 12	
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Forms shown for instructional purposes only.



Source: irs.gov



# Using tax software

### If you are a self-filer using tax software...

#### Consider:

- It is unlikely your tax software will automatically adjust cost basis using the information and forms downloaded
- Use the tax software's education and help resources to learn how to adjust basis
- It is likely a manual process to adjust cost basis will be necessary for most stock plan transactions

# Working with a tax preparer

### If you work with a tax preparer...

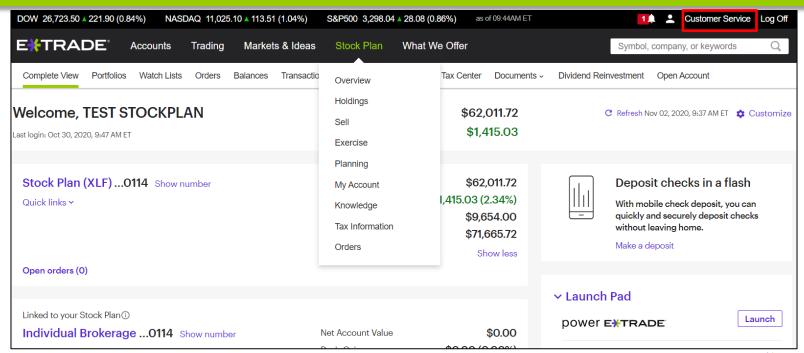
#### Consider:

- Make sure your tax preparer knows that an adjustment of cost basis may be necessary for shares acquired through your company stock plan program
- Provide all tax forms to your tax preparer
- Also provide the Gain and Losses spreadsheet and the Stock Plan Transactions Supplement

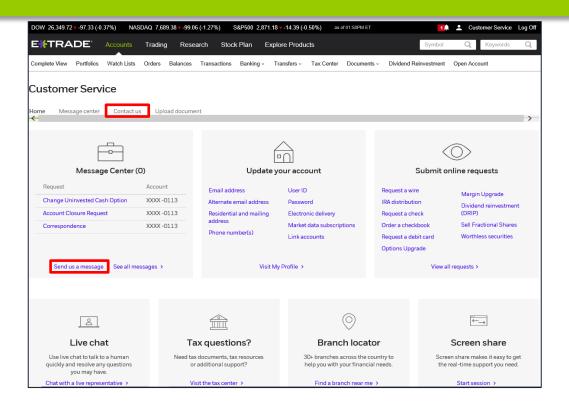
#### Remember:

E\*TRADE employees and representatives cannot provide tax advice. Consider working with a tax professional if you need tax advice specific to your situation.

If you need to contact E\*TRADE Securities for more information...



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