

Uniseed

Overview and Investments

February 2018





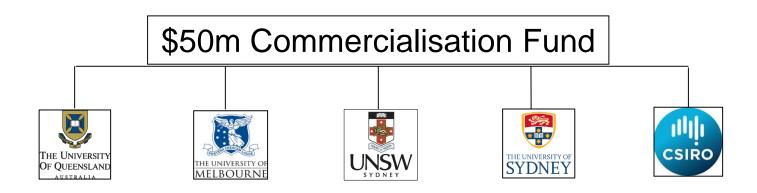








Uniseed Fund-3



	Research Dollars	Inventions			Start-ups		
Uniseed FUND-3	Research Expenditure	Number of Disclosures	New Provisional Patents	Patents Granted	Start-ups created	Number of Start-ups dependent upon licensing/assign	
Total Uniseed (4 Unis + CSIRO*)	\$4,427,533,057	437	212	291	23	68	
% Total All Research Orgs (n=66)	40.9%	30.5%	47.8%	56.2%	54.8%	38.4%	
% Total All Go8 + CSIRO	68.7%	65.4%	72.4%	82.6%	92.1%	73.9%	

* CSIRO includes Data61

** Uniseed partner Universities affiliated Research Institutes (e.g. WEHI/UoM) not included.

Source: 2015 National Survey of Research Commercialisation and member data

http://www.industry.gov.au/innovation/NSRC/Pages/default.aspx



Uniseed's Raison d'etre

- To facilitate commercialisation of research partner intellectual property
- To **bridge the gap** between research commercialisation and private capital markets
- To operate under the financial and commercial discipline of a fund (to not lose money)











\$50m Commercialisation Fund

Commercialisation fund (not a venture fund)

- Generally invests before other VCs will ('bridge the gap')
- Invests in all technology sectors (e.g. not just biotech)
- 20-40 investments vs 5-10 investments
 - Up to \$2.5 million vs \$10 million per investment
- Unique shareholder needs
 - · Dedicated to research partners only
- Continuously investing in early stage
 - Open fund structure
 - Constant risk profile
- When the existing fund is fully committed will have a portfolio of investments
 - Seed investments can take a long time to exit (> 10 years)





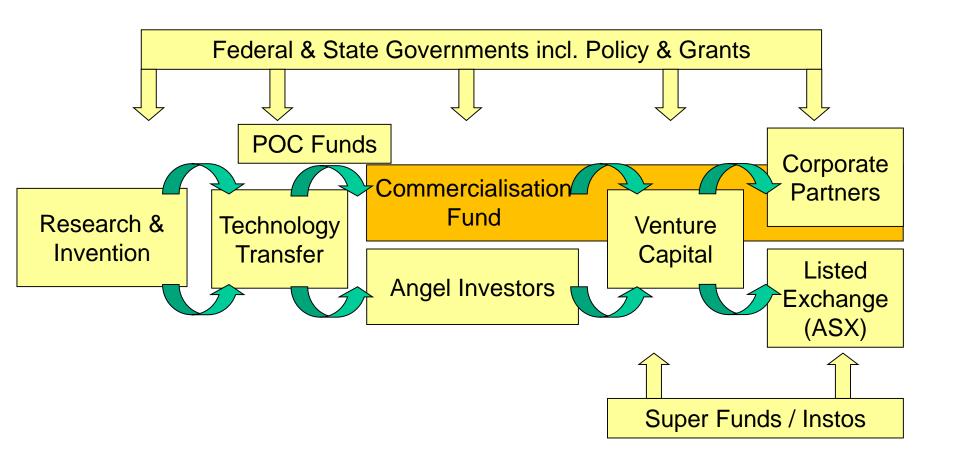








Where Uniseed Sits



Uniseed is usually the first investor and continues to invest in all subsequent funding rounds.



\$20m Follow-on Fund

- March 2017: Existing research partners Universities of Melbourne, New South Wales, Sydney and Queensland committed \$20 million (\$5million each over next 10 years) to establish a Follow-On Fund.
 - The new fund will be focussed on lower risk, later stage investment rounds in Uniseed investee companies.
- The new funding will provide additional capital to supplement investment from Uniseed's \$50million Commercialisation Fund (Fund-3); the potential for better returns through greater access to capital for investee companies; further strengthen Uniseed's long term deal alignment; and improve the investment to fee ratio for its members.









Investment Team

uniseed

Peter Devine CEO	John Kurek Investment Manager	Natasha Rawlings Investment Manager	Anthony Musumeci Investment Manager	Brighid Pappin Investment Analyst
BSc; PhD; MBA; Grad Dip Appl. Finance; GAICD; FAICD	BSc; PhD; Grad. Dip. Drug Eval. & Pharm Science; GAICD	B.Bus (Marketing)	B.App.Sci (Hons); MBA; PhD; Grad Cert. Res.Comm.	B.Sci (Hons); PhD.
4 Australian start-ups Products to market Start-ups to successful IPO & trade sale exit Centenary Medal	2 Australian biotechs Preclinical & Clinical Drug Development	Experienced Start-Up CEO Extensive corporate marketing, innovation and sales experience	Former Investment Manager Black Sheep Capital Commercial Manager QUT Bluebox & UniQuest	Investment Intern Medicinal Chemist Commercialisation Technology Intern UniQuest & Uniseed

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Benefits to Research Partners



Steady and substantial flow of research income

Leverage of government grants and external investment

Balance licensing and spinout commercialisation strategies Feed aspirations of entrepreneurial staff

Develop commercialisation skills

Value generated from IP

Revenues to commercialisation companies

Return on Investment



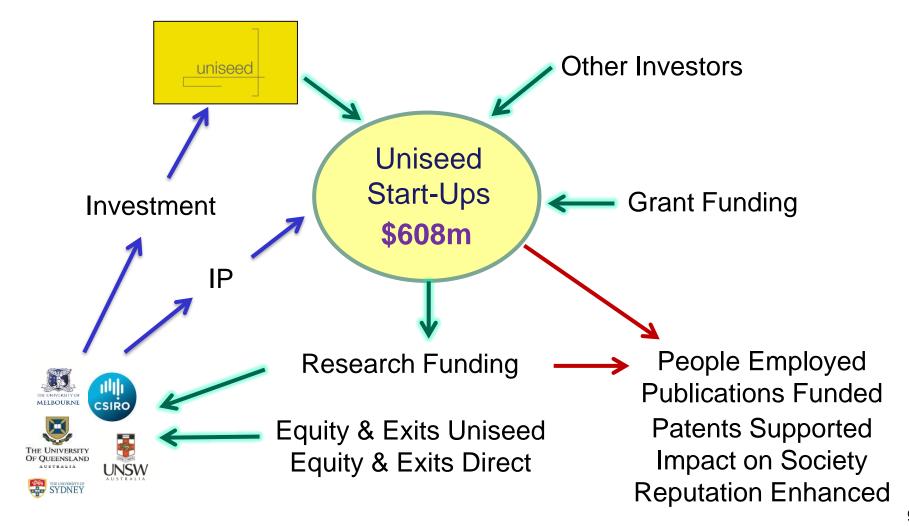




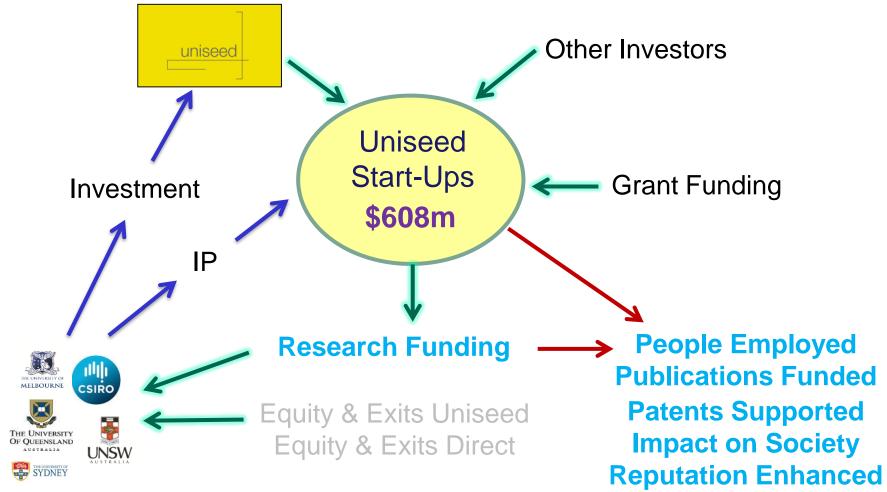












Investment Partners (~\$443m)



>110 Commercial Grants (~\$122m)





Impact: Patents, Publications, People

- Over 1000 patents have been supported by Uniseed investee companies (over 250 patent families);
- Over 350 people have been employed through the support of Uniseed investee companies, with many of these employed at our partner universities;
- Over 198 journal articles have been published on research projects funded by these companies;

- Over 4000 citations; Equivalent h-index 35

- Over 950 media releases and news articles have been published on Uniseed investee companies; and
- Over 240 presentations have been made at conferences or industry seminars, or in industry magazines, based on research funded by Uniseed investee companies.



Top 30 Uniseed Company Publications by Citation

204 publications, 4266 citations, h-index 35

Rank	Company	Citations	Impact	Author(s)	Title	Year	Journal/Book	Comp. No.
1	Verva	189	6.31	K. Bozaoglu, D. Segal, K. A.	Chemerin Is Associated with Metabolic	2009	Journal of Clinical Endocrinology & Metabolis	14
2	Verva	117	8.4	Peters, Anne L., Buschur, El	Euglycemic Diabetic Ketoacidosis: A Pote	2015	Diabetes Care	14
3	Verva	112	8.474	L. Hutley, W. Shurety, F. Ne	Fibroblast growth factor 1 - A key regula	2004	Diabetes	14
4	Pepfactant	98	38.891	A. F. Dexter, A. S. Malcolm	Reversible active switching of the mech	2006	Nature Materials	29
5	Tenasitech	97	5.554	B. Finnigan, K. Jack, K. Cam	Segmented polyurethane nanocomposit	2005	Macromolecules	31
6	BTi	90	3.515	H. Kampwerth, T. Trupke, J.	Advanced luminescence based effective	2008	Applied Physics Letters	30
7	Calibre Biotechnology	87	4.6	P. D. O'leary and R. A. Hugh	Design of potent peptide mimetics of br	2003	Journal of Biological Chemistry	13
8	Velacor	79	3.753	N. M. Corcoran, M. Najdovs	Inorganic selenium retards progression	2004	Journal of Urology	20
9	Chirogen	72	n/a	J. Beckmann, D. Dakterniek	Asymmetric free-radical reductions med	2006	Handbook of chiral chemicals	5
10	Spinifex	62	59.558	Robert W. Johnson, M.B., B	Postherpetic Neuralgia	2014	The New England Journal of Medicine	23
11	Spinifex	57	39.207	A. S. C. Rice, R. H. Dworkin,	EMA401, an orally administered highly s	2014	Lancet	23
12	Verva	56	4.088	C. H. Widberg, F. S. Newell,	Fibroblast growth factor receptor 1 is a k	2009	American Journal of Physiology-Endocrinolog	14
13	Verva	55	5.48	F. S. Newell, H. Su, H. Torno	Characterization of the transcriptional a	2006	Faseb Journal	14
14	QRxPharma	52	3.169	Y. Sulub, B. Wabuyele, P. G	Real-time on-line blend uniformity mon	2009	Journal of Pharmaceutical and Biomedical Ar	16
15	Pepfactant	51	2.613	L. Z. He, A. F. Dexter and A.	Biomolecular engineering at interfaces	2006	Chemical Engineering Science	29
16	Tenasitech	51	1.6	B. Finnigan, D. Martin, P. Ha	Morphology and properties of thermopl	2005	Journal of Applied Polymer Science	31
17	BTi	50	2.185	B. Mitchell, T. Trupke, J. W.	Bulk minority carrier lifetimes and dopir	2011	Journal of Applied Physics	30
18	QRxPharma	46	3.424	Camilleri, M.Drossman, D. /	Emerging treatments in neurogastroent	2014	Neurogastroenterology & Motility	16
19	Spinifex	46	3.218	U. Anand, P. Facer, Y. Yiang	Angiotensin II type 2 receptor (AT(2)R) I	2012	European Journal of Pain	23
20	QRxPharma	45	2.183	Argoff, Charles E.	Recent Management Advances in Acute	2014	Pain Practice	16
21	Pepfactant	44	4.509	A. F. Dexter and A. P. J. Mid	Switchable peptide surfactants with des	2007	Journal of Physical Chemistry C	29
22	Cryptopharma	39	4.12	R. A. Hughes, T. Harris, E. A	2-methoxyestradiol and analogs as nove	2002	Molecular Pharmacology	10
23	Verva	38	4.544	V. C. Foletta, M. J. Prior, N.	NDRG2, a novel regulator of myoblast pr	2009	Journal of Physiology-London	14
25	Cryptopharma	36	8.193	T. E. Sutherland, M. Schulig	2-methoxyestradiol is an estrogen recep	2005	Clinical Cancer Research	10
26	Myalgen	36	1.409	D. J. Torpy, A. W. Bachmann	Association between chronic fatigue syr	2004	Endocrine Research	1
27	Neurotide	35	2.951	Y. Koda, M. Del Borgo, S. T.	Synthesis and in vitro evaluation of a lib	2008	Bioorganic & Medicinal Chemistry	19
28	Velacor	35	1.318	N. M. Corcoran, D. Martin, E	Sodium selenate specifically activates p	2010	Journal of Clinical Neuroscience	20
29	BTi	33	5.03	B. Mitchell, J. Greulich and	Quantifying the effect of minority carrie	2012	Solar Energy Materials and Solar Cells	30
30	Chirogen	33	2.165	D. Dakternieks, V. T. Perchy	Single enantiomer free-radical chemistr	2003	Tetrahedron-Asymmetry	5



Impact: Awards & Recognition

- Vintela Best Early Stage VC Deal 2005 (AVCAL)
- QRxPharma New Product Innovation of the Year 2010 (Frost & Sullivan)
- Spinifex (EMA-401) Named one of the five most promising drugs in Phase 2 trials 2011 (Thomson Reuters).
- Hydrexia Queensland's Engineering Excellence Awards 2012 (Engineers Australia)
- Smart Sparrow 2012 Best in Class at Tech23 (Slattery IT)
- TenasiTech Brisbane Innovation Scorecard 2012 (Deloitte, Brisbane City Council, Queensland Government).
- Spinifex Emerging Company of the Year 2012 (BioSpectrum Asia)
- Hydrexia Asia Pacific Company of the Year 2013 (Cleantech Group's Global Cleantech 100 Awards)
- Smart Sparrow IMS Global Learning Impact Award 2013, Chartered Accountants ANZ Learn Impact Award 2015 & 2016 Tech Pioneers Top 50.
- Fibrotech Best Early Stage VC Deal 2014 (AVCAL)
- Spinifex Best Early Stage VC Deal 2015 (AVCAL); J&J Company of the Year 2015; Professor Maree Smith recognised with J&J Industry Leader Award 2015.
- Hatchtech Best Early Stage VC Deal 2016 (AVCAL).
- Exonate Exonate is the 'One to Watch' in the Best Investment in Life Sciences, Business Angels Association Investment Awards 2017.



Impact: Drugs Trials in Man

Company	Discovery	Pre Clinical	Phase I	Phase II	Phase III	Registration	Market		
hatchtech	*					Human Headlice			
spinifex	\star		٨	leuropathic Pain					
Verva	Diabetes and Liver Disease								
Fibrotech therapeutics	*		Kidney Disease						
Ôtifex	*		Middle Ear Disorders						
	Hot Flashes in Breast Cancer Patients								
OCCURX	Diabe	etic Retinopathy							
	Respiratory Disease								
Exonate	Macular Degeneration								
	Difficult-to-Treat Cancers								
	Substance use disorders								





Impact: Products to Market; Industry Engagement

Furrec Furrec Smart Sparrow



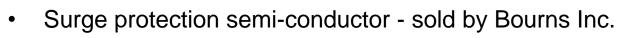




Nexgen

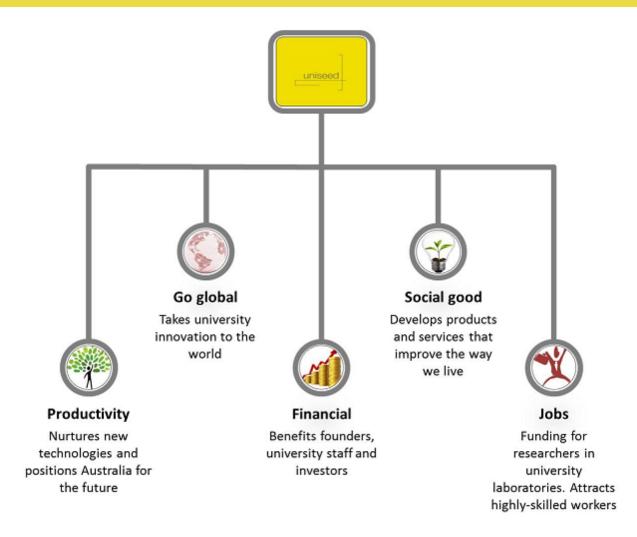






- Solar cell manufacture Revenue \$20m+; Applied Materials
- e-Learning Australian & US university customers
- Plastics and acrylics commercial collaborations
- Hydrogen storage Air Liquide as investor & customer
- Food additives collaboration with major food manufacturer
- Virus-resistant plants collaboration with agriculture major
- Improved blood tube collaborations with market leaders
- Probiotic drink collaborations with Australian retailers & distributors
- Anti-reflective coatings collaborations with LED manufacturers
 - Cardiac rehab mobile health collaborations with Cardiologists

Impact: Beyond the start-up



What Uniseed Has Achieved

- Distributions + Portfolio Value >> Shareholder Funds Contributed
- External capital committed \$580m (Leverage \$13 per Uniseed \$)
- More capital returned to universities in research funding from Uniseed start-ups than contributed collectively by universities
- 4 trade sale exits
 - Spinifex pain drug sale to Novartis International 2015
 - US\$700m deal including US\$200m up-front
 - Fibrotech fibrosis drug sale to Shire Pharmaceuticals 2014
 - US\$557m deal including US\$75m up-front
 - Wedgetail/Vintela IT security sale to Quest Software Inc 2005
 - AVCAL best early stage deal of year 2005
 - Fultec Semiconductor surge protection sale to Bourns Inc 2008
- 3 asset sales
 - Hatchtech headlice treatment sale to Dr Reddy's Labs 2015
 - US\$200m deal including \$60 million pre-commercialisation milestones
 - Otifex Intranasal betahistine IP sold to Auris Medical AG in 2016
 - Verva Diabetes and obesity therapies Asset sale to Reverex Pty Ltd and Naia Pty Ltd 2015
- 1 IPO
 - QRxPharma, May 07 @ \$150m post
 - More than funds invested returned at time of IPO













Diabetes and obesity therapies – Asset sale to US Biotech company Naia Metabolic Pharmaceuticals

Intranasal betahistine - sold to Auris Medical AG

Headlice Treatment – sold to Dr Reddys Laboratories

Neuropathic pain drug – sold to Novartis International

Fibrosis drug - sold to Shire Pharmaceuticals

IT security software - sold to Quest Software

Surge protection - sold to Bourns Semiconductor

Pain therapeutics - shares sold from listing on ASX





Asset Sales to



Diabetes and obesity therapies

- Status Phase 2a clinical trial completed
 - Phase 2a clinical trial of insulin sensitizer (VVP808) in diabetic patients with or without metformin medication successfully completed:
 - Statistically-significant reduction in average plasma glucose concentration from baseline after 24 weeks treatment
 - Intellectual property licensed to two biotech companies
 - VVP808 drug IP sold to US Biotech Naia Metabolic Pharmaceuticals



Contact:

Co-investors:

Michael Cowley, Reverx Pty Ltd michael.cowley1@gmail.com +61 432 866 738





Asset Sale to



A novel Intranasal betahistine treatment of Meniere's Disease and Vestibular Vertigo

- Asset sale agreement with Swiss Biopharmaceutical company Auris Medical AG.
- Second Phase 1 trials to start 2017
 - Formulation development of a nasal spray completed
 - Phase 1a and 1b trials completed in 2015
- Intranasal betahistine showed good tolerance and a significantly higher bioavailability than reported for oral betahistine administration







Treatment for human head lice that kills both adult lice and their eggs

- Sale of intellectual property regarding Xygleze human head lice treatment to Dr Reddy's Laboratories
- Circa US\$200 million deal including US\$10 million up-front and US\$50 million precommercialisation payments
- Over 80% success rate in Phase 3 studies
- New Drug Application submitted to US FDA







Neuropathic pain drug

- Acquired by Novartis International AG for US\$200m (AU\$7.3m to Uniseed) plus future contingent payments based on developmental/regulatory milestones of over US\$500m (AU\$2.4m to Uniseed to date)
- Novartis responsible for future trials in nerve pain associated with:
 - diabetes (painful diabetic neuropathy);
 - cancer or its treatment with therapeutic agents (e.g. chemotherapy induced peripheral neuropathy);
 - viruses (e.g. postherpetic neuralgia / shingles); and

spinifex

- nerve trauma (peripheral nerve injury induced neuropathy).
- AVCAL "Best early stage deal of year 2015"





Drugs that target fibrosis of kidney and other disorders

- Acquired 2014 by Shire Pharmaceuticals for US\$75m (AU\$14m to Uniseed)
- AVCAL "Best early stage deal of year 2014"





Single sign-on security software for enterprise systems

- Formed in 2000 Spin off from CRC-DSTC in Brisbane
- 2001 Co-investment Uniseed with A&B (\$3.3m)
- 2004 Wedgetail merged with Vintela Inc, a Utah based security company
- 2005 Acquired by Quest Software Inc., a NASDAQ-listed global company, for US\$75m (Postscript: Quest sold to Dell for \$2.4bn in 2012)
- Substantial return for its founders, staff and foundation investors
 - AVCAL "Best early stage deal of year 2005"

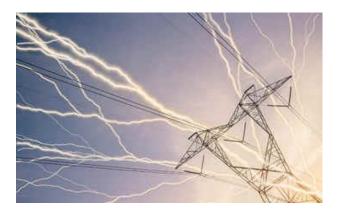






Devices which significantly improve the protection of vital telecommunications equipment from lightning strike and power surges

- Co-Investors: Allen & Buckeridge; Mayfield Ventures (USA);
 ComVentures (USA); Crescendo Ventures (USA)
- Relocated on US West Coast after US VC investment
- First sales 2008 including 'Top 4' modem customers
- Asset Sale to Bourns Semicinductor Inc. November 2008







Initial Public Offering



Opioid pain drugs

- The company listed on ASX in May 2007
 - largest ever biotech IPO on ASX
- \$1.2 million returned at time of IPO







Drug Development



Other Technologies

















ENATHERAPEUTICS







CARDIĤAB



🚯 hydrexia









Exonate



Portfolio

Drug Development

Obesity & Diabetes Verva Pharmaceuticals

> Human Headlice Hatchtech

Pain Therapeutics Spinifex Pharmaceuticals

Kidney Disease Fibrotech Therapeutics

Middle Ear Disorders Otifex Therapeutics

Diabetic Retinopathy OccuRx

Respiratory Infections Ena Therapeutics

Macular Degeneration **Exonate**

Difficult-to-Treat cancers MetabloQ

Hot flushes in Breast Cancer patients **QUE Oncology**

Substance use disorders Kinoxis Therapeutics

Other Technologies

Rapid blood clotting tubes Q-Sera

Virus resistant plants Nexgen Plants

Encapsulation of Active Ingredients **ProGel**

> Probiotic Drink PERKii

Hydrogen Storage Hydrexia

In-line QC for Solar Cells BT Imaging

Novel Plastics & Acrylics Tenasitech Adaptive e-Learning Smart Sparrow

Anti-Reflective Coatings Brisbane Materials

Cardiac Rehab Mobile Health Cardihab

Drug Development



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Obesity & diabetes Human Head Lice Neuropathic pain drug Kidney disease Middle ear Disorders Diabetic retinopathy **Respiratory Infection** Age-Related Macular Degeneration Difficult-to-treat cancers Hot flushes in Breast cancer patients Substance use disorders





Hatchtech is developing a new treatment for human head lice that kills both adult lice and their eggs

- Status NDA submitted
 - Phase 2b clinical trial successfully completed under IND with U.S. FDA
 - Phase 3 pivotal studies met primary & secondary end points; efficacy superior to marketed products

)IC

Ovidical activity confirmed in phase 3 study (100% efficacy)

BioVentures

- NDA submitted to US FDA
- Deal with Dr Reddy's Laboratories 2015
- AVCAL best early stage deal of year 2016

GBS VENTURE PARTNERS

Co-Investors:



Contact:

Hugh Alsop, CEO halsop@hatchtech.com.au +61 (0)439 080 353







Spinifex is developing a drug for the treatment of neuropathic pain based on a novel target

- Acquired by Novartis International AG for US\$200m + milestone payments
- Phase 2a clinical trials completed
 - Single and repeat dose phase I studies successfully completed
 - Phase 2a study in post herpetic neuralgia completed
 - Statistically significant primary and secondary endpoints achieved
 - Chemotherapy induced peripheral neuropathy open label trial
 - Reduction in spontaneous pain and sensitivity to cold touch



- Co-investors:
- Contact: Tom McCarthy, CEO Email: tom@molecule2medicine.com +1 203 321 7130 (USA)





Fibrotech is developing drugs that target the fibrosis of kidney and other disorders.

- Status Phase 1 clinical trial completed
 - Orally available lead NCE FT-011 selected for development
 - Novel drug target identified
 - Phase 1b trial completed
 - Deal with Shire Pharmaceuticals





Contact:

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Darren Kelly, CEO dkelly@medstv.unimelb.edu.au +61 (0)416 088 824







OccuRx is developing drugs that treat the cause of blindness in diabetic retinopathy.

- Status Pre-clinical
 - IP from Fibrotech not acquired by Shire
 - Preclinical lead selection and optimization
 - Novel drug target identified
 - Lead molecules have shown efficacy in animal models using intra-ocular injection
 - Development of a lead candidate (designated OCX63) through formal preclinical pharmacology and toxicology program

BRANDON CAPITAL

Co-investors:



• Contact:

Darren Kelly dkelly@medstv.unimelb.edu.au +61 (0)416 088 824







Ena Therapeutics is developing novel, synthetic Toll-like receptor (TLR) agonists for the prevention and treatment of respiratory infections.

- Status Preclinical lead selection and optimization
 - Early studies show the TLR agonists are broad-spectrum agents that leverage the innate immune system to prevent respiratory tract viral infections
 - Series A funds will be used to develop a lead compound through preclinical development and a phase I clinical trial
- Co-investors:



Contact:

Christophe Demaison, CEO c.demaison@innavac.com





Exonate is developing novel small molecule inhibitors of SRPK1 which regulates splicing of VEGF, as a treatment for wet Age Related Macular Degeneration.

- Status Preclinical lead selection and optimization
 - Preclinical studies have shown that topical administration SRPK1 inhibitors reach the back of the eye and reduced choroidal neovascularisation in animal models of AMD
 - Awarded £4.9 million from the Wellcome Trust Seeding Drug Discovery Initiative
 - Funds will be used to develop a lead compound through preclinical development
- Co-investors:

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• Contact:

Catherine.beech@exonate.com

Dr Catherine Beech OBE, CEO





MetabloQ is developing novel small molecules to treat difficult-to-treat cancers such as triple-negative breast cancer

- Status Preclinical lead selection and optimization
 - Novel approach involves blocking specific metabolic processes used by cancer cells but not normal cells.
 - New therapies targeting these processes should be better tolerated and result in less side effects than conventional chemotherapeutic treatments.
 - Triple-negative breast cancer patients represent 15% of breast cancer cases diagnosed each year and represent a significant unmet clinical need.
- Co-investors:



 Contact: Dr. Chris Burns, CEO cburns@metabloqpharma.com







QUE Oncology is developing novel therapies to address hot flashes in breast cancer patients

- Status Phase 1b clinical trial completed
 - Lead drug Q-122 is being developed for the treatment of hot flashes in women with a history of breast cancer who are receiving anti-estrogen therapy.
 - Hot flashes are very common in breast cancer survivors after treatment as well as because of some adjuvant treatment, such as tamoxifen.
 - Funds will be used to complete a randomized, double-blind, Phase IIa study of Q-122 in breast cancer survivors suffering from severe hot flashes.
- Co-investors:
- Contact:



rcrombie@queoncology.com M: +61 439 361 331







Kinoxis is developing novel drugs for the treatment of substance use disorders, including alcohol, prescription and illicit drugs.

- Status Preclinical
 - Lead candidate is a small, orally bioavailable molecule that acts on the oxytocin pathway in the brain
 - Preclinical studies have shown significant efficacy in animal models of addiction
 - Funds will be used to develop the lead compound through preclinical development
- Co-investors:



Family Offices & Sophisticated Investors



• Contact:

Hugh Alsop, CEO hugh.alsop@kinoxistherapeutics.com +61 (0)439 080 353

Other Technologies



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Rapid blood clotting tube

Virus resistant plants

Encapsulation of active ingredients

Probiotic drink

In-line QC for solar panels

Hydrogen storage

Adaptive e-Learning

Superior plastics and acrylics

Anti-Reflective Coatings

Cardiac Rehab Mobile Health





Q-Sera is developing a new blood serum collection tube using a clotting agent from snake venom

- Status proof of concept
 - Initial development has demonstrated rapid clotting of all patient blood types, including patients on anti-coagulants
 - Investment is being used to develop a prototype tube, demonstrate clinical utility and superiority against existing commercial tubes and partner the project
 - Evaluations underway with commercial partners

Co-investor:



Contact:

Michael Grant, CEO michael.grant@q-sera.com +61 (0) 477 358 623







Nexgen is developing a technology that disrupts plant viruses and re-instates viral resistance into plants

- Status proof of concept
 - The technology has application for viruses across a number of economically significant crops including sugarcane, soybean, corn/maize, rice, potato, wheat, cotton & tomato
 - Partnership with Syngenta a number of virus resistant plant varieties in development
- Co-investor:



 Contact: Brian Ruddle, CEO brianr@nexgenplants.com +61 (0)407 169 979







Encapsulating active ingredients for inclusion in foods, cosmetics or pharmaceuticals

- Status product prototyping and scale-up
 - In certain applications ProGel allows for the first time encapsulated high value additives small enough to remain undetectable by the consumer (improved stability, delivery and taste masking), whilst still being cost effective to the manufacturer of the ingredients
 - License deal with major dairy company around functional active
 - License deal with PERKii Pty Ltd around probiotics
- Co-investor:



 Contact: Cameron Turner, CEO c.turner@progel.com.au +61 (0)437 448 773



PERKi

Stable probiotics for improved gut health

- Status product to market and revenue
 - Exclusive license to Progel microgel technology in the field of probiotics
 - \$4M capital raising April 2016
 - Product launch July 2016 (3 flavours)
 - Two new flavours added October 2016
 - Available in over 300 Australian stores including;
 - Woolworths Metro
 - IGA
 - Online store launched November 2016
 - Received \$1.5 million from Queensland Government BDF program
- Co-investor:

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 Contact: Matt Kowal CEO m.kowal@perkii.com.au







BT Imaging is developing an in-line quality control (imaging) technology for photovoltaic cells

- Status product revenue
 - Sales of R&D and in line tools, with over 50 tools and modules sold
 - Investment from Applied Ventures, USA venture arm of Applied Materials
- Co-investors:





 Contact: Ian Maxwell, CEO ian.maxwell@btimaging.com +61 (0)414 606 334







Hydrexia is developing a cost effective hydrogen storage alloy

- Status product revenue
 - First sale of industrial hydrogen storage and delivery unit to Air Liquide
 - Investment from ALIAD (venture arm of Air Liquide) and Southern Cross Renewable Energy Fund (SCREF)
 - Business development activities ongoing
- Co-investors: GBS PERTINES AIR LIQUIDE AIR LIQUIDE AIR LIQUIDE SBCVC SBCVC SBCVC SBCVC 文银中国资本

• Contact: Peter Devine: p.devine@uniseed.com



Smart Sparrow is driving the future of online education with its adaptive, intelligent tutoring and e-learning platform

• Status – early customer adoption

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- Over \$30m raised from Series A, B & C investments and grant funding
- Deployed solution, offered as a service (hosted in the 'cloud') used by large number of US, AU and other universities
- Significant revenues: Focus on accelerating platform development and uptake in key university accounts
- Co-investors:
 ONE
 VENTURES
 YELLOW BRICK
 Capital Advisers (UK) Limited
 - ACT° MOELIS & COMPANY
- Contact: David Rowe, Commercial Manager +61 (0)419 226 417 david@smartsparrow.com







Tenasitech is a nanotechnology company developing better plastics and acrylics

- Status proof of concept in different applications
 - Scaling-up the production of the nanocomposite enhanced additives
 - Demonstrated scratch resistance of acrylic sheets and molded products (PMMA)
 - Technology also applicable to thermopolyurethanes and nylons
 - Joint development projects with commercial partners





- Co-investors:
- Contact:











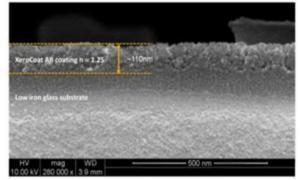
Brisbane Materials is an Anti-Reflective coatings solution specialist

- Status
 - proof of concept in different applications demonstrating increased performance and efficiency
 - Low cost coating of metal oxide and metal oxide blends made from liquid precursors at room temperature and atmospheric pressure.
 - First Product: Silicon based anti reflective coating (ARC) applied to optical substrates used in LEDs



- Co-investors:
- Contact:

Gary H. Wiseman, Ph.D. (CEO) gwiseman@brismat.com +1-650-619-5331



SiO₂ AR coating covalently bonded to glass





Cardihab is a Cardiac Rehabilitation Mobile Health technology SMART ©R

- Status
 - Randomised control trial completed, results showed a significant increase in rehabilitation completion rates.
 - Further platform development with industry specialists and end users.







- Contact:

Gus Taddeo, (CEO) gus.taddeo@cardihab.com



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- •Uniseed will not provide personal financial product advice under any circumstances.

•This means that Uniseed will not take into consideration your particular objectives or financial situation and needs.

•If you require financial product advice that takes into consideration your objectives or financial situation and needs, you should speak with your financial adviser, accountant, stockbroker, lawyer or other professional adviser.

•Only wholesale clients may invest in any company that we present to you. If you are not a wholesale client, then it will not be possible for you to invest in the company.

•As wholesale clients, Uniseed is not required to provide you with a financial services guide.

•We notify you that Uniseed and/or its related parties may have or will have an interest in the companies being presented. As such, Uniseed and/or its related parties may obtain an advantage from your investment.

•Uniseed staff may be remunerated, in part, on the basis of their success in assisting start-up companies to raise funds.