## UNITED STATES DISTRICT COURT EASTERN DISTRICT OF NEW YORK

NATIONAL GRID USA SERVICE COMPANY, INC.,

Plaintiff,

Civil Action No. 1:17-cv-6997

v.

**COMPLAINT** 

WIPRO LIMITED,

JURY TRIAL DEMANDED

Defendant.

Plaintiff National Grid USA Service Company, Inc. ("National Grid"), for its complaint against Defendant Wipro Limited ("Wipro"), alleges as follows:

#### PRELIMINARY STATEMENT

- 1. This action arises from the fraud, breaches of contract and other misconduct of defendant Wipro, a multinational global software consulting firm, in connection with its failure to properly design, configure, test and implement a company-wide enterprise resource planning ("ERP") software system for National Grid, a leading U.S. electric and gas utility. Despite touting its extensive experience and being paid more than \$140 million for its work, Wipro botched the implementation, delivering a system that was of virtually no value to National Grid.
- 2. In 2008, National Grid commenced a strategic initiative, known as the U.S. Foundation Program ("USFP" or "Project"), to upgrade the back-office computer systems that run its financial, human resources ("HR"), and supply chain and procurement operations. The

<sup>&</sup>lt;sup>1</sup> "National Grid" is a trade name for a multinational organization consisting of U.K. and U.S. affiliated companies that provides gas and electric services in the U.K. and U.S. (Massachusetts, New York and Rhode Island). The SAP implementation at issue was not limited to National Grid USA Service Company, Inc., but all of its U.S.-based affiliates.

new computer platform was to run on SAP, a leading ERP software solution that is intended to integrate and automate a company's core business functions.

- 3. National Grid engaged several vendors to work on USFP. Deloitte Consulting LLP ("Deloitte") served as the original Lead Implementation Partner, Project Manager and Systems Integrator from late 2009 to June 2010. In June 2010, Deloitte was replaced by Ernst & Young LLP ("EY"), which was the Lead Implementation Partner and Project Manager through and after the go-live of the new SAP system, and by Wipro, which was the Systems Integrator through and after go-live. SAP America, Inc. served in an advisory role regarding certain aspects of the Project.
- 4. Soon after the Project began in late 2009, National Grid considered engaging an off-shore partner to provide technical support to Deloitte during USFP's blueprint and design phase. To that end, National Grid, which had virtually no personnel with SAP experience, issued a Request for Proposal ("RFP") to consulting firm candidates to determine which firm would be able to provide the most appropriately skilled and experienced consultants for the Project.
- 5. In its February 17, 2010 response to National Grid's RFP (the "RFP Response"), Wipro misrepresented its skills and experience in order to induce National Grid into hiring Wipro for the Project. Among other things, Wipro misrepresented its (i) ability to furnish National Grid with appropriately experienced and skilled consultants; (ii) experience with U.S. utility companies; and (iii) ability to leverage the knowledge and best practices it had acquired from working on back-office and front-office SAP implementations (respectively, the "MySAP" and "GDFO" projects) for National Grid's U.K. affiliates ("National Grid U.K.").

<sup>&</sup>lt;sup>2</sup> Pursuant to applicable contracts, National Grid cannot assert claims against EY in court.

- 6. Wipro's representations were knowingly or recklessly false when made. As Wipro knew or should have known, it had neither the ability nor intent to assign appropriately experienced and skilled consultants to the Project because, contrary to its assertion in its RFP Response that it had "long-running partnerships with . . . 20 of the top 50 investor-owned utilities in North America," it in fact had virtually no experience implementing an SAP platform for a U.S.-regulated utility. Wipro also knew or should have known that its ability to meaningfully leverage its work from MySAP and GDFO two U.K.-based projects on the U.S.-based USFP was highly circumscribed because of the critical differences between the core business processes of National Grid and National Grid U.K. Indeed, the different regulatory schemes and union rules in the U.S. and the U.K. rendered Wipro's work for National Grid U.K. of limited value on the U.S.-based USFP.
- 7. In reliance on Wipro's representations in the RFP, National Grid hired Wipro for USFP, initially as its Offshore Development Center ("ODC") partner. By spring 2010, in continuing reliance on Wipro's representations, National Grid gave Wipro a substantially larger role on USFP, making Wipro the Systems Integrator.
- 8. Reflecting how crucial it was that Wipro staff the Project with appropriately skilled and experienced consultants, the parties' agreement contained a series of unusually detailed and stringent express warranties. For example, Wipro agreed to: (i) exercise "the degree of skill, care, professional judgment, prudence and foresight which would be expected from the top 25% of companies who are expert[s] and experienced in conducting the same type of undertaking that provides the same or similar services as those Services;" and (ii) provide consultants that were "suitably qualified, skilled, honest, experienced and trained in the work which they are to perform." As set forth in detail below, Wipro breached those warranties and

other contract obligations. In fact, its work was marred by significant performance failures through every Project phase.

- 9. *Staffing*. Wipro's consultants lacked the requisite skills, experience and expertise concerning SAP software, industry standards of care and the U.S. utility industry, including with respect to the applicable regulatory requirements and union rules.
- 10. *Design*. Wipro's system design was fundamentally flawed. Among other things, Wipro failed to apply industry standards of care and gather and understand sufficient information about National Grid's U.S. business requirements to prepare appropriate functional and technical specifications to support National Grid's requirements.
- 11. Build and Configuration. Wipro helped design and build an overly complex SAP solution that was not configured pursuant to industry standards of care. Rather than taking advantage of certain design and configuration options available within the out-of-the-box SAP software to minimize system complexity and reduce risk, Wipro's inexperienced consultants engaged in excessive customization of the base SAP system. Wipro's configuration and programming errors led to crippling post-go-live problems.
- 12. *Testing*. Wipro's testing of the system was deficient, as Wipro failed to identify system defects that caused many of the post-go-live problems. Wipro failed to follow standard testing protocol, including the design and development of testing scripts that would detect bugs in the system, identify and track defects, functionality gaps and other design flaws. Rather than conducting robust testing of those business scenarios most likely to cause post-go-live problems, Wipro engaged in truncated testing that produced artificially positive results.
- 13. *Data Conversion*. Wipro failed to correctly convert National Grid's data into the SAP system. Wipro did not convert and load National Grid's legacy data into the new SAP

system correctly and, in some instances, entire data files were corrupt and/or contained incorrect information. Although Wipro should have detected the faulty data during testing, it failed to do so.

- 14. Immediately after go-live, defects in the payroll system rendered National Grid unable to pay its employees accurately or timely. The new SAP system miscalculated time, pay rates and reimbursements, so that employees were paid too little, too much or nothing at all. Payroll defects also snarled tax and 401(k) withholdings, union dues, benefits, pensions, and court-ordered garnishments. When National Grid turned to Wipro for desperately needed postgo-live assistance, Wipro was unable to remediate key system defects, ultimately admitting it could not solve the payroll problems its inept consultants had caused. Wipro eventually had to turn the system over to another vendor that was able to fix the problems.
- 15. National Grid also faced critical system issues with respect to accounts payable and procure-to-pay functionality, particularly its ability to make payments to vendors and its ability to reconcile cashed checks. Meanwhile, with respect to supply chain functions, system defects devastated National Grid's procurement, inventory and vendor payment processes. Two months after go-live, National Grid's backlog of unpaid supplier invoices exceeded 15,000, and its inventory record-keeping was in shambles.
- 16. In the face of these payroll and supply chain problems, National Grid's auditor could not sign off on National Grid's financial statements. Whereas National Grid typically performed its monthly financial close in four days with its legacy systems, on the new SAP system it took National Grid approximately 43 days to close its financial statements, heightening regulatory and financial risks. Indeed, as a result of SAP system defects, National Grid was

unable to produce crucial accounting reports, forced to seek multiple extensions, and denied the ability to enter into routine, short-term borrowing arrangements by federal regulators.

- 17. In order to stabilize the system, meet its regulatory reporting requirements and resolve its pervasive payroll, supply chain and financial reporting problems, National Grid had to engage hundreds of additional resources from multiple vendors at a cost of hundreds of millions of dollars. Even with these additional resources, it took more than two years for the SAP system to be fully stabilized. In many instances, functional and technical specifications had to be completely re-written and entire SAP modules had to be re-built or abandoned. In the meantime, National Grid was unable to submit required reports on time, was forced to seek extensions of its payroll and tax reporting obligations, was the subject of investigations by multiple state Attorneys General, was subject to scathing negative press reports, and was forced to pay a \$12 million settlement to its employees.
- 18. Compounding the post-go-live problems was Wipro's failure to adhere to standard industry practices that require documentation of Project test results and defects.
- 19. Through this action,<sup>3</sup> National Grid seeks to recover from Wipro the approximately \$140 million in fees it paid to Wipro (consisting of approximately \$71 million paid to Wipro during the Project and another approximately \$69 million paid to Wipro after golive), and hundreds of millions of dollars in fees it paid to other vendors for post-go-live stabilization and remediation work.

<sup>&</sup>lt;sup>3</sup> On October 28, 2015, National Grid and Wipro executed a Tolling Agreement to toll and suspend all applicable statutes of limitation concerning National Grid's potential claims against Wipro arising out of Wipro's work on USFP. To extend the tolling period, the parties executed a series of Tolling Agreement amendments, the last of which was executed on October 12, 2017. The Tolling Agreement expired on November 30, 2017.

#### **PARTIES**

- 20. Plaintiff National Grid is a Massachusetts corporation with its principal place of business located at 40 Sylvan Road, Waltham, Massachusetts 02451. It is a U.S. subsidiary of National Grid plc, a multinational electricity and gas utility company headquartered in the United Kingdom.
- 21. Defendant Wipro is an Indian corporation with its principal place of business in Bangalore, India. It is a global information technology, consulting and outsourcing company.

#### **JURISDICTION AND VENUE**

- 22. This Court has jurisdiction over the subject matter of this action pursuant to 28 U.S.C. § 1332 because there is complete diversity of citizenship between the parties and because the amount in controversy exceeds \$75,000, exclusive of interest and costs.
- 23. Venue in this Court is proper pursuant to 28 U.S.C. § 1391 and Section 12, Clause 66.3 of the parties' Master Services Agreement ("MSA"), which states, in pertinent part, that "each party hereby irrevocably and unconditionally submits, for itself and its property, to the nonexclusive jurisdiction of, and venue in, any New York State Court or federal court of the United States of America sitting in the Southern or Eastern District of New York and any appellate court from any court thereof, with regard to any claim or matter arising in relation to this Agreement."

#### FACTUAL BACKGROUND

### A. <u>National Grid's Global Operations</u>

24. National Grid plc is an international electricity and gas company based in the U.K. with operations there and in the northeastern U.S. The company plays a vital role in connecting millions of people safely, reliably and efficiently to the energy they use through

National Grid's distribution and transmission utility networks. National Grid U.K. and U.S. employ approximately 10,000 and 17,000 people, respectively.

- 25. National Grid U.K. owns a high-voltage electricity transmission system in England and Wales, and operates the system across Great Britain. It also owns and operates a high pressure gas transmission system in Great Britain. National Grid U.K.'s distribution networks deliver gas to approximately 11 million consumers, or approximately one quarter of Great Britain.
- 26. In the U.S., National Grid owns and operates electricity distribution networks in upstate New York, Massachusetts and Rhode Island. Through these networks, National Grid serves approximately 3.4 million electricity consumers in New England and upstate New York. National Grid's U.S. gas distribution networks provide services to roughly 3.6 million consumers across the northeastern U.S., located in upstate New York, New York City, Long Island, Massachusetts and Rhode Island. National Grid also owns over 4,000 megawatts of contracted electricity generation, providing power to over one million Long Island Power Authority customers. National Grid's U.S. operations primarily consist of separate regulated operating companies such as The Brooklyn Union Gas Company, KeySpan Gas East Corporation, National Grid Generation LLC, Niagara Mohawk Power Corporation, Nantucket Electric Company, Massachusetts Electric Company, New England Power Company, Narragansett Electric Company, Colonial Gas Company, Narragansett Gas Company and Boston/Essex Gas Company.

### B. The Different Regulatory Schemes in the U.S. and U.K. And Their Impact on National Grid's Business Processes

27. From a financial accounting and management perspective, the core business processes of National Grid's U.K. and U.S. operations are markedly different. For example, the U.K. electricity market is more liberalized, dating back to a privatization trend that began in the

1970s, and the regulatory regime in the U.K. – including licensing requirements and oversight by the Department of Energy and Climate Change and the Department of Enterprise, Trade, and Investment – imposes substantially fewer regulations on National Grid's U.K. operations than American regulators impose on National Grid in the U.S. Moreover, because National Grid's U.S. employees are organized by a complex union framework that does not exist in the U.K., National Grid's U.S. business processes must address complicated collective bargaining procedures and payroll and tax calculations that are not required in the U.K.

- 28. A majority of National Grid's U.S. employees are members of multiple unions and bargaining units, and work under dozens of different negotiated collective bargaining agreements. Each separate union agreement sets forth different standards for union dues and employee pay depending on, among other things, region, schedules, overtime and extreme weather circumstances. These union-related variables are not an issue in the U.K., where the applicable standards are fixed by law.
- 29. The U.S. utility industry also is subject to heightened regulation, including with respect to reporting and rate requirements on both a local and federal basis, as compared to the U.K. utility industry. Specifically, National Grid's U.S. operations, involving both its gas and electricity businesses, are subject to extensive state and federal regulations governing, among other things, detailed mandatory reporting and pricing requirements. The U.S. electricity sector is generally subject to federal regulation of interstate transmission and wholesale power sales, state regulation of retail rates and distribution services, and local regulation of facility siting and environmental impacts. Federal regulation is handled primarily by the Federal Energy Regulatory Commission ("FERC"), although the Department of Energy and the Environmental Protection Agency also play a role. Further, to maintain the reliability of the electric grid in the

U.S., entities operating transmission facilities such as National Grid have ongoing compliance and reporting requirements developed by the North American Electric Reliability Corporation.

Still more reporting requirements are imposed by local agencies in each state.

#### C. <u>National Grid's Decision to Implement SAP Software</u>

- 30. National Grid's growth in the U.S. resulted from a series of mergers and acquisitions involving various northeastern U.S. regional utility companies. The most recent and significant of these transactions occurred in 2008 when National Grid acquired KeySpan and became the third-largest electric and gas utility in the U.S.
- 31. Following the KeySpan acquisition, National Grid operated with several business processes across numerous technology platforms. This complex and cumbersome structure posed significant technical risk, as several business-critical systems ran on aging infrastructure platforms, often with limited or decreasing vendor support.
- 32. National Grid's multiple business processes resulted in significant constraints and limitations on its back-office financial management and accounting operations, including:

  (i) technical and other risks affecting payroll, accounting closes, local and jurisdictional financial and regulatory reporting, financial planning and budgeting and group financial analyses and controls; (ii) misaligned HR hierarchies that required excessive and time-consuming work-arounds; (iii) technical and other risks to inventory management, accounts payable, procurement and information systems ("IS") reporting across several back-office systems; and (iv) outmoded data analysis methods across all business units that depended on spreadsheets for data consolidation and reporting, leading to inefficiencies and manual errors.
- 33. To address and overcome these risks, constraints and limitations, National Grid decided to integrate its systems onto a single SAP platform through the USFP. At the time, National Grid U.K. had already completed MySAP to implement SAP for its back-office

operations and was working on GDFO to implement an SAP solution to handle its U.K. gas distribution front-office operations, *i.e.*, its provision of gas services to customers. National Grid U.K. engaged Wipro as its lead ODC partner on both MySAP and GDFO.

- 34. The primary back-office functions that were the subject of the USFP included HR (*e.g.*, payroll, time entry and attendance), supply chain and procurement (*e.g.*, fleet and management of and payment for internal and external goods and services) and finance (*e.g.*, planning and financial reporting and closing). These components had been running for years on multiple systems, such as Oracle and PeopleSoft ERP platforms. In addition, USFP also encompassed plans to: (i) upgrade several front office work management modules in the areas of assessment management, scheduling, billing and vendor payments; (ii) upgrade several legacy front-office solutions, such as PowerPlant (plant accounting system), Maximo (asset management software), and STORMS (work order management system); and (iii) integrate these solutions with the new SAP system. In all, USFP was supposed to link together dozens of different systems, across multiple business processes, into one integrated solution that would generate substantially enhanced operational efficiencies and data reporting accuracy.
- 35. In light of its complex functional business requirements related to, among other things, the regulatory and union environments in which it operates and because it lacked inhouse SAP implementation expertise and experience National Grid decided it was imperative to engage vendors that had the requisite highly specialized skills and experience. More specifically, National Grid needed to engage partners and advisors with the ability and intention to staff the Project with consultants who had: (i) sufficient expertise to understand the regulatory, HR and other requirements applicable to U.S. utility companies; (ii) a mastery of the SAP solution, and specific SAP modules, at issue on the Project; (iii) the skills, experience and

expertise to apply industry standards of care to appropriately design, build and test the SAP solution to meet National Grid's functional and technical needs; and (iv) the skills, experience and expertise required to implement an SAP software implementation of the size and complexity of the USFP.

#### D. Wipro Misrepresents its Skills and Experience to National Grid

- 36. At the outset of the Project in late 2009, National Grid engaged Deloitte to lead the Project strategy and roadmap work and, ultimately, to be the Lead Implementation Partner, Project Manager and Systems Integrator.
- 37. In addition to Deloitte, National Grid considered options to engage an off-shore partner to provide lead technical assistance during the Project's blueprint and design phase. In that regard, on January 26, 2010, National Grid put out a bid for an off-shore partner for USFP through the RFP, asking candidates to detail their skills, experience and expertise with respect to SAP implementations, both in general and specifically in the context of the U.S. utilities sector. The RFP described National Grid's need for a global transformation of its back-office functionality to consolidate the company's finance, HR and supply chain business processes onto a single SAP platform and thereby enhance efficiencies and financial reporting abilities. Because of the complex regulatory, HR and other requirements uniquely applicable to U.S. utilities, National Grid also stressed in the RFP that candidates must have U.S. utility industry experience.
- 38. On February 17, 2010, Wipro submitted its RFP Response. In it, Wipro repeatedly emphasized that it had the ability and intention to provide National Grid with the necessary and appropriate skills and experience related to SAP implementations in general, and U.S. utilities-related SAP implementations in particular to deliver a successful Project. Wipro also made specific representations concerning its purported ability to leverage its knowledge of

National Grid U.K.'s operations based on the work it had previously performed on MySAP and GDFO.

- 39. Specifically, Wipro represented that its expertise in the U.S. utilities' sphere, its track record for SAP implementations, and its ability to leverage work product, knowledge, and best practices it had acquired from MySAP and GDFO, would enable National Grid to successfully implement the new SAP system.
- 40. With regard to its expertise and experience with ERP implementations for U.S. utilities, Wipro made the following representations, excerpted from its RFP Response:

#### Wipro's Track Record in Utilities Industry

Wipro Technologies is a global leader in the provision of technology solutions that enable our customers to deliver their strategic business objectives and sustain superior business performance. Our forte lies in our domain focus combined with our deep technology and service

capabilities and our global partnerships with leading solution vendors including SAP.

Wipro's dedicated Energy and Utilities (E&U) practice provides services to many Electricity, Gas, and Water clients worldwide. It is a strategically significant practice and contributes >10% of our overall revenues. The E&U practice has worked with over 75 of the top Energy and Utility companies across North America and Europe.

We have had long-running partnerships with 6 of the largest UK utilities, 20 of the top 50 investor-owned utilities in North America, and 3 of the top 5 global oil and gas corporations. Wipro has a deep understanding of the utilities sector, specifically in core areas such as



Customer Care & Billing, Enterprise Asset Management, Field Force Enablement, Geographic Information Systems (GIS) and Network Operations; and we have consistently demonstrated this expertise in a multitude of successful systems integration projects.

41. Even though Wipro in fact had limited experience performing implementations for U.S. utilities, more than half of the utility logos that Wipro prominently displayed in its

RFP response materials were for U.S. utilities.<sup>4</sup> In addition, Wipro represented in its RFP Response that, among other things:

- It had a "proven track record of delivering SAP programs for [its] global utility clients" and was "uniquely qualified to partner with National Grid" because Wipro was National Grid's ODC partner for MySAP and GDFO;
- It was "committed to staff this engagement with the best and most experienced resources in all the tracks" and would leverage and maximize the knowledge base from the U.K. implementations;
- It was uniquely positioned for the Project as a result of its U.K.-based work for National Grid that would enable Wipro to bring "key learnings and knowledge" and "best practices" to the Project;
- It had the ability and intention to apply its "comprehensive project delivery methodology [and] utilize its highly experienced business process improvement skills/people and deep knowledge of SAP processes/capabilities to ensure that all [of National Grid's] business requirements are identified and understood," and to apply "industry and SAP best practices." Wipro also represented that customizations would "be kept to a minimum in the solution design to ensure maintainability and standardization;" and
- It had the ability and intention to provide National Grid access to its "Centers of Excellence" team of purportedly skilled technical experts and consultants.
- 42. Wipro's representations were false. First, Wipro knew or should have known that it did not have the ability and/or intention to staff the Project with sufficient numbers of consultants who had the appropriate skills and experience related to SAP implementations in general and SAP implementations in the U.S. utilities sector in particular. Second, Wipro knew or should have known that its prior work and knowledge gained from MySAP and GDFO had limited transferability or re-usability in connection with the U.S.-based USFP because there were

<sup>&</sup>lt;sup>4</sup> In particular, the following U.S. utility logos were displayed in the RFP Response section entitled "Wipro's Track Record in Utilities Industry": (i) Aquarion Water Company, based in Connecticut; (ii) Entergy, based in Louisiana; (iii) PacifiCorp, based in Oregon; (iv) Midwest ISO, based in Indiana; (v) Pinnacle West Capital Corporation, based in Arizona; (vi) SMECO, based in Maryland; (vii) Vectren, based in Indiana; (viii) California ISO, based in California; and (ix) AGL Resources, based in Georgia.

critical differences between the core business processes of the two National Grid organizations stemming from the different regulatory schemes and union rules in each country.

43. Based in part on National Grid's trust and confidence in Wipro arising out of their prior relationship on the MySAP and GDFO projects, National Grid reasonably relied on Wipro's pre-contract misrepresentations and engaged Wipro as its ODC partner for the blueprint and design phase. Thereafter, in the spring of 2010, National Grid decided to restructure the vendors on the Project, removing Deloitte and assigning EY as the Lead Implementation Partner and Project Manager, and Wipro as the Systems Integrator. National Grid made the decision to expand Wipro's role and make Wipro the Systems Integrator based in large part on the same representations Wipro had made in the RFP Response when it was originally hired to be ODC partner.

#### E. The Contracts Between National Grid and Wipro

- 44. The MSA was the first in a series of contracts that Wipro induced through false representations and omissions. Pursuant to the MSA and accompanying Schedules, Wipro and National Grid thereafter entered into numerous "Work Packs" that set forth the specific work and deliverables to be performed by Wipro in each phase of the Project, including work relating to design, build, testing and stabilization of the new SAP system. The parties also entered into certain amendments to the Work Packs, known as "Variations."
- 45. As detailed below, Wipro agreed to, among other things: (i) support National Grid during the business design phase by participating in collaboration hub workshops and preparing functional design documents (Work Packs 5388 and 5389); (ii) prepare configuration

documents detailing the system settings and configuration values (Work Packs 5388, 5389, 5491); and (iii) deliver a fully-tested SAP system (Work Packs 5491 and 6107).<sup>5</sup>

- 46. In the MSA, Wipro made extensive warranties concerning its ability and intention to provide National Grid with the necessary and appropriate resources to perform pursuant to applicable professional standards. Highlighting National Grid's acute need for appropriately skilled consultants, Wipro agreed to express warranties in the MSA that are substantially more stringent and detailed than those found in most ERP-related service agreements.
- 47. Among other things, Wipro represented and warranted that it would provide services "to a standard that is at least as high as the then current Good Industry Practice of performance, quality and timeliness." (MSA § 2, Clause 4.1(a).) The MSA defined "Good Industry Practice" as, "in respect of the Services, the exercise of the degree of skill, care, professional judgment, prudence and foresight which would be expected from the top 25% of companies who are expert[s] and experienced in conducting the same type of undertaking that provides the same or similar services as those Services." (MSA § 1.)
- 48. Wipro further represented and warranted that it would (i) ensure that its consultants on the Project were "suitably qualified, skilled, honest, experienced and trained in the work which they are to perform" (MSA § 5, Clause 27.3(b)); (ii) provide work "fit for its purpose, free from design, coding and configuration errors," and in conformance with SAP specifications (MSA § 4, Clause 23.1); and (iii) perform all testing with "experienced, careful and competent" personnel to ensure that the SAP system would comply with all specifications (MSA § 6, Clause 34.1). Importantly, the MSA places the burden upon Wipro to conduct due diligence and inquire as to the "accuracy and adequacy of any information supplied to it by or on

<sup>&</sup>lt;sup>5</sup> Cited herein are only some of the most critical Work Packs.

behalf of National Grid" – no such requirement applies to National Grid with regard to information supplied by Wipro. (MSA § 2, Clause 7.1(a).) Furthermore, Wipro specifically acknowledged that it was aware that National Grid was relying upon its "expertise as an experienced provider" of the services it was contracted to provide and further warranted that "all information, representations and statements [it] communicated (whether in writing or otherwise) . . . arising out of [its RFP Response] [were] true, complete and accurate in all respects." (MSA § 2, Clause 7.2; *id.* § 4, Clause 23.2(b).)

#### F. Wipro's Performance Failures as Systems Integrator

49. Having induced National Grid into retaining it as Systems Integrator, Wipro's work on the Project over the following two years was marred by egregious performance failures. Among other things, Wipro failed to: (i) staff the Project with qualified and experienced consultants; (ii) properly design the system; (iii) properly build and configure the system; (iv) adequately test the system; and (v) adequately convert National Grid's data to the SAP system. Wipro's performance failures breached the MSA and numerous Work Packs, and demonstrated the extent to which many of its pre-contract representations were false.

#### i. Wipro's Failure to Staff the Project with Qualified Consultants

- 50. Underlying Wipro's failures as Systems Integrator was its failure to meet one of its core contractual obligations: providing National Grid with appropriately skilled and experienced consultants. The consultants Wipro assigned to the Project were often incompetent, inexperienced and/or incapable of managing an SAP implementation of the Project's size and scope.
- 51. Wipro's consultants lacked the requisite skills, experience and expertise concerning SAP software, industry standards of care and the U.S. utility industry, including with respect to the applicable regulatory requirements and union rules. Directly contrary to its

representations in its RFP Response, Wipro had virtually no experience at the time implementing an SAP platform for utilities regulated in the U.S.

- 52. In many instances, Wipro failed to provide any consultants at all, much less those who were sufficiently skilled and experienced. For example, during crucial Project phases, Wipro's team had vacancies in positions as vital as Program Director, Solution Architect and Track Leads for Finance and HR. Wipro consultants also lacked a basic understanding of critical Project areas, such as benefits, warehouse and inventory management, business planning or budgeting consolidations, and accounts payable, requiring National Grid to demand stronger resources. Wipro's lack of appropriately skilled personnel became so acute that it had to hire contractors to fill essential Project team roles.
- 53. In some instances, Wipro inexplicably reassigned crucial consultants off the Project and onto engagements for other clients. The revolving door of Wipro consultants severely disrupted the Project by depriving National Grid of Wipro personnel who had familiarity with National Grid's business processes and had prior involvement on the Project, resulting in incomplete and ineffective training of replacement consultants, delays in project tasks and inferior work product.

#### ii. Wipro's Failures During the Design Phase

54. During the design phase of the Project, Wipro worked on, among other things:
(i) identifying and recording National Grid's existing business processes, and formulating a design for future business processes; (ii) identifying, mapping, and preparing functional and technical specifications for the required interfaces between the SAP system and National Grid's other software systems that passed data to, and received data from, the SAP system; (iii) the functional design of SAP Business Intelligence ("BI"); and (iv) generating other specifications, business process flows, and related design documents.

55. Wipro's work with respect to the design of the system was deficient on almost every level. For example, Wipro failed to gather and understand sufficient information about National Grid's U.S. business requirements to prepare appropriate functional and technical specifications to support National Grid's requirements. Contrary to its pre-contract representations, Wipro's U.K.-related work was not an applicable or appropriate design template for the U.S. based utilities USFP. And not only did Wipro fail to successfully leverage its U.K. experience, but it also failed to understand National Grid's legacy systems so that it could effectively leverage those processes that assimilated best with the new SAP system. Ultimately, the fundamental failures in Wipro's approach to the design of National Grid's SAP system were reflected in a host of design defects that became clear only after the system's disastrous go-live, as discussed further below.

#### iii. Wipro's Failure to Properly Build and Configure the System

- 56. Wipro was also responsible for the build and configuration of National Grid's system, including the preparation of configuration documents detailing the system settings and configuration values that would enable the SAP solution to support National Grid's business requirements. However, as a result of Wipro's inability to adequately staff the Project, and its general lack of knowledge of U.S. utilities and necessary understanding of National Grid's business processes, Wipro failed to provide the required deliverables.
- 57. Rather than build a system that accommodated National Grid's required business processes and avoided unnecessary changes, Wipro built an overly complex SAP solution that was not configured pursuant to industry standards of care for an SAP implementation of the Project's size and complexity, and that did not efficiently, or in certain instances did not at all, address National Grid's actual and necessary business processes.

thus failed to advise on the ramifications changes it made in one area of the system might have on another. Instead, abandoning its contractual responsibilities, Wipro defaulted to the role of "builder," and, even there, failed miserably. For example, Wipro's coding work was deficient and failed to conform to industry standards of care, including development standards related to SAP's programming language known as Advanced Business Application Programming ("ABAP"). Among other things, Wipro's coding: (i) lacked modularization such that its code was not reusable elsewhere in the system, leading to inconsistencies in the code, difficulties in maintaining the system, coding errors and a lack of traceability; (ii) lacked inline documentation, reducing transparency and making it difficult to identify and resolve defects in the code; (iii) was developed with an incorrect technical approach, resulting in increased maintenance expenses; and (iv) did not account for a variety of different conditions and scenarios, leading to more defects in the system.

#### iv. Wipro's Failure to Adequately Test the System

- 59. Wipro also failed to adequately test the SAP system prior to system go-live. The testing phase of any ERP implementation is critical, as it presents the opportunity to identify and remedy any inherent design, configuration, programming or interface defects *before* the system goes live that is, before such inherent technical defects can cause substantial damage to an organization or its customers.
- 60. Wipro was responsible for conducting much of the testing on the SAP system, including build and unit testing (to determine whether the system configuration accurately met business requirements), technical coding, preparation of most test plans, cases and scripts, and configuration and maintenance of testing tools. (Work Packs 5491 and 6107.) Moreover, as with all Project phases, the MSA required that Wipro perform its testing work with "experienced,"

careful and competent" personnel to ensure that the SAP system would comply with all specifications. (MSA § 6, Clause 34.1.) But Wipro failed to do so, and Wipro's testing of the SAP system before it went live was deficient. By failing to advise on the industry standard protocols and instead conducting minimal testing, Wipro ensured artificially positive results that provided a misleading validation of the SAP system's ability to accurately process payroll, procurement and finance transactions, thereby allowing the problems that existed in the system to go undetected.

#### v. Wipro Did Not Correctly Convert National Grid's Data for the SAP System

- 61. Data conversion is the process by which data is converted from the legacy system to the SAP system. Data conversion is a critical phase in any ERP project because if the data is not converted correctly, the new SAP system will process incorrect file information resulting in processing errors or other incorrect outputs from the SAP system.
- 62. On the USFP, Wipro failed to fulfill its responsibilities during the data extraction process, including determining what data needed to be extracted from National Grid's legacy systems and converting and loading that data into the new SAP system. As was discovered after go-live, in many instances Wipro did not convert and load National Grid's legacy data into the new SAP system correctly, sometimes loading entire data files that were corrupt. In other instances, Wipro failed to follow best practices by moving through data conversion phases without first resolving key errors that arose during prior phases of the conversion process.

  Wipro's data conversion failures led to a number of post-go-live problems for National Grid, and required that National Grid spend substantial amounts of time and resources on "data cleansing" after the system went live.

# G. Wipro's Performance Failures and Related Misconduct Inflict Massive Damages on National Grid

63. Immediately following go-live and for months thereafter, National Grid was crippled by post-go-live problems caused by inherent design, configuration and testing failures in the SAP system built by Wipro – defects that Wipro should have identified had it, among other things, conducted appropriate testing. Specifically, inherent technical defects in the new SAP system rendered National Grid unable to operate its core functions relating to payroll, supply chain and procurement, accounts payable, and financial close and reporting. Wipro's failures caused National Grid to suffer hundreds of millions of dollars in damages.

#### i. Payroll

- 64. The first series of payrolls processed after go-live were plagued by errors. As an initial matter, payroll programs that took a few hours to run on National Grid's legacy payroll systems took weeks to run on the new SAP system (in part due to the flawed design of National Grid's SAP in-house cash module). And, as a result of system defects, employees could not access payroll-related web portals at peak times. Employees attempting to log into these portals the primary gateways for payroll entry and time approval were met with error messages.
- 65. The payroll system itself was riddled with defects, as payroll amounts were wrong, causing harm to National Grid and its employees. National Grid was not able to pay its employees on time and in accurate amounts, as employees were underpaid, overpaid or not paid at all. National Grid's union workforce was overpaid by approximately \$8 million, a loss that National Grid ultimately had to absorb. The system was incorrectly computing essential information, including tax, benefit and pension deductions, union dues, and 401(k) and garnishment withholdings, some of which deduct amounts from employees' pay pursuant to court-ordered obligations.

- 66. There were also significant issues with the live checks and direct deposits that were issued to employees. For example, live checks were incorrectly mailed by overnight mail, costing exorbitant amounts in overnight shipping expenses. On the other hand, paychecks that should have been deposited into live checking accounts were deposited into employees' previously replaced or closed checking or savings accounts. In addition, many employees received checks that either did not belong to them or were made in the wrong amount.
- 67. In addition, the defective SAP system could not process employees' Form W-2s. National Grid was forced to request a 30-day extension from the IRS for W-2 filings in order to generate W-2s for numerous employees. National Grid was also forced to outsource the production and delivery of such statements.
- 68. Wipro's flawed build and configuration with respect to role-to-position mapping and organizational hierarchy prevented National Grid users from being able to access the new SAP system. For example, at the time of go-live, National Grid supervisors did not have the ability to delete payroll or to run reports, and approvals for purchases of materials, sick, vacation and/or overtime pay were being incorrectly sent to managers for approval related to employees that they did not know or supervise.
- 69. In the face of these payroll issues, National Grid was forced to engage numerous vendors to identify the root causes of the problems, respond to the overwhelming employee payroll inquiries and help to develop a remediation plan. It took over two years to stabilize the system and remediate the SAP system's inherent payroll-related design, configuration and programming defects.

#### ii. Supply Chain and Procurement

- 70. System defects also permeated the supply chain and procurement applications of the new SAP system. Within weeks after go-live, the SAP system could not properly run National Grid's business processes for paying vendors. By January 2013, the backlog of unpaid invoices exceeded 15,000, caused in part by data corruption that generated inaccurate vendor invoices.
- 71. Unable to obtain the supplies it needed to service its customers and run its operations, National Grid had to prematurely pay vendors, in estimated amounts, to ensure that they would continue to supply National Grid with required materials. These pre-payments resulted in reconciliation problems when National Grid had to subsequently determine amounts that were advanced to vendors in excess of what was actually owed. In other instances, National Grid unknowingly paid vendors for the same invoice multiple times, which took extensive research and effort to uncover and correct.
- 72. National Grid also faced critical issues with respect to its ability to pay the vendors who supplied its warehouses. Months after go-live, National Grid's ability to process pay cycles to make payments to vendors, as well as its ability to reconcile cashed checks, were crippled by SAP system errors.
- 73. Moreover, after go-live, the SAP system was unable to detect whether or not a check sent to a vendor or customer had been cashed. As a result, a cash reconciliation team had to be formed to contact banks to determine whether checks were actually cashed or not. This encashment problem forced National Grid to write-off approximately \$3 million on approximately 40,000 checks that were cashed or voided in error.

#### iii. Financial Close and Reporting

- 74. As a public utility, National Grid's financial statements are subject to intense scrutiny by various regulators. As a result, National Grid's financial close processes its ability to generate timely and accurate financial statements within a reasonable period of time after the month has ended are central to its viability as an ongoing concern. In addition, like any organization, National Grid depends on timely and accurate financial statements to appropriately service its customers, manage its workforce, make informed decisions about its operations, and fund those operations through borrowing and other financial transactions. Some of the debt and other financial instruments on which National Grid relies to fund its operations explicitly require timely and accurate financial statements.
- 75. Following go-live, National Grid experienced extreme delays in its financial close and reporting processes, which jeopardized its ability to carry out each of the functions discussed above. For months, neither National Grid nor its auditors could rely on the integrity of the data generated by its new SAP accounting management systems. National Grid was therefore forced to repeatedly delay issuing critical financial and regulatory reports (both state and federal) regarding its financial status, drawing penalties from its regulators and jeopardizing its relations with lenders.
- 76. The financial close delays after go-live were stunning: whereas National Grid typically performed its monthly financial close in 4 working days, the first financial close after go-live took 43 working days. These delays were caused by (among other things): (i) the instability and defects in the SAP system; (ii) inaccurate data conversion and lack of data capacity; (iii) defective application interfaces; and (iv) the cascading effects of the payroll and supply chain issues described above.

77. Nor could National Grid take advantage of certain attributes of the SAP solution that are designed to enhance an organization's financial close and reporting capabilities. The system's flawed mapping and related design defects prevented National Grid from benefitting from the SAP FERC module, which addresses unique accounting requirements set by FERC for public utilities like National Grid. For more than a year after go-live, National Grid was unable to use the SAP FERC module to process the extensive financial reports it must regularly provide to FERC, and the company was forced to seek numerous extensions from its regulators. FERC also denied National Grid the ability to engage in short-term borrowing from banks due to the company's inability to file FERC financial reports. The problems with the SAP FERC module should have been readily evident during testing, but Wipro never tested the module and none of the problems were discovered until after go-live.

#### H. Stabilization and Remediation

- 78. To deal with the numerous post-go-live problems, National Grid launched the USFP Stabilization Program and was forced to engage hundreds of third-party vendors to fix the system problems caused by and/or missed as a product of Wipro's performance and testing failures. Specifically, teams were assembled in major areas affected by the SAP implementation to address specific system issues.
- 79. The first priority of the company's stabilization efforts was to ensure that it was compliant with its obligations, including: (i) paying employees accurately and timely; (ii) paying outside vendors accurately and timely; and (iii) providing legal, regulatory and other reports to external stakeholders that were accurate and timely.
- 80. To address the numerous payroll issues, among other things, a Payroll Improvement Team consisting of internal personnel and vendor partner experts was quickly deployed and had to work seven days a week in order to respond to employee issues and

questions. The Transaction Delivery Center, which provided employee services, also had to remain open seven days a week with extended hours from early November 2012 through mid-February 2013. Additionally, payroll clinics in 53 field locations across National Grid's U.S. footprint had to be established, and significant additional time entry training was provided to employees.

- 81. National Grid also implemented several programs to assist employees who were affected by the payroll issues and were not receiving paychecks. A cash advance debit card program of up to \$2,000 per employee was made available to all affected employees. Those employees whose court-mandated payments were affected or who had urgent issues were provided with immediate financial assistance. A large portion of the money that was distributed through this program resulted in overpayments to employees that were never recouped.
- 82. Another stabilization priority was to enable National Grid to be self-sufficient in operating the new SAP system, while being able to realize the benefits it was supposed to deliver, without significant reliance on external support. By September 2013, the continuing efforts to stabilize the new SAP system cost *approximately \$30 million per month*, *totaling over \$300 million*. As of August 2013, there were still approximately 321 external resources contracted, and full SAP stabilization was not achieved until approximately September 2014.

#### I. Wipro Admits its Performance Failures on USFP

83. National Grid leads were dismayed by Wipro's slow and poor performance following the disastrous go-live. *Wipro consultants themselves* even acknowledged that that they could not fix crucial issues with the new system. As a result of Wipro's shortcoming in BI reporting, finance, and payroll, National Grid was forced to turn to other vendor consultants from SAP and Deloitte (who returned to the Project after go-live to identify and fix problems) to

resolve system defects. In many instances, functional and technical specifications had to be rewritten and SAP modules had to be re-built.

- 84. As the post-go-live problems intensified, key Wipro consultants, who worked on National Grid's system pre-go-live and who had gained institutional knowledge about National Grid's business processes, were taken off the Project to work for other clients. When National Grid leadership demanded that Wipro bring certain of such consultants back, Wipro acknowledged that it made significant errors, and further admitted that Wipro's USFP consultants lacked the requisite experience and expertise required to successfully implement the Project. Nevertheless, despite Wipro's incompetence following go-live, National Grid was required to keep Wipro in place since Wipro alone had full access to the SAP system and was integral to maintenance of the system moving forward.
- 85. After go-live, National Grid was also forced to undergo significant re-testing of its system. Even after National Grid was crippled by its defect-riddled SAP system, and after certain remediations were complete, Wipro's tests were still reporting that the system was operating smoothly. However, when other consultants tested the same processes, they were finding significantly different results and numerous defects. For example, when Deloitte retested Wipro's test scripts, it uncovered twice the number of defects in the areas of procurement and supply chain. Nor were these additional defects minor: for example, when re-testing certain test scripts, Deloitte uncovered an \$8,000 receipt that was recorded in the system as an \$880 million receipt an error that Wipro somehow never detected. Deloitte continued to re-test Wipro's test scripts through several other system releases that were necessary to fix the system issues. With each additional release, Deloitte's results were the same: it uncovered many

system defects that Wipro failed to uncover, even though Wipro had reported all of its original test results as "passing" or "adequate."

#### J. <u>National Grid's Damages</u>

86. National Grid suffered significant damages as a result of Wipro's misconduct, including hundreds of millions of dollars in vendor fees paid post-go-live (of which approximately \$69 million were paid to Wipro).

#### **CAUSES OF ACTION**

## FIRST CAUSE OF ACTION (Fraudulent Inducement)

- 87. National Grid incorporates by reference all of the preceding paragraphs as if fully set forth herein.
- 88. As set forth above, Wipro made numerous pre-contract misrepresentations of material facts, and failed to disclose material facts to National Grid regarding, among other things, Wipro's purported abilities, skills, experience, expertise, consultants, qualifications, credentials and ability to perform and provide services in connection with the USFP. Such representations were false, and Wipro knew, or recklessly disregarded, that such statements were false at the time they were made.
- 89. Specifically, in its February 17, 2010 response to National Grid's RFP, Wipro misrepresented its skills and experience in order to induce National Grid into hiring Wipro as its ODC partner on the Project. Wipro also misrepresented its experience with U.S. utility companies and its ability to leverage work, knowledge, and best practices it had acquired from MySAP and GDFO. In truth, Wipro had limited, or virtually no, experience implementing an SAP platform for a regulated utility company in the United States.

- 90. Moreover, Wipro's pre-contractual representations concerning Wipro's alleged ability and intent to furnish National Grid with appropriately experienced and skilled consultants were materially false and misleading. Wipro induced National Grid to hire Wipro by specifically representing that it had the ability and intent to assign competent resources experienced with the U.S. utilities industry to the Project. In fact, however, Wipro had neither the ability nor the intent to assign such personnel to the Project.
- 91. Wipro made these pre-contractual representations and concealed these material facts in order to induce National Grid to hire Wipro.
- 92. National Grid reasonably relied upon Wipro's misrepresentations in its response to National Grid's RFP, which led National Grid to hire Wipro as ODC partner and later give Wipro a much larger role on the Project as Systems Integrator. Had National Grid known the truth, it would not have hired Wipro in the first place.
- 93. As a direct and proximate result of Wipro's fraud and deceit, National Grid sustained damages in an amount to be determined by the trier of fact.

**WHEREFORE**, National Grid prays for relief as set forth below.

## SECOND CAUSE OF ACTION (Breach of Contract)

- 94. National Grid incorporates by reference all of the preceding paragraphs as if fully set forth herein.
  - 95. The MSA and related Work Packs are valid, enforceable contracts.
- 96. National Grid has performed, or has substantially performed, any and all necessary conditions precedent, dependent obligations, and/or dependent covenants owed under the MSA and related Work Packs. National Grid is, and has been, entitled to Wipro's performance of its obligations under these contracts.

- 97. Wipro unilaterally and materially breached its contractual obligations to National Grid, including the express terms and covenants and/or implied covenants set forth or implied within the MSA and related Work Packs, as described above.
- 98. Wipro's breaches of contract include, among other things: (i) failure to prepare adequate and appropriate blueprint and design documents, including functional and technical specifications pursuant to industry standards of care; (ii) failure to perform appropriate configuration and programming pursuant to industry standards of care; (iii) failure to apply and adhere to acceptable industry testing practices and adequately detect and forewarn of problems with the system to ensure the system's functionality and stability; and (iv) failure to advise that the system was not ready to go live.
- 99. Because Wipro's breach of its obligations arose from its gross negligence and/or willful misconduct, National Grid is entitled to indirect, consequential and other damages in addition to contract damages.
- 100. As a direct result of Wipro's breach of the MSA and Work Packs, National Grid sustained damages in an amount to be determined by the trier of fact.

**WHEREFORE**, National Grid prays for relief as set forth below.

# THIRD CAUSE OF ACTION (Breach of Express and Implied Warranties)

- 101. National Grid incorporates by reference all of the preceding paragraphs as if fully set forth herein.
- 102. Among other things, Wipro's utter lack of competence breached the MSA's express warranty that Wipro would exercise "the degree of skill, care, professional judgment, prudence and foresight which would be expected from the top 25% of companies who are

expert[s] and experienced in conducting the same type of undertaking that provides the same or similar services as those Services." (MSA § 1; *id.* at § 2, Clause 4.1(a).)

- 103. Wipro also breached the MSA's express warranty that it would provide consultants that were "suitably qualified, skilled, honest, experienced and trained in the work which they are to perform." (MSA § 5, Clause 27.3(b).) Despite this warranty, Wipro assigned consultants to the Project that completely lacked the requisite knowledge and skills to successfully perform the required services or deliver an SAP system capable of meeting National Grid's business requirements.
- 104. Wipro also materially breached other express and implied warranties contained within the MSA and Work Packs relating to the quality, performance, cost, design, integration, testing and/or consulting services it contracted to provide National Grid.
- 105. As a direct consequence of Wipro's breaches of express and implied warranties, National Grid sustained damages in an amount to be determined by the trier of fact.

WHEREFORE, National Grid prays for relief as set forth below.

# FOURTH CAUSE OF ACTION (Negligent Misrepresentation)

- 106. National Grid incorporates by reference all of the preceding paragraphs as if fully set forth herein.
- 107. In order to induce National Grid to enter into the MSA and related Work Packs, Wipro made numerous false and misleading representations about its ability, skills, experience and expertise to perform the services requested by National Grid.
- 108. Wipro made these representations without reasonable grounds for believing they were true and in a manner not warranted by the information in Wipro's possession. For example, Wipro had no reasonable grounds for claiming that it had significant experience with U.S. utility

companies such that it could handle an implementation of National Grid's complexity and magnitude.

- Grid rely on them. Indeed, based upon Wipro's prior work and knowledge that National Grid trusted Wipro's abilities, as evidenced by National Grid's agreement to allow Wipro sole access to its system and maintenance of the system, Wipro and National Grid had a special relationship of trust. Further, Wipro alone had knowledge of the fact that its consultants did not have the requisite experience or expertise to provide the promised services. Aware of National Grid's trust in its relationship with Wipro, Wipro made these misrepresentations to induce National Grid to enter into the MSA and related Work Packs. National Grid reasonably relied on Wipro's misrepresentations when it, among other things, entered into the MSA and Work Packs, did not terminate the MSA and Work Packs, and continued to pay Wipro during the terms of the MSA and Work Packs.
- 110. National Grid's reliance on Wipro's negligent misrepresentations caused National Grid to sustain damages in an amount to be determined by the trier of fact.

**WHEREFORE**, National Grid prays for relief as set forth below.

# FIFTH CAUSE OF ACTION (Violation of GBL Section 349)

- 111. National Grid incorporates by reference all of the preceding paragraphs as if fully set forth herein.
- 112. New York General Business Law ("GBL") Section 349 prohibits deceptive acts and practices in the conduct of any business, trade, or commerce or in the furnishing of any service in this state.

- 113. Wipro violated GBL Section 349 by engaging in deceptive acts and practices in the conduct of its businesses, including making false representations to National Grid that each possessed the ability, skills, experience, expertise, resources, qualifications, credentials and ability to perform and provide services in connection with the design, build and implementation of the SAP software system, when Wipro knew or should have known that they did not have the requisite skills, resources, expertise and experience needed.
- 114. National Grid has suffered actual injury by virtue of Wipro's unlawful, unfair and fraudulent acts.

**WHEREFORE**, National Grid prays for relief as set forth below.

#### JURY DEMAND

National Grid hereby demands a trial by jury on all issues so triable.

#### PRAYER FOR RELIEF

**WHEREFORE**, National Grid respectfully requests that this Court enter judgment against Wipro, and provide the following relief:

- (a) Rescission of the MSA and related Work Packs;
- (b) Actual, indirect, economic, consequential and compensatory damages against Wipro in an amount to be determined at trial;
- (c) Restitution of all amounts paid by National Grid to Wipro;
- (d) Punitive and/or exemplary damages;
- (e) Reasonable and necessary attorney's fees;
- (f) Pre- and post-judgment interest at the maximum rate allowed by law;
- (g) All costs of suit; and

(h) All such further relief, both general and special, at law or in equity, to which National Grid may show itself justly to be entitled or as this Court may deem appropriate.

Dated: November 30, 2017 New York, New York

#### KASOWITZ BENSON TORRES LLP

By: /s/ Mark P. Ressler
Mark P. Ressler
(mressler@kasowitz.com)
Kim Conroy
(kconroy@kasowitz.com)
Trevor J. Welch
(twelch@kasowitz.com)
Gavin D. Schryver
(gschryver@kasowitz.com)

1633 Broadway New York, New York 10019 Tel. (212) 506-1700

Attorneys for National Grid USA Service Company, Inc.

### $_{ m JS~44~(Rev.~11)}$ Case 1:17-cv-06997-CBA-RER Document 1.1 Filed 11/30/17 Page 1 of 2 PageID #: 36

The JS 44 civil cover sheet and the information contained herein neither replace nor supplement the filing and service of pleadings or other papers as required by law, except as provided by local rules of court. This form, approved by the Judicial Conference of the United States in September 1974, is required for the use of the Clerk of Court for the nurrose of initiating the civil docket sheet. (SEE INSTRUCTIONS ON NEXT PAGE OF THIS FORM.)

purpose of initiating the civil d	ocket sheet. (SEE INSTRUC	TIONS ON NEXT PAGE OF	THIS FOR	P.M.)					
I. (a) PLAINTIFFS			DEFENDANTS						
NATIONAL GRID USA SERVICE COMPANY, INC.				WIPRO LIMITED					
(b) County of Residence of First Listed Plaintiff Middlesex County, (EXCEPT IN U.S. PLAINTIFF CASES)			County of Residence of First Listed Defendant Bangalore, India  (IN U.S. PLAINTIFF CASES ONLY)  NOTE: IN LAND CONDEMNATION CASES, USE THE LOCATION OF THE TRACT OF LAND INVOLVED.						
Mark P. Ressler  KASOWITZ BENSON TO 1633 Broadway, NY, NY	ORRES LLP			Attorneys (If Known)					
II. BASIS OF JURISD			III. CIT	TIZENSHIP OF P	RINCIPA	AL PARTIES	(Place an "X" in	One Box f	or Plainti <u>j</u>
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IV. NATURE OF SUIT						k here for: Nature			
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VI. CAUSE OF ACTIO	Brief description of ca		miscond	luct.					
VII. REQUESTED IN COMPLAINT:  COMPLAINT:  CHECK IF THIS IS A CLASS ACTION UNDER RULE 23, F.R.Cv.P.		DE	DEMAND \$ CHECK YES only if demanded in complaint:  To be determined at trial.  JURY DEMAND: ▼ Yes □ No						
VIII. RELATED CASS	E(S) (See instructions):	JUDGE			DOCKI	ET NUMBER _			
DATE 11/30/2017		signature of attorney of record /s/ Mark P. Ressler							
FOR OFFICE USE ONLY									
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### CERTIFICATION OF ARBITRATION ELIGIBILITY

Local Arbitration Rule 83.10 provides that with certain exceptions, actions seeking money damages only in an amount not in excess of \$150,000, exclusive of interest and costs, are eligible for compulsory arbitration. The amount of damages is presumed to be below the threshold amount unless a certification to the contrary is filed.

I, Mark P. R	counsel for NATIONAL GRID USA SERVICE COMPANY, INC., do hereby certify that the above captioned civil action ble for compulsory arbitration for the following reason(s):							
Ŀ	monetary damages sought are in excess of \$150,000, exclusive of interest and costs,							
	the complaint seeks injunctive relief,							
	the matter is otherwise ineligible for the following reason							
	DISCLOSURE STATEMENT - FEDERAL RULES CIVIL PROCEDURE 7.1							
DI	Identify any parent corporation and any publicly held corporation that owns 10% or more or its stocks:							
	e see the Rule 7.1 Corporate Disclosure Statement on Behalf of National Grid USA Service							
Comp	pany, Inc., filed concurrently herewith.							
	RELATED CASE STATEMENT (Section VIII on the Front of this Form)							
to another substantial deemed "re "Presumpti	all cases that are arguably related pursuant to Division of Business Rule 50.3.1 in Section VIII on the front of this form. Rule 50.3.1 (a) provides that "A civil case is "related" civil case for purposes of this guideline when, because of the similarity of facts and legal issues or because the cases arise from the same transactions or events, a I saving of judicial resources is likely to result from assigning both cases to the same judge and magistrate judge." Rule 50.3.1 (b) provides that "A civil case shall not be elated" to another civil case merely because the civil case: (A) involves identical legal issues, or (B) involves the same parties." Rule 50.3.1 (c) further provides that ively, and subject to the power of a judge to determine otherwise pursuant to paragraph (d), civil cases shall not be deemed to be "related" unless both cases are still efore the court."							
	NY-E DIVISION OF BUSINESS RULE 50.1(d)(2)							
1.)	Is the civil action being filed in the Eastern District removed from a New York State Court located in Nassau or Suffolk County?  Yes  No							
2.)	If you answered "no" above: a) Did the events or omissions giving rise to the claim or claims, or a substantial part thereof, occur in Nassau or Suffolk County?  Yes  No							
	b) Did the events or omissions giving rise to the claim or claims, or a substantial part thereof, occur in the Eastern District?  Yes  No							
	c) If this is a Fair Debt Collection Practice Act case, specify the County in which the offending communication was received:							
	nswer to question 2 (b) is "No," does the defendant (or a majority of the defendants, if there is more than one) reside in Nassau or County, or, in an interpleader action, does the claimant (or a majority of the claimants, if there is more than one) reside in Nassau or County?							
	BAR ADMISSION							
	I am currently admitted in the Eastern District of New York and currently a member in good standing of the bar of this court.  Yes  No							
	Are you currently the subject of any disciplinary action (s) in this or any other state or federal court?							
	Yes (If yes, please explain No							
	I certify the accuracy of all information provided above.							
	Signature: /s/ Mark P. Ressler							

### UNITED STATES DISTRICT COURT

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	Eastern Distric	t of New York
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NATIONAL GRID USA SERVICE CO	OMPANY, INC.	) )
Plaintiff(s)		, )
V.		Civil Action No. 1:17-cv-6997
		) )
		)
WIPRO LIMITED		) )
Defendant(s)		) )
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A lawsuit has been filed again	ıst you.	
are the United States or a United State P. 12 (a)(2) or (3) — you must serve of the Federal Rules of Civil Procedure. whose name and address are:  Mark KASC 1633	es agency, or an office on the plaintiff an answ	
If you fail to respond, judgme You also must file your answer or mo		entered against you for the relief demanded in the complaint.
		DOUGLAS C. PALMER CLERK OF COURT
Date: 11/30/2017		
Date:		Signature of Clerk or Deputy Clerk
		SIGNALUIE OF CIEFK OF DEDULV CIEFK

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Civil Action No.

#### **PROOF OF SERVICE**

(This section should not be filed with the court unless required by Fed. R. Civ. P. 4 (1))

**********		me of individual and title, if an	ny)						
was re	ceived by me on (date)		·						
	☐ I personally served the summons on the individual at (place)								
			on (date)	; or					
	☐ I left the summons								
		, a person of suitable age and discretion who resides							
	on (date)	n (date), and mailed a copy to the individual's last known address; or							
	☐ I served the summons on (name of individual) , who designated by law to accept service of process on behalf of (name of organization)								
		; or							
	☐ I returned the sum	I returned the summons unexecuted because							
	☐ Other (specify):								
	My fees are \$	for traval and	\$ for services, for a total of \$	0.00					
	Iviy lees are \$			0.00					
	I declare under penalty of perjury that this information is true.								
	-								
Date:									
	Server's signature								
		_							
			Printed name and title						
		_	Server's address						

Additional information regarding attempted service, etc: