

# Northrop Grumman 2007 Sales

**CHAIRMAN & CEO** 

**PRESIDENT & COO** 



**Ron Sugar** 



Wes Bush

Northrop Grumman Corporation

Total Sales 2007: \$32B\*

#### SECTORS

**ELECTRONIC** 

**SYSTEMS** 

**MISSION SYSTEMS** 



\$6.1B

Sales

Command, Control and Intelligence Land Forces /

Digitized Battlefield **ICBM Systems** 

Management Missile Defense

BMC3 Information Warfare **INFORMATION** TECHNOLOGY



\$4.5B

**Enterprise Systems** and Security

> IT/Network Outsourcing

Defense & Intelligence

Federal, State / Local & Commercial

ISR, Homeland Security & Health **TECHNICAL SERVICES** 



\$2.1B

**Systems Support** Training and Simulations

> Life Cycle Optimization



\$6.7B

Radar Systems C4ISR

**Flectronic Warfare** 

Navigation & Guidance

Military Space **Homeland Defense** 

**Government Systems** 

**INTEGRATED SYSTEMS** 



\$5.1B

Large Scale Systems Integration C4ISR

**Unmanned Systems** 

Airborne Ground Surveillance / C2

Naval BMC2 Global / Theater

Strike Systems **Electronic Combat** 

Operations

Aerospace

**SPACE TECHNOLOGY** 



\$3.1B

ISR Satellite Systems Missile Defense Satellite Systems

MILSATCOM Systems

**Environmental &** Space Science Satellite Systems

Software Defined Radios

**Directed Energy** Systems

Strategic Space Systems

**SHIPBUILDING** 



\$5.8B

**Naval Systems Integrator Nuclear Aircraft Carriers Nuclear Submarines Surface Combatants Expeditionary Warfare** Ships

> **Auxiliary Ships** Fleet Maintenance

> Marine Composite Technology

**Coast Guard Cutters Commercial Ships** 

Shipbuilding

Information & Services **Electronics** 

#### A Portfolio Positioned for the Future

NORTHROP GRUMMAN

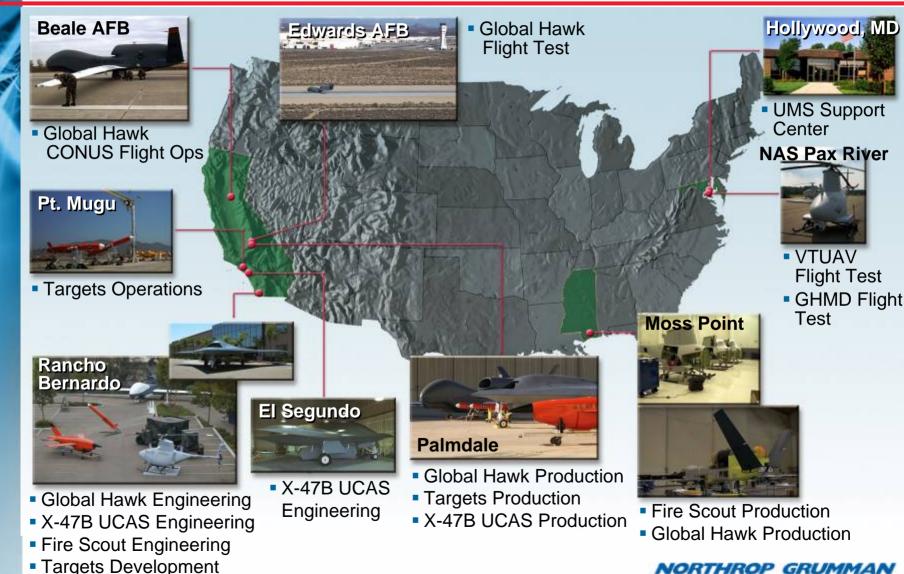
# Capability Developments for the Future are Built Upon a Legacy of Unmanned Aerial Systems



Unmanned. Unmatched.



# **Unmanned Systems Integrated Capabilities and Support**



Rapid Prototyping

# **Unmanned Systems are Required Globally**





## **Key Capability Developments for the Future** Creating an Autonomous Environment

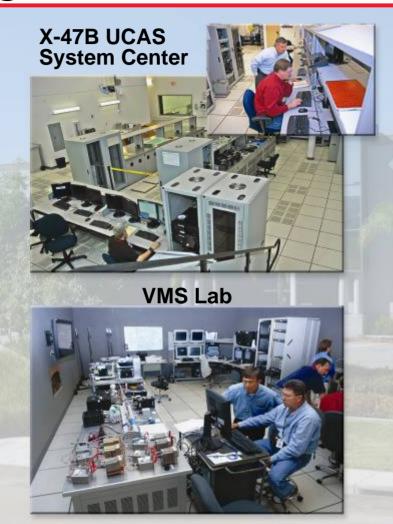


# **Product Development Investments**



# **End to End System Integration...**





...Key to Success to Date



# **Unmanned Systems Current Contracts**

#### **Global Hawk**

Customer: US Air Force

A combat proven high altitude, long endurance UAS with extraordinary ISR capabilities. Can provide near real time high resolution imagery of large geographical areas all day/all night in all types of weather.



Customer: US Navy

Maritime version of the high altitude, long endurance Global Hawk UAS with application for broad area maritime surveillance mission.



Customer: German MoD

First International version of high altitude, long endurance Global Hawk UAS with German ELINT/COMINT sensor on board.

#### VTUAV Fire Scout Customer: US Navy

Navy multi-mission system. Operates autonomously from any aviation-capable warship, or unprepared landing zones in battle area.

#### **FCS Class IV UAV**

Customer: US Army

Army Future Combat Systems multi-mission Class IV UAV for the Brigade Combat Team can provide RSTA, countermine, chemical detection, TUGS deployment, and logistics re-supply.



Customer: US Navy

**Navy UCAS Carrier Demonstration will** show that an operational class, tailless, LO-representative air vehicle can operate from a carrier at sea.

#### Hunter

Customer: US Army

Army Reconnaissance, Surveillance and **Target Acquisition (RSTA) system** currently in service. Combat proven in multiple theaters and deployed in Iraq.

#### **Targets**

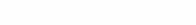
Customer: Multiple

Low cost UAS for simulation of threat aircraft and missiles for combat training and weapons evaluations.

#### Model 324

Customer: Egyptian Air Force

Autonomous, long range reconnaissance **UAS providing EO and IR imagery.** 



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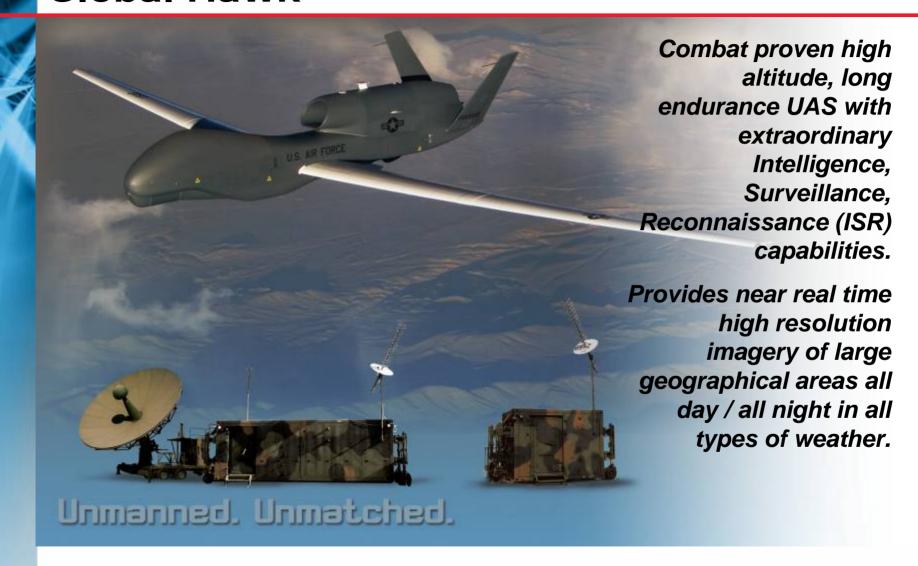
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# Dynamic Program Updates

## **Global Hawk**



## **Global Hawk Maritime Demonstration**



### **Euro Hawk**





# **Ship-Based Fire Scout VTUAV System**



#### X-47B UCAS



# X-47B UCAS-D Progress



# X-47B UCAS-D Progress



# **New Unmanned Systems Pursuits**



#### **Navy UCAS**

Customer: US Navv

Completion of the UCAS-D program in 2013 is the first step toward an operational Navy UCAS strike / ISR platform.



#### **BAMS**

Customer: US Navy

Maritime, high altitude, long endurance Intelligence Surveillance Reconnaissance and Targeting (ISR&T) system based on combat-proven Global Hawk.



Customer: Multiple

Multi-mission system which has been source of many international requests to USN. High degree of interest in Europe and Asia.



#### VUAS

Customer: USMC

**Potential Fire Scout application for** Marines. Autonomous system that can land in battlefield areas and act as communications relay.



#### AGS

Customer: NATO

NATO System consisting of a combination of manned and unmanned systems to provide ISR capabilities. Unmanned component is a Global Hawk UAS.



#### Targets International Customer: Multiple

Low cost UAS for simulation of threat aircraft/missiles for combat training and weapons evaluations. Currently sold to various nations.



**USCG FS** 

Customer: USCG

**Potential Fire Scout application for** U.S. Coast Guard, Autonomous system that can land on any air cápable ship.



**ACIS Projects** 

Customer: Multiple

The Advanced Capabilities and Integrated Solutions Projects Team leads the way for the developmental and implementation of new technologies that will enhance the capabilities of unmanned systems.





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# Continuing to Support the Warfighter ...



Unmanned. Unmatched.

NORTHROP GRUMMAN DEFINING THE FUTURE