

V300 Acumatica ERP Construction Edition

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Training Rules

- Download training materials related to the webinar. You can find the links to the training materials
 in the Reminder email sent by RingCentral platform to you.
- This webinar is NASBA compliant. If you want to get CPE credits, you will need to answer 3 polling questions per 1 CPE credit. Questions will be asked at random times.
- You can repeat the lessons after the instructor. Instructor will show you how to complete lessons from the guide.
- If you have any questions, you can select the Q&A option and leave your question there. Instructor
 will answer them at the end of the session.
- Use chat to inform the instructor whether you hear him or her.
- We encourage you to fill in the survey when the webinar ends.



Timing and Agenda

April 27 10 AM -12 PM

Day 1

Lesson 1 – Overview of Projects in Acumatica ERP

Lesson 2 - Projects Integration with General Ledger

Lesson 3 – AR Invoices with Retainage

Lesson 4 – Subcontracts

Lesson 5 – AP Bills with Retainage

April 28, 2020 10 AM -12 PM

Day 2

Lesson 6- Joint payees

Lesson 7 – Sales Taxes in Purchase Orders and Subcontracts

Lesson 8 – Budget Control Warnings and Inquiry

Lesson 9 – Budget Forecast

Lesson 10- Change Management



Timing and Agenda

April 29, 2020 -10 AM -12 PM

April 30, 2020 -10 AM -12 PM

Day 3

Day 4

Lesson 11 – Drawing Logs

Lesson 16- Lien Waivers

Lesson 12- Project Issues

Lesson 17 - Compliance

Lesson 13 – Requests for Information

Lesson 19 – Expense Receipts with Corporate

Cards

Lesson 14 – Photo Logs

Lesson 21 - Retainage with Cap and Steps

Lesson 15 - Daily Field Reports

Lesson 18 – Mobile App



Lesson 1: Overview of Projects in Acumatica ERP 2019 R2

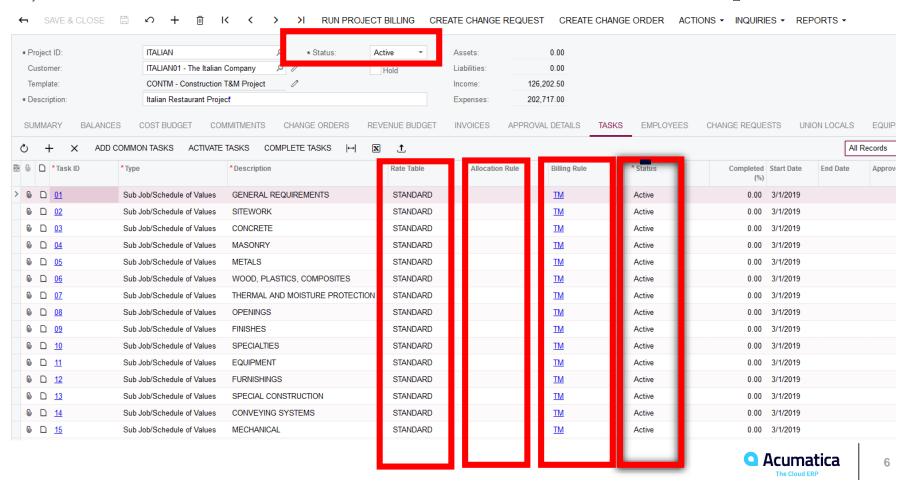
Learning Objectives:

In this lesson, you will learn how to:

- Review the main settings of a project
- Review the project structure
- Review the budget record buckets

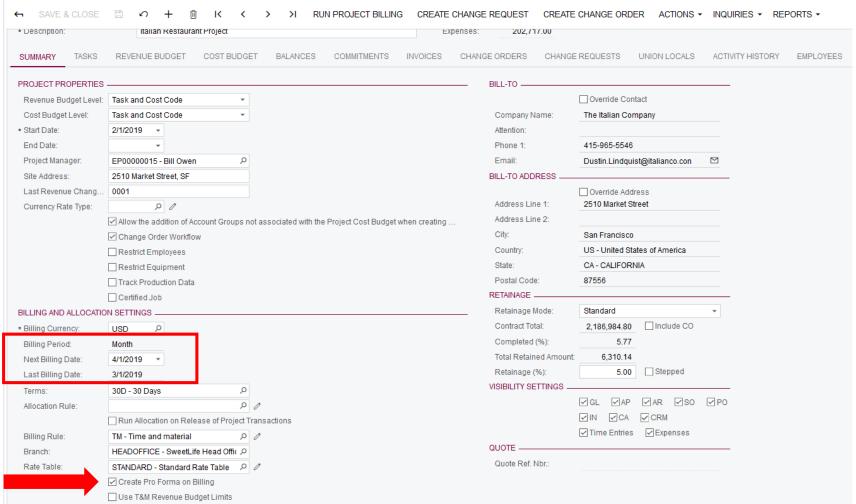






Projects

Automatically Release AR Documents

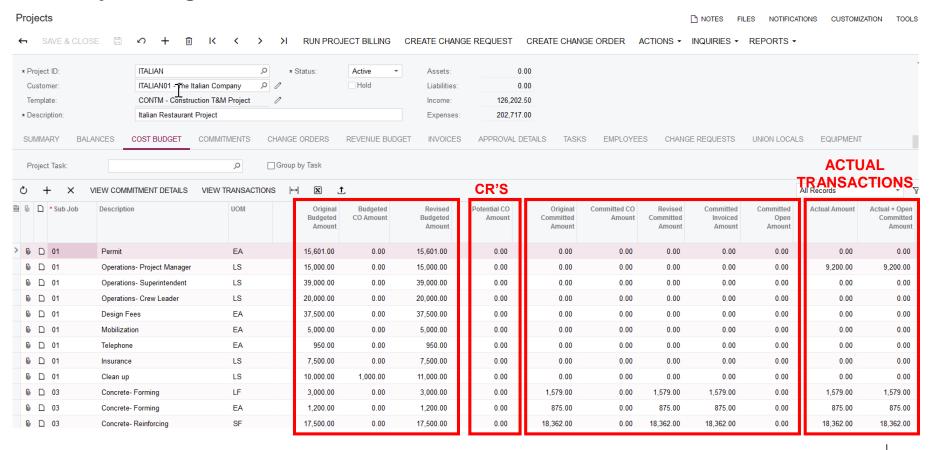


Ways a Project can be created

- From scratch
- Project Templates
- Project Quote



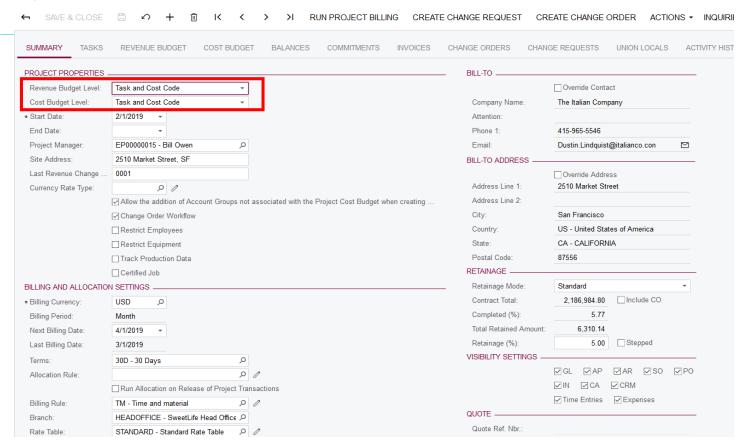
Project Budgets, Commitments, and Actuals







Projects





Projects Preferences \$\pm\\$ \(\sigma \) GENERAL SETTINGS MAILING SETTINGS NUMBERING SEQUENCE -VISIBILITY SETTINGS -00 ☑GL ☑AP ✓AR ✓SO ✓PO * Transaction Numbering Sequence: PMTRAN - PM Transaction Numbering ☑IN ☑CA ☑CRM * Batch Numbering Sequence: BATCH - GL Batch 00 * Pro Forma Numbering Sequence: PROFORMA - PM Pro Forma Invoice Numberir 9 * Change Order Numbering Sequence: CHANGEORD - PM Change Order Numbering P 0 Restrict Project Selection: Customer Projects * Change Request Numbering Sequence: CHANGERST - PM Change Request Numberin P ACCOUNT SETTINGS -* Quote Numbering Sequence: PMQUOTE - Quotes in Project * Expense Account Source: Labor Item GENERAL SETTINGS -* Expense Accrual Account Source: Labor Item Accrual * Non-Project Code: Х MARKUPS -<N/A> * Empty Item Code: Default Price Markup, %: 10.0000 * Empty Item UOM: EA 00 **Document Markups** DEFAULT - Default Change Order Class 00 Default Change Order Class: × Default Quote Template: 00 ⊞ Type Description Value 00 Project Approval Map: Profit 8.00 00 Pending Project Approval Notification: Overhead 4.00 Pro Forma Approval Map: 00 Cumulative % Default Cumulative % 5.00 00 Pending Pro Forma Approval Notification: Flat Fee Additional Charges 1,000.00 00 Change Request Approval Map: CR Approval Pending Change Request Approval Notification: 00 00 Change Order Approval Map: Pending Change Order Approval Notification: 00 00 Quote Approval Map: Quote Pending Approval Notification: CRMQuote Pending Approval Notification 00 * Billing Cut-off Date: Include Trans. created on billing date Validate T&M Revenue Budget Limits: Validate Revenue Budget Update: Detailed Cost Budget Update: Detailed Budget Control: Do Not Control Automatically Post on Release

← SAVE & CLOSE	B ∽ + B K ← > >I RUN F	ROJECT BILLING CREATE CHANGE REQUEST CRE	EATE CHANGE ORDER ACTIONS ▼ INQU	JIRIES ▼ REPORTS ▼	
* Project ID:	ITALIAN ,	Active Assets: 0.00			^
Customer:	ITALIAN01 - The Italian Company P	Hold Liabilities: 0.00			
Template:	CONTM - Construction T&M Project	Income: 126,202.50			
* Description:	Italian Restaurant Project	Expenses: 202,717.00			
SUMMARY BALANC	CES COST BUDGET COMMITMENTS CHANGE ORDER	S REVENUE BUDGET INVOICES APPROVAL DET	TAILS TASKS EMPLOYEES CHANGE	REQUESTS UNION LOCALS EQUIPMENT	T ACTIVITY HISTORY SETTINGS
PROJECT PROPERTIES	3 ————	BILL-TO —			
Revenue Budget Level	Task and Cost Code		Override Contact		
Cost Budget Level:	Task and Cost Code ▼	Company Name:	The Italian Company		
* Start Date:	2/1/2019 🔻	Attention:			
End Date:	▼	Phone 1:	415-965-5546		
Project Manager:	EP00000015 - Bill Owen	Email:	Dustin.Lindquist@italianco.con		
Site Address:	2510 Market Street, SF	BILL-TO ADDRESS			
Last Revenue Chang	0001		Override Address		
Currency Rate Type:	0	Address Line 1:	2510 Market Street		
	Allow the addition of Account Groups not associated with the Pro	ject Cost Budget when creating Address Line 2:			
	✓ Change Order Workflow	City:	San Francisco		
	☐ Restrict Employees	Country:	US - United States of America		
	Restrict Equipment	State:	CA - CALIFORNIA		
	☐ Track Production Data	Postal Code:	87556		
	Certified Job	RETAINAGE			
BILLING AND ALLOCATI	ON SETTINGS	Retainage Mode:	Standard 🔻		
* Billing Currency:	USD P	Contract Total:	2,186,984.80 Include CO		
Billing Period:	Month	Completed (%):	5.77		
Next Billing Date:	4/1/2019 🔻	Total Retained Am	ount: 6,310.14		
Last Billing Date:	3/1/2019	Retainage (%):	5.00 Stepped		
Terms:	30D - 30 Days	VISIBILITY SETTING	S		
Allocation Rule:	90		VGL VAP VAR VSO VPO		
	Run Allocation on Release of Project Transactions		☑IN ☑CA ☑CRM		
Billing Rule:	TM - Time and material		✓ Time Entries ✓ Expenses		
Branch:	HEADOFFICE - SweetLife Head Offic ₽	QUOTE			
D 1 T 11	OTHER OF 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Quote Ref. Nbr.			

Lesson 2: Projects Integration with General Ledger

Learning Objectives:

In this lesson, you will learn how to:

- Review how a project's actual balances are calculated
- Review how Projects are integrated with General Ledger
- Review how an account group is identified if a project transaction is created from a GL transaction
- Review how Projects are integrated with other modules of the system



Reporting dimensions

Project accounting reporting

Project, project task, account group, financial period, cost code and Inventory ID

Financial accounting reporting

Branch, ledger, GL account, subaccount



Project Transactions

Integration of Projects with General Ledger works in both directions—that is, a project transaction can produce GL transactions and a GL transaction can produce a project transaction.

Actuals in a project budget record are calculated based on project transactions:

- Actual Amount is the sum of project transactions' Amount values.
- Actual Quantity is the sum of project transactions' Quantity values.



$PM \rightarrow GL$

Project transaction that produces a GL transaction:

- Each line of a Project Transaction must contain-
 - Project, project task, cost code, account group, inventory, amount (debit sign), branch, debit GL account, debit subaccount, credit GL account, credit subaccount
- GL transaction will create two lines
 - Branch, GL account, subaccount, debit amount, project, project task, cost code, inventory
 ID
 - Branch, GL account, subaccount, credit amount, project, project task, cost code, inventory
 ID

PM → no GL

Project transaction that does not produce a GL transaction:

- Project transaction has no GL accounts and subaccounts specified or just a debit or credit account.
- Project transaction is recorded to an off-balance account group



$GL \rightarrow PM$

GL transaction that produces a project transaction:

- GL transaction
 - Branch, GL account, subaccount, amount, project, project task, cost code, (inventory ID-not required)
- Project transaction
 - Project ID, project task ID, (inventory ID if using), account group, amount, branch, debit GL account, debit subaccount credit account will post if it is tied to an account group



GL → no PM

GL transaction that does not produce a project transaction:

- GL account is not included in an account group.
- GL does not have a project listed
- GL transaction is posted to other than actual ledger (statistical, reporting).

Lesson 3: AR Invoices with Retainage

Learning Objectives:

In this lesson, you will learn how to do the following:

- Process invoices with retainage held for a progress billing
- Process invoices with retainage held for a time and material billing
- Release retainage from invoices
- Apply payments to invoices with retainage

Additionally, you will learn about:

- Importing of open AR invoices
- Configuring retained taxes
- Functionality restrictions in invoices with AR balance and retainage at the line level



Importing AR Invoices

To import open AR invoices to Acumatica ERP, do the following:

- On the Accounts Receivable Preferences (AR101000) form, make sure that the Activate Migration Mode check box is cleared. NOTE: This mode does not support import of documents with open retainage balances.
- 2. On the Invoices and Memos (AR301000) form, create a new invoice for each open original invoice, specify AR open balance and unreleased retainage (instead of the original amounts) and release the invoices. After that, the customer balances and retained balances will be correct in the AR subledger.
- 3. On the Trial Balance (GL303010) form, upload trial balances in the GL subledger, no need to reverse batches posted by the AR subledger.

Enabling Retained Taxes

Require Invoice/Memo Emailing Before Release

Accounts Receivable Preferences \$\ppreceq\$ 2 GENERAL SETTINGS PRICE/DISCOUNT SETTINGS **APPROVAL** DUNNING SETTINGS REPORTING SETTINGS NUMBERING SETTINGS DATA PROCESSING SETTINGS * GL Batch Numbering Sequence: **BATCHAR** ARINVOICE - AR Invoice 00 Age Credits * Invoice Numbering Sequence: Set Default Overdue Charges by Statement Cycle * Payment Numbering Sequence: ARPAYMENT - AR Payment 🔎 🧷 ☑ Calculate on Overdue Charge Documents * Debit Memo Numbering Sequence: ARINVOICE - AR Invoice ARINVOICE - AR Invoice Apply Payments to Overdue Charges First * Credit Memo Numbering Sequence: ARINVOICE - AR Invoice SALESPERSON COMMISSION SETTINGS * Write-Off Numbering Sequence: * Overdue Charge Numbering Sequence: ARINVOICE - AR Invoice Salesperson Commission by: Payment ARPRICEWS - AR Price Wor A Monthly * Price Worksheet Numbering Sequence: Commission Period Type: CONSOLIDATION SETTINGS -Dunning Fee Numbering Sequence: POSTING SETTINGS -Consolidate Statements for all Branches ✓ Automatically Post on Release Statement from Branch: Post Summary on Updating GL Consolidate Dunning Letters for all Branches Activate Migration Mode Dunning Letter from Branch: DATA ENTRY SETTINGS DEFAULT WRITE-OFF REASON CODES Default Customer Class ID: COMMERCIAL Balance Write-Off Reason Code: BALWOFF 00 Hold Documents on Entry Credit Write-Off Reason Code: CRWOFF 20 ☐ Validate Document Totals on Entry RETAINAGE SETTINGS Require Payment Reference on Entry Retain Taxes Hold Document on Failed Credit Check Automatically Release Retainage Invoices Require Invoice/Memo Printing Before Release



Functionality Restrictions in Invoices with AR Balance and Retainage at the Line Level

- The migration mode option on the Accounts Receivable Preferences (AR101000) form. The feature is not compatible with the migration mode. If the check box is selected, the check box on data entry forms is disabled for editing, and Activate Migration Mode Pay by Line there is no way to specify line balances and unreleased retainage balances in AR documents.
- Group and document discounts are not supported in invoices with AR balances at the line level with or without retainage.
- VAT recalculated on cash discounts is not supported.
- Negative line amounts in invoices are not supported.
- Invoices in foreign currency are not supported if they are with retainage at the line level.
 Invoices with AR balance at the line level without retainage support foreign currencies.
- Calculation of taxes by using Avalara integration is not supported.

Functionality Restrictions in Invoices with AR Balance and Retainage at the Line Level (Continued)

- Invoice Rounding feature is not supported
- It is not possible to apply existing open AR payments or credit memos on the Applications tab of the Invoices and Memos (AR301000) to an invoice with AR balance and retainage at the line level.
- Multiple-installment credit terms are not supported if an invoice is with retainage.
- Editing of tax amount and retained tax amount for inclusive taxes that is, VAT and sales taxes that
 use the Extract from Item Amount calculation method is not supported.
- Balance write offs cannot be performed at the line level.
- The Reverse and Apply to Memo action on the Invoices and Memos form is not supported for invoices with the check box Pay by Line selected in the Summary area of this form.

NOTE: Users can reverse invoices by clicking on the toolbar of the Invoices and Memos (AR301000) form. The Actions > Reverse system creates a credit memo for the amount of the invoice. After the credit memo is released, it must be manually applied to the invoice that has been reversed, so the open balances of both documents get closed.

Lesson 4: Subcontracts

Learning Objectives

In this lesson, you will learn how to do the following:

- Create notification templates for subcontracts
- Set up subcontract mailings for particular vendors
- Create, edit, print, and email subcontracts
- Enter AP bills for subcontracts
- Track commitments and costs related to subcontracts



Lesson 5: AP Bills with Retainage

Learning Objectives:

In this lesson, you will learn how to do the following:

- Create and process a bill with retainage held at the line level
- Release retainage for the bill
- Enter a payment for the retainage bill
- Pay an outstanding balance of the original bill

Additionally, you will learn about:

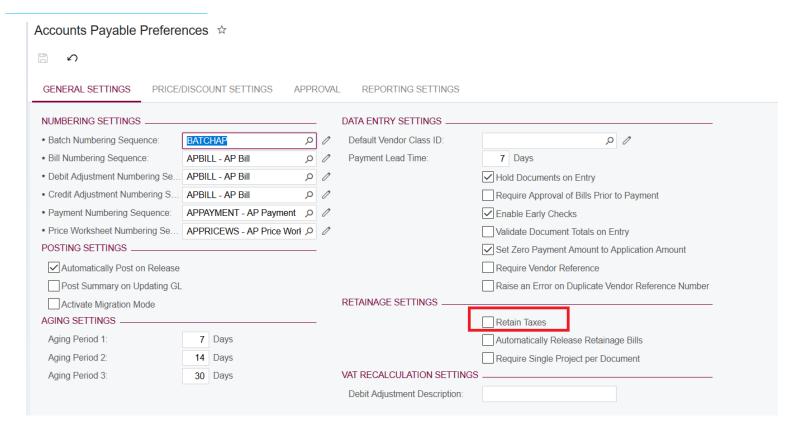
- Importing of open AP bills
- Configuring retained taxes
- Functionality restrictions in bills with AP balance and retainage at the line level



Importing AP Bills

- On the Accounts Payable Preferences (AP101000) form, make sure that the Activate Migration Mode check box is cleared. NOTE: This mode does not support the import of documents with open retainage balances.
- 2. On the Bills and Adjustments (AP301000) form, for each open original bill, specify AP open balance and unreleased retainage (instead of the original amounts) and release the bill. After that vendor balances and retained balances will be correct in the AP subledger.
- 3. On the Trial Balance (GL303010) form, upload trial balances in the GL subledger, subledger. No need to reverse batches posted by the AP

Enabling Retained Taxed





Functionality Restrictions in Bills with AP Balance and Retainage at the Line Level

- The migration mode option on the Accounts Payable Preferences (AP101000) form. The feature is
 not compatible with the migration mode. If the Activate Migration Mode check box is selected, the
 check box on data entry forms is disabled for editing, there is no way to specify line balances and
 unreleased retainage balances in AP documents.
- Group and document discounts are not supported in bills with AP balances at the line level with or without retainage.
- Some types of taxes, in particular, Withholding and VAT recalculated on cash discounts are not supported.
- Negative line amounts in bills are not supported.
- Bills in foreign currency are not supported if they are with retainage. Bills with AP balance at the line level without retainage support foreign currencies.

Functionality Restrictions in Bills with AP Balance and Retainage at the Line Level

- Calculation of taxes via Avalara integration is not supported.
- Invoice Rounding feature is not supported
- It is not possible to apply existing open debit adjustments on the Application tab of the Bills and Adjustments (AP301000) form to a bill with AP balance and retainage at the line level
- Multiple installment credit terms are not supported for bills with retainage.
- Editing of retained tax amount for inclusive taxes that is, VAT and sales taxes that use the Extract from Item Amount calculation method is not supported.



V300- Acumatica ERP Construction Edition

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Lesson 6: Joint Payees

Learning Objectives:

In this lesson, you will learn how to:

- Specify joint payees for an accounts payable bill
- Specify joint amounts for different lines of an accounts payable bill
- Create joint checks and process the payment





Lesson 7: Sales Taxes in Purchase Orders and Subcontracts

Learning Objectives:

In this lesson, you will learn how to:

- Learn how to configure a sales tax
- Learn how to create an AP bill with a sales tax applied
- Release the AP bill and review the GL batch generated by the system



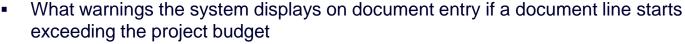


Lesson 8: Budget Control Warnings and Inquiry

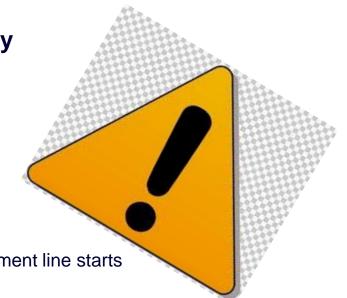
Learning Objectives:

In this lesson, you will learn the following:

How to turn on budget control in Acumatica ERP



 What warning the system displays if a cost code entered in a document line does not exist in the project budget for the combination of a project task (subjob) and an account group selected in that document line.



The overbudget warnings are displayed for the following types of documents:

- Subcontracts
- Purchase orders
- Commitment change orders
- AP bills





Lesson 9: Budget Forecast

Learning Objectives:

In this lesson, you will learn how to do the following:

- Create a budget forecast for a project in the system
- Add financial periods to the forecast
- Distribute budget values across the periods of forecast
- Update the summarized project budget figures with the totals of monthly budgets
- Track changes in the amounts of budget forecast



Lesson 10: Change Management

Learning Objectives: In this lesson, you will learn how to:

- Learn how to configure 1-tier and 2-tier change order workflow for a project
- Set up change request markups and approval
- Create a change request
- Partially process the cost & commitment part and the revenue part of a change request within two separate change orders
- Fully process a change request within a change order
- Release a change order affecting the project revenue budget, project cost budget, and project commitments
- Reverse a change order
- Review the changes reflected in the project in the Potential CO bucket and Budgeted CO bucket



Lesson 10: Change Management

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- Reverse a change order
- Review the changes reflected in the project in the Potential CO bucket and Budgeted CO bucket



Lesson 11: Project Management - Drawing Logs

Learning Objectives:

- Configure drawing logs and set up disciplines and statuses
- Create drawing logs
- Upload and download images linked to drawing logs
- Link requests for information and project issues to existing drawing logs
- Email drawings and requests for information
- Create revisions of drawing logs

Lesson 12: Project Management - Project Issues

Learning Objectives:

In this lesson, you will learn how to:

- Configure project management classes that may be used for project issues
- Define project issue types
- Report project issues and convert them to change requests or requests for information
- Mass-assign project issues to owners



Lesson 13: Project Management - Requests for Information

Learning Objectives:

- Configure project management classes that may be used for requests for information
- Enter an RFI
- Convert an incoming RFI to an outgoing RFI
- Link drawings to an RFI Email RFIs
- Convert an RFI to a change request



Lesson 14: Project Management - Photo Logs

Learning Objectives:

- Set up photo logs in the system
- Create photo logs and upload photos
- Download all photos from a photo log in a single .zip archive
- Email photo logs
- Use search to find particular photos



Lesson 15: Project Management - Daily Field Reports

Learning Objectives:

In this lesson, you will learn how to:

- Create and assign an approval map for daily field reports
- Create a daily field report
- Add to the daily field report the following:
 - labor time and activities
 - change requests
 - change orders
 - subcontractor activities
 - project issues
 - weather conditions
 - site visitors
- Email the daily field report



Lesson 16: Lien Waiver Automation

Learning Objectives:

In this lesson, you will learn how to:

- Configure automatic generation of lien waivers
- Set up warnings on outstanding lien waivers
- Configure the mailing of lien waivers
- Process lien waivers



Basic types of lien waivers:

- Conditional waivers for (or progress) payment: Used when a progress payment on the project is expected. A signed lien waiver of partial this type becomes effective immediately after the payment has been received.
- Conditional waivers for payment: Used when the entire contract value is to be paid at one time or when the payment in question is final the final payment for a project. A signed lien waiver of this type also becomes effective only after the payment has been received.
- Unconditional waivers for (or progress payment): Used when a progress payment on the project is expected. A lien waiver of this partial type becomes effective after it has been signed, regardless of whether the payment has been actually received.
- Unconditional waivers for final payment: Used for a one-time payment or for the final payment for a project. A lien waiver of this type final becomes unconditionally effective once it has been signed even if no payment has been actually received

Lesson 17: Compliance

Learning Objectives:

- Configure categories and statuses for compliance documents
- Enter compliance documents for a vendor
- Track expired compliance documents

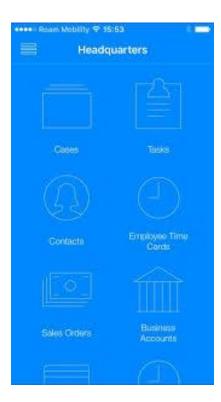


Lesson 18: Mobile App

Learning Objectives:

In this lesson, you will learn how you can use the Acumatica mobile app to do the following:

- Create and submit a time card
- Create a change request
- Approve time cards and change request





Lesson 19: Expense Receipts with Corporate Cards

Learning Objectives:

In this lesson, you will learn how you can use the Acumatica mobile app to do the following:

- Create a GL account, cash account, and payment method for a corporate credit card
- Create the corporate credit card in the system
- Create an expense receipt with the corporate credit card
- Process an expense claim for the expense receipt paid with the corporate credit card
- Reconcile a bank statement for the corporate credit card
- Create and release a bill for the bank



Lesson 20: Substantiated Billing, AIA, WIP, Bonding Reports

Learning Objectives:

- Learn how to print, read, and send the following project progress reports in Acumatica ERP 2019R2 Construction Edition:
 - Substantiated Billing report
 - Standard Pro Forma Invoice printed form
 - AIA report
 - WIP report
 - Bonding report
- Review the project lifecycle and performance with the help of those reports
- Study the approval and mailing notifications for the pro forma invoices

Lesson 21: Retainage with Cap and Steps

Learning Objectives:

In this lesson, you will do the following:

Learn how to configure contract cap and stepped retainage for a project

- Create pro forma invoices with retainage for the project until retainage cap is reached
- Release retainage for the project by several project budget lines
- Process retainage invoices in bulk



Project Retainage Modes: Configuration Highlights

Enable/Disable Features

Enable / Disable / D

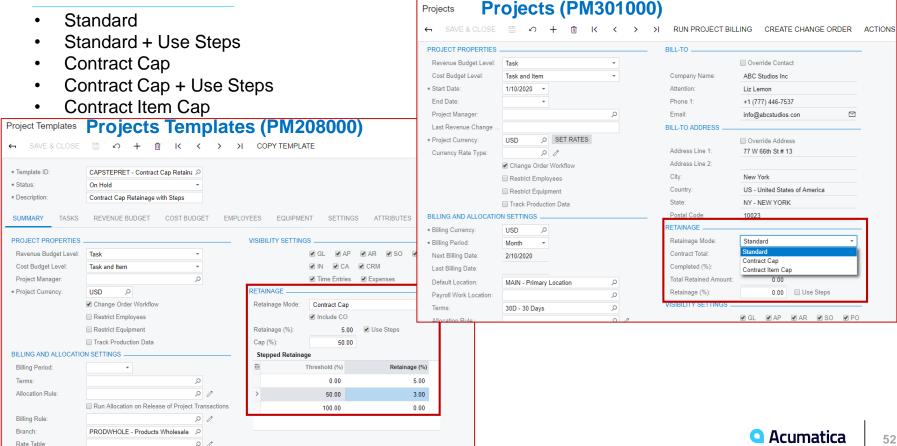
Enable / Disable Features

MODIFY ENABLE (CS100000)

Status:	Validated	
Standard Financials		
	Business Account Locations	
	✓ Multi-Currency Accounting	
	Centralized Period Management	
	✓ Volume Pricing	
	Expense Reclassification	
	✓ Tax Entry from GL Module	
	✓ VAT Reporting	
	✓ 1099 Reporting	
	■ Net/Gross Entry Mode	
	☐ Invoice Rounding	
(Advanced Financials	
	✓ Subaccounts	
	✓ Retainage Support	
	✓ Payment Application by Line	

	Retainage Support = ON + AR Payment by Line = ON	Retainage Support = ON + AR Payment by Line = OFF	
Contract Item Cap (line level retainage with cap)	+	_	
Contract Cap (project level retainage with cap)	+	_	
Standard retainage	+		
Use Steps	+		

Project Retainage Modes: Configuration Highlights



Project Retainage Modes: Projects (PM301000), Revenue Budget tab, Retainage (%) column

Retainage (%)

Projects (PM301000), Revenue Budget tab

Retainage Mode	Use Steps	Is Visible	Can Be Manually Edited
Standard	False	+	+
	True		
Contract Cap	False		
	True	_	_
Contract Item	False	+	+

Project Retainage Modes: Projects (PM301000), Revenue Budget tab, Draft Retained Amount, Retained Amount, Total Retained Amount columns

Visible for all the retainage modes when Payment Application by Line = True

Draft Retained Amount = \sum **Retainage Amount** in all the related on hold and open PF invoice lines and / or \sum **Unreleased Retainage** of unreleased AR invoice (normal, non-retainage) lines

Retained Amount = ∑ **Unreleased Retainage** in all the related released AR invoice (normal, non-retainage) lines





Project Retainage Modes: Pro Forma Invoices (PM307000), Progress Billing tab, Retainage Amount column



Pro Forma Invoices (PM307000),
Progress Billing tab

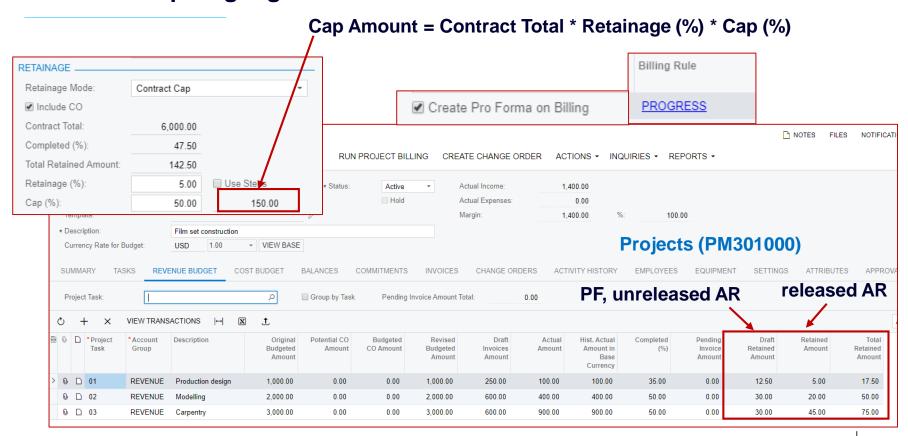
Retainage Mode	Use Steps	Can Be Manually Edited	
Standard	False	+	
	True	•	
Contract Cap	False	_	
	True		
Contract Item	False	+	



Contract Cap Retainage

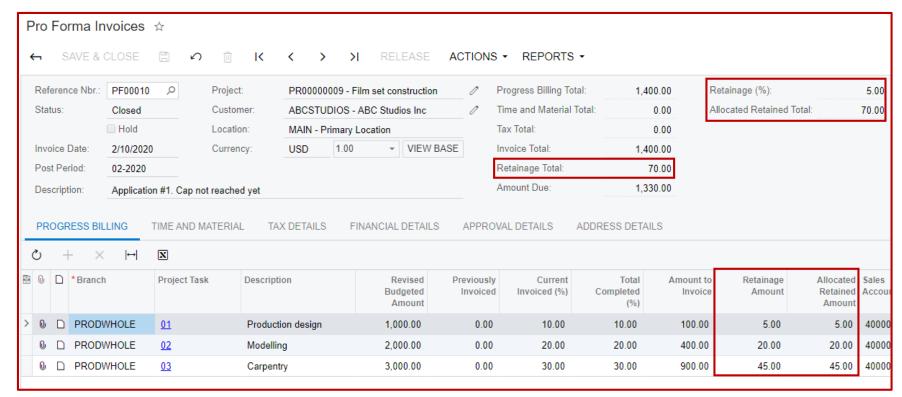


Contract Cap: Highlights



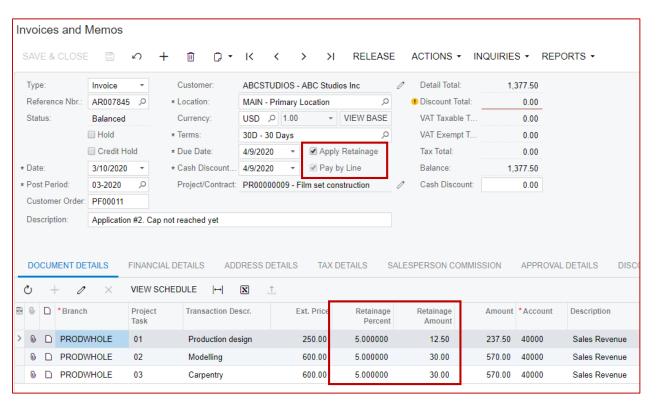
Contract Cap: Highlights

Pro Forma Invoices (PM307000)

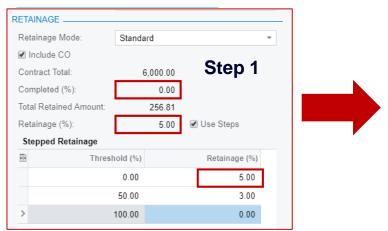


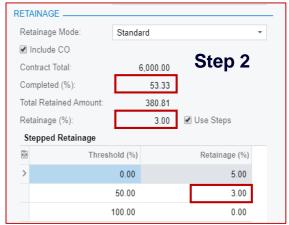
Contract Cap: Highlights

Invoices and Memos (AR301000)



Stepped Retainage: Highlights





- Standard + Use Steps
 - Progress
 - T&M
- Contract Cap + Use Steps





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