

- **Vendor: Microsoft**
- **Exam Code: 74-678**
- **Exam Name: Designing and Providing Microsoft
Volume Licensing Solutions to Large Organizations**
- **Question 41 -- Question 60**

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QUESTION 41

A customer plans to deploy Microsoft Project Server.

You need to identify which products the customer must use in addition to Project Server and Windows Server.

Which two products should you identify? Each correct answer presents part of the solution.

- A. Microsoft Lync Server
- B. Microsoft BizTalk Server
- C. Microsoft Exchange Server
- D. Microsoft SQL Server
- E. Microsoft SharePoint Server

Answer: DE

Explanation:

Software requirements:

Operating system

SharePoint Server 2013

SQL Server

Requirements for Project Server 2013 features

QUESTION 42

This question requires that you evaluate the underlined text to determine if it is correct.

A customer has an Enterprise Agreement.

All client computers have Microsoft Office Professional Plus 2010 installed.

All users have Office Professional Plus 2010 installed on their home computer.

The users can upgrade the version of Office on their home computer through the Home Use Program Software Assurance (SA) benefit.

Review the underlined text. If it makes the statement correct select "No change is needed." If the statement is incorrect select the answer choice that makes the statement correct.

- A. No change is needed.
- B. New Version Rights
- C. Office Roaming Use Rights
- D. Step-up license

Answer: A

Explanation:

With the Home Use Program (HUP), your employees can get the latest version of Microsoft Office to use on their home computers through a low-cost download. By using the same software at home and at work, employees naturally gain skills faster, resulting in improved productivity and lower training costs.

Note: Activate HUP

Offering the Home Use Program to your employees is seamless:

Use the Volume Licensing Service Center (VLSC) to activate HUP and receive a program code (work with your Software Assurance Manager to access the VLSC).

Provide your program code to employees, who can then order directly from the Home Use Program website.

QUESTION 43

You need to identify the tasks that the customer can perform through the Microsoft Volume Licensing Center (MVLSC).

Which three tasks should you identify? Each correct answer presents a complete solution.

- A. View and manage licenses purchased through a Microsoft Products and Services Agreement (MPSA).
- B. Order on-premises software.
- C. View and manage Software Assurance (SA) benefits purchased through a Microsoft Products and Services Agreement (MPSA).
- D. Self-provision Online Services.
- E. View and manage licenses purchased through an existing Select Plus agreement.

Answer: ACD

Explanation:

The Volume Licensing Service Center (VLSC) gives you easy access to:

* (C) Activate and consume Software Assurance benefits

* (D) Download products and keys

Volume Licensing benefits

Access all your licensing information in one location View your relationship summary and license summary details Review the status of your enrollments

QUESTION 44

This question requires that you evaluate the underlined text to determine if it is correct.

Microsoft includes product activation technology in some products. Key Management Service (KMS) activation can be used to activate products acquired through any channel.

Review the underlined text. If it makes the statement correct select "No change is needed."

If the statement is incorrect select the answer choice that makes the statement correct.

- A. No change is needed.
- B. As a Full Packaged Product (FPP)
- C. Preinstalled on a new computer
- D. Through Volume Licensing only

Answer: D

Explanation:

Microsoft Key Management Services (KMS) provides a way to activate volume license.

QUESTION 45

Drag and Drop Question

A company named Contoso, Ltd. has 2,000 desktops, 1,500 laptops, and 250 tablets. All of the computers run Windows 8.1 Pro. Microsoft Office Professional Plus 2013 is installed on all of the computers. The 250 tablets are used by consultants who never connect to the corporate network. Match the correct activation method for Office Professional Plus 2013 to each of the corresponding devices. To answer, drag the activation method from the column on the left to its device on the right. Each activation method may be used once, more than once, or not at all.

| Activation Methods | Answer Area |
|-------------------------------|--|
| Key Management Service (KMS) | Desktops: <input type="text" value="Activation method"/> |
| Multiple Activation Key (MAK) | Laptops: <input type="text" value="Activation method"/> |
| product key card | Tablets: <input type="text" value="Activation method"/> |
| Volume License Key (VLK) | |

Answer:

| Activation Methods | Answer Area |
|-------------------------------|---|
| Key Management Service (KMS) | Desktops: <u>Key Management Service (KMS)</u> |
| Multiple Activation Key (MAK) | Laptops: <u>Key Management Service (KMS)</u> |
| product key card | Tablets: <u>Multiple Activation Key (MAK)</u> |
| Volume License Key (VLK) | |

QUESTION 46

This question requires that you evaluate the underlined text to determine if it is correct. Planning Services vouchers expire upon enrollment renewal or enrollment termination. Review the underlined text. If it makes the statement correct, select "No change is needed." If the statement is incorrect, select the answer choice that makes the statement correct

- A. No change is needed.
- B. Can be redeemed as long as the customer maintains Software Assurance (SA) on qualifying licenses
- C. Expire 90 days from the date that the vouchers are assigned
- D. Can be redeemed as long as the customer maintains an Enterprise Agreement

E. Expire 180 days from the date that the vouchers are assigned

Answer: E

Explanation:

Vouchers in the "assigned" (activated) status have a lifespan of 180 days from the voucher creation date, regardless of the expiration date of the enrollment under which the voucher was created.

QUESTION 47

Hotspot Question

A customer has an Enterprise Agreement and wants to use the Software Assurance (SA) benefits. For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Answer Area

| | Yes | No |
|---|-----------------------|-----------------------|
| The Office Multi-Language Pack benefit must be activated. | <input type="radio"/> | <input type="radio"/> |
| The Windows Roaming Use Rights benefit must be activated. | <input type="radio"/> | <input type="radio"/> |
| The Training Vouchers benefit must be activated. | <input type="radio"/> | <input type="radio"/> |

Answer:

Answer Area

| | Yes | No |
|---|----------------------------------|----------------------------------|
| The Office Multi-Language Pack benefit must be activated. | <input checked="" type="radio"/> | <input type="radio"/> |
| The Windows Roaming Use Rights benefit must be activated. | <input type="radio"/> | <input checked="" type="radio"/> |
| The Training Vouchers benefit must be activated. | <input checked="" type="radio"/> | <input type="radio"/> |

QUESTION 48

Hotspot Question

A customer signs a Microsoft Products and Services Agreement (MPSA).

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Answer Area

| | Yes | No |
|---|-----------------------|-----------------------|
| Software Assurance (SA) benefits must be activated. | <input type="radio"/> | <input type="radio"/> |
| Benefits such as Planning Services, Training Vouchers, and 24x7 Problem Resolution Support are calculated by using a points system. | <input type="radio"/> | <input type="radio"/> |
| Software Assurance (SA) benefits may be assigned to different Purchasing Accounts by the Agreement Administrator. | <input type="radio"/> | <input type="radio"/> |
| Training Vouchers can be converted into Planning Services or 24x7 Problem Resolution Support incidents. | <input type="radio"/> | <input type="radio"/> |

Answer:

Answer Area

| | Yes | No |
|---|----------------------------------|----------------------------------|
| Software Assurance (SA) benefits must be activated. | <input type="radio"/> | <input checked="" type="radio"/> |
| Benefits such as Planning Services, Training Vouchers, and 24x7 Problem Resolution Support are calculated by using a points system. | <input checked="" type="radio"/> | <input type="radio"/> |
| Software Assurance (SA) benefits may be assigned to different Purchasing Accounts by the Agreement Administrator. | <input type="radio"/> | <input checked="" type="radio"/> |
| Training Vouchers can be converted into Planning Services or 24x7 Problem Resolution Support incidents. | <input type="radio"/> | <input checked="" type="radio"/> |

QUESTION 49

Hotspot Question

A company named Contoso, Ltd. signs an Enterprise Agreement that has Microsoft Office Professional Plus and Windows Enterprise Upgrade.

Contoso wants to know which software the company can download from the Volume Licensing Service Center (VLSC).

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Answer Area

| | Yes | No |
|---|-----------------------|-----------------------|
| Contoso can download Office Professional Plus 2013. | <input type="radio"/> | <input type="radio"/> |
| Contoso can download Windows 8.1 Enterprise. | <input type="radio"/> | <input type="radio"/> |
| Contoso can download Office 365 ProPlus. | <input type="radio"/> | <input type="radio"/> |
| Contoso can download Windows 7 Enterprise. | <input type="radio"/> | <input type="radio"/> |

Answer:

Answer Area

| | Yes | No |
|---|----------------------------------|----------------------------------|
| Contoso can download Office Professional Plus 2013. | <input checked="" type="radio"/> | <input type="radio"/> |
| Contoso can download Windows 8.1 Enterprise. | <input checked="" type="radio"/> | <input type="radio"/> |
| Contoso can download Office 365 ProPlus. | <input type="radio"/> | <input checked="" type="radio"/> |
| Contoso can download Windows 7 Enterprise. | <input checked="" type="radio"/> | <input type="radio"/> |

QUESTION 50

This question requires that you evaluate the underlined text to determine if it is correct. A customer signs a Microsoft Products and Services Agreement (MPSA). The customer should use the Microsoft Volume Licensing Center (MVLC) to download product keys for software purchased through the MPSA.

Review the underlined text. If it makes the statement correct select "No change is needed." If the statement is incorrect select the answer choice that makes the statement correct.

- A. No change is needed.
- B. The Volume Licensing Service Center (VLSC)
- C. The Microsoft Volume Licensing Partner Center (MLVPC)
- D. The Microsoft eAgreements tool

Answer: A

Explanation:

After signing your MPSA, you will use the MVLC to manage your licenses and purchasing accounts, create and manage users and permissions, download software, access product keys, and more.

QUESTION 51

Hotspot Question

Purchasing Accounts in a Microsoft Products and Services Agreement (MPSA) are used to define the purchasing entities across an organization.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Answer Area

| | Yes | No |
|---|-----------------------|-----------------------|
| A department, an affiliate, and a parent company can be a Purchasing Account. | <input type="radio"/> | <input type="radio"/> |
| Points across all Purchasing Accounts in the MPSA contribute toward the price level per pool. | <input type="radio"/> | <input type="radio"/> |
| A customer can only assign one partner to a Purchasing Account. | <input type="radio"/> | <input type="radio"/> |

Answer:

Answer Area

| | Yes | No |
|---|----------------------------------|----------------------------------|
| A department, an affiliate, and a parent company can be a Purchasing Account. | <input checked="" type="radio"/> | <input type="radio"/> |
| Points across all Purchasing Accounts in the MPSA contribute toward the price level per pool. | <input checked="" type="radio"/> | <input type="radio"/> |
| A customer can only assign one partner to a Purchasing Account. | <input type="radio"/> | <input checked="" type="radio"/> |

QUESTION 52

A company named Contoso, Ltd. does not have an active Volume Licensing agreement. Contoso needs to purchase 575 Microsoft Office 365 Enterprise E3 User Subscription Licenses (USLs).

Through which agreement should Contoso acquire the licenses?

- A. Server and Cloud Enrollment (SCE)
- B. Open Value Subscription
- C. Microsoft Products and Services Agreement (MPSA)
- D. Select Plus

Answer: C

Explanation:

MPSA can benefit organizations with a minimum of 150 seats.

QUESTION 53

A customer wants to buy Online Services and perpetual licenses for on-premises software through one agreement. The customer wants to add Software Assurance (SA) to some of the licenses for the on-premises products.

You need to recommend an agreement for the customer.
What should you recommend?

- A. Open
- B. Open Value Non-Company-wide
- C. Server and Cloud Enrollment (SCE)
- D. Select Plus

Answer: B

Explanation:

The Open Value program comes with two options Non-Company-wide & Company -wide. The Open Value Non-company-wide option offers simplified license management for more control over your IT investment and better management of software costs with the advantages of Software Assurance.

QUESTION 54

A customer is evaluating the purchase of Microsoft Office 365 Enterprise EI User Subscription Licenses (USLs) through a Microsoft Online Subscription Agreement (MOSA), or by adding the licenses to an existing Microsoft Products and Services Agreement (MPSA).

You need to tell the customer why they should purchase the USLs through the MPSA.
What should you tell the customer?

- A. Office 365 Enterprise EI USLs purchased through the MPSA have additional rights.
- B. It is easier to manage software assets if they are acquired through one agreement.
- C. Office 365 Enterprise EI USLs purchased through the MPSA have additional Software Assurance (SA) benefits.
- D. License prices are approximately 50 percent less expensive when acquired through the MPSA.

Answer: B

Explanation:

The new Microsoft Products and Services Agreement (MPSA) is a single agreement for your Online Services, software, and Software Assurance purchases across your organization. It can save time and money by combining purchase points for the best price level and reducing the administrative overhead associated with managing multiple agreements.

QUESTION 55

A customer has 80 physical servers that run Windows Server and are managed by using Microsoft System Center.

The customer plans to upgrade all of the servers to Windows Server 2012 R2 and to upgrade to System Center 2012 R2. All licenses will include Software Assurance (SA).

You need to recommend a licensing program for the customer. The solution must minimize costs.
Which licensing program should you recommend?

- A. Enterprise Subscription Agreement
- B. Server and Cloud Enrollment (SCE)
- C. Enterprise Agreement
- D. Select Plus

Answer: C

Explanation:

* The Microsoft Enterprise Agreement offers the best value to organizations with 250 or more users or devices that want a manageable volume licensing program that gives them the flexibility to buy cloud services and software licenses under one agreement.

* Get 24x7 technical support, planning services, end-user and technical training, as well as unique technologies with Software Assurance.

Minimize up-front costs and budget more effectively by locking in pricing and spreading payments over three years.

QUESTION 56

Hotspot Question

A customer has an Enterprise Agreement that has Windows Enterprise Upgrade, Microsoft Office Professional Plus, and Microsoft Core CAL Suite licensed per device.

The customer wants to purchase Office 365 add-ons.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Answer Area

| | Yes | No |
|--|-----------------------|-----------------------|
| The customer can purchase Office 365 Enterprise E3 add-ons for some users. | <input type="radio"/> | <input type="radio"/> |
| The customer can only purchase add-ons if Core CAL Suite is licensed per user. | <input type="radio"/> | <input type="radio"/> |
| There is a maximum number of add-ons that the customer can purchase. | <input type="radio"/> | <input type="radio"/> |

Answer:

Answer Area

| | Yes | No |
|--|----------------------------------|----------------------------------|
| The customer can purchase Office 365 Enterprise E3 add-ons for some users. | <input checked="" type="radio"/> | <input type="radio"/> |
| The customer can only purchase add-ons if Core CAL Suite is licensed per user. | <input type="radio"/> | <input checked="" type="radio"/> |
| There is a maximum number of add-ons that the customer can purchase. | <input checked="" type="radio"/> | <input type="radio"/> |

QUESTION 57

Hotspot Question

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Answer Area

| | Yes | No |
|--|-----------------------|-----------------------|
| Open Value Company-wide allows a customer to license affiliates located in North America, Europe, and Asia. | <input type="radio"/> | <input type="radio"/> |
| Select Plus is a three-year agreement. | <input type="radio"/> | <input type="radio"/> |
| Software Assurance (SA) can be added at any time to existing licenses purchased through a Select Plus agreement. | <input type="radio"/> | <input type="radio"/> |
| Each affiliate of a company can order software separately through a Select Plus agreement. | <input type="radio"/> | <input type="radio"/> |

Answer:

Answer Area

| | Yes | No |
|--|----------------------------------|----------------------------------|
| Open Value Company-wide allows a customer to license affiliates located in North America, Europe, and Asia. | <input type="radio"/> | <input checked="" type="radio"/> |
| Select Plus is a three-year agreement. | <input type="radio"/> | <input checked="" type="radio"/> |
| Software Assurance (SA) can be added at any time to existing licenses purchased through a Select Plus agreement. | <input type="radio"/> | <input checked="" type="radio"/> |
| Each affiliate of a company can order software separately through a Select Plus agreement. | <input checked="" type="radio"/> | <input type="radio"/> |

QUESTION 58

Hotspot Question

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

Answer Area

| | Yes | No |
|--|-----------------------|-----------------------|
| Office Professional Original Equipment Manufacturer (OEM) is eligible for Microsoft Office Professional Plus with Software Assurance (SA) through Volume Licensing within 90 days of purchase. | <input type="radio"/> | <input type="radio"/> |
| Microsoft Office Professional Original Equipment Manufacturer (OEM) is eligible for Office Standard with Software Assurance (SA) through Volume Licensing within 90 days of purchase. | <input type="radio"/> | <input type="radio"/> |
| Microsoft Office Professional Full Packaged Product (FPP) is eligible for Office Standard with Software Assurance (SA) through Volume Licensing within 90 days of purchase. | <input type="radio"/> | <input type="radio"/> |

Answer:

Answer Area

| | Yes | No |
|--|----------------------------------|----------------------------------|
| Office Professional Original Equipment Manufacturer (OEM) is eligible for Microsoft Office Professional Plus with Software Assurance (SA) through Volume Licensing within 90 days of purchase. | <input type="radio"/> | <input checked="" type="radio"/> |
| Microsoft Office Professional Original Equipment Manufacturer (OEM) is eligible for Office Standard with Software Assurance (SA) through Volume Licensing within 90 days of purchase. | <input checked="" type="radio"/> | <input type="radio"/> |
| Microsoft Office Professional Full Packaged Product (FPP) is eligible for Office Standard with Software Assurance (SA) through Volume Licensing within 90 days of purchase. | <input type="radio"/> | <input checked="" type="radio"/> |

QUESTION 59

A company has 750 computers that have Original Equipment Manufacturer (OEM) licenses for Microsoft Office Professional 2010. The company plans to update 340 computers to Office Professional Plus 2013.

You need to recommend the license agreement through which the company should purchase the licenses.

Which agreement should you recommend?

- A. Open
- B. Select Plus
- C. Microsoft Online Subscription Agreement (MOSA)
- D. Enterprise Subscription Agreement

Answer: D

Explanation:

Designed for organizations with 250 or more desktops, Enterprise Agreement allows you to standardize on your choice of Microsoft Enterprise products (Microsoft Office Professional, Microsoft Windows Professional Upgrade and Core Client Access License) at discounted prices based on a three-year agreement term across all PCs in your organization. Enterprise Subscription Agreement enables you to subscribe to -- rather than purchase -- Microsoft software licenses.

Incorrect:

Not A: With a customizable platform and price advantages for volume purchasing, The Open programs provide a simple, cost effective way for small and midsize organizations to acquire the latest Microsoft technology.

Open Value is the recommended program if you have a small to midsize organization with five or more desktop PCs and want to simplify license management, manage software costs, and get better control over your investment.

Not B: Select Plus Is Being Retired.

QUESTION 60

Drag and Drop Question

A company compares purchasing Windows 8.1 Pro Upgrade through an existing Select Plus agreement to purchasing Windows 8.1 Pro preinstalled on a new computer.

You need to identify the rights available through each purchasing method.

What should you identify? To answer, select the available rights for each purchasing method in the answer area.

Answer Area

| Rights | Windows 8.1 Pro Upgrade through a Select Plus agreement | Windows 8.1 Pro preinstalled on a new computer |
|--|---|--|
| New Version Rights | <input type="checkbox"/> | <input type="checkbox"/> |
| Re-imaging rights | <input type="checkbox"/> | <input type="checkbox"/> |
| License re-assignment rights | <input type="checkbox"/> | <input type="checkbox"/> |
| Downgrade rights to Windows 7 Professional | <input type="checkbox"/> | <input type="checkbox"/> |

Answer:

Answer Area

| Rights | Windows 8.1 Pro Upgrade through a Select Plus agreement | Windows 8.1 Pro preinstalled on a new computer |
|--|---|--|
| New Version Rights | <input type="checkbox"/> | <input type="checkbox"/> |
| Re-imaging rights | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| License re-assignment rights | <input type="checkbox"/> | <input type="checkbox"/> |
| Downgrade rights to Windows 7 Professional | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> |



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