

A. J. Hoge's

VIP

Member Program



Confident Speaking, Confident Leadership

VIP Power Conversations, Power Questions

Hi, it's A.J. and welcome VIP member and this is a surprise bonus training just for you, my VIP member. I'm so excited that you are a VIP member. I'm excited that you are in the VIP Program because you are special. You know people who join this program are special because you want more.

You want more than just a few more vocabulary words, for example, or to pass some test. You know you have a deeper reason, a more powerful purpose or reason to learn English. You want to speak confidently, not just know some words. You want to speak confidently, powerfully and you want to use that speaking ability to be successful in your life, to get a better job maybe or to grow your business.

Or maybe to meet people in other countries, connect with them, have friends in many countries and see other parts of the world. Or maybe learn things that you find in English because, of course, English is now the global, the international language of science and economics and business.

So you realize this. You know this. You know that there are important reasons to speak English confidently and you want that success in your life. That makes you special. A lot of people learning English they don't think about the bigger reason they're just trying to pass some test. But they're not thinking of the bigger goal, the bigger reason for learning English for their personal success.

And then, because you are a VIP member, you also want something even more than personal success, you want to be a leader. Maybe you want to be a leader in your family or for your family. Maybe you want to be a leader at your job, in your business. Or maybe you have other areas in your life where you want to be a leader. And you can be a global leader because with English, the international language right now, you can be a global leader. You can be a leader for people in all different parts of the world.

Of course, again, when I say the word leader, remember, I don't mean boss. I don't like that. That's the old way. When I say leader I mean you are helping other people be happier, be more positive, be more successful, and be more confident. You're sharing your personal success.

So thank you for being a VIP member. You are special, so I'm going to give you everything I can and give you some special bonus training, just like today. And this is

the first one, our first special bonus training for the VIP Program and this one is called “Power Conversation, Power Questions.”

Today I will teach you how to have powerful English conversations and it’s so easy. You can speak powerfully and confidently using this really easy method. This is a very easy conversation technique. You don’t need to speak English perfectly; in fact, using this technique you don’t need to speak well even, because this is such a simple technique, yet it’s very powerful. Using this technique you will have very powerful English conversations, so let’s start.

Okay, the first thing I want to talk about and this is so true -- I learned this from Dale Carnegie -- the key to great conversation is great listening. And, of course, this is kind of connected to our idea of how to learn English well, right, is that we use a listening method, but here’s the great thing. Even when you talk to people, in fact, even in your native language, the key to great conversation is not great speaking, it’s great listening.

When you are a great listener other people think that you are a great speaker. It’s amazing! I do this a lot. Just by being a great listener people think oh, wow, I had a great conversation with A.J. that mostly I just listened. So this is powerful.

So as English learners I know so many of you, you focus all the time on speaking, speaking, speaking. How can I speak better? How can I speak better? And, yet, just by being better listeners, more skillful listeners, everybody else will think you’re a better speaker. Try it. Don’t just believe me. Try everything that I teach you today. I think you will see that it’s very powerful, so let’s continue.

You don’t need to speak perfectly. So true. You do not need to speak perfectly. Again, so many English learners think oh my God, I’ve got to speak perfectly. I have to speak exactly like A.J. That’s not true. You don’t need to do that. You can be a great speaker, a great leader, a very successful person, without being perfect. Perfection is impossible anyway, so don’t worry about it.

So what’s the secret then? You don’t need to speak perfectly; in fact, you don’t even need to speak well, to be totally honest, but this you must do. You must take a genuine and sincere interest in other people. This is the big, master secret for great conversation in any language. This is true in your language too, but we’ll just talk about English today. Be genuinely and sincerely interested in the other person. Man this is so, so powerful.

When other people feel that you are interested in them, that you care about them, wow, they care about you so much more. Suddenly you are more interesting to them. So if there’s one huge secret it’s this, be genuinely interested in other people instead of focusing on yourself, what can I say, how can I communicate my idea?

Instead ask yourself, how can I learn more about this person? Be really interested. Be really curious about the other person you are talking to. Just that attitude is so, so important and very powerful.

So, you can help them feel more confident, more excited and more positive. This should be your goal during a conversation. So, instead, again, most people think about themselves. They think oh, how can I be more confident? How can I sound more intelligent? How can I communicate my idea better or my feeling better? Instead try this. Ask yourself, how can I help them feel more confident? How can I help them feel more excited? How can I help them feel more positive?

Again, this is about attitude. We're starting just with attitude.

By doing this you can be a leader during all of your conversations. I mean that's what leaders do, they help other people feel better, feel stronger, be more successful. In every conversation you have with your friends, with your family, at work, anywhere, with a stranger you meet on the bus, you can be a leader in every conversation, just by helping the other person feel more confident, more excited and more positive. This is the key to leadership.

Leadership is not only about being some big boss of a big company or a group it's about helping other people.

So, you can be a leader in every moment in every conversation. How do you do this, the technique now? So first I just told you the attitude, next we're going to be specific about the technique. How exactly do you be a leader in every conversation? And the technique, the secret is power questions. Questions are so powerful and when you ask good questions you become a leader. You're going to ask power questions during every conversation with strangers, with friends, with family or at work, everywhere all the time.

So this is the technique. This is how you lead people and, again, lead is not control. When I say lead I mean help them feel better and be more successful. How do we do it? We ask power questions. What are power questions? Power questions are an amazing, an amazing leadership tool. When you use these questions that I will teach you, man it can change your whole life. So this is powerful. It's simple, it's easy to use, but it's so, so powerful.

Okay, now here's why we do it. When you show interest in other people, when you ask them questions, other people become interested in you. It's kind of a basic law of human beings, of humanity. When you show interest, when you care about other people they care more about you. That's why we ask questions.

Here's another great thing, power questions are easy. These questions I teach you, anybody can use them. You don't need advanced English levels. You don't need perfect pronunciation. You don't need perfect grammar. You can use these conversations any time you have an English conversation and your level is not important.

Here's the great thing, even if you have a low level, even if your pronunciation is not good, you can still have great, I mean fantastic English conversations simply by asking these easy questions. You don't have to talk and talk and talk. A lot of learners they worry about talking and oh my God, my pronunciation is bad and it's difficult for me to remember the correct vocabulary. You don't need to. Just remember these questions and this attitude and you will have fantastic conversations in English. So let's do it. How do we do it? Step by step let me teach you.

Step one: I want you to ask these power questions all the time. Every time you have an English conversation, ask these questions to the other person. You can do this on the forums. You can write these questions on the general members' forums and on the VIP social site also. All the time, every time you communicate in English ask these power questions to the other person.

This is the first one and they're all similar, step one. These are the first set of questions. Here's one example. You're talking to someone. You just meet them. Hi, I'm A.J. How are you? Then you say, so, what are you doing that's exciting?

What are you doing that is exciting?

Such a great question- What are you doing? You're changing their focus, right? Because in normal conversations, hi, how are you? Oh, I'm fine. Then you start talking, blah, blah, blah and most people talk about stupid stuff, right? About the weather, about their job or about negative things. They complain about politics. They complain about some situation in their life or about their job or about another person and it can quickly become very boring or very negative or just stupid. I mean talking about TV shows or something, alright?

So when you ask this question you totally change the focus of the other person and you become a leader. You change the focus of a conversation, which is something exciting. What are you doing that's exciting? Ask this question.

Here's another question, similar.

What are you doing that's interesting?

You could ask both of these questions or just one of them. Some combination it doesn't matter, just use one of these questions at least. What are you doing that's exciting or what are you doing that's interesting? So, what are you doing that's interesting? Again, you're changing their focus to something exciting, interesting and positive. You want to use casual English if you're talking to a native speaker you say...

What are you doing that's cool?

Cool means excited, interesting, fun, amazing, and incredible. Cool has all of that feeling. So if you want to use casual English you can say, so, what are you doing that's cool, that's really cool right now?

Again, wow, this is so powerful. It's simple, right? Anyone can ask this question. The English is very easy. What are you doing that's cool? What are you doing that's exciting or interesting? People like to talk about this topic, right? If you asked me this topic, oh man, I get excited. I will talk about Effortless English. I will talk about traveling to Asia. I mean I can talk and talk and talk about this topic. Most people can, right? Why? Because you're asking them about something that's interesting, exciting and cool to them.

They love to talk about this, so let them talk. Let them talk and talk and talk about oh I'm doing this and this and this. Maybe about their job, maybe in their family, maybe a vacation, it doesn't matter. What are you doing that's interesting? What are you doing that's exciting? What are you doing that's cool? Let them talk.

Now eventually they might stop talking and, you know, listen carefully. Look at them. Be excited. But eventually maybe they stop talking or oh they start to complain or something, you know. This topic become weak, so next you're going to ask some more power questions.

Step two: The next question say...

How are you doing that exactly?

First you said what are you doing that's interesting? They tell you what they're doing. I'm doing this, this and this. Next get more detailed, more specific. Say, ah, well how are you doing that exactly. If they say I'm going to travel to Italy. You can say well how are you doing that exactly? When are you going? Where are you flying to? How are you saving the money for your trip? How will you travel, first class or backpacking very cheap? Ask more details.

Step two is about details. Ask them, how are you doing that exactly? What are you doing exactly? When exactly? Get the details about it. Again, they will love to talk

about this because they're excited to them. This is exciting. Again, you need to think and get the details exactly. What are they doing? Get the details. This is so powerful. Again, you're just asking a few more simple questions.

When are you doing that? How exactly? So this is simple. They will talk more and you get more information about what they're doing, when exactly, how they're doing it.

After they tell you that, step three, probably the most powerful, ask why, why. This is so powerful. So first they tell you what, what they're doing that's interesting and cool and exciting, next they tell you exactly how they're doing it, all the details, what and when and how and then finally the power question, the really deep question, you ask them why.

Why do you like doing that?

Or,

Why are you doing that?

Or,

Why do you want to do that?

Simple, simple question, but so powerful. When you get to the why you really learn more about this person. You learn a lot about them and you're showing a deep interest in them and they will become very excited and passionate, usually, when you ask them why. People love to talk about this.

Alright, so, let me back up one second. So again, we've got the three steps:

What are you doing that's cool and interesting?
How are you doing that exactly? The details, and finally,
Why?

Let me give you an example. If you asked me this question, you say A.J., what are you doing that's cool? Maybe I say well I'm planning my trip to Asia and I'm going to travel to Southeast Asia, Thailand, Malaysia, Vietnam and then I'm going to Korea and Japan. Oh, this is so exciting! I love it! And this will get me excited. I love to talk about this.

And then maybe you say well A.J., how exactly are you doing that? I mean that's a big trip. I mean how are you going to do it? And then I talk more. Well, I'm going to leave

in the middle of December. I have an Internet business and I can continue working and making money while I travel. And, you know, I'm going to fly first to Japan to see my wife then I'm going to Thailand. I tell you all the details.

You ask me, you know, when are you going? How are you doing this? And then finally you say why? A.J., why are you going there? And I say oh, because this is part of my business. I will do some workshops, I will do seminars, plus I love Asia. I lived in Asia in the past. I love the culture and the food and the people. And I talk and I talk and I talk and I talk. I mean it's easy. I will talk a lot about this topic. I'm passionate about this topic.

So, most people will be. Some people may be shyer than me, but if you ask them these questions and keep asking them they will open up. They will talk more and more because they're excited about it. It's exciting to them. It's interesting to them.

Finally the next step, if you really want to make them excited, you ask about the future, step four. So they told you what they're doing now or what they're doing soon. Next, the final power question topic, you say...

Well what do you want to do next?

You say oh wow, you're doing this cool thing and I know how you're doing this, I know the details and I know why you're doing it. That's great, what do you want to do after that? What do you want to do next?

Why are you asking this question? What's this question about? This question is about dreams. You're asking about their dream. What is your big dream? What is your goal? What do you want in the future? Another powerful question.

Here's another future question you can have.

What would you really love to do in the future?

Really love to do in the future, use those words. What would you really love to do in the future? Again, what are you doing? You're trying to find their dream. What do they love? What do they really, really want? What are they super excited about? What is their dream or dreams?

So, that's it, four steps. Let me read to you again. Step one is what are you doing now that's cool or interesting or exciting? Step two, get the details. How are you doing that exactly? When you are doing that? How did you do that? Get the details, step two. Step three, ask about why, the reason. Why are you doing that or why will you do that?

Why did you do that? Get the reasons, very powerful. Finally step four, go to the future about their dream. What would you really love to do in the future?

It's a four-step process. Why is this so powerful? Here's the reason. When you use this technique in every conversation you have it's so powerful. Why is it powerful?

Number one: you learn a lot about the other person. In a normal conversation maybe with a new person, a stranger, often you don't learn very much, right?

You know they talk about the weather, they talk about TV, they talk about their job and maybe they're complaining a little bit. You learn something, but you don't learn much that's deep. It's all kind of surface, but when you ask these questions you go deep very quickly. You're talking about people's passions and their dreams. That's powerful. So you learn more about them. You connect more quickly with the other person.

Number two: super important, part three of our code. You show the other person that you care about them. I mean when you ask these questions, what are you communicating? Without say it you are showing that you care about them. You are interested in them. That is so powerful. When you care about other people they care about you more, but you show the other person that you really care about them. You're interested in them.

Number three: you lead this. When you use this technique, these questions, you become a leader. You lead them to focus on something exciting and interesting to them. You don't let them talk about boring stuff. You don't let them talk about negative stuff because immediately, at the beginning of the conversation, you change the focus. You are a leader. You lead them to positive topics, exciting topics, to talk about their dreams, to talk about their success, to talk about what they love and are excited about. That's leadership, very powerful.

Number four: You help them feel more confident and more excited. Just imagine you talk to someone and you use this technique. Maybe in the beginning they're tired. Maybe in the beginning they're sad. Maybe they are having a bad day. But when you ask these questions, all of these questions again and again and again they will, usually, feel better and better.

At the end of the conversation with you they will feel more confident, happier, more excited, and more positive. I mean you're helping them feel better. That's leadership, right? It's helping other people be happier, more confident and more excited using this method. Do this. It's very powerful.

Next here we go.



The Effortless English Club

Automatic English For The People

Number five: Why do this? Why do we use this? They will care more about you. I've said this a few times already, right, but it's so important. It's so, so true. If you want other people to care about you, to respect you then show them that you care about them, right? I mean this is how I built my business, by trying to help my students, to show them I cared, right?

Like when I was teaching school in San Francisco I would go to my class and my classes became bigger and bigger and more popular, super big. And sometimes people would come from other classes and they came to my class instead. Why? Well because they knew I cared. I was not just doing my job, reading from the textbook, getting my money, my paycheck, I cared. I wanted them to succeed. I showed them that I cared and because I cared they cared more about me.

They liked me more. They respected me more. This is true in every country everywhere in the world. Show other people you care, they care more about you.

Number six: They will connect feelings of confidence and excitement to you. What's that mean? It means when they talk to you, because you ask these questions, they feel better. They feel more confident, they feel more excited and in their brain there will be a connection. These positive feelings and you, they will go together in their mind, in their brain, so when they see you again they naturally feel more confident, more positive, more excited.

These emotions are connected to you, linked to you and if you do this again and again, maybe with a friend or family, eventually every time they see you they will feel a little bit better. Also, they will know when they are with you that it's okay to talk about positive topics. It's okay to feel excited. So that's powerful, that's also leadership.

Number seven: This is so incredible, it's so true, when you ask these questions and just listen, listen, listen, they will think that you are a great speaker, even if you don't speak very much. I mean you're not really thinking very much. You're asking a few of these power questions and then you're listening. Ah, you're looking and you're listening, asking a few power questions, listening more.

Really you are not talking very much, yet people will leave the conversation and they will think oh, you are a great speaker. That was a great conversation. And I have seen this many times in my life. When I have used this kind of technique people will think that I am so great at communicating and, yet, actually I didn't talk very much, so it's quite surprising.

This will work for you with your English. Even if you think you're English is not good, if you use these questions, use this method, people will think you speak better. I promise you, just try it. Don't trust me. Try this and you will see.

www.EffortlessEnglishClub.com

Okay, now here's a problem, because sometimes you will ask a question, you'll say what are you doing that's interesting? Sometimes the other person will not answer. Oh, I don't know nothing, right. Some people are very negative or maybe they are having a very bad day, they're having a bad mood or they're tired and they don't want to think about that.

So when you ask this question first maybe it's oh, I don't know. So what should you do? Well ask them again, first of all. Don't ask just one time. You know that's why I gave you three versions, right? So first you might say what are you doing that's exciting? And they say I don't know. Well, nothing.

Well ask the next question. Oh, okay. Well what are you doing that's interesting? It's basically the same question, right? You changed one word, but it makes them think again. You're changing their focus, so this time they might answer you. Or maybe they say oh, interesting? I don't know. Nothing really.

So then ask the third question. Oh, okay, well what are you doing that's cool? So you ask it three times three different ways. You're giving them three chances to answer. You're trying to change their focus to something more positive.

But maybe after three times still they say nothing- nothing- nothing. My job sucks. My life sucks. Nothing- nothing- nothing- blah- blah- blah. What do you do next? Immediately then, after you try that, if right now their life is bad, they don't want to talk about it right now, nothing good now, then just jump to the future. Jump to step four and say okay, well, nothing now, sounds like right now not so good. You can say well, what would you really love to do in the future?

So if someone's life is terrible now or if they're attitude, their mind, their mood is terrible now, get them to focus on the future. The future is open, right, so we can always find something in the future positive, we can imagine it. So ask them, what would you really love to do in the future? And then I say I don't know. So, you know, what would you really like to do in the future? Just change the question a little bit and then ask them again.

What would you really like to do in the future? Well I don't know. I don't know, maybe get a better job. Oh really? What kind of job? So then next you jump to detail, right? So you go back to step two again. Do you see the method?

If they just say no, no, no to step one then you'd go to the future instead. Ask them about the future. Ask them in different ways until they give you a positive answer and when they finally give you a positive answer, even a small positive answer, immediately ask about the details next.

So maybe they say I don't know, maybe I would like a better job. Great, that's a little positive, so you can then ask about details. Oh, really? Well what kind of job would you like that would be better? Okay, they're going to get more positive now. Well, I don't know something with more money. Oh, great. How much money would you really love to make. See, again, details, details. What kind of job would it be, right? And then you get to more details, details, details and then you can ask again why.

Why do you want that kind of job? Why do you want more money? See what I mean? Very powerful. You can still use this with a negative person. Sometimes it takes more work, but you can do it.

Okay, now finally, there's one last step. So you have the four steps, right? You ask them, what are you doing that's cool or interesting? Next you ask about the details. How are you doing that exactly, when are you doing it, etc., details. Step three you ask why. Why are you doing that? Why do you want to do that? Why do you enjoy that? Why- why- why.

In step four you ask about the future. Well that's interesting, what would you really love to do next or in the future?

So that's the four step power question process. Then you can finish this process, you can finish this conversation with one final step, if you want to. And the final step is sincere compliments. That word sincere is very important, it means real and honest. If you just say something nice to someone but you don't feel it, it's not true for you, that's not sincere and it's not powerful and people will think you're some jerk or something because they'll feel it, so it must be true and sincere. You must feel it, you must see it.

So here are some examples of sincere compliments. They told you everything, right? All the four questions, so here's one example. At the end you can say, well that's really interesting because...tell them the reason. Tell them why you think it's interesting. What they're doing or why they're doing it or what they want to do, anything they told you, tell them that it's interesting to you and tell them why it's interesting. That's very interesting because....

Here's another one, compliment them directly as a person. For example, maybe someone says I want to get a better job so I can help my family more. Okay, wow, you are obviously a caring person because you want to help your family. Say you are obviously a (blank) person, some kind of person, a generous person, an interesting person, a creative person, an intelligent person, a fun person. Whatever it is, you know, be honest. It should be real and then tell them why you think they are...because you

are trying to help your family, because you want to do this exciting, amazing thing. So you compliment them personally and then tell them the reason.

Another example of an easy compliment, I think that's great because...then tell them the reason. I think that's great you are going to Italy because you will learn so much and it shows that you really love adventure and you love learning. It doesn't matter the reason, just make it true. The reason doesn't need to be perfect. You don't need to say it perfectly, just be honest. Give them a real compliment.

So, again, compliment. This is so important. Compliments must always be sincere. That means they must always be true. Don't say something if you don't really mean it. Don't say something if you don't feel it yourself. If you don't think it's interesting don't say that's interesting, okay? It's got to be sincere. And if you can't think of anything, if they told you all this stuff and you just think that's terrible, just don't say anything, okay? Just say oh, thank you.

And the other thing about compliments, they must be specific. That's why I add because, because. You can say wow, you are an interesting person. Wow, you are a caring person. That's okay. That's sincere, that's great, but you should also be specific. Tell them exactly why you think that. Tell them the exact reason. Be specific it's much more powerful. They will feel it more when you are sincere and specific.

Okay, so this is the end of the bonus surprise VIP training for "Power Questions, Power Conversations", but at the end here I'm going to give you some homework. You are a VIP, you're special and you know that just listening to this information is not enough. You must take action. You must do something.

When you learn something you should immediately take action and use what you learned. That's how it becomes powerful and real. That's how you improve in your life. That's how you become more confident, more successful. You must do it. You must use it. It's not enough just to know it you've got to do it, so here's your homework. I want you to do this. Here's your homework. Are you ready? Write this down. I'll go slowly.

Part one: Ask these power questions on the general member forums, general member forums. I'm not talking about the VIP. You can ask them on the VIP social site too, sure, that's great. Let's use these questions with each other. You can ask me these questions on the forums. I love to talk about these topics. Everybody loves to talk about these questions. I mean of course you do.

If I ask these questions to you I'm sure you would love to tell me what you are doing that's fun and exciting and interesting. How you're doing it and why you're doing it and what you want to do next. I mean these are fun things to talk about, so let's use them

with each other on the VIP site, but remember we are the leaders of the Effortless English Club. So your homework, part one, ask these questions on the general member forums. You could ask new members. We have the topic New Members, right?

So, unfortunately, new members they don't write very much, you know? They say hi, I am John from...I'm Juan from Mexico. I'm happy to be here on the forum. That's all. They just tell you their name, right? So we don't know anything about them, so let's ask them power questions.

What if you see that and you reply. You say Juan, nice to meet you. What are you doing that's interesting? What are you doing that's exciting or what are you doing that's cool? Maybe don't say cool. Some of our members are new and they might not understand the word cool, so use the word exciting or interesting. Ask the question. See what happens. Maybe they will reply, maybe they won't. That's okay. Ask somebody else the same question on the forums.

Next, part two of your homework. Oh, this is the general member forums, by the way, EffortlessEnglishForums.com. Okay, part two of your homework. Check back on the forums and when they reply ask a follow-up question. That means ask another question after they reply.

So first you ask them step one. What are you doing that's interesting? What are you doing that's exciting or fun? Whatever you want to ask. They answer, maybe some of them just one sentence. Some of them maybe they say I'm not doing anything. So what are you going to do? You'll ask them again. Well, what are you doing that's a little interesting? Okay? What are you excited about? Just keep asking until they give you a positive answer. Even a little positive is okay.

The next is step two. They reply. Well don't stop there. Ask them the next question, right? Ask the details. Step two: After they reply say how are you doing that exactly? When are you doing it? How are you doing it? Was it difficult? Was it easy? You know whatever. Ask about the details in your next reply. Ask them how exactly.

You could also ask them why questions. Why are you doing that? Why are you excited about that? Or your follow-up question, your next question could be that's great, what do you want to do in the future? What do you really want to do in the future? What would you really love to do in the future? It doesn't matter.

Your homework, step number one: Ask a power question. What are you doing that's great or interesting? Wait and let them reply. After they reply ask one more question about the details, about why or about the future. Finally, step three: Wait for them to reply and then give them a sincere compliment. Specific, remember, and sincere.

So first you ask them what are they doing that's great or interesting, you wait, they reply. Next you ask another question about the details or about why or about the future. You wait, they give you another answer and finally you give them a sincere compliment. You say wow, you are such an interesting person because...or you are really intelligent because...or you are a really nice person because...and you give them a sincere compliment. Remember, sincere and specific with all your compliments.

Okay, finally step four of your homework is to repeat all of this in your personal or business life. The fourth in your family or with your friends maybe you use your own language and in your job you might use your own language, but you can still ask these same questions in your own language.

So, first, I want you to do this on the member forums in English. Ask these questions, wait for the reply. Ask a question, wait for the reply. Give a compliment. After you do that, next, do this at home in your personal life. In your own language is fine.

Thank you very much, that's the end of this surprise bonus VIP training, I hope you enjoyed it. This is very powerful. It's so simple, right? These are not difficult questions. You can learn these questions very, very easily. You can use them very easily. If you do you will find your conversations become so much more powerful.

You will become a better leader, people will respect you more, people will care about you more, people will listen to you more, people will understand you better and you will be a more powerful leader in general. You'll have more success in your life, all of these things.

Use this with strangers, with people you don't know, when you meet them the first time. Use this at your job, use this with your friends, use this with your family and, please, I hope, use this with each other VIP members. Try it. Let's use this with each other, so get on the VIP site. Ask these questions to your VIP friends. Get on the general member forum and be a leader in our club by asking these questions to our new members or to our general members.

I will try to also ask these questions more to you on the VIP site and on the general forums too and in my life. So I promise I will do this homework too. Okay? We're all doing this together.

So thank you so much. You rock. You are fantastic. Of course you know that phrase "you rock" is slang. It means you are great. You are fantastic. So you rock! You! You're fantastic. You are special because you joined this program. Thank you so much. I look forward to teaching you more. I look forward to learning with you, because I'm



learning from you also. When I go to the VIP site I also learn from you. You are also leading me and helping me. We're all helping each other.

Thank you so much.

Have a wonderful, great day.

I will see you again, bye-bye.