

# 2021 Virtual ANI Registration Brochure



Dedicated to your success  
AAHAM 2021 ANI

51st Annual National Institute (ANI)

**AAHAM**  
American Association of Healthcare  
Administrative Management  
The Premier Organization for  
Revenue Cycle Professionals

**“DEDICATED TO YOUR SUCCESS”**  
**October 5-7, 2021**

Dedicated to your success  
AAHAM 2021 ANI



# JOIN US FOR AAHAM'S VIRTUAL ANI: "DEDICATED TO YOUR SUCCESS"

OCTOBER 5-7, 2021

Virtual Annual National Institute (ANI)



AAHAM's ANI is the only industry event dedicated solely to patient financial service professionals.

## Important reasons why you can't afford to miss AAHAM's Virtual ANI...

- Earn 19 AAHAM continuing education units (CEUs)
- Listen to AAHAM ANI sessions at your own pace on your own schedule
- Learn real solutions from industry leaders about day-to-day challenges
- Learn new techniques, acquire new skills and obtain best practices
- Find out about important topics impacting healthcare
- Receive affordable and cost-effective education

The ANI helps you become a more valuable resource to your facility and your colleagues and helps you forge indispensable industry connections. AAHAM equips you with real solutions and new ideas you can put to use immediately.

## Who attends?

- Patient Financial Services Personnel
- Patient Account Managers
- Revenue Cycle Professionals
- Business Office Personnel
- Medical Billing Professionals
- Medical Office Managers
- Access Managers
- Finance Directors
- Coding Professionals
- Compliance Officers
- Chief Financial Officers
- Consultants
- Supervisors
- Coordinators

## AAHAM's virtual format offers you these unique opportunities:

- 19 AAHAM CEUs
- Affordable registration rate, only \$199
- No travel or meal expenses
- Convenience; registered attendees get full access to sessions and materials for 90 days after the virtual ANI
- Saves valuable time; Listen to sessions on your own schedule, as many times as you want for just one affordable fee

## Special Virtual ANI Pricing:

**Early Bird by  
September 10<sup>th</sup> \$199**  
(\$299 non-member rate)  
19 AAHAM CEUs

**Regular \$299**  
(\$399 non-member rate)  
19 AAHAM CEUs

**1 day \$179**  
(\$279 non-member rate)  
9.5 AAHAM CEUs



## Table of Contents

The ANI .....	2
Schedule at a Glance .....	3
Speakers .....	4
Session Schedule .....	8
Registration Form .....	10
Important Information .....	11
AAHAM Contact Information .....	12



## Schedule at a Glance

### Tuesday, October 5th

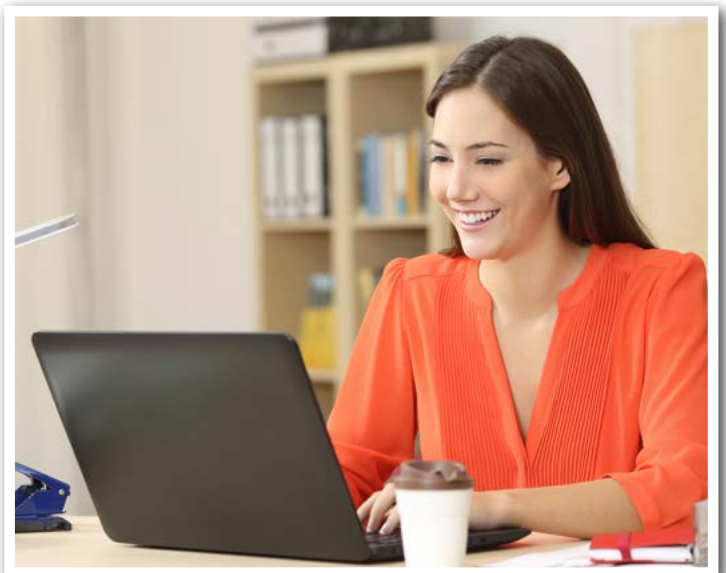
12:00pm - 1:45pm	Board Meeting
2:00pm - 2:15pm	Annual Business Meeting
2:15pm - 3:00pm	Awards Ceremony

### Wednesday, October 6th

10:30am - 10:50am	President's Welcome
11:00am - 11:50am	Educational Session 1
12:00pm - 12:50pm	Educational Session 2
1:00pm - 1:50pm	Break
2:00pm - 2:50pm	Educational Session 3
3:00pm - 4:30pm	Educational Session 4 Collections Impact Panel Discussion
4:30pm - 5:20pm	Educational Session 5
5:30pm - 6:00pm	Networking Reception Hosted by our Sponsors

### Thursday, October 7th

10:30am - 10:50am	President's Welcome
11:00am - 11:50am	Educational Session 6
12:00pm - 12:50pm	Educational Session 7
1:00pm - 1:50pm	Break
2:00pm - 2:50pm	Educational Session 8
3:00pm - 3:50pm	Educational Session 9
3:50pm - 4:00pm	President's Closing Remarks



# Hear from these industry-renowned revenue cycle speakers:

## Leslie Bender, Esquire



*Senior Counsel, Clark Hill* Leslie counsels financial services and healthcare clients on a broad range of privacy, data security, and consumer financial

protection laws relying upon her strategic and legal experience as a general counsel. She provides counsel on matters including privacy, consumer financial protection, HIPAA, data security, labor and employment, litigation, contracts, alternative dispute resolution and mediation, government affairs, regulatory relations, and change and project management. Leslie has more than two decades of experience in privacy and consumer financial protection and related regulatory relations before various federal and state regulators.

## Mandie Brzon, MBA



*Senior Director, Revenue Cycle, Ascension*

Mandie has served Ascension's national health ministry as the regional revenue cycle leader for Texas, Oklahoma, and her home state of Kansas for 4 years. She has national accountability for key initiatives related to Patient & Consumer Experience, post-COVID-19 recovery, and Price Transparency. Prior to joining Ascension, Mandie was a member of the Cerner Revenue Cycle team, where she led Revenue Cycle's post-conversion standardization and stabilization efforts. Mandie's roots in revenue cycle management began at St. Francis Health Center, now part of the University of Kansas Health System, where she served as Director, Revenue Cycle and Privacy Compliance Officer. Mandie is passionate about the patient and consumer experience and leveraging technology, integration, and automation wherever possible, and works every day to evolve the role of revenue cycle professional beyond being a transactional part of the patient's care journey.

## George Buck



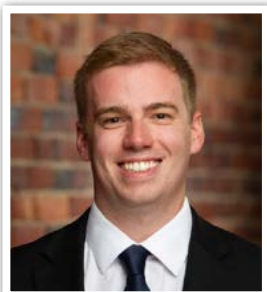
*President, AAHAM Tennessee Music City Chapter, Consultant*

A 40+ year veteran of the Accounts Receivable Management (ARM) industry, George is widely recognized as a source of thought-leadership and actionable best practices for the healthcare revenue cycle market. Bringing decades of experience collaborating directly among providers, payors and regulatory entities that shape this ever-changing sector, his extensive institutional knowledge continues to be cited in various trade and business publications.

George began his career with Frost-Arnett Company, a best-in-breeds ARM organization. He started as a Collector and worked his way up to President and later, as President Emeritus, where he began to focus his efforts toward advocacy in the regulatory and compliance environment for the healthcare revenue cycle industry.

Most recently, George served on the Steering Committee of the Consumer Relations Consortium, a Washington, D.C.-based group of 30+ larger market participants in the debt collection industry. Over the years, George has consulted with the Consumer Financial Protection Bureau (CFPB), the Fair Trade Commission (FTC), and other regulatory groups needing healthcare-specific industry feedback and analysis on proposed legislation.

Well-known for understanding how regulatory changes affect the healthcare collections market, George is a frequent industry presenter and was recognized among the Top 50 Receivables Professionals at CollectTECH19 by Receivables Advisor.

**Evan Dressel, MBA, CHFP**

*Manager, Healthcare Advisory Group, Baker Newman Noyes* Evan is a manager in Baker Newman Noyes' (BNN) healthcare advisory group specializing in advising hospitals and physician practices on revenue cycle operations, financial modeling and analysis, and

operational planning. He has been involved in revenue cycle operations and strategic planning at both community and academic medical centers. Evan has led financial clearance operations and strategic development and was also responsible for administering a hospital's financial assistance center. Evan also served as the Implementation Specialist on Massachusetts General Hospital's National Strategy Team. In this capacity, Evan provided financial analysis and strategic insight to advance MGH's efforts in developing both provider and employer partnerships. This included overseeing growth initiatives related to MGH's Online Second Opinion program for complex medical cases. He is an active member of HFMA and is currently serving on the Board of Directors for the HFMA Massachusetts / Rhode Island Chapter and the New England Society for Healthcare Strategy (NESHS).

**Kyle Fischer, Esquire**

*General Counsel, Aspirion Health Resources*

Kyle joined Aspirion as General Counsel in 2018, after having served as Aspirion's retained counsel since Aspirion's founding in 2012. Kyle has been practicing law since 2000, and his litigation skills acquired as an attorney

in the US Army's Judge Advocate General's (JAG) Corps, as well as his civilian experience as a personal injury and class action attorney, has provided Kyle with the wisdom to prevent poor decisions in the boardroom from resulting in adverse consequences in the courtroom. He oversees a team of attorneys whose focus is minimizing legal risk while maximizing reimbursement. He has quickly built a reputation as a subject matter expert in obtaining reimbursement from personal injury settlements through litigation enforcing hospital liens, legislative trends relevant to hospital liens statutes across the United States, and how complex claims affect Providers' bottom line.

**Brian Garver**

*Senior Vice President, Business Development, KeyBridge Medical Revenue Care*

Brian Garver is a passionate business development leader in the Healthcare Revenue

Cycle space with over 20 years of leadership experience. Brian is also nationally recognized as an expert facilitator and speaker focused on Patient Experience, Organizational Culture and Business Leadership. Brian delivers actionable content with an engaging, compelling message that will inspire new, thoughtful changes within your team.

**Erika Gordon, MBA, CIC, COC, CRCR**

*Director, Medicare Review Team,*

*Cloudmed*

Erika joined Cloudmed (formerly Triage Consulting Group), in 2009. She oversees a variety of Comprehensive

Payment Review engagements for hospitals across the country and currently specializes in Medicare hospital reimbursement and regulations. She is a certified inpatient and outpatient coder and is one of the company's experts on ICD-10 and general billing and coding guidelines. Erika and her team have successfully coordinated with CMS and Medicare Administrative Contractors to resolve errors identified in the Medicare Code Editor, Integrated Outpatient Code Editor, and Local Coverage Determinations. Her team oversees Cloudmed's Medicare audits, research, and recovery efforts in addition to leading client trainings to resolve billing and coding related revenue leaks.

**Patrick D. Healy**



*Director of Registration and Scheduling, University of Pennsylvania Health System* Patrick is the Director of Enterprise Schedgistration (Scheduling and Registration) at the University of Pennsylvania Health System (Penn Medicine). He has over 20 years of Patient Access and Front-

End Revenue Cycle experience. Patrick is responsible for implementing, supporting, training, performing QA for over 5000 Registration, and Scheduling end users. He is tasked with leading implementation of all new Penn Medicine acquisitions as well as the optimization of all Registration and Scheduling workflows.

**Steven F. Honeywell, MBA, CRCE**



*Associate Vice President, Patient Accounting, University of Pennsylvania Health System* Mr. Honeywell has over 34 years of Physician Revenue Cycle experience. He is responsible for running the Centralized Physician Billing Office which services more than 2500 physicians (Primary Care and

Specialists) and is responsible for \$1 billion in cash collections. Steven is the President of the Philadelphia Chapter of AAHAM and President/Founder of East Coast CORE which serves as an EPIC Peer to Peer knowledge share group. He is a member of the PNC Healthcare Advisory Board and a leader of the Academic Practice Plan Associate Directors Organization.

**Linh Le, BS, RHIA, CRCP**



*Revenue Cycle Project Coordinator - Corporate Revenue Operations, University of Pennsylvania Health System* Linh Le has over five years of experience in Healthcare and the Revenue Cycle and has made countless positive contributions in managing multiple centralization

and realignment projects ranging from Revenue Cycle job title realignments and centralization initiatives for pre-registration and pre-certification groups.

**Lori Lipocky, CPCU**



*President, Aspirion Health Resources* Ms. Lipocky has over 13 years of experience in working with medical providers on reimbursement issues and 16 years

of Property and Casualty Insurance experience as a Casualty Claims Manager for Allstate. As President of Aspirion Health Resources, she is responsible for the overall success of the operation and uses her expertise to lead the operations involved in the investigating and processing of complex claims such as Motor Vehicle Accident, Premises Liability, Workers Compensation, Veterans Affairs, and Tricare claims for over 75 hospital and physician groups across the United States. Ms. Lipocky is an active member of the Georgia, Washington, and Colorado Chapters of HFMA. She holds a Chartered Property and Casualty Underwriting designation and is a certified Civil and Domestic Mediator for the 3rd Judicial Circuit of Georgia.

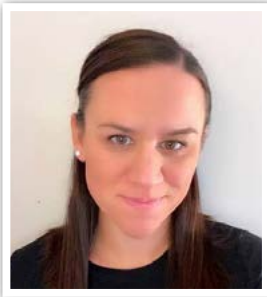
**Katie O'Connor**



*Director, Client Success, Cloudmed* Katie has extensive experience overseeing underpayment review projects for large hospital systems in Illinois,

Florida and Pennsylvania. She helps make sure clients are getting the maximum value out of partnering with Cloudmed.

### Jill M. Richards, MS-HP, CRCE



*Associate Vice President of Revenue Cycle, University of Pennsylvania Health System*  
Ms. Richards is the Associate Vice President of Revenue Cycle for the University of Pennsylvania Health System, where she has responsibility for a number

of areas including components of Patient Access, Coding, and Charge Capture. She has been at Penn Medicine for almost 8 years and previously worked for both Thomas Jefferson University Health System and Navigant Consulting. Jill is a Certified Revenue Cycle Executive, and Advisory Board Fellow as well as a member of both AAHAM and HFMA.

### Donna Smith, BS



*Chief Client Officer, FAIR Health*  
As an executive for FAIR Health's large client base and workers' compensation agencies, Ms. Smith demonstrates how FAIR Health's data brings value to their stakeholders that cross multiple market segments in the healthcare ecosystem. Ms. Smith has over 25 years of experience in the healthcare industry, concentrating on technical solutions for benefits administration, managed care, payor, claims, and providers. Prior to joining FAIR Health, she actively served many facets of the insurance industry sectors, such as employee benefits, workers' compensation, property and casualty, carriers, underwriters, reinsurance, self-insurance, third-party administrators and healthcare technology. Ms. Smith is active in several key industry associations and serves in many capacities as well as well as being a frequent speaker at industry forums representing the many sectors FAIR Health serves.

### Amy Sherman, CHAM, CRCP



*Director of Patient Access, Medstar Health Baltimore region*

Amy has over 25 years of healthcare experience mostly in finance. 12 years ago, she was "voluntold" to assist as interim director for the Patient Access Department.

It was during this time she developed a deep love for patients and service. She requested the department be added to her scope.

Her career path started with being a Medicare Biller, then a Compliance Auditor, followed by a Medicare Intermediary where she learned about writing policy, creating system edits and payor philosophy. Later, she accepted a position at the University of Florida as the Operations Manager, where she learned the aspects of professional revenue and patient throughput. It was during this time that she learned the softer skills in leadership. Leaning on personal experiences she was able to connect with employees using empathy and started to see productivity increase. She gradually saw the culture begin to shift, the employee satisfaction scores increased and the department changed to a more positive and encouraging environment.

As her career has grown one constant has remained the same; the better you treat your team, make them feel valued and heard, the harder they will work for you. Over time she evolved into a Servant leader and is passionate about modeling this approach for future leaders. She has written her first book on the subject and looks forward to it being published in December.

### Christine Telles, CRCE



*President, Marcam Associates*  
With over two decades of experience in the collection industry, Christine Telles serves Marcam Associates as the President and Principal. Having worked in various positions throughout the company, during the course of many years,

she ascended to overseeing the functional operations and provides leadership for the company's day to day workflow.

Ms. Telles received her education through the University of Phoenix; as well as advanced training from Ontario Systems in Muncie, Indiana. She holds a certificate in Management Skills & Leadership Development and continues to refine her IT knowledge, in its application to the ARM industry, by maintaining memberships and actively participating in various organizations. Well respected in her field, she offers general IT and system configuration assistance to other IT ARM professionals in various forums. She's also achieved the highest certification and prestigious designation as a CRCE (Certified Revenue Cycle Executive) through AAHAM.

Christine is an active member of AAHAM as well as several AAHAM local chapters: the Maine Pine Tree Chapter, the New Hampshire/Vermont Twin States Chapter and the Massachusetts Chapter. She is the President of the AAHAM Twin States Chapter and currently serves on the National AAHAM Government Relations Committee. She is the past administrator of the Maine Pine Tree Chapter's website and held responsibility for its development and maintenance.

## Earn 19 CEUs!

Remember, continuing education units (CEUs) are necessary to maintain your AAHAM certifications. Fully registered attendees earn 19 AAHAM CEUs.

The AAHAM ANI offers the solutions you need to succeed, no matter what your challenge or experience level. With 9 educational sessions including a collections impact panel, the Virtual ANI offers unparalleled education and training to meet every individual's needs. Pay one fee, listen as many times as you want!

Earn 19  
AAHAM CEUs  
for only  
\$199

## SESSION SCHEDULE

**Wednesday, October 6th**

### SESSION 1

11:00am - 11:50am

#### **"Combatting A Cash Flow Crisis: Finding Lost Revenue in 2021"**

*Erika Gordon, MBA, CIC, COC, CRCC, Director, Medicare Review Team, Cloudmed*

*Katie O'Connor, Director, Client Success, Cloudmed*

Providers are dealing with never-before-seen fiscal challenges as a result of the COVID-19 pandemic. Using a case study format, this presentation will identify opportunities for quick cash and explain how to find and fix difficult-to-detect errors that can cause direct revenue loss. Use these case studies to identify underpayment risk within your organization and to understand Medicare billing guidelines for NTAP, NCTAP, New Drugs, Modifiers, and ABREBILL. Also gain tips for overturning TRICARE TPL denials and commercial payer drug denials.

### SESSION 2

12:00pm - 12:50pm

#### **"Best Practices in Financial Clearance and Denial Prevention"**

*Evan Dressel, MBA, CHFP, Manager, Healthcare Advisory Group, Baker Newman Noyes*

This session will provide information related to how organizations can organize their systems, processes, and policies to move towards best practices in the front-end revenue cycle areas included within the scope of Financial Clearance. You'll start by examining how the current market and regulatory dynamics are impacting provider operations and decision making and then dive into how these dynamics are driving changes within provider systems. The presentation is intended to apply to both large and small organizations where we observe tremendous variation in terms of financial resources to take on these challenges. As we discuss patient registration processes, we will review a recent case study of how a large academic medical center in Boston adapted their processes to accommodate COVID-19 related surge

volumes in their Emergency Department to retain registration integrity and emphasize patient/staff safety.

### SESSION 3

2:00pm - 2:50pm

#### **"Creating a Culture of Success"**

*Brian Garver, Senior Vice President, Business Development, KeyBridge Medical Revenue Care*

This session, discover how to create a culture of success that produces superior financial results, optimal employee satisfaction, and drives patient satisfaction. No matter what business you're in, your success can very often boil down to one thing, your culture. You may offer the very best medical care for your patients with the big dollars to promote it, but it's the people that will define how successful you are. Your employees have the power to make or break your brand. A deeply embedded culture of success inspires loyalty in employees and makes them want to be a part of a team. It motivates people to do the right thing, not just the easy thing.

### SESSION 4

3:00pm - 4:30pm

#### **Collections Impact Panel Discussion "The Next New Normal, Trends, Challenges and Strategies Facing Revenue Cycle Teams"**

*Moderator: George Buck*

*Panelists: Leslie Bender, Esquire Senior Counsel, Clark Hill  
Mandie Brzon, MBA, Senior Director, Revenue Cycle, Ascension Health*

*Christine Telles, CRCE, President, Marcam Associates*

This session's unique panel will bring their own perspective of the trends, challenges and strategies facing today's revenue cycle process. Our knowledgeable panelists will explore what impacts the past 18 months have had on the work of revenue cycle professionals, what changes are expected in the coming year, and what organizations must begin doing to be ready for the next normal.

With a focus on challenging the status quo, the discussion will explore what the future of work from



home looks like, the role of outsourced revenue cycle management, and the fear of failure that might be holding your organization back from embracing automation and new processes. This lively and thought-provoking panel discussion is not to be missed. Join us as we put the future into focus and determine if you are ready for the next normal.

## **SESSION 5**

**4:30pm - 5:20pm**

### **“Can Price Transparency Tools Help Patient Financial Services Professionals Help Patients?”**

*Donna Smith, BS, Chief Client Officer, FAIR Health*

The demand for pricing transparency is rapidly gaining ground in the evolving U.S. healthcare ecosystem. At the same time, patients are being asked to shoulder a greater share of costs and navigate an exceedingly complex healthcare system. Patient financial services professionals assist patients through this complex conversation. This session will explore ways to use online cost lookup tools and educational materials to keep abreast of patient cost of care and to help patients budget for services. This session will share educational content and information to assist you in staying up-to-date with healthcare costs and to meet patient needs. In this presentation, a variety of engaging visualizations will demonstrate how easy-to-use, online pricing transparency tools can be used to better meet the financial needs of patients and enhance healthcare quality.

**Thursday, October 7th**

## **SESSION 6**

**11:00am - 11:50am**

### **“Implementing Sexual Orientation and Gender Identity”**

*Patrick D. Healy, MHA, Director of Registration and Scheduling, University of Pennsylvania Health System*

This session will provide a detailed presentation of how the University of Pennsylvania Health System optimized both clinical and administrative workflows to account for sexual orientation, gender identity and preferred name. The presentation will focus on the impact on the front end and billing workflows. It will discuss Pennsylvania (also applicable in Maryland, DC, Vermont, California, and other states) law allowing citizens to designate their legal sex as “X”.

## **SESSION 7**

**12:00pm - 12:50pm**

### **“Managing MVA/PI Collections and TPL Liens the Right Way: Improve Patient Experience and Avoid Class Action Litigation While Increasing Collections Appropriately”**

*Lori Lipocky, CPCU, President, Aspirion*

*Kyle Fisher, Esquire, General Counsel, Aspirion*

This session will provide an overview of the variety of Property and Casualty insurance coverages that can increase current cash collections on certain claim types, how these types of coverage can coordinate appropriately with OHI, and the best way to identify these potential payors. You will discuss TPL collections using liens and other methods, focusing on the 5 most common mistakes in TPL programs, some of which can result in costly class action litigation. An update on litigation trends across the nation, related to TPL collections will be discussed.

## **SESSION 8**

**2:00pm - 2:50pm**

### **“Multi-Tiered Approach to Eliminating Prior Authorization Denials, Improving Customer Service and Collecting the Money You Deserve”**

*Steven F. Honeywell, MBA, CRCE, Associate Vice President - Patient Accounting, University of Pennsylvania Health System*  
*Linh Le, BS, RHIA, CRCP, Revenue Cycle Project Coordinator - Corporate Revenue Cycle, University of Pennsylvania Health System*  
*Jill Richards, MS, CRCE, Director of Corporate Revenue Cycle, University of Pennsylvania Health System*

Increasing federal and state regulations are causing many hospitals to struggle to stay current with the ever-changing coding and compliance rules, as well as developing and maintaining a defensible and transparent pricing strategy. This presentation is designed to define the Chargemaster (CDM) and help you determine the next steps to defend your CDM including written criteria, policies, and procedures specific to common risk areas in addition to key industry trends that impact CDM structure, price transparency, and revenue. Learn the steps to consider when implementing an effective Internal Audit and Monitoring program to ensure compliance and optimize reimbursement long term.

## **SESSION 9**

**3:00pm - 3:50pm**

### **“5 Steps to Becoming an Effective Servant Leader”**

*Amy Sherman, CHAM, CRCP, Director of Patient Access, Medstar Health Baltimore region*

Leaning on lessons and experiences from her own life, Amy will share tips on how to be an effective “servant leader.” This session will help you understand the meaning of servant leadership and to apply concepts discussed to recommit to your team, department and organization. Find out solutions to help prevent burnout by identifying ways to set healthy boundaries.

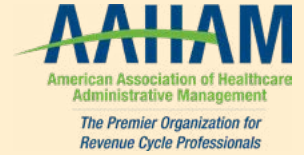
This is an editable pdf, please complete the form electronically.  
 Each attendee must complete a separate registration form.  
**Note:** Confirmations will be emailed

**REGISTER ONLINE AT WWW.AAHAM.ORG**



# 2021 ANI Registration Form

October 5-7, 2021



**“DEDICATED TO YOUR SUCCESS”**



### Special Virtual ANI Pricing

Full registration receives 19 CEUs and access to all sessions and materials 90 days after the virtual ANI. One day registration receives 9.5 CEUs and access to the selected day's sessions and materials 90 days after the virtual ANI.

	Member	Non-Member	
<b>Early Bird by September 10th</b>	\$ 199	\$ 299	\$ _____
<b>Regular</b>	\$ 299	\$ 399	\$ _____
<b>1 Day</b>	\$ 179	\$ 279	\$ _____

Please check:  Wednesday  Thursday

**Total Registration Due** \$ \_\_\_\_\_  
**Join today and take the membership rate!**

I will receive a complimentary registration if I am (check one):

- Executive Committee Member  Committee Chairperson
- Past National President  Speaker

### PAYMENT

- Check - payable to AAHAM
- VISA  MasterCard  American Express

Credit Card #: \_\_\_\_\_

Exp. Date: \_\_\_/\_\_\_ Verification Code: \_\_\_\_\_ Billing Zip Code: \_\_\_\_\_

Name on Card: \_\_\_\_\_

Signature: \_\_\_\_\_

I am a national member of AAHAM:  Member # \_\_\_\_\_

First Name: \_\_\_\_\_ Last Name: \_\_\_\_\_

Title: \_\_\_\_\_

Company/Facility: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Day Phone: \_\_\_\_\_ Mobile: \_\_\_\_\_

Email: \_\_\_\_\_

- Please check:  First Time Attendee  
 CRCE  CRCP  CRCS  CRIP  CCT

- How did you hear about the ANI?  
 Email  LinkedIn  Journal  Social Media  
 Other \_\_\_\_\_

**MAIL FORM TO:**  
 AAHAM, 11240 Waples Mill Road, Suite 200, Fairfax, VA 22030  
 703.281.4043 x 4  
 Make Checks Payable to: AAHAM

## Important Information

- Please print clearly or type the information. A separate registration form must be submitted for each attendee. Membership will be verified for all individuals who pay the member registration fee. Please be sure that you are a current member to not delay the processing of your registration.
- Due to the virtual format and the ability to access sessions and materials for 90 days, there will be no cancellations or refunds. We apologize, but registrations cannot be processed without payment. The early registration rate is determined by the date of receipt of payment. We encourage you to register online at [www.aaham.org](http://www.aaham.org).
- **Remember, for accuracy and expediency, we encourage you to register online at [www.aaham.org](http://www.aaham.org).**

### We offer four easy and convenient ways to register:

- 1.
2. Mail: AAHAM Registration Department  
AAHAM National Office  
11240 Waples Mill Road,  
Suite 200, Fairfax, VA 22030  
Phone: 703.281.4043
3. Fax: 703.359.7562
4. Email: [info@aaaham.org](mailto:info@aaaham.org)

## AAHAM Mission

To provide education, certification, networking, and advocacy for healthcare revenue cycle professionals.

### ABOUT AAHAM

The American Association of Healthcare Administrative Management (AAHAM) is a national professional association of thirty chapters and over 3000 healthcare revenue cycle professionals from hospitals, clinics, billing offices, allied vendors, physicians, and multi-physician groups. AAHAM members direct the activities of the thousands of people who are employed in the healthcare industry.

AAHAM is the preeminent professional organization for revenue cycle professionals and is known for its prestigious certification and educational programs; the professional development of its members is one of the primary goals of the association. AAHAM actively represents the interests of its members through a comprehensive program of legislative and regulatory monitoring and participation in industry groups.

## Education Committee

Kenny Koerner, CRCE  
*2<sup>nd</sup> Vice President*

Catherine (Kate) Clark  
CRCE, CRIP  
*Chair, Maryland Chapter*

Dayle Harlow  
*Nebraska Aksarben Chapter*

George Buck  
*Tennessee Music City Chapter*

Rick Lash, CRCS  
*Western Region Chapter*

Clair Lester, CRCE  
*Florida Sunshine Chapter*

## AAHAM National Office Staff

Executive Director  
Sharon R. Galler, CMP  
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Membership Director  
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Emerald Sponsor



PATIENT FINANCING SOLUTIONS

[www.helpfinancial.com](http://www.helpfinancial.com)

Special  
Virtual ANI Pricing:

Early Bird by  
September 10<sup>th</sup>

**\$199**

(\$299 non-member rate)

Regular \$299

(\$399 non-member rate)

1 day \$179

(\$279 non-member rate)

Mark your calendars for AAHAM ANI 2022 *(in-person)*



October 12-14, 2022

Hilton Baltimore, Baltimore, Maryland