Presentation prepared for: Vision Providers & Staff



Avesis is National

- Executive Offices in Baltimore, MD
- Operations located in Phoenix, AZ

Phone: (800) 828-9341

- Eligibility
- Claims
- Member Services
- Southeast regional office in Atlanta, GA

Phone: (800) 231-0979

- Provider Services
- Prior Approvals



Avesis Medicaid Vision Plans in Georgia

Providing Vision Services for Medicaid members of:

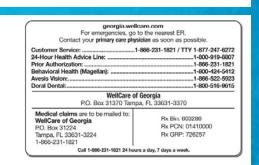
Amerigroup

WellCare



MEMBERS: Please carry his card at all times. Brow this card before you get medical care. You do not need to have this card before you get emergency care. If you have an emergency, call 911 or go to the nearest emergency room. Always call your AMERICAGUUP PCP per non-emergency care. If you have expected rooms at 1-900-6441. If you non-emergency care. If you have expected rooms at 1-900-6441. If you multiple the per nearest emergency and the per nearest emergency per nearest emergenc







Points of Contact

- Nichole Mitchell Manager of Medicaid Services
 nmitchell@avesis.com (800) 522 0258, ext. 296
- Lornetta Gordon Roebuck Provider Services/UM Igordon@avesis.com (800) 522 0258, ext. 293
- Dana Linton Provider Services/UM
 dlinton@avesis.com (800) 522 0258, ext. 130
- Michael Brown Provider Services
 mbrown@avesis.com (800) 522 0258, ext. 129



Avesis Advisory Board for GA Medicaid

- Committee of 9 licensed GA Optometrists
- Act in an advisory capacity to CMOs and Avesis in all matters pertaining to the Medicaid Vision Program in Georgia
- Help to ensure quality communications between GA provider community and Avesis and the CMO's
- Forum for providers to submit recommendations and feedback regarding the program and its administration



Avesis Vision Advisory Board

Avesis Optometric Director: Dr. Paul Ajamian

Representatives Include:

- Dr. Curtis Anderson
- Dr. Thomas Casella
- Dr. Brel Clark
- Dr. Neil Kalin

- Dr. Whitman Lord
- Dr. Michael McQuaig
- Dr. Rita Sinkoe
- Dr. Donna Whitlow



HB1234 – The Medicaid Managed Care Bill

- Bill becomes Effective 7/01/08
- Affects all CMOs and Medicaid Fee For Service Plan
- All three Plans and DCH collaborating on implementation
- Rules will be applied retroactively to allow for implementation and system configuration and testing
- Bill will result in revisions to our Provider appeals process and procedures
 - Specifically mandates that providers be allowed to batch like/similar issues into one appeal request
 - Higher interest (20%) paid for claims overturned on appeal
 - Interest must appear on remit
- Changes appeals time frame



HB1234 – The Medicaid Managed Care Bill

- Dictates time frames
 - Timely Filing 180 days from DOS (no change)
 - Timely Resubmission 90 days from date of RA (no change)
 - Clean Claim Payment 15 business day of receipt (no change)
 - Appealed Claims 30 days from date of denial
 - COB 90 days from the date of primary carrier EOB
 - Covers claims with dates of service July 1, 2008



ELIGIBILITY



Eligibility

It is strongly encouraged that you verify eligibility for each Member's appointment the business day prior to rendering services unless the next business day is the first day of a new month.

Please note that verification of benefits or eligibility is not a guarantee of payment: actual payment is based on the terms and conditions of the plan in force once the claim is received.

Avesis will continue to accept GHP web portal eligibility screen shots as source for verification of coverage only. Utilizations must be verified on the Avesis website.



Eligibility

You may obtain eligibility verification four ways:

- 1. IVR Please bear in mind that this only provides you with information as to whether or not the member has coverage with the CMO on the date of service for our Medicaid members. It does not provide utilization data (whether or not the member has utilized their benefit)
- 2. Website Remember to choose the "coverage slice" that is applicable to the date of service for which you are seeking eligibility. Choose "Member Utilizations" to view the members utilization history.

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Eligibility

- 3. Customer service Customer service is able to provide you with both eligibility confirmation as well as utilization data.
- 4. Fax You may utilize the form found on the following slide for eligibility confirmation. This form will provide you with both eligibility confirmation and utilization data.



FAX ELIGIBILITY VERIFICATION

Avesis Medicaid Eligibility Verification Fax Form

Provider Name	e:		Provider P	IN #:				Fax	Number:		
Member ID Number	Member Last Name	Member First Name	Member DOB	Date of Service	смо	Men Elig	ible		vices Requ		Eligibility Reference
Number						Yes	No	Exam	Frames	Lenses	Number
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structions

- . Complete the appropriate fields indicated above (one line per member) and fax to Avesis' secure fax line at: (868) 332-1632
- Faxes received before 11:00 AM will receive a reply by 12:00 PM
- Faxes received after 11:00 AM will receive a reply by 3:00 PM
- · Faxes received after 4:00 PM will be sent a reply by 10:00 AM the following business day



PROGRAM CHANGES



Program Changes

 During the course of the program, there have been some changes made to the benefit terms and conditions.



Annual Eye Examination Benefit

- Avesis considers an annual eye health examination to be an exam for the purpose of evaluating a member's ocular health, determining the refractive status of the member and in compliance with the enclosed Avesis Eye Examination Standards and Requirements.
- The first comprehensive or intermediate examination during the member's benefit period, consistent with CPT code 92002 and 92004 for new patients; and 92012 and 92014 for established patients is to be provided and will be considered as the annual benefit. This service includes dilation, when professionally indicated, with refraction.

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Annual Eye Examination Benefit

- The provider may not bill separately for dilation or refraction performed on the same date of service or within the same benefit period as the annual eye health examination, and only one (1) refraction will be covered in each benefit year so it should be provided as part of the initial examination.
- Services will be reimbursed at the fee of \$40.00. \$0620 and \$0621 codes will no longer be acceptable in this program.



New Patient Visits

New patient examinations – Avesis will not make payment more than once within a practice or to a single provider practicing from multiple locations at intervals that are less than every three years. This applies to all providers within a practice or to providers who have previously seen patients and then subsequently moved to a new practice.



Amerigroup Changes

- Effective August 1, 2007, the Avesis vision program for AMERIGROUP Community Care (AMERIGROUP) was modified to become a Routine Vision and Materials Program for children only. Avesis continues to be responsible for payment for the routine vision benefit program. Coverage will include all visits consisting of routine vision diagnosis, spectacle frames and lens materials required to correct visual acuity for Medicaid and PeachCare children (under age 21).
- Effective August 1, 2007, AMERIGROUP adult (age 21and older) Members experienced a benefit change that removed coverage for annual eye exams and spectacle materials.



Amerigroup Changes

- Effective September 1, 2007, the payment responsibility transitioned to AMERIGROUP for all medically necessary ophthalmologic services for all members.
- AMERIGROUP Provider Services phone number is 800-454-3730.



WellCare Changes

Effective August 1, 2007 Avesis required that prior authorization be obtained for adult WellCare members requiring spectacles. A minimum refractive error of +/- 1.00 in any of the four primary meridians must be documented in order to obtain approval. The Rx is evaluated in minus cylinder, and requests received in plus cylinder will be converted and the criteria applied. Neither absolute nor add power is considered. Reading glasses are not a covered benefit for adults. Chart notes must accompany these requests.



WellCare Changes

- In addition to the annual eye examination benefit, WellCare members are also covered for medically necessary services, within the scope of practice of optometry. When performed the services will be reimbursed in accordance with the fee schedule.
- All procedures must be billed using the appropriate CPT codes, and all office visits must be billed utilizing the Evaluation and Management (E & M) Codes 99201 99213. Providers should be familiar with the standards outlined in CPT professional coding books.



WellCare Changes

• ICD-9 codes of 784.0 (headache), 307.81 (tension headache), 379.91 (pain in or around eye) 346.0 (classical migraine), and 368.8 and 368.9 (blurred vision) will not be reimbursed as medical diagnoses. Claims submitted with these diagnoses and a medical code will be denied unless medical record documentation is included with the claim or the services have been prior authorized.



BENEFITS



Avesis Georgia Medicaid Vision Plan Benefits for Children (under 21)

- Routine Eye Exam
- Materials
 - Frames and Lenses
 - Buy Up Option
 - Contact Lenses Medically Necessary Only
- Some medical management and co-management for WellCare members. Providers are to bill Amerigroup directly for these services for Amerigroup members.
- Co-pays:
 - None



Avesis Georgia Medicaid Vision Plan Benefits for Adults (21 and over)

For WellCare Members Only

- Routine Eye Exam
- Materials by prior authorization only
 - Frames and Lenses
 - Buy Up Option
 - Contact Lenses Medically Necessary Only
- Some medical management and co-management
- Co-pays: \$10 routine exam copay



MATERIALS OPTIONS



Materials Options

Option One

Providers who select this option sell frames from their frame inventory and use the lab of their choice.

- Dispensing fee not paid
- Lenses reimburse \$20
- Frames reimburse \$20
- Polycarbonate lenses <u>must</u> be dispensed for medical necessity at no extra cost to member's 21 and under who meet the refractive error of -5.25/+4.00 diopters in any of the four meridians.



Materials Options

Option Two

Providers who select this option will receive a consignment frame kit from GCI and place in selection orders with GCI.

Providers will not bill in selection materials

• Dispensing fee paid under CPT codes 92340, 92341, or 92342



Materials Options

Option Three

- Providers who select this option will receive a consignment frame kit from Essilor and will place in selection orders with Essilor (Southern Labs).
- Providers will need to set up an account for Essilor by filling out their application.
- Providers will bill Avesis for the order they send to Essilor in addition to filing for their exam (if applicable) and dispensing fee.
- Providers will receive reimbursement from Avesis for the exam, dispensing fee, and materials at the Essilor contracted rate.
- Providers will receive an invoice monthly from Essilor for materials they have ordered.



Buy Up Options

- Option 1 If a member chooses to buy up on this option providers will merely subtract \$40 from the retail amount of the order and bill the regular claim for materials to Avesis.
- Option 2 If a member chooses to buy up on this option they will need to send payment for the buy up along with the order. For security purposes please do not forward payment via credit card with the order. Simply indicate that you wish to pay by credit card on the form and a GCI representative will contact you via telephone.

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Buy Up Options

 Option 3 – If a member chooses to buy up on this option providers will merely subtract \$40 from the retail amount of the order and bill the regular claim for materials to Avesis.



Non-Covered Services Disclosure Form

NON-COVERED SERVICES DISCLOSURE FORM

To be com	pleted by Avesis Medicaid Provider rendering	Car	e	
	has chosen to receive			
that are abov	e and Medicaid Number re and beyond the benefit covered by Medicaid. I have benefit for frames/lenses (circle one or both) to the pure als.			
QUANTITY	DESCRIPTION RETA	L COST		
			-	
The total amo	ount of the frame is \$ (minus \$20) = ount of the lenses is \$ (minus \$20) =			
Doctor's Sign	ature	D	ate	
To be com	pleted by Member			
	Print Your Name at are above and beyond the material(s) that are covered		ted	
Read the qu	estion and check either YES or NO	YES	NO	
	this purchase uses my entire \$20 annual lens benefit.			
	this purchase uses my entire \$20 annual frame			
	en to receive these materials not covered by Medicaid.			
I am aware t services.	that I am financially responsible for paying for these			
	that Medicaid is not paying for these services beyond otal benefit limit of \$40.			
Patient's Sign	nature if over eighteen (18) or Parent or Guardian	Da	te	

Providers should have members complete this form in its entirety for all buy-ups and other non – covered services.



PRIOR AUTHORIZATION



Avesis Prior Approval Requirements

- Submit via fax to (866) 874 6834 or US postal service with clinical data (chart notes)
- Please be mindful that as indicated on the authorization form, chart notes <u>must</u> accompany all requests
- Prior Approval decisions no later than 5 business days of receipt of all required information



Avesis Medicaid Vision Authorization Form

Avesis Tracking Number:				Expiration Date:				
Consultant Signature:					Date:			
This request is for: Authoriza	tion Contac	t Lense	s 🔲	Other				
Member Name:	rth:	th: ID Number:			CMO:			
Address:		City:	City:			Zip Code:		
Requesting Provider Name:		Aves	sis Provid	der Number:		'		
Address:			City:			Zip Code:		
Contact Person Name:	Office P	hone:	(Office Fax:	E-	mail:		
ervice(s) Requested								
Description	СРТ С	ode	ICD - 9	Patient Rx R	Right Eye	Patient Rx Left Eye		
Notes:								

This form should be completed in its entirety and forwarded to the Prior Authorization Department along with any and all pertinent clinical information.



Services Requiring Prior Authorization

- Materials for members over the age of 21
- Gonioscopy CPT code 92020
- Visual fields CPT codes 92081, 92082, 92083
- Medically necessary Contact Lenses CPT codes 92070, V2500, V2513
- Fundus Photography CPT codes 92250, 92285
- Punctal Occlusion CPT code 68761
 - A4263 to be used for permanent plugs



CLAIMS



Claims Submission

Claims may be submitted one of three ways:

- Through your practice management software using a clearinghouse
- On a CMS1500 claim form please submit to the following address:

Avesis
PO Box 7777
Phoenix, AZ 85011 – 7777
ATTN: Georgia Medicaid Vision Claims

Utilizing our website at www.avesis.com



Claims Follow Up

You may check the status of submitted claims on our website. In order to do so you must do the following:

- Be logged in under the provider of service that was submitted on the original submission
- Have either the members Medicaid number or their last name, first name and the last four digits of their social security number



Corrected Claims

Submission

- If you are missing information (i.e. modifiers, claim lines, etc.)
 you may refile the claim on the web for payment
- If you have submitted incorrect information (wrong code, wrong diagnosis, etc) you will need to submit a corrected claim. To submit a corrected claim:
 - Please write corrected claim on the top of the CMS 1500 claim form in blue or black ink. The scanner does not read red ink
 - Please do not highlight notes on the claim in blue or green highlighter. The scanner reads these colors as black so what ever they highlight is blacked out.



Avesis Claims Payment

- Check runs weekly (each Friday)
- CLEAN CLAIMS processed and adjudicated within 15 business days as required by Georgia state law
- Claims submitted one of three ways:
 - Electronically (Emdeon)
 - Manually entered on www.avesis.com
 - Paper form
- Electronic Funds Transfer available



Electronic Funds Transfer Agreement

Electronic Funds Transfer Agreement

ACCOUNT REGISTRATION INFORMATION				
Name		Tax ID Number		
Address				
City, State , Zip Code				
BANK INFORMATION				
Bank Name	□ Checking	■ Savings	□ Obter	
Address				
City, State , Zip Code				
Routing #		Account#		

I, _______ as the authorized party, allow Aves is to deposit finds. Into my Bank Account using Electronic Funds Transfer. This transfer is for my convenience and allows me to be relimbured for claims filled with Aves is on my be half. All claims filled are in accordance with the terms of the executed Aves is Agreement and the Aves is Provider Manual. All finds shall be deposited into my bank account at the banking institution's lown above. The bank shall provide to Aves is your most terrient address upon request.

Lunderstand that

- The origination of electronic debits to my account must comply with the provisions of United States law.
- Avests and the Bank will share with each other limited account and contract information as necessary to effect these debits.
- By signing this document, Lagree to accept the terms of the Electronic Funds. Transfer.

Telephone Numbe		
Signature of Joint Account Holder	+	Date
	+	
Printed Name of Joint Account Holder		
Signature of Account Holder	Т	Diaho
	Т	
Printed Name of Account Holder	Т	



PROVIDER SERVICES



Services to Providers

- Avesis is primary for Provider Services for both our commercial and Medicaid products.
- Avesis is primary for Member services for our commercial products.
- Avesis has toll free phones staffed by experienced and knowledgeable representatives for all of our products
- State professionals involved in professional decisions regarding care

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Avesis Service to Providers (Cont.)

- Regional meetings and training sessions scheduled for providers
- On-site assistance in your office when possible
- Quarterly update sessions (as needed)



Avenues for Additional Assistance

- Schedule a conference call
- Schedule a web demo
- Schedule an onsite visit



Committed to Technology

24/7 Access to information:

- Web Based
 - Eligibility
 - Claims submission
 - Claims status
- Interactive Voice Response (IVR)
 - Eligibility
 - Benefits



THANK YOU

Thank you for your time & attention.

We at Avesis look forward to continuing our relationship with you and your team.

