## Warm-Up

## Grade 5 NS 1.2

What is $\mathbf{5 0 \%}$ of 40 ?
A 2000
B 200
C 20
D 2

- Use three approaches to find the answer.

Mark is buying a jacket that regularly costs $\mathbf{\$ 5 5}$. If he receives a $\mathbf{\$ 1 0}$ discount, what is the final sale price of the jacket?

- Explain the meaning of the word discount.
- What does sale price mean?

Grade 6 NS 1.4
What is $60 \%$ of 30 ?
A 1.8
B 18
C 180
D 1800

- How might a student obtain each of the answers?


Fill in the missing percentages.


Bar models can be used to provide an alternative way to visualize percent problems that involve discount, sale price, and markup. Bar models help students build upon their prior understanding of percentages and apply that knowledge to solving word problems.

Today's Objective: Using bar models to solve percent problems involving discount, sale price, and markup.

Standards: Grade 6 NS 1.4 and Grade 7 NS 1.7

## Example 1: Problem involving discount

The price of a new pair of shoes is $\$ 40$. If there is a $20 \%$ discount on all shoes, how much is deducted from the original price?

Bar Model

$\therefore \$ 8$ is deducted from $\$ 40$ (the discount)

Method 2
(Proportions)
What is $20 \%$ of $\$ 40$ ?

$x+$| $0 \%$ |
| :---: |
| $20 \%$ |
| $100 \%$ |

$$
\frac{x}{40}=\frac{20}{100}
$$

$\frac{x}{40}=\frac{2}{10}$
$\frac{x}{40}=\frac{2}{10} \cdot \frac{4}{4}$
$\frac{x}{40}=\frac{8}{40}$
$x=8$
$\therefore \begin{gathered}\text { (the discount) }\end{gathered}$

Method 3
(Direct Translation)
What is $20 \%$ of $\$ 40$ ?

$$
\begin{aligned}
& x=20 \% \cdot \$ 40 \\
& x=0.20 \cdot 40 \\
& x=8
\end{aligned}
$$

$\therefore \$ 8$ is deducted from \$40
(the discount)

$$
\begin{aligned}
& x=20 \% \cdot \$ 40 \\
& x=\frac{20}{100} \cdot 40 \\
& x=\frac{2}{10} \cdot 40 \\
& x=\frac{2 \cdot 4 \cdot 10}{10} \\
& x=8
\end{aligned}
$$

$\therefore \$ 8$ is deducted from \$40 (the discount)

Your Turn 1: Problem involving discount
A jacket originally costs $\$ 70$. Wilasha bought it yesterday at $30 \%$ off. How much was her discount?

## Bar Model

Method 2
Method 3

## Your Turn 1: Problem involving discount (solution)

A jacket originally costs $\$ 70$. Wilasha bought it yesterday at $30 \%$ off. How much was her discount?

## Bar Model

## Bar Model 1


$10 \% 10 \% 10 \% 10 \% 10 \% 10 \% 10 \% 10 \% 10 \% 10 \%$

discount
$\mathbf{( 3 0 \%}=\$ 21)$

## Bar Model 2



10\% 20\% 30\% 40\% 50\% 60\% 70\% 80\% 90\% 100\%

discount
$\mathbf{( 3 0 \%}=\$ 21$ )
$\$ 21$ is $30 \%$ of $\$ 70$
$\therefore$ her discount was $\$ 21$


## Example 2: Problem involving discount and sale price

The price of a new pair of shoes is $\$ 40$. If there is a $20 \%$ discount on all shoes, what is the final sale price?


Your Turn 2a: Problem involving discount and sale price
An e-book reader regularly sells for $\$ 220$. It is on sale for $75 \%$ off. What is the sale price of the reader?

## Bar Model

Method 2
Method 3
(~

Your Turn 2a: Problem involving discount and sale price (solution)
An e-book reader regularly sells for $\$ 220$. It is on sale for $75 \%$ off. What is the sale price of the reader?

## Bar Model

| Bar Model |  |  |  |
| :---: | :---: | :---: | :---: |
| \$220 is 100\% |  |  |  |
| 25\% | 25\% | 25\% | 25\% |
| \$55 | \$55 | \$55 | \$55 |
|  |  |  |  |

$75 \%$ of $\$ 220$ is $\$ 165$ (discount) $\mathbf{2 5 \%}$ of $\$ 220$ is $\$ 55$ (sale price)
$\therefore$ the sale price is $\$ 55$

## Method 2

(Proportions)


Your Turn 2b: Problem involving discount and sale price
A pair of noise-canceling headphones regularly sells for $\$ 116$. They are on sale for $75 \%$ off. What is the sale price of the headphones?

## Bar Model

(Proportions)

Your Turn 2b: Problem involving discount and sale price (solution)
A pair of noise-canceling headphones regularly sells for $\$ 116$. They are on sale for $75 \%$ off. What is the sale price of the headphones?

Bar Model

| \$116 is $\mathbf{1 0 0 \%}$ |  |  |  |
| :---: | :---: | :---: | :---: |
| 25\% | 25\% | 25\% | 25\% |
| \$29 | \$29 | \$29 | \$29 |
|  |  |  |  |

## Method 2

(Proportions)

$75 \%$ of $\$ 116$ is $\$ 87$ (discount)

$\therefore$ the sale price is $\$ 29$

Method 3
(Direct Translation)
What is $75 \%$ of $\$ 116$ ?

$$
\begin{aligned}
x & =75 \% \cdot \$ 116 \\
x & =0.75 \cdot 116 \\
x & =87
\end{aligned}
$$

$75 \%$ of $\$ 116$ is $\$ 87$

$$
\$ 116-\$ 87=\$ 29
$$

$\therefore$ the sale price is $\$ 29$

$$
\begin{aligned}
& x=75 \% \cdot \$ 116 \\
& x=\frac{75}{100} \cdot 116 \\
& x=\frac{3}{4} \bullet 116 \\
& x=\frac{348}{4} \\
& x=87
\end{aligned}
$$

$75 \%$ of $\$ 116$ is $\$ 87$
$\mathbf{\$ 1 1 6}-\$ 87=\$ 29$
$\therefore$ the sale price is $\$ 29$

## Example 3a: Problem involving multiple discounts

Jorge bought a watch on sale for $50 \%$ off the original price and another $50 \%$ off the discounted price. If the watch originally costs $\$ 70$, what was the final sale price that Jorge paid for the watch?

Bar Model

$\therefore$ the final sale price is $\$ 17.50$

## Method 2

(Direct Translation)
What is $50 \%$ of $\$ 70$ ?

$$
\begin{aligned}
& x=\frac{50}{100} \cdot 70 \\
& x=\frac{1}{2} \cdot 70 \\
& x=\frac{2 \cdot 35}{2} \\
& x=35
\end{aligned}
$$

$50 \%$ of $\$ 70$ is $\$ 35\left(1^{\text {st }}\right.$ discount $)$

$$
\$ 70-\$ 35=\$ 35\left(1^{\text {st }} \text { discounted price }\right)
$$

What is $50 \%$ of $\$ 35$ ?

$$
\begin{aligned}
& x=\frac{50}{100} \cdot 35 \\
& x=\frac{1}{2} \cdot 35 \\
& x=\frac{35}{2} \\
& x=17.5
\end{aligned}
$$

$50 \%$ of $\$ 35$ is $\$ 17.50\left(2^{\text {nd }}\right.$ discount $)$
$\mathbf{\$ 3 5} \mathbf{-} \mathbf{\$ 1 7 . 5 0}=\mathbf{\$ 1 7 . 5 0}$
(final sale price)
$\therefore$ the final sale price is $\$ 17.50$

## Example 3b: Problem involving multiple discounts

Jorge bought a watch on sale for $25 \%$ off the original price and another $75 \%$ off the discounted price. If the watch originally costs $\$ 64$, what was the final sale price that Jorge paid for the watch?

| Bar Model |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| \$64 is $100 \%$ |  |  |  |  |
| 25\% | 25\% |  | 25\% | 25\% |
| \$16 | \$16 |  |  | \$16 |
|  |  |  |  |  |
|  | $\$ 48$ <br> (1st discounted price) |  |  |  |
|  | 25\% $\mathbf{2 5 \%}$ ( 25\% |  |  |  |
|  | \$12 | \$12 | \$12 | \$12 |
|  | 2nd discount <br> $(75 \%=\$ 36)$ $\underbrace{(25 \%=\$ 12)}_{\text {final price }}$ |  |  |  |
| $\therefore$ the final sale price is $\$ 12$ |  |  |  |  |

## Method 2

(Direct Translation)
What is $25 \%$ of $\$ 64$ ?

$$
\begin{aligned}
& x=\frac{25}{100} \cdot 64 \\
& x=\frac{1}{4} \cdot 64 \\
& x=\frac{4 \cdot 16}{4} \\
& x=16
\end{aligned}
$$

$25 \%$ of $\$ 64$ is $\$ 16\left(1^{\text {st }}\right.$ discount $)$
$\mathbf{\$ 6 4}-\mathbf{\$ 1 6}=\$ 48\left(1^{\text {st }}\right.$ discounted price $)$

What is $75 \%$ of $\$ 48$ ?

$$
\begin{aligned}
& x=\frac{75}{100} \cdot 48 \\
& x=\frac{3}{4} \cdot 48 \\
& x=\frac{3 \cdot 4 \cdot 12}{4} \\
& x=36
\end{aligned}
$$

$75 \%$ of $\$ 48$ is $\$ 36$ ( $2^{\text {nd }}$ discount)
$\$ 48$ - \$36 = \$12
(final sale price)
$\therefore$ the final sale price is $\$ 12$

## Your Turn 3: Problem involving multiple discounts

Antonia is buying a space heater that regularly costs $\$ 90$. It is on sale for $40 \%$ off with an additional $25 \%$ off the discounted price. What is the final sale price of the heater?

## Bar Model

Method 2

## Your Turn 3: Problem involving multiple discounts (solution)

Antonia is buying a space heater that regularly costs $\$ 90$. It is on sale for $40 \%$ off with an additional $25 \%$ off the discounted price. What is the final sale price of the heater?

Bar Model

$\therefore$ the final sale price is $\$ 40.50$

## Method 2

(Direct Translation)
What is $40 \%$ of $\$ 90$ ?

$$
\begin{aligned}
& x=40 \% \cdot \$ 90 \\
& x=0.40 \cdot 90 \\
& x=36
\end{aligned}
$$

$40 \%$ of $\$ 90$ is $\$ 36\left(1^{\text {st }}\right.$ discount $)$
$\mathbf{\$ 9 0}-\mathbf{\$ 3 6}=\mathbf{\$ 5 4}\left(1^{\text {st }}\right.$ discounted price $)$

What is $25 \%$ of $\$ 54$ ?

$$
\begin{aligned}
& x=25 \% \cdot \$ 54 \\
& x=0.25 \cdot 54 \\
& x=13.50
\end{aligned}
$$

$25 \%$ of $\$ 54$ is $\$ 13.50\left(2^{\text {nd }}\right.$ discount $)$
$\$ 54-\$ 13.50=\$ 40.50$
(final sale price)
$\therefore$ the final sale price is $\$ 40.50$

## Example 4: Problem involving markup

A few years ago, a skate shop originally sold a skateboard for $\$ 96$. Today the same skateboard is sold with a markup of $25 \%$. How much does the skateboard cost today?

## Bar Model


$\$ 24$ is $25 \%$ of $\$ 96$ (markup)

$\therefore$ the cost is $\$ 120$

## Method 2

(Proportions)
What is $25 \%$ of $\$ 96$ ?


$$
\begin{aligned}
& \frac{x}{96}=\frac{25}{100} \\
& \frac{x}{96}=\frac{1}{4} \\
& 96\left(\frac{x}{96}\right)=96\left(\frac{1}{4}\right) \\
& x=\frac{96}{4} \\
& x=\frac{4 \cdot 24}{4} \\
& x=24
\end{aligned}
$$

$\$ 24$ is $25 \%$ of $\$ 96$ (markup)

$$
\$ 96+\$ 24=\$ 120
$$

$\therefore$ the cost is $\$ 120$

## Your Turn 4: Problem involving markup

An amusement park recently increased its family season pass by $22 \%$. If the original price of the pass was $\$ 150$, what is the cost of the pass after markup?

Bar Model
Method 2

## Your Turn 4: Problem involving markup (solution)

An amusement park recently increased its family season pass by $22 \%$. If the original price of the pass was $\$ 150$, what is the cost of the season pass after markup?

Bar Model


## Method 2

(Direct Translation)
What is $22 \%$ of $\$ 150$ ?

$$
\begin{aligned}
& x=22 \% \cdot \$ 150 \\
& x=0.22 \cdot 150 \\
& x=33
\end{aligned}
$$

$\$ 33$ is $22 \%$ of $\$ 150$ (markup)

$$
\$ 150+\$ 33=\$ 183
$$

$\therefore$ the cost is $\$ 183$

$$
\begin{aligned}
& x=22 \% \cdot \$ 150 \\
& x=\frac{22}{100} \cdot 150 \\
& x=\frac{2 \cdot 11 \cdot 3 \cdot 5 \cdot 10}{2 \cdot 5 \cdot 10} \\
& x=33
\end{aligned}
$$

$\$ 33$ is $22 \%$ of $\$ 150$ (markup)

$$
\$ 150+\$ 33=\$ 183
$$

$\therefore$ the cost is $\$ 183$

## Extension 1: Problem involving discount and tax

Saydi is buying a pair of jeans that regularly cost $\$ 60$. They are on sale for $40 \%$ off. If the tax rate is $9 \%$, what is the sale price of the jeans including tax?

Bar Model
Method 2
(Direct Translation)

## Extension 1: Problem involving discount and tax (solution)

Saydi is buying a pair of jeans that regularly cost $\$ 60$. They are on sale for $40 \%$ off. If the tax rate is $9 \%$, what is the sale price of the jeans including tax?

## Bar Model



## Method 2

(Direct Translation)
What is $40 \%$ of $\$ 60$ ?

$$
\begin{aligned}
& x=40 \% \cdot \$ 60 \\
& x=0.40 \cdot 60 \\
& x=24
\end{aligned}
$$

$40 \%$ of $\$ 60$ is $\$ 24$ (discount)
$\mathbf{\$ 6 0}-\$ 24=\$ 36$ (sale price)

What is $9 \%$ of $\$ 36$ ?

$$
\begin{aligned}
& x=9 \% \cdot \$ 36 \\
& x=0.09 \cdot 36 \\
& x=3.24
\end{aligned}
$$

$9 \%$ of 36 is 3.24 (tax)
\$36 + \$3.24 = \$39.24
(sale price including tax)
$\therefore$ the sale price including tax is $\$ 39.24$

$\therefore$ the sale price including tax is $\$ 39.24$

