

The background of the slide is a photograph of a stone archway. The arch is made of rough-hewn stone blocks and leads to a courtyard. In the courtyard, there is a fountain with water spraying upwards. The sky is a clear, pale blue. The overall tone of the image is bright and airy.

COURT
SQUARE

WE HAVE BEEN BUILDING
MIDDLE MARKET COMPANIES
FOR OVER 35 YEARS

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ABOUT



We are growth investors focused on the U.S. middle market primarily investing in the business services, healthcare, general industrial, and technology and telecommunications sectors.

EXPERIENCE

The Court Square team is one of the most experienced teams in private equity having completed more than 220 investments over the past three decades. Together we have developed a disciplined investment process and sound, time-tested investment judgment. We leverage our extensive network of current and former portfolio company executives, board members, and investment partners to drive our unique sourcing model and to serve as a valuable resource for our portfolio companies.

VALUE CREATION

Our investment success is based on the disciplined application of our established methodology for value enhancement in the middle market. With patience, expertise, and proper resources, we have helped hundreds of businesses grow and exploit unrealized value opportunities. Our Resource Partners work closely with executive teams on an as needed basis to identify and evaluate outside resources and assist in the execution of these specific performance improvement projects.

PARTNERSHIP

The Firm is committed to partnering with and aligning incentives between our investors, managers, and investment teams to produce long-term, sustainable value. We collaborate with our managers in seeking to identify key value creation opportunities and to ensure our companies have the resources to aggressively pursue these opportunities. We maintain a longstanding tradition of accountability with over \$830 million of personal commitments from our investment team.

DISCIPLINE

Court Square focuses on sectors and business models where we have deep domain expertise and investment experience. Over many years, we have remained disciplined and on strategy, letting investment fads come and go. We maintain a fact-based, data-driven decision making process that includes a rigorous risk and reward assessment and supports strict portfolio and risk management.

CRITERIA



Court Square has consistently focused on middle market businesses.

Strategy

North America Middle Market Buyout

Sector Focus

Business Services

General Industrial

Healthcare

Technology & Telecommunications

Target Size

Equity: \$75MM - \$350MM

Enterprise value: \$150MM - \$1.5BN

Court Square believes that middle market businesses can achieve significant value creation by combining strong management with a disciplined business plan. We seek to invest in companies which are positioned to benefit from favorable market dynamics that can lead to compelling earnings growth. This growth can be driven by (a) favorable sector trends; (b) disruptive business models, products, or services; or (c) platform companies within fragmented industries where consolidation can lead to significant cost or competitive advantages.

In addition to favorable market dynamics, the Firm also looks for situations where significant growth potential is unrecognized or untapped due to limited capital or operational resources, lack of proper incentives, or the current owner's insufficient risk tolerance to pursue an opportunity. Corporate divestitures or entrepreneurially-managed businesses can frequently benefit from our financial, strategic, and managerial expertise and experience.

CURRENT INVESTMENTS



IT Services



E-Learning / Training Software



Car Rental Distributor



Clinical Research Organization



Bandwidth Services Provider



Data Center Server and Storage Solutions



Employee Background Screening



Provider of Performance Chemicals



Online Data Collection Services



Managed Network Service Provider



Distributor of Hotel Rooms



Marketing Services



Pharmaceutical Benefit Manager



Building Products Distribution



Provider of Pharmaceutical Logistics Solutions & Services



Cloud-based Broadband & Communications Provider



Medical Communications Agency



Local Marketing Services



Healthcare Supplies Distributor



Distributor of Petroleum Products

CURRENT INVESTMENTS (CONT'D)



Playground and Specialty
Recreational Equipment



Broadband Connectivity Service
Provider



Digital Marketing and Internet
Advertising Services



Industrial Services



Provider of Memory and Storage
Solutions

ALL INVESTMENTS

Current Investments	Former Investments (Post-2000)	Former Investments (Pre-2000)	
AHEAD	AFS Technologies	A&W Root Beer	Catherines
ANCILE Solutions	AMI Semiconductor	A.M.E.	Celadon
Auto Europe Group	Arizant	Airxcel	Chase Industries
Celerion	Cadence Aerospace	Ajax Magnethermic	ChipPAC
Conterra Ultra Broadband	CompuCom Systems	Allied Digital Technologies	Chromcraft Revington
Data Blue	ERICO	Alumen (Easco)	Clark Material Handling
DISA Global Solutions	Euramax	American Commercial Lines	Condere Corp
Drew Marine	Fibertech Networks	Ameripol Synpol	Conductron
Dynata	Flender	AmeriSource Health Corporation	Copes-Vulcan
Encompass	Harvard Drug Group	Anvil Holdings	Corral America
Getaroom	IWCO Direct	AutoStyle	CORT Business Services
Infogroup	MacDermid	Aviall	Cort Furniture
Integrated Prescription Mgmt	Magnachip	Baker Communications	CR Anthony
Knipper	Mosaic Sales Solutions	Bally Engineered Structures	Danskin/Esmark
Kodiak Building Products	MSX International	Barcalounger Company	DavCo Resturants
Medical Knowledge Group	National Seating & Mobility	Berkline Corporation	Dawn Chemical
Momentum Telecom	Network Communications	Beverage Canners	Del Monte
Mspark	Newmarket	Bob's Stores	Delta Terminal
NDC	nTelos	Brake Pro	Devon Group
Offen Petroleum	Physiotherapy	Brintec (Brand Rex)	Dinner Bell Foods
PlayCore	Pike	Brunner Mond	Dynamic Tech/Dyneer
Smart City	Remy International	Buehler	Easco
System1	Rexel	C&H Sugar	Electrocal Designs
Terra Millennium	Rocket Software	Cable Systems	Elliott Turbomachinery
Virtium	SEAT	Carolina Steel	Enterprise Media
	SGS	Carrols	Eon Labs
	SPS		
	Strategic Industries		
	Vestcom		
	Western Dental		
	Wyle		
	Worldspan		

ALL INVESTMENTS (CONTINUED)

Former Investments (Pre-2000)

Ergo Science	Hartz Chicken	Levitz Furniture	Pursell Industries	Titan International
Euramax	Havco Wood Products	LifeStyle Furnishings	Rax Restaurants	Tom's Foods
Express Messenger Systems	Henredon Industries	Maitland-Smith	RDS Holdings	Tractech
F&W Publications	HID Corporation	Matilda Publications	Reliance Electric	Trianon Industries
FabriSteel Products	Heritage Inks	Merchants Metals	Remy International	Triumph Group
Fair Markets	Hilite Holdings	Mid-Atlantic Coca Cola	RES Associates	Trompeter Electronics
Fairchild Semiconductor	Home Life Holdings	Milk Specialties	Rhodes Furniture	Universal Electric
Faircom	Hoover	Mincorp	Robert Allen Fabrics	Universal Health Services
Fairmont Broadcasting	HRM	Mohasco Corporation	Royster-Clark Group	Valor Telecom
Farm Fresh	Huntsville Television	Mohawk Carpets	Sav-A-Stop	Vectura
First Data Mgmt.	HydroChem Industrial	Morse Shoe	Seven Up	Virginia Supermarkets
Formica	Insilco Holdings	MSX International	Simmons Upholstery	Vision Metals
Fox Photo	Interface Solutions	National Machinery	Sinter Metals	Watermark Communities
Franchise Enterprises	International Airmotive	Navios Shipholdings	Sleepmaster	Who? Vision
Freedom Forge	International Knife & Saw	Neenah Foundry	Smith Alarm Holdings	York International
Frozen Specialties	International Media Group	Palomar Technological	Smith Environmental	Zatarain's Brands
Galey & Lord	Intersil	Pamida	Southern Coil Processing	
Geodyne Resources	IPC Communications	Paper Pak	Specialty Packaging	
Gerber Childrenswear	ISG Resources	Papercraft	Specialty Retailers	
Gilbarco	Ixnet	Parm Tool & Die	Steak & Ale/Bennigan's	
Glenoit Universal	J&L Specialty	Pay'N'Pak	Sterling Holding	
GNI Group	JAC Products	Pen-Tab Industries	Stratford Corporation	
GP Tech	Jancor	Pinnacle Apparel	Sybron Chemical	
Graphic Design Technology	Keller Holdings	Plainwell Paper	Systems Integrators	
Great Lakes Dredge	Kemet	Plantronics	Tennessee Chemical	
GVC Holdings	Kraftube	Polar Corporation	The Garden Companies	
Hancor	Leaseway Transportation	Polyfibron Technologies	Thermal Engineering	
Harrow	Leatherneck	Price Communications	This End Up Furniture	

TEAM



For over three decades, we have successfully navigated through numerous economic, industry and financial cycles, completed multiple landmark transactions, and developed numerous businesses into market leaders.

Jeffrey Abramoff	Mark Lem	Ryan Shanahan
Christopher Bloise	Michael Li	Joseph Silvestri
Evan Brower	Melissa Marte	Olga Skobelsky
Catherine Coleman	Shane McGregor	Jenna Snyder
Bill Comfort	Thomas McWilliams	David Thomas
Edward Crotty	Anthony Mirra	Jeffrey Vogel
Michael Delaney	Anastasia Morozova	Vivek Vyas
Matthew Dennett	Griffin Naylor	Richard Walsh
Brandon Faresich	David Nguyen	John Weber
Booey Ghani	Zachary Packer	Matt Weinsier
Gary Greenfield	Raj Patel	Jared White
Jesse Hermann	Jessica Pizzo	Kevin White
Ian Highet	Christopher Porter	
Kurt Hilzinger	Lew Raibley	
Cindy Huang	Joe Rock	
Harrison Huang	Brian Schmidt	
Steve Lamb	Kyle Schnack	

NEWS



October 2, 2019
J. Knipper and Company,
Inc. and Court Square
Capital Partners Announce
Recapitalization...

One of the Largest U.S. Suppliers of Pharmaceutical Samples Management Services, Combined with Its Rapidly Growing Specialty Pharmacy and Third-Party Logistics Business is Poised for Continued Growth...



May 16, 2019
Virtium Secures Investment
by Court Square Capital
Partners

Major Financial Sponsor Invests in Leading Industrial Solid-State Storage and IoT Solutions Provider to Support Continued Growth and Customer Demand



September 4, 2018
Getaroom Sold to Private
Equity Firm Court Square
Capital Partners

The co-founders of Getaroom have sold a majority stake in the business-to-business hotel and vacation rental provider to private equity firm Court Square Capital Partners...



August 20, 2018
Integrated Prescription
Management Receives
Growth Investment

Integrated Prescription Management ("IPM" or the "Company") announced it has received a growth investment from Court Square Capital Partners ("Court Square")



March 12, 2018
Momentum Telecom to
Receive Majority Investment
from Court Square Capital

Momentum to Continue to Drive Growth and Enable Customers to Thrive...



October 12, 2017
Court Square and HGGC
to Merge Market Research
Leaders Research Now and
SSI

HGGC and Court Square Capital today announced the signing of a definitive agreement to merge Court Square-owned Research Now, a global leader in market research data with Survey Sampling International...

NEWS (CONTINUED)



October 14, 2016
Court Square to Invest in
Terra Millennium

Court Square Capital Partners said it agreed to invest in industrial services business Terra Millennium Corp.



August 15, 2016
National Seating & Mobility
Enters Acquisition Agreement
with Court Square

National Seating & Mobility (NSM) has announced it's "entered into a definitive purchase agreement" to be acquired by Court Square Capital Partners, a private equity firm based in New York City.



February 3, 2016
Court Square acquires
Silver Oak's NDC stake

Silver Oak Services Partners has sold its stake in NDC to Court Square Capital Partners.



November 3, 2015
AHEAD Announces
Partnership with Court
Square Capital Partners

Today is a big day for AHEAD. We have decided to engage in a partnership with Court Square Capital Partners...



August 17, 2015
Pentair to buy Erico Global
for \$1.8 Billion

Pentair PLC has agreed to buy Erico Global Co. of the U.S. for \$1.8 billion in cash, including the repayment of debt, after coming under pressure from activist investor Trian Fund Management LP to strike deals.



June 5, 2015
Cardinal Health to Buy
Harvard Drug Group for
\$1.12 Billion

Cardinal Health Inc. said it will buy the Harvard Drug Group from Court Square Capital Partners for \$1.12 billion to increase its distribution of generic drugs...

CONTACT

Park Avenue Plaza
55 East 52nd Street, 34th Floor
New York, NY 10055

Tel: (212) 752-6110

Fax: (212) 752-6184

Investor Relations

ir@courtsquare.com

