



Our Mission:

To provide exceptional services to ensure that all people with disabilities or special needs, and their families, have equal opportunities to live, learn, work and play in their community.

Dear Easterseals Friends.

Transitioning to the role of President & CEO of Easterseals NH, ME & VT over the past year has been challenging and rewarding. While it has been quite a year, one that none of us will ever forget, I am confident that the past year has made Easterseals NH a stronger organization.

As I look back at the past 12 months, two things stand out: first, that Easterseals NH is blessed with the most dedicated staff. We simply have the best employees, from our administrative staff who work behind the scenes to our front-line direct care support staff. They are devoted, passionate, caring, resourceful, creative, and innovative individuals, who even in the most challenging times, go above and beyond for our clients and the community! And second, we could not accomplish all that we have, and will continue to accomplish, without our community. Thank you to our volunteers, including our dedicated Board of Directors, generous donors, and community partners. We are so blessed to have your support as we continue to serve those in our community most in need.

I'm excited to let you know that over the next few months, the Easterseals NH, ME & VT Leadership Team, along with our Board of Directors, will be kicking off a strategic planning project that will move our three affiliates into the future. The project will do a deep dive into each program, set benchmarks, and enhance services to continue serving our community and filling gaps.

Supporting this strategic plan will be a team of more than 1,600 staff dedicated to carrying out our mission of changing the way the world defines and views people with disabilities and special needs by helping them live, learn, work, and play in their communities. As you will see at the end of this Annual Report, the staff embody what it means to be superheroes! Their passion and dedication to this organization allow us to serve more than 25,000 individuals yearly.

As we look to the future at Easterseals NH, ME & VT, we remain committed to making a profound, positive difference in people's lives. We are grateful to our donors and supporters who believe in and support the life-changing work we do and the superheroes who do it.

Simply put, we can't thank you enough.

Be well.

Mauren Beaurgard

Our **Programs**

Autism Services
Camping & Recreation
Child Development Centers
Community Based Services
Early Supports & Services
Military & Veterans Services
Oral Health Services

Residential & Educational Services Senior Services Substance Use Treatment Services Transportation Services Workforce Development

Our **Leadership** Team

Thank you to the members of the Executive Leadership Team at Easterseals NH. You truly do set the tone for excellence and success.

Maureen Beauregard

President & Chief Executive Officer

Joe Emmons

Chief Development Officer

Nancy Rollins

Chief Operating Officer

Tina Sharby

Chief Human Resources Officer

Elin Treanor

Chief Financial Officer



Clients Served by Program

Autism
Services 65

Residential & Educational Services 525

Total Number Served 25,618

Child Development Centers 317

Senior Services

1616

Early Supports & Services

969

Oral Health Services

3872

Information & Referral

8188

Substance Use Treatment Services

6342

Transportation Services

1177

Military & Veterans Services

1443

Community Based Services

ervices 765

Workforce Development

344

We provided

56,494,121
in free and reduced
priced services in
2019-2020

Financial Statement

INCOME:

Program Service Fees & Grants \$91,781,206 Contributed Income & Other Revenue \$3,724,378 Total Operating Income \$95,505,584

EXPENSES:

Program & Support Services \$85,575,005 Administration \$8,802,004 Total Operating Expenses \$94,377,009

The monies invested in Easterseals NH are managed efficiently and impactfully.

We are proud to report an

Administrative Rate of 10%

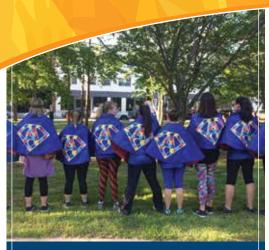


Included in these unaudited financials are the consolidated figures for NH, ME, VT and Farnum. Our finacial statement, audited by Baker, Newman & Noyes, is available at Easterseals NH Headquarters. Excess revenue over expenses has been earmarked by the Board of Directors for program expansion and subsidy. Please note these financial number are unaudited and subject to change.



Our Programs

Staff, clients and their families share what Easterseals means to them



Autism Services

The work I do at Easterseals is my purpose in life. I've always loved being around kids and helping people. I have been working in the Autism program for over four years and I can't imagine myself doing any other job! I look forward to coming in to work each and every day.

- Amanda, Easterseals staff member



I like going to camp because I meet different people from around the states. I love to do different activities. I love making new friends, walking around the lake, and I like doing arts and crafts or painting. - Krystal, Camp Sno-Mo Camper



Child Development Centers

Easterseals is a chance to help shape little minds!

Heidi, Easterseals staff member



Transportation Services

Easterseals means making sure the parents are comfortable and that their children are safe and loved.

Gigi, Special Transportation Services Monitor



Substance Use Treatment Services

Farnum means family. Farnum means realizing I was never broken. Farnum means learning to love and forgive myself. Farnum means thought awareness and constant growth. But most importantly, Farnum means that I get a second chance at life. A chance that I will never take for granted!

- Terril, Farnum client



Military & Veterans Services

Our Programs

Staff, clients and their families share what Easterseals means to them



Workforce Development

Youth Transitional Services stands for a second chance at life. It is also a second family bringing hope and comfort that you adult skills will be ok. I learn how to be more independent and learn to grow and they give me wings to fly.

- Seth Youth Transitional Services client



Early Supports & Services

Easterseals means so much to our family. I would have never thought we would be where we are at with Julian's speech in just



Senior Services

Easterseals to me means continuing to do the things I love to do and finding new hobbies too.

- Roe, Senior Services client





Residential & Educational Services

Easterseals means help, support, assistance and most of all family. They are truly an extended family who are there with all of the skills needed to nurture, guide, and teach the skills needed to be a successful individual. Their expertise is priceless.

- Lisa , mother of Noah, a Residential & Educational Services client

Community Based Services

Easterseals has helped me to have a healthy and happy life. I have difficulties that would prevent me from existing in a normal place. Easterseals provides me with a safe and happy place to live while helping me to grow and make good decisions. I could not live or face the world without Easterseals. - Cindy, Community Based Services client

8 months. We are now able to communicate and fully understand what he wants. Every day, Julian is saying new words. We wouldn't be where we are without Easterseals and Brenda. - Kelsie, mother of Julian, an Early Supports & Services client

President's Council Individual Gifts

Inspiration \$50,000-\$99,999

Larry Gammon & Pat Stavolone Kevin Murphy

Independence \$25,000-\$49,999

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Rick & Marcia Courtemanche

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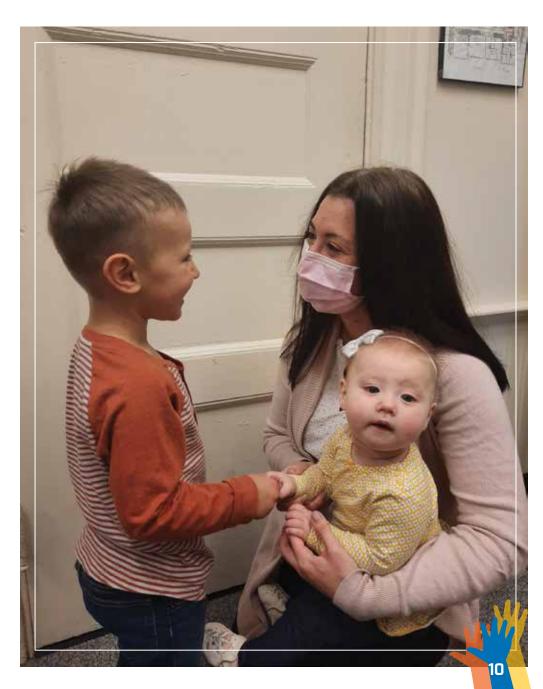
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Tribute Gifts

Each year, gifts are made by friends of Easterseals NH who wish to honor someone special. These gifts are in memory of, in honor of, or in celebration of the lives of family members, friends and others who have touched the donors' life in some way. Easterseals NH is pleased to recognize the following individuals whose lives were celebrated over the past fiscal year.

Sidney Anthony Elaine Ash Kelly Ayotte Robert Baker Marion Bascom Janelle D. Batchelder Dennis P. Beaulieu Maureen Beauregard Craig Belyea Beverly Bernard **Brandt Berry** Richard A. Berryman Agnes L. Biron-Thompson Real Blanchette Gregory Boisvert Matthew D. Boucher Sebastian Boucher Pauline F. Boyce Mary Margaret Breen Muriel M. Britton Linda Bump James W. Burke Phyllis A. Burkush Jason D. Butcher Gerard L. Camire Ernest Chabot Muriel Chabot Tim Chauvette

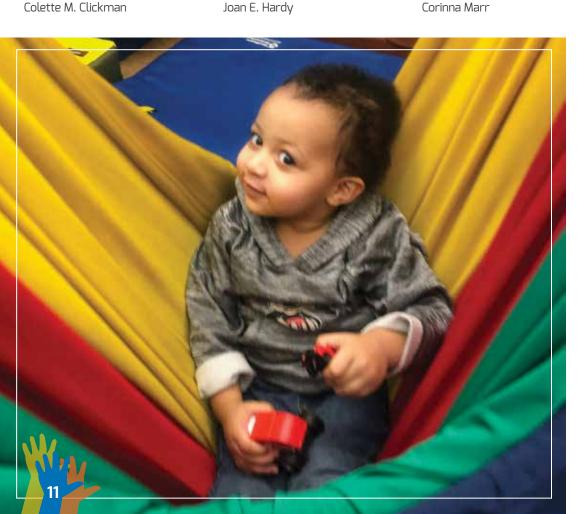
Sarah Cochran Susanne Conlon Lori Cooner Wilfred Corey Michel E. Couret Sandy Dahri Robert Daniels Elaine Davis Al Desjardins Armand Desrosiers Jeffrey Doiron Terrence Donnelly Eleanor Duffy Dorothy Duhaime Jennifer Elderd Joseph T. Emmons Meghan G. Fahey James Farrell Larry J. Gammon Maryalyce Geist-Kiley Autumn G. Getman Elvira Gonzalez Keith Goodspeed David P. Goodwin Dorothy Goodwin Warren C. Gordon Edward M. Hager Kelly M. Haney Joan E. Hardy

Katharine M. Haselton William E. Heitz Jodie Hittle Timothy Huyck Edward Isabelle Raymond Johonnet Krisp Kataxinos Renee Keating Raymond G. Kohler Kathy Koutroubas Ted Krol Lucas Kump Doris B. Labbe John Lachance Conrad E. Lafond Jeanne Lamontagne Michael C. Lang Santos Lara Gertrude Lavalliere Evan J. Leahy David Leavitt Micheline Leduc Moses Lennon David Letarte Lori M. Levesque Jessica Lothridge Andrew MacWilliam Craig Madsen Corinna Marr

Zoeanne Martel Jack McKay Kimberly McMahon Barbara Meedzan R I Merrill Dakota J. Messer Carlton Messinger John Messinger Kaitlyn Millette Robert W. Moore Francis Monahan Patrick Nealon Sandra C. Newbold Frederick J. Nialetz Robert Nowak Joseph T. O'Sullivan Tracey Pelton Florence Perretta Barbara Phelps Fred Phinney Evelyn G. Pilotte Renee & Dan Plummer Denise A. Poulos **Elaine Powers** Timothy Prescott Richard Rawlings Travis Reyes Dean Ridlon Dianne Roberts and Steven Drake Priscilla Robinson Regina Rodrique Keith Rogerson Vincent Rosa Alex E. Saidel Michael Salter Bob Schiferle Brittanie Schwab Matthew F. Sherman Ann M. Smith **Britany Smith** Stephen A. Smith Clement D. Stefanilo

Jimmy Stellos
Bob Tamburri
Marylynn J. Tilton
Priya Tonseker
Charles Trainor
Dorothy B. Tuttle
Steve Undercofler
Maurice Vaillancourt
Robert G. Walker
Michael T. Walsh
Sandra Wilson
Barton Witham

Nathaniel Marr



Legacy Society

We thank the following individuals for their support as Legacy Society members. This group of dedicated friends have included Easterseals NH in their estate plans. To learn about joining the Legacy Society, contact Senior Vice President of Major Gifts & Planned Giving, Courtney Smith, at 603.621.3456 or casmith@eastersealsnh.org.

Anonymous (9)
Dennis & Linda Beaulieu
Dick & Donna Beaulieu
Pat Bernard
The Late Alexander Bosse
The David Boudreau Family
Ellie & David Cochran & Far

The David Boudreau Family Ellie & David Cochran & Family Bradford E. & Kathleen D. Cook Betty Cote Andre & Diane Demers Jamie Fahey

The Galeucia Family

Ben Gamache

Larry J. Gammon Lucy Gobin Charles & Jaye Goo

Charles & Jaye Goodwin & Family Christine Gordon Shirley Gordon

Robert & Beverly Grappone Nancy & Charles Hildreth

Nancy & Charles Hild Nancy Kane Howard Keegan Chris & Kathy Kittle William Klessens Denise M. Krol Elaine Lauterborn Dick & Lorraine Lavalliere
Bob & Dawne Litterst
L'Dor V'Dor Family Fund
Gloria MacVane
Cynthia Makris
John & Beverly Marino
Ron & Cathy Burnham Martin
Albert and Alice McCann
John C. Miles, LLD
Joseph L. Mroz, Jr.
Tim & Eileen Murray
Tracey & Eric Pelton
Robert & Rose Marie Phillips

Renee & Dan Plummer
Michael Reed
Michael & Judith Salter
Bill & Linda Sirak
Courtney Smith
Bette Sotiriou
Christine Sweeney, Ph.D.
Elin Treanor
James & Lynda Truncellito
Raymond Truncellito
Karen & David Van Der Beken
Eugene & Veronica Van Loan III
Grace Yebba

Estate Gifts 1989-2020

Evelyn Arell - 2007 Irma Aust - 2014 Marguertie Aust - 2014 Hilda Bedard - 1991 Everett & Carolyn Bennett - 2018 Robert Burroughs - 1994 Josephine Betley - 2004 Helen Brown - 2000 Adolia P. Burns - 2013 Lyle Clough - 2000 Blanche Connor - 2001

Elinor Dodge – 1996 Robert & Helene Drapeau – 2018 Harvy Dupuis – 1992

Alexandra Davis - 2018

Adelaide Dodge - 1990

Louise Dustin – 1997
Frances Finn – 2009
Henry Fuller – 2001
Alice Gadbois – 1996
Isabelle Gadbois – 1994
Priscilla Gienty – 2005
Scott Greer – 1993
John & Mary Harko – 1997
George & Florence Hyde – 1992
Elizabeth Hoyt – 2009
Roger Jacques – 2011
Joseph Jean – 2015
Ruth Jones – 1997

Irma LeBel - 1992

Josephine Macek - 2015

Genevieve Miller - 2001

Katherine Morse – 2003
Helene Mrozek – 2008
Mary C. Murphy – 2020
Daniel Nicholas – 2010
Donna Ouellette – 2019
Ronald Peavey – 2020
Andrew Polychroni – 2015
Edith Rae – 2015
Marjory Rice – 2000
Louise Richmond – 1997
Robert Rivard – 2000
Mary Fuller Russell – 1999
Olga Senenko – 2014
Marietta Sewall – 2012
Stephen Smith – 2019

Eva Montembeault - 2019

Dorothy Spanos – 2018
Anabelle Schiller – 1996
Irma Stott – 1991
Margaret Sweeney – 2012
Ann Tebbetts – 2003
Eleanor Tilton – 1998
Elizabeth & Frank Touhy - 2006
Tessie Tsamatsulis - 1989
Olivette Turcotte - 1991
Allen Twombly - 1994
Marion Uskaraitis - 2016
Margaret Vanderveer - 1993
Adelaide Walker - 2009
Elsie Wheeler – 1989
Ida Wood – 1991

Lifetime Giving Society

We are grateful to the following individuals whose lifetime cumulative charitable giving has reached the following levels of support:

Chairman's Circle

\$1,000,000+ Level Donors

The late Mr. & Mrs. Robert B. Jolicoeur - 1995

Leadership Circle

\$500,000+ Level Donors

Dennis & Linda Beaulieu – 2018
The Galeucia Family – 2006
Ben Gamache – 2009
Robert & Beverly Grappone – 2017
Cynthia Makris – 2018
The late Eva M. Montembeault - 2019

Mark & Sally Stebbins - 2017

1936 Circle

\$250,000+ Level Donors

Larry J. Gammon – 2015 Bob & Dawne Litterst – 2016 Michael & Judith Salter – 2013

Edgar Allen Founder's Circle

\$100,000+ Level Donors

Frank Buhl - 2020 Dorothy Byrne - 2018 Steve & Elaine Cormier - 2000 Betty Cote - 2008 Kevin & Debbie Duffy - 2019 Charles & Jaye Goodwin - 2016 The Labrie Family - 2019 Dick & Lorraine Lavalliere - 2016 James McClellan - 2014

Matthew & Chastity Boucher - 2018

K. Brian & Linda McLaughlin - 2016 Timothy & Eileen Murray - 2007 Renee & Daniel Plummer - 2018 Richard & Marsha Rawlings - 2018 Alex Ray - 2014 The late Stephen A. Smith - 2017 John & Gladys Sullivan, Jr. - 2019 Thomas & Dede Sullivan - 2016 Tom & Diane Tessier (Nashua) - 2014 Elin Treanor - 2014

Board of Directors

We gratefully acknowledge the hard work accomplished by our Board of Directors. This dedicated group of volunteers willingly gives their time, talent and treasure to help ensure the success of Easterseals NH.



Chairman **Matthew Boucher** Airmar Technology Corp.



Past Chairman Andrew MacWilliam PricewaterhouseCoopers LLP



Vice Chairman Charles S. Goodwin Cogswell Benevolent Trust



Vice Chairman Tom Sullivan Sullivan Construction, Inc.



Treasurer **Bryan Bouchard** Southern New Hampshire University



Assistant Treasurer **Charles Panasis Brady Sullivan Properties**



Secretary Mary Flowers Flowers Communications



General Counsel and **Assistant Secretary Bradford Cook** Sheehan Phinney

Members

For Fiscal Year 2020 (Sept. 1, 2019 - Aug. 31, 2020)

Greg Baxter Elliot Health System

Dennis Beaulieu

White Mountain Insurance Group, Retired

Jim Bee **Morgan Stanley**

Wendell Butcher Colwen Management Inc., Retired

Rick Courtemanche IBM, Retired

Doris Labbe Market My Property, LLC

William Lambrukos Northeast Delta Dental

Elizabeth Lamontagne

K-Community College, Retired

Lucy Lange Manchester Radio Group

Bob Litterst

Fidelity Investments, Retired

lan MacDermott Merrill Lynch

Tracey Pelton PROCON, Inc.

Richard Rawlings

Northwestern Mutual, Retired

Linda Roth **FedPoint**

Mark Sandler

Eversource Energy Rob Wieczorek

Wieczorek Insurance

Christine Williams **Granite State College**

Caring is our SUPERPOWER!



Easterseals New Hampshire

John A. Samenfeld Center 555 Auburn Street | Manchester NH 03103 603.623.8863 easterseals.com/nh





