

Tupperware

We're looking for our

Stars!

You're a star! Your skills as a Consultant can help you touch even more lives when you become a Talent Scout and discover more stars—future new Consultants—around you.

Star talent is everywhere. The friendly person who strikes up a conversation in the checkout line. The young woman who introduces herself when she moves in next door. The salesperson who helps you find the perfect birthday gift. The soccer mom cheering in the bleachers. Offer them a chance to make their dreams come true. Plus, you may qualify for Talent Scout logo products, special bonuses and a star-studded trip to Hollywood!

Our scouting tools feature everything you need to discover and recruit talent:

SCOUTING TOOLS

- ✓ **Tips and conversation ideas**
- ✓ **Label template** for catalogs and brochures
- ✓ **"You've Been Scouted" cards** to give to potential new Consultants
- ✓ **Talent Scout logo image** to add to your business materials
- ✓ **Business cards** you can edit that include the Talent Scout or "65 Years of the Party" logos
- ✓ **Facebook Cover Photos**
- ✓ **Updated VistaPrint templates**, available for purchase

During January 26–February 8, you also have an extra special promotion to share. When new Consultants start right away and achieve qualifying personal sales by March 29, they pay only \$30 for their kit, as well as receive the first two Confident Start program awards—the calculator and money bag and current Host Gift Special.

To find all of the support tools, plus details about the promotions and awards, see your Sales Force website.

Start reaching for the stars today!
Be a Tupperware

Talent Scout!



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FOR ALL SALES FORCE • January 26–February 1, 2013

Recruit 1 Star— **BE A STAR!**

Every 1, Recruit 1!
10,000 Stars Recruiting Challenge
For All Sales Force Members
January 26–February 22, 2013

Stein Ove Fenne, President, Tupperware U.S. & Canada, is asking YOU to help decorate his conference room at the Tupperware Home Office in Orlando, Florida!

Recruit one new Consultant in February and your name will be featured on a star in Stein Ove's conference room!

Think of yourself as a Tupperware Talent Scout. You'll see potential new Consultants everywhere. Offer these talented individuals the opportunity to add more to their lives through Tupperware. You'll find helpful Talent Scout training, business tools and details about the ultimate talent scout award—a trip to Hollywood—on your Sales Force website.

Scout and discover a new **star**, and be one of Stein Ove's 10,000 stars!

Note: Consultants in the Confident Recruiter program may participate in this recognition.



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FOR CONSULTANTS • January 26–February 1, 2013

activity challenge

“Hold” attention with Tupperware Logo Roundabout Wallet!

One Week Activity Challenge • January 26–February 1, 2013

Submit qualifying sales this week and receive the trendy **Tupperware Logo Roundabout Wallet**, part of the spring Tupperware Logo Award Collection. Capture attention with the wallet’s attractive fountain logo design. Interior compartments hold credit and store cards, receipts and bills, and more. Zipper closure keeps everything safe inside.

Consultants: Achieve \$450 U.S./\$550 CAD or more in personal sales



YOU MAKE ME WANNA SCOUT!

Mentoring “key” to being a successful Talent Scout!

February Recruiting Challenge

January 26–February 22, 2013

Qualify during January 26–February 22 for the **Tupperware Talent Scout Keychain** and show off *your* talent as a recruiter! For each of your new Consultants who start their business in February and submits \$150 U.S./\$175 CAD in personal sales by February 22, you qualify for this exclusive keychain. Featuring our new Talent Scout logo, it’s a great way to start conversations with potential Consultants, and a great reminder about your ability to help others realize their dreams.



Receive exclusive “Talent Scout” awards as you build new Consultants’ confidence

Personal Qualified Recruit Challenge • January 26–February 22, 2013

Build your team and your income by encouraging others to start their own Tupperware business. Share the knowledge and confidence you’ve gained and watch your new Consultants enjoy their success.

1st Personal Qualified Recruit*

Small Packables™ Container with Talent Scout Logo. Exclusive! Use this Talent Scout logo product as a mini travel kit or to hold business cards, jewelry, electronic accessories and more. In Tropical Water.

2nd Personal Qualified Recruit*

ADD Business Card Holder. Exclusive! Attach this weather-resistant product to your car’s exterior, signs, the side of your office desk or on anything portable. The clam shell-shaped container withstands rain and heat, and snaps shut to protect your cards inside. It’s a great way to promote your business as you travel around town! Holds up to 35 business cards.

3rd Personal Qualified Recruit*

ADD iLuv mini portable stereo speaker system. This ultra-portable speaker system for MP3 Players and iPods delivers 360-degrees of rich, high-quality sound. Great for enhancing demonstrations!

4th Personal Qualified Recruit*

ADD SuperSonic IQ Sound MP3/MP4 Video Player. Store and play music and videos on your iLuv speaker system. Also includes FM radio. 1.8” Color LCD Display.



* New Consultants who start their businesses during January 26–February 22, 2013, and who achieve \$450 U.S./\$550 CAD in personal sales during their first 30 days.

THE FINE PRINT.

New Consultants and Managers in the Confident Start and Confident Recruiter programs do not participate in this promotion. Please see the Confident Start flyer for awards available through that program.

Note: The national party sales average is \$450 in the United States and \$550 in Canada.

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FOR MANAGERS AND STAR MANAGERS, INCLUDING DIRECTORS IN QUALIFICATION • Jan. 26–Feb. 1, 2013

activitychallenge

“Hold” attention with Tupperware Logo Roundabout Wallet! One Week Activity Challenge • January 26–February 1, 2013

Submit qualifying sales this week and receive the trendy **Tupperware Logo Roundabout Wallet**, part of the spring Tupperware Logo Award Collection. Capture attention with the wallet's attractive fountain logo design. Interior compartments hold credit and store cards, receipts and bills, and more. Zipper closure keeps everything safe inside.

Managers and Star Managers, including Directors in Qualification: Achieve \$450 U.S./\$550 CAD or more in personal sales



YOU MAKE ME WANNA SCOUT!

Mentoring “key” to being a successful Talent Scout! February Recruiting Challenge January 26–February 22, 2013

Qualify during January 26–February 22 for the **Tupperware Talent Scout Keychain** and show off *your* talent as a recruiter! For each of your new Consultants who start their business in February and submits \$150 U.S./\$175 CAD in personal sales by February 22, you qualify for this exclusive keychain. Featuring our new Talent Scout logo, it's a great way to start conversations with potential Consultants, and a great reminder about your ability to help others realize their dreams.



Receive exclusive “Talent Scout” awards as you build new Consultants’ confidence Personal Qualified Recruit Challenge • January 26–February 22, 2013

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february promos

FOR DIRECTORS, STAR TO 3 STAR DIRECTORS, 5 STAR DIRECTORS AND ABOVE • Jan. 26–Feb. 1, 2013

activity challenge

“Hold” attention with Tupperware Logo Roundabout Wallet! One Week Activity Challenge • January 26–February 1, 2013

Submit qualifying sales this week and receive the trendy **Tupperware Logo Roundabout Wallet**, part of the spring Tupperware Logo Award Collection. Capture attention with the wallet’s attractive fountain logo design. Interior compartments hold credit and store cards, receipts and bills, and more. Zipper closure keeps everything safe inside.

Directors and above: Achieve \$750 U.S./\$850 CAD or more in personal sales



YOU MAKE ME WANNA SCOUT!

Mentoring “key” to being a successful Talent Scout! February Recruiting Challenge January 26–February 22, 2013

Qualify during January 26–February 22 for the **Tupperware Talent Scout Keychain** and show off your talent as a recruiter! For each of your new Consultants who start their business in February and submits \$150 U.S./\$175 CAD in personal sales by February 22, you qualify for this exclusive keychain. Featuring our new Talent Scout logo, it’s a great way to start conversations with potential Consultants, and a great reminder about your ability to help others realize their dreams.



Perfect 10 Recruiting Challenge For Directors and above January 26–February 22, 2013

Achieve a Perfect 10 on your personal team for two very special recognitions! When you and your team members register 10 or more new Consultants during January 26–February 22, you receive the exclusive **Tupperware Talent Scout Trophy**, a perfect way to boast your team’s extraordinary recruiting skills. We’ll also include your name and your team’s name on the **Talent Scout commemorative plaque** posted on a Tupperware molding machine at our Hemingway manufacturing plant in South Carolina!



Receive star-studded Regional recognition Top Leadership Team Recruiting Challenge For Top Leaders January 26–February 22, 2013

Encourage your Talent Scouts to share the Opportunity every day! During January 26–February 22, focus on exceeding the number of registered new Consultants in your Organization over the February 2012 sales month. Within each region, the No. 1 Organization in registered new Consultant percentage growth, AND the No. 1 in registered new Consultant number growth will receive a trophy of excellence (and don’t forget bragging rights!).

Receive exclusive “Talent Scout” awards as you build new Consultants’ confidence Personal Qualified Recruit Challenge • January 26–February 22, 2013

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THE FINE PRINT.

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