

WHATEVER IT TAKES TO
BUILD GREAT FUTURES



2019/2020 ANNUAL REPORT



BOYS & GIRLS CLUBS
OF DANE COUNTY

A LETTER FROM THE CEO



MICHAEL JOHNSON
PRESIDENT AND CEO
BOYS & GIRLS CLUBS OF DANE COUNTY

Dear Community Friends and Supporters,

The 2019-2020 fiscal year has been one of the most challenging of my 21-year career in the non-profit sector. A word I keep coming back to is “community”. I have seen our community lift up our young people in their time of greatest need and has given me a renewed sense of gratitude for every friend and supporter of the Clubs.

In February of 2020, Boys & Girls Clubs of Dane County held the grand opening for the largest investment our organization has ever made in the new McKenzie Family Boys & Girls Club in Sun Prairie. Our leap of faith coming to the Sun Prairie was greeted with open arms and we would not be serving youth in our over 20,000 sq/ft facility without the generosity of this community.

In March of 2020, we were hit with another challenge, the COVID-19 pandemic. With our doors closed, we found ourselves feeling like everyone else in our community - uncertain. Uncertain for the thousands of youth we serve each year finding themselves in need of additional support and their families, who've lost jobs and the ability to put food on their tables. Uncertain for our staff who work tirelessly to serve our youth. Uncertain for the health and safety for our neighbors and our young people's futures, as prevalent racial injustices have been brought to the forefront of our county. It would have been an easy decision to do nothing. Instead, we saw a community that showed us what was important to them. We saw a community who learned to lean on one another in our time of greatest need.

With the support of our community, Boys & Girls Clubs of Dane County was able to make the following impacts:

- Raised \$425,000 for 39 local non-profits to cover the essential needs of those most affected by COVID-19
 - 74,492 care boxes provided to local families
 - 42,988 meals were given to youth due to school closures
 - 16,424 meals delivered to senior citizens
 - 7,901 emergency grants awarded for shelter, rent, utilities and supplies
 - 604 people impacted by COVID-19 received medical supplies
 - 119 senior citizens received medical supplies and support services
- Raised \$680,000 during our MOVE4BGC campaign
 - Distributed 165,000 free face masks and gloves
 - Provided over 17,000 meals to youth and families
 - Hired over 140 teenage for paid summer internships
 - Fed over 1,000 First Responders in partnership with local restaurants
 - Built our first ever Virtual Program to continue to serve youth
 - Engaged 350,000 people in a town hall discussion after the murders of George Floyd and Ahmaud Arbery
 - Raised \$200,000 for Business Improvement District

With your support, we remain firmly committed to our mission – “to inspire and empower all young people, especially those who need us most”. Thank you for making this possible.

With Warmest Regards,

A handwritten signature in black ink, appearing to be 'MJ', written over a large, stylized, hand-drawn signature line that forms a wide, shallow 'V' or 'U' shape.



OUR VISION

BGCDC commits to improving the wellbeing of youth, families and communities through innovation and collaboration, ensuring high-quality programming and services.

OUR MISSION

BGCDC will inspire and empower all young people, especially those who need us most, to reach their full potential as productive, responsible and caring adults.

OUR VALUES

Compassion | **Innovation** | **Integrity** | **Respect** | **Accountability**

OUR BIG HAIRY AUDACIOUS GOAL

By 2025, we will be known as an innovator in youth development, impacting youth from preschool through careers. We will reach 15,000 youth, families, and community members, preparing young people with a plan for the future.

CLUB LOCATIONS

Taft Street Boys & Girls Club

2001 Taft Street
Madison, WI 53713

Allied Family Center Boys & Girls Club

4619 Jenewein Road
Fitchburg, WI 53711

McKenzie Family Boys & Girls Club

232 Windsor Street
Sun Prairie, WI 53590

PROGRAM SATELLITE CLUBS

Cherokee Heights Middle School
James C. Wright Middle School
East High School
La Follette High School
Memorial High School
Verona Area High School
West High School
Delavan-Darien High School

CLUB INFORMATION

| | |
|-------------------------------------|-----------|
| Yearly Membership Scholarship Rates | \$10-\$25 |
| Members | 6,312 |
| Employees | 98 |
| Board Members | 29 |
| Program Partners | 100+ |
| Total Volunteers | 990 |

STRATEGIC PRIORITIES



STRATEGIC FRAMEWORK 2020-2025

1

HIGH QUALITY PROGRAMS

Establish and refine innovative programming models that ensure high-quality youth development and drives positive outcomes.

2

CONTINUOUS QUALITY IMPROVEMENT

Be a leader in continuous quality improvement by measuring outcomes to deepen impact for youth, families and communities.

3

ENGAGED WORKFORCE & VOLUNTEERS

Increase organizational capabilities by building strong, engaged staff and volunteers, including Board and committees.

4

LONG TERM IMPACT

Build a collective brand that inspires stakeholders to invest their time, talent and treasure for our members.

5

ADVOCACY FOR YOUTH

Advocate for the wellbeing of youth, families and communities.

6

STRATEGIC GROWTH

Build financial sustainability to strategically serve more youth, families, and communities.

To view our entire strategic framework Vision 2025 visit www.bgcdc.org/strategicpriorities

MEMBER AND FINANCIAL OVERVIEW

SCHOOL-BASED MEMBERSHIP

1,718

YOUTH OF COLOR

89%

CLUB-BASED MEMBERSHIP

4,595

YOUTH OF COLOR

88%

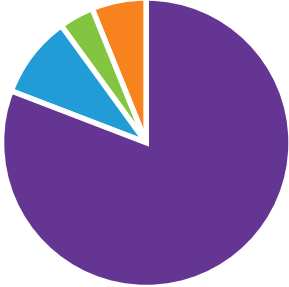
MEMBERS WHO QUALIFY FOR FREE-REDUCED LUNCH

*Of those who reported

64%

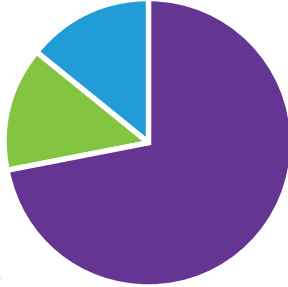
1,326

AVERAGE DAILY ATTENDANCE



TOTAL REVENUE
\$7,589,425

- Contributed Support: 81%
- Special Events: 9%
- United Way: 4%
- Fees & Other: 6%



TOTAL EXPENSES
\$6,386,434

- Programs: 72%
- Development: 14%
- Administration: 14%

*Revenue comes from a variety of sources, including grants, contract for service, donations and membership fees. Fundraising campaigns include direct mail, online and special events. All donations are voluntary.

DEMOGRAPHICS & FINANCES



ANNUAL HIGHLIGHTS



ANI DICKERSON
CLASS OF 2020-2024, MARQUETTE UNIVERSITY

YOUTH OF THE YEAR

Since 1947, Youth of the Year has been Boys & Girls Clubs of America's premier recognition program, celebrating the extraordinary achievements of Club members. Each year, one exceptional young person from a Boys & Girls Club rises to the role of Youth of the Year. The Youth of the Year serves as both an exemplary ambassador for Boys & Girls Club youth and as a strong voice for all of our nation's young people.

Ani, a Class of 2020 graduate of the AVID/TOPS program at Madison West High School, has been a member of the Boys & Girls Clubs since the age of seven. Ani is an active sister, daughter, and role model for younger students, as well as an active member of the Black Student Union. She has moved beyond her comfort zone to speak up and discuss complicated issues such as race at her school and has been recognized through West High School's student spotlight for her dedication and leadership. As an aspiring criminal defense lawyer who is passionate about prison reform, she strives to help people who deserve a second chance. Ani is a student at Marquette University studying Pre-Law.



“During my time at the Boys & Girls Club I was able to gain crucial social skills, develop supportive relationships and gain financial knowledge. I became more self-aware of my worth in the Club and was constantly reminded of my importance.” - Ani

MCKENZIE FAMILY BOYS & GIRLS CLUB BUILDING GREAT FUTURES

Our journey to joining the Sun Prairie community began 10 years ago. Community leaders recognized the need for additional support for children and families as the population continued to grow. Due to the extraordinary generosity of John & Jo Ellen McKenzie and their \$1M donation, the new Club was established in their name.

Our new 20,000 sq/ft building features multi-use classrooms, a technology hub, a full kitchen, an art room, a gym, and a performing arts stage to house our high-quality, licensed programs. The center has a full-day Preschool and after school programs.

Programs are designed to build skills in Character & Leadership, Education & Career Development, The Arts, Health & Wellness, Sports & Recreation and Family Engagement. At full capacity, this Club will serve more than 87 preschoolers and 120 youth in the Sun Prairie community!



**THE MCKENZIE FAMILY
BOYS & GIRLS CLUB**

A BRANCH OF BOYS & GIRLS CLUBS OF DANE COUNTY

ANNUAL HIGHLIGHTS



ANNUAL HIGHLIGHTS

COVID-19 EMERGENCY FUND

Boys & Girls Clubs of Dane County, Selfless Ambition, United Way of Dane County, and other community-based organizations partnered to raise and distribute over \$425,000 in funds to cover the essential needs of youth, individuals and their families affected by the COVID-19 virus.

Through the generosity of hundreds of individuals, we were successfully able to address the following Funding Priorities:

- **Medical supplies for those who are impacted by the COVID-19 virus.**
- **Meals for youth due to school closures.**
- **Funds to distribute to local shelters in support of families and individuals in need.**
- **Funds to support college students who were in need of temporary housing and meals.**
- **Funds to support senior citizens who needed meals, transportation and medical assistance.**

We are proud to share our full results of the COVID-19 Community Emergency Fund - See Page 9



COVID-19 Community Emergency Fund

Final Results

Sponsored By: Boys & Girls Clubs of Dane County, Selfless Ambition and United Way of Dane County

\$425,000 was raised and distributed to cover the essential needs of youth, individuals and their families affected by COVID-19. Through the generosity of hundreds of individuals, we were able to address the following funding priorities.

42,988

Meals for Kids Due to School Closures

"People are getting food who otherwise might not have been able to access food." - YMCA of Dane County



604

Medical Supplies for Those Impacted by COVID-19

"We were able to develop a health screening for each of the 100 men who stayed at the facility to prevent the spread of COVID. We also were now able to provide virtual nurses to conduct evaluations as needed."

- Porchlight, Inc.



16,424

Meals for Senior Citizens



119

Medical Supplies and Services for Senior Citizen

"This whole experience would have been much more challenging had we not had good working relationships in place with other providers. While we have always believed in the power and spirit of collaboration, having those relationships in place made it much easier to function under unwieldy circumstances."

- Colonial Club

40,960

Meals for Adults and Children

7,901

Emergency Assistance for Shelter, Rent & Utilities, and Supplies



74,492

Care Boxes



"Bayview Foundation would not have been able to pivot to meet its resident's food needs without the immediate funding from the Boys & Girls Club of Dane County."

61

Meals and Rental Assistance for College Students

"Receiving COVID-19 Emergency Funds has considerably helped my financial insecurities in this time. Knowing that I can now pay my rent and have food has given me tremendous peace of mind and has allowed me to focus on my studies."



ANNUAL HIGHLIGHTS

GET TESTED TODAY CAMPAIGN

In partnership with Public Health Madison & Dane County, we hosted six FREE COVID-19 testing sites at various locations throughout Dane County through our Get Tested Today campaign! A total of 1,084 people were tested during this three-week campaign.

Additionally, in partnership with Walworth Volunteer Services, United Way of Walworth County and Emergency Management Division, we provided 2 testing sites at Delavan-Darien High School reaching 667 people. We are very proud of our staff and volunteers who helped make this campaign happen, ensuring under-represented communities have access to free COVID-19 testing.

RESULTS

- **1,084 people were tested in Dane County**
- **667 were tested in Walworth County**
- **71% of those tested stated it was their first time getting tested***
- **45% of individuals tested were people of Color***
- **21% did not have established healthcare***
- **28% had symptoms or were exposed to someone with COVID-19***

*Based on Public Health Madison & Dane County



MOVE4BGC

Move4BGC brought family, friends, coworkers and neighbors together for a fun-filled campaign promoting active, healthy lifestyles while raising funds for the Boys & Girls Clubs of Dane County. This was the Club's first ever, completely virtual campaign. Pledges raised supported the ongoing mission of Boys & Girls Clubs of Dane County to provide programs that inspire and cultivate our youth to realize their full potential.

INITIAL GOALS

Raise \$600,000 to:

- **Feed over 1,000 First Responders in partnership with local restaurants**
- **Provide meals to youth and families**
- **Provide virtual programs to BGDC members**

IMPACT

Raised over \$681,000 which:

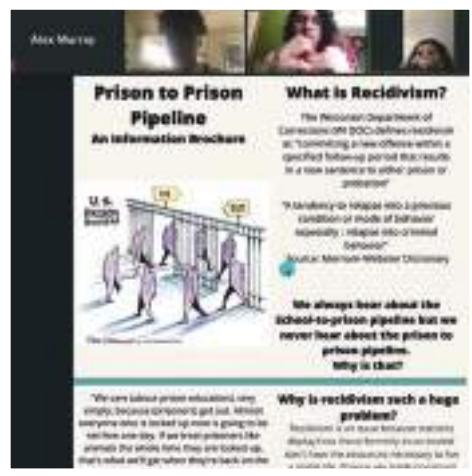
- **Provided 17,000+ meals to youth and families**
- **Hundreds of First Responders were fed in partnership with local restaurants**
- **Hired 140 young adults for paid summer internships**
- **Distributed 165,000 free face masks and gloves**
- **Launched our first ever Virtual Program**



ANNUAL HIGHLIGHTS



CHARACTER & LEADERSHIP



Responsibility Work Ethic LEADERSHIP SKILLS Readiness TRAINING Morality

JUNIOR STAFF

Youth learned the basics of job readiness, professionalism and work ethic through our Junior Staff Program inside of our Clubs. This program focused on three specific training tracks; Membership Services, Assistant in the Child Care Program and Sports Specialists.

CAREER LAUNCH

Prepared teens for the world of careers and work. Through Career Launch, Club teens 13-18 years old embarked on a journey to explore possible vocations, make sound educational decisions and find success in the world of work.

YOUTH LEADERSHIP FOR SOCIAL CHANGE

Students participated in leadership development training as they collaborated on a community impact project to create positive change in Madison.

Happiness Mental Health **NUTRITION** **LIFE SKILLS** Healthy Habits Mindfulness **MOVEMENT**

TOTAL MEALS SERVED: 58,780

HEALTHY HABITS

Healthy Habits emphasized good nutrition, regular physical activity and improved overall well-being. Members created snacks focusing on fresh produce through our collaboration with Second Harvest Food Bank of Southern Wisconsin, the Kids Café and United Way Predolin Foundation grants. All meals and snacks served met the meal pattern requirements for the Child and Adult Food Care Program (CACFP) including serving whole grains, increasing fruit and vegetable consumption, limiting sugar intake and access to milk and other low-sugar dairy products.

ORAL SYSTEMIC HEALTH INITIATIVE

The purpose of this initiative is to provide oral and systemic health preventative care and education to our members and the greater community. Goals for the Community Oral Health Center at the Allied Family Center are to provide dental hygiene education and literacy, improve dental health hygiene behaviors, decrease dental office visit anxiety and improve oral health outcomes.

HEALTH & WELLNESS



EDUCATION AND
CAREER DEVELOPMENT



Digital Career Experience

Teens Of Promise

COLLEGE READY SCHOLARS

AVID/College Club

Summer Internships

IMPACT

Advancement Via Individual Determination/Teens of Promise is a high-intensity, in-school and out-of-school partnership between Madison Metropolitan School District (AVID) and the Boys & Girls Clubs of Dane County (TOPS) focused on supporting students to develop the writing, inquiry, collaboration, organization and reading skills needed to be college and career ready. AVID/TOPS students increase their GPAs, attendance, high school graduation and college acceptance.

Middle/High School

- **Average GPA Seniors 3.03**
- **92% district grad rate vs. 97% for AVID/TOPS**
- **Report showed significantly higher cumulative GPA**
- **Report shows higher AP/honor course credit**
- **James C. Wright Middle School and Madison East High School were nationally recognized for their school-wide equity initiatives**

CAREER EXPLORATION

AVID/TOPS

TOPS College Success

Youth Leadership for Social Change

JOB READINESS

EDUCATION AND
CAREER DEVELOPMENT



College

- **BGC scholars in AVID/TOPS had a 21.5% higher college enrollment rate than their peers**
- **154 of our TOPS Scholars earned a post-secondary credential or degree.**

Career

- **Over 500 members were impacted by career programming**
- **140 students were placed in internships**
- **82% felt more prepared for future jobs & internships**
- **94% made professional connections for future opportunities**
- **Interns became more confident in their career paths, learned to ask questions in the workplace, and explored new career options**
- **Summer career programming was nationally recognized by Boys & Girls Clubs of America**



See the entire education report done by The Wisconsin Center For Education Research at <https://wp.me/a9INbB-zF>

SPORTS & RECREATION



Leadership **Reduced Stress** **TEAMWORK** Life Skills **RELATIONSHIPS** Confidence **PHYSICAL ACTIVITY**

GIRLS ON THE RUN

Focused on understanding oneself, valuing relationships and teamwork, and recognizing how young women can shape the world at large via fitness and long distance running. The “Allied Power Squad” successfully ran their very first 5k this year!

SPORTS ACADEMY

Giving kids the chance to play. Programs and camps are offered year round for members interested in basketball, baseball, football and dance. We offered enrichment, lessons in sports history and provided guest speakers.

Imagination Story Telling

SELF-EXPRESSION

Creativity INDIVIDUALITY

STYLE

RISING STARS

Serving youth ages 13-15 years old. Members had the opportunity to develop skills such as; team work, decision making, leadership, and negotiation through the art of dance.

IMPACT

- **100% of participating members felt that dance helped them make better decisions**
- **100% of participants felt that dance helped them develop self confidence**
- **80% of participants said dance gave them an outlet to express thoughts, feelings and emotions**



FAMILY ENGAGEMENT



RESOURCES

Connection Teamwork TRUST

RELATIONSHIPS

Growth Love LEARNING

The engagement protocol is based on a tiered intervention approach and founded in the Strengthening Families evidence-based framework for strengthening families and reducing child abuse and neglect.

OUR GOALS

- **Assistance in applying for unemployment, local grants, foodshare and educational opportunities**
- **Providing access to the Boys & Girls Club Community Resource Coordinator**
- **Host Family Fun Nights providing thematic engaging activities, community resources, an evening meal, raffle prizes and, of course, time for connecting**
- **Providing Financial Aid Nights supporting families & members in applying for federal financial aid for college**
- **Strengthening families and reducing child abuse and neglect**

THANK YOU TO OUR DONORS!

\$1,000,000+

John & Jo Ellen McKenzie

\$500,000 - \$1,000,000

The Burke Foundation, Inc.

\$100,000 - \$499,999

1Climb

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