



THE SIMPSONS

**Which Simpsons Character
are you aligned with?**

Take the Test

- You have to select one letter from each of 4 pairs of opposing personality type indicators
- This will result in a 4 letter code
- The code will be cross matched to one of 16 Simpsons characters with whom your personality is most closely aligned

The first pair – Direction of your Energy Force

E

or

I

You prefer to direct your energy to deal with people, things, situations.

You prefer to direct your energy to study ideas, information, explanations or beliefs.

The second pair – Information Processing

S or N

You prefer to deal with facts, what you know, to have clarity, a realist in the here & now – for you the force is a tool - a fission screwdriver

You prefer to deal with ideas, look into the unknown, to generate new possibilities or to anticipate what isn't obvious, you seek the nature of the force

The third pair – Making Decisions

T or F

You prefer to decide on the basis of logic, using an analytic and detached approach.

You prefer to decide using values and/or personal beliefs.

The fourth pair – Organizing your Life

J

or

P

You prefer your life to be planned in a stable and organised way

You prefer to go with the flow, to maintain flexibility and respond to events

The Cross Match

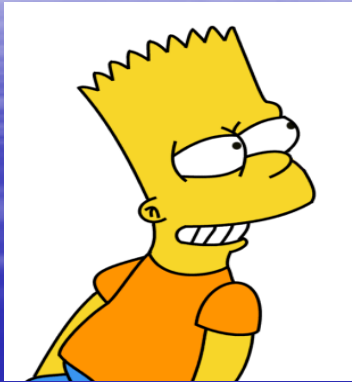





**You Should have a 4 letter code
e.g. ENTP - Find your Simpson
character in the next 4 slides**


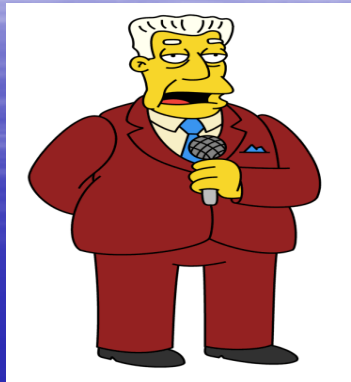


Protectors (SJ)

Type	ESTJ Chief Wigam	ESFJ Ned Flanders	ISTJ Principal Skinner	ISFJ Marge Simpson
Character				
Strength	Enthusiastic people who are driven to fulfil their obligations and duties. They are committed to relationships which they consider to be lifelong & unalterable – Good in a tight spot	Warm hearted individuals who highly value their relationships. Customer focused with the ability to bring out the best of people.	Honour their commitments, Able to take constructive criticism well	Warm, friendly and affirming by nature, Excellent organizational capabilities
Weakness	Tendency to always needing to be in charge and maybe controlling of friends & colleagues.	Can be self-sacrificing and may not pay enough attention to their own needs	Tendency to believe that they're always right, Their value for structure may seem rigid to others	Extreme dislike of conflict and criticism, , Unlikely to express their needs, which may cause pent-up frustrations
Click for more Info	<u>ESTJ - Overseer</u>	<u>ESFJ - Supporter</u>	<u>ISTJ - Examiner</u>	<u>ISFJ - Defender</u>



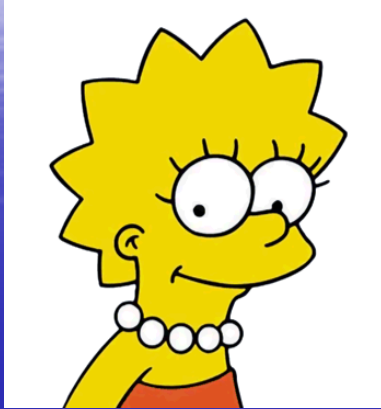
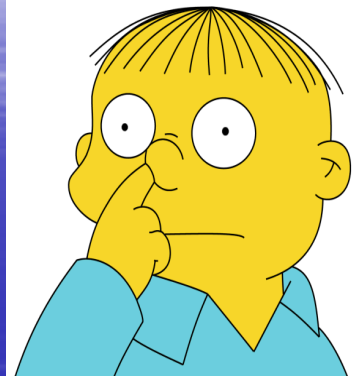
Creators (SP)

Type	ESTP Bart	ESFP Homer	ISTP Sideshow Bob	ISFP Smithers
Character				
Strength	They love action and always seem to be doing something. Clear-headed when dealing with emergencies. Enjoy lavishing loved ones with big gifts. good to have on your side, corporate suit	Generous & will go out of their way to help a colleagues. Live for the moment & know how to make the most of each moment.	Usually self-confident, are not threatened by conflict or criticism	Flexible and laid-back, usually willing to defer to their mates, Warm, friendly and affirming by nature
Weakness	Get bored easily. Enjoys lavishing loved ones with big gifts	Can take conflict personally. Resist relationships that require them to function on a high intuitive or thinking level	They thrive on action and excitement, and may stir things up to create it	Extreme dislike of conflict and criticism, Tendency to hold back their thoughts and feelings, unless drawn out
Click for more Info	<u>ESTP - The Persuader</u>	<u>ESFP - The Entertainer</u>	<u>ISTP - The Craftsman</u>	<u>ISFP - The Artist</u>

Intellectuals (NT)

Type	ENTJ Krusty the Clown	ENTP Kent Brockman	INTJ Mr Burns	INTP Prof Frink
Character				
Strength	Enjoys lively intellectual conversations - welcoming such interactions as a learning opportunity	Laid back and can get along with almost all other types of people. Enjoy discussing & debating theories and concepts that interests them.	Not threatened by conflict or criticism, Able to leave relationships which should be ended,	Approach things which interest them very enthusiastically, Richly imaginative and creative
Weakness	Can be direct & confrontational	Can initiate arguments because they enjoy the debate.	May be insensitive at times, Tendency to be unwilling or unable to accept blame	Tend to be suspicious and distrusting of others, Tend to "blow off" conflict situations by ignoring them, or else they "blow up" in heated anger
Click for more Info	<u>ENTJ - The Chief</u>	<u>ENTP - The Originator</u>	<u>INTJ - The Strategist</u>	<u>INTP - The Engineer</u>

Visionaries (NF)

Type	ENFJ Apu	ENFP Barney Grumble	INFJ Lisa Simpson	INFP Ralph Wigam
Character				
Strength	Warm sociable people who are keenly in tune with other's feeling & perspectives	See the best in people and likely to bring out the best in people. Put a lot of effort into making thing work out between people	Have very high expectations for themselves and others (both a strength and weakness) , Sensitive and concerned for others' feelings	Have Driven to meet other's needs, Strive for "win-win" situations
Weakness	Well defined value systems can make them inflexible in some areas		Extreme dislike of conflict and criticism	May tend to be shy and reserved , Perfectionist tendencies may cause them to not give themselves enough credit
Click for more Info	<u>ENFJ - The Mentor</u>	<u>ENFP - The Advocate</u>	<u>INFJ - The Confidant</u>	<u>INFP - The Dreamer</u>

What is personality?

A person's preferred style of behaviour

We are “creatures of habit”

So, tend to be consistent over time and situations

If behaviour or personality wasn't reliable, there'd be no point in measuring it

One measurement systems is the Myer Briggs Type Indicator – similar to the one just performed

Myers-Briggs Type Indicator

- What the MBTI is:
 - Measure of our dominant preferences for taking in information and making decisions
 - May not be polarised clearly between scales
 - So, you can be “a little of both”
 - No profile is better or worse than another
 - Helps explain our working style preferences
 - Based on the theory of Carl Jung
- What the MBTI isn't:
 - A measure of abilities – it's not a test
 - No right or wrong answers
 - Tool is an ‘indicator’ – you can agree or disagree

The Scales

Extraversion (E)	Introversion (I)
Sensing (S)	Intuition (N)
Thinking (T)	Feeling (F)
Judging (J)	Perceiving (P)

UK Population

ISTJ	ISFJ	INFJ	INTJ
13.7%	12.7%	1.7%	1.4%
ISTP	ISFP	INFP	INTP
6.4%	6.1%	3.2%	2.4%
ESTP	ESFP	ENFP	ENTP
5.8%	8.7%	6.3%	2.8%
ESTJ	ESFJ	ENFJ	ENTJ
10.4%	12.6%	2.8%	2.9%

What next?

- You can complete more comprehensive Myer Briggs test online Click here. <http://www.mypersonality.info/personality-types/>
- Consider what type your clients may be. There are useful tips on how to deal with the different types.
- Other Links
 - <http://www.famoustype.com/index.htm>
 - <http://www.myersbriggs.org/>
 - <http://www.personalitypage.com/home.html>