



**MORE LAW FIRMS THAN EVER ARE
MAKING THE MOVE FROM ON-PREMISES
SOFTWARE TO THE CLOUD.**

Why hasn't yours?

netdocuments®

In the next three to five years, **cloud technology will be a driving factor** in the legal technology profession.

ILTA Technology Survey

“ **A definite trend we’ve seen is firms moving applications to the cloud.**

ILTA Survey

Lawyers are becoming more familiar with cloud technologies and are attracted by anytime, anywhere access, low cost of entry, predictable monthly expenses, and robust data backup. Notably, almost 30% indicate that cloud services provide the benefit of giving greater security than they can provide on their own.

American Bar Association

More law firms than ever are making the move from premise-based software to cloud computing legal software.

ABA Legal Technology Survey Report



You can't fight gravity.

A Fortune 50 CIO when asked about their “Cloud First” strategy

Moving to the cloud can make your law firm **more secure and efficient** both immediately and year over year.

The pandemic changed the course of many companies for the long-term. With working remote becoming the norm, VPNs and on-premises solutions consistently slowing down productivity, and a greater need for collaboration and security, the benefits of the Cloud are clearer than ever before.



Working remote is the new normal.

While the pandemic certainly sped the 'work remote' trend up nearly overnight, pandemic or not, working from home is now here to stay. With that, firms are moving to the cloud (over VPN or on-premises options) to enhance security and productivity. In fact, 89% of ILTA survey respondents stated they now consider moving to the cloud, up 17% from 2019.



Companies want long-lasting results and to minimize change.

Changing any system or process at a firm requires a financial investment as well as time. To minimize impact, Firms are recognizing that true-cloud solutions will streamline efforts overtime, minimizing new software to learn and risky upgrades to manage. In fact, 48% of respondents in the 2020 ILTA survey state they plan to move to the cloud for good.



Companies want security AND productivity.

The unforeseen challenges of 2020 also came with many new applications, technologies, and software to ensure business continuity and collaboration while the entire workforce operated from their homes. These rapid shifts inadvertently caused data and security fragmentation throughout organizations. With a cloud-based document management system, many of these unforeseen challenges can be alleviated.



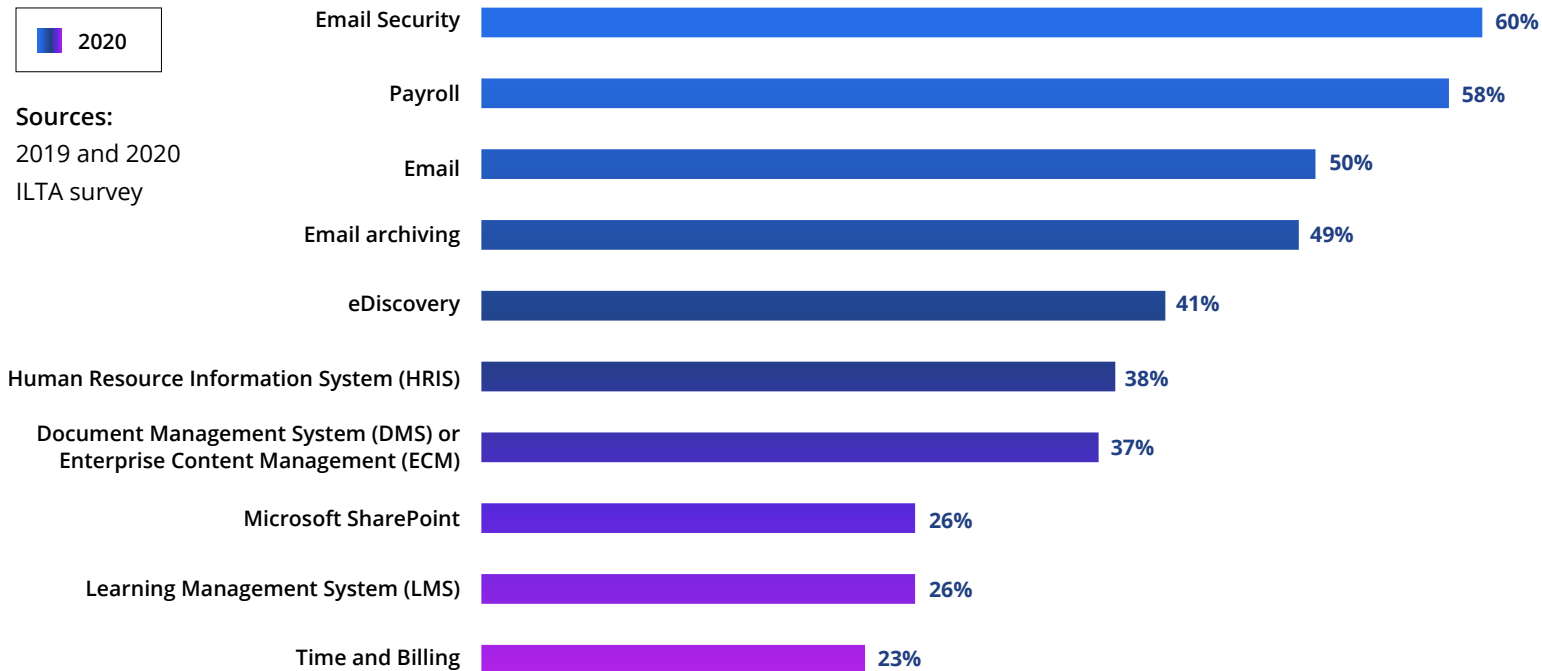
Companies are tired of waiting for bug fixes.

Cloud software makes it possible to catch bugs early, fix them quickly, and push out fixes instantaneously to users—alleviating headaches for IT typically associated with software issues and downtime for service users.

Source: 2019 ILTA Technology Survey

More and more firms are recognizing **critical systems are better in the cloud**, such as payroll, email, and document management.

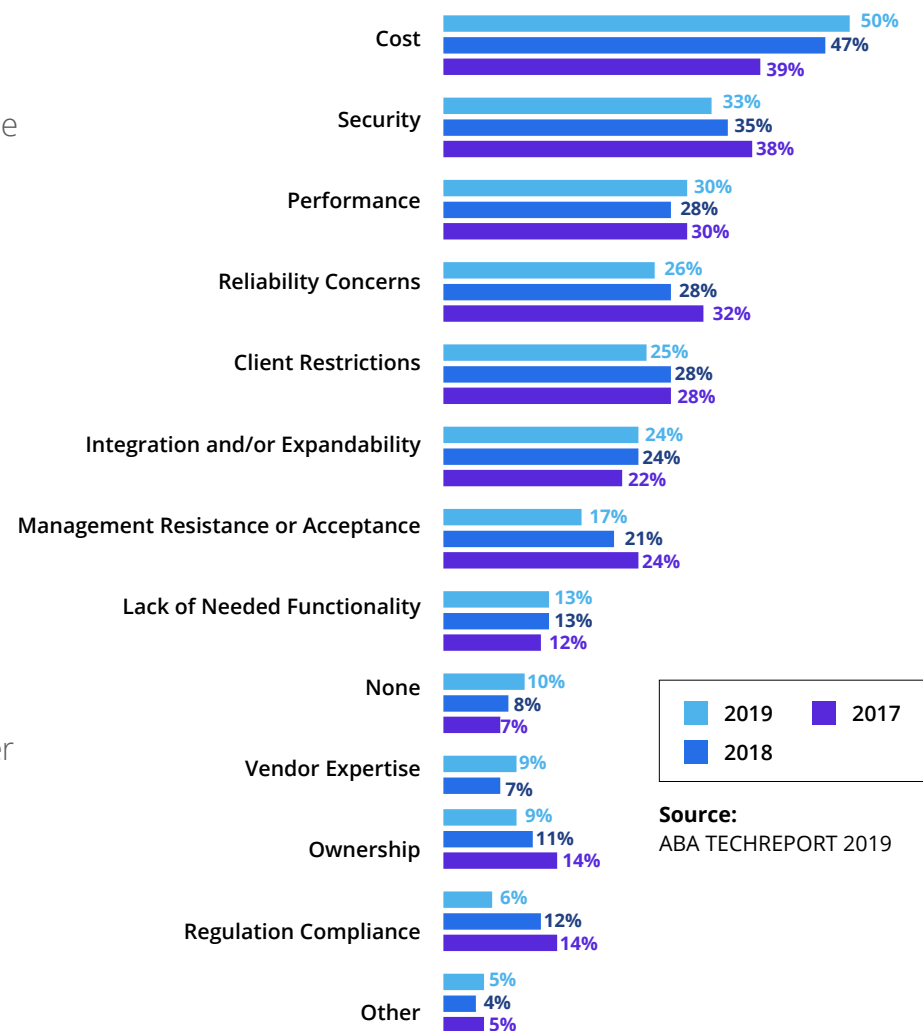
The 2020 ILTA survey revealed that many firms will be moving to the cloud **within the next 12 months**.



Despite the growing trend of companies moving to cloud, **there are always barriers** which you are likely encountering.

The biggest barriers firms cited to moving to the cloud include cost, security, and performance. Here's a few of the many ways we eliminate these commonly perceived roadblocks:

- **With NetDocuments, there are no hidden equipment or installation fees** — it's simply your cost per user.
- **We consistently update the platform's security** architecture to protect your data from the newest vulnerability exploitations.
- **NetDocuments delivers an average 99.99% uptime** — keeping your legal teams productive no matter where they are. View our current uptime on our [Service Status](#) page.



Top 5 Benefits of Moving to a SaaS Platform

- 1. More security, not less.** Cybersecurity is a top threat to companies everywhere, but an increasingly mobile and remote workforce is posing more security challenges than ever. The NetDocuments service is built with secure, mobile work in mind and is consistently updated to address the latest threats and vulnerabilities.
- 2. Improved collaboration with clients and colleagues.** Contrary to popular belief, lawyers must collaborate with colleagues and clients alike in order to produce quickly. Cloud software with built-in collaboration tools and AI partners make it possible for lawyers to increase effectiveness and decrease production time.
- 3. It's the next competitive advantage.** According to the [American Bar Association's TECHREPORT](#), cloud software is on the rise among firms of all sizes as they search for more secure, reliable, and mobile solutions for their workforce.
- 4. Manage cases anytime from anywhere.** Clients are demanding more flexibility and agility from lawyers and unfortunately, on-premises systems and VPNs are slowing legal teams down. Reliable, fast cloud systems allow legal professionals put their best foot forward no matter where they are.
- 5. Get a reliable, centralized, efficient system.** Large firms often support multiple offices. Using a cloud-based DMS guarantees every employee a reliable connection to a central repository — leading to less duplicate work, a uniform experience across the company, increased efficiency, and less headaches for IT.

“As long as I’m practicing law, I will work in a private cloud environment. Not only can I work from anywhere, but it has freed me from recurring IT headaches and unforeseen expenses in managing my own on-site computer network.”

James Farr, Criminal Defense Lawyer, ABA STUDY

NetDocuments is the **Preferred SaaS Cloud Provider** for Law Firms

1 global, secure platform

Each customer operates off our single platform, allowing us to address issues quickly and maintain industry-leading security.

2,950

Customer Firms Worldwide

With two more added every day.



Office

Microsoft Office Integration

NetDocuments works within the systems your lawyers already use, so they hardly know it's there.

21%

Adoption Among Am Law 100

Most of our customers switch from our largest competitors.



Outlook Prediction & Filing

ndMail from NetDocuments uses AI to help lawyers quickly file emails and attachments so they can focus on critical, billable tasks.

98%

Customer Retention

Customers stick around because they know they can rely on us.



Secure Access Anywhere

The NetDocuments platform helps keep sensitive data protected no matter if you're accessing it in the office, on the go, or on your phone.



Customers Join NetDocuments from Many Platforms

15%

Various Platforms

Some customers used SharePoint, Matter Management, or Box/Dropbox.

24%

Networked or Shared Drives

24% of our customers relied on network file shares to manage business documents.



61%

Other Document Services

61% of our customers once used our competitors' software. This group is our largest growing area.



ABOUT NETDOCUMENTS

Storing, managing, and protecting millions of documents that are created and shared by thousands of people is never easy. All too often, they become a chaotic, obtrusive, and risky burden on your organization.

NetDocuments changes the equation, with a content platform that removes the barriers and transforms all your documents into an unstoppable engine for collaboration, productivity, growth, and inspired work—without limitations or restrictions.

With NetDocuments, millions of scattered documents become one source of unified insights. Your content management processes and workflows make the leap from intuitive to invisible. The full power of your collective knowledge and past work becomes available wherever your people need it. And every document gets the industry's best protection against any type of threat—from careless employees to nation state attacks.

So when you imagine a future where your content is always safe, organized, compliant, and available to inspire your best work, NetDocuments is ready to take you there.

When technology is smart enough to stay out of your way
That's Work Inspired.

Contact us at **(866) 638-3627** or visit
www.NetDocuments.com to learn more today.

